

Accu.Target 31,028.39 L **Sales** 25,513.24 L **Achieved %** 82.23 % **HO Budget+%** 7.77 % **Total Com.** 213.17 L

Note : Sales Period is From :01-Mar-2026 To :20-Mar-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-NORTH	343.30	344.27	100.28 %	0.00	7.77 %	0.00
TRICHY-01	3,191.64	2,991.59	93.73 %	0.00	7.77 %	0.00
NORTH ARCOT	2,279.19	2,105.01	92.36 %	63,000.00	7.77 %	126,000.00
SOUTH-03	3,326.28	2,886.90	86.79 %	0.00	7.77 %	84,000.00
SOUTH-01	4,916.08	4,251.25	86.48 %	0.00	7.77 %	0.00
WEST-02	3,001.51	2,495.26	83.13 %	0.00	7.77 %	0.00
SOUTH ARCOT	2,062.14	1,712.33	83.04 %	0.00	7.77 %	51,000.00
KL-SOUTH	291.61	237.64	81.49 %	0.00	7.77 %	0.00
CHENNAI-02	4,240.67	3,097.38	73.04 %	0.00	7.77 %	0.00
CHENNAI-01	4,655.03	3,295.48	70.79 %	0.00	7.77 %	0.00
WEST-01	2,720.92	1,841.59	67.68 %	0.00	7.77 %	0.00
OTHERS	0.00	254.55	0.00 %	0.00	0.00 %	0.00
Total	31,028.39	25,513.24	82.23 %		7.77 %	

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	343.30	344.27	100.28%	45,000.00	7.77 %	45,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	979.50	1,005.08	102.61%	150,000.00	7.77 %	200,000.00
	KUM1	713.97	653.30	91.50%	45,000.00	7.77 %	45,000.00
	PBR1	770.03	689.21	89.50%	0.00	7.77 %	45,000.00
	TNJ1	728.14	644.00	88.44%	0.00	7.77 %	45,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	783.31	753.86	96.24%	52,500.00	7.77 %	105,000.00
	NA02	759.97	687.78	90.50%	45,000.00	7.77 %	45,000.00
	NA03	735.92	663.38	90.14%	45,000.00	7.77 %	45,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	299.18	292.09	97.63%	15,000.00	7.77 %	30,000.00
	TEN1	472.10	427.47	90.55%	30,000.00	7.77 %	30,000.00
	KKD2	662.51	595.31	89.86%	0.00	7.77 %	37,500.00
	SVG1	611.84	521.03	85.16%	0.00	7.77 %	37,500.00
	MDU1	1,280.65	1,051.00	82.07%	0.00	7.77 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TUT1	1,278.71	1,269.57	99.29%	90,000.00	7.77 %	180,000.00
	TVL1	696.26	624.27	89.66%	0.00	7.77 %	45,000.00
	TKS1	663.41	564.74	85.13%	0.00	7.77 %	37,500.00
	VNR1	614.70	514.95	83.77%	0.00	7.77 %	37,500.00
	KVT1	787.48	649.10	82.43%	0.00	7.77 %	0.00
	NGR1	875.52	628.62	71.80%	0.00	7.77 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	606.68	556.06	91.66%	37,500.00	7.77 %	37,500.00
	SLM1	850.53	761.46	89.53%	0.00	7.77 %	52,500.00
	MTR1	600.03	523.61	87.27%	0.00	7.77 %	37,500.00
	ERD1	944.28	654.13	69.27%	0.00	7.77 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	587.24	511.35	87.08%	0.00	7.77 %	37,500.00
	SA01	748.35	626.33	83.69%	0.00	7.77 %	45,000.00
	SA02	726.55	574.65	79.09%	0.00	7.77 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	291.61	237.64	81.49%	0.00	7.77 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH09	879.25	694.50	78.99%	0.00	7.77 %	0.00
	CH01	1,076.08	825.35	76.70%	0.00	7.77 %	0.00
	CH04	1,227.69	872.07	71.03%	0.00	7.77 %	0.00
	CH07	1,057.64	705.45	66.70%	0.00	7.77 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,147.15	859.00	74.88%	0.00	7.77 %	0.00
	CH08	1,074.49	775.92	72.21%	0.00	7.77 %	0.00
	CH03	865.43	596.84	68.96%	0.00	7.77 %	0.00
