

Accu.Target 39,570.95 L	Sales 29,969.74 L	Achieved % 75.74 %	HO Budget+ % 0.00 %	Total Com. 160.07 L
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Note : Sales Period is From :01-Sep-2026 To :26-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
CHENNAI-01	4,645.00	3,832.63	82.51 %	0.00	0.00 %	0.00
NORTH ARCOT	3,266.11	2,690.33	82.37 %	0.00	0.00 %	0.00
TRICHY-01	4,049.72	3,258.86	80.47 %	0.00	0.00 %	0.00
CHENNAI-02	4,932.28	3,868.61	78.43 %	0.00	0.00 %	0.00
SOUTH ARCOT	2,746.33	2,126.84	77.44 %	0.00	0.00 %	0.00
SOUTH-03	3,876.92	2,947.76	76.03 %	0.00	0.00 %	0.00
WEST-03	1,434.90	1,086.89	75.75 %	0.00	0.00 %	0.00
KL-CENTRAL	194.58	142.62	73.30 %	0.00	0.00 %	0.00
WEST-02	2,505.45	1,829.27	73.01 %	0.00	0.00 %	0.00
KL-NORTH	2,018.36	1,401.68	69.45 %	0.00	0.00 %	0.00
WEST-01	1,943.64	1,330.03	68.43 %	0.00	0.00 %	0.00
SOUTH-01	6,834.85	4,638.55	67.87 %	0.00	0.00 %	0.00
KL-SOUTH	991.29	582.58	58.77 %	0.00	0.00 %	0.00
HYDERABAD-01	131.52	46.29	35.19 %	0.00	0.00 %	0.00
OTHERS	0.00	186.78	0.00 %	0.00	0.00 %	0.00
Total	39,570.95	29,969.74	75.74 %		0.00 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC09	23.37	28.78	-3.74	123.13 %	13,819.00	20.00 %	2,763.80	0.00 %	2,763.80
CH22	125.03	134.68	-7.97	107.72 %	39,800.00	20.00 %	7,960.00	0.00 %	7,960.00
GUD1	150.04	157.67	-4.30	105.09 %	120,607.00	20.00 %	24,121.40	0.00 %	24,121.40
CH28	173.86	175.03	-1.81	100.67 %	160,314.00	20.00 %	32,062.80	0.00 %	32,062.80
AVD1	171.71	172.62	-6.61	100.53 %	81,092.00	20.00 %	16,218.40	0.00 %	16,218.40
CH25	154.45	152.67	-6.70	98.85 %	75,174.00	15.00 %	11,276.10	0.00 %	11,276.10
CH30	168.02	165.28	-5.61	98.37 %	97,495.00	15.00 %	14,624.25	0.00 %	14,624.25
KNR1	104.61	101.38	-3.84	96.92 %	67,390.00	15.00 %	10,108.50	0.00 %	10,108.50
CH47	272.47	256.43	-5.68	94.11 %	126,316.00	10.00 %	12,631.60	0.00 %	12,631.60
CH49	218.19	199.53	-6.72	91.45 %	103,442.00	10.00 %	10,344.20	0.00 %	10,344.20
CH05	235.53	213.57	-9.16	90.68 %	110,406.00	10.00 %	11,040.60	0.00 %	11,040.60
CH16	306.52	271.98	-6.17	88.73 %	145,497.00	0.00 %		0.00 %	
CH45	169.68	149.75	-7.25	88.26 %	57,364.00	0.00 %		0.00 %	
CH48	200.17	173.96	-3.38	86.91 %	110,235.00	0.00 %		0.00 %	
CH26	40.17	34.51	-6.19	85.91 %	17,425.00	0.00 %		0.00 %	
SKL1	101.31	86.38	-6.00	85.26 %	54,096.00	0.00 %		0.00 %	
CH38	128.76	96.86	-3.41	75.23 %	61,059.00	0.00 %		0.00 %	
CH07	219.35	163.21	-7.05	74.40 %	73,931.00	0.00 %		0.00 %	
CH19	242.10	178.77	-8.14	73.84 %	100,592.00	0.00 %		0.00 %	
TKM1	86.85	63.86	-2.51	73.53 %	42,303.00	0.00 %		0.00 %	
CGL1	87.87	63.08	-7.77	71.79 %	26,468.00	0.00 %		0.00 %	
CH14	349.18	242.99	-7.25	69.59 %	118,849.00	0.00 %		0.00 %	
