

Accu.Target 50,829.38 L **Sales** 50,719.00 L **Achieved %** 99.78 % **HO Budget+%** 0.00 % **Total Com.** 604.50 L

Note : Sales Period is From :01-Apr-2026 To :24-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	492.45	827.03	167.94 %	0.00	0.00 %	0.00
KL-NORTH	773.66	1,054.78	136.34 %	0.00	0.00 %	0.00
WEST-01	3,182.62	3,995.66	125.55 %	0.00	0.00 %	0.00
WEST-02	4,383.86	4,859.80	110.86 %	0.00	0.00 %	0.00
SOUTH-01	7,272.70	8,055.73	110.77 %	0.00	0.00 %	0.00
SOUTH-03	5,721.71	6,201.34	108.38 %	372,000.00	0.00 %	372,000.00
NORTH ARCOT	3,881.09	3,820.36	98.44 %	114,000.00	0.00 %	114,000.00
TRICHY-01	6,782.66	6,081.73	89.67 %	0.00	0.00 %	0.00
CHENNAI-02	6,314.42	5,530.06	87.58 %	0.00	0.00 %	0.00
SOUTH ARCOT	4,066.05	3,508.95	86.30 %	0.00	0.00 %	0.00
CHENNAI-01	7,958.18	6,160.00	77.40 %	0.00	0.00 %	0.00
OTHERS	0.00	623.56	0.00 %	0.00	0.00 %	0.00
Total	50,829.38	50,719.00	99.78 %		0.00 %	

Region	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KL-SOUTH	TVP1	492.45	827.03	167.94%	320,000.00	0.00 %
KL-NORTH	TVP1	773.66	1,054.78	136.34%	400,000.00	0.00 %	400,000.00
WEST-01	TPR1	402.58	567.23	140.90%	200,000.00	0.00 %	200,000.00
	CBE1	1,383.94	1,874.73	135.46%	720,000.00	0.00 %	720,000.00
	TPR4	396.09	488.71	123.39%	120,000.00	0.00 %	120,000.00
	PLI1	462.47	558.92	120.86%	150,000.00	0.00 %	150,000.00
	UAM1	537.54	506.06	94.14%	37,500.00	0.00 %	37,500.00
WEST-02	HSR1	831.73	1,010.40	121.48%	300,000.00	0.00 %	300,000.00
	SLM1	1,317.14	1,442.58	109.52%	210,000.00	0.00 %	210,000.00
	ERD1	1,401.83	1,532.97	109.35%	225,000.00	0.00 %	225,000.00
	MTR1	833.15	873.85	104.89%	120,000.00	0.00 %	120,000.00
SOUTH-01	NGR1	1,021.74	1,367.29	133.82%	520,000.00	0.00 %	520,000.00
	TVL1	1,115.24	1,415.24	126.90%	420,000.00	0.00 %	420,000.00
	TKS1	1,035.23	1,170.10	113.03%	220,000.00	0.00 %	220,000.00
	TUT1	1,695.07	1,777.57	104.87%	255,000.00	0.00 %	255,000.00
	KVT1	1,419.03	1,386.73	97.72%	97,500.00	0.00 %	97,500.00
	VNR1	986.38	938.80	95.18%	67,500.00	0.00 %	67,500.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	570.50	712.49	124.89%	210,000.00	0.00 %	210,000.00
	TEN1	685.65	825.27	120.36%	240,000.00	0.00 %	240,000.00
	MDU1	2,110.97	2,301.10	109.01%	345,000.00	0.00 %	345,000.00
	KKD2	1,247.38	1,266.50	101.53%	180,000.00	0.00 %	180,000.00
	SVG1	1,107.22	1,096.00	98.99%	75,000.00	0.00 %	75,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,229.84	1,416.16	115.15%	280,000.00	0.00 %	280,000.00
	NA01	1,378.26	1,281.60	92.99%	90,000.00	0.00 %	90,000.00
	NA03	1,272.99	1,122.60	88.19%	0.00	0.00 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	2,059.40	1,998.30	97.03%	142,500.00	0.00 %	142,500.00
	KUM1	1,481.31	1,369.38	92.44%	97,500.00	0.00 %	97,500.00
	PBR1	1,680.19	1,460.56	86.93%	0.00	0.00 %	0.00
	TNJ1	1,561.75	1,253.49	80.26%	0.00	0.00 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,490.46	1,348.21	90.46%	97,500.00	0.00 %	97,500.00
	CH01	1,693.91	1,511.35	89.22%	0.00	0.00 %	0.00
	CH09	1,419.11	1,226.30	86.41%	0.00	0.00 %	0.00
	CH04	1,710.93	1,444.20	84.41%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	1,106.94	987.55	89.21%	0.00	0.00 %	0.00
	SA02	1,482.90	1,295.55	87.37%	0.00	0.00 %	0.00
	SA01	1,476.21	1,225.85	83.04%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,885.34	1,615.40	85.68%	0.00	0.00 %	0.00