	CH06	1,567.96	1,063.72	67.84%	0.00	7.77 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	355.36	297.36	83.68%	0.00	7.77 %	15,000.00
	TPR4	303.55	217.68	71.71%	0.00	7.77 %	0.00
	TPR1	360.36	250.78	69.59%	0.00	7.77 %	0.00
	CBE1	1,330.69	851.75	64.01%	0.00	7.77 %	0.00
	PLI1	370.96	224.02	60.39%	0.00	7.77 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.41	0.00%	0.00	0.00 %	0.00
	CH02	0.00	113.11	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	74.81	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	12.63	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	4.23	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	8.49	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	35.77	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.19	0.00%	0.00	0.00 %	0.00

KL-NORTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	343.30	344.27	0.12	100.28 %	305,703.90	25.00 %	76,425.98	7.77 %	76,425.98

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	32.29	42.45	0.00	131.45 %	26,822.70	40.00 %	10,729.08	7.77 %	10,729.08
TVR1	54.12	62.55	0.00	115.59 %	46,209.85	30.00 %	13,862.96	7.77 %	18,483.94
PDK1	47.85	54.38	0.00	113.65 %	42,896.40	30.00 %	12,868.92	7.77 %	17,158.56
KRN1	55.99	62.97	0.01	112.46 %	46,749.05	30.00 %	14,024.72	7.77 %	18,699.62
TRY1	580.85	622.59	0.49	107.19 %	326,272.65	25.00 %	81,568.16	7.77 %	97,881.80
MVM1	130.90	138.98	0.07	106.18 %	144,306.30	25.00 %	36,076.58	7.77 %	43,291.89
NMM1	53.73	55.06	0.42	102.47 %	48,469.05	25.00 %	12,117.26	7.77 %	14,540.72
TYR1	108.78	110.06	0.06	101.18 %	70,715.95	25.00 %	17,678.99	7.77 %	17,678.99
TVR2	154.26	150.17	0.04	97.34 %	90,454.20	20.00 %	18,090.84	7.77 %	22,613.55
TRY2	56.02	54.28	0.06	96.90 %	32,726.10	20.00 %	6,545.22	7.77 %	8,181.53
TTP1	86.83	83.94	0.00	96.67 %	60,147.75	20.00 %	12,029.55	7.77 %	15,036.94
TRY4	135.14	129.77	0.00	96.03 %	116,175.60	20.00 %	23,235.12	7.77 %	29,043.90
MSI1	79.32	75.50	0.08	95.19 %	49,847.05	20.00 %	9,969.41	7.77 %	12,461.76
TNJ2	146.61	136.38	0.10	93.02 %	90,177.20	15.00 %	13,526.58	7.77 %	22,544.30
ORU1	54.56	50.39	0.06	92.35 %	56,649.20	15.00 %	8,497.38	7.77 %	14,162.30
MDI1	97.46	89.74	0.23	92.08 %	65,902.35	15.00 %	9,885.35	7.77 %	13,180.47
PTK1	139.99	128.13	0.02	91.52 %	63,439.60	15.00 %	9,515.94	7.77 %	12,687.92
APM1	36.00	31.91	0.00	88.63 %	34,620.85	10.00 %	3,462.09	7.77 %	6,924.17
JKM1	91.86	81.40	0.04	88.61 %	55,307.50	10.00 %	5,530.75	7.77 %	11,061.50
NGT1	101.01	86.48	0.07	85.62 %	72,158.70	10.00 %	7,215.87	7.77 %	10,823.81
AYR1	72.59	59.88	0.10	82.48 %	44,233.00	10.00 %	4,423.30	7.77 %	4,423.30
KUM1	209.15	172.07	0.04	82.27 %	113,337.75	10.00 %	11,333.78	7.77 %	11,333.78
PBR2	214.96	168.32	0.29	78.30 %	116,830.60	0.00 %		7.77 %	11,683.06
TRY3	103.66	81.09	0.00	78.23 %	60,627.50	0.00 %		7.77 %	6,062.75
PBR1	71.62	55.06	0.11	76.88 %	33,166.90	0.00 %		7.77 %	3,316.69
TNJ1	199.78	152.40	0.28	76.28 %	92,056.20	0.00 %		7.77 %	9,205.62
