

Accu.Target 51,613.83 L **Sales** 40,787.96 L **Achieved %** 79.03 % **HO Budget+%** 10.97 % **Total Com.** 435.31 L

Note : Sales Period is From :01-May-2026 To :27-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	3,567.26	3,200.01	89.70 %	0.00	10.97 %	192,000.00
CHENNAI-02	6,416.16	5,700.74	88.85 %	0.00	10.97 %	171,000.00
KL-NORTH	1,090.81	927.31	85.01 %	0.00	10.97 %	0.00
SOUTH ARCOT	3,874.50	3,160.52	81.57 %	0.00	10.97 %	93,000.00
SOUTH-03	5,901.72	4,556.99	77.21 %	0.00	10.97 %	0.00
WEST-02	4,276.04	3,203.07	74.91 %	0.00	10.97 %	0.00
CHENNAI-01	7,981.01	5,887.85	73.77 %	0.00	10.97 %	0.00
SOUTH-01	8,276.76	6,095.45	73.65 %	0.00	10.97 %	0.00
KL-SOUTH	704.30	517.86	73.53 %	0.00	10.97 %	0.00
WEST-01	3,053.17	2,236.82	73.26 %	0.00	10.97 %	0.00
TRICHY-01	6,472.10	4,620.37	71.39 %	0.00	10.97 %	0.00
OTHERS	0.00	680.99	0.00 %	0.00	0.00 %	0.00
Total	51,613.83	40,787.96	79.03 %		10.97 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,092.91	1,066.36	97.57%	75,000.00	10.97 %	150,000.00
	NA03	1,164.02	1,004.05	86.26%	0.00	10.97 %	75,000.00
	NA01	1,310.34	1,129.59	86.21%	0.00	10.97 %	82,500.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH01	1,732.98	1,581.50	91.26%	112,500.00	10.97 %	225,000.00
	CH04	1,701.29	1,528.80	89.86%	0.00	10.97 %	225,000.00
	CH09	1,448.20	1,280.63	88.43%	0.00	10.97 %	90,000.00
CH07	1,533.69	1,309.81	85.40%	0.00	10.97 %	97,500.00	

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	1,090.81	927.31	85.01%	0.00	10.97 %	67,500.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	1,421.99	1,201.25	84.48%	0.00	10.97 %	90,000.00
	SA03	1,016.97	845.36	83.13%	0.00	10.97 %	60,000.00
SA01	1,435.54	1,113.91	77.60%	0.00	10.97 %	0.00	

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TEN1	668.32	593.73	88.84%	0.00	10.97 %	37,500.00
	KRR1	574.29	455.96	79.40%	0.00	10.97 %	0.00
	KKD2	1,319.18	1,029.83	78.07%	0.00	10.97 %	0.00
	SVG1	1,052.25	791.65	75.23%	0.00	10.97 %	0.00
MDU1	2,287.68	1,685.82	73.69%	0.00	10.97 %	0.00	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	850.12	736.16	86.59%	0.00	10.97 %	52,500.00
	SLM1	1,306.69	966.04	73.93%	0.00	10.97 %	0.00
	MTR1	869.29	632.14	72.72%	0.00	10.97 %	0.00
	ERD1	1,249.93	868.73	69.50%	0.00	10.97 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	1,437.77	1,116.44	77.65%	0.00	10.97 %	0.00
	CH03	1,323.54	1,023.18	77.31%	0.00	10.97 %	0.00
	CH05	1,973.59	1,516.67	76.85%	0.00	10.97 %	0.00
	CH10	1,543.68	1,080.85	70.02%	0.00	10.97 %	0.00
	CH06	1,702.43	1,150.72	67.59%	0.00	10.97 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	957.71	788.11	82.29%	0.00	10.97 %	52,500.00
	KVT1	1,501.49	1,138.99	75.86%	0.00	10.97 %	0.00
	TVL1	1,389.24	1,038.08	74.72%	0.00	10.97 %	0.00
	TUT1	1,987.24	1,415.44	71.23%	0.00	10.97 %	0.00
	NGR1	1,321.30	939.84	71.13%	0.00	10.97 %	0.00
	TKS1	1,119.78	774.98	69.21%	0.00	10.97 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	704.30	517.86	73.53%	0.00	10.97 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	456.17	443.26	97.17%	30,000.00	10.97 %	60,000.00
	TPR4	335.55	285.91	85.21%	0.00	10.97 %	15,000.00
	PLI1	411.78	306.68	74.48%	0.00	10.97 %	0.00