MRM1	179.53	124.24	-8.02	69.20 %	53,788.00	0.00 %		0.00 %	
GUD2	134.62	89.52	-5.42	66.50 %	54,766.00	0.00 %		0.00 %	
CH42	253.74	167.63	-5.65	66.06 %	97,201.00	0.00 %		0.00 %	
CH39	97.01	52.83	-6.07	54.46 %	37,275.00	0.00 %		0.00 %	
CH08	133.54	63.81	-9.35	47.79 %	38,555.00	0.00 %		0.00 %	
CH29	26.42	12.28	-3.13	46.48 %	6,763.00	0.00 %		0.00 %	
CH40	90.90	39.33	-1.78	43.27 %	6,298.00	0.00 %		0.00 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CPT1	52.61	56.49	-2.43	107.38 %	38,159.00	20.00 %	7,631.80	0.00 %	7,631.80
VEL4	173.37	185.11	-7.55	106.77 %	65,705.00	20.00 %	13,141.00	0.00 %	13,141.00
VNB1	107.03	112.12	-3.17	104.75 %	60,692.00	20.00 %	12,138.40	0.00 %	12,138.40
CYR1	68.71	69.25	-4.70	100.79 %	46,998.00	20.00 %	9,399.60	0.00 %	9,399.60
SBR1	168.38	161.93	-5.81	96.17 %	106,370.00	15.00 %	15,955.50	0.00 %	15,955.50
PLR1	85.69	81.80	-4.90	95.47 %	37,847.00	15.00 %	5,677.05	0.00 %	5,677.05
ABR1	125.17	116.35	-7.07	92.95 %	49,968.00	10.00 %	4,996.80	0.00 %	4,996.80
AKM1	124.43	114.37	-5.63	91.92 %	57,049.00	10.00 %	5,704.90	0.00 %	5,704.90
VEL1	89.28	81.18	-5.71	90.92 %	34,658.00	10.00 %	3,465.80	0.00 %	3,465.80
TRT1	72.27	64.81	-8.64	89.68 %	23,018.00	0.00 %		0.00 %	
TRR1	168.73	145.32	-8.30	86.12 %	62,366.00	0.00 %		0.00 %	
ANI1	65.90	56.13	-4.31	85.17 %	28,906.00	0.00 %		0.00 %	
WJP1	98.88	83.57	-4.13	84.52 %	46,668.00	0.00 %		0.00 %	
SLG1	63.82	52.98	-4.47	83.01 %	30,709.00	0.00 %		0.00 %	
GDM1	92.64	75.45	-7.34	81.44 %	39,554.00	0.00 %		0.00 %	
VEL3	167.76	136.19	-7.17	81.18 %	76,930.00	0.00 %		0.00 %	
KPM2	351.52	282.17	-5.25	80.27 %	119,083.00	0.00 %		0.00 %	
UGI1	64.59	51.49	-2.96	79.72 %	22,725.00	0.00 %		0.00 %	
PTU1	44.73	33.85	-6.22	75.68 %	13,656.00	0.00 %		0.00 %	
VEL2	186.52	138.66	-6.66	74.34 %	79,007.00	0.00 %		0.00 %	
KPM1	109.85	80.50	-6.09	73.28 %	29,749.00	0.00 %		0.00 %	
BGR1	80.29	57.70	-3.51	71.87 %	37,111.00	0.00 %		0.00 %	
VSI1	113.42	78.83	-5.96	69.51 %	42,927.00	0.00 %		0.00 %	
TRL1	180.75	123.06	-7.74	68.08 %	64,057.00	0.00 %		0.00 %	
WJD1	132.99	86.49	-3.45	65.03 %	53,747.00	0.00 %		0.00 %	
CGM1	167.93	102.71	-8.17	61.16 %	41,563.00	0.00 %		0.00 %	
ARC2	108.84	61.81	-3.59	56.79 %	35,937.00	0.00 %		0.00 %	

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVR1	75.79	84.40	-3.26	111.36 %	62,222.00	20.00 %	12,444.40	0.00 %	12,444.40
JKM1	104.17	108.08	-2.21	103.75 %	72,111.00	20.00 %	14,422.20	0.00 %	14,422.20
MVM1	189.52	192.50	-3.15	101.57 %	147,262.00	20.00 %	29,452.40	0.00 %	29,452.40
KIK1	105.02	103.09	-4.15	98.16 %	72,538.00	15.00 %	10,880.70	0.00 %	10,880.70
PBR1	61.32	60.11	-7.88	98.04 %	26,856.00	15.00 %	4,028.40	0.00 %	4,028.40
AYR1	89.86	84.55	-6.40	94.10 %	39,472.00	10.00 %	3,947.20	0.00 %	3,947.20
