



TN-Sales Spot Commission Details 21/04/2026 11:46 PM

Accu.Target 44,475.71 L	Sales 45,492.26 L	Achieved % 102.29 %	HO Budget+% 0.00 %	Total Com. 542.92 L
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Note : Sales Period is From :01-Apr-2026 To :21-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	430.89	738.62	171.42 %	0.00	0.00 %	0.00
KL-NORTH	676.95	904.17	133.56 %	0.00	0.00 %	0.00
WEST-01	2,784.80	3,624.35	130.15 %	0.00	0.00 %	0.00
WEST-02	3,835.87	4,338.27	113.10 %	0.00	0.00 %	0.00
SOUTH-01	6,363.61	7,140.22	112.20 %	0.00	0.00 %	0.00
SOUTH-03	5,006.50	5,489.59	109.65 %	324,000.00	0.00 %	324,000.00
NORTH ARCOT	3,395.95	3,407.51	100.34 %	204,000.00	0.00 %	204,000.00
TRICHY-01	5,934.82	5,407.95	91.12 %	0.00	0.00 %	0.00
CHENNAI-02	5,525.11	4,993.60	90.38 %	147,000.00	0.00 %	147,000.00
SOUTH ARCOT	3,557.79	3,130.76	88.00 %	0.00	0.00 %	0.00
CHENNAI-01	6,963.41	5,726.57	82.24 %	0.00	0.00 %	0.00
OTHERS	0.00	590.66	0.00 %	0.00	0.00 %	0.00
Total	44,475.71	45,492.26	102.29 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	430.89	738.62	171.42%	280,000.00	0.00 %	280,000.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	676.95	904.17	133.56%	360,000.00	0.00 %	360,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	352.25	512.32	145.44%	200,000.00	0.00 %	200,000.00
	CBE1	1,210.95	1,708.96	141.13%	680,000.00	0.00 %	680,000.00
	TPR4	346.58	442.72	127.74%	120,000.00	0.00 %	120,000.00
	PLI1	404.66	502.60	124.20%	150,000.00	0.00 %	150,000.00
	UAM1	470.35	457.75	97.32%	30,000.00	0.00 %	30,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	727.76	916.88	125.99%	270,000.00	0.00 %	270,000.00
	ERD1	1,226.60	1,378.79	112.41%	260,000.00	0.00 %	260,000.00
	SLM1	1,152.50	1,289.41	111.88%	240,000.00	0.00 %	240,000.00
	MTR1	729.01	753.18	103.32%	105,000.00	0.00 %	105,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	894.02	1,216.44	136.06%	480,000.00	0.00 %	480,000.00
	TVL1	975.84	1,277.82	130.95%	480,000.00	0.00 %	480,000.00
	TKS1	905.83	1,028.05	113.49%	200,000.00	0.00 %	200,000.00
	TUT1	1,483.19	1,581.83	106.65%	225,000.00	0.00 %	225,000.00
	KVT1	1,241.65	1,202.27	96.83%	90,000.00	0.00 %	90,000.00
	VNR1	863.09	833.81	96.61%	60,000.00	0.00 %	60,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	499.18	639.55	128.12%	180,000.00	0.00 %	180,000.00
	TEN1	599.94	727.76	121.31%	210,000.00	0.00 %	210,000.00
	MDU1	1,847.10	2,056.21	111.32%	400,000.00	0.00 %	400,000.00
	KKD2	1,091.46	1,102.91	101.05%	165,000.00	0.00 %	165,000.00
	SVG1	968.81	963.16	99.42%	67,500.00	0.00 %	67,500.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	1,076.11	1,248.21	115.99%	240,000.00	0.00 %	240,000.00
	NA01	1,205.97	1,159.14	96.12%	82,500.00	0.00 %	82,500.00
	NA03	1,113.87	1,000.15	89.79%	0.00	0.00 %	0.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,801.98	1,802.56	100.03%	270,000.00	0.00 %	270,000.00
	KUM1	1,296.15	1,192.77	92.02%	82,500.00	0.00 %	82,500.00
	PBR1	1,470.17	1,302.92	88.62%	0.00	0.00 %	0.00
	TNJ1	1,366.53	1,109.70	81.21%	0.00	0.00 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,304.16	1,240.46	95.12%	90,000.00	0.00 %	90,000.00
	CH01	1,482.17	1,361.75	91.88%	97,500.00	0.00 %	97,500.00
	CH09	1,241.72	1,103.95	88.91%	0.00	0.00 %	0.00
	CH04	1,497.06	1,287.43	86.00%	0.00	0.00 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	968.57	869.27	89.75%	0.00	0.00 %	0.00