	TPR1	349.65	243.24	69.57%	0.00	10.97 %	0.00
	CBE1	1,500.03	957.73	63.85%	0.00	10.97 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	1,401.86	1,117.39	79.71%	0.00	10.97 %	0.00
	PBR1	1,627.13	1,199.08	73.69%	0.00	10.97 %	0.00
	TNJ1	1,506.00	1,092.46	72.54%	0.00	10.97 %	0.00
	TRY1	1,937.11	1,211.43	62.54%	0.00	10.97 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	15.30	0.00%	0.00	0.00 %	0.00
	CH02	0.00	264.02	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	298.98	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.06)	0.00%	0.00	0.00 %	0.00
	KZD1	0.00	4.87	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	24.11	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.11)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	19.21	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	14.26	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	36.45	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	4.03	0.00%	0.00	0.00 %	0.00

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	85.11	102.00	0.04	119.85 %	97,277.26	30.00 %	29,183.18	10.97 %	38,910.90
VEL2	211.55	238.73	0.20	112.85 %	286,182.59	30.00 %	85,854.78	10.97 %	114,473.04
WJP1	102.71	110.94	0.25	108.01 %	124,884.45	25.00 %	31,221.11	10.97 %	49,953.78
VEL1	188.58	196.93	0.16	104.43 %	194,245.98	25.00 %	48,561.50	10.97 %	58,273.79
PTU1	52.48	52.10	0.10	99.28 %	36,446.08	20.00 %	7,289.22	10.97 %	10,933.82
SLG1	81.61	77.67	0.19	95.17 %	88,748.23	20.00 %	17,749.65	10.97 %	22,187.06
AKM1	178.71	168.11	0.19	94.07 %	168,110.92	15.00 %	25,216.64	10.97 %	42,027.73
TRR1	183.07	168.63	0.26	92.11 %	152,218.31	15.00 %	22,832.75	10.97 %	38,054.58
CPT1	91.86	83.16	0.07	90.53 %	89,637.84	15.00 %	13,445.68	10.97 %	22,409.46
GDM1	111.91	100.71	0.20	89.99 %	80,428.26	10.00 %	8,042.83	10.97 %	20,107.07
SBR1	241.56	216.30	0.12	89.54 %	215,384.82	10.00 %	21,538.48	10.97 %	53,846.21
ABR1	138.87	122.87	0.21	88.48 %	108,690.89	10.00 %	10,869.09	10.97 %	21,738.18
UGI1	60.65	53.55	0.02	88.28 %	46,617.99	10.00 %	4,661.80	10.97 %	9,323.60
KPM2	433.62	382.35	0.23	88.18 %	330,599.25	10.00 %	33,059.93	10.97 %	66,119.85
TRL1	257.67	224.48	0.45	87.12 %	146,356.43	10.00 %	14,635.64	10.97 %	29,271.29
BGR1	71.84	60.62	0.73	84.39 %	66,691.90	10.00 %	6,669.19	10.97 %	10,003.79
PLR1	72.97	61.53	0.30	84.32 %	56,704.40	10.00 %	5,670.44	10.97 %	8,505.66
TRT1	134.95	113.37	0.45	84.01 %	101,828.04	10.00 %	10,182.80	10.97 %	15,274.21
ARC2	93.08	78.08	0.54	83.89 %	82,463.29	10.00 %	8,246.33	10.97 %	12,369.49
KPM1	146.45	119.68	0.09	81.72 %	119,289.53	10.00 %	11,928.95	10.97 %	17,893.43
WJD1	138.94	112.15	1.22	80.72 %	159,745.76	10.00 %	15,974.58	10.97 %	23,961.86
CGM1	100.85	74.97	0.24	74.33 %	61,098.64	0.00 %		10.97 %	6,109.86
ANI1	103.07	76.09	0.53	73.82 %	80,031.88	0.00 %		10.97 %	8,003.19
CYR1	113.76	82.18	0.22	72.25 %	84,352.66	0.00 %		10.97 %	8,435.27
VSI1	171.41	122.79	0.17	71.64 %	142,103.23	0.00 %		10.97 %	14,210.32

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	38.16	63.15	0.00	165.49 %	28,564.35	40.00 %	11,425.74	10.97 %	11,425.74
CH27	62.15	77.63	0.80	124.90 %	104,678.86	40.00 %	41,871.54	10.97 %	41,871.54
