

Accu.Target 43,967.34 L **Sales** 35,147.33 L **Achieved %** 79.94 % **HO Budget+%** 10.06 % **Total Com.** 377.93 L

Note : Sales Period is From :01-May-2026 To :23-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	3,038.78	2,747.86	90.43 %	81,000.00	10.06 %	162,000.00
CHENNAI-02	5,465.62	4,860.46	88.93 %	0.00	10.06 %	144,000.00
KL-NORTH	929.21	795.74	85.64 %	0.00	10.06 %	0.00
SOUTH ARCOT	3,300.50	2,735.48	82.88 %	0.00	10.06 %	81,000.00
SOUTH-03	5,027.39	3,937.58	78.32 %	0.00	10.06 %	0.00
WEST-02	3,642.55	2,833.15	77.78 %	0.00	10.06 %	0.00
KL-SOUTH	599.96	459.81	76.64 %	0.00	10.06 %	0.00
WEST-01	2,600.85	1,964.46	75.53 %	0.00	10.06 %	0.00
SOUTH-01	7,050.57	5,255.43	74.54 %	0.00	10.06 %	0.00
CHENNAI-01	6,798.64	5,002.45	73.58 %	0.00	10.06 %	0.00
TRICHY-01	5,513.27	3,993.67	72.44 %	0.00	10.06 %	0.00
OTHERS	0.00	561.24	0.00 %	0.00	0.00 %	0.00
Total	43,967.34	35,147.33	79.94 %		10.06 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	930.99	925.91	99.45%	67,500.00	10.06 %	180,000.00
	NA03	991.57	863.79	87.11%	0.00	10.06 %	60,000.00
	NA01	1,116.21	958.16	85.84%	0.00	10.06 %	67,500.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH01	1,476.24	1,357.08	91.93%	97,500.00	10.06 %	195,000.00
	CH04	1,449.24	1,302.50	89.87%	0.00	10.06 %	97,500.00
	CH09	1,233.65	1,092.99	88.60%	0.00	10.06 %	75,000.00
CH07	1,306.48	1,107.89	84.80%	0.00	10.06 %	82,500.00	
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	929.21	795.74	85.64%	0.00	10.06 %	52,500.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	1,211.33	1,028.66	84.92%	0.00	10.06 %	75,000.00
	SA03	866.31	720.95	83.22%	0.00	10.06 %	52,500.00
SA01	1,222.86	985.87	80.62%	0.00	10.06 %	0.00	
SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TEN1	569.31	514.74	90.42%	37,500.00	10.06 %	75,000.00
	KRR1	489.21	399.15	81.59%	0.00	10.06 %	22,500.00
	KKD2	1,123.74	862.11	76.72%	0.00	10.06 %	0.00
	MDU1	1,948.77	1,481.52	76.02%	0.00	10.06 %	0.00
SVG1	896.36	680.06	75.87%	0.00	10.06 %	0.00	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	724.18	655.14	90.47%	45,000.00	10.06 %	90,000.00
	SLM1	1,113.11	845.09	75.92%	0.00	10.06 %	0.00
	MTR1	740.50	557.17	75.24%	0.00	10.06 %	0.00
	ERD1	1,064.76	775.75	72.86%	0.00	10.06 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	599.96	459.81	76.64%	0.00	10.06 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	388.59	382.53	98.44%	22,500.00	10.06 %	45,000.00
	TPR4	285.84	251.56	88.01%	0.00	10.06 %	15,000.00
	PLI1	350.77	261.40	74.52%	0.00	10.06 %	0.00
	TPR1	297.85	208.46	69.99%	0.00	10.06 %	0.00
	CBE1	1,277.80	860.51	67.34%	0.00	10.06 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	815.82	671.85	82.35%	0.00	10.06 %	45,000.00
	KVT1	1,279.05	972.41	76.03%	0.00	10.06 %	0.00
	TVL1	1,183.42	883.21	74.63%	0.00	10.06 %	0.00
	NGR1	1,125.55	831.25	73.85%	0.00	10.06 %	0.00
	TUT1	1,692.84	1,226.65	72.46%	0.00	10.06 %	0.00
	TKS1	953.88	670.05	70.24%	0.00	10.06 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	1,224.77	957.00	78.14%	0.00	10.06 %	0.00
	CH05	1,681.20	1,289.15	76.68%	0.00	10.06 %	0.00
	CH03	1,127.46	831.76	73.77%	0.00	10.06 %	0.00
