



TN-Sales Spot Commission Details 26/03/2026 11:45 PM

Accu.Target 40,336.89 L	Sales 33,555.74 L	Achieved % 83.19 %	HO Budget+ % 6.81 %	Total Com. 289.91 L
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Note : Sales Period is From :01-Mar-2026 To :26-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-NORTH	446.29	511.25	114.55 %	0.00	6.81 %	0.00
KL-SOUTH	379.10	352.04	92.86 %	0.00	6.81 %	0.00
NORTH ARCOT	2,962.95	2,687.87	90.72 %	78,000.00	6.81 %	78,000.00
TRICHY-01	4,149.13	3,737.11	90.07 %	0.00	6.81 %	0.00
SOUTH-03	4,324.17	3,771.15	87.21 %	0.00	6.81 %	111,000.00
SOUTH-01	6,390.90	5,465.64	85.52 %	0.00	6.81 %	0.00
SOUTH ARCOT	2,680.78	2,265.07	84.49 %	0.00	6.81 %	66,000.00
WEST-02	3,901.97	3,147.65	80.67 %	0.00	6.81 %	0.00
CHENNAI-02	5,512.87	4,210.77	76.38 %	0.00	6.81 %	0.00
WEST-01	3,537.20	2,659.07	75.17 %	0.00	6.81 %	0.00
CHENNAI-01	6,051.54	4,290.89	70.91 %	0.00	6.81 %	0.00
OTHERS	0.00	457.23	0.00 %	0.00	0.00 %	0.00
Total	40,336.89	33,555.74	83.19 %		6.81 %	

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	446.29	511.25	114.55%	100,000.00	6.81 %	150,000.00
KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	379.10	352.04	92.86%	22,500.00	6.81 %	22,500.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	1,018.30	944.56	92.76%	67,500.00	6.81 %	67,500.00
	NA02	987.96	897.50	90.84%	60,000.00	6.81 %	60,000.00
	NA03	956.69	845.81	88.41%	0.00	6.81 %	60,000.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,273.35	1,220.94	95.88%	90,000.00	6.81 %	180,000.00
	KUM1	928.16	833.12	89.76%	0.00	6.81 %	60,000.00
	PBR1	1,001.03	874.13	87.32%	0.00	6.81 %	60,000.00
	TNJ1	946.58	808.91	85.46%	0.00	6.81 %	60,000.00
SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	388.93	356.70	91.71%	22,500.00	6.81 %	22,500.00
	TEN1	613.73	550.33	89.67%	0.00	6.81 %	37,500.00
	KKD2	861.26	770.21	89.43%	0.00	6.81 %	52,500.00
	SVG1	795.39	689.40	86.67%	0.00	6.81 %	45,000.00
	MDU1	1,664.85	1,404.51	84.36%	0.00	6.81 %	105,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TUT1	1,662.32	1,543.47	92.85%	112,500.00	6.81 %	112,500.00
	TVL1	905.13	817.83	90.35%	60,000.00	6.81 %	60,000.00
	TKS1	862.44	756.54	87.72%	0.00	6.81 %	52,500.00
	VNR1	799.11	668.19	83.62%	0.00	6.81 %	0.00
	KVT1	1,023.73	853.53	83.37%	0.00	6.81 %	0.00
	NGR1	1,138.17	826.06	72.58%	0.00	6.81 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	763.41	687.67	90.08%	45,000.00	6.81 %	45,000.00
	SA01	972.86	800.94	82.33%	0.00	6.81 %	0.00
SA02	944.51	776.46	82.21%	0.00	6.81 %	0.00	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	788.68	694.37	88.04%	0.00	6.81 %	45,000.00
	SLM1	1,105.69	941.86	85.18%	0.00	6.81 %	67,500.00
	MTR1	780.03	660.87	84.72%	0.00	6.81 %	45,000.00
ERD1	1,227.57	850.54	69.29%	0.00	6.81 %	0.00	

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH01	1,398.91	1,152.89	82.41%	0.00	6.81 %	0.00
	CH09	1,143.03	892.11	78.05%	0.00	6.81 %	0.00
	CH04	1,596.00	1,170.68	73.35%	0.00	6.81 %	0.00
CH07	1,374.94	995.09	72.37%	0.00	6.81 %	0.00	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	461.97	396.14	85.75%	0.00	6.81 %	22,500.00
