



TN-Sales Spot Commission Details 27/04/2026 11:45 PM

Accu.Target	Sales	Achieved %	HO Budget+%	Total Com.
57,183.06 L	57,936.24 L	101.32 %	0.00 %	693.01 L

Note : Sales Period is From :01-Apr-2026 To :27-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	554.00	910.27	164.31 %	0.00	0.00 %	0.00
KL-NORTH	870.36	1,214.40	139.53 %	0.00	0.00 %	0.00
WEST-01	3,580.45	4,558.59	127.32 %	0.00	0.00 %	0.00
SOUTH-01	8,181.78	9,240.18	112.94 %	0.00	0.00 %	0.00
WEST-02	4,931.84	5,552.70	112.59 %	0.00	0.00 %	0.00
SOUTH-03	6,436.93	7,107.49	110.42 %	568,000.00	0.00 %	568,000.00
NORTH ARCOT	4,366.22	4,329.90	99.17 %	129,000.00	0.00 %	129,000.00
SOUTH ARCOT	4,574.30	4,168.22	91.12 %	123,000.00	0.00 %	123,000.00
TRICHY-01	7,630.49	6,893.76	90.34 %	0.00	0.00 %	0.00
CHENNAI-02	7,103.72	6,304.91	88.76 %	0.00	0.00 %	0.00
CHENNAI-01	8,952.96	7,017.52	78.38 %	0.00	0.00 %	0.00
OTHERS	0.00	638.29	0.00 %	0.00	0.00 %	0.00
Total	57,183.06	57,936.24	101.32 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	554.00	910.27	164.31%	360,000.00	0.00 %	360,000.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	870.36	1,214.40	139.53%	480,000.00	0.00 %	480,000.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	452.90	645.07	142.43%	240,000.00	0.00 %	240,000.00
	CBE1	1,556.94	2,117.05	135.98%	840,000.00	0.00 %	840,000.00
	TPR4	445.60	549.30	123.27%	150,000.00	0.00 %	150,000.00
	PLI1	520.28	639.38	122.89%	180,000.00	0.00 %	180,000.00
	UAM1	604.74	607.78	100.50%	90,000.00	0.00 %	90,000.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	1,149.45	1,551.22	134.95%	600,000.00	0.00 %	600,000.00
	TVL1	1,254.65	1,630.21	129.93%	480,000.00	0.00 %	480,000.00
	TKS1	1,164.64	1,369.47	117.59%	260,000.00	0.00 %	260,000.00
	TUT1	1,906.96	2,014.46	105.64%	300,000.00	0.00 %	300,000.00
	KVT1	1,596.41	1,588.17	99.48%	112,500.00	0.00 %	112,500.00
	VNR1	1,109.68	1,086.65	97.92%	75,000.00	0.00 %	75,000.00
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	935.69	1,144.13	122.28%	330,000.00	0.00 %	330,000.00
	MTR1	937.30	1,035.97	110.53%	200,000.00	0.00 %	200,000.00
	SLM1	1,481.79	1,634.53	110.31%	320,000.00	0.00 %	320,000.00
	ERD1	1,577.06	1,738.07	110.21%	340,000.00	0.00 %	340,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	641.81	808.09	125.91%	240,000.00	0.00 %	240,000.00
	TEN1	771.35	950.64	123.24%	270,000.00	0.00 %	270,000.00
	MDU1	2,374.84	2,634.00	110.91%	520,000.00	0.00 %	520,000.00
	KKD2	1,403.31	1,440.07	102.62%	210,000.00	0.00 %	210,000.00
	SVG1	1,245.62	1,274.69	102.33%	180,000.00	0.00 %	180,000.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,383.57	1,586.35	114.66%	300,000.00	0.00 %	300,000.00
	NA01	1,550.54	1,459.60	94.13%	105,000.00	0.00 %	105,000.00
	NA03	1,432.12	1,283.95	89.65%	0.00	0.00 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	1,660.73	1,521.88	91.64%	112,500.00	0.00 %	112,500.00
	SA02	1,668.27	1,518.00	90.99%	112,500.00	0.00 %	112,500.00
	SA03	1,245.30	1,128.34	90.61%	82,500.00	0.00 %	82,500.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	2,316.83	2,256.22	97.38%	165,000.00	0.00 %	165,000.00
	KUM1	1,666.48	1,546.77	92.82%	112,500.00	0.00 %	112,500.00
	PBR1	1,890.22	1,674.70	88.60%	0.00	0.00 %	0.00
	TNJ1	1,756.97	1,416.08	80.60%	0.00	0.00 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,676.77	1,545.65	92.18%	112,500.00	0.00 %	112,500.00