UKI1	127.14	134.44	0.09	105.75 %	154,112.90	25.00 %	38,528.23	10.97 %	46,233.87
CH31	102.87	108.72	0.46	105.68 %	110,545.94	25.00 %	27,636.49	10.97 %	33,163.78
CH17	222.79	233.74	0.21	104.91 %	385,721.30	25.00 %	96,430.33	10.97 %	115,716.39
GPD1	142.90	145.26	0.09	101.65 %	130,866.68	25.00 %	32,716.67	10.97 %	39,260.00
CH32	42.62	42.87	0.20	100.59 %	47,453.96	25.00 %	11,863.49	10.97 %	14,236.19
CH44	240.45	240.59	0.17	100.06 %	213,512.96	20.00 %	42,702.59	10.97 %	64,053.89
CH23	135.64	133.31	0.50	98.28 %	144,611.64	20.00 %	28,922.33	10.97 %	43,383.49
CH50	238.58	233.10	0.13	97.70 %	345,501.85	20.00 %	69,100.37	10.97 %	86,375.46
CH21	411.66	401.50	0.24	97.53 %	390,977.15	20.00 %	78,195.43	10.97 %	97,744.29
CH12	434.82	417.52	0.33	96.02 %	386,805.48	20.00 %	77,361.10	10.97 %	96,701.37
CH03	582.93	545.34	0.42	93.55 %	687,288.06	15.00 %	103,093.21	10.97 %	171,822.02
CH46	109.12	101.08	0.29	92.63 %	139,293.58	15.00 %	20,894.04	10.97 %	34,823.40
CH24	276.24	255.69	0.35	92.56 %	312,035.32	15.00 %	46,805.30	10.97 %	78,008.83
CH36	97.21	88.69	0.25	91.24 %	88,808.90	15.00 %	13,321.34	10.97 %	22,202.23
PON1	126.24	113.68	0.15	90.05 %	144,614.55	10.00 %	14,461.46	10.97 %	36,153.64
CH33	258.44	230.12	0.19	89.04 %	257,961.00	10.00 %	25,796.10	10.97 %	51,592.20
CH34	254.14	210.81	0.32	82.95 %	243,056.18	10.00 %	24,305.62	10.97 %	36,458.43
CH18	316.79	261.22	0.26	82.46 %	414,553.97	10.00 %	41,455.40	10.97 %	62,183.10
CH41	230.31	188.35	0.95	81.78 %	277,880.92	10.00 %	27,788.09	10.97 %	41,682.14
CH15	579.77	470.60	0.28	81.17 %	515,493.69	10.00 %	51,549.37	10.97 %	77,324.05
MJR1	252.47	202.68	0.18	80.28 %	197,456.29	10.00 %	19,745.63	10.97 %	29,618.44
CH06	244.99	189.48	0.18	77.34 %	267,909.61	0.00 %		10.97 %	26,790.96
CH51	283.87	211.71	0.27	74.58 %	220,273.74	0.00 %		10.97 %	22,027.37
CH43	175.33	125.51	0.20	71.58 %	127,420.50	0.00 %		10.97 %	12,742.05
MC06	58.35	40.16	0.31	68.82 %	29,925.20	0.00 %		10.97 %	
CH20	333.14	224.24	0.16	67.31 %	241,429.14	0.00 %		10.97 %	
CH01	37.03	9.56	0.50	25.80 %	10,842.35	0.00 %		10.97 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	1,090.81	927.31	0.18	85.01 %	703,420.00	10.00 %	70,342.00	10.97 %	140,684.00

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	34.86	48.05	0.12	137.85 %	31,809.19	40.00 %	12,723.68	10.97 %	12,723.68
MKM1	72.02	83.60	0.27	116.08 %	103,156.49	30.00 %	30,946.95	10.97 %	41,262.60
PRT1	176.05	181.09	0.25	102.86 %	149,069.38	25.00 %	37,267.35	10.97 %	44,720.81
SJI2	158.32	159.39	0.10	100.68 %	157,108.86	25.00 %	39,277.22	10.97 %	47,132.66
TVM2	123.14	113.96	0.50	92.55 %	52,499.48	15.00 %	7,874.92	10.97 %	13,124.87
KLM1	191.11	174.99	0.19	91.57 %	254,184.07	15.00 %	38,127.61	10.97 %	63,546.02
CDM1	244.02	222.48	0.17	91.17 %	192,809.32	15.00 %	28,921.40	10.97 %	48,202.33
TDM1	129.90	112.85	0.62	86.88 %	96,202.11	10.00 %	9,620.21	10.97 %	19,240.42
TRK1	222.10	191.79	0.30	86.36 %	201,710.82	10.00 %	20,171.08	10.97 %	40,342.16
VCM2	130.67	111.53	0.18	85.35 %	87,241.04	10.00 %	8,724.10	10.97 %	17,448.21
STP1	72.76	60.40	0.30	83.02 %	50,287.55	10.00 %	5,028.76	10.97 %	7,543.13