TVR2	168.93	158.08	-5.35	93.58 %	88,796.00	10.00 %	8,879.60	0.00 %	8,879.60
MDI1	107.67	98.70	-8.51	91.67 %	44,048.00	10.00 %	4,404.80	0.00 %	4,404.80
TTP1	109.10	99.32	-2.07	91.04 %	48,216.00	10.00 %	4,821.60	0.00 %	4,821.60
PBR2	213.48	189.56	-5.72	88.80 %	97,451.00	0.00 %		0.00 %	
NGT1	151.01	126.55	-3.18	83.80 %	96,486.00	0.00 %		0.00 %	
KRN1	76.74	64.13	-3.32	83.56 %	32,619.00	0.00 %		0.00 %	
TRY3	95.97	80.04	-8.37	83.39 %	41,719.00	0.00 %		0.00 %	
TRY4	149.44	124.20	-6.52	83.11 %	84,293.00	0.00 %		0.00 %	
TNJ2	172.28	142.70	-6.50	82.83 %	74,088.00	0.00 %		0.00 %	
NCK1	56.99	46.88	-5.12	82.26 %	22,460.00	0.00 %		0.00 %	
TNJ1	207.19	168.05	-6.75	81.11 %	76,491.00	0.00 %		0.00 %	
KUM1	202.64	164.09	-7.90	80.97 %	98,337.00	0.00 %		0.00 %	
NMM1	75.45	60.93	-2.59	80.75 %	43,095.00	0.00 %		0.00 %	
KUM2	112.61	89.38	-3.54	79.37 %	73,249.00	0.00 %		0.00 %	
PTK1	167.52	130.60	-4.68	77.96 %	87,157.00	0.00 %		0.00 %	
PDK2	128.02	93.73	-6.21	73.22 %	54,290.00	0.00 %		0.00 %	
TYR1	144.96	106.02	-4.26	73.14 %	53,824.00	0.00 %		0.00 %	
MSI1	98.38	71.24	-3.64	72.41 %	45,192.00	0.00 %		0.00 %	
APM1	43.57	30.49	-1.26	69.98 %	26,972.00	0.00 %		0.00 %	
ORU1	78.78	52.56	-3.78	66.71 %	33,545.00	0.00 %		0.00 %	
TRY1	731.16	458.87	-10.20	62.76 %	184,076.00	0.00 %		0.00 %	
PDK1	74.15	46.28	-4.55	62.41 %	40,867.00	0.00 %		0.00 %	
TRY2	57.99	23.72	-5.87	40.91 %	16,419.00	0.00 %		0.00 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH01	4.65	6.83	-11.75	146.82 %	2,051.00	20.00 %	410.20	0.00 %	410.20
CH37	52.01	67.95	-7.86	130.65 %	27,695.00	20.00 %	5,539.00	0.00 %	5,539.00
PON1	114.21	116.86	-9.34	102.32 %	41,852.00	20.00 %	8,370.40	0.00 %	8,370.40
CH41	140.35	133.45	-6.39	95.09 %	40,618.00	15.00 %	6,092.70	0.00 %	6,092.70
CH27	60.74	55.89	-4.80	92.01 %	29,602.00	10.00 %	2,960.20	0.00 %	2,960.20
CH03	405.64	367.87	-6.26	90.69 %	206,926.00	10.00 %	20,692.60	0.00 %	20,692.60
CH36	75.73	67.89	-6.00	89.65 %	26,941.00	0.00 %		0.00 %	
CH15	407.67	364.49	-5.39	89.41 %	189,162.00	0.00 %		0.00 %	
CH20	211.09	185.62	-6.00	87.93 %	76,076.00	0.00 %		0.00 %	
CH18	215.20	184.95	-3.36	85.94 %	115,832.00	0.00 %		0.00 %	
CH17	157.07	130.59	-4.12	83.14 %	76,126.00	0.00 %		0.00 %	
CH46	86.52	70.98	-6.22	82.04 %	38,658.00	0.00 %		0.00 %	
CH24	175.20	139.41	-8.74	79.57 %	78,417.00	0.00 %		0.00 %	
CH35	137.25	109.00	-4.16	79.42 %	64,515.00	0.00 %		0.00 %	
CH34	229.06	180.41	-5.50	78.76 %	73,513.00	0.00 %		0.00 %	
CH32	23.29	18.30	-8.46	78.56 %	7,202.00	0.00 %		0.00 %	
CH21	299.40	234.20	-7.32	78.22 %	86,856.00	0.00 %		0.00 %	
CH33	172.61	134.79	-4.29	78.09 %	74,967.00	0.00 %		0.00 %	