	CH10	1,314.99	933.97	71.02%	0.00	10.06 %	0.00
	CH06	1,450.22	990.57	68.30%	0.00	10.06 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	1,194.18	957.92	80.22%	0.00	10.06 %	0.00
	PBR1	1,386.08	1,022.68	73.78%	0.00	10.06 %	0.00
	TNJ1	1,282.89	943.42	73.54%	0.00	10.06 %	0.00
	TRY1	1,650.13	1,069.66	64.82%	0.00	10.06 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	11.46	0.00%	0.00	0.00 %	0.00
	CH02	0.00	207.30	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.03)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	264.58	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	KZD1	0.00	4.87	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	16.34	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	12.31	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	9.37	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	31.44	0.00%	0.00	0.00 %	0.00
TVP1	0.00	3.76	0.00%	0.00	0.00 %	0.00	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	72.50	88.50	0.05	122.06 %	85,987.17	40.00 %	34,394.87	10.06 %	34,394.87
VEL2	180.21	211.10	0.19	117.14 %	256,120.51	30.00 %	76,836.15	10.06 %	102,448.20
WJP1	87.50	95.18	0.29	108.78 %	105,362.51	25.00 %	26,340.63	10.06 %	42,145.00
PTU1	44.70	47.41	0.11	106.07 %	34,898.23	25.00 %	8,724.56	10.06 %	10,469.47
VEL1	160.64	168.63	0.19	104.97 %	168,498.47	25.00 %	42,124.62	10.06 %	50,549.54
SLG1	69.52	69.63	0.15	100.16 %	83,868.28	25.00 %	20,967.07	10.06 %	25,160.48
TRR1	155.95	149.30	0.30	95.74 %	135,813.19	20.00 %	27,162.64	10.06 %	33,953.30
AKM1	152.23	143.50	0.18	94.26 %	146,065.05	15.00 %	21,909.76	10.06 %	36,516.26
GDM1	95.33	89.71	0.22	94.10 %	69,493.40	15.00 %	10,424.01	10.06 %	17,373.35
UGI1	51.67	47.41	0.03	91.76 %	42,352.35	15.00 %	6,352.85	10.06 %	10,588.09
SBR1	205.78	186.44	0.13	90.60 %	190,962.45	15.00 %	28,644.37	10.06 %	47,740.61
KPM2	369.38	331.17	0.15	89.66 %	291,565.56	10.00 %	29,156.56	10.06 %	58,313.11
TRL1	219.49	193.19	0.40	88.02 %	128,638.26	10.00 %	12,863.83	10.06 %	25,727.65
BGR1	61.19	53.73	0.78	87.79 %	59,266.17	10.00 %	5,926.62	10.06 %	11,853.23
PLR1	62.16	53.81	0.11	86.57 %	48,492.31	10.00 %	4,849.23	10.06 %	9,698.46
CPT1	78.25	67.38	0.08	86.10 %	76,150.04	10.00 %	7,615.00	10.06 %	15,230.01
ABR1	118.29	101.70	0.23	85.97 %	92,194.07	10.00 %	9,219.41	10.06 %	18,438.81
TRT1	114.96	96.46	0.49	83.91 %	81,150.77	10.00 %	8,115.08	10.06 %	12,172.62
WJD1	118.35	95.87	1.36	81.00 %	137,251.94	10.00 %	13,725.19	10.06 %	13,725.19
KPM1	124.76	97.86	0.10	78.44 %	101,518.41	0.00 %		10.06 %	10,151.84
ARC2	79.29	62.04	0.45	78.25 %	71,336.72	0.00 %		10.06 %	7,133.67
CGM1	85.91	63.16	0.17	73.52 %	54,246.14	0.00 %		10.06 %	5,424.61
CYR1	96.90	69.69	0.26	71.92 %	72,764.56	0.00 %		10.06 %	
ANI1	87.80	62.86	0.59	71.59 %	68,666.58	0.00 %		10.06 %	
VSI1	146.01	102.13	0.10	69.95 %	118,145.01	0.00 %		10.06 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	32.50	54.97	0.00	169.11 %	23,729.25	40.00 %	9,491.70	10.06 %	9,491.70
CH27	52.94	65.63	0.94	123.96 %	87,791.59	40.00 %	35,116.64	10.06 %	35,116.64
CH31	87.63	95.38	0.32	108.85 %	96,236.30	25.00 %	24,059.08	10.06 %	38,494.52