	CH08	2,009.48	1,608.04	80.02%	0.00	0.00 %	0.00
	CH03	1,429.19	1,111.32	77.76%	0.00	0.00 %	0.00
	CH06	2,634.17	1,825.24	69.29%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	5.48	0.00%	0.00	0.00 %	0.00
	CH02	0.00	142.34	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.06)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	330.08	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	33.44	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.10)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	12.75	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	10.21	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	88.22	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.34	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	218.38	421.49	0.09	193.01 %	283,378.10	40.00 %	113,351.24	0.00 %	113,351.24
PAS1	109.29	173.80	0.17	159.03 %	111,389.35	40.00 %	44,555.74	0.00 %	44,555.74
PNL1	77.65	116.34	0.54	149.83 %	71,530.25	40.00 %	28,612.10	0.00 %	28,612.10
KLR1	87.14	115.40	0.13	132.43 %	72,692.55	40.00 %	29,077.02	0.00 %	29,077.02
KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	773.66	1,054.78	0.11	136.34 %	1,270,980.60	40.00 %	508,392.24	0.00 %	508,392.24
WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TPR2	154.17	276.36	0.05	179.26 %	299,561.05	40.00 %	119,824.42	0.00 %	119,824.42
AVI1	64.89	113.61	0.13	175.09 %	156,360.35	40.00 %	62,544.14	0.00 %	62,544.14
CBE1	87.09	144.83	0.38	166.31 %	158,860.60	40.00 %	63,544.24	0.00 %	63,544.24
MPM1	109.04	176.61	0.14	161.97 %	217,802.60	40.00 %	87,121.04	0.00 %	87,121.04
CBE4	139.75	224.88	0.04	160.92 %	321,606.85	40.00 %	128,642.74	0.00 %	128,642.74
ANR1	23.53	36.68	0.14	155.89 %	78,408.00	40.00 %	31,363.20	0.00 %	31,363.20
CBE3	36.63	53.02	0.06	144.75 %	68,869.00	40.00 %	27,547.60	0.00 %	27,547.60
UMP1	77.70	110.01	0.12	141.59 %	89,946.35	40.00 %	35,978.54	0.00 %	35,978.54
CBE2	536.24	759.21	0.11	141.58 %	960,114.80	40.00 %	384,045.92	0.00 %	384,045.92
PDM1	61.61	86.95	0.18	141.14 %	155,081.40	40.00 %	62,032.56	0.00 %	62,032.56
SNR1	112.05	157.22	0.05	140.32 %	180,926.75	40.00 %	72,370.70	0.00 %	72,370.70
TPR1	138.14	188.32	0.27	136.32 %	236,571.85	40.00 %	94,628.74	0.00 %	94,628.74
GBM1	88.85	120.66	0.12	135.81 %	126,360.60	40.00 %	50,544.24	0.00 %	50,544.24
KGM1	72.60	97.42	0.00	134.18 %	147,839.40	40.00 %	59,135.76	0.00 %	59,135.76
PPI1	55.22	71.24	0.25	129.02 %	114,659.80	40.00 %	45,863.92	0.00 %	45,863.92
SUL1	78.81	97.89	0.21	124.22 %	156,697.70	40.00 %	62,679.08	0.00 %	62,679.08
DPM2	91.20	106.59	0.06	116.88 %	169,181.55	30.00 %	50,754.47	0.00 %	50,754.47
KMR1	192.31	223.51	0.21	116.22 %	331,926.05	30.00 %	99,577.82	0.00 %	99,577.82
CBE6	126.90	145.52	0.25	114.68 %	160,591.25	30.00 %	48,177.38	0.00 %	48,177.38
SYM2	82.54	91.80	0.03	111.22 %	101,443.20	30.00 %	30,432.96	0.00 %	30,432.96
PLI1	159.37	157.95	0.19	99.11 %	159,861.25	20.00 %	31,972.25	0.00 %	31,972.25
CNR1	60.74	58.42	0.03	96.18 %	42,376.65	20.00 %	8,475.33	0.00 %	8,475.33
KMD1	80.98	76.81	0.07	94.85 %	97,485.70	15.00 %	14,622.86	0.00 %	14,622.86
TPR3	110.26	102.56	0.01	93.01 %	109,631.00	15.00 %	16,444.65	0.00 %	16,444.65
CBE5	74.17	68.63	0.08	92.53 %	138,061.65	15.00 %	20,709.25	0.00 %	20,709.25
GDR1	72.82	57.38	0.15	78.79 %	42,341.80	0.00 %		0.00 %	
