



TN-Sales Spot Commission Details 28/03/2026 11:45 PM

Accu.Target 43,439.72 L	Sales 36,268.88 L	Achieved % 83.49 %	HO Budget+ % 6.51 %	Total Com. 316.68 L
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Note : Sales Period is From :01-Mar-2026 To :28-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-NORTH	480.62	575.15	119.67 %	0.00	6.51 %	0.00
KL-SOUTH	408.26	390.69	95.70 %	0.00	6.51 %	0.00
TRICHY-01	4,468.29	3,987.03	89.23 %	0.00	6.51 %	0.00
NORTH ARCOT	3,190.87	2,842.17	89.07 %	0.00	6.51 %	84,000.00
SOUTH-03	4,656.79	4,066.64	87.33 %	0.00	6.51 %	120,000.00
SOUTH-01	6,882.51	5,968.61	86.72 %	0.00	6.51 %	0.00
SOUTH ARCOT	2,887.00	2,456.47	85.09 %	0.00	6.51 %	72,000.00
WEST-02	4,202.12	3,386.84	80.60 %	0.00	6.51 %	0.00
CHENNAI-02	5,936.93	4,669.45	78.65 %	0.00	6.51 %	0.00
WEST-01	3,809.29	2,862.21	75.14 %	0.00	6.51 %	0.00
CHENNAI-01	6,517.04	4,590.22	70.43 %	0.00	6.51 %	0.00
OTHERS	0.00	473.38	0.00 %	0.00	0.00 %	0.00
Total	43,439.72	36,268.88	83.49 %		6.51 %	

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	480.62	575.15	119.67%	100,000.00	6.51 %	150,000.00
KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	408.26	390.69	95.70%	22,500.00	6.51 %	45,000.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,371.30	1,299.07	94.73%	90,000.00	6.51 %	180,000.00
	KUM1	999.55	893.23	89.36%	0.00	6.51 %	60,000.00
	PBR1	1,078.04	934.67	86.70%	0.00	6.51 %	67,500.00
	TNJ1	1,019.40	860.06	84.37%	0.00	6.51 %	60,000.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	1,096.63	993.52	90.60%	67,500.00	6.51 %	67,500.00
	NA02	1,063.95	945.68	88.88%	0.00	6.51 %	67,500.00
	NA03	1,030.28	902.96	87.64%	0.00	6.51 %	67,500.00
SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TEN1	660.94	600.49	90.85%	45,000.00	6.51 %	45,000.00
	KKD2	927.51	832.27	89.73%	0.00	6.51 %	60,000.00
	KRR1	418.85	373.69	89.22%	0.00	6.51 %	22,500.00
	SVG1	856.57	745.76	87.06%	0.00	6.51 %	52,500.00
	MDU1	1,792.91	1,514.42	84.47%	0.00	6.51 %	112,500.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TKS1	928.78	859.33	92.52%	60,000.00	6.51 %	60,000.00
	TUT1	1,790.19	1,644.01	91.83%	120,000.00	6.51 %	120,000.00
	TVL1	974.76	888.88	91.19%	60,000.00	6.51 %	60,000.00
	VNR1	860.58	726.71	84.44%	0.00	6.51 %	52,500.00
	KVT1	1,102.48	926.62	84.05%	0.00	6.51 %	0.00
	NGR1	1,225.72	923.06	75.31%	0.00	6.51 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	822.13	730.57	88.86%	0.00	6.51 %	52,500.00
	SA01	1,047.70	888.67	84.82%	0.00	6.51 %	60,000.00
SA02	1,017.17	837.23	82.31%	0.00	6.51 %	0.00	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	849.35	743.50	87.54%	0.00	6.51 %	52,500.00
	SLM1	1,190.74	1,015.03	85.24%	0.00	6.51 %	75,000.00
	MTR1	840.04	710.22	84.55%	0.00	6.51 %	52,500.00
ERD1	1,322.00	918.10	69.45%	0.00	6.51 %	0.00	

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH01	1,506.52	1,273.35	84.52%	0.00	6.51 %	90,000.00
	CH09	1,230.95	996.04	80.92%	0.00	6.51 %	0.00
	CH04	1,718.76	1,320.97	76.86%	0.00	6.51 %	0.00
CH07	1,480.70	1,079.08	72.88%	0.00	6.51 %	0.00	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	497.51	423.57	85.14%	0.00	6.51 %	30,000.00