CH06	159.20	119.26	-6.15	74.91 %	60,547.00	0.00 %		0.00 %	
CH12	255.23	188.44	-5.86	73.83 %	94,668.00	0.00 %		0.00 %	
CH43	128.10	93.41	-7.53	72.92 %	48,011.00	0.00 %		0.00 %	
GPD1	131.89	96.08	-6.55	72.85 %	31,714.00	0.00 %		0.00 %	
CH44	139.82	101.41	-6.44	72.53 %	53,945.00	0.00 %		0.00 %	
UKI1	133.62	92.18	-5.46	68.98 %	36,286.00	0.00 %		0.00 %	
CH51	257.20	172.94	-9.42	67.24 %	74,408.00	0.00 %		0.00 %	
MJR1	186.52	124.39	-4.24	66.69 %	58,321.00	0.00 %		0.00 %	
CH50	295.10	171.90	-4.50	58.25 %	90,354.00	0.00 %		0.00 %	
CH23	81.29	43.78	-3.91	53.85 %	30,859.00	0.00 %		0.00 %	
MC05	52.83	26.54	-1.62	50.23 %	6,698.00	0.00 %		0.00 %	
MC06	61.58	30.39	-5.24	49.35 %	7,652.00	0.00 %		0.00 %	
CH31	82.21	38.42	-4.64	46.74 %	17,442.00	0.00 %		0.00 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	93.51	114.44	-9.30	122.38 %	43,063.00	20.00 %	8,612.60	0.00 %	8,612.60
MKM1	54.41	57.99	-5.45	106.58 %	31,688.00	20.00 %	6,337.60	0.00 %	6,337.60
KML1	71.07	71.17	-3.00	100.15 %	45,442.00	20.00 %	9,088.40	0.00 %	9,088.40
VCM1	26.03	24.42	-4.62	93.78 %	12,629.00	10.00 %	1,262.90	0.00 %	1,262.90
CDM1	154.33	137.41	-7.10	89.04 %	55,862.00	0.00 %		0.00 %	
TVM1	67.31	56.41	-7.03	83.81 %	21,321.00	0.00 %		0.00 %	
VPM2	143.66	116.87	-5.38	81.35 %	55,005.00	0.00 %		0.00 %	
STP1	47.88	38.54	-6.85	80.49 %	14,798.00	0.00 %		0.00 %	
TVM2	95.77	76.15	-7.94	79.52 %	20,420.00	0.00 %		0.00 %	
NVL2	122.82	97.25	-6.27	79.18 %	47,444.00	0.00 %		0.00 %	
KLM1	157.23	122.73	-5.55	78.06 %	82,473.00	0.00 %		0.00 %	
CUD1	296.41	229.96	-3.84	77.58 %	124,827.00	0.00 %		0.00 %	
TDM1	139.33	103.92	-10.51	74.59 %	33,994.00	0.00 %		0.00 %	
SJI2	172.67	126.20	-7.56	73.09 %	63,561.00	0.00 %		0.00 %	
TRK1	239.43	171.08	-6.54	71.45 %	92,629.00	0.00 %		0.00 %	
POY1	238.44	167.00	-8.49	70.04 %	81,190.00	0.00 %		0.00 %	
KKI2	132.00	91.58	-6.92	69.38 %	41,786.00	0.00 %		0.00 %	
VCM2	83.27	57.48	-8.19	69.03 %	27,795.00	0.00 %		0.00 %	
ULP1	165.48	110.21	-9.24	66.60 %	41,409.00	0.00 %		0.00 %	
VPM1	52.03	34.52	-4.65	66.34 %	18,401.00	0.00 %		0.00 %	
POY2	193.25	121.50	-6.88	62.87 %	50,464.00	0.00 %		0.00 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRR1	60.61	72.40	-4.47	119.44 %	59,125.00	20.00 %	11,825.00	0.00 %	11,825.00
DKI1	112.19	114.03	-8.95	101.64 %	73,327.00	20.00 %	14,665.40	0.00 %	14,665.40
PVI1	128.89	124.86	-7.49	96.87 %	65,709.00	15.00 %	9,856.35	0.00 %	9,856.35
TEN1	93.44	88.16	-7.67	94.35 %	34,180.00	10.00 %	3,418.00	0.00 %	3,418.00
TDI1	68.43	63.72	-4.87	93.12 %	42,828.00	10.00 %	4,282.80	0.00 %	4,282.80
PKM1	48.13	44.49	-5.31	92.43 %	27,085.00	10.00 %	2,708.50	0.00 %	2,708.50
DGL1	209.84	183.85	-11.06	87.62 %	77,512.00	0.00 %		0.00 %	