KGI1	82.71	57.41	0.00	69.41 %	40,907.15	0.00 %		0.00 %	
TPR4	81.07	54.73	0.00	67.50 %	85,695.35	0.00 %		0.00 %	
UAM1	131.24	79.43	0.12	60.52 %	50,204.10	0.00 %		0.00 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	93.53	195.65	0.10	209.19 %	197,589.75	40.00 %	79,035.90	0.00 %	79,035.90
DPR1	64.75	88.33	0.01	136.41 %	71,707.85	40.00 %	28,683.14	0.00 %	28,683.14
ERD1	297.62	379.16	0.18	127.39 %	514,469.75	40.00 %	205,787.90	0.00 %	205,787.90
ERD2	306.84	384.76	0.06	125.39 %	686,371.85	40.00 %	274,548.74	0.00 %	274,548.74
EDP1	46.37	57.84	0.15	124.73 %	46,047.30	40.00 %	18,418.92	0.00 %	18,418.92
HSR1	125.42	155.01	0.17	123.59 %	208,442.40	40.00 %	83,376.96	0.00 %	83,376.96
KVP1	74.34	91.63	0.30	123.25 %	76,567.40	40.00 %	30,626.96	0.00 %	30,626.96
PLC1	78.61	96.35	0.09	122.57 %	148,999.95	40.00 %	59,599.98	0.00 %	59,599.98
SLM3	192.48	226.69	0.07	117.77 %	293,441.30	30.00 %	88,032.39	0.00 %	88,032.39
TCG1	89.55	104.65	0.02	116.86 %	156,339.70	30.00 %	46,901.91	0.00 %	46,901.91
NKL2	192.46	224.40	0.13	116.59 %	267,839.00	30.00 %	80,351.70	0.00 %	80,351.70
SLM2	157.75	181.03	0.02	114.76 %	175,543.60	30.00 %	52,663.08	0.00 %	52,663.08
SLM1	392.88	449.38	0.09	114.38 %	511,109.80	30.00 %	153,332.94	0.00 %	153,332.94
SGI1	67.53	73.57	0.08	108.95 %	72,069.80	25.00 %	18,017.45	0.00 %	18,017.45
OML1	125.87	134.83	0.20	107.12 %	181,566.15	25.00 %	45,391.54	0.00 %	45,391.54
MCR1	119.66	127.83	0.15	106.83 %	182,467.70	25.00 %	45,616.93	0.00 %	45,616.93
BMD1	81.72	87.29	0.00	106.81 %	88,283.10	25.00 %	22,070.78	0.00 %	22,070.78
PMP1	97.53	103.65	0.17	106.28 %	81,412.25	25.00 %	20,353.06	0.00 %	20,353.06
TRM1	140.33	148.47	0.09	105.80 %	155,269.95	25.00 %	38,817.49	0.00 %	38,817.49
KAM1	76.62	80.05	0.35	104.48 %	116,441.85	25.00 %	29,110.46	0.00 %	29,110.46
CMI1	66.75	69.23	0.01	103.72 %	92,639.15	25.00 %	23,159.79	0.00 %	23,159.79
ATU1	187.48	194.11	0.03	103.54 %	202,730.80	25.00 %	50,682.70	0.00 %	50,682.70
VPD1	128.95	131.41	0.06	101.90 %	167,024.50	25.00 %	41,756.13	0.00 %	41,756.13
APN1	95.18	95.71	0.14	100.55 %	142,994.45	25.00 %	35,748.61	0.00 %	35,748.61
DPR2	84.12	84.35	0.19	100.27 %	104,492.45	25.00 %	26,123.11	0.00 %	26,123.11
PDR1	64.30	63.99	0.00	99.52 %	120,471.20	20.00 %	24,094.24	0.00 %	24,094.24
RSP1	131.42	130.03	0.17	98.94 %	146,992.65	20.00 %	29,398.53	0.00 %	29,398.53
HSR2	218.15	214.48	0.15	98.32 %	252,801.20	20.00 %	50,560.24	0.00 %	50,560.24
MTR1	131.12	127.68	0.14	97.38 %	170,721.65	20.00 %	34,144.33	0.00 %	34,144.33
SGG1	54.83	50.49	0.15	92.08 %	53,982.00	15.00 %	8,097.30	0.00 %	8,097.30
EPI1	116.05	106.42	0.12	91.70 %	129,552.80	15.00 %	19,432.92	0.00 %	19,432.92
HRR1	85.58	75.09	0.09	87.74 %	72,812.90	10.00 %	7,281.29	0.00 %	7,281.29
VKL1	76.62	56.16	0.14	73.30 %	96,676.50	0.00 %		0.00 %	
KMM1	121.43	70.11	0.04	57.74 %	88,096.75	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	81.46	142.68	0.12	175.14 %	175,624.70	40.00 %	70,249.88	0.00 %	70,249.88
MMT1	94.62	150.63	0.22	159.20 %	149,587.10	40.00 %	59,834.84	0.00 %	59,834.84
ERL2	110.07	169.89	0.23	154.34 %	293,285.15	40.00 %	117,314.06	0.00 %	117,314.06
ARM1	76.15	115.55	0.36	151.74 %	116,256.80	40.00 %	46,502.72	0.00 %	46,502.72
KSM1	49.50	72.34	0.19	146.14 %	59,183.65	40.00 %	23,673.46	0.00 %	23,673.46