	SA01	1,291.68	1,131.35	87.59%	0.00	0.00 %	0.00
	SA02	1,297.54	1,130.14	87.10%	0.00	0.00 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,649.68	1,492.56	90.48%	105,000.00	0.00 %	105,000.00
	CH08	1,758.30	1,506.07	85.66%	0.00	0.00 %	0.00
	CH03	1,250.54	1,036.32	82.87%	0.00	0.00 %	0.00
	CH06	2,304.90	1,691.62	73.39%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	5.49	0.00%	0.00	0.00 %	0.00
	CH02	0.00	126.57	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.06)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	330.06	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.01	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	28.63	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	12.28	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	10.18	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	76.53	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.16	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	191.08	379.60	0.05	198.66 %	260,281.55	40.00 %	104,112.62	0.00 %	104,112.62
PAS1	95.63	160.79	0.19	168.14 %	101,989.70	40.00 %	40,795.88	0.00 %	40,795.88
PNL1	67.94	99.72	0.35	146.78 %	61,340.55	40.00 %	24,536.22	0.00 %	24,536.22
KLR1	76.24	98.50	0.09	129.19 %	65,175.50	40.00 %	26,070.20	0.00 %	26,070.20

KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	676.95	904.17	0.10	133.56 %	1,045,796.25	40.00 %	418,318.50	0.00 %	418,318.50

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	56.78	104.95	0.14	184.84 %	139,087.60	40.00 %	55,635.04	0.00 %	55,635.04
TPR2	134.90	248.24	0.04	184.02 %	250,376.80	40.00 %	100,150.72	0.00 %	100,150.72
CBE1	76.20	130.79	0.42	171.63 %	133,053.15	40.00 %	53,221.26	0.00 %	53,221.26
CBE4	122.28	203.93	0.04	166.77 %	288,587.00	40.00 %	115,434.80	0.00 %	115,434.80
MPM1	95.41	157.34	0.10	164.91 %	185,030.10	40.00 %	74,012.04	0.00 %	74,012.04
ANR1	20.59	32.92	0.16	159.91 %	68,325.70	40.00 %	27,330.28	0.00 %	27,330.28
CBE3	32.05	48.64	0.00	151.75 %	65,509.80	40.00 %	26,203.92	0.00 %	26,203.92
CBE2	469.21	703.02	0.09	149.83 %	856,248.95	40.00 %	342,499.58	0.00 %	342,499.58
SNR1	98.04	145.76	0.05	148.67 %	164,790.15	40.00 %	65,916.06	0.00 %	65,916.06
UMP1	67.98	98.75	0.13	145.25 %	79,845.55	40.00 %	31,938.22	0.00 %	31,938.22
PDM1	53.91	77.24	0.21	143.28 %	131,974.80	40.00 %	52,789.92	0.00 %	52,789.92
TPR1	120.88	172.64	0.28	142.83 %	214,342.40	40.00 %	85,736.96	0.00 %	85,736.96
GBM1	77.74	110.78	0.12	142.50 %	113,420.40	40.00 %	45,368.16	0.00 %	45,368.16
KGM1	63.53	86.18	0.00	135.66 %	129,224.35	40.00 %	51,689.74	0.00 %	51,689.74
PPI1	48.31	63.74	0.28	131.92 %	102,609.45	40.00 %	41,043.78	0.00 %	41,043.78
SUL1	68.96	88.95	0.23	128.99 %	143,373.55	40.00 %	57,349.42	0.00 %	57,349.42
DPM2	79.80	95.58	0.06	119.77 %	152,253.85	30.00 %	45,676.16	0.00 %	45,676.16
CBE6	111.03	128.95	0.26	116.14 %	137,608.65	30.00 %	41,282.60	0.00 %	41,282.60
KMR1	168.27	194.66	0.24	115.68 %	294,975.50	30.00 %	88,492.65	0.00 %	88,492.65
SYM2	72.22	79.91	0.04	110.64 %	86,302.30	30.00 %	25,890.69	0.00 %	25,890.69
PLI1	139.45	144.85	0.21	103.88 %	145,622.05	25.00 %	36,405.51	0.00 %	36,405.51
CNR1	53.15	54.97	0.03	103.42 %	38,235.50	25.00 %	9,558.88	0.00 %	9,558.88
CBE5	64.90	64.26	0.08	99.01 %	128,836.40	20.00 %	25,767.28	0.00 %	25,767.28