	CBE1	1,729.90	1,316.67	76.11%	0.00	6.81 %	0.00
	TPR4	394.61	297.89	75.49%	0.00	6.81 %	0.00
	TPR1	468.47	340.88	72.76%	0.00	6.81 %	0.00
PLI1	482.25	307.49	63.76%	0.00	6.81 %	0.00	

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,491.29	1,212.09	81.28%	0.00	6.81 %	0.00
	CH08	1,396.84	971.05	69.52%	0.00	6.81 %	0.00
	CH03	1,125.06	765.86	68.07%	0.00	6.81 %	0.00
CH06	2,038.35	1,341.89	65.83%	0.00	6.81 %	0.00	

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	15.41	0.00%	0.00	0.00 %	0.00
	CH02	0.00	194.02	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.03)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	125.96	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	29.10	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.07)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	12.31	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	20.61	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	57.20	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	2.79	0.00%	0.00	0.00 %	0.00

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	446.29	511.25	0.21	114.55 %	467,672.40	30.00 %	140,301.72	6.81 %	187,068.96

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	82.14	88.74	0.04	108.03 %	56,672.05	25.00 %	14,168.01	6.81 %	17,001.62
PNL1	51.54	54.95	0.09	106.61 %	36,048.70	25.00 %	9,012.18	6.81 %	10,814.61
TVP1	182.09	159.06	0.24	87.35 %	106,054.00	10.00 %	10,605.40	6.81 %	15,908.10
KLR1	63.32	49.30	0.04	77.85 %	38,266.35	0.00 %		6.81 %	3,826.64

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	75.37	98.50	0.02	130.70 %	81,367.70	40.00 %	32,547.08	6.81 %	32,547.08
SLG1	69.29	76.82	0.11	110.87 %	59,414.90	30.00 %	17,824.47	6.81 %	17,824.47
GDM1	91.18	96.74	0.01	106.10 %	77,176.65	25.00 %	19,294.16	6.81 %	23,153.00
ANI1	52.89	55.66	0.09	105.24 %	49,608.55	25.00 %	12,402.14	6.81 %	14,882.57
PLR1	57.35	59.30	0.00	103.41 %	55,744.50	25.00 %	13,936.13	6.81 %	16,723.35
KPM2	318.83	322.65	0.06	101.20 %	261,351.45	25.00 %	65,337.86	6.81 %	65,337.86
TRT1	94.23	94.78	0.18	100.58 %	60,121.55	25.00 %	15,030.39	6.81 %	15,030.39
PTU1	45.47	45.37	0.11	99.79 %	35,595.55	20.00 %	7,119.11	6.81 %	8,898.89
VSI1	95.62	93.67	0.16	97.96 %	113,408.35	20.00 %	22,681.67	6.81 %	28,352.09
AKM1	136.97	132.71	0.26	96.89 %	109,611.85	20.00 %	21,922.37	6.81 %	27,402.96
UGI1	50.43	47.93	0.52	95.05 %	34,844.10	15.00 %	5,226.62	6.81 %	8,711.03
ARC2	87.61	83.11	0.53	94.87 %	63,679.00	15.00 %	9,551.85	6.81 %	15,919.75
BGR1	64.53	60.21	0.07	93.30 %	52,478.15	15.00 %	7,871.72	6.81 %	13,119.54
CGM1	81.01	73.74	0.12	91.03 %	53,134.40	15.00 %	7,970.16	6.81 %	10,626.88
VEL2	206.78	186.06	0.19	89.98 %	192,458.10	10.00 %	19,245.81	6.81 %	38,491.62
WJP1	96.24	86.13	0.23	89.50 %	91,787.80	10.00 %	9,178.78	6.81 %	18,357.56
SBR1	185.52	164.35	0.00	88.59 %	193,114.30	10.00 %	19,311.43	6.81 %	28,967.15
CYR1	71.94	63.61	0.20	88.43 %	67,670.10	10.00 %	6,767.01	6.81 %	10,150.52
WJD1	120.20	105.43	0.04	87.71 %	135,149.60	10.00 %	13,514.96	6.81 %	20,272.44
TRR1	169.56	146.27	0.29	86.26 %	101,550.30	10.00 %	10,155.03	6.81 %	15,232.55
