



TN-Sales Spot Commission Details 19/04/2026 11:45 PM

Accu.Target 40,134.31 L	Sales 41,345.61 L	Achieved % 103.02 %	HO Budget+ % 0.00 %	Total Com. 505.74 L
-----------------------------------	-----------------------------	-------------------------------	-------------------------------	-------------------------------

Note : Sales Period is From :01-Apr-2026 To :19-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	389.85	628.36	161.18 %	0.00	0.00 %	0.00
WEST-01	2,519.58	3,336.43	132.42 %	0.00	0.00 %	0.00
KL-NORTH	612.48	787.25	128.53 %	0.00	0.00 %	0.00
WEST-02	3,470.55	3,955.45	113.97 %	0.00	0.00 %	0.00
SOUTH-01	5,757.55	6,445.68	111.95 %	0.00	0.00 %	0.00
SOUTH-03	4,529.69	4,944.24	109.15 %	294,000.00	0.00 %	294,000.00
NORTH ARCOT	3,072.53	3,122.85	101.64 %	186,000.00	0.00 %	186,000.00
CHENNAI-02	4,998.91	4,613.08	92.28 %	138,000.00	0.00 %	138,000.00
TRICHY-01	5,314.54	4,844.69	91.16 %	0.00	0.00 %	0.00
SOUTH ARCOT	3,168.41	2,783.99	87.87 %	0.00	0.00 %	0.00
CHENNAI-01	6,300.23	5,337.17	84.71 %	0.00	0.00 %	0.00
OTHERS	0.00	546.41	0.00 %	0.00	0.00 %	0.00
Total	40,134.31	41,345.61	103.02 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	389.85	628.36	161.18%	240,000.00	0.00 %	240,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	318.71	472.81	148.35%	160,000.00	0.00 %	160,000.00
	CBE1	1,095.62	1,577.66	144.00%	600,000.00	0.00 %	600,000.00
	TPR4	313.57	407.02	129.80%	120,000.00	0.00 %	120,000.00
	PLI1	366.12	451.81	123.40%	120,000.00	0.00 %	120,000.00
	UAM1	425.56	427.13	100.37%	60,000.00	0.00 %	60,000.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	612.48	787.25	128.53%	210,000.00	0.00 %	210,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	658.45	850.44	129.16%	240,000.00	0.00 %	240,000.00
	ERD1	1,109.78	1,249.84	112.62%	240,000.00	0.00 %	240,000.00
	SLM1	1,042.74	1,168.86	112.10%	220,000.00	0.00 %	220,000.00
	MTR1	659.58	686.31	104.05%	90,000.00	0.00 %	90,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	808.87	1,079.25	133.43%	400,000.00	0.00 %	400,000.00
	TVL1	882.90	1,138.85	128.99%	330,000.00	0.00 %	330,000.00
	TKS1	819.56	923.42	112.67%	180,000.00	0.00 %	180,000.00
	TUT1	1,341.93	1,462.59	108.99%	210,000.00	0.00 %	210,000.00
	VNR1	780.89	756.10	96.83%	52,500.00	0.00 %	52,500.00
	KVT1	1,123.40	1,085.47	96.62%	75,000.00	0.00 %	75,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	451.64	587.58	130.10%	200,000.00	0.00 %	200,000.00
	TEN1	542.80	655.19	120.70%	180,000.00	0.00 %	180,000.00
	MDU1	1,671.18	1,848.20	110.59%	360,000.00	0.00 %	360,000.00
	KKD2	987.51	984.34	99.68%	67,500.00	0.00 %	67,500.00
	SVG1	876.55	868.92	99.13%	60,000.00	0.00 %	60,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	973.62	1,147.07	117.81%	220,000.00	0.00 %	220,000.00
	NA01	1,091.12	1,060.92	97.23%	75,000.00	0.00 %	75,000.00
	NA03	1,007.78	914.87	90.78%	67,500.00	0.00 %	67,500.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,179.95	1,127.25	95.53%	82,500.00	0.00 %	82,500.00
	CH01	1,341.01	1,269.59	94.67%	90,000.00	0.00 %	90,000.00
	CH09	1,123.46	1,019.61	90.76%	75,000.00	0.00 %	75,000.00
	CH04	1,354.48	1,196.62	88.35%	0.00	0.00 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,630.36	1,659.42	101.78%	240,000.00	0.00 %	240,000.00
	KUM1	1,117.65	1,006.59	90.06%	75,000.00	0.00 %	75,000.00