KMD1	70.86	67.66	0.08	95.49 %	81,272.80	20.00 %	16,254.56	0.00 %	16,254.56
TPR3	96.48	91.44	0.01	94.78 %	95,030.75	15.00 %	14,254.61	0.00 %	14,254.61
GDR1	63.72	51.24	0.09	80.41 %	36,917.75	10.00 %	3,691.78	0.00 %	3,691.78
KGI1	72.37	53.67	0.00	74.16 %	38,045.95	0.00 %		0.00 %	
TPR4	70.94	50.43	0.00	71.09 %	75,339.85	0.00 %		0.00 %	
UAM1	114.84	72.87	0.13	63.46 %	46,304.85	0.00 %		0.00 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	81.84	178.29	0.11	217.86 %	176,002.20	40.00 %	70,400.88	0.00 %	70,400.88
DPR1	56.66	78.16	0.02	137.96 %	60,283.35	40.00 %	24,113.34	0.00 %	24,113.34
HSR1	109.75	148.81	0.15	135.59 %	198,818.75	40.00 %	79,527.50	0.00 %	79,527.50
ERD1	260.42	348.72	0.14	133.91 %	465,643.95	40.00 %	186,257.58	0.00 %	186,257.58
EDP1	40.57	53.30	0.17	131.36 %	41,444.45	40.00 %	16,577.78	0.00 %	16,577.78
KVP1	65.05	82.55	0.34	126.91 %	71,207.85	40.00 %	28,483.14	0.00 %	28,483.14
ERD2	268.49	337.74	0.06	125.80 %	613,981.80	40.00 %	245,592.72	0.00 %	245,592.72
TCG1	78.36	96.86	0.03	123.61 %	147,763.65	40.00 %	59,105.46	0.00 %	59,105.46
SLM3	168.42	204.12	0.08	121.20 %	266,538.90	40.00 %	106,615.56	0.00 %	106,615.56
NKL2	168.41	201.60	0.15	119.71 %	246,735.95	30.00 %	74,020.79	0.00 %	74,020.79
SLM2	138.03	162.92	0.01	118.03 %	164,111.85	30.00 %	49,233.56	0.00 %	49,233.56
SLM1	343.77	403.69	0.10	117.43 %	443,204.10	30.00 %	132,961.23	0.00 %	132,961.23
PLC1	68.78	80.55	0.11	117.11 %	120,305.50	30.00 %	36,091.65	0.00 %	36,091.65
SGI1	59.09	67.45	0.08	114.15 %	63,950.10	30.00 %	19,185.03	0.00 %	19,185.03
OML1	110.14	118.21	0.23	107.33 %	158,352.45	25.00 %	39,588.11	0.00 %	39,588.11
MCR1	104.70	110.32	0.15	105.37 %	156,761.10	25.00 %	39,190.28	0.00 %	39,190.28
PDR1	56.26	59.21	0.00	105.25 %	109,789.75	25.00 %	27,447.44	0.00 %	27,447.44
PMP1	85.34	89.70	0.19	105.12 %	66,174.15	25.00 %	16,543.54	0.00 %	16,543.54
DPR2	73.61	77.16	0.21	104.83 %	98,406.85	25.00 %	24,601.71	0.00 %	24,601.71
KAM1	67.04	70.20	0.40	104.71 %	102,814.05	25.00 %	25,703.51	0.00 %	25,703.51
TRM1	122.79	128.30	0.10	104.49 %	137,586.45	25.00 %	34,396.61	0.00 %	34,396.61
BMD1	71.51	74.70	0.00	104.47 %	75,741.25	25.00 %	18,935.31	0.00 %	18,935.31
HSR2	190.88	199.33	0.16	104.42 %	227,850.70	25.00 %	56,962.68	0.00 %	56,962.68
ATU1	164.05	170.73	0.04	104.07 %	179,565.60	25.00 %	44,891.40	0.00 %	44,891.40
APN1	83.29	85.54	0.15	102.70 %	127,172.75	25.00 %	31,793.19	0.00 %	31,793.19
CMI1	58.41	58.80	0.02	100.67 %	78,010.90	25.00 %	19,502.73	0.00 %	19,502.73
VPD1	112.83	112.28	0.07	99.51 %	142,141.40	20.00 %	28,428.28	0.00 %	28,428.28
RSP1	115.00	114.40	0.19	99.48 %	130,135.65	20.00 %	26,027.13	0.00 %	26,027.13
SGG1	47.98	47.25	0.17	98.48 %	51,009.35	20.00 %	10,201.87	0.00 %	10,201.87
EPI1	101.54	96.85	0.13	95.38 %	117,806.80	20.00 %	23,561.36	0.00 %	23,561.36
MTR1	114.73	105.93	0.17	92.33 %	138,619.05	15.00 %	20,792.86	0.00 %	20,792.86
HRR1	74.89	60.41	0.12	80.66 %	61,537.75	10.00 %	6,153.78	0.00 %	6,153.78
VKL1	67.04	50.91	0.15	75.94 %	86,753.35	0.00 %		0.00 %	
KMM1	106.25	63.30	0.04	59.57 %	82,073.20	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	71.28	126.65	0.12	177.67 %	164,833.50	40.00 %	65,933.40	0.00 %	65,933.40
MMT1	82.79	134.67	0.25	162.67 %	132,800.60	40.00 %	53,120.24	0.00 %	53,120.24
ERL2	96.31	153.42	0.22	159.30 %	267,012.05	40.00 %	106,804.82	0.00 %	106,804.82