	CBE1	1,862.96	1,412.58	75.82%	0.00	6.51 %	0.00
	TPR4	424.97	315.56	74.25%	0.00	6.51 %	0.00
	TPR1	504.51	373.54	74.04%	0.00	6.51 %	0.00
PLI1	519.35	336.97	64.88%	0.00	6.51 %	0.00	

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,606.01	1,295.04	80.64%	0.00	6.51 %	0.00
	CH08	1,504.29	1,034.02	68.74%	0.00	6.51 %	0.00
	CH06	2,195.14	1,457.31	66.39%	0.00	6.51 %	0.00
CH03	1,211.60	803.85	66.35%	0.00	6.51 %	0.00	

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	15.40	0.00%	0.00	0.00 %	0.00
	CH02	0.00	204.22	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	127.90	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	29.10	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	12.31	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	21.54	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	59.48	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	3.62	0.00%	0.00	0.00 %	0.00

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	480.62	575.15	0.20	119.67 %	524,968.20	30.00 %	157,490.46	6.51 %	209,987.28

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	88.46	99.59	0.04	112.57 %	63,655.95	30.00 %	19,096.79	6.51 %	25,462.38
PNL1	55.50	60.17	0.08	108.41 %	42,086.05	25.00 %	10,521.51	6.51 %	12,625.82
TVP1	196.10	174.69	0.25	89.08 %	119,437.45	10.00 %	11,943.75	6.51 %	23,887.49
KLR1	68.19	56.25	0.04	82.48 %	45,371.35	10.00 %	4,537.14	6.51 %	4,537.14

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	45.21	57.45	0.00	127.08 %	38,619.00	40.00 %	15,447.60	6.51 %	15,447.60
TVR1	75.76	88.11	0.00	116.30 %	66,516.45	30.00 %	19,954.94	6.51 %	26,606.58
KRN1	78.38	87.35	0.00	111.44 %	73,159.75	30.00 %	21,947.93	6.51 %	21,947.93
PDK1	66.98	72.90	0.00	108.83 %	58,893.30	25.00 %	14,723.33	6.51 %	17,667.99
NMM1	75.22	79.43	0.29	105.59 %	80,595.35	25.00 %	20,148.84	6.51 %	24,178.61
MVM1	183.26	191.49	0.07	104.50 %	217,517.50	25.00 %	54,379.38	6.51 %	65,255.25
TRY1	813.19	781.64	0.40	96.12 %	472,110.35	20.00 %	94,422.07	6.51 %	118,027.59
TTP1	121.57	115.62	0.00	95.11 %	88,091.85	20.00 %	17,618.37	6.51 %	22,022.96
TYR1	152.29	143.99	0.08	94.55 %	101,190.30	15.00 %	15,178.55	6.51 %	25,297.58
TVR2	215.97	202.27	0.03	93.66 %	140,873.45	15.00 %	21,131.02	6.51 %	35,218.36
TRY4	189.20	176.94	0.00	93.52 %	179,265.05	15.00 %	26,889.76	6.51 %	35,853.01
TRY2	78.43	71.17	0.38	90.75 %	52,969.30	15.00 %	7,945.40	6.51 %	10,593.86
ORU1	76.39	68.44	0.12	89.60 %	84,949.90	10.00 %	8,494.99	6.51 %	16,989.98
MSI1	111.04	99.06	0.06	89.21 %	71,534.25	10.00 %	7,153.43	6.51 %	14,306.85
TNJ2	205.26	180.97	0.07	88.17 %	127,684.35	10.00 %	12,768.44	6.51 %	19,152.65
MDI1	136.45	117.11	0.37	85.83 %	85,833.20	10.00 %	8,583.32	6.51 %	12,874.98
PTK1	195.99	167.36	0.02	85.39 %	88,866.10	10.00 %	8,886.61	6.51 %	13,329.92
APM1	50.40	42.95	0.10	85.21 %	50,546.40	10.00 %	5,054.64	6.51 %	7,581.96
NGT1	141.42	117.85	0.05	83.34 %	100,437.35	10.00 %	10,043.74	6.51 %	10,043.74
JKM1	128.60	103.95	0.03	80.83 %	73,594.00	10.00 %	7,359.40	6.51 %	7,359.40
AYR1	101.63	81.93	0.08	80.62 %	67,455.05	10.00 %	6,745.51	6.51 %	6,745.51