	PBR1	1,330.15	1,175.99	88.41%	0.00	0.00 %	0.00
	TNJ1	1,236.39	1,002.68	81.10%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	1,168.66	1,038.54	88.87%	0.00	0.00 %	0.00
	SA03	876.32	778.66	88.86%	0.00	0.00 %	0.00
	SA02	1,123.42	966.80	86.06%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,492.56	1,379.92	92.45%	97,500.00	0.00 %	97,500.00
	CH08	1,590.84	1,411.65	88.74%	0.00	0.00 %	0.00
	CH03	1,131.44	969.59	85.69%	0.00	0.00 %	0.00
	CH06	2,085.38	1,576.01	75.57%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.80	0.00%	0.00	0.00 %	0.00
	CH02	0.00	122.02	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.05)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	304.31	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.03	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	25.39	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	9.81	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	7.77	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	71.35	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.16	0.00%	0.00	0.00 %	0.00

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	172.88	321.62	0.04	186.04 %	228,571.50	40.00 %	91,428.60	0.00 %	91,428.60
PAS1	86.52	145.69	0.16	168.39 %	99,134.95	40.00 %	39,653.98	0.00 %	39,653.98
PNL1	61.47	80.11	0.43	130.31 %	51,147.40	40.00 %	20,458.96	0.00 %	20,458.96
KLR1	68.98	80.94	0.11	117.33 %	56,258.40	30.00 %	16,877.52	0.00 %	16,877.52

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	51.37	99.79	0.14	194.25 %	134,892.50	40.00 %	53,957.00	0.00 %	53,957.00
TPR2	122.05	230.33	0.05	188.72 %	227,676.90	40.00 %	91,070.76	0.00 %	91,070.76
CBE1	68.94	123.09	0.45	178.53 %	131,010.25	40.00 %	52,404.10	0.00 %	52,404.10
CBE4	110.64	191.37	0.04	172.98 %	281,154.20	40.00 %	112,461.68	0.00 %	112,461.68
MPM1	86.32	148.01	0.09	171.46 %	179,800.50	40.00 %	71,920.20	0.00 %	71,920.20
ANR1	18.63	30.86	0.17	165.65 %	66,773.45	40.00 %	26,709.38	0.00 %	26,709.38
SNR1	88.70	139.39	0.06	157.14 %	162,243.85	40.00 %	64,897.54	0.00 %	64,897.54
CBE2	424.52	632.12	0.09	148.90 %	755,645.85	40.00 %	302,258.34	0.00 %	302,258.34
PDM1	48.77	71.03	0.22	145.63 %	121,356.80	40.00 %	48,542.72	0.00 %	48,542.72
TPR1	109.36	157.16	0.30	143.70 %	197,908.80	40.00 %	79,163.52	0.00 %	79,163.52
CBE3	29.00	41.57	0.00	143.34 %	61,430.95	40.00 %	24,572.38	0.00 %	24,572.38
GBM1	70.34	99.70	0.07	141.74 %	108,355.50	40.00 %	43,342.20	0.00 %	43,342.20
UMP1	61.51	85.22	0.15	138.55 %	71,162.65	40.00 %	28,465.06	0.00 %	28,465.06
SUL1	62.39	84.62	0.24	135.63 %	138,412.40	40.00 %	55,364.96	0.00 %	55,364.96
PPI1	43.71	58.95	0.07	134.86 %	95,711.70	40.00 %	38,284.68	0.00 %	38,284.68
KGM1	57.47	76.98	0.00	133.94 %	120,564.85	40.00 %	48,225.94	0.00 %	48,225.94
DPM2	72.20	88.06	0.04	121.96 %	155,291.70	40.00 %	62,116.68	0.00 %	62,116.68
KMR1	152.25	184.25	0.24	121.02 %	286,685.30	40.00 %	114,674.12	0.00 %	114,674.12
CBE6	100.46	118.81	0.29	118.26 %	132,847.25	30.00 %	39,854.18	0.00 %	39,854.18
CNR1	48.09	52.25	0.03	108.65 %	36,357.40	25.00 %	9,089.35	0.00 %	9,089.35
SYM2	65.34	70.86	0.04	108.45 %	84,600.20	25.00 %	21,150.05	0.00 %	21,150.05
CBE5	58.72	62.43	0.08	106.33 %	129,178.75	25.00 %	32,294.69	0.00 %	32,294.69
PLI1	126.17	130.52	0.23	103.45 %	135,553.00	25.00 %	33,888.25	0.00 %	33,888.25