ARM1	66.63	105.42	0.39	158.21 %	105,381.40	40.00 %	42,152.56	0.00 %	42,152.56
KSM1	43.31	64.20	0.21	148.24 %	49,995.80	40.00 %	19,998.32	0.00 %	19,998.32
NGR1	358.53	492.22	0.45	137.29 %	338,988.85	40.00 %	135,595.54	0.00 %	135,595.54
ASM1	81.98	109.44	0.17	133.48 %	138,955.50	40.00 %	55,582.20	0.00 %	55,582.20
TVL1	618.18	815.63	0.10	131.94 %	1,237,608.20	40.00 %	495,043.28	0.00 %	495,043.28
TKS2	260.16	341.18	0.34	131.14 %	312,740.50	40.00 %	125,096.20	0.00 %	125,096.20
MAR1	185.59	242.78	0.20	130.82 %	282,289.20	40.00 %	112,915.68	0.00 %	112,915.68
STU2	70.94	88.68	0.32	125.01 %	60,819.25	40.00 %	24,327.70	0.00 %	24,327.70
KYR1	76.27	94.03	0.37	123.30 %	129,939.65	40.00 %	51,975.86	0.00 %	51,975.86
SVK1	184.04	224.87	0.14	122.19 %	244,963.40	40.00 %	97,985.36	0.00 %	97,985.36
SDI1	89.17	108.28	0.25	121.43 %	91,767.95	40.00 %	36,707.18	0.00 %	36,707.18
TCN1	149.54	177.81	0.50	118.91 %	222,379.40	30.00 %	66,713.82	0.00 %	66,713.82
VLY1	209.03	247.34	0.28	118.33 %	303,904.55	30.00 %	91,171.37	0.00 %	91,171.37
TKS1	199.53	231.78	0.26	116.16 %	218,724.65	30.00 %	65,617.40	0.00 %	65,617.40
PDI1	80.98	93.61	0.39	115.59 %	79,052.55	30.00 %	23,715.77	0.00 %	23,715.77
COL1	54.09	61.55	0.36	113.80 %	47,405.65	30.00 %	14,221.70	0.00 %	14,221.70
UDN1	93.07	103.64	0.19	111.37 %	117,930.50	30.00 %	35,379.15	0.00 %	35,379.15
TUT2	296.69	327.86	0.15	110.51 %	416,722.80	30.00 %	125,016.84	0.00 %	125,016.84
VNR1	84.32	89.47	0.36	106.11 %	99,583.75	25.00 %	24,895.94	0.00 %	24,895.94
VKM1	78.90	82.27	0.33	104.27 %	114,203.95	25.00 %	28,550.99	0.00 %	28,550.99
TYI1	107.72	110.99	0.26	103.04 %	170,503.65	25.00 %	42,625.91	0.00 %	42,625.91
SGT1	64.26	65.98	0.11	102.68 %	51,865.55	25.00 %	12,966.39	0.00 %	12,966.39
SNL1	99.27	97.71	0.28	98.43 %	92,725.75	20.00 %	18,545.15	0.00 %	18,545.15
SKD1	88.92	86.78	0.16	97.60 %	103,395.40	20.00 %	20,679.08	0.00 %	20,679.08
KVT1	361.59	351.99	0.12	97.35 %	569,673.30	20.00 %	113,934.66	0.00 %	113,934.66
TKY1	98.43	94.36	0.25	95.86 %	102,020.70	20.00 %	20,404.14	0.00 %	20,404.14
TUT1	739.87	708.10	0.13	95.71 %	1,097,694.60	20.00 %	219,538.92	0.00 %	219,538.92
VNR2	334.41	308.43	0.14	92.23 %	366,556.60	15.00 %	54,983.49	0.00 %	54,983.49
RPM1	211.72	187.22	0.24	88.43 %	186,466.60	10.00 %	18,646.66	0.00 %	18,646.66
PKD1	190.97	165.66	0.35	86.75 %	216,494.85	10.00 %	21,649.49	0.00 %	21,649.49
RND1	274.80	235.15	0.14	85.57 %	393,291.60	10.00 %	39,329.16	0.00 %	39,329.16
APK2	116.01	98.09	0.18	84.55 %	86,561.25	10.00 %	8,656.13	0.00 %	8,656.13
APK1	144.31	112.94	0.25	78.26 %	146,310.80	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	62.55	87.75	0.06	140.30 %	62,706.70	40.00 %	25,082.68	0.00 %	25,082.68
MPA1	154.48	211.19	0.06	136.71 %	201,319.30	40.00 %	80,527.72	0.00 %	80,527.72
BTU1	44.65	60.08	0.08	134.54 %	51,997.15	40.00 %	20,798.86	0.00 %	20,798.86
KRR1	167.11	221.58	0.21	132.60 %	330,038.85	40.00 %	132,015.54	0.00 %	132,015.54
TEN1	97.53	127.97	0.12	131.21 %	106,722.10	40.00 %	42,688.84	0.00 %	42,688.84
KKD3	170.51	223.55	0.11	131.11 %	357,058.55	40.00 %	142,823.42	0.00 %	142,823.42
TEN2	144.57	181.67	0.22	125.66 %	83,271.40	40.00 %	33,308.56	0.00 %	33,308.56
PNI1	66.85	83.52	0.08	124.94 %	62,786.90	40.00 %	25,114.76	0.00 %	25,114.76
MDU1	513.93	638.21	0.11	124.18 %	560,014.85	40.00 %	224,005.94	0.00 %	224,005.94