PBR1	100.27	79.79	0.14	79.57 %	52,215.50	0.00 %		6.51 %	5,221.55
KUM1	292.82	229.63	0.04	78.42 %	161,946.00	0.00 %		6.51 %	16,194.60
PBR2	300.95	234.47	0.23	77.91 %	180,682.65	0.00 %		6.51 %	18,068.27
KIK1	106.82	82.29	0.03	77.04 %	74,321.60	0.00 %		6.51 %	7,432.16
TRY3	145.12	109.07	0.00	75.16 %	98,926.80	0.00 %		6.51 %	9,892.68
TNJ1	279.69	203.80	0.27	72.87 %	124,089.30	0.00 %		6.51 %	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	81.16	101.56	0.02	125.13 %	85,454.40	40.00 %	34,181.76	6.51 %	34,181.76
SLG1	74.62	82.51	0.10	110.58 %	66,123.30	30.00 %	19,836.99	6.51 %	19,836.99
GDM1	98.19	101.21	0.02	103.08 %	79,455.45	25.00 %	19,863.86	6.51 %	23,836.64
TRT1	101.48	103.35	0.17	101.85 %	69,523.40	25.00 %	17,380.85	6.51 %	17,380.85
ANI1	56.96	57.64	0.09	101.21 %	50,810.00	25.00 %	12,702.50	6.51 %	12,702.50
PLR1	61.76	62.11	0.00	100.57 %	58,857.75	25.00 %	14,714.44	6.51 %	14,714.44
KPM2	343.35	342.02	0.06	99.61 %	282,387.45	20.00 %	56,477.49	6.51 %	70,596.86
PTU1	48.96	48.70	0.10	99.46 %	42,252.95	20.00 %	8,450.59	6.51 %	10,563.24
AKM1	147.51	144.71	0.26	98.11 %	118,504.35	20.00 %	23,700.87	6.51 %	29,626.09
BGR1	69.49	65.50	0.06	94.26 %	56,616.75	15.00 %	8,492.51	6.51 %	14,154.19
UGI1	54.31	51.18	0.48	94.23 %	37,232.35	15.00 %	5,584.85	6.51 %	9,308.09
VSI1	102.98	96.06	0.16	93.28 %	116,689.65	15.00 %	17,503.45	6.51 %	23,337.93
ARC2	94.35	87.58	0.50	92.82 %	67,768.70	15.00 %	10,165.31	6.51 %	13,553.74
CGM1	87.24	77.87	0.11	89.26 %	56,339.10	10.00 %	5,633.91	6.51 %	11,267.82
SBR1	199.79	174.94	0.00	87.56 %	208,855.05	10.00 %	20,885.51	6.51 %	31,328.26
TRR1	182.60	159.21	0.26	87.19 %	111,284.35	10.00 %	11,128.44	6.51 %	16,692.65
CYR1	77.47	67.17	0.19	86.71 %	74,677.70	10.00 %	7,467.77	6.51 %	11,201.66
VEL2	222.69	192.75	0.18	86.55 %	201,468.05	10.00 %	20,146.81	6.51 %	30,220.21
WJP1	103.65	89.70	0.23	86.54 %	96,911.00	10.00 %	9,691.10	6.51 %	14,536.65
CPT1	64.49	54.12	0.09	83.92 %	53,288.05	10.00 %	5,328.81	6.51 %	5,328.81
WJD1	129.45	107.61	0.04	83.12 %	136,981.25	10.00 %	13,698.13	6.51 %	13,698.13
VEL1	186.40	151.15	0.05	81.09 %	160,590.65	10.00 %	16,059.07	6.51 %	16,059.07
TRL1	314.16	226.60	0.14	72.13 %	229,536.75	0.00 %		6.51 %	
ABR1	143.90	99.81	0.34	69.36 %	86,541.35	0.00 %		6.51 %	
KPM1	143.90	97.10	0.18	67.48 %	101,377.50	0.00 %		6.51 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KKD3	135.23	163.59	0.13	120.97 %	198,315.15	40.00 %	79,326.06	6.51 %	79,326.06
CMR1	56.89	66.96	0.37	117.68 %	43,852.85	30.00 %	13,155.86	6.51 %	17,541.14
MPA1	94.25	106.14	0.26	112.61 %	104,414.85	30.00 %	31,324.46	6.51 %	41,765.94
KPT1	66.99	71.34	0.15	106.50 %	75,954.50	25.00 %	18,988.63	6.51 %	22,786.35
KRR1	103.87	108.99	0.32	104.93 %	140,317.85	25.00 %	35,079.46	6.51 %	42,095.36
PKM1	53.08	54.16	0.08	102.03 %	52,725.75	25.00 %	13,181.44	6.51 %	13,181.44
TDI1	83.72	84.40	0.21	100.82 %	111,304.40	25.00 %	27,826.10	6.51 %	27,826.10
MDU1	442.13	438.72	0.19	99.23 %	266,533.20	20.00 %	53,306.64	6.51 %	66,633.30
TPT1	112.20	110.84	0.24	98.79 %	144,913.45	20.00 %	28,982.69	6.51 %	36,228.36
DGL2	123.29	119.26	0.72	96.73 %	95,745.90	20.00 %	19,149.18	6.51 %	23,936.48