KML1	132.67	107.78	0.22	81.24 %	111,582.12	10.00 %	11,158.21	10.97 %	16,737.32
CUD1	403.03	321.18	0.30	79.69 %	338,449.24	0.00 %		10.97 %	33,844.92
ULP1	193.82	153.61	0.05	79.26 %	126,696.16	0.00 %		10.97 %	12,669.62
VPM2	187.31	147.17	0.27	78.57 %	158,919.71	0.00 %		10.97 %	15,891.97
KKI2	206.38	155.90	0.13	75.54 %	127,431.67	0.00 %		10.97 %	12,743.17
POY1	434.59	315.58	0.12	72.62 %	248,290.43	0.00 %		10.97 %	24,829.04
TVM1	107.26	75.88	0.44	70.74 %	59,705.94	0.00 %		10.97 %	
NVL2	230.76	160.41	0.25	69.51 %	140,030.15	0.00 %		10.97 %	
POY2	334.79	218.56	0.25	65.28 %	239,638.36	0.00 %		10.97 %	
VPM1	88.95	44.32	0.63	49.82 %	37,304.26	0.00 %		10.97 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	77.18	93.27	0.29	120.86 %	48,677.54	40.00 %	19,471.02	10.97 %	19,471.02
KKD3	197.29	224.03	0.05	113.55 %	331,592.42	30.00 %	99,477.73	10.97 %	132,636.97
TEN1	94.14	100.81	0.33	107.09 %	88,863.25	25.00 %	22,215.81	10.97 %	35,545.30
ODM1	77.08	74.83	0.01	97.08 %	33,115.07	20.00 %	6,623.01	10.97 %	8,278.77
MPA1	142.81	136.13	0.07	95.32 %	199,336.00	20.00 %	39,867.20	10.97 %	49,834.00
KPT1	72.77	69.22	0.58	95.13 %	63,329.97	20.00 %	12,665.99	10.97 %	15,832.49
PKM1	56.60	52.79	0.08	93.28 %	55,284.50	15.00 %	8,292.68	10.97 %	13,821.13
BNR1	78.60	72.34	0.11	92.03 %	71,356.76	15.00 %	10,703.51	10.97 %	17,839.19
PNV2	79.90	73.30	0.05	91.74 %	80,313.66	15.00 %	12,047.05	10.97 %	20,078.42
MDU3	155.15	134.59	0.05	86.75 %	88,163.52	10.00 %	8,816.35	10.97 %	17,632.70
TEN2	135.97	113.75	0.20	83.66 %	76,995.72	10.00 %	7,699.57	10.97 %	11,549.36
BTU1	58.75	47.71	0.00	81.21 %	29,371.43	10.00 %	2,937.14	10.97 %	4,405.71
MLR1	104.46	82.57	0.11	79.05 %	83,379.99	0.00 %		10.97 %	8,338.00
ADP1	90.94	70.95	0.02	78.02 %	75,709.56	0.00 %		10.97 %	7,570.96
MDU1	568.02	437.45	0.17	77.01 %	308,513.03	0.00 %		10.97 %	30,851.30
MDU2	307.43	236.41	0.32	76.90 %	244,816.76	0.00 %		10.97 %	24,481.68
MDU7	188.72	144.49	0.23	76.56 %	150,199.30	0.00 %		10.97 %	15,019.93
PNI1	78.70	59.88	1.12	76.08 %	39,136.62	0.00 %		10.97 %	3,913.66
DGL2	129.57	98.12	0.34	75.73 %	98,990.26	0.00 %		10.97 %	9,899.03
TDI1	130.48	97.65	0.04	74.84 %	148,926.22	0.00 %		10.97 %	14,892.62
TMM1	189.19	140.95	0.10	74.50 %	91,983.55	0.00 %		10.97 %	9,198.36
MDU5	99.04	73.65	0.13	74.36 %	86,370.79	0.00 %		10.97 %	8,637.08
TPT1	164.39	119.44	0.20	72.66 %	176,414.89	0.00 %		10.97 %	17,641.49
PVI1	153.35	111.15	0.15	72.48 %	143,728.39	0.00 %		10.97 %	14,372.84
KYK1	98.19	70.27	0.09	71.56 %	75,405.06	0.00 %		10.97 %	7,540.51
NKI1	76.05	54.03	0.35	71.04 %	46,612.19	0.00 %		10.97 %	
USL1	101.60	72.10	0.28	70.97 %	53,277.39	0.00 %		10.97 %	
ATG1	246.28	174.17	0.39	70.72 %	195,043.58	0.00 %		10.97 %	
DKI1	174.25	122.06	0.09	70.05 %	205,530.54	0.00 %		10.97 %	
DGL1	592.20	413.46	0.50	69.82 %	227,582.86	0.00 %		10.97 %	
NTM1	114.81	80.13	0.01	69.80 %	54,842.39	0.00 %		10.97 %	
MDU6	281.10	195.89	0.16	69.69 %	158,908.93	0.00 %		10.97 %	
SVG1	162.52	110.31	0.13	67.87 %	126,976.48	0.00 %		10.97 %	
CBM1	134.90	89.82	0.00	66.59 %	95,322.72	0.00 %		10.97 %	
KRR1	160.89	105.00	0.02	65.26 %	127,435.05	0.00 %		10.97 %	