NGR1	409.74	555.86	0.44	135.66 %	387,876.85	40.00 %	155,150.74	0.00 %	155,150.74
ASM1	93.70	124.49	0.25	132.86 %	158,235.85	40.00 %	63,294.34	0.00 %	63,294.34
TKS2	297.33	386.07	0.34	129.85 %	354,947.95	40.00 %	141,979.18	0.00 %	141,979.18
TVL1	706.50	899.36	0.10	127.30 %	1,350,142.20	40.00 %	540,056.88	0.00 %	540,056.88
MAR1	212.10	267.80	0.21	126.26 %	308,287.95	40.00 %	123,315.18	0.00 %	123,315.18
SDI1	101.91	128.36	0.25	125.96 %	101,982.65	40.00 %	40,793.06	0.00 %	40,793.06
KYR1	87.16	108.87	0.32	124.91 %	142,146.25	40.00 %	56,858.50	0.00 %	56,858.50
STU2	81.07	99.04	0.35	122.17 %	76,251.80	40.00 %	30,500.72	0.00 %	30,500.72
SVK1	210.33	249.85	0.14	118.79 %	287,192.75	30.00 %	86,157.83	0.00 %	86,157.83
TCN1	170.90	201.37	0.50	117.82 %	251,720.40	30.00 %	75,516.12	0.00 %	75,516.12
VLY1	238.90	275.84	0.27	115.47 %	344,237.85	30.00 %	103,271.36	0.00 %	103,271.36
PDI1	92.55	106.01	0.34	114.54 %	91,092.05	30.00 %	27,327.62	0.00 %	27,327.62
UDN1	106.36	121.69	0.16	114.42 %	137,269.60	30.00 %	41,180.88	0.00 %	41,180.88
TKS1	228.03	260.45	0.25	114.22 %	245,093.90	30.00 %	73,528.17	0.00 %	73,528.17
COL1	61.82	68.97	0.32	111.58 %	56,106.65	30.00 %	16,832.00	0.00 %	16,832.00
TUT2	339.07	362.79	0.15	107.00 %	448,569.05	25.00 %	112,142.26	0.00 %	112,142.26
VKM1	90.18	95.57	0.28	105.98 %	132,851.85	25.00 %	33,212.96	0.00 %	33,212.96
SNL1	113.45	118.71	0.33	104.64 %	118,568.45	25.00 %	29,642.11	0.00 %	29,642.11
VNR1	96.36	99.37	0.37	103.12 %	109,397.00	25.00 %	27,349.25	0.00 %	27,349.25
TYI1	123.10	123.23	0.23	100.10 %	191,175.95	25.00 %	47,793.99	0.00 %	47,793.99
SGT1	73.44	72.84	0.10	99.19 %	58,575.85	20.00 %	11,715.17	0.00 %	11,715.17
SKD1	101.62	100.76	0.14	99.15 %	121,602.30	20.00 %	24,320.46	0.00 %	24,320.46
KVT1	413.24	407.49	0.11	98.61 %	651,142.05	20.00 %	130,228.41	0.00 %	130,228.41
TKY1	112.50	109.03	0.22	96.92 %	116,847.30	20.00 %	23,369.46	0.00 %	23,369.46
TUT1	845.56	798.60	0.15	94.45 %	1,216,280.80	15.00 %	182,442.12	0.00 %	182,442.12
VNR2	382.18	342.89	0.13	89.72 %	401,688.55	10.00 %	40,168.86	0.00 %	40,168.86
RPM1	241.97	216.37	0.21	89.42 %	211,835.45	10.00 %	21,183.55	0.00 %	21,183.55
PKD1	218.26	191.00	0.35	87.51 %	256,409.25	10.00 %	25,640.93	0.00 %	25,640.93
APK2	132.58	113.70	0.25	85.76 %	103,018.05	10.00 %	10,301.81	0.00 %	10,301.81
RND1	314.06	265.29	0.15	84.47 %	440,516.55	10.00 %	44,051.66	0.00 %	44,051.66
APK1	164.93	132.99	0.29	80.64 %	172,334.65	10.00 %	17,233.47	0.00 %	17,233.47

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	71.48	99.77	0.12	139.58 %	75,971.65	40.00 %	30,388.66	0.00 %	30,388.66
BTU1	51.03	68.55	0.07	134.32 %	56,366.30	40.00 %	22,546.52	0.00 %	22,546.52
TEN1	111.46	147.78	0.11	132.58 %	121,370.80	40.00 %	48,548.32	0.00 %	48,548.32
MPA1	176.55	231.77	0.07	131.28 %	236,862.50	40.00 %	94,745.00	0.00 %	94,745.00
KKD3	194.86	252.88	0.12	129.77 %	407,018.40	40.00 %	162,807.36	0.00 %	162,807.36
KRR1	190.98	242.36	0.19	126.90 %	368,069.40	40.00 %	147,227.76	0.00 %	147,227.76
PNI1	76.40	94.59	0.07	123.80 %	69,057.75	40.00 %	27,623.10	0.00 %	27,623.10
TEN2	165.22	203.10	0.19	122.92 %	99,032.05	40.00 %	39,612.82	0.00 %	39,612.82
ODM1	60.76	72.96	0.07	120.07 %	45,949.75	40.00 %	18,379.90	0.00 %	18,379.90
MDU1	587.34	692.73	0.10	117.94 %	610,737.35	30.00 %	183,221.21	0.00 %	183,221.21