ODM1	53.17	64.57	0.08	121.44 %	40,422.95	40.00 %	16,169.18	0.00 %	16,169.18
DGL1	248.00	297.24	0.12	119.86 %	217,966.95	30.00 %	65,390.09	0.00 %	65,390.09
ADP1	68.74	80.82	0.11	117.57 %	90,777.50	30.00 %	27,233.25	0.00 %	27,233.25
BNR1	68.54	79.23	0.09	115.59 %	73,703.65	30.00 %	22,111.10	0.00 %	22,111.10
USL1	93.42	107.31	0.06	114.87 %	89,934.50	30.00 %	26,980.35	0.00 %	26,980.35
MDU6	246.54	281.50	0.07	114.18 %	236,769.90	30.00 %	71,030.97	0.00 %	71,030.97
TPT1	147.26	165.18	0.07	112.17 %	222,984.95	30.00 %	66,895.49	0.00 %	66,895.49
PNV2	63.82	70.81	0.24	110.95 %	67,665.20	30.00 %	20,299.56	0.00 %	20,299.56
CBM1	106.23	116.66	0.07	109.82 %	156,784.20	25.00 %	39,196.05	0.00 %	39,196.05
MDU3	167.68	179.81	0.26	107.23 %	145,519.60	25.00 %	36,379.90	0.00 %	36,379.90
TMM1	169.93	181.38	0.25	106.74 %	110,261.15	25.00 %	27,565.29	0.00 %	27,565.29
MDU7	177.21	185.33	0.06	104.58 %	172,747.15	25.00 %	43,186.79	0.00 %	43,186.79
PKM1	51.79	53.67	0.08	103.63 %	45,166.50	25.00 %	11,291.63	0.00 %	11,291.63
DGL2	111.30	114.85	0.29	103.19 %	106,917.90	25.00 %	26,729.48	0.00 %	26,729.48
KPT1	70.60	72.25	0.10	102.33 %	89,954.70	25.00 %	22,488.68	0.00 %	22,488.68
NTM1	57.58	58.69	0.10	101.94 %	73,678.00	25.00 %	18,419.50	0.00 %	18,419.50
MDU2	310.79	315.38	0.39	101.48 %	349,393.10	25.00 %	87,348.28	0.00 %	87,348.28
SGP1	62.69	61.17	0.17	97.57 %	89,919.00	20.00 %	17,983.80	0.00 %	17,983.80
NKI1	72.13	69.37	0.24	96.18 %	68,690.15	20.00 %	13,738.03	0.00 %	13,738.03
TDI1	102.32	95.68	0.02	93.52 %	135,942.95	15.00 %	20,391.44	0.00 %	20,391.44
MDU4	140.92	130.76	0.14	92.79 %	85,149.85	15.00 %	12,772.48	0.00 %	12,772.48
MDU5	107.95	98.46	0.04	91.21 %	105,906.20	15.00 %	15,885.93	0.00 %	15,885.93
PVI1	109.10	99.41	0.06	91.11 %	96,264.20	15.00 %	14,439.63	0.00 %	14,439.63
ATG1	204.40	183.19	0.15	89.63 %	182,294.25	10.00 %	18,229.43	0.00 %	18,229.43
DKI1	158.12	139.40	0.07	88.16 %	247,632.70	10.00 %	24,763.27	0.00 %	24,763.27
MNM1	73.25	64.52	0.15	88.08 %	91,553.60	10.00 %	9,155.36	0.00 %	9,155.36
MLR1	103.17	90.75	0.04	87.97 %	121,519.80	10.00 %	12,151.98	0.00 %	12,151.98
KYK1	79.98	69.08	0.05	86.37 %	77,594.50	10.00 %	7,759.45	0.00 %	7,759.45
SVG1	157.72	127.61	0.06	80.91 %	133,091.70	10.00 %	13,309.17	0.00 %	13,309.17

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	77.49	123.57	0.05	159.46 %	169,828.25	40.00 %	67,931.30	0.00 %	67,931.30
BGR1	57.55	73.33	0.13	127.40 %	103,369.15	40.00 %	41,347.66	0.00 %	41,347.66
TRR1	173.07	214.76	0.13	124.09 %	243,605.65	40.00 %	97,442.26	0.00 %	97,442.26
GDM1	96.10	118.89	0.24	123.71 %	95,147.45	40.00 %	38,058.98	0.00 %	38,058.98
SLG1	77.09	92.44	0.05	119.92 %	122,268.45	30.00 %	36,680.54	0.00 %	36,680.54
ABR1	140.21	163.85	0.08	116.86 %	213,128.25	30.00 %	63,938.48	0.00 %	63,938.48
VEL2	247.68	270.76	0.10	109.32 %	388,538.75	25.00 %	97,134.69	0.00 %	97,134.69
ARC2	99.76	108.35	0.06	108.61 %	150,284.70	25.00 %	37,571.18	0.00 %	37,571.18
CGM1	78.18	84.49	0.40	108.07 %	87,559.35	25.00 %	21,889.84	0.00 %	21,889.84
VEL1	181.33	191.49	0.13	105.60 %	257,523.30	25.00 %	64,380.83	0.00 %	64,380.83
AKM1	169.92	174.13	0.13	102.48 %	233,388.00	25.00 %	58,347.00	0.00 %	58,347.00
PTU1	41.97	41.79	0.03	99.57 %	38,452.95	20.00 %	7,690.59	0.00 %	7,690.59
TRT1	115.40	113.61	0.04	98.44 %	130,005.00	20.00 %	26,001.00	0.00 %	26,001.00