KIK1	76.30	55.64	0.04	72.93 %	46,481.40	0.00 %		7.77 %	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	57.97	79.03	0.03	136.32 %	62,531.95	40.00 %	25,012.78	7.77 %	25,012.78
SLG1	53.30	60.11	0.14	112.79 %	46,392.10	30.00 %	13,917.63	7.77 %	18,556.84
ANI1	40.68	43.68	0.01	107.36 %	37,272.45	25.00 %	9,318.11	7.77 %	11,181.74
KPM2	245.25	257.44	0.07	104.97 %	201,346.45	25.00 %	50,336.61	7.77 %	60,403.94
PLR1	44.12	46.09	0.00	104.47 %	37,529.40	25.00 %	9,382.35	7.77 %	11,258.82
PTU1	34.97	35.43	0.02	101.32 %	28,967.80	25.00 %	7,241.95	7.77 %	7,241.95
AKM1	105.36	104.37	0.33	99.06 %	82,012.65	20.00 %	16,402.53	7.77 %	20,503.16
TRT1	72.48	71.47	0.17	98.60 %	45,017.25	20.00 %	9,003.45	7.77 %	11,254.31
GDM1	70.14	68.24	0.00	97.30 %	54,235.00	20.00 %	10,847.00	7.77 %	13,558.75
UGI1	38.79	37.58	0.66	96.88 %	29,131.75	20.00 %	5,826.35	7.77 %	7,282.94
WJP1	74.03	71.60	0.10	96.71 %	75,385.90	20.00 %	15,077.18	7.77 %	18,846.48
VSI1	73.55	71.07	0.21	96.62 %	86,657.50	20.00 %	17,331.50	7.77 %	21,664.38
CGM1	62.32	58.92	0.07	94.56 %	40,596.70	15.00 %	6,089.51	7.77 %	10,149.18
WJD1	92.46	86.99	0.05	94.08 %	105,702.00	15.00 %	15,855.30	7.77 %	26,425.50
SBR1	142.71	134.08	0.00	93.95 %	150,305.90	15.00 %	22,545.89	7.77 %	37,576.48
ARC2	67.39	63.05	0.63	93.55 %	47,594.00	15.00 %	7,139.10	7.77 %	11,898.50
VEL2	159.06	147.57	0.10	92.77 %	147,347.60	15.00 %	22,102.14	7.77 %	36,836.90
BGR1	49.64	44.34	0.05	89.34 %	39,453.90	10.00 %	3,945.39	7.77 %	7,890.78
CYR1	55.34	48.95	0.14	88.46 %	46,673.20	10.00 %	4,667.32	7.77 %	9,334.64
CPT1	46.06	38.65	0.13	83.90 %	34,176.35	10.00 %	3,417.64	7.77 %	5,126.45
VEL1	133.14	108.76	0.05	81.68 %	110,798.35	10.00 %	11,079.84	7.77 %	11,079.84
TRR1	130.43	105.25	0.40	80.69 %	74,396.55	10.00 %	7,439.66	7.77 %	7,439.66
TRL1	224.40	170.63	0.06	76.04 %	156,532.95	0.00 %		7.77 %	15,653.30
KPM1	102.79	77.79	0.20	75.68 %	68,511.35	0.00 %		7.77 %	6,851.14
ABR1	102.79	73.92	0.26	71.91 %	55,735.30	0.00 %		7.77 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	67.32	91.38	0.30	135.73 %	86,289.60	40.00 %	34,515.84	7.77 %	34,515.84
CMR1	40.64	49.67	0.50	122.23 %	34,092.05	40.00 %	13,636.82	7.77 %	13,636.82
KKD3	96.59	114.45	0.13	118.48 %	134,297.80	30.00 %	40,289.34	7.77 %	53,719.12
KRR1	74.19	78.93	0.32	106.38 %	97,213.80	25.00 %	24,303.45	7.77 %	29,164.14
PKM1	37.92	40.18	0.05	105.96 %	40,807.90	25.00 %	10,201.98	7.77 %	12,242.37
KPT1	47.85	48.44	0.22	101.23 %	48,791.75	25.00 %	12,197.94	7.77 %	12,197.94
TDI1	59.80	58.18	0.05	97.28 %	70,809.45	20.00 %	14,161.89	7.77 %	17,702.36
MDU1	315.81	301.89	0.20	95.59 %	190,002.25	20.00 %	38,000.45	7.77 %	47,500.56
TPT1	80.14	76.28	0.21	95.18 %	87,363.65	20.00 %	17,472.73	7.77 %	21,840.91
PNV2	47.54	45.15	0.00	94.99 %	26,018.90	15.00 %	3,902.84	7.77 %	6,504.73
DGL1	207.04	196.10	0.25	94.72 %	155,151.65	15.00 %	23,272.75	7.77 %	38,787.91
NTM1	43.19	40.57	0.11	93.92 %	36,007.55	15.00 %	5,401.13	7.77 %	9,001.89
MDU7	107.34	100.17	0.54	93.32 %	68,828.05	15.00 %	10,324.21	7.77 %	17,207.01
USL1	57.92	53.76	0.02	92.81 %	35,974.45	15.00 %	5,396.17	7.77 %	8,993.61