UKI1	108.30	115.66	0.05	106.80 %	137,341.58	25.00 %	34,335.40	10.06 %	41,202.47
CH17	189.79	198.03	0.19	104.34 %	327,077.28	25.00 %	81,769.32	10.06 %	98,123.18
CH44	204.83	205.73	0.20	100.44 %	177,057.76	25.00 %	44,264.44	10.06 %	53,117.33
GPD1	121.73	121.74	0.11	100.01 %	101,884.31	20.00 %	20,376.86	10.06 %	30,565.29
CH23	115.55	115.54	0.53	99.99 %	128,792.26	20.00 %	25,758.45	10.06 %	38,637.68
CH12	370.40	364.02	0.31	98.28 %	325,930.08	20.00 %	65,186.02	10.06 %	81,482.52
CH50	203.23	199.45	0.12	98.14 %	300,785.30	20.00 %	60,157.06	10.06 %	75,196.33
CH21	350.68	341.99	0.28	97.52 %	333,365.02	20.00 %	66,673.00	10.06 %	83,341.26
CH03	496.57	468.66	0.43	94.38 %	597,920.30	15.00 %	89,688.05	10.06 %	149,480.08
CH46	92.96	86.58	0.34	93.14 %	120,340.77	15.00 %	18,051.12	10.06 %	30,085.19
CH24	235.32	216.78	0.39	92.12 %	276,845.94	15.00 %	41,526.89	10.06 %	69,211.49
CH32	36.30	33.34	0.26	91.84 %	38,571.86	15.00 %	5,785.78	10.06 %	9,642.97
PON1	107.54	98.17	0.17	91.29 %	125,835.55	15.00 %	18,875.33	10.06 %	31,458.89
CH36	82.81	75.42	0.04	91.08 %	73,350.46	15.00 %	11,002.57	10.06 %	18,337.62
CH33	220.15	194.68	0.21	88.43 %	210,479.97	10.00 %	21,048.00	10.06 %	42,095.99
CH15	493.88	405.59	0.23	82.12 %	455,059.10	10.00 %	45,505.91	10.06 %	68,258.87
CH34	216.49	177.48	0.33	81.98 %	197,959.85	10.00 %	19,795.99	10.06 %	29,693.98
MJR1	215.06	174.25	0.21	81.02 %	170,111.20	10.00 %	17,011.12	10.06 %	17,011.12
CH41	196.19	158.29	1.14	80.68 %	229,249.03	10.00 %	22,924.90	10.06 %	22,924.90
CH18	269.86	211.66	0.29	78.43 %	342,390.95	0.00 %		10.06 %	34,239.10
CH06	208.69	159.23	0.21	76.30 %	224,813.61	0.00 %		10.06 %	22,481.36
CH43	149.36	109.86	0.23	73.55 %	111,666.30	0.00 %		10.06 %	11,166.63
CH51	241.82	177.83	0.32	73.54 %	185,033.93	0.00 %		10.06 %	18,503.39
CH20	283.79	193.29	0.18	68.11 %	208,873.96	0.00 %		10.06 %	
MC06	49.71	32.86	0.38	66.09 %	24,958.80	0.00 %		10.06 %	
CH01	31.55	8.36	0.57	26.51 %	8,177.65	0.00 %		10.06 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	929.21	795.74	0.18	85.64 %	614,265.32	10.00 %	61,426.53	10.06 %	122,853.06

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	29.69	39.72	0.15	133.78 %	28,034.39	40.00 %	11,213.76	10.06 %	11,213.76
MKM1	61.35	72.80	0.25	118.66 %	85,998.19	30.00 %	25,799.46	10.06 %	34,399.28
PRT1	149.97	154.43	0.26	102.98 %	127,725.71	25.00 %	31,931.43	10.06 %	38,317.71
TVM2	104.89	106.13	0.49	101.17 %	50,130.73	25.00 %	12,532.68	10.06 %	15,039.22
SJI2	134.86	131.75	0.11	97.69 %	130,004.19	20.00 %	26,000.84	10.06 %	32,501.05
KLM1	162.80	150.29	0.20	92.32 %	227,661.02	15.00 %	34,149.15	10.06 %	56,915.26
CDM1	207.87	190.55	0.20	91.67 %	164,923.03	15.00 %	24,738.45	10.06 %	41,230.76
VCM2	111.31	94.16	0.21	84.59 %	75,892.89	10.00 %	7,589.29	10.06 %	11,383.93
TRK1	189.19	158.02	0.29	83.52 %	170,978.02	10.00 %	17,097.80	10.06 %	25,646.70
TDM1	110.65	90.67	0.72	81.94 %	79,548.62	10.00 %	7,954.86	10.06 %	11,932.29
CUD1	343.32	278.58	0.32	81.14 %	294,884.15	10.00 %	29,488.42	10.06 %	44,232.62
ULP1	165.10	133.78	0.05	81.03 %	109,971.15	10.00 %	10,997.12	10.06 %	10,997.12