CPT1	59.88	50.96	0.10	85.10 %	48,833.80	10.00 %	4,883.38	6.81 %	7,325.07
VEL1	173.08	139.88	0.05	80.82 %	145,874.85	10.00 %	14,587.49	6.81 %	14,587.49
ABR1	133.62	97.00	0.35	72.59 %	82,425.10	0.00 %		6.81 %	
TRL1	291.72	211.72	0.13	72.58 %	208,326.75	0.00 %		6.81 %	
KPM1	133.62	95.25	0.19	71.28 %	97,809.50	0.00 %		6.81 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	41.98	54.91	0.00	130.81 %	35,915.15	40.00 %	14,366.06	6.81 %	14,366.06
TVR1	70.35	80.53	0.00	114.47 %	58,388.00	30.00 %	17,516.40	6.81 %	23,355.20
KRN1	72.78	81.84	0.00	112.45 %	67,483.65	30.00 %	20,245.10	6.81 %	26,993.46
PDK1	62.20	68.34	0.00	109.87 %	56,970.10	25.00 %	14,242.53	6.81 %	17,091.03
NMM1	69.85	75.36	0.31	107.90 %	75,342.95	25.00 %	18,835.74	6.81 %	22,602.89
MVM1	170.17	178.07	0.07	104.64 %	193,773.20	25.00 %	48,443.30	6.81 %	58,131.96
TTP1	112.88	110.05	0.00	97.49 %	84,582.15	20.00 %	16,916.43	6.81 %	21,145.54
TRY1	755.11	735.30	0.42	97.38 %	432,715.70	20.00 %	86,543.14	6.81 %	108,178.93
TYR1	141.41	133.95	0.09	94.72 %	93,383.80	15.00 %	14,007.57	6.81 %	23,345.95
TVR2	200.54	189.79	0.03	94.64 %	131,066.65	15.00 %	19,660.00	6.81 %	32,766.66
TRY4	175.68	165.62	0.00	94.27 %	163,842.70	15.00 %	24,576.41	6.81 %	40,960.68
MSI1	103.11	95.18	0.07	92.31 %	68,412.55	15.00 %	10,261.88	6.81 %	13,682.51
ORU1	70.93	65.06	0.10	91.73 %	80,507.80	15.00 %	12,076.17	6.81 %	16,101.56
TRY2	72.83	64.66	0.05	88.78 %	44,339.75	10.00 %	4,433.98	6.81 %	8,867.95
MDI1	126.70	111.83	0.39	88.26 %	81,726.10	10.00 %	8,172.61	6.81 %	12,258.92
APM1	46.80	40.93	0.11	87.45 %	48,165.40	10.00 %	4,816.54	6.81 %	7,224.81
TNJ2	190.60	166.53	0.08	87.37 %	111,158.95	10.00 %	11,115.90	6.81 %	16,673.84
PTK1	181.99	156.28	0.02	85.87 %	83,380.60	10.00 %	8,338.06	6.81 %	12,507.09
JKM1	119.42	99.68	0.04	83.48 %	70,704.45	10.00 %	7,070.45	6.81 %	7,070.45
NGT1	131.32	108.00	0.06	82.24 %	90,543.75	10.00 %	9,054.38	6.81 %	9,054.38
PBR1	93.11	74.61	0.08	80.13 %	47,186.75	10.00 %	4,718.68	6.81 %	4,718.68
KUM1	271.90	217.14	0.05	79.86 %	149,006.10	0.00 %		6.81 %	14,900.61
AYR1	94.37	74.52	0.09	78.96 %	60,606.30	0.00 %		6.81 %	6,060.63
TRY3	134.76	105.19	0.00	78.06 %	94,711.70	0.00 %		6.81 %	9,471.17
PBR2	279.45	218.13	0.25	78.06 %	164,774.15	0.00 %		6.81 %	16,477.42
TNJ1	259.71	192.92	0.26	74.28 %	115,028.00	0.00 %		6.81 %	
KIK1	99.19	72.72	0.03	73.31 %	64,836.80	0.00 %		6.81 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KKD3	125.57	150.42	0.14	119.79 %	177,431.55	30.00 %	53,229.47	6.81 %	70,972.62
MPA1	87.52	103.60	0.27	118.37 %	101,234.75	30.00 %	30,370.43	6.81 %	40,493.90
CMR1	52.83	60.69	0.41	114.88 %	40,581.80	30.00 %	12,174.54	6.81 %	16,232.72
KRR1	96.45	101.97	0.24	105.72 %	131,210.25	25.00 %	32,802.56	6.81 %	39,363.08
PKM1	49.29	50.92	0.06	103.31 %	50,520.85	25.00 %	12,630.21	6.81 %	15,156.26
DGL2	114.48	117.46	0.39	102.60 %	91,437.80	25.00 %	22,859.45	6.81 %	27,431.34
KPT1	62.21	63.78	0.17	102.54 %	66,602.40	25.00 %	16,650.60	6.81 %	19,980.72
TDI1	77.74	78.89	0.23	101.47 %	104,812.50	25.00 %	26,203.13	6.81 %	26,203.13