ODM1	43.22	39.92	0.30	92.36 %	23,016.70	15.00 %	3,452.51	7.77 %	5,754.18
PVI1	66.01	60.65	0.21	91.89 %	50,355.85	15.00 %	7,553.38	7.77 %	10,071.17
TEN1	88.06	80.01	0.20	90.87 %	65,491.55	15.00 %	9,823.73	7.77 %	13,098.31
ADP1	56.44	50.09	0.22	88.75 %	49,029.15	10.00 %	4,902.92	7.77 %	9,805.83
CBM1	86.09	76.01	0.04	88.29 %	80,280.55	10.00 %	8,028.06	7.77 %	16,056.11
NKI1	48.10	41.81	0.05	86.93 %	40,691.15	10.00 %	4,069.12	7.77 %	6,103.67
SGP1	42.86	37.03	0.00	86.40 %	35,405.10	10.00 %	3,540.51	7.77 %	5,310.77
MDU5	61.37	52.92	0.13	86.24 %	61,287.90	10.00 %	6,128.79	7.77 %	9,193.19
DKI1	95.93	80.66	0.13	84.08 %	120,722.00	10.00 %	12,072.20	7.77 %	18,108.30
MDU3	126.52	106.19	0.06	83.93 %	53,684.70	10.00 %	5,368.47	7.77 %	8,052.71
TMM1	107.39	89.33	0.18	83.19 %	61,864.25	10.00 %	6,186.43	7.77 %	9,279.64
BTU1	39.96	32.70	0.54	81.84 %	29,888.35	10.00 %	2,988.84	7.77 %	2,988.84
BNR1	57.49	46.67	0.14	81.19 %	42,933.45	10.00 %	4,293.35	7.77 %	4,293.35
TEN2	105.47	84.83	0.18	80.43 %	53,110.55	10.00 %	5,311.06	7.77 %	5,311.06
SVG1	87.81	69.49	0.11	79.14 %	53,143.40	0.00 %		7.77 %	5,314.34
ATG1	124.57	92.40	0.48	74.17 %	94,208.15	0.00 %		7.77 %	9,420.82
MLR1	61.99	45.86	0.06	73.98 %	39,715.15	0.00 %		7.77 %	3,971.52
KYK1	53.48	39.46	0.08	73.79 %	34,702.70	0.00 %		7.77 %	
MDU2	217.35	159.53	0.17	73.40 %	124,458.00	0.00 %		7.77 %	
MDU4	90.19	65.49	0.10	72.62 %	48,414.75	0.00 %		7.77 %	
MDU6	174.32	123.28	0.07	70.72 %	95,397.15	0.00 %		7.77 %	
MNM1	49.07	30.51	0.00	62.18 %	27,497.50	0.00 %		7.77 %	
PNI1	71.25	41.30	0.00	57.96 %	26,904.90	0.00 %		7.77 %	
DGL2	88.06	45.60	0.61	51.79 %	44,209.75	0.00 %		7.77 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ERL2	64.90	75.63	0.15	116.53 %	94,572.35	30.00 %	28,371.71	7.77 %	37,828.94
TUT1	758.03	816.48	0.23	107.71 %	408,506.00	25.00 %	102,126.50	7.77 %	122,551.80
KYR1	47.99	51.06	0.07	106.39 %	57,368.35	25.00 %	14,342.09	7.77 %	17,210.51
KGL1	56.40	59.02	0.00	104.65 %	47,443.75	25.00 %	11,860.94	7.77 %	14,233.13
ARM1	44.51	46.03	0.37	103.41 %	31,909.65	25.00 %	7,977.41	7.77 %	9,572.90
TCN1	89.25	87.94	0.10	98.54 %	75,150.85	20.00 %	15,030.17	7.77 %	18,787.71
VNR1	65.99	64.91	0.28	98.37 %	55,075.95	20.00 %	11,015.19	7.77 %	13,768.99
TKS1	136.32	130.25	0.21	95.55 %	108,892.95	20.00 %	21,778.59	7.77 %	27,223.24
KSM1	40.81	38.86	0.05	95.24 %	22,814.30	20.00 %	4,562.86	7.77 %	5,703.58
ASM1	62.72	59.54	0.08	94.93 %	54,018.70	15.00 %	8,102.81	7.77 %	13,504.68
SVK1	127.65	121.15	0.14	94.91 %	87,799.10	15.00 %	13,169.87	7.77 %	21,949.78
SDI1	73.83	68.72	0.16	93.08 %	45,815.00	15.00 %	6,872.25	7.77 %	11,453.75
PKD1	95.23	88.05	0.07	92.46 %	78,552.35	15.00 %	11,782.85	7.77 %	19,638.09
TKS2	186.62	170.18	0.19	91.19 %	102,168.05	15.00 %	15,325.21	7.77 %	20,433.61
TVL1	446.72	402.12	0.10	90.02 %	326,953.35	10.00 %	32,695.34	7.77 %	65,390.67
UDN1	58.99	52.53	0.24	89.05 %	33,861.00	10.00 %	3,386.10	7.77 %	6,772.20
SKD1	55.28	48.59	0.09	87.89 %	61,827.40	10.00 %	6,182.74	7.77 %	12,365.48