KML1	113.02	89.86	0.15	79.51 %	95,797.97	0.00 %		10.06 %	9,579.80
STP1	61.98	48.98	0.36	79.03 %	43,764.26	0.00 %		10.06 %	4,376.43
KKI2	175.81	138.07	0.09	78.54 %	111,896.93	0.00 %		10.06 %	11,189.69
POY1	370.20	287.86	0.13	77.76 %	218,857.94	0.00 %		10.06 %	21,885.79
VPM2	159.56	124.03	0.28	77.73 %	135,868.74	0.00 %		10.06 %	13,586.87
TVM1	91.37	70.11	0.47	76.74 %	56,504.64	0.00 %		10.06 %	5,650.46
NVL2	196.58	139.10	0.22	70.76 %	121,076.08	0.00 %		10.06 %	
POY2	285.19	196.34	0.21	68.85 %	220,316.70	0.00 %		10.06 %	
VPM1	75.77	40.24	0.57	53.10 %	33,637.30	0.00 %		10.06 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	65.74	86.36	0.22	131.36 %	43,415.73	40.00 %	17,366.29	10.06 %	17,366.29
KKD3	168.06	185.79	0.03	110.55 %	286,075.32	30.00 %	85,822.60	10.06 %	114,430.13
TEN1	80.20	86.75	0.36	108.18 %	78,304.76	25.00 %	19,576.19	10.06 %	31,321.90
ODM1	65.66	69.50	0.00	105.84 %	27,911.37	25.00 %	6,977.84	10.06 %	8,373.41
BNR1	66.96	63.85	0.12	95.36 %	63,404.07	20.00 %	12,680.81	10.06 %	15,851.02
MPA1	121.66	115.68	0.09	95.09 %	177,375.57	15.00 %	26,606.34	10.06 %	44,343.89
PKM1	48.21	45.17	0.09	93.68 %	45,375.24	15.00 %	6,806.29	10.06 %	11,343.81
PNV2	68.07	63.17	0.06	92.80 %	70,474.58	15.00 %	10,571.19	10.06 %	17,618.65
KPT1	61.99	56.75	0.71	91.54 %	53,373.97	15.00 %	8,006.10	10.06 %	13,343.49
MDU3	132.16	118.53	0.06	89.68 %	73,793.67	10.00 %	7,379.37	10.06 %	14,758.73
TEN2	115.82	95.67	0.23	82.60 %	62,793.48	10.00 %	6,279.35	10.06 %	9,419.02
BTU1	50.04	41.27	0.00	82.48 %	25,132.77	10.00 %	2,513.28	10.06 %	3,769.92
MDU2	261.88	210.72	0.36	80.46 %	222,330.19	10.00 %	22,233.02	10.06 %	22,233.02
DGL2	110.37	87.85	0.38	79.60 %	85,877.73	0.00 %		10.06 %	8,587.77
MLR1	88.98	70.19	0.13	78.88 %	71,381.74	0.00 %		10.06 %	7,138.17
MDU1	483.87	381.64	0.19	78.87 %	268,052.06	0.00 %		10.06 %	26,805.21
ADP1	77.47	60.59	0.02	78.22 %	63,274.97	0.00 %		10.06 %	6,327.50
MDU7	160.76	125.47	0.26	78.05 %	127,101.48	0.00 %		10.06 %	12,710.15
NKI1	64.79	49.32	0.39	76.13 %	41,633.21	0.00 %		10.06 %	4,163.32
MDU5	84.37	64.04	0.15	75.90 %	73,461.32	0.00 %		10.06 %	7,346.13
TDI1	111.15	83.69	0.04	75.30 %	130,405.16	0.00 %		10.06 %	13,040.52
DGL1	504.46	374.38	0.51	74.21 %	195,253.49	0.00 %		10.06 %	19,525.35
KYK1	83.65	61.74	0.00	73.82 %	66,534.55	0.00 %		10.06 %	6,653.46
USL1	86.55	62.97	0.32	72.75 %	45,798.19	0.00 %		10.06 %	4,579.82
TMM1	161.16	116.77	0.11	72.46 %	77,093.46	0.00 %		10.06 %	7,709.35
TPT1	140.03	100.54	0.11	71.80 %	153,050.17	0.00 %		10.06 %	
KRR1	137.05	97.92	0.02	71.45 %	117,538.71	0.00 %		10.06 %	
MDU6	239.46	169.62	0.19	70.83 %	134,504.54	0.00 %		10.06 %	
NTM1	97.80	68.95	0.01	70.50 %	45,248.25	0.00 %		10.06 %	
PNI1	67.04	47.11	1.35	70.27 %	32,776.60	0.00 %		10.06 %	
ATG1	209.80	146.90	0.25	70.02 %	170,747.12	0.00 %		10.06 %	
SVG1	138.45	95.57	0.11	69.03 %	107,744.20	0.00 %		10.06 %	
PVI1	130.63	89.90	0.17	68.82 %	118,235.85	0.00 %		10.06 %	
SGP1	73.37	49.25	0.00	67.12 %	58,587.44	0.00 %		10.06 %	
CBM1	114.91	76.34	0.00	66.44 %	81,907.28	0.00 %		10.06 %	
DKI1	148.43	96.72	0.12	65.16 %	163,051.36	0.00 %		10.06 %	