ADP1	79.01	75.61	0.14	95.69 %	72,664.70	20.00 %	14,532.94	6.51 %	18,166.18
USL1	81.09	76.96	0.02	94.90 %	50,177.70	15.00 %	7,526.66	6.51 %	12,544.43
MDU7	150.27	140.40	0.40	93.43 %	98,988.35	15.00 %	14,848.25	6.51 %	19,797.67
TEN1	123.28	113.12	0.18	91.76 %	90,768.15	15.00 %	13,615.22	6.51 %	18,153.63
NTM1	60.47	55.25	0.10	91.37 %	51,097.85	15.00 %	7,664.68	6.51 %	10,219.57
DGL1	289.85	263.48	0.19	90.90 %	216,506.95	15.00 %	32,476.04	6.51 %	43,301.39
TMM1	150.34	133.97	0.13	89.11 %	90,283.75	10.00 %	9,028.38	6.51 %	18,056.75
NKI1	67.34	59.98	0.07	89.07 %	58,790.95	10.00 %	5,879.10	6.51 %	11,758.19
PVI1	92.41	82.31	0.31	89.07 %	68,055.35	10.00 %	6,805.54	6.51 %	13,611.07
PNV2	66.55	58.50	0.00	87.91 %	34,569.75	10.00 %	3,456.98	6.51 %	5,185.46
SGP1	60.01	52.48	0.04	87.46 %	51,491.95	10.00 %	5,149.20	6.51 %	7,723.79
BNR1	80.49	70.28	0.13	87.31 %	63,016.65	10.00 %	6,301.67	6.51 %	9,452.50
CBM1	120.53	103.33	0.12	85.73 %	111,638.50	10.00 %	11,163.85	6.51 %	16,745.78
BTU1	55.95	47.53	0.37	84.96 %	40,870.50	10.00 %	4,087.05	6.51 %	6,130.58
MDU5	85.91	72.43	0.10	84.30 %	80,550.10	10.00 %	8,055.01	6.51 %	12,082.52
ODM1	60.51	50.99	0.23	84.26 %	31,503.10	10.00 %	3,150.31	6.51 %	4,725.47
DKI1	134.30	109.18	0.13	81.30 %	175,031.15	10.00 %	17,503.12	6.51 %	17,503.12
MDU3	177.13	142.25	0.16	80.31 %	82,490.90	10.00 %	8,249.09	6.51 %	8,249.09
SVG1	122.94	98.54	0.08	80.16 %	76,921.80	10.00 %	7,692.18	6.51 %	7,692.18
TEN2	147.66	117.05	0.22	79.27 %	75,760.60	0.00 %		6.51 %	7,576.06
MLR1	86.79	64.28	0.07	74.06 %	54,170.55	0.00 %		6.51 %	
MDU2	304.29	219.31	0.24	72.07 %	182,947.70	0.00 %		6.51 %	
MDU6	244.04	172.90	0.08	70.85 %	139,900.20	0.00 %		6.51 %	
KYK1	74.87	52.76	0.06	70.47 %	46,629.25	0.00 %		6.51 %	
ATG1	174.39	122.67	0.36	70.34 %	127,083.85	0.00 %		6.51 %	
MNM1	68.70	48.30	0.16	70.30 %	42,919.65	0.00 %		6.51 %	
MDU4	126.26	86.07	0.45	68.17 %	63,309.15	0.00 %		6.51 %	
PNI1	99.75	52.34	0.00	52.47 %	34,794.15	0.00 %		6.51 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ERL2	90.86	105.89	0.14	116.54 %	128,213.85	30.00 %	38,464.16	6.51 %	51,285.54
KYR1	67.19	74.52	0.08	110.91 %	86,470.25	30.00 %	25,941.08	6.51 %	25,941.08
KGL1	78.96	85.07	0.03	107.73 %	75,732.60	25.00 %	18,933.15	6.51 %	22,719.78
ARM1	62.31	67.01	0.52	107.54 %	45,109.25	25.00 %	11,277.31	6.51 %	13,532.78
TKS2	261.27	265.54	0.23	101.63 %	170,510.60	25.00 %	42,627.65	6.51 %	42,627.65
TCN1	124.94	125.99	0.07	100.83 %	110,001.45	25.00 %	27,500.36	6.51 %	27,500.36
KSM1	57.13	56.09	0.03	98.17 %	32,947.05	20.00 %	6,589.41	6.51 %	8,236.76
VNR1	92.38	90.67	0.28	98.15 %	77,685.00	20.00 %	15,537.00	6.51 %	19,421.25
SDI1	103.36	101.43	0.13	98.14 %	71,680.00	20.00 %	14,336.00	6.51 %	17,920.00
TKS1	190.84	185.74	0.15	97.33 %	163,495.15	20.00 %	32,699.03	6.51 %	40,873.79
PKD1	133.32	128.88	0.08	96.67 %	116,784.80	20.00 %	23,356.96	6.51 %	29,196.20
SVK1	178.70	166.89	0.16	93.39 %	114,445.40	15.00 %	17,166.81	6.51 %	22,889.08
ASM1	87.81	81.36	0.06	92.66 %	72,465.05	15.00 %	10,869.76	6.51 %	14,493.01
TUT1	1,061.24	977.10	0.25	92.07 %	566,709.65	15.00 %	85,006.45	6.51 %	113,341.93