TPR3	87.29	85.32	0.01	97.74 %	90,747.75	20.00 %	18,149.55	0.00 %	18,149.55
KMD1	64.11	60.30	0.09	94.05 %	76,967.25	15.00 %	11,545.09	0.00 %	11,545.09
GDR1	57.65	47.20	0.09	81.87 %	36,172.30	10.00 %	3,617.23	0.00 %	3,617.23
KGI1	65.48	50.13	0.00	76.55 %	35,769.45	0.00 %		0.00 %	
TPR4	64.18	46.86	0.00	73.01 %	68,828.90	0.00 %		0.00 %	
UAM1	103.90	69.25	0.13	66.66 %	46,418.35	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	612.48	787.25	0.11	128.53 %	882,988.35	40.00 %	353,195.34	0.00 %	353,195.34

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	74.04	166.14	0.06	224.39 %	166,879.85	40.00 %	66,751.94	0.00 %	66,751.94
DPR1	51.26	73.28	0.02	142.96 %	57,639.40	40.00 %	23,055.76	0.00 %	23,055.76
HSR1	99.29	137.79	0.13	138.77 %	190,272.65	40.00 %	76,109.06	0.00 %	76,109.06
ERD1	235.62	316.26	0.16	134.22 %	434,529.75	40.00 %	173,811.90	0.00 %	173,811.90
KVP1	58.86	78.77	0.35	133.84 %	69,071.10	40.00 %	27,628.44	0.00 %	27,628.44
EDP1	36.71	46.94	0.19	127.86 %	38,828.75	40.00 %	15,531.50	0.00 %	15,531.50
ERD2	242.91	305.40	0.07	125.72 %	576,664.05	40.00 %	230,665.62	0.00 %	230,665.62
TCG1	70.90	87.88	0.00	123.96 %	136,686.75	40.00 %	54,674.70	0.00 %	54,674.70
NKL2	152.37	184.38	0.16	121.01 %	234,473.05	40.00 %	93,789.22	0.00 %	93,789.22
SLM2	124.89	150.83	0.00	120.77 %	150,214.55	40.00 %	60,085.82	0.00 %	60,085.82
PLC1	62.23	74.08	0.11	119.03 %	114,417.65	30.00 %	34,325.30	0.00 %	34,325.30
SLM1	311.03	368.06	0.06	118.34 %	403,259.60	30.00 %	120,977.88	0.00 %	120,977.88
SGI1	53.46	62.34	0.04	116.61 %	59,468.10	30.00 %	17,840.43	0.00 %	17,840.43
SLM3	152.38	176.03	0.07	115.52 %	231,154.00	30.00 %	69,346.20	0.00 %	69,346.20
PDR1	50.90	56.13	0.00	110.28 %	107,528.25	30.00 %	32,258.48	0.00 %	32,258.48
PMP1	77.21	84.59	0.20	109.56 %	62,756.05	25.00 %	15,689.01	0.00 %	15,689.01
DPR2	66.59	72.53	0.19	108.91 %	96,268.10	25.00 %	24,067.03	0.00 %	24,067.03
OML1	99.65	107.97	0.24	108.35 %	151,469.35	25.00 %	37,867.34	0.00 %	37,867.34
KAM1	60.65	65.32	0.34	107.69 %	95,516.90	25.00 %	23,879.23	0.00 %	23,879.23
TRM1	111.09	117.48	0.10	105.75 %	127,278.70	25.00 %	31,819.68	0.00 %	31,819.68
BMD1	64.69	68.17	0.00	105.36 %	70,435.10	25.00 %	17,608.78	0.00 %	17,608.78
APN1	75.35	79.22	0.16	105.13 %	120,249.70	25.00 %	30,062.43	0.00 %	30,062.43
HSR2	172.70	181.40	0.15	105.04 %	212,307.85	25.00 %	53,076.96	0.00 %	53,076.96
MCR1	94.73	99.35	0.13	104.87 %	148,903.95	25.00 %	37,225.99	0.00 %	37,225.99
ATU1	148.42	155.61	0.04	104.84 %	166,659.00	25.00 %	41,664.75	0.00 %	41,664.75
VPD1	102.09	105.41	0.03	103.26 %	133,980.45	25.00 %	33,495.11	0.00 %	33,495.11
CMI1	52.85	54.42	0.00	102.97 %	73,946.70	25.00 %	18,486.68	0.00 %	18,486.68
RSP1	104.04	105.15	0.21	101.06 %	123,810.20	25.00 %	30,952.55	0.00 %	30,952.55
SGG1	43.41	42.35	0.18	97.57 %	46,900.95	20.00 %	9,380.19	0.00 %	9,380.19
EPI1	91.87	86.76	0.08	94.44 %	106,797.20	15.00 %	16,019.58	0.00 %	16,019.58
MTR1	103.80	93.30	0.19	89.88 %	124,594.25	10.00 %	12,459.43	0.00 %	12,459.43
HRR1	67.75	54.25	0.13	80.07 %	55,253.30	0.00 %		0.00 %	
VKL1	60.65	45.15	0.17	74.44 %	80,186.35	0.00 %		0.00 %	
KMM1	96.13	52.71	0.05	54.83 %	69,100.60	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	64.49	113.12	0.06	175.41 %	148,071.25	40.00 %	59,228.50	0.00 %	59,228.50
ERL2	87.14	146.53	0.18	168.15 %	263,985.65	40.00 %	105,594.26	0.00 %	105,594.26