SGP1	86.13	55.24	0.00	64.14 %	66,417.14	0.00 %		10.97 %	
MDU4	155.19	96.24	0.44	62.01 %	56,686.76	0.00 %		10.97 %	
MNM1	87.11	52.77	0.30	60.58 %	53,180.56	0.00 %		10.97 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BMD1	56.27	69.50	0.28	123.50 %	68,696.66	40.00 %	27,478.66	10.97 %	27,478.66
KRI1	102.07	117.46	0.19	115.08 %	105,918.13	30.00 %	31,775.44	10.97 %	42,367.25
SGI1	66.84	68.51	0.22	102.50 %	54,894.14	25.00 %	13,723.54	10.97 %	16,468.24
DPR1	53.87	54.45	0.31	101.08 %	57,204.69	25.00 %	14,301.17	10.97 %	17,161.41
KVP1	69.24	69.43	0.53	100.27 %	53,842.86	25.00 %	13,460.72	10.97 %	16,152.86
PLC1	66.03	63.22	0.23	95.74 %	74,049.60	20.00 %	14,809.92	10.97 %	18,512.40
CMI1	50.52	48.21	0.02	95.41 %	58,768.89	20.00 %	11,753.78	10.97 %	14,692.22
SLM2	146.09	137.13	0.17	93.87 %	131,890.62	15.00 %	19,783.59	10.97 %	32,972.66
NKL2	170.81	150.35	0.24	88.02 %	170,701.89	10.00 %	17,070.19	10.97 %	34,140.38
PMP1	87.50	76.20	0.09	87.09 %	59,363.71	10.00 %	5,936.37	10.97 %	11,872.74
APN1	93.40	79.95	0.20	85.60 %	104,555.49	10.00 %	10,455.55	10.97 %	20,911.10
TCG1	84.64	69.35	0.28	81.93 %	71,775.02	10.00 %	7,177.50	10.97 %	10,766.25
HSR2	216.06	169.81	0.35	78.60 %	158,576.39	0.00 %		10.97 %	15,857.64
ATU1	171.62	130.72	0.12	76.17 %	126,953.25	0.00 %		10.97 %	12,695.33
TRM1	142.26	107.61	0.15	75.64 %	100,173.64	0.00 %		10.97 %	10,017.36
HSR1	159.13	117.82	0.13	74.04 %	121,153.03	0.00 %		10.97 %	12,115.30
ERD2	275.28	202.25	0.23	73.47 %	348,323.85	0.00 %		10.97 %	34,832.39
SLM1	371.46	271.02	0.38	72.96 %	278,284.05	0.00 %		10.97 %	27,828.41
ERD1	252.93	182.13	0.34	72.01 %	249,572.60	0.00 %		10.97 %	24,957.26
MTR1	148.84	106.35	0.19	71.45 %	134,421.88	0.00 %		10.97 %	13,442.19
DPR2	74.19	52.63	0.05	70.94 %	53,070.95	0.00 %		10.97 %	
MCR1	121.32	85.22	0.20	70.24 %	89,606.05	0.00 %		10.97 %	
EPI1	103.68	72.46	0.23	69.89 %	79,080.43	0.00 %		10.97 %	
SLM3	201.15	138.50	0.43	68.86 %	161,721.31	0.00 %		10.97 %	
PDR1	53.96	36.93	0.00	68.44 %	63,427.43	0.00 %		10.97 %	
EDP1	58.39	37.75	0.03	64.66 %	34,221.56	0.00 %		10.97 %	
KAM1	83.26	53.70	0.28	64.50 %	50,057.64	0.00 %		10.97 %	
VPD1	160.90	98.50	0.06	61.22 %	112,100.67	0.00 %		10.97 %	
HRR1	111.13	67.00	0.39	60.29 %	60,520.80	0.00 %		10.97 %	
OML1	161.42	89.40	0.19	55.39 %	81,952.73	0.00 %		10.97 %	
VKL1	68.02	35.61	0.20	52.36 %	51,109.27	0.00 %		10.97 %	
SGG1	52.17	26.90	0.22	51.56 %	27,480.42	0.00 %		10.97 %	
RSP1	144.92	73.12	0.44	50.46 %	77,841.54	0.00 %		10.97 %	
KMM1	96.68	43.89	0.34	45.39 %	48,756.99	0.00 %		10.97 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	352.46	342.91	0.18	97.29 %	509,576.77	20.00 %	101,915.35	10.97 %	127,394.19
CH38	148.11	137.53	0.18	92.85 %	204,115.48	15.00 %	30,617.32	10.97 %	51,028.87
CH35	206.43	187.12	0.15	90.65 %	246,447.44	15.00 %	36,967.12	10.97 %	61,611.86
CH48	275.05	248.95	0.21	90.51 %	402,326.36	15.00 %	60,348.95	10.97 %	100,581.59
CH30	240.12	214.83	0.28	89.47 %	273,258.79	10.00 %	27,325.88	10.97 %	68,314.70
MRM1	207.21	183.34	0.20	88.48 %	184,678.67	10.00 %	18,467.87	10.97 %	36,935.73
GUD1	212.04	184.79	0.21	87.15 %	335,957.25	10.00 %	33,595.73	10.97 %	67,191.45