APK2	86.35	74.75	0.20	86.56 %	50,065.50	10.00 %	5,006.55	7.77 %	7,509.83
SGT1	47.63	40.57	0.10	85.19 %	29,319.55	10.00 %	2,931.96	7.77 %	4,397.93
MMT1	84.80	71.84	0.13	84.72 %	38,791.55	10.00 %	3,879.16	7.77 %	5,818.73
VLY1	142.31	116.58	0.05	81.92 %	67,917.90	10.00 %	6,791.79	7.77 %	6,791.79
KVT1	247.68	202.70	0.05	81.84 %	174,943.55	10.00 %	17,494.36	7.77 %	17,494.36
APK1	97.87	79.30	0.07	81.03 %	78,747.15	10.00 %	7,874.72	7.77 %	7,874.72
STU2	56.30	43.89	0.21	77.96 %	28,069.40	0.00 %		7.77 %	2,806.94
RND1	142.39	110.15	0.05	77.36 %	111,874.50	0.00 %		7.77 %	11,187.45
TYI1	73.45	56.64	0.20	77.11 %	51,622.55	0.00 %		7.77 %	5,162.26
TUT2	234.09	180.34	0.08	77.04 %	115,798.40	0.00 %		7.77 %	11,579.84
VNR2	236.85	174.84	0.19	73.82 %	146,816.85	0.00 %		7.77 %	
VKM1	60.23	44.40	0.26	73.73 %	51,946.80	0.00 %		7.77 %	
SNL1	82.39	60.25	0.04	73.13 %	36,192.25	0.00 %		7.77 %	
NGR1	377.44	274.28	0.30	72.67 %	144,084.35	0.00 %		7.77 %	
RPM1	142.63	102.76	0.31	72.04 %	79,049.75	0.00 %		7.77 %	
PDI1	76.39	52.26	0.19	68.41 %	38,938.35	0.00 %		7.77 %	
TKY1	76.29	51.42	0.03	67.40 %	32,736.65	0.00 %		7.77 %	
MAR1	194.81	112.35	0.23	57.67 %	66,743.95	0.00 %		7.77 %	
COL1	44.96	20.85	0.45	46.38 %	17,796.70	0.00 %		7.77 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	81.19	93.81	0.01	115.54 %	60,552.95	30.00 %	18,165.89	7.77 %	24,221.18
EDP1	36.75	42.42	0.16	115.40 %	22,315.00	30.00 %	6,694.50	7.77 %	8,926.00
PMP1	56.84	62.99	0.42	110.83 %	37,222.30	30.00 %	11,166.69	7.77 %	14,888.92
MCR1	87.03	90.01	0.07	103.42 %	64,056.45	25.00 %	16,014.11	7.77 %	19,216.94
APN1	61.63	63.40	0.05	102.87 %	70,277.05	25.00 %	17,569.26	7.77 %	21,083.12
BMD1	53.74	55.02	0.00	102.37 %	44,166.85	25.00 %	11,041.71	7.77 %	13,250.06
HRR1	52.84	52.76	0.09	99.85 %	45,931.40	20.00 %	9,186.28	7.77 %	11,482.85
DPR1	45.15	43.97	0.58	97.39 %	32,532.60	20.00 %	6,506.52	7.77 %	8,133.15
SGI1	55.30	53.19	0.05	96.20 %	41,172.20	20.00 %	8,234.44	7.77 %	10,293.05
SLM2	93.06	87.53	0.07	94.05 %	51,359.45	15.00 %	7,703.92	7.77 %	12,839.86
OML1	84.34	79.09	0.14	93.78 %	68,633.05	15.00 %	10,294.96	7.77 %	17,158.26
ATU1	104.12	97.15	0.09	93.30 %	74,641.45	15.00 %	11,196.22	7.77 %	18,660.36
DPR2	48.19	44.50	0.08	92.33 %	30,680.05	15.00 %	4,602.01	7.77 %	7,670.01
EPI1	68.95	63.64	0.09	92.29 %	50,351.65	15.00 %	7,552.75	7.77 %	10,070.33
KVP1	48.69	44.87	0.00	92.15 %	30,529.75	15.00 %	4,579.46	7.77 %	6,105.95
SLM1	258.40	234.17	0.11	90.62 %	140,759.80	15.00 %	21,113.97	7.77 %	28,151.96
PLC1	55.23	49.19	0.11	89.06 %	50,996.05	10.00 %	5,099.61	7.77 %	10,199.21
KAM1	44.77	39.75	0.23	88.78 %	30,217.80	10.00 %	3,021.78	7.77 %	6,043.56
HSR1	100.50	86.86	0.12	86.42 %	61,661.15	10.00 %	6,166.12	7.77 %	9,249.17
CMI1	43.63	35.96	0.04	82.43 %	41,450.40	10.00 %	4,145.04	7.77 %	4,145.04
NKL2	136.08	111.46	0.28	81.91 %	108,323.40	10.00 %	10,832.34	7.77 %	10,832.34
TCG1	67.61	53.66	0.00	79.36 %	50,973.20	0.00 %		7.77 %	5,097.32
TRM1	111.60	87.45	0.11	78.36 %	67,030.45	0.00 %		7.77 %	6,703.05