MMT1	74.90	122.64	0.27	163.72 %	120,298.05	40.00 %	48,119.22	0.00 %	48,119.22
ARM1	60.29	92.21	0.44	152.96 %	86,185.80	40.00 %	34,474.32	0.00 %	34,474.32
KSM1	39.18	58.14	0.23	148.39 %	48,289.25	40.00 %	19,315.70	0.00 %	19,315.70
TKS2	235.38	311.35	0.28	132.27 %	286,710.50	40.00 %	114,684.20	0.00 %	114,684.20
NGR1	324.38	427.07	0.46	131.66 %	303,931.60	40.00 %	121,572.64	0.00 %	121,572.64
TVL1	559.31	730.26	0.11	130.56 %	1,116,742.90	40.00 %	446,697.16	0.00 %	446,697.16
ASM1	74.18	96.69	0.19	130.35 %	117,898.15	40.00 %	47,159.26	0.00 %	47,159.26
MAR1	167.92	215.85	0.20	128.55 %	252,529.80	40.00 %	101,011.92	0.00 %	101,011.92
KYR1	69.00	85.92	0.38	124.51 %	119,768.90	40.00 %	47,907.56	0.00 %	47,907.56
SVK1	166.51	205.38	0.15	123.34 %	225,791.80	40.00 %	90,316.72	0.00 %	90,316.72
STU2	64.18	79.13	0.36	123.29 %	56,667.10	40.00 %	22,666.84	0.00 %	22,666.84
TCN1	135.30	166.62	0.44	123.15 %	213,280.90	40.00 %	85,312.36	0.00 %	85,312.36
COL1	48.94	58.54	0.27	119.63 %	48,907.05	30.00 %	14,672.12	0.00 %	14,672.12
SDI1	80.68	96.35	0.28	119.42 %	83,640.20	30.00 %	25,092.06	0.00 %	25,092.06
VLY1	189.13	219.69	0.29	116.16 %	281,076.30	30.00 %	84,322.89	0.00 %	84,322.89
PDI1	73.27	84.73	0.38	115.65 %	72,278.20	30.00 %	21,683.46	0.00 %	21,683.46
TKS1	180.53	206.10	0.26	114.16 %	198,181.55	30.00 %	59,454.47	0.00 %	59,454.47
TUT2	268.43	301.43	0.12	112.29 %	388,691.60	30.00 %	116,607.48	0.00 %	116,607.48
UDN1	84.20	94.26	0.20	111.94 %	110,038.10	30.00 %	33,011.43	0.00 %	33,011.43
VNR1	76.28	83.02	0.32	108.83 %	91,993.15	25.00 %	22,998.29	0.00 %	22,998.29
TYI1	97.46	101.73	0.28	104.38 %	160,534.05	25.00 %	40,133.51	0.00 %	40,133.51
VKM1	71.39	73.75	0.37	103.31 %	109,110.25	25.00 %	27,277.56	0.00 %	27,277.56
SNL1	89.81	88.54	0.30	98.58 %	85,157.15	20.00 %	17,031.43	0.00 %	17,031.43
SGT1	58.14	56.95	0.12	97.95 %	45,728.15	20.00 %	9,145.63	0.00 %	9,145.63
TUT1	669.40	652.03	0.14	97.40 %	1,043,932.70	20.00 %	208,786.54	0.00 %	208,786.54
SKD1	80.45	78.35	0.11	97.39 %	97,811.25	20.00 %	19,562.25	0.00 %	19,562.25
KVT1	327.15	315.40	0.10	96.41 %	507,471.25	20.00 %	101,494.25	0.00 %	101,494.25
TKY1	89.06	83.88	0.27	94.19 %	97,368.35	15.00 %	14,605.25	0.00 %	14,605.25
VNR2	302.56	279.10	0.10	92.25 %	342,633.55	15.00 %	51,395.03	0.00 %	51,395.03
RPM1	191.56	167.95	0.24	87.67 %	173,234.80	10.00 %	17,323.48	0.00 %	17,323.48
RND1	248.63	216.96	0.15	87.26 %	378,658.25	10.00 %	37,865.83	0.00 %	37,865.83
PKD1	172.79	147.43	0.34	85.33 %	194,707.35	10.00 %	19,470.74	0.00 %	19,470.74
APK2	104.96	85.86	0.21	81.80 %	75,727.90	10.00 %	7,572.79	0.00 %	7,572.79
APK1	130.57	102.73	0.28	78.68 %	140,731.90	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	139.77	200.82	0.07	143.68 %	182,696.70	40.00 %	73,078.68	0.00 %	73,078.68
CMR1	56.59	79.29	0.06	140.11 %	57,369.80	40.00 %	22,947.92	0.00 %	22,947.92
BTU1	40.40	55.33	0.07	136.95 %	47,908.60	40.00 %	19,163.44	0.00 %	19,163.44
KKD3	154.27	204.58	0.13	132.62 %	338,277.80	40.00 %	135,311.12	0.00 %	135,311.12
KRR1	151.20	199.17	0.23	131.73 %	286,795.00	40.00 %	114,718.00	0.00 %	114,718.00
TEN1	88.24	113.60	0.13	128.74 %	94,922.55	40.00 %	37,969.02	0.00 %	37,969.02
PNI1	60.48	77.85	0.09	128.71 %	58,778.40	40.00 %	23,511.36	0.00 %	23,511.36
TEN2	130.80	168.19	0.20	128.58 %	77,097.80	40.00 %	30,839.12	0.00 %	30,839.12