TPT1	104.18	104.39	0.26	100.20 %	130,617.75	25.00 %	32,654.44	6.81 %	32,654.44
MDU1	410.55	394.72	0.21	96.14 %	243,183.00	20.00 %	48,636.60	6.81 %	60,795.75
MDU7	139.54	133.73	0.40	95.84 %	92,857.55	20.00 %	18,571.51	6.81 %	23,214.39
NTM1	56.15	52.92	0.09	94.24 %	48,375.65	15.00 %	7,256.35	6.81 %	12,093.91
ADP1	73.37	68.14	0.16	92.87 %	66,053.00	15.00 %	9,907.95	6.81 %	13,210.60
USL1	75.30	69.10	0.02	91.76 %	45,366.75	15.00 %	6,805.01	6.81 %	9,073.35
DGL1	269.15	244.32	0.21	90.77 %	201,459.65	15.00 %	30,218.95	6.81 %	40,291.93
TEN1	114.48	103.81	0.19	90.68 %	84,892.95	15.00 %	12,733.94	6.81 %	16,978.59
PNV2	61.80	55.99	0.00	90.61 %	32,600.70	15.00 %	4,890.11	6.81 %	6,520.14
NKI1	62.53	55.60	0.04	88.92 %	55,452.65	10.00 %	5,545.27	6.81 %	11,090.53
TMM1	139.60	122.85	0.13	88.00 %	84,875.65	10.00 %	8,487.57	6.81 %	12,731.35
PVI1	85.81	74.79	0.34	87.16 %	62,558.55	10.00 %	6,255.86	6.81 %	9,383.78
BNR1	74.74	64.58	0.10	86.41 %	58,728.90	10.00 %	5,872.89	6.81 %	8,809.34
MDU5	79.78	68.31	0.10	85.63 %	76,715.50	10.00 %	7,671.55	6.81 %	11,507.33
ODM1	56.19	47.90	0.25	85.26 %	29,364.60	10.00 %	2,936.46	6.81 %	4,404.69
CBM1	111.92	94.34	0.03	84.30 %	105,049.35	10.00 %	10,504.94	6.81 %	15,757.40
BTU1	51.95	43.63	0.41	83.98 %	38,405.35	10.00 %	3,840.54	6.81 %	5,760.80
SGP1	55.72	46.28	0.05	83.05 %	46,579.35	10.00 %	4,657.94	6.81 %	4,657.94
DKI1	124.71	100.01	0.11	80.20 %	155,305.60	10.00 %	15,530.56	6.81 %	15,530.56
SVG1	114.16	89.94	0.09	78.79 %	71,127.85	0.00 %		6.81 %	7,112.79
TEN2	137.11	107.85	0.19	78.66 %	70,873.30	0.00 %		6.81 %	7,087.33
MDU3	164.48	128.85	0.14	78.34 %	72,808.40	0.00 %		6.81 %	7,280.84
MLR1	80.59	61.30	0.08	76.06 %	52,259.80	0.00 %		6.81 %	5,225.98
MDU2	282.55	208.36	0.25	73.74 %	173,883.15	0.00 %		6.81 %	
ATG1	161.94	117.06	0.38	72.29 %	123,760.35	0.00 %		6.81 %	
MDU6	226.61	163.06	0.08	71.95 %	131,000.80	0.00 %		6.81 %	
KYK1	69.52	49.48	0.06	71.17 %	43,381.60	0.00 %		6.81 %	
MDU4	117.24	79.45	0.47	67.76 %	58,814.80	0.00 %		6.81 %	
MNM1	63.79	42.38	0.08	66.43 %	39,255.25	0.00 %		6.81 %	
PNI1	92.63	50.31	0.00	54.32 %	32,962.95	0.00 %		6.81 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ERL2	84.37	96.74	0.12	114.65 %	119,610.80	30.00 %	35,883.24	6.81 %	47,844.32
KYR1	62.39	68.33	0.09	109.51 %	77,435.95	25.00 %	19,358.99	6.81 %	23,230.79
ARM1	57.86	62.94	0.55	108.77 %	41,802.80	25.00 %	10,450.70	6.81 %	12,540.84
KGL1	73.32	76.02	0.03	103.68 %	63,183.15	25.00 %	15,795.79	6.81 %	18,954.95
TCN1	116.02	117.79	0.08	101.53 %	102,534.40	25.00 %	25,633.60	6.81 %	25,633.60
KSM1	53.05	53.46	0.03	100.77 %	30,748.25	25.00 %	7,687.06	6.81 %	7,687.06
TKS2	242.60	238.14	0.20	98.16 %	149,400.70	20.00 %	29,880.14	6.81 %	37,350.18
PKD1	123.79	120.80	0.09	97.58 %	110,315.30	20.00 %	22,063.06	6.81 %	27,578.83
SDI1	95.97	93.42	0.12	97.34 %	66,258.35	20.00 %	13,251.67	6.81 %	16,564.59
TKS1	177.21	171.65	0.16	96.86 %	152,353.50	20.00 %	30,470.70	6.81 %	38,088.38
VNR1	85.78	82.28	0.25	95.92 %	72,010.55	20.00 %	14,402.11	6.81 %	18,002.64
TUT1	985.43	933.21	0.23	94.70 %	526,427.45	15.00 %	78,964.12	6.81 %	131,606.86