BNR1	78.34	91.81	0.08	117.20 %	89,978.30	30.00 %	26,993.49	0.00 %	26,993.49
DGL1	283.42	329.47	0.12	116.25 %	243,088.90	30.00 %	72,926.67	0.00 %	72,926.67
ADP1	78.56	90.55	0.09	115.27 %	103,834.40	30.00 %	31,150.32	0.00 %	31,150.32
USL1	106.77	121.66	0.05	113.95 %	103,271.05	30.00 %	30,981.32	0.00 %	30,981.32
PNV2	72.94	82.57	0.21	113.21 %	78,594.75	30.00 %	23,578.43	0.00 %	23,578.43
MDU6	281.76	315.52	0.08	111.98 %	269,893.55	30.00 %	80,968.07	0.00 %	80,968.07
TPT1	168.30	185.09	0.06	109.98 %	261,082.90	25.00 %	65,270.73	0.00 %	65,270.73
TMM1	194.21	209.07	0.25	107.65 %	127,819.45	25.00 %	31,954.86	0.00 %	31,954.86
NTM1	65.80	70.81	0.15	107.61 %	87,169.30	25.00 %	21,792.33	0.00 %	21,792.33
CBM1	121.40	130.32	0.19	107.35 %	177,333.15	25.00 %	44,333.29	0.00 %	44,333.29
MDU3	191.63	204.07	0.23	106.49 %	167,925.35	25.00 %	41,981.34	0.00 %	41,981.34
PKM1	59.18	61.93	0.07	104.64 %	52,434.65	25.00 %	13,108.66	0.00 %	13,108.66
KPT1	80.69	82.37	0.10	102.08 %	104,190.25	25.00 %	26,047.56	0.00 %	26,047.56
MDU7	202.53	206.18	0.06	101.80 %	199,167.70	25.00 %	49,791.93	0.00 %	49,791.93
DGL2	127.20	127.85	0.33	100.51 %	120,096.15	25.00 %	30,024.04	0.00 %	30,024.04
MDU2	355.18	355.26	0.37	100.02 %	395,219.55	20.00 %	79,043.91	0.00 %	79,043.91
SGP1	71.65	71.03	0.15	99.14 %	106,956.90	20.00 %	21,391.38	0.00 %	21,391.38
MDU5	123.37	120.09	0.03	97.35 %	124,148.60	20.00 %	24,829.72	0.00 %	24,829.72
TDI1	116.94	113.40	0.01	96.98 %	168,891.85	20.00 %	33,778.37	0.00 %	33,778.37
MDU4	161.06	156.09	0.21	96.92 %	102,929.90	20.00 %	20,585.98	0.00 %	20,585.98
NKI1	82.43	79.83	0.21	96.84 %	76,764.50	20.00 %	15,352.90	0.00 %	15,352.90
DKI1	180.70	169.04	0.06	93.54 %	299,205.90	15.00 %	44,880.89	0.00 %	44,880.89
ATG1	233.60	209.77	0.16	89.80 %	215,632.75	10.00 %	21,563.28	0.00 %	21,563.28
PVI1	124.69	110.39	0.05	88.53 %	110,880.40	10.00 %	11,088.04	0.00 %	11,088.04
MLR1	117.90	104.31	0.04	88.47 %	135,788.80	10.00 %	13,578.88	0.00 %	13,578.88
MNM1	83.71	72.32	0.13	86.40 %	99,900.15	10.00 %	9,990.02	0.00 %	9,990.02
KYK1	91.41	77.52	0.04	84.80 %	88,539.55	10.00 %	8,853.96	0.00 %	8,853.96
SVG1	180.25	146.51	0.05	81.28 %	150,501.50	10.00 %	15,050.15	0.00 %	15,050.15

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	88.56	134.58	0.04	151.97 %	182,655.55	40.00 %	73,062.22	0.00 %	73,062.22
TRR1	197.79	252.19	0.13	127.50 %	285,752.45	40.00 %	114,300.98	0.00 %	114,300.98
BGR1	65.78	83.33	0.14	126.69 %	118,524.10	40.00 %	47,409.64	0.00 %	47,409.64
GDM1	109.83	133.71	0.22	121.74 %	106,590.05	40.00 %	42,636.02	0.00 %	42,636.02
SLG1	88.10	103.68	0.05	117.68 %	132,779.10	30.00 %	39,833.73	0.00 %	39,833.73
ABR1	160.24	184.39	0.23	115.07 %	235,600.45	30.00 %	70,680.14	0.00 %	70,680.14
CGM1	89.35	99.20	0.34	111.02 %	101,642.50	30.00 %	30,492.75	0.00 %	30,492.75
VEL2	283.06	300.95	0.11	106.32 %	427,614.85	25.00 %	106,903.71	0.00 %	106,903.71
VEL1	207.23	215.77	0.11	104.12 %	286,068.80	25.00 %	71,517.20	0.00 %	71,517.20
ARC2	114.02	117.43	0.07	102.99 %	163,189.55	25.00 %	40,797.39	0.00 %	40,797.39
PLR1	93.77	95.36	0.03	101.70 %	95,195.50	25.00 %	23,798.88	0.00 %	23,798.88
AKM1	194.19	196.65	0.15	101.27 %	263,625.70	25.00 %	65,906.43	0.00 %	65,906.43
PTU1	47.97	48.29	0.03	100.67 %	46,827.70	25.00 %	11,706.93	0.00 %	11,706.93