MDU1	464.98	566.52	0.10	121.84 %	502,487.70	40.00 %	200,995.08	0.00 %	200,995.08
DGL1	224.38	270.69	0.09	120.64 %	201,120.50	40.00 %	80,448.20	0.00 %	80,448.20
ODM1	48.10	56.78	0.09	118.05 %	36,597.25	30.00 %	10,979.18	0.00 %	10,979.18
ADP1	62.19	71.99	0.05	115.76 %	80,387.80	30.00 %	24,116.34	0.00 %	24,116.34
BNR1	62.02	71.72	0.10	115.65 %	67,815.15	30.00 %	20,344.55	0.00 %	20,344.55
USL1	84.52	97.64	0.06	115.52 %	87,151.75	30.00 %	26,145.53	0.00 %	26,145.53
TPT1	133.23	151.21	0.08	113.49 %	204,139.85	30.00 %	61,241.96	0.00 %	61,241.96
MDU6	223.06	251.02	0.08	112.54 %	218,781.05	30.00 %	65,634.32	0.00 %	65,634.32
PNV2	57.74	63.48	0.27	109.95 %	60,710.45	25.00 %	15,177.61	0.00 %	15,177.61
CBM1	96.11	103.26	0.08	107.44 %	136,027.35	25.00 %	34,006.84	0.00 %	34,006.84
MDU3	151.71	161.60	0.27	106.52 %	135,052.10	25.00 %	33,763.03	0.00 %	33,763.03
MDU7	160.33	168.37	0.04	105.01 %	162,725.05	25.00 %	40,681.26	0.00 %	40,681.26
TMM1	153.75	160.41	0.28	104.33 %	100,828.05	25.00 %	25,207.01	0.00 %	25,207.01
DGL2	100.70	103.63	0.27	102.90 %	101,413.50	25.00 %	25,353.38	0.00 %	25,353.38
MDU2	281.19	288.49	0.37	102.60 %	313,585.05	25.00 %	78,396.26	0.00 %	78,396.26
NTM1	52.09	52.96	0.11	101.67 %	69,281.20	25.00 %	17,320.30	0.00 %	17,320.30
PKM1	46.85	47.14	0.09	100.62 %	40,455.35	25.00 %	10,113.84	0.00 %	10,113.84
KPT1	63.88	64.11	0.03	100.37 %	81,072.80	25.00 %	20,268.20	0.00 %	20,268.20
NKI1	65.26	63.76	0.26	97.70 %	63,602.70	20.00 %	12,720.54	0.00 %	12,720.54
SGP1	56.72	54.69	0.19	96.43 %	80,066.45	20.00 %	16,013.29	0.00 %	16,013.29
MDU4	127.50	117.87	0.15	92.45 %	80,320.15	15.00 %	12,048.02	0.00 %	12,048.02
PVI1	98.71	90.67	0.06	91.85 %	91,095.75	15.00 %	13,664.36	0.00 %	13,664.36
TDI1	92.57	84.93	0.02	91.74 %	122,043.40	15.00 %	18,306.51	0.00 %	18,306.51
MDU5	97.67	88.38	0.04	90.50 %	99,501.00	15.00 %	14,925.15	0.00 %	14,925.15
MLR1	93.34	80.11	0.05	85.83 %	110,601.90	10.00 %	11,060.19	0.00 %	11,060.19
KYK1	72.36	61.84	0.05	85.46 %	68,682.90	10.00 %	6,868.29	0.00 %	6,868.29
DKI1	143.06	121.73	0.09	85.09 %	222,048.75	10.00 %	22,204.88	0.00 %	22,204.88
ATG1	184.93	157.18	0.16	84.99 %	153,781.35	10.00 %	15,378.14	0.00 %	15,378.14
MNM1	66.27	55.86	0.17	84.29 %	82,937.70	10.00 %	8,293.77	0.00 %	8,293.77
SVG1	142.70	117.34	0.06	82.23 %	125,163.55	10.00 %	12,516.36	0.00 %	12,516.36

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	70.11	118.44	0.05	168.94 %	165,045.25	40.00 %	66,018.10	0.00 %	66,018.10
GDM1	86.95	111.36	0.21	128.07 %	86,402.10	40.00 %	34,560.84	0.00 %	34,560.84
BGR1	52.07	64.92	0.15	124.67 %	95,009.80	40.00 %	38,003.92	0.00 %	38,003.92
TRR1	156.59	194.75	0.15	124.38 %	223,212.70	40.00 %	89,285.08	0.00 %	89,285.08
SLG1	69.75	83.12	0.05	119.16 %	111,140.90	30.00 %	33,342.27	0.00 %	33,342.27
ABR1	126.86	150.61	0.06	118.72 %	203,211.30	30.00 %	60,963.39	0.00 %	60,963.39
VEL2	224.09	251.38	0.11	112.18 %	372,662.70	30.00 %	111,798.81	0.00 %	111,798.81
ARC2	90.26	99.47	0.07	110.20 %	138,679.30	30.00 %	41,603.79	0.00 %	41,603.79
CGM1	70.74	75.43	0.39	106.64 %	79,957.50	25.00 %	19,989.38	0.00 %	19,989.38
VEL1	164.06	174.69	0.14	106.48 %	248,500.85	25.00 %	62,125.21	0.00 %	62,125.21
AKM1	153.74	163.05	0.09	106.06 %	221,967.35	25.00 %	55,491.84	0.00 %	55,491.84
WJP1	103.32	106.11	0.10	102.70 %	163,072.00	25.00 %	40,768.00	0.00 %	40,768.00