	CH01	1,905.65	1,733.09	90.94%	127,500.00	0.00 %	127,500.00
	CH09	1,596.50	1,379.93	86.43%	0.00	0.00 %	0.00
	CH04	1,924.79	1,646.24	85.53%	0.00	0.00 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	2,121.01	1,838.64	86.69%	0.00	0.00 %	0.00
	CH08	2,260.67	1,851.99	81.92%	0.00	0.00 %	0.00
	CH03	1,607.84	1,281.91	79.73%	0.00	0.00 %	0.00
	CH06	2,963.44	2,044.98	69.01%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	6.12	0.00%	0.00	0.00 %	0.00
	CH02	0.00	143.76	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	330.30	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	33.44	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.10)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.12)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	13.12	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	10.17	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	100.39	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.34	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	245.67	462.71	0.14	188.34 %	306,349.85	40.00 %	122,539.94	0.00 %	122,539.94
PAS1	122.95	187.96	0.22	152.88 %	120,541.95	40.00 %	48,216.78	0.00 %	48,216.78
PNL1	87.35	128.01	0.49	146.54 %	83,426.05	40.00 %	33,370.42	0.00 %	33,370.42
KLR1	98.03	131.59	0.14	134.24 %	80,815.80	40.00 %	32,326.32	0.00 %	32,326.32
KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	870.36	1,214.40	0.10	139.53 %	1,522,675.55	40.00 %	609,070.22	0.00 %	609,070.22
WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPR2	173.44	304.02	0.06	175.29 %	349,654.50	40.00 %	139,861.80	0.00 %	139,861.80
AVI1	73.00	125.57	0.19	172.02 %	182,028.25	40.00 %	72,811.30	0.00 %	72,811.30
CBE1	97.97	163.73	0.34	167.12 %	182,376.50	40.00 %	72,950.60	0.00 %	72,950.60
MPM1	122.67	203.17	0.23	165.63 %	251,174.10	40.00 %	100,469.64	0.00 %	100,469.64
CBE4	157.22	260.24	0.06	165.52 %	383,368.30	40.00 %	153,347.32	0.00 %	153,347.32
ANR1	26.47	40.72	0.59	153.82 %	87,979.35	40.00 %	35,191.74	0.00 %	35,191.74
CBE3	41.21	63.10	0.53	153.11 %	81,809.10	40.00 %	32,723.64	0.00 %	32,723.64
PDM1	69.31	102.84	0.19	148.37 %	183,410.30	40.00 %	73,364.12	0.00 %	73,364.12
UMP1	87.41	125.93	0.20	144.07 %	104,166.95	40.00 %	41,666.78	0.00 %	41,666.78
SNR1	126.05	180.27	0.05	143.01 %	223,178.20	40.00 %	89,271.28	0.00 %	89,271.28
TPR1	155.41	219.42	0.30	141.19 %	298,886.90	40.00 %	119,554.76	0.00 %	119,554.76
CBE2	603.27	831.71	0.29	137.87 %	1,121,937.75	40.00 %	448,775.10	0.00 %	448,775.10
GBM1	99.95	132.18	0.11	132.24 %	135,596.35	40.00 %	54,238.54	0.00 %	54,238.54
KGM1	81.68	107.51	0.08	131.63 %	166,392.85	40.00 %	66,557.14	0.00 %	66,557.14
SUL1	88.66	113.80	0.22	128.36 %	183,672.45	40.00 %	73,468.98	0.00 %	73,468.98
PPI1	62.12	78.65	0.40	126.61 %	122,926.45	40.00 %	49,170.58	0.00 %	49,170.58
KMR1	216.35	258.16	0.24	119.32 %	383,879.15	30.00 %	115,163.75	0.00 %	115,163.75
CBE6	142.76	167.75	0.31	117.51 %	190,913.60	30.00 %	57,274.08	0.00 %	57,274.08
SYM2	92.85	106.02	0.08	114.18 %	114,398.45	30.00 %	34,319.54	0.00 %	34,319.54
DPM2	102.60	116.58	0.05	113.62 %	183,474.70	30.00 %	55,042.41	0.00 %	55,042.41
KMD1	91.11	100.31	0.05	110.10 %	117,737.30	30.00 %	35,321.19	0.00 %	35,321.19
PLI1	179.29	186.53	0.22	104.04 %	197,283.70	25.00 %	49,320.93	0.00 %	49,320.93
CNR1	68.34	68.91	0.02	100.84 %	49,265.80	25.00 %	12,316.45	0.00 %	12,316.45