CH05	480.62	416.22	0.44	86.60 %	394,046.81	10.00 %	39,404.68	10.97 %	78,809.36
CH45	222.99	191.61	0.34	85.93 %	249,615.53	10.00 %	24,961.55	10.97 %	49,923.11
CGL1	147.29	120.35	0.38	81.71 %	156,517.86	10.00 %	15,651.79	10.97 %	23,477.68
CH28	329.96	267.80	0.10	81.16 %	547,700.89	10.00 %	54,770.09	10.97 %	82,155.13
CH25	261.58	210.44	0.18	80.45 %	270,859.79	10.00 %	27,085.98	10.97 %	40,628.97
CH37	119.32	93.81	0.11	78.62 %	144,202.31	0.00 %		10.97 %	14,420.23
CH39	122.67	94.45	0.16	77.00 %	155,127.59	0.00 %		10.97 %	15,512.76
CH14	548.38	414.24	0.12	75.54 %	517,910.28	0.00 %		10.97 %	51,791.03
TKM1	153.24	112.93	0.20	73.69 %	126,487.35	0.00 %		10.97 %	12,648.74
CH49	325.71	238.62	0.23	73.26 %	299,177.27	0.00 %		10.97 %	29,917.73
CH19	371.33	271.03	0.16	72.99 %	365,256.96	0.00 %		10.97 %	36,525.70
CH42	339.49	247.15	0.21	72.80 %	345,367.38	0.00 %		10.97 %	34,536.74
CH07	347.22	248.12	0.27	71.46 %	299,038.98	0.00 %		10.97 %	29,903.90
KNR1	173.97	118.42	0.06	68.07 %	170,192.21	0.00 %		10.97 %	
SKL1	165.17	110.03	0.31	66.61 %	146,088.31	0.00 %		10.97 %	
CH16	648.60	404.60	0.42	62.38 %	405,374.76	0.00 %		10.97 %	
GUD2	176.77	104.80	0.27	59.28 %	140,022.26	0.00 %		10.97 %	
CH08	503.52	277.52	0.15	55.11 %	430,802.89	0.00 %		10.97 %	
CH22	289.07	158.03	0.16	54.67 %	193,097.80	0.00 %		10.97 %	
AVD1	272.16	145.85	0.12	53.59 %	149,942.88	0.00 %		10.97 %	
CH40	117.62	58.67	0.44	49.88 %	24,260.14	0.00 %		10.97 %	
CH26	106.56	44.60	0.02	41.85 %	60,110.02	0.00 %		10.97 %	
MC10	38.83	15.34	0.03	39.52 %	8,163.15	0.00 %		10.97 %	
CH29	58.19	21.56	0.24	37.05 %	35,417.67	0.00 %		10.97 %	
MC09	19.34	2.21	0.00	11.42 %	1,124.10	0.00 %		10.97 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	100.95	102.16	0.16	101.20 %	120,864.02	25.00 %	30,216.01	10.97 %	36,259.21
KGL1	103.88	103.43	0.25	99.57 %	86,585.48	20.00 %	17,317.10	10.97 %	25,975.64
APK2	123.09	114.38	0.30	92.93 %	90,584.82	15.00 %	13,587.72	10.97 %	22,646.21
ERL2	134.02	123.11	0.15	91.85 %	177,046.38	15.00 %	26,556.96	10.97 %	44,261.60
SVK1	211.17	187.72	0.19	88.89 %	193,377.73	10.00 %	19,337.77	10.97 %	38,675.55
PDI1	94.11	81.60	0.40	86.71 %	75,699.38	10.00 %	7,569.94	10.97 %	15,139.88
VNR1	104.98	91.03	0.14	86.71 %	100,782.58	10.00 %	10,078.26	10.97 %	20,156.52
VLY1	294.11	248.48	0.36	84.49 %	235,729.70	10.00 %	23,572.97	10.97 %	35,359.46
SNL1	116.31	95.45	0.29	82.07 %	109,089.44	10.00 %	10,908.94	10.97 %	16,363.42
VNR2	354.70	282.77	0.23	79.72 %	279,095.42	0.00 %		10.97 %	27,909.54
SDI1	107.56	83.06	0.32	77.23 %	69,975.78	0.00 %		10.97 %	6,997.58
KVT1	440.94	340.26	0.21	77.17 %	473,403.63	0.00 %		10.97 %	47,340.36
TKS2	305.07	233.62	0.43	76.58 %	196,387.16	0.00 %		10.97 %	19,638.72
TYI1	132.48	100.03	0.58	75.50 %	110,509.79	0.00 %		10.97 %	11,050.98
MAR1	249.55	187.91	0.16	75.30 %	178,776.79	0.00 %		10.97 %	17,877.68
KSM1	67.40	50.38	0.03	74.75 %	39,828.93	0.00 %		10.97 %	3,982.89
TVL1	842.80	628.12	0.08	74.53 %	686,726.73	0.00 %		10.97 %	68,672.67
UDN1	127.52	94.62	0.20	74.20 %	92,769.49	0.00 %		10.97 %	9,276.95
RND1	316.65	234.88	0.21	74.18 %	356,216.06	0.00 %		10.97 %	35,621.61