TRT1	104.41	104.67	0.04	100.25 %	122,337.50	25.00 %	30,584.38	0.00 %	30,584.38
PTU1	37.97	37.01	0.00	97.46 %	32,995.45	20.00 %	6,599.09	0.00 %	6,599.09
WJD1	109.00	104.29	0.39	95.68 %	183,444.50	20.00 %	36,688.90	0.00 %	36,688.90
PLR1	74.23	70.39	0.03	94.82 %	73,092.40	15.00 %	10,963.86	0.00 %	10,963.86
KPM2	356.52	336.19	0.12	94.30 %	402,440.25	15.00 %	60,366.04	0.00 %	60,366.04
ANI1	79.22	74.50	0.09	94.04 %	93,281.10	15.00 %	13,992.17	0.00 %	13,992.17
KPM1	108.30	101.25	0.35	93.49 %	133,818.45	15.00 %	20,072.77	0.00 %	20,072.77
CPT1	72.06	65.50	0.14	90.90 %	111,424.40	15.00 %	16,713.66	0.00 %	16,713.66
SBR1	223.12	194.84	0.01	87.32 %	291,679.90	10.00 %	29,167.99	0.00 %	29,167.99
UGI1	51.09	43.15	0.00	84.46 %	45,036.45	10.00 %	4,503.65	0.00 %	4,503.65
CYR1	90.76	76.06	0.09	83.80 %	118,236.95	10.00 %	11,823.70	0.00 %	11,823.70
VSI1	143.18	119.77	0.06	83.65 %	202,202.30	10.00 %	20,220.23	0.00 %	20,220.23
TRL1	254.12	201.88	0.17	79.44 %	259,632.40	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH46	72.95	100.20	0.10	137.35 %	137,258.90	40.00 %	54,903.56	0.00 %	54,903.56
CH17	151.26	199.15	0.08	131.66 %	372,758.45	40.00 %	149,103.38	0.00 %	149,103.38
CH27	50.97	64.85	0.37	127.24 %	93,237.05	40.00 %	37,294.82	0.00 %	37,294.82
UKI1	93.94	108.61	0.13	115.62 %	143,346.00	30.00 %	43,003.80	0.00 %	43,003.80
PON1	89.76	100.93	0.09	112.44 %	172,998.00	30.00 %	51,899.40	0.00 %	51,899.40
CH31	71.36	79.81	0.13	111.84 %	121,613.00	30.00 %	36,483.90	0.00 %	36,483.90
CH23	91.41	99.61	0.44	108.97 %	136,448.80	25.00 %	34,112.20	0.00 %	34,112.20
MC05	33.28	35.74	0.48	107.37 %	18,058.25	25.00 %	4,514.56	0.00 %	4,514.56
CH18	212.52	223.65	0.16	105.24 %	377,373.05	25.00 %	94,343.26	0.00 %	94,343.26
CH24	212.96	222.80	0.12	104.62 %	315,244.60	25.00 %	78,811.15	0.00 %	78,811.15
CH03	485.59	485.22	0.23	99.92 %	687,971.25	20.00 %	137,594.25	0.00 %	137,594.25
CH34	204.45	192.50	0.09	94.16 %	245,279.00	15.00 %	36,791.85	0.00 %	36,791.85
CH50	196.21	183.60	0.08	93.57 %	319,803.75	15.00 %	47,970.56	0.00 %	47,970.56
GPD1	123.49	113.68	0.27	92.06 %	109,028.10	15.00 %	16,354.22	0.00 %	16,354.22
CH33	201.13	177.79	0.19	88.40 %	248,658.15	10.00 %	24,865.82	0.00 %	24,865.82
CH41	185.88	162.90	0.12	87.64 %	281,693.30	10.00 %	28,169.33	0.00 %	28,169.33
CH15	478.60	418.67	0.10	87.48 %	500,257.45	10.00 %	50,025.75	0.00 %	50,025.75
CH12	310.10	269.32	0.22	86.85 %	388,038.75	10.00 %	38,803.88	0.00 %	38,803.88
CH36	84.94	73.54	0.35	86.58 %	79,903.20	10.00 %	7,990.32	0.00 %	7,990.32
CH20	263.26	226.28	0.29	85.95 %	290,852.10	10.00 %	29,085.21	0.00 %	29,085.21
MJR1	187.23	160.42	0.14	85.68 %	181,911.45	10.00 %	18,191.15	0.00 %	18,191.15
CH06	198.28	161.07	0.05	81.24 %	231,627.20	10.00 %	23,162.72	0.00 %	23,162.72
CH21	353.60	284.55	0.26	80.47 %	351,164.65	10.00 %	35,116.47	0.00 %	35,116.47
CH44	170.75	133.09	0.19	77.95 %	180,797.65	0.00 %		0.00 %	
CH32	35.18	27.29	0.06	77.59 %	40,259.45	0.00 %		0.00 %	
CH43	151.46	117.47	0.44	77.56 %	139,887.65	0.00 %		0.00 %	
MC06	42.67	31.58	0.89	74.01 %	16,072.05	0.00 %		0.00 %	
CH51	230.65	156.13	0.97	67.69 %	192,138.80	0.00 %		0.00 %	
CH01	15.03	2.63	0.00	17.49 %	3,436.30	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TRY2	89.40	113.67	0.08	127.15 %	97,367.55	40.00 %	38,947.02	0.00 %	38,947.02