SVK1	165.94	154.61	0.17	93.17 %	110,332.10	15.00 %	16,549.82	6.81 %	22,066.42
ASM1	81.54	75.64	0.07	92.77 %	66,668.55	15.00 %	10,000.28	6.81 %	13,333.71
TVL1	580.73	525.04	0.14	90.41 %	459,873.60	15.00 %	68,981.04	6.81 %	91,974.72
UDN1	76.69	68.38	0.19	89.16 %	45,514.30	10.00 %	4,551.43	6.81 %	9,102.86
SKD1	71.87	63.10	0.16	87.80 %	78,789.30	10.00 %	7,878.93	6.81 %	11,818.40
TYI1	95.49	83.59	0.18	87.54 %	74,447.90	10.00 %	7,444.79	6.81 %	11,167.19
APK2	112.26	96.16	0.19	85.66 %	67,678.65	10.00 %	6,767.87	6.81 %	10,151.80
SGT1	61.91	52.57	0.17	84.90 %	36,822.60	10.00 %	3,682.26	6.81 %	5,523.39
VLY1	185.00	154.21	0.16	83.36 %	93,228.05	10.00 %	9,322.81	6.81 %	9,322.81
MMT1	110.24	89.97	0.11	81.61 %	50,691.25	10.00 %	5,069.13	6.81 %	5,069.13
APK1	127.23	103.44	0.09	81.30 %	112,806.50	10.00 %	11,280.65	6.81 %	11,280.65
RND1	185.10	149.38	0.07	80.70 %	170,376.00	10.00 %	17,037.60	6.81 %	17,037.60
TUT2	304.32	243.76	0.06	80.10 %	156,277.65	10.00 %	15,627.77	6.81 %	15,627.77
VKM1	78.29	61.63	0.29	78.71 %	75,207.20	0.00 %		6.81 %	7,520.72
KVT1	321.98	253.05	0.09	78.59 %	237,649.80	0.00 %		6.81 %	23,764.98
STU2	73.19	56.76	0.32	77.55 %	37,205.10	0.00 %		6.81 %	3,720.51
VNR2	307.90	231.70	0.19	75.25 %	194,096.05	0.00 %		6.81 %	19,409.61
SNL1	107.11	80.50	0.10	75.15 %	48,306.90	0.00 %		6.81 %	4,830.69
NGR1	490.68	361.83	0.35	73.74 %	212,472.95	0.00 %		6.81 %	
RPM1	185.42	136.47	0.26	73.60 %	104,160.15	0.00 %		6.81 %	
TKY1	99.18	67.50	0.03	68.06 %	50,979.65	0.00 %		6.81 %	
PDI1	99.31	64.30	0.33	64.74 %	51,937.45	0.00 %		6.81 %	
MAR1	253.26	146.18	0.18	57.72 %	88,510.70	0.00 %		6.81 %	
COL1	58.45	31.11	0.34	53.22 %	24,914.15	0.00 %		6.81 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MKM1	54.27	71.42	0.13	131.60 %	90,587.40	40.00 %	36,234.96	6.81 %	36,234.96
PRT1	84.33	106.66	0.35	126.47 %	98,083.20	40.00 %	39,233.28	6.81 %	39,233.28
SJI2	122.30	133.42	0.28	109.09 %	104,666.25	25.00 %	26,166.56	6.81 %	31,399.88
STP1	54.26	58.93	0.33	108.62 %	29,484.60	25.00 %	7,371.15	6.81 %	8,845.38
TDM1	96.23	94.74	0.39	98.45 %	64,536.25	20.00 %	12,907.25	6.81 %	16,134.06
KML1	72.51	69.51	0.07	95.86 %	59,548.40	20.00 %	11,909.68	6.81 %	14,887.10
TVM2	94.97	88.44	0.00	93.13 %	45,535.20	15.00 %	6,830.28	6.81 %	9,107.04
TVM1	72.10	66.37	0.25	92.05 %	44,086.70	15.00 %	6,613.01	6.81 %	8,817.34
CUD1	273.23	247.07	0.13	90.43 %	216,879.85	15.00 %	32,531.98	6.81 %	43,375.97
TRK1	168.56	148.38	0.05	88.02 %	145,508.60	10.00 %	14,550.86	6.81 %	21,826.29
ULP1	136.08	114.81	0.07	84.37 %	74,219.85	10.00 %	7,421.99	6.81 %	11,132.98
VPM2	144.40	121.59	0.19	84.20 %	83,496.05	10.00 %	8,349.61	6.81 %	12,524.41
KLM1	142.41	115.40	0.34	81.03 %	152,259.55	10.00 %	15,225.96	6.81 %	15,225.96
KKI2	151.86	114.27	0.06	75.25 %	119,476.25	0.00 %		6.81 %	11,947.63
POY2	218.32	162.67	0.23	74.51 %	162,079.25	0.00 %		6.81 %	
POY1	284.62	204.38	0.06	71.81 %	211,549.80	0.00 %		6.81 %	
NVL2	169.53	121.68	0.14	71.78 %	99,863.40	0.00 %		6.81 %	
VCM1	94.76	66.68	0.04	70.37 %	39,477.60	0.00 %		6.81 %	
CDM1	181.19	123.91	0.40	68.39 %	113,619.90	0.00 %		6.81 %	