MDU5	66.26	57.34	-6.06	86.54 %	33,423.00	0.00 %		0.00 %	
BNR1	68.28	58.20	-7.85	85.24 %	25,367.00	0.00 %		0.00 %	
SGP1	45.90	37.50	-3.39	81.70 %	34,378.00	0.00 %		0.00 %	
KKD3	183.53	148.88	-12.32	81.12 %	82,958.00	0.00 %		0.00 %	
MDU6	145.51	118.00	-7.18	81.09 %	64,125.00	0.00 %		0.00 %	
BTU1	48.99	39.72	-8.53	81.08 %	17,944.00	0.00 %		0.00 %	
MDU1	412.58	320.08	-13.19	77.58 %	105,986.00	0.00 %		0.00 %	
MDU2	211.07	163.33	-8.07	77.38 %	82,692.00	0.00 %		0.00 %	
SVG1	81.39	62.59	-8.63	76.90 %	30,175.00	0.00 %		0.00 %	
TMM1	118.26	87.87	-9.39	74.31 %	46,446.00	0.00 %		0.00 %	
CBM1	97.80	72.09	-6.45	73.71 %	41,482.00	0.00 %		0.00 %	
TEN2	103.98	75.88	-7.43	72.97 %	32,538.00	0.00 %		0.00 %	
USL1	77.64	56.09	-9.43	72.24 %	27,124.00	0.00 %		0.00 %	
MNM1	45.47	32.72	-2.13	71.96 %	25,116.00	0.00 %		0.00 %	
NTM1	68.61	48.90	-5.95	71.26 %	24,582.00	0.00 %		0.00 %	
MPA1	111.38	79.11	-1.99	71.03 %	58,741.00	0.00 %		0.00 %	
MDU3	104.10	73.36	-10.40	70.46 %	26,061.00	0.00 %		0.00 %	
PNV2	65.30	45.66	-9.39	69.92 %	19,469.00	0.00 %		0.00 %	
DGL2	79.32	55.09	-8.50	69.46 %	29,169.00	0.00 %		0.00 %	
KPT1	67.82	47.01	-3.08	69.31 %	29,183.00	0.00 %		0.00 %	
CMR1	54.81	37.32	-6.27	68.08 %	18,890.00	0.00 %		0.00 %	
PNI1	47.34	31.87	-6.76	67.32 %	13,273.00	0.00 %		0.00 %	
MLR1	71.74	47.66	-4.61	66.43 %	34,575.00	0.00 %		0.00 %	
MDU4	85.54	55.94	-9.25	65.40 %	26,756.00	0.00 %		0.00 %	
TPT1	98.29	63.81	-6.87	64.92 %	42,790.00	0.00 %		0.00 %	
ADP1	75.79	49.13	-5.31	64.82 %	29,603.00	0.00 %		0.00 %	
NKI1	81.12	52.06	-6.35	64.18 %	27,392.00	0.00 %		0.00 %	
ODM1	64.58	38.34	-10.35	59.38 %	12,957.00	0.00 %		0.00 %	
ATG1	142.72	84.33	-10.25	59.09 %	37,459.00	0.00 %		0.00 %	
MDU7	147.21	81.51	-8.80	55.37 %	32,491.00	0.00 %		0.00 %	
KYK1	83.06	34.87	-3.55	41.98 %	24,387.00	0.00 %		0.00 %	

WEST-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGG1	25.33	29.35	-5.64	115.86 %	13,663.00	20.00 %	2,732.60	0.00 %	2,732.60
AVI1	55.80	54.73	-4.49	98.08 %	22,359.00	15.00 %	3,353.85	0.00 %	3,353.85
CMI1	40.20	38.30	-2.12	95.28 %	25,730.00	15.00 %	3,859.50	0.00 %	3,859.50
ERD1	120.99	113.02	-4.61	93.41 %	65,788.00	10.00 %	6,578.80	0.00 %	6,578.80
ERD2	150.61	133.15	-5.10	88.41 %	103,900.00	0.00 %		0.00 %	
PDR1	42.97	34.97	-3.05	81.38 %	27,243.00	0.00 %		0.00 %	
KGM1	53.72	42.95	-2.62	79.95 %	24,481.00	0.00 %		0.00 %	
RSP1	67.24	53.70	-3.31	79.87 %	41,386.00	0.00 %		0.00 %	
KMM1	43.26	33.84	-4.00	78.21 %	20,701.00	0.00 %		0.00 %	
NKL2	196.66	151.61	-4.90	77.09 %	91,386.00	0.00 %		0.00 %	
TPR2	134.14	98.17	-8.67	73.19 %	28,075.00	0.00 %		0.00 %	
SYM2	66.48	47.58	-4.50	71.56 %	22,750.00	0.00 %		0.00 %	
TCG1	63.41	44.13	-2.75	69.59 %	37,626.00	0.00 %		0.00 %	