PLR1	82.05	80.40	0.03	98.00 %	80,311.35	20.00 %	16,062.27	0.00 %	16,062.27
WJP1	114.20	111.70	0.10	97.81 %	165,545.85	20.00 %	33,109.17	0.00 %	33,109.17
KPM2	394.04	378.30	0.11	96.00 %	438,548.55	20.00 %	87,709.71	0.00 %	87,709.71
ANI1	87.56	82.06	0.08	93.72 %	103,440.00	15.00 %	15,516.00	0.00 %	15,516.00
WJD1	120.47	112.08	0.37	93.03 %	191,306.10	15.00 %	28,695.92	0.00 %	28,695.92
KPM1	119.70	109.78	0.37	91.71 %	143,527.60	15.00 %	21,529.14	0.00 %	21,529.14
CPT1	79.65	68.79	0.13	86.37 %	113,501.60	10.00 %	11,350.16	0.00 %	11,350.16
VSI1	158.26	135.54	0.06	85.64 %	222,184.80	10.00 %	22,218.48	0.00 %	22,218.48
SBR1	246.61	209.56	0.01	84.98 %	295,320.50	10.00 %	29,532.05	0.00 %	29,532.05
UGI1	56.47	47.63	0.00	84.36 %	46,894.40	10.00 %	4,689.44	0.00 %	4,689.44
CYR1	100.32	82.74	0.08	82.48 %	123,741.45	10.00 %	12,374.15	0.00 %	12,374.15
TRL1	280.87	217.46	0.20	77.42 %	272,169.85	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	60.85	81.74	0.09	134.33 %	26,090.90	40.00 %	10,436.36	0.00 %	10,436.36
TYR1	159.15	201.51	0.14	126.61 %	196,659.45	40.00 %	78,663.78	0.00 %	78,663.78
TRY2	98.81	122.08	0.07	123.55 %	105,570.50	40.00 %	42,228.20	0.00 %	42,228.20
TRY3	169.36	200.56	0.02	118.42 %	172,020.95	30.00 %	51,606.29	0.00 %	51,606.29
PDK1	108.09	125.23	0.16	115.86 %	146,109.60	30.00 %	43,832.88	0.00 %	43,832.88
KIK1	125.60	133.55	0.06	106.33 %	184,558.15	25.00 %	46,139.54	0.00 %	46,139.54
MVM1	270.73	278.15	0.11	102.74 %	435,966.30	25.00 %	108,991.58	0.00 %	108,991.58
TVR1	101.44	103.78	0.00	102.31 %	118,888.25	25.00 %	29,722.06	0.00 %	29,722.06
NMM1	79.86	81.32	0.02	101.82 %	98,982.50	25.00 %	24,745.63	0.00 %	24,745.63
TRY1	1,056.94	1,061.89	0.11	100.47 %	888,656.05	25.00 %	222,164.01	0.00 %	222,164.01
NCK1	59.17	58.43	0.00	98.75 %	47,336.65	20.00 %	9,467.33	0.00 %	9,467.33
MSI1	132.91	128.20	0.03	96.46 %	132,050.05	20.00 %	26,410.01	0.00 %	26,410.01
TTP1	140.07	133.40	0.00	95.24 %	119,559.15	20.00 %	23,911.83	0.00 %	23,911.83
TVR2	270.80	250.56	0.08	92.52 %	229,165.45	15.00 %	34,374.82	0.00 %	34,374.82
PTK1	223.52	205.72	0.05	92.04 %	183,601.50	15.00 %	27,540.23	0.00 %	27,540.23
KRN1	115.63	103.62	0.14	89.62 %	115,197.70	10.00 %	11,519.77	0.00 %	11,519.77
TNJ2	287.60	239.69	0.06	83.34 %	202,771.50	10.00 %	20,277.15	0.00 %	20,277.15
ORU1	92.95	76.09	0.29	81.87 %	112,956.35	10.00 %	11,295.64	0.00 %	11,295.64
NGT1	179.18	145.10	0.04	80.98 %	237,531.35	10.00 %	23,753.14	0.00 %	23,753.14
MDI1	203.36	163.77	0.17	80.53 %	153,181.05	10.00 %	15,318.11	0.00 %	15,318.11
KUM1	359.04	286.22	0.03	79.72 %	268,516.65	0.00 %		0.00 %	
AYR1	159.99	126.68	0.14	79.18 %	145,221.85	0.00 %		0.00 %	
PBR2	408.16	322.55	0.08	79.02 %	301,600.40	0.00 %		0.00 %	
JKM1	168.48	128.75	0.04	76.42 %	142,016.65	0.00 %		0.00 %	
TRY4	253.16	189.18	0.05	74.73 %	271,559.15	0.00 %		0.00 %	
TNJ1	393.37	290.67	0.09	73.89 %	190,729.70	0.00 %		0.00 %	
PBR1	170.75	117.07	0.03	68.56 %	80,020.95	0.00 %		0.00 %	
APM1	85.87	52.44	0.22	61.07 %	71,749.90	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH46	80.63	107.05	0.12	132.76 %	145,622.50	40.00 %	58,249.00	0.00 %	58,249.00
CH17	167.18	212.76	0.14	127.26 %	396,611.65	40.00 %	158,644.66	0.00 %	158,644.66
CH27	56.34	70.95	0.34	125.94 %	98,560.05	40.00 %	39,424.02	0.00 %	39,424.02
MC05	36.79	42.59	0.41	115.79 %	19,856.60	30.00 %	5,956.98	0.00 %	5,956.98