VPM1	64.85	34.74	0.09	53.57 %	26,441.00	0.00 %		6.81 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	105.55	124.01	0.06	117.49 %	81,055.20	30.00 %	24,316.56	6.81 %	32,422.08
EDP1	47.78	51.93	0.13	108.69 %	27,098.05	25.00 %	6,774.51	6.81 %	8,129.42
PMP1	73.89	76.19	0.42	103.11 %	45,871.30	25.00 %	11,467.83	6.81 %	13,761.39
HRR1	68.69	70.02	0.20	101.93 %	60,584.15	25.00 %	15,146.04	6.81 %	15,146.04
BMD1	69.86	70.28	0.00	100.60 %	59,492.40	25.00 %	14,873.10	6.81 %	14,873.10
DPR1	58.69	58.41	0.44	99.51 %	42,414.75	20.00 %	8,482.95	6.81 %	10,603.69
APN1	80.12	77.74	0.14	97.03 %	91,858.70	20.00 %	18,371.74	6.81 %	22,964.68
MCR1	113.14	106.37	0.06	94.01 %	74,552.50	15.00 %	11,182.88	6.81 %	18,638.13
SLM2	120.98	109.57	0.05	90.57 %	67,314.90	15.00 %	10,097.24	6.81 %	13,462.98
ATU1	135.36	122.43	0.16	90.45 %	95,122.60	15.00 %	14,268.39	6.81 %	19,024.52
SGI1	71.89	64.89	0.04	90.26 %	52,206.80	15.00 %	7,831.02	6.81 %	10,441.36
EPI1	89.64	79.52	0.14	88.71 %	67,573.40	10.00 %	6,757.34	6.81 %	13,514.68
OML1	109.64	96.31	0.12	87.84 %	85,580.60	10.00 %	8,558.06	6.81 %	12,837.09
KAM1	58.21	51.01	0.18	87.64 %	44,741.00	10.00 %	4,474.10	6.81 %	6,711.15
KVP1	63.30	54.84	0.00	86.64 %	37,718.05	10.00 %	3,771.81	6.81 %	5,657.71
DPR2	62.65	53.98	0.07	86.16 %	38,752.30	10.00 %	3,875.23	6.81 %	5,812.85
PLC1	71.80	60.72	0.09	84.57 %	63,942.30	10.00 %	6,394.23	6.81 %	9,591.35
SLM1	335.92	278.15	0.13	82.80 %	177,518.25	10.00 %	17,751.83	6.81 %	17,751.83
CMI1	56.71	46.26	0.03	81.57 %	55,022.40	10.00 %	5,502.24	6.81 %	5,502.24
HSR1	130.65	103.45	0.14	79.18 %	79,780.45	0.00 %		6.81 %	7,978.05
TCG1	87.89	68.83	0.00	78.32 %	65,530.40	0.00 %		6.81 %	6,553.04
NKL2	176.90	138.50	0.22	78.29 %	139,895.40	0.00 %		6.81 %	13,989.54
TRM1	145.08	111.52	0.08	76.87 %	90,527.75	0.00 %		6.81 %	9,052.78
SLM3	172.00	130.25	0.11	75.72 %	104,942.05	0.00 %		6.81 %	10,494.21
ERD2	267.51	200.62	0.21	74.99 %	287,049.50	0.00 %		6.81 %	28,704.95
HSR2	213.39	159.26	0.18	74.63 %	147,082.05	0.00 %		6.81 %	
VPD1	123.88	92.26	0.21	74.48 %	95,978.45	0.00 %		6.81 %	
PDR1	62.78	44.07	0.30	70.19 %	60,042.00	0.00 %		6.81 %	
RSP1	111.72	74.05	0.14	66.29 %	82,502.60	0.00 %		6.81 %	
ERD1	251.81	163.41	0.24	64.90 %	152,677.75	0.00 %		6.81 %	
KMM1	75.84	47.44	0.00	62.56 %	47,573.20	0.00 %		6.81 %	
MTR1	152.27	93.99	0.20	61.73 %	59,373.00	0.00 %		6.81 %	
VKL1	79.62	39.66	0.00	49.81 %	45,712.85	0.00 %		6.81 %	
SGG1	56.80	27.70	0.36	48.76 %	19,999.90	0.00 %		6.81 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GPD1	104.02	131.93	1.30	126.83 %	92,165.70	40.00 %	36,866.28	6.81 %	36,866.28
CH24	162.46	172.04	0.24	105.90 %	164,804.60	25.00 %	41,201.15	6.81 %	49,441.38
MC05	43.58	45.49	0.27	104.38 %	19,184.10	25.00 %	4,796.03	6.81 %	5,755.23
CH23	75.06	76.14	0.25	101.45 %	86,177.40	25.00 %	21,544.35	6.81 %	21,544.35
CH17	148.58	146.91	0.35	98.88 %	184,253.35	20.00 %	36,850.67	6.81 %	46,063.34
CH50	193.71	184.30	0.16	95.14 %	186,288.05	20.00 %	37,257.61	6.81 %	46,572.01
CH32	32.75	28.93	0.12	88.35 %	33,110.60	10.00 %	3,311.06	6.81 %	4,966.59