SKD1	77.40	70.57	0.15	91.18 %	84,935.70	15.00 %	12,740.36	6.51 %	16,987.14
TVL1	625.40	568.66	0.14	90.93 %	511,127.25	15.00 %	76,669.09	6.51 %	102,225.45
TYI1	102.83	92.81	0.16	90.25 %	80,962.90	15.00 %	12,144.44	6.51 %	16,192.58
UDN1	82.59	72.83	0.18	88.18 %	50,290.80	10.00 %	5,029.08	6.51 %	7,543.62
SGT1	66.68	57.82	0.16	86.71 %	40,921.35	10.00 %	4,092.14	6.51 %	6,138.20
VLY1	199.23	171.85	0.14	86.26 %	107,835.00	10.00 %	10,783.50	6.51 %	16,175.25
PDI1	106.95	91.58	0.23	85.63 %	66,619.70	10.00 %	6,661.97	6.51 %	9,992.96
MMT1	118.72	100.08	0.14	84.30 %	60,005.55	10.00 %	6,000.56	6.51 %	9,000.83
APK2	120.90	99.91	0.18	82.64 %	71,427.70	10.00 %	7,142.77	6.51 %	7,142.77
RND1	199.34	164.55	0.07	82.55 %	194,948.00	10.00 %	19,494.80	6.51 %	19,494.80
APK1	137.02	112.80	0.08	82.33 %	123,485.60	10.00 %	12,348.56	6.51 %	12,348.56
TUT2	327.73	269.40	0.06	82.20 %	172,476.50	10.00 %	17,247.65	6.51 %	17,247.65
VKM1	84.32	67.37	0.26	79.90 %	84,518.60	0.00 %		6.51 %	8,451.86
RPM1	199.68	157.22	0.22	78.73 %	114,032.75	0.00 %		6.51 %	11,403.28
KVT1	346.75	272.41	0.09	78.56 %	262,308.65	0.00 %		6.51 %	26,230.87
STU2	78.82	61.70	0.30	78.28 %	40,889.30	0.00 %		6.51 %	4,088.93
VNR2	331.58	256.43	0.18	77.34 %	215,011.70	0.00 %		6.51 %	21,501.17
SNL1	115.35	86.63	0.15	75.11 %	51,910.25	0.00 %		6.51 %	5,191.03
NGR1	528.42	396.55	0.32	75.04 %	232,061.75	0.00 %		6.51 %	23,206.18
TKY1	106.81	78.28	0.02	73.29 %	60,102.70	0.00 %		6.51 %	
MAR1	272.74	171.53	0.15	62.89 %	97,542.45	0.00 %		6.51 %	
COL1	62.95	35.48	0.30	56.36 %	27,264.40	0.00 %		6.51 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MKM1	58.45	75.95	0.12	129.94 %	98,284.75	40.00 %	39,313.90	6.51 %	39,313.90
PRT1	90.82	116.41	0.46	128.18 %	107,056.90	40.00 %	42,822.76	6.51 %	42,822.76
STP1	58.43	64.24	0.32	109.95 %	32,499.85	25.00 %	8,124.96	6.51 %	9,749.96
SJI2	131.71	141.49	0.30	107.43 %	113,642.85	25.00 %	28,410.71	6.51 %	34,092.86
TDM1	103.63	100.92	0.37	97.39 %	71,024.25	20.00 %	14,204.85	6.51 %	17,756.06
KML1	78.08	74.51	0.10	95.43 %	68,616.65	20.00 %	13,723.33	6.51 %	17,154.16
TVM1	77.65	70.83	0.23	91.21 %	47,017.25	15.00 %	7,052.59	6.51 %	9,403.45
CUD1	294.24	268.21	0.12	91.15 %	242,082.00	15.00 %	36,312.30	6.51 %	48,416.40
TVM2	102.27	92.50	0.21	90.45 %	48,030.10	15.00 %	7,204.52	6.51 %	9,606.02
TRK1	181.53	158.84	0.08	87.50 %	159,727.15	10.00 %	15,972.72	6.51 %	23,959.07
KLM1	153.37	133.71	0.29	87.18 %	174,999.45	10.00 %	17,499.95	6.51 %	26,249.92
ULP1	146.55	124.31	0.06	84.82 %	81,901.05	10.00 %	8,190.11	6.51 %	12,285.16
VPM2	155.51	127.83	0.21	82.20 %	91,245.05	10.00 %	9,124.51	6.51 %	9,124.51
POY2	235.12	185.11	0.20	78.73 %	185,341.60	0.00 %		6.51 %	18,534.16
KKI2	163.54	126.06	0.16	77.08 %	134,146.75	0.00 %		6.51 %	13,414.68
POY1	306.52	225.70	0.08	73.63 %	243,529.65	0.00 %		6.51 %	
NVL2	182.57	128.31	0.14	70.28 %	106,737.70	0.00 %		6.51 %	
VCM1	102.05	70.70	0.04	69.28 %	42,346.30	0.00 %		6.51 %	
CDM1	195.13	132.69	0.37	68.00 %	122,217.75	0.00 %		6.51 %	
VPM1	69.84	38.15	0.08	54.63 %	29,619.50	0.00 %		6.51 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	113.67	127.99	0.06	112.59 %	87,540.05	30.00 %	26,262.02	6.51 %	35,016.02