MNM1	74.20	46.17	0.34	62.22 %	44,827.11	0.00 %		10.06 %	
MDU4	132.20	74.75	0.33	56.55 %	46,524.98	0.00 %		10.06 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BMD1	47.94	63.93	0.30	133.37 %	61,948.36	40.00 %	24,779.34	10.06 %	24,779.34
KRI1	86.95	108.00	0.16	124.21 %	96,926.37	40.00 %	38,770.55	10.06 %	38,770.55
SGI1	56.94	61.44	0.24	107.91 %	50,461.84	25.00 %	12,615.46	10.06 %	15,138.55
DPR1	45.89	49.49	0.04	107.84 %	50,409.64	25.00 %	12,602.41	10.06 %	15,122.89
KVP1	58.98	62.44	0.34	105.87 %	47,671.45	25.00 %	11,917.86	10.06 %	14,301.44
CMI1	43.04	43.85	0.02	101.88 %	54,859.41	25.00 %	13,714.85	10.06 %	16,457.82
SLM2	124.44	124.69	0.11	100.20 %	120,612.98	25.00 %	30,153.25	10.06 %	36,183.89
PLC1	56.25	51.56	0.28	91.66 %	61,559.25	15.00 %	9,233.89	10.06 %	15,389.81
NKL2	145.51	132.14	0.16	90.81 %	145,727.39	15.00 %	21,859.11	10.06 %	36,431.85
PMP1	74.53	66.77	0.10	89.59 %	53,304.21	10.00 %	5,330.42	10.06 %	10,660.84
APN1	79.57	70.62	0.19	88.76 %	92,945.24	10.00 %	9,294.52	10.06 %	18,589.05
TCG1	72.10	60.29	0.28	83.62 %	60,726.22	10.00 %	6,072.62	10.06 %	9,108.93
HSR2	184.05	153.30	0.26	83.29 %	143,597.36	10.00 %	14,359.74	10.06 %	21,539.60
TRM1	121.18	97.10	0.14	80.13 %	90,046.49	10.00 %	9,004.65	10.06 %	9,004.65
HSR1	135.56	105.49	0.14	77.82 %	110,162.72	0.00 %		10.06 %	11,016.27
ERD1	215.46	166.59	0.26	77.32 %	233,799.79	0.00 %		10.06 %	23,379.98
ERD2	234.50	181.22	0.23	77.28 %	317,919.58	0.00 %		10.06 %	31,791.96
ATU1	146.20	110.29	0.07	75.44 %	106,019.68	0.00 %		10.06 %	10,601.97
SLM1	316.43	237.16	0.26	74.95 %	249,420.27	0.00 %		10.06 %	24,942.03
DPR2	63.20	47.32	0.03	74.88 %	47,900.60	0.00 %		10.06 %	4,790.06
MTR1	126.79	94.45	0.21	74.50 %	121,640.28	0.00 %		10.06 %	12,164.03
SLM3	171.35	121.89	0.48	71.13 %	146,833.38	0.00 %		10.06 %	
MCR1	103.34	73.21	0.23	70.84 %	78,352.77	0.00 %		10.06 %	
EPI1	88.32	62.13	0.16	70.35 %	67,253.52	0.00 %		10.06 %	
PDR1	45.96	31.29	0.00	68.08 %	54,210.45	0.00 %		10.06 %	
EDP1	49.74	33.62	0.03	67.59 %	30,386.16	0.00 %		10.06 %	
KAM1	70.92	46.13	0.32	65.04 %	46,044.39	0.00 %		10.06 %	
HRR1	94.66	59.76	0.40	63.13 %	54,987.75	0.00 %		10.06 %	
VPD1	137.07	84.69	0.07	61.79 %	96,952.72	0.00 %		10.06 %	
SGG1	44.44	24.90	0.24	56.02 %	23,734.07	0.00 %		10.06 %	
VKL1	57.95	31.03	0.23	53.55 %	43,548.83	0.00 %		10.06 %	
RSP1	123.45	65.85	0.43	53.34 %	69,297.39	0.00 %		10.06 %	
OML1	137.50	71.91	0.24	52.30 %	67,062.33	0.00 %		10.06 %	
KMM1	82.35	38.59	0.21	46.85 %	43,182.35	0.00 %		10.06 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	306.37	275.22	0.22	89.83 %	134,685.21	10.00 %	13,468.52	10.06 %	26,937.04
KLR1	92.03	61.73	0.28	67.07 %	32,380.90	0.00 %		10.06 %	
PAS1	116.85	76.80	0.24	65.73 %	42,394.80	0.00 %		10.06 %	
PNL1	84.70	46.06	0.26	54.38 %	28,114.35	0.00 %		10.06 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	20.60	27.48	0.18	133.41 %	37,111.68	40.00 %	14,844.67	10.06 %	14,844.67
GDR1	46.81	58.86	0.02	125.74 %	39,583.76	40.00 %	15,833.50	10.06 %	15,833.50
CNR1	47.92	56.13	0.07	117.14 %	43,269.55	30.00 %	12,980.87	10.06 %	17,307.82