UKI1	122.13	104.42	0.12	85.49 %	82,619.40	10.00 %	8,261.94	6.81 %	12,392.91
CH46	90.95	75.68	0.18	83.21 %	70,181.15	10.00 %	7,018.12	6.81 %	7,018.12
CH27	58.11	47.94	0.54	82.50 %	47,328.35	10.00 %	4,732.84	6.81 %	4,732.84
CH03	579.45	475.98	0.21	82.14 %	402,713.65	10.00 %	40,271.37	6.81 %	40,271.37
PON1	118.77	96.19	0.11	80.99 %	97,293.90	10.00 %	9,729.39	6.81 %	9,729.39
CH12	313.23	247.83	0.23	79.12 %	218,657.20	0.00 %		6.81 %	21,865.72
CH51	248.21	189.09	0.48	76.18 %	159,339.05	0.00 %		6.81 %	15,933.91
CH31	93.77	70.67	0.41	75.36 %	67,299.10	0.00 %		6.81 %	6,729.91
CH33	187.64	140.87	0.06	75.07 %	144,844.00	0.00 %		6.81 %	14,484.40
CH34	219.69	162.66	0.20	74.04 %	135,309.70	0.00 %		6.81 %	
CH20	255.38	188.08	0.20	73.65 %	161,825.40	0.00 %		6.81 %	
CH15	538.49	386.73	0.25	71.82 %	298,091.60	0.00 %		6.81 %	
CH41	195.37	139.22	0.11	71.26 %	181,122.10	0.00 %		6.81 %	
MC06	50.03	35.47	0.09	70.91 %	17,866.35	0.00 %		6.81 %	
MJR1	216.70	152.16	0.18	70.22 %	137,983.60	0.00 %		6.81 %	
CH43	169.44	116.75	0.22	68.90 %	125,866.85	0.00 %		6.81 %	
CH44	176.40	118.47	0.18	67.16 %	121,104.30	0.00 %		6.81 %	
CH06	218.68	145.42	0.40	66.50 %	142,074.20	0.00 %		6.81 %	
CH18	323.83	211.48	0.65	65.31 %	178,668.80	0.00 %		6.81 %	
CH36	95.15	55.06	0.09	57.87 %	45,080.40	0.00 %		6.81 %	
CH21	472.71	263.57	0.23	55.76 %	162,015.30	0.00 %		6.81 %	
CH01	8.60	1.29	0.58	15.04 %	2,208.15	0.00 %		6.81 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CNR1	57.55	56.19	0.02	97.63 %	48,847.75	20.00 %	9,769.55	6.81 %	12,211.94
AVI1	72.75	70.14	0.29	96.41 %	78,347.90	20.00 %	15,669.58	6.81 %	19,586.98
KMD1	51.11	47.12	0.07	92.19 %	59,533.25	15.00 %	8,929.99	6.81 %	11,906.65
CBE4	163.42	149.81	0.10	91.67 %	161,248.10	15.00 %	24,187.22	6.81 %	32,249.62
SUL1	88.27	79.88	0.08	90.50 %	100,947.05	15.00 %	15,142.06	6.81 %	20,189.41
GDR1	60.75	53.64	0.04	88.29 %	38,178.60	10.00 %	3,817.86	6.81 %	5,726.79
KGM1	61.26	51.51	0.03	84.09 %	59,980.90	10.00 %	5,998.09	6.81 %	8,997.14
MPM1	107.04	88.70	0.14	82.87 %	117,075.25	10.00 %	11,707.53	6.81 %	11,707.53
KGI1	67.73	55.89	0.05	82.52 %	38,474.75	10.00 %	3,847.48	6.81 %	3,847.48
TPR4	52.09	41.99	0.03	80.60 %	43,875.15	10.00 %	4,387.52	6.81 %	4,387.52
PPI1	67.50	54.27	0.16	80.41 %	65,927.15	10.00 %	6,592.72	6.81 %	6,592.72
UAM1	117.79	94.61	0.00	80.32 %	65,807.40	10.00 %	6,580.74	6.81 %	6,580.74
CBE2	761.17	595.79	0.05	78.27 %	391,272.35	0.00 %		6.81 %	39,127.24
PDM1	70.61	55.23	0.03	78.21 %	60,762.65	0.00 %		6.81 %	6,076.27
KMR1	197.96	153.20	0.30	77.39 %	158,943.55	0.00 %		6.81 %	15,894.36
CBE1	117.36	89.68	0.00	76.41 %	95,320.85	0.00 %		6.81 %	9,532.09
TPR2	200.01	151.21	0.30	75.60 %	105,943.60	0.00 %		6.81 %	10,594.36
TPR3	97.24	71.61	0.00	73.64 %	70,557.05	0.00 %		6.81 %	
UMP1	82.47	60.42	0.37	73.27 %	50,269.45	0.00 %		6.81 %	
CBE5	51.27	37.34	0.00	72.83 %	53,067.80	0.00 %		6.81 %	
DPM2	79.28	55.52	0.34	70.02 %	76,746.40	0.00 %		6.81 %	
TPR1	171.22	118.06	0.41	68.95 %	100,714.65	0.00 %		6.81 %	
CBE3	41.82	28.74	0.27	68.73 %	32,655.15	0.00 %		6.81 %	
CBE6	131.22	89.50	0.19	68.20 %	92,835.70	0.00 %		6.81 %	