VPD1	95.29	73.67	0.26	77.31 %	74,495.70	0.00 %		7.77 %	7,449.57
HSR2	164.15	125.39	0.05	76.39 %	107,505.50	0.00 %		7.77 %	10,750.55
SLM3	132.31	99.50	0.07	75.20 %	79,429.55	0.00 %		7.77 %	7,942.96
ERD2	205.78	150.01	0.27	72.90 %	186,627.75	0.00 %		7.77 %	
PDR1	48.29	34.52	0.23	71.48 %	43,601.45	0.00 %		7.77 %	
RSP1	85.94	59.18	0.17	68.86 %	61,822.80	0.00 %		7.77 %	
KMM1	58.34	36.86	0.00	63.19 %	33,831.15	0.00 %		7.77 %	
ERD1	193.70	117.84	0.25	60.84 %	105,184.50	0.00 %		7.77 %	
MTR1	117.13	70.82	0.05	60.46 %	44,017.15	0.00 %		7.77 %	
SGG1	43.69	23.43	0.42	53.63 %	16,288.25	0.00 %		7.77 %	
VKL1	61.25	31.20	0.00	50.95 %	36,736.55	0.00 %		7.77 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MKM1	41.75	56.65	0.06	135.69 %	69,010.85	40.00 %	27,604.34	7.77 %	27,604.34
PRT1	64.87	86.64	0.39	133.56 %	77,747.60	40.00 %	31,099.04	7.77 %	31,099.04
SJI2	94.08	93.48	0.13	99.36 %	74,812.75	20.00 %	14,962.55	7.77 %	18,703.19
TVM1	55.46	55.01	0.07	99.18 %	33,351.40	20.00 %	6,670.28	7.77 %	8,337.85
KML1	55.77	52.90	0.09	94.84 %	43,103.45	15.00 %	6,465.52	7.77 %	10,775.86
TVM2	73.05	68.83	0.00	94.22 %	34,548.85	15.00 %	5,182.33	7.77 %	8,637.21
CUD1	210.17	197.18	0.14	93.82 %	165,882.30	15.00 %	24,882.35	7.77 %	41,470.58
TDM1	74.02	67.24	0.45	90.84 %	46,834.10	15.00 %	7,025.12	7.77 %	9,366.82
STP1	41.74	35.60	0.36	85.29 %	19,332.10	10.00 %	1,933.21	7.77 %	2,899.82
TRK1	129.66	110.14	0.07	84.94 %	103,772.65	10.00 %	10,377.27	7.77 %	15,565.90
VPM2	111.08	92.70	0.18	83.45 %	61,670.25	10.00 %	6,167.03	7.77 %	9,250.54
KLM1	109.55	89.62	0.38	81.80 %	116,029.80	10.00 %	11,602.98	7.77 %	11,602.98
ULP1	104.68	78.94	0.07	75.41 %	49,125.50	0.00 %		7.77 %	4,912.55
POY2	167.94	123.33	0.17	73.44 %	120,949.05	0.00 %		7.77 %	
POY1	218.94	159.56	0.08	72.88 %	152,006.00	0.00 %		7.77 %	
NVL2	130.41	93.96	0.19	72.05 %	70,677.05	0.00 %		7.77 %	
KKI2	116.81	83.53	0.08	71.51 %	89,700.00	0.00 %		7.77 %	
VCM1	72.89	49.99	0.05	68.59 %	29,890.30	0.00 %		7.77 %	
CDM1	139.38	93.09	0.42	66.79 %	80,423.25	0.00 %		7.77 %	
VPM1	49.88	23.96	0.00	48.02 %	18,697.30	0.00 %		7.77 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	63.19	63.80	0.01	100.96 %	39,190.85	25.00 %	9,797.71	7.77 %	9,797.71
PNL1	39.65	33.66	0.13	84.90 %	22,753.00	10.00 %	2,275.30	7.77 %	3,412.95
TVP1	140.07	107.54	0.34	76.78 %	73,961.55	0.00 %		7.77 %	7,396.16
KLR1	48.71	32.64	0.06	67.01 %	20,602.10	0.00 %		7.77 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GPD1	80.01	107.46	1.58	134.31 %	72,290.35	40.00 %	28,916.14	7.77 %	28,916.14
CH24	124.97	136.52	0.21	109.25 %	128,960.05	25.00 %	32,240.01	7.77 %	38,688.02
CH32	25.19	26.64	0.06	105.74 %	27,642.80	25.00 %	6,910.70	7.77 %	8,292.84
CH23	57.74	58.85	0.13	101.94 %	60,379.55	25.00 %	15,094.89	7.77 %	18,113.87
CH17	114.29	109.42	0.40	95.74 %	133,597.60	20.00 %	26,719.52	7.77 %	33,399.40
MC05	33.52	30.87	0.00	92.10 %	12,290.30	15.00 %	1,843.55	7.77 %	2,458.06
CH27	44.70	40.95	0.46	91.61 %	40,852.00	15.00 %	6,127.80	7.77 %	8,170.40
CH50	149.01	135.82	0.14	91.15 %	129,234.10	15.00 %	19,385.12	7.77 %	25,846.82