UKI1	103.82	118.02	0.14	113.67 %	153,115.80	30.00 %	45,934.74	0.00 %	45,934.74
CH31	78.87	86.75	0.14	109.99 %	129,395.60	25.00 %	32,348.90	0.00 %	32,348.90
PON1	99.21	107.44	0.09	108.30 %	180,202.85	25.00 %	45,050.71	0.00 %	45,050.71
CH23	101.03	106.71	0.44	105.62 %	141,546.00	25.00 %	35,386.50	0.00 %	35,386.50
CH18	234.89	241.68	0.15	102.89 %	391,770.40	25.00 %	97,942.60	0.00 %	97,942.60
CH24	235.38	236.69	0.12	100.55 %	329,063.15	25.00 %	82,265.79	0.00 %	82,265.79
CH03	536.70	515.12	0.26	95.98 %	715,269.80	20.00 %	143,053.96	0.00 %	143,053.96
CH34	225.97	207.43	0.13	91.79 %	258,220.05	15.00 %	38,733.01	0.00 %	38,733.01
GPD1	136.49	123.59	0.25	90.55 %	115,307.60	15.00 %	17,296.14	0.00 %	17,296.14
CH36	93.88	84.33	0.33	89.83 %	85,127.30	10.00 %	8,512.73	0.00 %	8,512.73
CH33	222.30	199.30	0.24	89.65 %	258,823.40	10.00 %	25,882.34	0.00 %	25,882.34
CH50	216.87	194.25	0.07	89.57 %	334,579.95	10.00 %	33,458.00	0.00 %	33,458.00
CH15	528.98	466.46	0.09	88.18 %	532,835.50	10.00 %	53,283.55	0.00 %	53,283.55
CH32	38.88	33.25	0.08	85.53 %	46,857.40	10.00 %	4,685.74	0.00 %	4,685.74
CH12	342.74	291.04	0.20	84.92 %	400,934.60	10.00 %	40,093.46	0.00 %	40,093.46
CH41	205.44	173.45	0.17	84.43 %	289,475.65	10.00 %	28,947.57	0.00 %	28,947.57
CH20	290.97	242.92	0.27	83.49 %	295,665.65	10.00 %	29,566.57	0.00 %	29,566.57
MJR1	206.94	169.26	0.18	81.79 %	192,746.30	10.00 %	19,274.63	0.00 %	19,274.63
CH06	219.15	179.03	0.05	81.69 %	245,266.45	10.00 %	24,526.65	0.00 %	24,526.65
CH21	390.82	306.90	0.26	78.53 %	358,810.00	0.00 %		0.00 %	
CH44	188.73	144.39	0.18	76.51 %	195,334.10	0.00 %		0.00 %	
CH43	167.40	127.59	0.43	76.22 %	145,770.55	0.00 %		0.00 %	
MC06	47.17	33.17	0.85	70.32 %	17,582.55	0.00 %		0.00 %	
CH51	254.93	168.04	0.90	65.92 %	198,305.75	0.00 %		0.00 %	
CH01	16.61	3.43	0.00	20.63 %	3,891.00	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM2	55.87	69.48	0.08	124.37 %	33,987.45	40.00 %	13,594.98	0.00 %	13,594.98
PRT1	138.90	168.12	0.22	121.04 %	180,695.70	40.00 %	72,278.28	0.00 %	72,278.28
KLM1	156.74	167.37	0.06	106.78 %	259,725.25	25.00 %	64,931.31	0.00 %	64,931.31
MKM1	76.94	80.67	0.25	104.86 %	126,576.85	25.00 %	31,644.21	0.00 %	31,644.21
SJI2	163.40	166.50	0.18	101.90 %	185,283.50	25.00 %	46,320.88	0.00 %	46,320.88
KML1	102.12	103.18	0.07	101.04 %	148,314.50	25.00 %	37,078.63	0.00 %	37,078.63
KKI2	185.01	180.44	0.19	97.53 %	231,664.00	20.00 %	46,332.80	0.00 %	46,332.80
POY2	289.84	280.83	0.09	96.89 %	349,666.45	20.00 %	69,933.29	0.00 %	69,933.29
TRK1	195.10	183.66	0.24	94.14 %	254,131.90	15.00 %	38,119.79	0.00 %	38,119.79
VPM2	198.39	182.20	0.19	91.84 %	257,802.40	15.00 %	38,670.36	0.00 %	38,670.36
TVM2	101.65	93.00	0.09	91.49 %	58,252.15	15.00 %	8,737.82	0.00 %	8,737.82
TDM1	142.02	119.43	0.11	84.10 %	128,720.45	10.00 %	12,872.05	0.00 %	12,872.05
CDM1	217.99	179.87	0.19	82.51 %	215,957.00	10.00 %	21,595.70	0.00 %	21,595.70
TVM1	96.66	79.41	0.11	82.15 %	91,128.45	10.00 %	9,112.85	0.00 %	9,112.85
POY1	377.66	305.13	0.18	80.79 %	467,511.65	10.00 %	46,751.17	0.00 %	46,751.17
ULP1	196.04	157.75	0.14	80.47 %	172,034.00	10.00 %	17,203.40	0.00 %	17,203.40
NVL2	214.44	163.60	0.07	76.29 %	163,807.90	0.00 %		0.00 %	
CUD1	390.51	297.34	0.08	76.14 %	410,355.35	0.00 %		0.00 %	
STP1	76.24	54.45	0.51	71.41 %	72,540.00	0.00 %		0.00 %	
VPM1	71.34	45.06	0.01	63.15 %	57,856.65	0.00 %		0.00 %	