SYM2	78.63	52.63	0.00	66.93 %	55,346.20	0.00 %		6.81 %	
GBM1	94.62	61.66	0.16	65.17 %	51,875.30	0.00 %		6.81 %	
ANR1	29.02	17.20	0.42	59.27 %	16,119.75	0.00 %		6.81 %	
SNR1	177.40	92.71	0.03	52.26 %	113,787.60	0.00 %		6.81 %	
PLI1	188.63	84.81	0.21	44.96 %	75,318.80	0.00 %		6.81 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	77.34	119.77	0.13	154.87 %	139,127.90	40.00 %	55,651.16	6.81 %	55,651.16
CH30	195.94	202.91	0.09	103.56 %	136,747.20	25.00 %	34,186.80	6.81 %	41,024.16
CH37	87.62	84.80	0.05	96.78 %	122,043.05	20.00 %	24,408.61	6.81 %	30,510.76
CH45	178.30	156.01	0.20	87.50 %	150,854.65	10.00 %	15,085.47	6.81 %	22,628.20
MRM1	152.18	128.77	0.04	84.62 %	115,321.05	10.00 %	11,532.11	6.81 %	17,298.16
TKM1	79.53	66.10	0.13	83.11 %	64,717.75	10.00 %	6,471.78	6.81 %	6,471.78
CH48	204.80	168.73	0.25	82.39 %	220,780.40	10.00 %	22,078.04	6.81 %	22,078.04
CH05	380.69	302.23	0.21	79.39 %	233,590.20	0.00 %		6.81 %	23,359.02
AVD1	210.79	166.78	0.20	79.12 %	156,879.70	0.00 %		6.81 %	15,687.97
CH49	259.64	201.20	0.14	77.49 %	241,641.30	0.00 %		6.81 %	24,164.13
CGL1	122.65	94.77	0.39	77.27 %	81,722.50	0.00 %		6.81 %	8,172.25
CH35	183.64	141.51	0.11	77.05 %	156,174.30	0.00 %		6.81 %	15,617.43
CH39	111.05	84.00	0.20	75.64 %	98,466.70	0.00 %		6.81 %	9,846.67
CH14	373.40	276.70	0.18	74.10 %	263,294.05	0.00 %		6.81 %	
CH38	129.54	95.74	0.00	73.91 %	101,345.65	0.00 %		6.81 %	
CH40	86.88	63.48	0.14	73.07 %	27,027.15	0.00 %		6.81 %	
CH19	271.42	186.55	0.17	68.73 %	204,559.60	0.00 %		6.81 %	
CH42	268.34	179.61	0.06	66.93 %	224,088.15	0.00 %		6.81 %	
CH25	226.11	149.45	0.45	66.10 %	182,742.60	0.00 %		6.81 %	
SKL1	148.78	95.54	0.27	64.22 %	87,798.30	0.00 %		6.81 %	
CH26	59.20	37.16	0.00	62.76 %	37,995.80	0.00 %		6.81 %	
CH22	231.94	145.42	0.25	62.70 %	111,767.90	0.00 %		6.81 %	
CH28	254.21	158.07	0.13	62.18 %	276,584.30	0.00 %		6.81 %	
CH07	302.38	183.95	0.30	60.83 %	181,571.30	0.00 %		6.81 %	
CH08	375.24	225.66	0.12	60.14 %	270,177.45	0.00 %		6.81 %	
CH16	396.99	234.02	0.18	58.95 %	290,490.75	0.00 %		6.81 %	
KNR1	147.73	86.51	0.08	58.56 %	96,818.70	0.00 %		6.81 %	
GUD2	176.60	98.53	0.41	55.79 %	93,427.90	0.00 %		6.81 %	
GUD1	227.10	114.13	0.17	50.26 %	132,763.15	0.00 %		6.81 %	
CH29	42.67	17.92	0.00	41.99 %	23,287.35	0.00 %		6.81 %	
MC10	39.93	12.01	0.00	30.08 %	7,446.35	0.00 %		6.81 %	
MC09	48.90	12.86	0.00	26.31 %	7,391.75	0.00 %		6.81 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	138.81	0.22	0.00 %	79,338.00	0.00 %		0.00 %	
GHUB	0.00	121.20	0.97	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	4.76	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	57.24	1.81	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	29.11	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	2.79	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	20.65	6.21	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	55.30	1.28	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.07)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	15.43	6.60	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	12.31	0.00	0.00 %	0.00	0.00 %		0.00 %	