TYR1	143.99	180.86	0.12	125.60 %	172,364.25	40.00 %	68,945.70	0.00 %	68,945.70
TRY3	153.23	185.80	0.03	121.26 %	152,876.50	40.00 %	61,150.60	0.00 %	61,150.60
PDK1	97.79	112.84	0.17	115.39 %	133,159.95	30.00 %	39,947.99	0.00 %	39,947.99
KIK1	113.64	120.20	0.06	105.77 %	162,588.20	25.00 %	40,647.05	0.00 %	40,647.05
MVM1	244.95	256.47	0.02	104.70 %	407,246.10	25.00 %	101,811.53	0.00 %	101,811.53
TVR1	91.78	94.44	0.00	102.90 %	106,730.70	25.00 %	26,682.68	0.00 %	26,682.68
TRY1	956.28	976.77	0.08	102.14 %	809,985.80	25.00 %	202,496.45	0.00 %	202,496.45
NMM1	72.26	73.64	0.03	101.91 %	90,904.15	25.00 %	22,726.04	0.00 %	22,726.04
NCK1	53.54	54.38	0.00	101.58 %	43,837.35	25.00 %	10,959.34	0.00 %	10,959.34
MSI1	120.25	117.27	0.03	97.52 %	121,567.85	20.00 %	24,313.57	0.00 %	24,313.57
TVR2	245.01	231.24	0.09	94.38 %	211,828.20	15.00 %	31,774.23	0.00 %	31,774.23
PTK1	202.24	188.63	0.04	93.27 %	167,015.30	15.00 %	25,052.30	0.00 %	25,052.30
TTP1	126.73	118.04	0.00	93.14 %	103,503.15	15.00 %	15,525.47	0.00 %	15,525.47
KRN1	104.61	94.96	0.16	90.77 %	106,659.70	15.00 %	15,998.96	0.00 %	15,998.96
ORU1	84.09	70.57	0.30	83.91 %	107,081.65	10.00 %	10,708.17	0.00 %	10,708.17
TNJ2	260.21	211.74	0.05	81.37 %	188,504.95	10.00 %	18,850.50	0.00 %	18,850.50
NGT1	162.11	131.05	0.04	80.84 %	217,582.65	10.00 %	21,758.27	0.00 %	21,758.27
MDI1	183.99	147.64	0.19	80.24 %	142,407.50	10.00 %	14,240.75	0.00 %	14,240.75
KUM1	324.84	257.24	0.03	79.19 %	250,428.00	0.00 %		0.00 %	
AYR1	144.75	114.03	0.16	78.77 %	137,018.50	0.00 %		0.00 %	
PBR2	369.28	289.30	0.09	78.34 %	275,537.90	0.00 %		0.00 %	
TRY4	229.04	175.38	0.03	76.57 %	253,340.35	0.00 %		0.00 %	
JKM1	152.43	114.38	0.05	75.03 %	130,437.50	0.00 %		0.00 %	
TNJ1	355.91	262.41	0.09	73.73 %	169,700.50	0.00 %		0.00 %	
PBR1	154.49	103.68	0.00	67.11 %	72,030.05	0.00 %		0.00 %	
APM1	77.69	48.06	0.20	61.86 %	65,822.55	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	125.67	153.29	0.19	121.98 %	168,682.10	40.00 %	67,472.84	0.00 %	67,472.84
MKM1	69.61	76.73	0.19	110.23 %	119,971.95	30.00 %	35,991.59	0.00 %	35,991.59
KLM1	141.81	153.22	0.02	108.04 %	242,294.00	25.00 %	60,573.50	0.00 %	60,573.50
SJI2	147.84	156.52	0.20	105.87 %	180,800.90	25.00 %	45,200.23	0.00 %	45,200.23
KML1	92.39	93.24	0.07	100.92 %	137,805.45	25.00 %	34,451.36	0.00 %	34,451.36
KKI2	167.39	163.19	0.21	97.49 %	208,551.85	20.00 %	41,710.37	0.00 %	41,710.37
POY2	262.23	240.85	0.06	91.85 %	319,625.30	15.00 %	47,943.80	0.00 %	47,943.80
VPM2	179.50	161.89	0.19	90.19 %	228,951.40	15.00 %	34,342.71	0.00 %	34,342.71
TRK1	176.52	158.32	0.26	89.69 %	229,804.65	10.00 %	22,980.47	0.00 %	22,980.47
TVM2	91.97	80.94	0.10	88.01 %	49,724.90	10.00 %	4,972.49	0.00 %	4,972.49
TDM1	128.49	108.22	0.12	84.22 %	121,009.85	10.00 %	12,100.99	0.00 %	12,100.99
POY1	341.70	284.16	0.19	83.16 %	454,637.65	10.00 %	45,463.77	0.00 %	45,463.77
CDM1	197.23	162.53	0.12	82.41 %	199,472.05	10.00 %	19,947.21	0.00 %	19,947.21
TVM1	87.46	72.05	0.12	82.38 %	85,552.35	10.00 %	8,555.24	0.00 %	8,555.24
CUD1	353.32	283.58	0.07	80.26 %	386,948.15	10.00 %	38,694.82	0.00 %	38,694.82
ULP1	177.36	141.07	0.16	79.54 %	157,366.25	0.00 %		0.00 %	
NVL2	194.02	151.46	0.07	78.07 %	153,215.95	0.00 %		0.00 %	
STP1	68.98	49.57	0.56	71.87 %	66,830.85	0.00 %		0.00 %	
VPM1	64.55	40.73	0.01	63.10 %	55,335.40	0.00 %		0.00 %	