GBM1	85.98	59.11	-2.61	68.75 %	25,155.00	0.00 %		0.00 %	
TPR1	119.53	74.89	-5.16	62.65 %	35,519.00	0.00 %		0.00 %	
TPR4	45.66	25.97	-4.41	56.88 %	11,063.00	0.00 %		0.00 %	
VKL1	49.96	23.94	-2.43	47.91 %	15,168.00	0.00 %		0.00 %	
TPR3	72.95	27.49	-4.91	37.68 %	8,460.00	0.00 %		0.00 %	
KL-CENTRAL									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KOC1	194.58	142.62	-7.61	73.30 %	77,418.00	0.00 %		0.00 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	64.65	79.88	-3.80	123.54 %	42,866.00	20.00 %	8,573.20	0.00 %	8,573.20
ATU1	107.09	101.99	-3.91	95.23 %	61,712.00	15.00 %	9,256.80	0.00 %	9,256.80
PLC1	60.42	52.76	-1.49	87.32 %	37,319.00	0.00 %		0.00 %	
DPR1	53.59	46.37	-2.02	86.53 %	33,561.00	0.00 %		0.00 %	
SLM2	88.87	72.98	-5.67	82.12 %	49,767.00	0.00 %		0.00 %	
MTR1	97.58	76.98	-3.55	78.89 %	52,411.00	0.00 %		0.00 %	
KAM1	65.87	49.98	-3.55	75.88 %	30,745.00	0.00 %		0.00 %	
SLM3	126.39	94.43	-2.51	74.71 %	57,499.00	0.00 %		0.00 %	
HSR1	127.29	94.71	-1.34	74.40 %	61,312.00	0.00 %		0.00 %	
BMD1	68.67	50.62	-2.83	73.72 %	34,259.00	0.00 %		0.00 %	
MCR1	114.48	84.07	-2.28	73.43 %	64,574.00	0.00 %		0.00 %	
TRM1	159.97	116.25	-3.87	72.67 %	59,630.00	0.00 %		0.00 %	
APN1	74.72	53.98	-2.30	72.25 %	37,075.00	0.00 %		0.00 %	
KVP1	70.02	50.26	-3.98	71.79 %	24,784.00	0.00 %		0.00 %	
OML1	116.03	81.42	-2.03	70.17 %	46,680.00	0.00 %		0.00 %	
SLM1	245.60	170.85	-3.81	69.56 %	91,391.00	0.00 %		0.00 %	
DPR2	58.94	40.52	-2.41	68.74 %	23,499.00	0.00 %		0.00 %	
PMP1	96.30	65.86	-4.03	68.39 %	24,989.00	0.00 %		0.00 %	
EPI1	93.02	63.56	-2.81	68.33 %	48,719.00	0.00 %		0.00 %	
PNG1	63.45	42.62	-1.84	67.17 %	25,387.00	0.00 %		0.00 %	
HRR1	80.94	51.01	-5.01	63.03 %	26,358.00	0.00 %		0.00 %	
VPD1	122.36	76.26	-2.64	62.33 %	43,689.00	0.00 %		0.00 %	
HSR2	216.09	132.96	-1.82	61.53 %	72,088.00	0.00 %		0.00 %	
SGI1	84.70	51.66	-1.38	61.00 %	33,926.00	0.00 %		0.00 %	
EDP1	48.42	27.31	-2.70	56.39 %	20,958.00	0.00 %		0.00 %	
KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KNU1	348.13	318.11	-9.95	91.38 %	147,849.00	10.00 %	14,784.90	0.00 %	14,784.90
BSY1	244.05	182.61	-5.08	74.82 %	102,216.00	0.00 %		0.00 %	
KZD1	1,180.73	793.78	-9.52	67.23 %	339,636.00	0.00 %		0.00 %	
VLC1	245.45	107.19	-4.75	43.67 %	63,729.00	0.00 %		0.00 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CBE1	62.62	67.96	-3.99	108.53 %	41,780.00	20.00 %	8,356.00	0.00 %	8,356.00
SUL1	56.67	51.79	-3.62	91.38 %	34,819.00	10.00 %	3,481.90	0.00 %	3,481.90
CBE6	90.90	77.38	-3.18	85.13 %	47,259.00	0.00 %		0.00 %	
MPM1	81.61	66.80	-1.73	81.85 %	33,302.00	0.00 %		0.00 %	
KMR1	152.50	122.51	-3.17	80.33 %	70,548.00	0.00 %		0.00 %	