EDP1	51.46	54.73	0.12	106.36 %	28,898.50	25.00 %	7,224.63	6.51 %	8,669.55
PMP1	79.57	81.41	0.39	102.30 %	49,016.45	25.00 %	12,254.11	6.51 %	12,254.11
BMD1	75.24	76.42	0.00	101.57 %	65,904.15	25.00 %	16,476.04	6.51 %	16,476.04
HRR1	73.97	73.76	0.19	99.71 %	63,637.85	20.00 %	12,727.57	6.51 %	15,909.46
DPR1	63.21	62.22	0.41	98.44 %	45,507.20	20.00 %	9,101.44	6.51 %	11,376.80
APN1	86.29	82.64	0.13	95.77 %	98,431.55	20.00 %	19,686.31	6.51 %	24,607.89
MCR1	121.85	113.92	0.05	93.49 %	81,778.05	15.00 %	12,266.71	6.51 %	16,355.61
SLM2	130.29	120.88	0.05	92.77 %	72,340.65	15.00 %	10,851.10	6.51 %	14,468.13
EPI1	96.54	87.99	0.13	91.14 %	75,462.30	15.00 %	11,319.35	6.51 %	15,092.46
ATU1	145.77	132.50	0.15	90.90 %	104,275.30	15.00 %	15,641.30	6.51 %	20,855.06
SGI1	77.42	68.73	0.04	88.78 %	54,469.10	10.00 %	5,446.91	6.51 %	8,170.37
KVP1	68.17	59.28	0.00	86.97 %	40,368.60	10.00 %	4,036.86	6.51 %	6,055.29
OML1	118.08	102.20	0.15	86.55 %	92,451.85	10.00 %	9,245.19	6.51 %	13,867.78
CMI1	61.08	51.71	0.03	84.66 %	61,776.40	10.00 %	6,177.64	6.51 %	9,266.46
DPR2	67.47	56.81	0.06	84.20 %	41,640.60	10.00 %	4,164.06	6.51 %	4,164.06
PLC1	77.33	65.09	0.08	84.18 %	70,373.60	10.00 %	7,037.36	6.51 %	7,037.36
KAM1	62.68	52.61	0.17	83.92 %	47,090.80	10.00 %	4,709.08	6.51 %	4,709.08
SLM1	361.76	297.15	0.12	82.14 %	190,724.75	10.00 %	19,072.48	6.51 %	19,072.48
TCG1	94.65	74.49	0.00	78.71 %	72,085.65	0.00 %		6.51 %	7,208.57
HSR1	140.70	110.56	0.13	78.57 %	84,991.55	0.00 %		6.51 %	8,499.16
NKL2	190.51	148.89	0.21	78.16 %	152,491.20	0.00 %		6.51 %	15,249.12
HSR2	229.81	177.84	0.17	77.39 %	163,103.80	0.00 %		6.51 %	16,310.38
SLM3	185.23	141.04	0.15	76.14 %	116,380.75	0.00 %		6.51 %	11,638.08
TRM1	156.24	118.53	0.08	75.86 %	97,233.60	0.00 %		6.51 %	9,723.36
ERD2	288.09	217.20	0.21	75.39 %	325,526.00	0.00 %		6.51 %	32,552.60
VPD1	133.41	98.11	0.20	73.54 %	103,053.85	0.00 %		6.51 %	
PDR1	67.61	47.89	0.27	70.84 %	67,153.10	0.00 %		6.51 %	
ERD1	271.18	177.68	0.22	65.52 %	168,282.40	0.00 %		6.51 %	
MTR1	163.98	106.36	0.17	64.86 %	65,232.85	0.00 %		6.51 %	
RSP1	120.31	77.66	0.13	64.55 %	86,498.15	0.00 %		6.51 %	
KMM1	81.67	51.11	0.00	62.58 %	52,747.25	0.00 %		6.51 %	
VKL1	85.74	41.82	0.00	48.77 %	48,958.50	0.00 %		6.51 %	
SGG1	61.17	29.65	0.33	48.47 %	21,637.30	0.00 %		6.51 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GPD1	112.02	139.22	1.24	124.28 %	95,513.90	40.00 %	38,205.56	6.51 %	38,205.56
CH24	174.95	187.83	0.22	107.36 %	180,598.55	25.00 %	45,149.64	6.51 %	54,179.57
CH23	80.83	86.03	0.22	106.43 %	95,272.90	25.00 %	23,818.23	6.51 %	28,581.87
MC05	46.93	48.92	0.25	104.24 %	20,526.45	25.00 %	5,131.61	6.51 %	6,157.94
CH17	160.01	165.50	0.31	103.44 %	208,025.45	25.00 %	52,006.36	6.51 %	62,407.64
CH50	208.61	205.51	0.16	98.52 %	210,936.35	20.00 %	42,187.27	6.51 %	52,734.09
UKI1	131.53	115.12	0.11	87.53 %	96,957.95	10.00 %	9,695.80	6.51 %	14,543.69
CH32	35.27	30.61	0.11	86.80 %	37,746.15	10.00 %	3,774.62	6.51 %	5,661.92
CH46	97.95	84.69	0.25	86.47 %	82,321.50	10.00 %	8,232.15	6.51 %	12,348.23