MMT1	140.48	103.23	0.06	73.49 %	81,665.73	0.00 %		10.97 %	8,166.57
STU2	93.95	68.98	0.36	73.42 %	69,529.76	0.00 %		10.97 %	6,952.98
TCN1	202.23	148.12	0.35	73.24 %	177,514.19	0.00 %		10.97 %	17,751.42
TKS1	233.08	169.99	0.53	72.93 %	160,823.10	0.00 %		10.97 %	16,082.31
NGR1	520.83	379.65	0.56	72.89 %	328,516.02	0.00 %		10.97 %	32,851.60
PKD1	208.55	145.64	0.21	69.83 %	175,829.71	0.00 %		10.97 %	
TUT2	417.79	288.11	0.05	68.96 %	304,459.66	0.00 %		10.97 %	
APK1	163.78	112.21	0.45	68.52 %	127,291.88	0.00 %		10.97 %	
KYR1	109.21	74.74	0.53	68.43 %	83,832.64	0.00 %		10.97 %	
TUT1	973.20	661.46	0.37	67.97 %	803,208.28	0.00 %		10.97 %	
ASM1	129.40	87.70	0.24	67.77 %	77,808.99	0.00 %		10.97 %	
VKM1	114.93	76.88	0.08	66.89 %	107,362.68	0.00 %		10.97 %	
SGT1	75.84	48.91	0.08	64.49 %	38,958.98	0.00 %		10.97 %	
ARM1	122.93	73.78	0.48	60.02 %	61,810.78	0.00 %		10.97 %	
TKY1	142.25	77.59	0.23	54.55 %	85,788.81	0.00 %		10.97 %	
RPM1	304.12	157.81	0.52	51.89 %	159,080.46	0.00 %		10.97 %	
COL1	96.92	37.65	0.20	38.85 %	20,782.14	0.00 %		10.97 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	359.66	310.03	0.20	86.20 %	154,696.31	10.00 %	15,469.63	10.97 %	30,939.26
KLR1	108.03	71.21	0.24	65.91 %	37,435.46	0.00 %		10.97 %	
PAS1	137.18	83.98	0.22	61.22 %	46,158.02	0.00 %		10.97 %	
PNL1	99.43	52.64	0.44	52.94 %	30,856.65	0.00 %		10.97 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	24.18	30.59	0.16	126.51 %	42,694.68	40.00 %	17,077.87	10.97 %	17,077.87
GDR1	54.95	68.68	0.01	124.98 %	47,025.76	40.00 %	18,810.30	10.97 %	18,810.30
CNR1	56.26	66.85	0.06	118.83 %	50,646.43	30.00 %	15,193.93	10.97 %	20,258.57
KGI1	68.12	75.51	0.03	110.85 %	41,656.43	30.00 %	12,496.93	10.97 %	16,662.57
AVI1	54.72	60.21	0.97	110.02 %	77,499.81	30.00 %	23,249.94	10.97 %	30,999.92
CBE1	83.23	80.70	0.25	96.96 %	80,290.31	20.00 %	16,058.06	10.97 %	20,072.58
MPM1	87.41	84.60	0.24	96.78 %	86,187.24	20.00 %	17,237.45	10.97 %	21,546.81
KGM1	62.23	57.45	0.15	92.32 %	73,806.26	15.00 %	11,070.94	10.97 %	18,451.57
UMP1	67.96	61.60	0.30	90.64 %	52,932.50	15.00 %	7,939.88	10.97 %	13,233.13
UAM1	114.92	103.53	0.00	90.09 %	63,829.49	10.00 %	6,382.95	10.97 %	15,957.37
GBM1	74.68	66.87	0.54	89.55 %	71,484.55	10.00 %	7,148.46	10.97 %	17,871.14
KMR1	171.69	152.83	0.26	89.02 %	163,703.80	10.00 %	16,370.38	10.97 %	32,740.76
PPI1	53.92	43.77	0.22	81.16 %	47,370.73	10.00 %	4,737.07	10.97 %	7,105.61
TPR2	122.03	95.90	0.27	78.59 %	109,436.63	0.00 %		10.97 %	10,943.66
CBE3	43.40	33.66	0.09	77.56 %	34,900.23	0.00 %		10.97 %	3,490.02
TPR1	138.55	101.74	0.22	73.43 %	96,193.77	0.00 %		10.97 %	9,619.38
SUL1	63.74	46.28	0.48	72.61 %	67,302.26	0.00 %		10.97 %	6,730.23
DPM2	84.41	60.00	0.19	71.08 %	65,223.00	0.00 %		10.97 %	
SYM2	71.08	50.23	0.10	70.66 %	56,617.09	0.00 %		10.97 %	
PDM1	60.93	42.42	0.00	69.62 %	55,411.83	0.00 %		10.97 %	
CBE4	148.14	95.31	0.44	64.33 %	134,376.54	0.00 %		10.97 %	
PLI1	136.24	85.20	0.40	62.54 %	80,718.66	0.00 %		10.97 %	
SNR1	124.01	74.79	0.42	60.31 %	114,464.86	0.00 %		10.97 %	
TPR4	56.97	34.25	0.93	60.12 %	48,707.20	0.00 %		10.97 %	