UMP1	61.33	48.41	-4.17	78.94 %	26,975.00	0.00 %		0.00 %	
GDR1	58.60	45.67	-4.60	77.94 %	13,768.00	0.00 %		0.00 %	
PLI1	92.87	70.70	-2.97	76.12 %	38,943.00	0.00 %		0.00 %	
KGI1	87.23	65.44	-2.66	75.02 %	19,482.00	0.00 %		0.00 %	
SNR1	88.93	61.93	-4.43	69.64 %	41,984.00	0.00 %		0.00 %	
CBE5	44.04	30.13	-1.63	68.42 %	28,531.00	0.00 %		0.00 %	
ANR1	25.53	17.43	-2.53	68.25 %	9,027.00	0.00 %		0.00 %	
CBE4	113.77	76.52	-3.53	67.26 %	48,678.00	0.00 %		0.00 %	
CNR1	82.78	50.40	-1.97	60.88 %	17,223.00	0.00 %		0.00 %	
DPM2	76.90	46.01	-1.49	59.83 %	32,880.00	0.00 %		0.00 %	
CBE3	39.22	23.30	-3.06	59.42 %	21,192.00	0.00 %		0.00 %	
CBE2	396.78	234.73	-4.34	59.16 %	113,468.00	0.00 %		0.00 %	
UAM1	154.31	86.46	-2.80	56.03 %	32,426.00	0.00 %		0.00 %	
PDM1	44.83	24.83	-1.40	55.38 %	23,157.00	0.00 %		0.00 %	
PPI1	65.94	33.62	-2.99	50.98 %	15,800.00	0.00 %		0.00 %	
KMD1	66.28	28.02	-2.64	42.28 %	12,653.00	0.00 %		0.00 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
COL1	34.32	32.95	-4.57	96.01 %	22,373.00	15.00 %	3,355.95	0.00 %	3,355.95
APK2	99.83	88.44	-8.91	88.59 %	32,696.00	0.00 %		0.00 %	
MMT1	100.50	84.75	-4.78	84.33 %	33,598.00	0.00 %		0.00 %	
TKS2	238.49	200.09	-7.63	83.90 %	82,794.00	0.00 %		0.00 %	
SVK1	154.14	126.02	-7.36	81.76 %	70,197.00	0.00 %		0.00 %	
RND2	172.82	141.26	-6.96	81.74 %	91,799.00	0.00 %		0.00 %	
KSM1	111.62	89.61	-8.98	80.29 %	32,047.00	0.00 %		0.00 %	
KYR1	72.74	56.88	-2.83	78.19 %	38,549.00	0.00 %		0.00 %	
TKS1	170.20	132.62	-6.99	77.92 %	64,498.00	0.00 %		0.00 %	
PKD1	121.26	93.71	-2.31	77.29 %	78,707.00	0.00 %		0.00 %	
TUT1	686.05	526.40	-5.44	76.73 %	335,517.00	0.00 %		0.00 %	
KGL1	80.19	61.49	-4.23	76.68 %	38,996.00	0.00 %		0.00 %	
ASM1	84.75	63.77	-5.69	75.25 %	49,846.00	0.00 %		0.00 %	
APK1	97.14	72.65	-7.15	74.79 %	44,113.00	0.00 %		0.00 %	
SKD1	81.80	59.48	-6.02	72.71 %	31,665.00	0.00 %		0.00 %	
STU2	60.77	44.03	-6.37	72.46 %	19,518.00	0.00 %		0.00 %	
KVT1	397.19	285.49	-6.57	71.88 %	170,461.00	0.00 %		0.00 %	
SNL1	109.96	79.03	-8.81	71.87 %	41,056.00	0.00 %		0.00 %	
PDI1	86.55	62.14	-7.24	71.80 %	35,367.00	0.00 %		0.00 %	
VKM1	77.52	54.27	-5.00	70.01 %	35,086.00	0.00 %		0.00 %	
TCN1	142.87	99.91	-5.71	69.93 %	58,229.00	0.00 %		0.00 %	
VLY1	204.28	142.63	-6.59	69.82 %	83,512.00	0.00 %		0.00 %	
VNR2	293.77	202.03	-3.71	68.77 %	92,919.00	0.00 %		0.00 %	
ERL2	141.84	94.24	-3.86	66.44 %	84,816.00	0.00 %		0.00 %	
SDI1	146.88	96.26	-9.71	65.53 %	34,509.00	0.00 %		0.00 %	
ARM1	62.43	40.61	-4.55	65.06 %	29,331.00	0.00 %		0.00 %	
RND1	205.54	131.33	-5.96	63.90 %	91,174.00	0.00 %		0.00 %	
TUT2	293.77	184.00	-5.74	62.63 %	110,588.00	0.00 %		0.00 %	
UDN1	108.19	66.74	-6.34	61.68 %	37,165.00	0.00 %		0.00 %	