PON1	91.36	80.01	0.08	87.58 %	75,328.60	10.00 %	7,532.86	7.77 %	11,299.29
CH46	69.96	60.17	0.23	86.00 %	54,564.60	10.00 %	5,456.46	7.77 %	8,184.69
UK11	93.95	78.98	0.15	84.07 %	59,808.20	10.00 %	5,980.82	7.77 %	8,971.23
CH12	240.95	198.77	0.22	82.49 %	150,308.35	10.00 %	15,030.84	7.77 %	15,030.84
CH33	144.34	114.11	0.07	79.06 %	108,456.85	0.00 %		7.77 %	10,845.69
CH41	150.28	112.52	0.09	74.87 %	137,716.85	0.00 %		7.77 %	13,771.69
CH20	196.45	144.01	0.25	73.31 %	117,977.45	0.00 %		7.77 %	
CH34	168.99	122.07	0.20	72.23 %	98,116.05	0.00 %		7.77 %	
CH43	130.34	93.78	0.19	71.95 %	97,301.80	0.00 %		7.77 %	
CH44	135.69	97.00	0.08	71.49 %	95,161.05	0.00 %		7.77 %	
CH15	414.23	295.62	0.19	71.37 %	223,348.55	0.00 %		7.77 %	
CH03	445.73	317.74	0.15	71.29 %	276,162.45	0.00 %		7.77 %	
MJR1	166.69	117.25	0.20	70.34 %	104,004.40	0.00 %		7.77 %	
CH31	72.13	48.13	0.40	66.72 %	46,966.80	0.00 %		7.77 %	
MC06	38.48	25.02	0.00	65.01 %	13,147.90	0.00 %		7.77 %	
CH51	190.93	122.21	0.34	64.01 %	112,039.45	0.00 %		7.77 %	
CH36	73.19	45.33	0.11	61.94 %	35,881.80	0.00 %		7.77 %	
CH21	363.63	195.96	0.23	53.89 %	121,497.55	0.00 %		7.77 %	
CH06	168.22	88.45	0.41	52.58 %	83,467.60	0.00 %		7.77 %	
CH18	249.10	92.57	0.25	37.16 %	102,859.65	0.00 %		7.77 %	
CH01	6.61	1.14	0.66	17.24 %	1,868.15	0.00 %		7.77 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	59.49	93.37	0.17	156.96 %	101,446.55	40.00 %	40,578.62	7.77 %	40,578.62
CH37	67.40	60.61	0.07	89.93 %	83,093.90	10.00 %	8,309.39	7.77 %	16,618.78
MRM1	117.06	98.47	0.05	84.12 %	85,611.35	10.00 %	8,561.14	7.77 %	12,841.70
CH48	157.54	132.43	0.28	84.06 %	166,940.40	10.00 %	16,694.04	7.77 %	25,041.06
CH39	85.43	69.41	0.25	81.25 %	80,797.10	10.00 %	8,079.71	7.77 %	8,079.71
CH49	199.72	162.07	0.17	81.15 %	182,386.45	10.00 %	18,238.65	7.77 %	18,238.65
CH40	66.83	54.06	0.16	80.90 %	23,214.15	10.00 %	2,321.42	7.77 %	2,321.42
TKM1	61.17	49.10	0.10	80.27 %	49,214.20	10.00 %	4,921.42	7.77 %	4,921.42
CH45	137.15	108.32	0.19	78.98 %	110,741.60	0.00 %		7.77 %	11,074.16
AVD1	162.15	121.08	0.23	74.67 %	108,699.80	0.00 %		7.77 %	10,869.98
CH05	292.84	218.18	0.22	74.51 %	178,603.05	0.00 %		7.77 %	17,860.31
CH35	141.26	104.86	0.12	74.23 %	104,281.40	0.00 %		7.77 %	10,428.14
CH14	287.23	213.04	0.19	74.17 %	196,012.30	0.00 %		7.77 %	19,601.23
CH38	99.65	73.10	0.00	73.36 %	78,592.45	0.00 %		7.77 %	
CH30	150.72	110.04	0.02	73.01 %	88,756.65	0.00 %		7.77 %	
CGL1	94.35	68.71	0.36	72.82 %	55,248.10	0.00 %		7.77 %	
CH22	178.42	125.09	0.24	70.11 %	90,864.20	0.00 %		7.77 %	
SKL1	114.45	79.42	0.28	69.40 %	71,258.30	0.00 %		7.77 %	
CH42	206.42	141.69	0.08	68.64 %	164,712.25	0.00 %		7.77 %	
CH26	45.54	31.19	0.00	68.48 %	30,130.75	0.00 %		7.77 %	
CH19	208.79	139.71	0.12	66.92 %	151,483.75	0.00 %		7.77 %	
CH25	173.93	115.62	0.55	66.48 %	132,382.55	0.00 %		7.77 %	
CH28	195.55	126.65	0.10	64.77 %	215,219.35	0.00 %		7.77 %	
CH16	305.37	194.56	0.16	63.71 %	227,324.40	0.00 %		7.77 %	