VCM1	100.37	52.44	0.09	52.24 %	59,173.30	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	180.40	395.95	0.28	219.49 %	507,748.00	40.00 %	203,099.20	0.00 %	203,099.20
CH30	189.75	277.90	0.35	146.46 %	300,678.30	40.00 %	120,271.32	0.00 %	120,271.32
CH40	54.66	69.02	0.03	126.27 %	30,357.10	40.00 %	12,142.84	0.00 %	12,142.84
GUD1	185.45	209.80	0.22	113.13 %	405,160.70	30.00 %	121,548.21	0.00 %	121,548.21
CH25	193.13	204.14	0.27	105.70 %	240,923.25	25.00 %	60,230.81	0.00 %	60,230.81
CH37	96.27	97.69	0.13	101.47 %	180,775.35	25.00 %	45,193.84	0.00 %	45,193.84
CH45	191.35	189.11	0.27	98.83 %	269,018.40	20.00 %	53,803.68	0.00 %	53,803.68
CH19	239.37	234.21	0.21	97.84 %	345,222.65	20.00 %	69,044.53	0.00 %	69,044.53
CH48	234.78	222.62	0.01	94.82 %	401,948.75	15.00 %	60,292.31	0.00 %	60,292.31
CH35	159.86	145.33	0.03	90.91 %	270,062.95	15.00 %	40,509.44	0.00 %	40,509.44
CH14	381.63	344.18	0.22	90.19 %	496,563.00	15.00 %	74,484.45	0.00 %	74,484.45
CH05	383.12	336.48	0.10	87.83 %	404,523.20	10.00 %	40,452.32	0.00 %	40,452.32
MRM1	181.32	155.49	0.08	85.76 %	200,474.10	10.00 %	20,047.41	0.00 %	20,047.41
TKM1	93.75	79.42	0.04	84.72 %	116,490.20	10.00 %	11,649.02	0.00 %	11,649.02
CGL1	128.58	107.82	0.34	83.85 %	150,544.80	10.00 %	15,054.48	0.00 %	15,054.48
CH39	105.35	87.76	0.34	83.31 %	141,586.60	10.00 %	14,158.66	0.00 %	14,158.66
CH38	154.50	124.26	0.04	80.43 %	151,423.00	10.00 %	15,142.30	0.00 %	15,142.30
KNR1	126.03	93.82	0.09	74.45 %	140,922.35	0.00 %		0.00 %	
CH42	280.45	206.80	0.17	73.74 %	351,604.75	0.00 %		0.00 %	
CH49	285.77	210.33	0.13	73.60 %	324,693.05	0.00 %		0.00 %	
CH07	310.30	224.45	0.41	72.33 %	297,388.80	0.00 %		0.00 %	
CH28	311.09	212.15	0.10	68.20 %	456,248.10	0.00 %		0.00 %	
CH16	438.03	297.25	0.14	67.86 %	491,928.25	0.00 %		0.00 %	
AVD1	205.28	137.56	0.15	67.01 %	184,214.05	0.00 %		0.00 %	
SKL1	165.62	110.18	0.39	66.53 %	121,738.60	0.00 %		0.00 %	
GUD2	157.54	103.94	0.19	65.98 %	149,660.00	0.00 %		0.00 %	
CH08	451.71	257.24	0.24	56.95 %	404,708.85	0.00 %		0.00 %	
CH26	76.65	40.77	0.07	53.19 %	45,420.75	0.00 %		0.00 %	
CH22	256.33	130.56	0.12	50.93 %	146,322.50	0.00 %		0.00 %	
MC10	27.85	13.84	0.00	49.68 %	7,334.25	0.00 %		0.00 %	
MC09	17.42	7.85	0.03	45.07 %	7,210.60	0.00 %		0.00 %	
CH29	36.90	9.25	0.00	25.08 %	11,847.10	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	85.57	0.00	0.00 %	84,538.00	0.00 %		0.00 %	
GHUB	0.00	302.98	0.42	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.33	3.70	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	71.45	0.46	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	25.48	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.16	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	7.90	0.43	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.25)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	36.71	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.20)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.03	0.57	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.05)	-1.27	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.10)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.13)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	5.00	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	9.81	0.00	0.00 %	0.00	0.00 %		0.00 %	