WJP1	130.51	126.28	0.09	96.76 %	191,568.55	20.00 %	38,313.71	0.00 %	38,313.71
TRT1	131.89	125.72	0.03	95.33 %	142,745.25	20.00 %	28,549.05	0.00 %	28,549.05
ANI1	100.07	93.10	0.07	93.03 %	116,636.75	15.00 %	17,495.51	0.00 %	17,495.51
KPM2	450.34	410.83	0.10	91.23 %	475,781.40	15.00 %	71,367.21	0.00 %	71,367.21
KPM1	136.80	124.16	0.37	90.76 %	156,816.05	15.00 %	23,522.41	0.00 %	23,522.41
CPT1	91.02	82.61	0.13	90.76 %	135,132.90	15.00 %	20,269.94	0.00 %	20,269.94
WJD1	137.68	122.01	0.36	88.62 %	204,513.95	10.00 %	20,451.40	0.00 %	20,451.40
VSI1	180.86	156.64	0.05	86.61 %	256,947.65	10.00 %	25,694.77	0.00 %	25,694.77
SBR1	281.84	231.75	0.00	82.23 %	321,918.80	10.00 %	32,191.88	0.00 %	32,191.88
UGI1	64.54	51.72	0.00	80.14 %	51,663.55	10.00 %	5,166.36	0.00 %	5,166.36
CYR1	114.65	91.15	0.17	79.51 %	139,721.75	0.00 %		0.00 %	
TRL1	320.99	238.86	0.18	74.41 %	285,802.55	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	69.54	125.08	0.07	179.86 %	45,994.95	40.00 %	18,397.98	0.00 %	18,397.98
TYR1	181.89	226.47	0.14	124.51 %	234,911.80	40.00 %	93,964.72	0.00 %	93,964.72
PDK1	123.53	145.48	0.13	117.77 %	170,729.70	30.00 %	51,218.91	0.00 %	51,218.91
TRY2	112.93	131.70	0.08	116.62 %	114,847.30	30.00 %	34,454.19	0.00 %	34,454.19
TRY3	193.55	214.19	0.02	110.66 %	193,591.05	30.00 %	58,077.32	0.00 %	58,077.32
KIK1	143.54	148.31	0.05	103.32 %	205,197.65	25.00 %	51,299.41	0.00 %	51,299.41
NMM1	91.27	92.41	0.02	101.24 %	116,713.85	25.00 %	29,178.46	0.00 %	29,178.46
MVM1	309.41	309.04	0.10	99.88 %	488,559.15	20.00 %	97,711.83	0.00 %	97,711.83
TVR1	115.93	114.10	0.06	98.42 %	126,894.40	20.00 %	25,378.88	0.00 %	25,378.88
TRY1	1,207.93	1,173.71	0.10	97.17 %	1,011,745.65	20.00 %	202,349.13	0.00 %	202,349.13
NCK1	67.62	65.66	0.00	97.09 %	53,652.10	20.00 %	10,730.42	0.00 %	10,730.42
MSI1	151.90	144.87	0.02	95.38 %	151,925.25	20.00 %	30,385.05	0.00 %	30,385.05
TTP1	160.08	150.31	0.00	93.90 %	142,074.80	15.00 %	21,311.22	0.00 %	21,311.22
TVR2	309.49	287.22	0.07	92.81 %	266,082.20	15.00 %	39,912.33	0.00 %	39,912.33
PTK1	255.46	231.60	0.04	90.66 %	214,675.90	15.00 %	32,201.39	0.00 %	32,201.39
KRN1	132.14	116.17	0.13	87.91 %	128,912.45	10.00 %	12,891.25	0.00 %	12,891.25
ORU1	106.22	90.95	0.24	85.62 %	134,643.20	10.00 %	13,464.32	0.00 %	13,464.32
TNJ2	328.69	268.59	0.08	81.72 %	231,188.80	10.00 %	23,118.88	0.00 %	23,118.88
NGT1	204.78	162.93	0.04	79.56 %	269,097.15	0.00 %		0.00 %	
MDI1	232.41	181.84	0.20	78.24 %	171,855.90	0.00 %		0.00 %	
AYR1	182.85	142.15	0.13	77.74 %	169,579.60	0.00 %		0.00 %	
PBR2	466.46	359.57	0.09	77.08 %	331,434.85	0.00 %		0.00 %	
KUM1	410.33	315.76	0.03	76.95 %	297,126.50	0.00 %		0.00 %	
TRY4	289.32	217.06	0.05	75.02 %	317,005.40	0.00 %		0.00 %	
JKM1	192.54	143.61	0.04	74.58 %	158,010.00	0.00 %		0.00 %	
TNJ1	449.57	328.81	0.11	73.14 %	229,915.90	0.00 %		0.00 %	
PBR1	195.14	134.86	0.03	69.11 %	91,456.15	0.00 %		0.00 %	
APM1	98.14	59.29	0.19	60.42 %	78,884.30	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	42.04	54.73	0.32	130.18 %	24,441.95	40.00 %	9,776.78	0.00 %	9,776.78
CH46	92.15	114.72	0.11	124.49 %	157,276.85	40.00 %	62,910.74	0.00 %	62,910.74
CH17	191.06	230.40	0.15	120.59 %	426,772.05	40.00 %	170,708.82	0.00 %	170,708.82
CH27	64.38	75.54	0.32	117.33 %	102,202.25	30.00 %	30,660.68	0.00 %	30,660.68