CH07	232.60	144.19	0.30	61.99 %	136,319.40	0.00 %		7.77 %	
KNR1	113.64	70.03	0.10	61.62 %	73,092.10	0.00 %		7.77 %	
GUD2	135.85	80.62	0.44	59.35 %	71,408.10	0.00 %		7.77 %	
CH08	288.65	170.47	0.12	59.06 %	195,983.60	0.00 %		7.77 %	
GUD1	174.69	102.99	0.19	58.96 %	119,745.00	0.00 %		7.77 %	
CH29	32.83	16.13	0.00	49.15 %	20,171.10	0.00 %		7.77 %	
MC10	30.72	9.20	0.00	29.96 %	5,923.95	0.00 %		7.77 %	
MC09	37.61	11.06	0.00	29.40 %	6,575.80	0.00 %		7.77 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CNR1	44.27	42.50	0.02	96.00 %	40,242.95	20.00 %	8,048.59	7.77 %	10,060.74
CBE4	125.71	118.47	0.06	94.24 %	127,337.30	15.00 %	19,100.60	7.77 %	31,834.33
GDR1	46.73	41.17	0.01	88.10 %	31,277.55	10.00 %	3,127.76	7.77 %	6,255.51
KMD1	39.32	34.48	0.10	87.69 %	42,215.70	10.00 %	4,221.57	7.77 %	6,332.36
AVI1	55.96	47.84	0.43	85.49 %	53,618.50	10.00 %	5,361.85	7.77 %	8,042.78
SUL1	67.90	57.03	0.01	84.00 %	68,213.45	10.00 %	6,821.35	7.77 %	10,232.02
TPR4	40.07	33.44	0.04	83.45 %	32,255.70	10.00 %	3,225.57	7.77 %	4,838.36
KGM1	47.12	38.88	0.03	82.51 %	40,491.45	10.00 %	4,049.15	7.77 %	4,049.15
KGI1	52.10	42.47	0.07	81.53 %	30,801.25	10.00 %	3,080.13	7.77 %	3,080.13
MPM1	82.34	66.78	0.00	81.10 %	84,903.35	10.00 %	8,490.34	7.77 %	8,490.34
PPI1	51.92	40.81	0.07	78.59 %	46,488.75	0.00 %		7.77 %	4,648.88
UAM1	90.61	69.97	0.00	77.22 %	50,680.65	0.00 %		7.77 %	5,068.07
CBE1	90.28	68.97	0.00	76.40 %	74,502.05	0.00 %		7.77 %	7,450.21
PDM1	54.32	41.34	0.04	76.12 %	44,491.85	0.00 %		7.77 %	4,449.19
KMR1	152.28	115.83	0.21	76.06 %	104,207.35	0.00 %		7.77 %	10,420.74
TPR2	153.85	114.58	0.24	74.48 %	74,821.75	0.00 %		7.77 %	7,482.18
CBE3	32.17	23.86	0.33	74.19 %	26,300.55	0.00 %		7.77 %	2,630.06
TPR3	74.80	53.24	0.00	71.18 %	51,874.30	0.00 %		7.77 %	
CBE5	39.44	27.97	0.00	70.91 %	36,253.80	0.00 %		7.77 %	
UMP1	63.44	43.01	0.44	67.79 %	34,675.80	0.00 %		7.77 %	
SYM2	60.48	40.34	0.00	66.70 %	43,325.55	0.00 %		7.77 %	
CBE6	100.94	65.91	0.22	65.29 %	65,591.80	0.00 %		7.77 %	
DPM2	60.99	38.65	0.29	63.38 %	53,685.75	0.00 %		7.77 %	
TPR1	131.71	82.95	0.44	62.98 %	66,703.35	0.00 %		7.77 %	
GBM1	72.79	44.00	0.23	60.45 %	35,378.70	0.00 %		7.77 %	
SNR1	136.46	72.49	0.00	53.12 %	85,836.90	0.00 %		7.77 %	
CBE2	585.52	301.22	0.07	51.45 %	228,416.15	0.00 %		7.77 %	
ANR1	22.32	11.24	0.64	50.37 %	11,143.45	0.00 %		7.77 %	
PLI1	145.10	62.14	0.28	42.83 %	57,263.65	0.00 %		7.77 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	91.61	0.34	0.00 %	28,319.00	0.00 %		0.00 %	
GHUB	0.00	71.18	0.73	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	3.64	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	35.77	2.90	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	12.63	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.19	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	8.50	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	21.53	3.30	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	4.42	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	4.23	0.00	0.00 %	0.00	0.00 %		0.00 %	