KGI1	58.03	65.13	0.03	112.24 %	34,794.53	30.00 %	10,438.36	10.06 %	13,917.81
AVI1	46.62	51.88	1.13	111.30 %	68,336.12	30.00 %	20,500.84	10.06 %	27,334.45
CBE1	70.90	75.26	0.27	106.15 %	76,512.00	25.00 %	19,128.00	10.06 %	22,953.60
MPM1	74.46	73.83	0.19	99.15 %	75,124.34	20.00 %	15,024.87	10.06 %	22,537.30
GBM1	63.61	61.26	0.45	96.30 %	66,934.68	20.00 %	13,386.94	10.06 %	16,733.67
KMR1	146.25	137.94	0.25	94.32 %	146,776.58	15.00 %	22,016.49	10.06 %	36,694.15
UAM1	97.89	91.19	0.00	93.15 %	56,233.65	15.00 %	8,435.05	10.06 %	14,058.41
KGM1	53.01	47.82	0.18	90.20 %	63,218.04	15.00 %	9,482.71	10.06 %	15,804.51
UMP1	57.89	52.18	0.17	90.12 %	44,956.03	15.00 %	6,743.40	10.06 %	11,239.01
PPI1	45.93	37.63	0.25	81.92 %	41,459.65	10.00 %	4,145.97	10.06 %	6,218.95
CBE3	36.97	30.18	0.10	81.64 %	30,318.31	10.00 %	3,031.83	10.06 %	4,547.75
TPR2	103.95	82.46	0.27	79.32 %	96,040.77	0.00 %		10.06 %	9,604.08
SUL1	54.29	40.39	0.46	74.39 %	61,052.69	0.00 %		10.06 %	6,105.27
TPR1	118.03	87.67	0.25	74.28 %	87,953.51	0.00 %		10.06 %	8,795.35
PDM1	51.91	37.35	0.00	71.96 %	51,747.43	0.00 %		10.06 %	
SYM2	60.55	42.61	0.11	70.37 %	51,261.77	0.00 %		10.06 %	
DPM2	71.91	50.07	0.23	69.62 %	57,095.71	0.00 %		10.06 %	
CBE4	126.20	82.70	0.43	65.53 %	120,173.64	0.00 %		10.06 %	
PLI1	116.05	73.99	0.46	63.76 %	69,857.68	0.00 %		10.06 %	
TPR4	48.53	30.70	0.93	63.27 %	42,856.05	0.00 %		10.06 %	
CBE2	538.87	336.95	0.25	62.53 %	389,866.18	0.00 %		10.06 %	
SNR1	105.64	64.61	0.49	61.16 %	96,971.55	0.00 %		10.06 %	
KMD1	63.48	37.40	0.06	58.91 %	42,516.88	0.00 %		10.06 %	
CBE6	129.44	65.49	0.53	50.59 %	80,685.57	0.00 %		10.06 %	
TPR3	75.87	38.32	0.57	50.51 %	50,791.38	0.00 %		10.06 %	
CBE5	69.25	27.00	0.11	38.98 %	50,933.00	0.00 %		10.06 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	88.49	90.92	0.20	102.75 %	74,670.73	25.00 %	18,667.68	10.06 %	22,401.22
SKD1	86.00	83.35	0.18	96.92 %	102,951.57	20.00 %	20,590.31	10.06 %	25,737.89
ERL2	114.17	104.91	0.14	91.89 %	153,416.12	15.00 %	23,012.42	10.06 %	38,354.03
SVK1	179.88	162.52	0.21	90.35 %	168,861.35	15.00 %	25,329.20	10.06 %	42,215.34
APK2	104.85	94.47	0.36	90.10 %	76,519.98	10.00 %	7,652.00	10.06 %	19,130.00
VNR1	89.43	78.22	0.17	87.47 %	91,713.50	10.00 %	9,171.35	10.06 %	18,342.70
PDI1	80.17	69.88	0.46	87.16 %	67,471.21	10.00 %	6,747.12	10.06 %	13,494.24
KVT1	375.61	301.29	0.17	80.21 %	420,660.19	10.00 %	42,066.02	10.06 %	42,066.02
TYI1	112.86	90.12	0.54	79.86 %	103,296.26	0.00 %		10.06 %	10,329.63
VLY1	250.54	199.57	0.42	79.66 %	201,564.41	0.00 %		10.06 %	20,156.44
MAR1	212.58	168.27	0.18	79.16 %	166,238.93	0.00 %		10.06 %	16,623.89
VNR2	302.15	238.93	0.23	79.08 %	243,864.50	0.00 %		10.06 %	24,386.45
MMT1	119.67	94.56	0.07	79.02 %	76,144.28	0.00 %		10.06 %	7,614.43
TKS2	259.88	203.89	0.47	78.46 %	172,927.96	0.00 %		10.06 %	17,292.80
SNL1	99.08	77.26	0.36	77.98 %	91,897.22	0.00 %		10.06 %	9,189.72
STU2	80.03	61.57	0.40	76.93 %	64,445.38	0.00 %		10.06 %	6,444.54
KSM1	57.41	44.14	0.02	76.89 %	35,703.23	0.00 %		10.06 %	3,570.32
TVL1	717.94	545.25	0.09	75.95 %	605,993.56	0.00 %		10.06 %	60,599.36