KMD1	74.52	44.09	0.06	59.17 %	47,472.48	0.00 %		10.97 %	
CBE2	632.58	365.23	0.24	57.74 %	424,052.71	0.00 %		10.97 %	
TPR3	89.07	45.60	0.48	51.20 %	57,828.38	0.00 %		10.97 %	
CBE6	151.95	77.06	0.48	50.72 %	93,974.42	0.00 %		10.97 %	
CBE5	81.30	31.88	0.09	39.22 %	61,113.82	0.00 %		10.97 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	95.45	110.41	0.17	115.67 %	97,120.73	30.00 %	29,136.22	10.97 %	38,848.29
KIK1	116.47	119.71	0.01	102.78 %	206,530.97	25.00 %	51,632.74	10.97 %	61,959.29
KRN1	87.06	88.49	0.09	101.64 %	88,697.01	25.00 %	22,174.25	10.97 %	26,609.10
NCK1	59.26	59.09	0.09	99.71 %	39,668.35	20.00 %	7,933.67	10.97 %	11,900.51
TVR2	268.48	235.30	0.42	87.64 %	255,695.72	10.00 %	25,569.57	10.97 %	51,139.14
NMM1	93.26	81.61	0.72	87.50 %	98,625.90	10.00 %	9,862.59	10.97 %	19,725.18
MVM1	313.90	270.21	0.14	86.08 %	410,924.59	10.00 %	41,092.46	10.97 %	82,184.92
NGT1	171.62	142.71	0.18	83.15 %	212,996.20	10.00 %	21,299.62	10.97 %	31,949.43
TYR1	192.00	153.25	0.22	79.82 %	164,712.94	0.00 %		10.97 %	16,471.29
MSI1	131.39	103.75	0.07	78.96 %	87,570.03	0.00 %		10.97 %	8,757.00
PTK1	257.20	202.84	0.24	78.87 %	232,712.74	0.00 %		10.97 %	23,271.27
APM1	87.32	68.54	0.22	78.49 %	88,147.45	0.00 %		10.97 %	8,814.75
AYR1	166.66	125.87	0.07	75.52 %	154,202.84	0.00 %		10.97 %	15,420.28
ORU1	105.77	79.43	0.02	75.10 %	95,362.63	0.00 %		10.97 %	9,536.26
PDK1	129.94	96.56	0.17	74.31 %	132,336.29	0.00 %		10.97 %	13,233.63
MDI1	227.06	167.19	0.20	73.63 %	177,785.77	0.00 %		10.97 %	17,778.58
TTP1	183.30	130.94	0.04	71.43 %	141,514.88	0.00 %		10.97 %	14,151.49
JKM1	204.33	145.53	0.10	71.22 %	164,756.39	0.00 %		10.97 %	
TRY3	187.62	126.83	0.16	67.60 %	142,782.27	0.00 %		10.97 %	
TNJ2	330.32	222.46	0.25	67.34 %	237,884.63	0.00 %		10.97 %	
TNJ1	405.06	270.40	0.20	66.76 %	257,656.55	0.00 %		10.97 %	
PBR2	429.26	282.01	0.09	65.69 %	262,569.26	0.00 %		10.97 %	
TRY2	95.35	61.56	1.70	64.56 %	56,616.67	0.00 %		10.97 %	
TVR1	144.13	90.89	0.09	63.06 %	100,370.28	0.00 %		10.97 %	
KUM1	363.15	228.36	0.17	62.88 %	244,988.32	0.00 %		10.97 %	
PBR1	189.58	118.46	0.10	62.49 %	113,383.86	0.00 %		10.97 %	
TRY4	236.96	144.72	0.26	61.07 %	182,083.82	0.00 %		10.97 %	
TRY1	1,200.18	693.27	0.10	57.76 %	752,187.55	0.00 %		10.97 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	167.58	4.46	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	295.79	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	4.87	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	3.19	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	36.57	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	24.13	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	4.03	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	14.54	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.27)	-0.14	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	96.71	3.85	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.06)	-1.23	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.28)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	15.38	0.68	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	19.21	0.00	0.00 %	0.00	0.00 %		0.00 %	