TPR3	124.05	121.64	0.07	98.06 %	133,127.25	20.00 %	26,625.45	0.00 %	26,625.45
CBE5	83.44	78.30	0.10	93.84 %	159,854.50	15.00 %	23,978.18	0.00 %	23,978.18
GDR1	81.93	70.56	0.12	86.12 %	50,739.25	10.00 %	5,073.93	0.00 %	5,073.93
TPR4	91.21	66.17	0.00	72.56 %	105,998.25	0.00 %		0.00 %	
UAM1	147.65	101.24	0.09	68.57 %	61,080.15	0.00 %		0.00 %	
KGI1	93.05	63.59	0.02	68.34 %	45,093.15	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	91.65	160.18	0.10	174.78 %	193,653.35	40.00 %	77,461.34	0.00 %	77,461.34
ARM1	85.67	142.45	0.29	166.27 %	153,439.45	40.00 %	61,375.78	0.00 %	61,375.78
MMT1	106.44	167.58	0.22	157.44 %	167,956.75	40.00 %	67,182.70	0.00 %	67,182.70
ERL2	123.83	188.08	0.21	151.89 %	316,091.65	40.00 %	126,436.66	0.00 %	126,436.66
KSM1	55.68	79.42	0.25	142.62 %	66,987.20	40.00 %	26,794.88	0.00 %	26,794.88
NGR1	460.96	646.91	0.41	140.34 %	476,940.05	40.00 %	190,776.02	0.00 %	190,776.02
ASM1	105.41	145.41	0.22	137.95 %	178,103.80	40.00 %	71,241.52	0.00 %	71,241.52
SDI1	114.65	156.18	0.23	136.22 %	130,204.25	40.00 %	52,081.70	0.00 %	52,081.70
TKS2	334.49	454.95	0.30	136.01 %	420,588.75	40.00 %	168,235.50	0.00 %	168,235.50
STU2	91.21	116.75	0.38	128.01 %	94,746.25	40.00 %	37,898.50	0.00 %	37,898.50
TVL1	794.81	1,011.91	0.10	127.31 %	1,497,341.75	40.00 %	598,936.70	0.00 %	598,936.70
MAR1	238.62	297.67	0.19	124.75 %	338,943.75	40.00 %	135,577.50	0.00 %	135,577.50
VLY1	268.76	330.45	0.26	122.95 %	406,311.25	40.00 %	162,524.50	0.00 %	162,524.50
KYR1	98.06	120.36	0.29	122.74 %	156,810.45	40.00 %	62,724.18	0.00 %	62,724.18
SVK1	236.62	286.61	0.13	121.13 %	344,294.85	40.00 %	137,717.94	0.00 %	137,717.94
TCN1	192.27	227.95	0.44	118.56 %	280,629.05	30.00 %	84,188.72	0.00 %	84,188.72
TKS1	256.54	302.18	0.22	117.79 %	292,666.05	30.00 %	87,799.82	0.00 %	87,799.82
COL1	69.54	80.76	0.34	116.13 %	67,799.95	30.00 %	20,339.99	0.00 %	20,339.99
PDI1	104.12	119.72	0.30	114.98 %	106,284.20	30.00 %	31,885.26	0.00 %	31,885.26
UDN1	119.66	137.51	0.14	114.92 %	158,516.00	30.00 %	47,554.80	0.00 %	47,554.80
SNL1	127.63	139.94	0.37	109.65 %	143,059.55	25.00 %	35,764.89	0.00 %	35,764.89
VNR1	108.41	115.50	0.47	106.55 %	128,523.85	25.00 %	32,130.96	0.00 %	32,130.96
TUT2	381.46	405.64	0.20	106.34 %	492,063.15	25.00 %	123,015.79	0.00 %	123,015.79
VKM1	101.45	107.47	0.26	105.94 %	150,850.60	25.00 %	37,712.65	0.00 %	37,712.65
KVT1	464.90	467.64	0.11	100.59 %	759,431.85	25.00 %	189,857.96	0.00 %	189,857.96
SGT1	82.62	82.41	0.09	99.74 %	71,960.70	20.00 %	14,392.14	0.00 %	14,392.14
SKD1	114.33	113.04	0.12	98.87 %	139,179.15	20.00 %	27,835.83	0.00 %	27,835.83
TYI1	138.49	135.85	0.35	98.09 %	210,792.30	20.00 %	42,158.46	0.00 %	42,158.46
TUT1	951.26	919.42	0.14	96.65 %	1,403,700.40	20.00 %	280,740.08	0.00 %	280,740.08
TKY1	126.56	118.70	0.20	93.79 %	131,263.70	15.00 %	19,689.56	0.00 %	19,689.56
RPM1	272.21	254.03	0.23	93.32 %	245,142.95	15.00 %	36,771.44	0.00 %	36,771.44
VNR2	429.96	395.07	0.12	91.88 %	463,672.50	15.00 %	69,550.88	0.00 %	69,550.88
PKD1	245.54	221.53	0.32	90.22 %	295,664.35	15.00 %	44,349.65	0.00 %	44,349.65
APK2	149.16	134.30	0.33	90.04 %	122,399.65	10.00 %	12,239.97	0.00 %	12,239.97
RND1	353.31	301.45	0.15	85.32 %	504,018.25	10.00 %	50,401.83	0.00 %	50,401.83
APK1	185.54	155.16	0.36	83.63 %	203,841.50	10.00 %	20,384.15	0.00 %	20,384.15