SDI1	91.62	69.31	0.29	75.65 %	61,549.06	0.00 %		10.06 %	6,154.91
NGR1	443.67	334.59	0.60	75.41 %	293,491.50	0.00 %		10.06 %	29,349.15
TKS1	198.55	145.97	0.49	73.52 %	141,595.85	0.00 %		10.06 %	14,159.59
TCN1	172.27	125.54	0.37	72.87 %	149,138.82	0.00 %		10.06 %	14,913.88
RND1	269.74	194.63	0.26	72.15 %	299,454.50	0.00 %		10.06 %	29,945.45
TUT2	355.89	254.59	0.05	71.54 %	275,534.64	0.00 %		10.06 %	
KYR1	93.03	65.34	0.44	70.23 %	75,546.84	0.00 %		10.06 %	
APK1	139.51	97.72	0.43	70.05 %	112,448.58	0.00 %		10.06 %	
TUT1	829.02	576.50	0.27	69.54 %	690,044.08	0.00 %		10.06 %	
PKD1	177.66	123.20	0.23	69.35 %	151,460.81	0.00 %		10.06 %	
UDN1	108.63	74.99	0.15	69.03 %	80,869.91	0.00 %		10.06 %	
SGT1	64.60	43.71	0.00	67.66 %	34,626.83	0.00 %		10.06 %	
VKM1	97.91	65.78	0.09	67.18 %	95,451.31	0.00 %		10.06 %	
ASM1	110.23	72.52	0.29	65.79 %	64,568.71	0.00 %		10.06 %	
ARM1	104.72	65.86	0.54	62.90 %	55,115.68	0.00 %		10.06 %	
TKY1	121.17	68.22	0.24	56.30 %	76,474.86	0.00 %		10.06 %	
RPM1	259.07	137.30	0.24	53.00 %	131,372.15	0.00 %		10.06 %	
COL1	82.56	30.54	0.23	36.99 %	17,342.67	0.00 %		10.06 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	300.25	289.97	0.18	96.58 %	428,916.14	20.00 %	85,783.23	10.06 %	107,229.04
CH30	204.54	192.84	0.28	94.28 %	247,050.64	15.00 %	37,057.60	10.06 %	61,762.66
CH38	126.17	118.61	0.21	94.01 %	174,755.91	15.00 %	26,213.39	10.06 %	43,688.98
CH48	234.30	213.69	0.22	91.20 %	344,396.44	15.00 %	51,659.47	10.06 %	86,099.11
CH35	175.85	158.06	0.17	89.89 %	219,095.44	10.00 %	21,909.54	10.06 %	43,819.09
CH45	189.96	165.51	0.36	87.13 %	219,742.76	10.00 %	21,974.28	10.06 %	43,948.55
CH05	409.41	349.30	0.51	85.32 %	326,720.69	10.00 %	32,672.07	10.06 %	49,008.10
MRM1	176.51	150.43	0.25	85.22 %	150,950.68	10.00 %	15,095.07	10.06 %	22,642.60
GUD1	180.62	150.98	0.22	83.59 %	264,852.44	10.00 %	26,485.24	10.06 %	39,727.87
CH25	222.83	184.57	0.19	82.83 %	238,570.35	10.00 %	23,857.04	10.06 %	35,785.55
CGL1	125.47	103.35	0.45	82.37 %	138,217.55	10.00 %	13,821.76	10.06 %	20,732.63
CH28	281.07	230.16	0.10	81.89 %	468,954.19	10.00 %	46,895.42	10.06 %	70,343.13
CH39	104.49	82.89	0.18	79.32 %	139,536.54	0.00 %		10.06 %	13,953.65
CH37	101.65	80.23	0.13	78.94 %	123,497.71	0.00 %		10.06 %	12,349.77
CH14	467.14	345.99	0.11	74.07 %	440,081.67	0.00 %		10.06 %	44,008.17
CH07	295.78	218.98	0.30	74.03 %	267,634.41	0.00 %		10.06 %	26,763.44
CH42	289.19	213.98	0.21	73.99 %	297,387.45	0.00 %		10.06 %	29,738.75
CH19	316.32	233.35	0.19	73.77 %	314,141.69	0.00 %		10.06 %	31,414.17
CH49	277.45	196.33	0.27	70.76 %	254,015.53	0.00 %		10.06 %	
KNR1	148.19	98.90	0.07	66.74 %	143,361.65	0.00 %		10.06 %	
SKL1	140.70	91.31	0.26	64.89 %	124,637.71	0.00 %		10.06 %	
CH16	552.51	350.40	0.16	63.42 %	360,562.73	0.00 %		10.06 %	
GUD2	150.58	90.41	0.28	60.04 %	118,290.59	0.00 %		10.06 %	
CH08	428.93	242.83	0.17	56.61 %	374,449.45	0.00 %		10.06 %	
AVD1	231.84	127.59	0.09	55.03 %	130,600.01	0.00 %		10.06 %	
CH22	246.25	135.46	0.18	55.01 %	165,344.09	0.00 %		10.06 %	
CH40	100.20	50.60	0.51	50.50 %	20,232.09	0.00 %		10.06 %	
TKM1	130.54	65.39	0.35	50.09 %	76,821.16	0.00 %		10.06 %	