NGR1	439.69	262.72	-9.25	59.75 %	116,234.00	0.00 %		0.00 %	
VNR1	99.16	58.40	-5.26	58.89 %	31,068.00	0.00 %		0.00 %	
TKY1	101.13	59.45	-3.73	58.78 %	34,617.00	0.00 %		0.00 %	
MAR1	238.16	139.04	-6.36	58.38 %	71,946.00	0.00 %		0.00 %	
TYI1	131.96	75.19	-5.19	56.98 %	54,794.00	0.00 %		0.00 %	
RPM1	279.20	158.34	-10.75	56.71 %	69,792.00	0.00 %		0.00 %	
TVL1	812.27	438.15	-5.82	53.94 %	271,076.00	0.00 %		0.00 %	
SGT1	95.87	34.39	-5.83	35.87 %	16,924.00	0.00 %		0.00 %	
KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	316.79	226.07	-3.57	71.36 %	188,154.00	0.00 %		0.00 %	
PAS1	142.67	95.37	-1.51	66.85 %	84,636.00	0.00 %		0.00 %	
KLR1	97.73	61.30	-1.40	62.72 %	46,418.00	0.00 %		0.00 %	
PNL1	119.65	57.31	-2.09	47.90 %	44,894.00	0.00 %		0.00 %	
KOM1	314.45	142.53	-2.72	45.33 %	98,326.00	0.00 %		0.00 %	

HYDERABAD-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
HYD1	131.52	46.29	-12.84	35.19 %	7,697.00	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	59.23	0.00	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	244.03	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	1.90	84.77	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	5.76	0.00	0.00 %	0.00	0.00 %		0.00 %	
NASD	0.00	(9.23)	-8.14	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	15.83	13.53	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	0.52	154.26	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	4.51	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	(8.28)	-20.56	0.00 %	0.00	0.00 %		0.00 %	
W3SD	0.00	1.91	15.42	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(80.82)	-18.51	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	57.19	7.42	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(17.37)	-12.84	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(5.23)	-16.03	0.00 %	0.00	0.00 %		0.00 %	
WHKZ	0.00	(20.96)	-18.05	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(10.13)	-17.46	0.00 %	0.00	0.00 %		0.00 %	
WHNV	0.00	(5.34)	-16.34	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(9.59)	-14.67	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(9.46)	-15.05	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(10.70)	-21.14	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(13.05)	-20.09	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(8.17)	-15.05	0.00 %	0.00	0.00 %		0.00 %	
WHYD	0.00	(0.10)	-7.02	0.00 %	0.00	0.00 %		0.00 %	
WKOC	0.00	(1.47)	-13.95	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(20.00)	-14.93	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	10.82	0.28	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	14.99	2.44	0.00 %	0.00	0.00 %		0.00 %	