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	105.22	214.82	0.09	204.17 %	225,951.50	40.00 %	90,380.60	0.00 %	90,380.60
DPR1	72.85	99.28	0.01	136.28 %	79,317.75	40.00 %	31,727.10	0.00 %	31,727.10
ERD1	334.83	424.16	0.16	126.68 %	602,444.95	40.00 %	240,977.98	0.00 %	240,977.98
ERD2	345.20	436.40	0.05	126.42 %	788,070.95	40.00 %	315,228.38	0.00 %	315,228.38
HSR1	141.10	177.97	0.15	126.13 %	243,340.75	40.00 %	97,336.30	0.00 %	97,336.30
PLC1	88.43	111.43	0.08	126.00 %	169,569.80	40.00 %	67,827.92	0.00 %	67,827.92
EDP1	52.16	65.64	0.14	125.83 %	52,246.85	40.00 %	20,898.74	0.00 %	20,898.74
KVP1	83.64	102.45	0.27	122.50 %	86,820.80	40.00 %	34,728.32	0.00 %	34,728.32
TCG1	100.75	123.36	0.02	122.45 %	179,956.50	40.00 %	71,982.60	0.00 %	71,982.60
SLM3	216.54	260.36	0.06	120.24 %	344,078.95	40.00 %	137,631.58	0.00 %	137,631.58
NKL2	216.52	257.19	0.12	118.78 %	308,271.45	30.00 %	92,481.44	0.00 %	92,481.44
DPR2	94.64	111.06	0.17	117.36 %	124,757.70	30.00 %	37,427.31	0.00 %	37,427.31
SLM2	177.47	203.94	0.04	114.91 %	206,103.25	30.00 %	61,830.98	0.00 %	61,830.98
SLM1	441.99	506.29	0.09	114.55 %	616,420.80	30.00 %	184,926.24	0.00 %	184,926.24
MTR1	147.51	163.75	0.11	111.01 %	205,969.75	30.00 %	61,790.93	0.00 %	61,790.93
TRM1	157.87	174.31	0.08	110.42 %	176,732.80	30.00 %	53,019.84	0.00 %	53,019.84
MCR1	134.61	147.32	0.13	109.44 %	201,708.25	25.00 %	50,427.06	0.00 %	50,427.06
SGI1	75.97	83.00	0.07	109.26 %	81,768.65	25.00 %	20,442.16	0.00 %	20,442.16
OML1	141.61	153.89	0.20	108.67 %	202,483.20	25.00 %	50,620.80	0.00 %	50,620.80
BMD1	91.94	98.79	0.00	107.45 %	97,756.05	25.00 %	24,439.01	0.00 %	24,439.01
PMP1	109.72	115.56	0.15	105.33 %	94,457.35	25.00 %	23,614.34	0.00 %	23,614.34
ATU1	210.92	221.43	0.07	104.98 %	249,684.15	25.00 %	62,421.04	0.00 %	62,421.04
CMI1	75.10	78.29	0.01	104.26 %	107,129.30	25.00 %	26,782.33	0.00 %	26,782.33
VPD1	145.07	150.71	0.05	103.89 %	193,384.25	25.00 %	48,346.06	0.00 %	48,346.06
PDR1	72.33	75.09	0.00	103.81 %	140,155.45	25.00 %	35,038.86	0.00 %	35,038.86
KAM1	86.19	88.42	0.32	102.58 %	128,369.20	25.00 %	32,092.30	0.00 %	32,092.30
HSR2	245.42	250.48	0.12	102.06 %	309,888.10	25.00 %	77,472.03	0.00 %	77,472.03
RSP1	147.85	145.50	0.15	98.41 %	166,251.10	20.00 %	33,250.22	0.00 %	33,250.22
APN1	107.08	105.38	0.12	98.41 %	160,017.35	20.00 %	32,003.47	0.00 %	32,003.47
EPI1	130.55	120.79	0.11	92.52 %	146,855.20	15.00 %	22,028.28	0.00 %	22,028.28
HRR1	96.28	87.57	0.15	90.96 %	85,765.90	15.00 %	12,864.89	0.00 %	12,864.89
SGG1	61.69	56.09	0.14	90.93 %	60,683.55	15.00 %	9,102.53	0.00 %	9,102.53
VKL1	86.19	61.57	0.13	71.43 %	105,180.05	0.00 %		0.00 %	
KMM1	136.61	80.41	0.10	58.86 %	99,150.85	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	80.42	113.98	0.11	141.74 %	90,982.15	40.00 %	36,392.86	0.00 %	36,392.86
BTU1	57.41	79.95	0.13	139.26 %	63,640.15	40.00 %	25,456.06	0.00 %	25,456.06
PNI1	85.95	115.22	0.06	134.06 %	82,887.05	40.00 %	33,154.82	0.00 %	33,154.82
TEN1	125.40	167.92	0.09	133.91 %	140,858.00	40.00 %	56,343.20	0.00 %	56,343.20
KKD3	219.22	290.85	0.11	132.67 %	477,424.10	40.00 %	190,969.64	0.00 %	190,969.64
KRR1	214.86	276.84	0.17	128.85 %	433,116.30	40.00 %	173,246.52	0.00 %	173,246.52
MPA1	198.62	250.87	0.07	126.31 %	264,765.35	40.00 %	105,906.14	0.00 %	105,906.14
TEN2	185.88	229.27	0.17	123.35 %	115,837.10	40.00 %	46,334.84	0.00 %	46,334.84