CH12	337.33	279.83	0.24	82.96 %	244,446.25	10.00 %	24,444.63	6.51 %	24,444.63
CH03	624.02	515.62	0.23	82.63 %	443,793.90	10.00 %	44,379.39	6.51 %	44,379.39
CH27	62.58	51.23	0.50	81.87 %	51,769.35	10.00 %	5,176.94	6.51 %	5,176.94
PON1	127.91	104.06	0.10	81.36 %	106,224.10	10.00 %	10,622.41	6.51 %	10,622.41
MC06	53.88	42.42	0.19	78.73 %	20,494.05	0.00 %		6.51 %	2,049.41
CH51	267.30	208.74	0.50	78.09 %	184,645.85	0.00 %		6.51 %	18,464.59
CH33	202.08	156.93	0.07	77.66 %	156,699.85	0.00 %		6.51 %	15,669.99
CH31	100.98	77.51	0.38	76.76 %	77,078.95	0.00 %		6.51 %	7,707.90
CH20	275.02	208.41	0.18	75.78 %	180,991.30	0.00 %		6.51 %	18,099.13
CH41	210.40	156.60	0.16	74.43 %	208,971.05	0.00 %		6.51 %	
CH34	236.59	174.27	0.19	73.66 %	145,345.50	0.00 %		6.51 %	
CH15	579.92	421.86	0.24	72.75 %	324,118.55	0.00 %		6.51 %	
CH44	189.97	134.98	0.17	71.05 %	132,594.35	0.00 %		6.51 %	
MJR1	233.37	165.68	0.16	71.00 %	153,351.20	0.00 %		6.51 %	
CH43	182.47	127.95	0.20	70.12 %	136,374.50	0.00 %		6.51 %	
CH06	235.51	161.62	0.37	68.63 %	159,508.50	0.00 %		6.51 %	
CH21	509.08	336.38	0.20	66.08 %	195,789.10	0.00 %		6.51 %	
CH18	348.74	220.44	0.62	63.21 %	193,356.10	0.00 %		6.51 %	
CH36	102.47	60.20	0.08	58.75 %	48,120.05	0.00 %		6.51 %	
CH01	9.26	1.29	0.58	13.96 %	2,208.15	0.00 %		6.51 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	78.35	76.17	0.27	97.23 %	85,490.40	20.00 %	17,098.08	6.51 %	21,372.60
CNR1	61.98	59.35	0.01	95.77 %	51,134.55	20.00 %	10,226.91	6.51 %	12,783.64
KMD1	55.04	50.05	0.08	90.93 %	63,737.50	15.00 %	9,560.63	6.51 %	12,747.50
CBE4	175.99	158.11	0.09	89.84 %	176,457.40	10.00 %	17,645.74	6.51 %	35,291.48
SUL1	95.06	85.12	0.07	89.55 %	107,701.65	10.00 %	10,770.17	6.51 %	21,540.33
GDR1	65.42	57.38	0.10	87.71 %	40,057.70	10.00 %	4,005.77	6.51 %	6,008.66
KGM1	65.97	54.86	0.02	83.15 %	64,898.95	10.00 %	6,489.90	6.51 %	6,489.90
MPM1	115.28	94.54	0.13	82.01 %	125,039.00	10.00 %	12,503.90	6.51 %	12,503.90
UAM1	126.85	103.78	0.00	81.82 %	71,629.70	10.00 %	7,162.97	6.51 %	7,162.97
KGI1	72.94	58.45	0.05	80.14 %	40,873.50	10.00 %	4,087.35	6.51 %	4,087.35
PPI1	72.69	58.10	0.15	79.93 %	71,738.50	0.00 %		6.51 %	7,173.85
KMR1	213.19	166.03	0.28	77.88 %	178,373.85	0.00 %		6.51 %	17,837.39
PDM1	76.04	58.93	0.03	77.50 %	66,894.00	0.00 %		6.51 %	6,689.40
CBE2	819.72	634.60	0.05	77.42 %	422,829.60	0.00 %		6.51 %	42,282.96
TPR4	56.10	43.15	0.03	76.91 %	45,922.95	0.00 %		6.51 %	4,592.30
TPR2	215.39	165.28	0.30	76.73 %	118,711.80	0.00 %		6.51 %	11,871.18
TPR3	104.72	79.46	0.05	75.87 %	75,375.90	0.00 %		6.51 %	7,537.59
UMP1	88.81	66.28	0.34	74.62 %	56,693.80	0.00 %		6.51 %	
CBE1	126.39	93.67	0.00	74.11 %	100,010.70	0.00 %		6.51 %	
CBE5	55.21	40.61	0.15	73.55 %	61,996.70	0.00 %		6.51 %	
CBE3	45.03	32.16	0.24	71.41 %	36,929.10	0.00 %		6.51 %	
DPM2	85.38	60.91	0.31	71.34 %	85,235.60	0.00 %		6.51 %	
CBE6	141.32	98.87	0.17	69.96 %	105,995.15	0.00 %		6.51 %	
TPR1	184.39	128.80	0.40	69.85 %	115,526.40	0.00 %		6.51 %	
SYM2	84.68	54.77	0.00	64.68 %	57,090.20	0.00 %		6.51 %	
GBM1	101.90	65.31	0.30	64.09 %	55,615.05	0.00 %		6.51 %	