UKI1	118.66	135.35	0.12	114.07 %	166,003.75	30.00 %	49,801.13	0.00 %	49,801.13
CH31	90.14	99.21	0.12	110.06 %	137,295.15	30.00 %	41,188.55	0.00 %	41,188.55
CH23	115.46	122.70	0.38	106.27 %	154,399.75	25.00 %	38,599.94	0.00 %	38,599.94
PON1	113.38	118.42	0.08	104.44 %	191,875.35	25.00 %	47,968.84	0.00 %	47,968.84
CH24	269.01	266.92	0.14	99.23 %	360,105.60	20.00 %	72,021.12	0.00 %	72,021.12
CH18	268.45	262.30	0.14	97.71 %	423,730.55	20.00 %	84,746.11	0.00 %	84,746.11
GPD1	155.98	144.16	0.34	92.42 %	127,659.45	15.00 %	19,148.92	0.00 %	19,148.92
CH03	613.38	563.87	0.24	91.93 %	782,607.95	15.00 %	117,391.19	0.00 %	117,391.19
CH50	247.85	218.08	0.09	87.99 %	365,826.60	10.00 %	36,582.66	0.00 %	36,582.66
CH33	254.06	221.68	0.22	87.26 %	284,578.80	10.00 %	28,457.88	0.00 %	28,457.88
CH36	107.29	92.70	0.30	86.40 %	91,625.10	10.00 %	9,162.51	0.00 %	9,162.51
CH15	604.55	516.91	0.08	85.50 %	568,312.45	10.00 %	56,831.25	0.00 %	56,831.25
CH34	258.26	218.77	0.14	84.71 %	271,239.55	10.00 %	27,123.96	0.00 %	27,123.96
CH32	44.43	36.77	0.07	82.75 %	51,588.85	10.00 %	5,158.89	0.00 %	5,158.89
CH20	332.54	275.18	1.07	82.75 %	319,391.95	10.00 %	31,939.20	0.00 %	31,939.20
CH06	250.46	203.68	0.05	81.33 %	261,212.65	10.00 %	26,121.27	0.00 %	26,121.27
CH12	391.70	317.55	0.18	81.07 %	428,820.30	10.00 %	42,882.03	0.00 %	42,882.03
CH21	446.66	359.26	0.47	80.43 %	398,814.20	10.00 %	39,881.42	0.00 %	39,881.42
CH41	234.79	185.46	0.17	78.99 %	303,489.55	0.00 %		0.00 %	
MJR1	236.50	185.53	0.16	78.45 %	212,028.40	0.00 %		0.00 %	
CH44	215.69	156.85	0.17	72.72 %	214,290.50	0.00 %		0.00 %	
CH43	191.31	130.16	0.43	68.04 %	148,121.95	0.00 %		0.00 %	
MC06	53.90	36.63	0.77	67.96 %	19,374.15	0.00 %		0.00 %	
CH51	291.35	183.51	0.86	62.99 %	214,636.70	0.00 %		0.00 %	
CH01	18.98	3.43	0.00	18.05 %	3,891.00	0.00 %		0.00 %	
CH09	0.00	(0.38)	-1.01	0.00 %	0.00	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM2	63.85	89.52	0.09	140.21 %	51,536.10	40.00 %	20,614.44	0.00 %	20,614.44
PRT1	158.74	182.55	0.21	115.00 %	199,543.60	30.00 %	59,863.08	0.00 %	59,863.08
SJI2	186.74	194.67	0.16	104.24 %	219,945.10	25.00 %	54,986.28	0.00 %	54,986.28
KML1	116.70	120.21	0.10	103.00 %	172,497.95	25.00 %	43,124.49	0.00 %	43,124.49
MKM1	87.93	88.46	0.23	100.61 %	136,613.95	25.00 %	34,153.49	0.00 %	34,153.49
KLM1	179.13	177.80	0.06	99.26 %	279,764.70	20.00 %	55,952.94	0.00 %	55,952.94
KKI2	211.44	206.25	0.19	97.55 %	259,231.15	20.00 %	51,846.23	0.00 %	51,846.23
TRK1	222.98	210.79	0.21	94.54 %	293,946.00	15.00 %	44,091.90	0.00 %	44,091.90
TVM2	116.17	106.50	0.08	91.67 %	67,505.60	15.00 %	10,125.84	0.00 %	10,125.84
POY2	331.24	300.58	0.08	90.74 %	377,443.75	15.00 %	56,616.56	0.00 %	56,616.56
VPM2	226.74	201.57	0.17	88.90 %	280,432.35	10.00 %	28,043.24	0.00 %	28,043.24
CDM1	249.14	212.85	0.17	85.43 %	247,481.75	10.00 %	24,748.18	0.00 %	24,748.18
TVM1	110.47	89.72	0.10	81.22 %	99,716.85	10.00 %	9,971.69	0.00 %	9,971.69
TDM1	162.30	131.81	0.14	81.21 %	141,403.40	10.00 %	14,140.34	0.00 %	14,140.34
ULP1	224.04	179.85	0.12	80.28 %	189,862.30	10.00 %	18,986.23	0.00 %	18,986.23
POY1	431.62	342.05	0.16	79.25 %	499,922.10	0.00 %		0.00 %	
NVL2	245.07	183.60	0.06	74.92 %	187,598.05	0.00 %		0.00 %	
STP1	87.14	62.73	0.44	71.99 %	80,002.65	0.00 %		0.00 %	
CUD1	446.30	316.96	0.08	71.02 %	425,155.20	0.00 %		0.00 %	