BNR1	88.13	108.29	0.07	122.88 %	107,191.40	40.00 %	42,876.56	0.00 %	42,876.56
MDU1	660.76	796.00	0.11	120.47 %	707,036.95	40.00 %	282,814.78	0.00 %	282,814.78
ADP1	88.38	105.35	0.08	119.20 %	118,723.05	30.00 %	35,616.92	0.00 %	35,616.92
ODM1	68.36	80.78	0.07	118.18 %	54,132.20	30.00 %	16,239.66	0.00 %	16,239.66
USL1	120.11	141.44	0.04	117.76 %	118,361.15	30.00 %	35,508.35	0.00 %	35,508.35
PNV2	82.05	94.11	0.18	114.69 %	92,456.50	30.00 %	27,736.95	0.00 %	27,736.95
PKM1	66.58	76.19	0.06	114.43 %	65,895.65	30.00 %	19,768.70	0.00 %	19,768.70
NTM1	74.03	84.38	0.12	113.99 %	108,537.25	30.00 %	32,561.18	0.00 %	32,561.18
DGL1	318.85	362.32	0.17	113.63 %	269,108.00	30.00 %	80,732.40	0.00 %	80,732.40
MDU6	316.98	356.77	0.09	112.55 %	314,159.70	30.00 %	94,247.91	0.00 %	94,247.91
CBM1	136.58	149.63	0.16	109.56 %	204,293.45	25.00 %	51,073.36	0.00 %	51,073.36
TMM1	218.48	237.97	0.22	108.92 %	146,020.65	25.00 %	36,505.16	0.00 %	36,505.16
TPT1	189.33	205.19	0.06	108.37 %	291,748.45	25.00 %	72,937.11	0.00 %	72,937.11
MDU3	215.59	231.48	0.20	107.37 %	192,207.90	25.00 %	48,051.98	0.00 %	48,051.98
MDU7	227.84	244.55	0.06	107.33 %	249,142.15	25.00 %	62,285.54	0.00 %	62,285.54
MDU2	399.58	425.12	0.32	106.39 %	479,331.50	25.00 %	119,832.88	0.00 %	119,832.88
DGL2	143.10	148.89	0.29	104.04 %	141,080.20	25.00 %	35,270.05	0.00 %	35,270.05
KPT1	90.77	94.03	0.09	103.59 %	117,595.05	25.00 %	29,398.76	0.00 %	29,398.76
NKI1	92.74	95.42	0.17	102.90 %	86,375.85	25.00 %	21,593.96	0.00 %	21,593.96
SGP1	80.60	81.57	0.17	101.20 %	124,739.75	25.00 %	31,184.94	0.00 %	31,184.94
TDI1	131.55	129.29	0.01	98.28 %	196,707.65	20.00 %	39,341.53	0.00 %	39,341.53
MDU4	181.19	177.51	0.19	97.97 %	115,995.45	20.00 %	23,199.09	0.00 %	23,199.09
MDU5	138.79	135.91	0.04	97.93 %	138,920.95	20.00 %	27,784.19	0.00 %	27,784.19
DKI1	203.29	191.22	0.05	94.06 %	349,131.35	15.00 %	52,369.70	0.00 %	52,369.70
ATG1	262.80	241.30	0.16	91.82 %	254,694.35	15.00 %	38,204.15	0.00 %	38,204.15
MLR1	132.64	120.84	0.03	91.10 %	154,494.35	15.00 %	23,174.15	0.00 %	23,174.15
MNM1	94.18	84.43	0.13	89.65 %	111,287.25	10.00 %	11,128.73	0.00 %	11,128.73
KYK1	102.83	90.71	0.04	88.21 %	106,646.05	10.00 %	10,664.61	0.00 %	10,664.61
PVI1	140.27	122.10	0.08	87.05 %	127,834.85	10.00 %	12,783.49	0.00 %	12,783.49
SVG1	202.78	169.77	0.04	83.72 %	175,685.50	10.00 %	17,568.55	0.00 %	17,568.55

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	99.63	150.06	0.04	150.62 %	210,395.90	40.00 %	84,158.36	0.00 %	84,158.36
TRR1	222.52	282.01	0.12	126.74 %	316,448.90	40.00 %	126,579.56	0.00 %	126,579.56
BGR1	74.00	93.43	0.12	126.26 %	128,281.70	40.00 %	51,312.68	0.00 %	51,312.68
SLG1	99.12	123.68	0.05	124.79 %	159,961.95	40.00 %	63,984.78	0.00 %	63,984.78
GDM1	123.56	148.70	0.23	120.35 %	123,224.70	40.00 %	49,289.88	0.00 %	49,289.88
CGM1	100.52	114.14	0.30	113.54 %	116,367.25	30.00 %	34,910.18	0.00 %	34,910.18
ABR1	180.27	202.02	0.27	112.07 %	250,420.95	30.00 %	75,126.29	0.00 %	75,126.29
VEL2	318.45	338.92	0.13	106.43 %	476,262.75	25.00 %	119,065.69	0.00 %	119,065.69
VEL1	233.14	241.34	0.10	103.52 %	315,719.65	25.00 %	78,929.91	0.00 %	78,929.91
PLR1	105.49	109.16	0.03	103.48 %	108,538.80	25.00 %	27,134.70	0.00 %	27,134.70
AKM1	218.47	225.95	0.15	103.43 %	297,319.85	25.00 %	74,329.96	0.00 %	74,329.96
ARC2	128.27	131.10	0.07	102.21 %	179,470.45	25.00 %	44,867.61	0.00 %	44,867.61