MC10	33.08	14.38	0.03	43.48 %	7,595.85	0.00 %		10.06 %	
CH26	90.78	35.13	0.02	38.70 %	50,891.37	0.00 %		10.06 %	
CH29	49.57	18.95	0.26	38.23 %	32,782.07	0.00 %		10.06 %	
MC09	16.48	1.87	0.00	11.37 %	1,070.70	0.00 %		10.06 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	81.31	97.55	0.19	119.97 %	83,136.70	30.00 %	24,941.01	10.06 %	33,254.68
NCK1	50.48	51.92	0.10	102.85 %	34,054.30	25.00 %	8,513.58	10.06 %	10,216.29
KRN1	74.16	75.54	0.06	101.86 %	76,805.40	25.00 %	19,201.35	10.06 %	23,041.62
KIK1	99.22	99.52	0.01	100.30 %	173,905.21	25.00 %	43,476.30	10.06 %	52,171.56
NMM1	79.45	69.94	0.83	88.03 %	83,966.14	10.00 %	8,396.61	10.06 %	16,793.23
TVR2	228.70	198.13	0.10	86.63 %	220,164.02	10.00 %	22,016.40	10.06 %	44,032.80
APM1	74.39	63.77	0.22	85.73 %	81,981.15	10.00 %	8,198.12	10.06 %	16,396.23
NGT1	146.20	124.41	0.21	85.10 %	189,659.81	10.00 %	18,965.98	10.06 %	28,448.97
TYR1	163.56	135.89	0.25	83.08 %	148,697.79	10.00 %	14,869.78	10.06 %	22,304.67
MVM1	267.39	219.83	0.17	82.21 %	334,227.73	10.00 %	33,422.77	10.06 %	50,134.16
MSI1	111.93	89.27	0.00	79.76 %	74,584.68	0.00 %		10.06 %	7,458.47
ORU1	90.10	71.61	0.02	79.48 %	84,715.53	0.00 %		10.06 %	8,471.55
PTK1	219.09	174.06	0.28	79.44 %	199,901.65	0.00 %		10.06 %	19,990.17
PDK1	110.69	85.22	0.20	76.99 %	115,075.28	0.00 %		10.06 %	11,507.53
AYR1	141.97	107.79	0.08	75.93 %	136,938.67	0.00 %		10.06 %	13,693.87
MDI1	193.42	144.56	0.23	74.74 %	157,073.11	0.00 %		10.06 %	15,707.31
JKM1	174.06	128.88	0.08	74.04 %	145,364.19	0.00 %		10.06 %	14,536.42
TTP1	156.15	109.93	0.05	70.40 %	121,438.78	0.00 %		10.06 %	
TRY3	159.83	110.04	0.18	68.85 %	125,689.17	0.00 %		10.06 %	
TNJ2	281.39	189.82	0.27	67.46 %	204,691.04	0.00 %		10.06 %	
TNJ1	345.05	229.67	0.23	66.56 %	226,790.87	0.00 %		10.06 %	
PBR2	365.67	240.86	0.11	65.87 %	229,830.07	0.00 %		10.06 %	
TRY2	81.23	53.45	0.09	65.80 %	53,370.62	0.00 %		10.06 %	
TVR1	122.78	80.46	0.11	65.53 %	87,987.43	0.00 %		10.06 %	
KUM1	309.35	195.99	0.12	63.36 %	208,397.87	0.00 %		10.06 %	
PBR1	161.50	100.15	0.05	62.01 %	96,446.69	0.00 %		10.06 %	
TRY4	201.85	123.02	0.26	60.95 %	156,469.67	0.00 %		10.06 %	
TRY1	1,022.37	622.38	0.10	60.88 %	689,807.57	0.00 %		10.06 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	150.46	4.97	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	261.74	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	4.87	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	2.85	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	31.55	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	16.36	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	3.77	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	9.63	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.27)	-0.14	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	57.11	6.51	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.05)	-1.40	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.26)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	11.53	0.91	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	12.31	0.00	0.00 %	0.00	0.00 %		0.00 %	