VPM1	81.54	52.49	0.01	64.38 %	60,678.00	0.00 %		0.00 %	
VCM1	126.78	57.99	0.08	45.74 %	61,511.60	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	227.87	441.08	0.28	193.57 %	563,308.85	40.00 %	225,323.54	0.00 %	225,323.54
CH30	239.69	334.45	0.32	139.53 %	340,000.90	40.00 %	136,000.36	0.00 %	136,000.36
CH40	69.05	80.01	0.02	115.87 %	34,155.10	30.00 %	10,246.53	0.00 %	10,246.53
GUD1	234.25	230.91	0.32	98.58 %	427,113.90	20.00 %	85,422.78	0.00 %	85,422.78
CH25	243.96	228.87	0.31	93.81 %	263,146.05	15.00 %	39,471.91	0.00 %	39,471.91
CH19	302.37	281.15	0.22	92.98 %	386,415.30	15.00 %	57,962.30	0.00 %	57,962.30
CH45	241.70	224.58	0.25	92.91 %	297,609.45	15.00 %	44,641.42	0.00 %	44,641.42
CH37	121.61	110.77	0.11	91.09 %	200,491.05	15.00 %	30,073.66	0.00 %	30,073.66
CH48	296.57	260.16	0.04	87.72 %	461,729.65	10.00 %	46,172.97	0.00 %	46,172.97
CH35	201.93	169.90	0.03	84.14 %	301,732.85	10.00 %	30,173.29	0.00 %	30,173.29
CH14	482.06	398.22	0.30	82.61 %	560,677.80	10.00 %	56,067.78	0.00 %	56,067.78
CH05	483.94	392.10	0.09	81.02 %	451,406.55	10.00 %	45,140.66	0.00 %	45,140.66
CGL1	162.42	131.37	0.29	80.89 %	185,138.30	10.00 %	18,513.83	0.00 %	18,513.83
MRM1	229.03	180.88	0.08	78.97 %	214,664.25	0.00 %		0.00 %	
TKM1	118.42	93.24	0.10	78.74 %	134,195.40	0.00 %		0.00 %	
CH39	133.07	102.38	0.33	76.94 %	162,106.10	0.00 %		0.00 %	
CH38	195.16	145.58	0.24	74.59 %	165,915.00	0.00 %		0.00 %	
KNR1	159.19	112.93	0.07	70.94 %	163,884.50	0.00 %		0.00 %	
CH42	354.26	241.78	0.14	68.25 %	401,619.50	0.00 %		0.00 %	
CH49	360.97	242.17	0.17	67.09 %	367,767.30	0.00 %		0.00 %	
CH07	391.95	253.75	0.43	64.74 %	323,541.65	0.00 %		0.00 %	
AVD1	259.30	162.37	0.17	62.62 %	203,439.90	0.00 %		0.00 %	
CH16	553.30	345.93	0.23	62.52 %	537,633.85	0.00 %		0.00 %	
CH28	392.95	242.16	0.09	61.62 %	520,087.25	0.00 %		0.00 %	
GUD2	198.99	115.81	0.20	58.20 %	169,652.90	0.00 %		0.00 %	
SKL1	209.20	119.94	0.36	57.33 %	131,522.70	0.00 %		0.00 %	
MC09	22.00	11.49	0.02	52.22 %	8,332.25	0.00 %		0.00 %	
CH08	570.58	290.57	0.29	50.93 %	450,577.00	0.00 %		0.00 %	
CH26	96.82	47.59	0.06	49.15 %	52,828.50	0.00 %		0.00 %	
CH22	323.78	140.89	0.11	43.51 %	155,581.20	0.00 %		0.00 %	
MC10	35.18	14.59	0.00	41.47 %	8,111.05	0.00 %		0.00 %	
CH29	46.62	12.39	0.00	26.57 %	16,479.20	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	97.91	4.14	0.00 %	101,038.00	0.00 %		0.00 %	
GHUB	0.00	328.73	0.39	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.35	3.64	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	88.34	0.56	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	33.53	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.35	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	10.39	0.33	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.29)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	44.72	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.21)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.05)	-0.35	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.06)	-1.12	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.10)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.18)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	5.69	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	12.75	0.00	0.00 %	0.00	0.00 %		0.00 %	