PTU1	53.96	55.07	0.03	102.05 %	53,402.90	25.00 %	13,350.73	0.00 %	13,350.73
TRT1	148.37	147.85	0.05	99.65 %	156,980.15	20.00 %	31,396.03	0.00 %	31,396.03
WJP1	146.83	142.10	0.11	96.78 %	215,401.50	20.00 %	43,080.30	0.00 %	43,080.30
KPM2	506.63	478.44	0.09	94.44 %	547,803.50	15.00 %	82,170.53	0.00 %	82,170.53
ANI1	112.58	104.83	0.08	93.12 %	130,450.30	15.00 %	19,567.55	0.00 %	19,567.55
CPT1	102.40	93.69	0.15	91.49 %	152,970.05	15.00 %	22,945.51	0.00 %	22,945.51
KPM1	153.90	140.08	0.35	91.02 %	175,946.30	15.00 %	26,391.95	0.00 %	26,391.95
VSI1	203.47	179.15	0.04	88.05 %	287,157.80	10.00 %	28,715.78	0.00 %	28,715.78
WJD1	154.89	133.37	0.34	86.11 %	221,741.10	10.00 %	22,174.11	0.00 %	22,174.11
SBR1	317.07	258.12	0.01	81.41 %	352,356.75	10.00 %	35,235.68	0.00 %	35,235.68
CYR1	128.98	103.73	0.25	80.42 %	151,367.15	10.00 %	15,136.72	0.00 %	15,136.72
TRL1	361.12	278.11	0.19	77.01 %	314,869.50	0.00 %		0.00 %	
UGI1	72.60	54.85	0.04	75.55 %	55,040.50	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM2	71.83	97.79	0.22	136.14 %	66,065.15	40.00 %	26,426.06	0.00 %	26,426.06
PRT1	178.59	238.29	0.38	133.43 %	233,537.50	40.00 %	93,415.00	0.00 %	93,415.00
KLM1	201.52	212.15	0.12	105.28 %	331,023.65	25.00 %	82,755.91	0.00 %	82,755.91
MKM1	98.92	103.82	0.19	104.95 %	150,376.95	25.00 %	37,594.24	0.00 %	37,594.24
SJI2	210.09	220.19	0.18	104.81 %	250,134.40	25.00 %	62,533.60	0.00 %	62,533.60
KML1	131.29	135.53	0.09	103.23 %	196,086.30	25.00 %	49,021.58	0.00 %	49,021.58
TRK1	250.85	253.87	0.17	101.21 %	338,540.40	25.00 %	84,635.10	0.00 %	84,635.10
KKI2	237.87	234.26	0.19	98.48 %	291,739.50	20.00 %	58,347.90	0.00 %	58,347.90
CUD1	502.08	477.95	0.06	95.19 %	505,110.70	20.00 %	101,022.14	0.00 %	101,022.14
TVM2	130.69	124.18	0.09	95.02 %	80,380.60	15.00 %	12,057.09	0.00 %	12,057.09
POY2	372.65	338.11	0.07	90.73 %	421,685.90	15.00 %	63,252.89	0.00 %	63,252.89
VPM2	255.08	223.38	0.18	87.57 %	306,064.60	10.00 %	30,606.46	0.00 %	30,606.46
CDM1	280.28	241.70	0.16	86.24 %	276,057.95	10.00 %	27,605.80	0.00 %	27,605.80
TDM1	182.59	150.18	0.15	82.25 %	159,472.20	10.00 %	15,947.22	0.00 %	15,947.22
ULP1	252.05	205.87	0.11	81.68 %	207,872.05	10.00 %	20,787.21	0.00 %	20,787.21
POY1	485.57	389.86	0.16	80.29 %	544,138.20	10.00 %	54,413.82	0.00 %	54,413.82
TVM1	124.28	99.00	0.09	79.66 %	107,795.35	0.00 %		0.00 %	
STP1	98.03	76.10	0.38	77.63 %	95,032.30	0.00 %		0.00 %	
NVL2	275.71	213.67	0.08	77.50 %	211,277.80	0.00 %		0.00 %	
VPM1	91.73	57.55	0.07	62.74 %	64,762.75	0.00 %		0.00 %	
VCM1	142.63	74.78	0.06	52.43 %	69,352.70	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	78.24	158.22	0.12	202.23 %	65,290.20	40.00 %	26,116.08	0.00 %	26,116.08
TYR1	204.62	252.36	0.13	123.33 %	274,034.60	40.00 %	109,613.84	0.00 %	109,613.84
PDK1	138.97	166.37	0.15	119.71 %	198,440.50	30.00 %	59,532.15	0.00 %	59,532.15
TRY2	127.04	146.92	0.07	115.64 %	129,398.15	30.00 %	38,819.45	0.00 %	38,819.45
TRY3	217.75	231.11	0.42	106.14 %	219,536.30	25.00 %	54,884.08	0.00 %	54,884.08
KIK1	161.49	166.11	0.05	102.86 %	235,185.65	25.00 %	58,796.41	0.00 %	58,796.41
MVM1	348.08	348.81	0.11	100.21 %	556,556.50	25.00 %	139,139.13	0.00 %	139,139.13
NMM1	102.68	101.81	0.06	99.15 %	130,326.20	20.00 %	26,065.24	0.00 %	26,065.24
TVR1	130.42	128.67	0.05	98.66 %	142,517.15	20.00 %	28,503.43	0.00 %	28,503.43