ANR1	31.25	18.06	0.40	57.79 %	16,411.75	0.00 %		6.51 %	
SNR1	191.05	103.41	0.07	54.13 %	124,677.45	0.00 %		6.51 %	
PLI1	203.14	96.00	0.18	47.26 %	85,779.70	0.00 %		6.51 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	83.29	123.88	0.13	148.74 %	145,677.85	40.00 %	58,271.14	6.51 %	58,271.14
CH30	211.01	218.58	0.08	103.59 %	144,244.25	25.00 %	36,061.06	6.51 %	43,273.28
CH37	94.36	91.62	0.04	97.10 %	133,707.55	20.00 %	26,741.51	6.51 %	33,426.89
CH45	192.02	166.87	0.23	86.90 %	166,315.35	10.00 %	16,631.54	6.51 %	24,947.30
MRM1	163.88	136.37	0.04	83.21 %	123,016.90	10.00 %	12,301.69	6.51 %	12,301.69
TKM1	85.64	71.16	0.12	83.08 %	73,919.05	10.00 %	7,391.91	6.51 %	7,391.91
CH48	220.55	180.78	0.23	81.97 %	241,687.60	10.00 %	24,168.76	6.51 %	24,168.76
CH05	409.97	321.03	0.22	78.31 %	252,313.50	0.00 %		6.51 %	25,231.35
AVD1	227.01	176.24	0.19	77.64 %	166,846.90	0.00 %		6.51 %	16,684.69
CH35	197.77	153.10	0.10	77.41 %	174,044.10	0.00 %		6.51 %	17,404.41
CH49	279.61	215.82	0.13	77.19 %	268,053.90	0.00 %		6.51 %	26,805.39
CH39	119.60	91.10	0.22	76.18 %	105,732.85	0.00 %		6.51 %	10,573.29
CGL1	132.09	99.91	0.38	75.64 %	88,556.05	0.00 %		6.51 %	8,855.61
CH40	93.57	69.42	0.13	74.19 %	30,987.95	0.00 %		6.51 %	
CH14	402.12	296.10	0.19	73.63 %	284,653.60	0.00 %		6.51 %	
CH38	139.50	102.30	0.04	73.33 %	110,582.70	0.00 %		6.51 %	
CH19	292.30	212.47	0.16	72.69 %	221,166.45	0.00 %		6.51 %	
CH42	288.99	193.75	0.06	67.04 %	246,076.70	0.00 %		6.51 %	
CH25	243.50	160.00	0.42	65.71 %	197,529.60	0.00 %		6.51 %	
CH28	273.77	171.42	0.12	62.61 %	299,912.35	0.00 %		6.51 %	
CH22	249.79	155.83	0.23	62.39 %	124,370.20	0.00 %		6.51 %	
SKL1	160.22	99.14	0.34	61.88 %	91,463.20	0.00 %		6.51 %	
CH26	63.76	38.36	0.00	60.17 %	39,180.65	0.00 %		6.51 %	
CH07	325.64	195.83	0.28	60.14 %	189,876.10	0.00 %		6.51 %	
CH08	404.10	241.07	0.12	59.66 %	295,511.30	0.00 %		6.51 %	
CH16	427.52	253.71	0.17	59.34 %	309,523.90	0.00 %		6.51 %	
KNR1	159.09	90.23	0.07	56.71 %	102,015.85	0.00 %		6.51 %	
GUD2	190.18	100.65	0.41	52.92 %	97,373.85	0.00 %		6.51 %	
GUD1	244.57	117.32	0.17	47.97 %	135,629.20	0.00 %		6.51 %	
CH29	45.96	19.97	0.00	43.46 %	25,089.35	0.00 %		6.51 %	
MC10	43.00	12.44	0.00	28.94 %	7,707.85	0.00 %		6.51 %	
MC09	52.66	13.76	0.00	26.13 %	7,851.75	0.00 %		6.51 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	139.99	0.22	0.00 %	79,338.00	0.00 %		0.00 %	
GHUB	0.00	122.79	0.96	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	0.83	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	5.11	1.89	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	59.51	1.74	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	29.11	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	2.79	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	21.59	5.98	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.10)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	64.32	1.10	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.07)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	15.43	6.60	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	12.31	0.00	0.00 %	0.00	0.00 %		0.00 %	