VCM1	110.94	53.25	0.09	48.00 %	58,542.40	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	199.39	416.91	0.29	209.09 %	528,593.30	40.00 %	211,437.32	0.00 %	211,437.32
CH30	209.73	311.38	0.35	148.47 %	321,128.65	40.00 %	128,451.46	0.00 %	128,451.46
CH40	60.42	74.21	0.02	122.83 %	31,282.00	40.00 %	12,512.80	0.00 %	12,512.80
GUD1	204.97	220.21	0.34	107.44 %	417,297.10	25.00 %	104,324.28	0.00 %	104,324.28
CH25	213.47	217.58	0.33	101.93 %	248,283.15	25.00 %	62,070.79	0.00 %	62,070.79
CH37	106.41	103.37	0.12	97.14 %	188,648.05	20.00 %	37,729.61	0.00 %	37,729.61
CH19	264.57	254.25	0.24	96.10 %	361,491.55	20.00 %	72,298.31	0.00 %	72,298.31
CH45	211.49	202.84	0.28	95.91 %	276,981.20	20.00 %	55,396.24	0.00 %	55,396.24
CH48	259.50	242.14	0.04	93.31 %	427,231.30	15.00 %	64,084.70	0.00 %	64,084.70
CH35	176.69	159.02	0.03	90.00 %	285,431.45	10.00 %	28,543.15	0.00 %	28,543.15
CH14	421.81	364.74	0.32	86.47 %	516,525.40	10.00 %	51,652.54	0.00 %	51,652.54
CGL1	142.11	120.79	0.32	84.99 %	166,714.20	10.00 %	16,671.42	0.00 %	16,671.42
CH05	423.45	359.82	0.10	84.97 %	421,640.95	10.00 %	42,164.10	0.00 %	42,164.10
TKM1	103.62	85.92	0.11	82.91 %	123,185.45	10.00 %	12,318.55	0.00 %	12,318.55
MRM1	200.40	163.95	0.07	81.81 %	200,160.00	10.00 %	20,016.00	0.00 %	20,016.00
CH39	116.44	94.11	0.36	80.83 %	150,942.45	10.00 %	15,094.25	0.00 %	15,094.25
CH38	170.77	137.24	0.26	80.37 %	158,969.90	10.00 %	15,896.99	0.00 %	15,896.99
KNR1	139.29	102.47	0.08	73.56 %	149,108.60	0.00 %		0.00 %	
CH49	315.85	226.93	0.18	71.85 %	344,035.90	0.00 %		0.00 %	
CH42	309.97	222.66	0.16	71.83 %	371,614.05	0.00 %		0.00 %	
CH07	342.96	238.40	0.42	69.51 %	305,645.35	0.00 %		0.00 %	
AVD1	226.88	150.57	0.18	66.36 %	193,962.50	0.00 %		0.00 %	
CH16	484.13	315.92	0.25	65.25 %	510,746.85	0.00 %		0.00 %	
CH28	343.83	223.19	0.09	64.91 %	475,940.15	0.00 %		0.00 %	
SKL1	183.05	117.84	0.36	64.37 %	129,749.40	0.00 %		0.00 %	
GUD2	174.12	110.42	0.18	63.41 %	157,606.25	0.00 %		0.00 %	
CH08	499.26	274.79	0.31	55.04 %	425,545.10	0.00 %		0.00 %	
CH26	84.71	43.66	0.07	51.53 %	49,696.60	0.00 %		0.00 %	
MC09	19.25	9.70	0.02	50.37 %	7,842.00	0.00 %		0.00 %	
CH22	283.31	136.04	0.12	48.02 %	151,814.35	0.00 %		0.00 %	
MC10	30.78	14.37	0.00	46.68 %	7,672.55	0.00 %		0.00 %	
CH29	40.79	11.17	0.00	27.38 %	14,103.00	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	90.04	4.42	0.00 %	94,638.00	0.00 %		0.00 %	
GHUB	0.00	328.73	0.39	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.33	3.70	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	76.63	0.64	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	28.71	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.16	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	10.33	0.33	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.29)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	36.82	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.20)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.01	1.80	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.06)	-1.12	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.10)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.15)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	5.69	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	12.28	0.00	0.00 %	0.00	0.00 %		0.00 %	