TRY1	1,358.92	1,335.09	0.11	98.25 %	1,170,728.55	20.00 %	234,145.71	0.00 %	234,145.71
MSI1	170.88	166.95	0.05	97.70 %	179,978.20	20.00 %	35,995.64	0.00 %	35,995.64
NCK1	76.08	71.50	0.00	93.99 %	60,325.80	15.00 %	9,048.87	0.00 %	9,048.87
TTP1	180.09	167.56	0.00	93.04 %	157,712.25	15.00 %	23,656.84	0.00 %	23,656.84
TVR2	348.17	320.41	0.09	92.02 %	305,193.00	15.00 %	45,778.95	0.00 %	45,778.95
PTK1	287.39	263.75	0.05	91.77 %	253,697.20	15.00 %	38,054.58	0.00 %	38,054.58
KRN1	148.66	130.52	0.11	87.80 %	145,750.20	10.00 %	14,575.02	0.00 %	14,575.02
ORU1	119.50	101.34	0.26	84.80 %	154,812.65	10.00 %	15,481.27	0.00 %	15,481.27
AYR1	205.70	170.10	0.11	82.69 %	207,109.00	10.00 %	20,710.90	0.00 %	20,710.90
TNJ2	369.77	299.90	0.12	81.10 %	270,929.30	10.00 %	27,092.93	0.00 %	27,092.93
NGT1	230.37	183.26	0.04	79.55 %	304,755.95	0.00 %		0.00 %	
MDI1	261.46	206.77	0.24	79.08 %	207,780.45	0.00 %		0.00 %	
PBR2	524.77	407.96	0.08	77.74 %	373,864.85	0.00 %		0.00 %	
JKM1	216.61	166.27	0.03	76.76 %	188,729.00	0.00 %		0.00 %	
KUM1	461.62	351.05	0.04	76.05 %	321,626.20	0.00 %		0.00 %	
TRY4	325.49	246.22	0.07	75.65 %	367,568.35	0.00 %		0.00 %	
PBR1	219.54	162.25	0.02	73.91 %	114,407.00	0.00 %		0.00 %	
TNJ1	505.76	373.73	0.11	73.89 %	271,910.40	0.00 %		0.00 %	
APM1	110.40	68.78	0.17	62.30 %	87,594.65	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	47.30	62.92	0.28	133.03 %	27,359.45	40.00 %	10,943.78	0.00 %	10,943.78
CH46	103.67	127.05	0.12	122.55 %	176,332.45	40.00 %	70,532.98	0.00 %	70,532.98
CH17	214.95	259.42	0.22	120.69 %	482,669.40	40.00 %	193,067.76	0.00 %	193,067.76
CH27	72.43	83.50	0.29	115.28 %	110,558.25	30.00 %	33,167.48	0.00 %	33,167.48
UKI1	133.49	153.65	0.14	115.10 %	191,456.55	30.00 %	57,436.97	0.00 %	57,436.97
PON1	127.56	139.95	0.08	109.72 %	226,765.55	25.00 %	56,691.39	0.00 %	56,691.39
CH31	101.40	110.48	0.13	108.95 %	152,233.20	25.00 %	38,058.30	0.00 %	38,058.30
CH24	302.63	310.07	0.18	102.46 %	404,793.00	25.00 %	101,198.25	0.00 %	101,198.25
CH23	129.90	132.89	0.42	102.31 %	166,766.80	25.00 %	41,691.70	0.00 %	41,691.70
CH18	302.00	295.61	0.17	97.88 %	485,848.55	20.00 %	97,169.71	0.00 %	97,169.71
GPD1	175.48	162.50	0.34	92.60 %	140,693.80	15.00 %	21,104.07	0.00 %	21,104.07
CH03	690.05	629.85	0.45	91.28 %	879,740.10	15.00 %	131,961.02	0.00 %	131,961.02
CH15	680.12	610.12	0.10	89.71 %	656,711.65	10.00 %	65,671.17	0.00 %	65,671.17
CH50	278.83	246.27	0.14	88.32 %	407,485.35	10.00 %	40,748.54	0.00 %	40,748.54
CH06	281.76	246.59	0.09	87.52 %	300,122.15	10.00 %	30,012.22	0.00 %	30,012.22
CH36	120.70	103.33	0.31	85.61 %	103,294.75	10.00 %	10,329.48	0.00 %	10,329.48
CH33	285.81	242.86	0.41	84.97 %	324,414.95	10.00 %	32,441.50	0.00 %	32,441.50
CH12	440.67	373.55	0.16	84.77 %	493,479.55	10.00 %	49,347.96	0.00 %	49,347.96
CH32	49.99	42.12	0.22	84.27 %	56,217.20	10.00 %	5,621.72	0.00 %	5,621.72
CH34	290.54	242.47	0.21	83.46 %	296,022.15	10.00 %	29,602.22	0.00 %	29,602.22
CH21	502.49	413.21	0.47	82.23 %	442,261.40	10.00 %	44,226.14	0.00 %	44,226.14
CH20	374.10	305.92	0.97	81.77 %	355,112.55	10.00 %	35,511.26	0.00 %	35,511.26
CH41	264.14	211.90	0.16	80.22 %	326,916.20	10.00 %	32,691.62	0.00 %	32,691.62
MJR1	266.07	208.63	0.17	78.41 %	238,797.95	0.00 %		0.00 %	
CH44	242.65	183.40	0.15	75.58 %	247,329.40	0.00 %		0.00 %	
CH43	215.23	148.12	0.41	68.82 %	163,530.65	0.00 %		0.00 %	
MC06	60.64	40.15	0.71	66.20 %	21,238.30	0.00 %		0.00 %	
CH51	327.77	215.36	0.83	65.70 %	251,161.30	0.00 %		0.00 %	
CH01	21.36	3.43	0.00	16.05 %	3,891.00	0.00 %		0.00 %	
CH09	0.00	(0.38)	-1.01	0.00 %	0.00	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	256.36	464.98	0.32	181.38 %	611,203.05	40.00 %	244,481.22	0.00 %	244,481.22
CH30	269.65	368.24	0.43	136.56 %	392,737.70	40.00 %	157,095.08	0.00 %	157,095.08
CH40	77.68	88.30	0.02	113.68 %	37,533.40	30.00 %	11,260.02	0.00 %	11,260.02
GUD1	263.53	259.54	0.30	98.49 %	484,533.95	20.00 %	96,906.79	0.00 %	96,906.79
CH19	340.16	314.14	0.28	92.35 %	430,221.35	15.00 %	64,533.20	0.00 %	64,533.20
CH38	219.56	201.63	0.20	91.84 %	210,356.35	15.00 %	31,553.45	0.00 %	31,553.45
CH45	271.92	244.57	0.35	89.94 %	320,850.40	10.00 %	32,085.04	0.00 %	32,085.04
CH25	274.46	246.11	0.30	89.67 %	287,745.10	10.00 %	28,774.51	0.00 %	28,774.51
CH37	136.81	121.66	0.14	88.93 %	219,008.45	10.00 %	21,900.85	0.00 %	21,900.85
CH05	544.44	476.96	0.43	87.61 %	515,936.45	10.00 %	51,593.65	0.00 %	51,593.65
CH48	333.64	289.95	0.10	86.91 %	521,671.40	10.00 %	52,167.14	0.00 %	52,167.14
CH35	227.17	190.97	0.05	84.06 %	336,713.05	10.00 %	33,671.31	0.00 %	33,671.31
CH14	542.32	449.67	0.36	82.92 %	636,570.00	10.00 %	63,657.00	0.00 %	63,657.00
CGL1	182.72	147.91	0.35	80.95 %	207,343.35	10.00 %	20,734.34	0.00 %	20,734.34
MRM1	257.66	205.99	0.07	79.95 %	244,228.95	0.00 %		0.00 %	
CH39	149.71	116.18	0.36	77.60 %	180,924.00	0.00 %		0.00 %	
TKM1	133.23	102.96	0.12	77.28 %	147,511.95	0.00 %		0.00 %	
SKL1	235.35	178.78	0.26	75.96 %	178,459.55	0.00 %		0.00 %	
KNR1	179.09	123.71	0.10	69.08 %	178,179.75	0.00 %		0.00 %	
CH49	406.09	280.46	0.17	69.06 %	427,929.60	0.00 %		0.00 %	
CH42	398.54	271.28	0.23	68.07 %	464,538.80	0.00 %		0.00 %	
CH07	440.95	280.98	0.42	63.72 %	367,635.30	0.00 %		0.00 %	
CH16	622.46	388.71	0.31	62.45 %	606,157.40	0.00 %		0.00 %	
CH28	442.07	275.10	0.11	62.23 %	608,700.80	0.00 %		0.00 %	
AVD1	291.71	179.04	0.19	61.37 %	227,703.05	0.00 %		0.00 %	
GUD2	223.87	127.06	0.19	56.76 %	189,162.20	0.00 %		0.00 %	
CH22	364.26	202.43	0.09	55.57 %	204,826.40	0.00 %		0.00 %	
MC09	24.75	13.20	0.02	53.34 %	8,856.70	0.00 %		0.00 %	
CH08	641.91	324.84	0.34	50.61 %	515,757.80	0.00 %		0.00 %	
CH26	108.92	52.11	0.06	47.84 %	58,173.70	0.00 %		0.00 %	
MC10	39.57	15.09	0.00	38.13 %	8,559.05	0.00 %		0.00 %	
CH29	52.44	14.96	0.00	28.52 %	21,941.25	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	99.39	6.06	0.00 %	106,938.00	0.00 %		0.00 %	
GHUB	0.00	328.73	0.39	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.57	3.13	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	100.51	0.49	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	33.55	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	10.39	0.33	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.35)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	44.72	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.30)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.05)	-0.35	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.07)	-1.01	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.10)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.22)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	6.42	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	13.12	0.00	0.00 %	0.00	0.00 %		0.00 %	