



TN-Sales Spot Commission Details 18/04/2026 11:45 PM

Accu.Target 38,021.99 L	Sales 38,875.75 L	Achieved % 102.25 %	HO Budget+ % 0.00 %	Total Com. 472.86 L
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Note : Sales Period is From :01-Apr-2026 To :18-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	369.34	576.96	156.22 %	0.00	0.00 %	0.00
WEST-01	2,386.97	3,074.00	128.78 %	0.00	0.00 %	0.00
KL-NORTH	580.24	704.80	121.47 %	0.00	0.00 %	0.00
WEST-02	3,287.89	3,731.66	113.50 %	0.00	0.00 %	0.00
SOUTH-01	5,454.52	6,071.86	111.32 %	0.00	0.00 %	0.00
SOUTH-03	4,291.28	4,648.67	108.33 %	276,000.00	0.00 %	276,000.00
NORTH ARCOT	2,910.82	2,934.27	100.81 %	174,000.00	0.00 %	174,000.00
CHENNAI-02	4,735.81	4,323.43	91.29 %	129,000.00	0.00 %	129,000.00
TRICHY-01	5,034.83	4,594.46	91.25 %	0.00	0.00 %	0.00
SOUTH ARCOT	3,001.65	2,662.08	88.69 %	0.00	0.00 %	0.00
CHENNAI-01	5,968.64	5,010.08	83.94 %	0.00	0.00 %	0.00
OTHERS	0.00	543.48	0.00 %	0.00	0.00 %	0.00
Total	38,021.99	38,875.75	102.25 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	369.34	576.96	156.22%	200,000.00	0.00 %	200,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	1,037.96	1,462.96	140.95%	560,000.00	0.00 %	560,000.00
	TPR1	301.93	423.90	140.40%	160,000.00	0.00 %	160,000.00
	TPR4	297.07	375.72	126.48%	90,000.00	0.00 %	90,000.00
	PLI1	346.85	417.78	120.45%	120,000.00	0.00 %	120,000.00
	UAM1	403.16	393.64	97.64%	22,500.00	0.00 %	22,500.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	580.24	704.80	121.47%	210,000.00	0.00 %	210,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	623.80	801.80	128.54%	240,000.00	0.00 %	240,000.00
	ERD1	1,051.37	1,188.29	113.02%	220,000.00	0.00 %	220,000.00
	SLM1	987.86	1,093.93	110.74%	200,000.00	0.00 %	200,000.00
	MTR1	624.86	647.64	103.64%	90,000.00	0.00 %	90,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	766.30	1,010.43	131.86%	400,000.00	0.00 %	400,000.00
	TVL1	836.43	1,068.34	127.73%	300,000.00	0.00 %	300,000.00
	TKS1	776.42	864.58	111.35%	160,000.00	0.00 %	160,000.00
	TUT1	1,271.30	1,401.59	110.25%	280,000.00	0.00 %	280,000.00
	VNR1	739.79	709.08	95.85%	52,500.00	0.00 %	52,500.00
	KVT1	1,064.27	1,017.85	95.64%	75,000.00	0.00 %	75,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	427.87	560.21	130.93%	200,000.00	0.00 %	200,000.00
	TEN1	514.24	613.45	119.29%	120,000.00	0.00 %	120,000.00
	MDU1	1,583.23	1,720.18	108.65%	255,000.00	0.00 %	255,000.00
	SVG1	830.41	827.18	99.61%	60,000.00	0.00 %	60,000.00
	KKD2	935.54	927.64	99.16%	67,500.00	0.00 %	67,500.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	922.38	1,096.86	118.92%	200,000.00	0.00 %	200,000.00
	NA01	1,033.69	994.42	96.20%	67,500.00	0.00 %	67,500.00
	NA03	954.74	842.99	88.29%	0.00	0.00 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,117.85	1,063.33	95.12%	75,000.00	0.00 %	75,000.00
	CH01	1,270.43	1,178.63	92.77%	82,500.00	0.00 %	82,500.00
	CH09	1,064.33	958.90	90.09%	67,500.00	0.00 %	67,500.00
	CH04	1,283.20	1,122.57	87.48%	0.00	0.00 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,544.55	1,578.63	102.21%	225,000.00	0.00 %	225,000.00
	KUM1	1,058.83	967.86	91.41%	67,500.00	0.00 %	67,500.00
	PBR1	1,260.14	1,099.07	87.22%	0.00	0.00 %	0.00
	TNJ1	1,171.31	948.91	81.01%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	830.20	745.51	89.80%	0.00	0.00 %	0.00
	SA01	1,107.16	989.67	89.39%	0.00	0.00 %	0.00
	SA02	1,064.29	926.90	87.09%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,414.01	1,289.35	91.18%	90,000.00	0.00 %	90,000.00
	CH08	1,507.11	1,331.93	88.38%	0.00	0.00 %	0.00
	CH03	1,071.89	916.38	85.49%	0.00	0.00 %	0.00
	CH06	1,975.63	1,472.42	74.53%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.81	0.00%	0.00	0.00 %	0.00
	CH02	0.00	120.85	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	304.31	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.03	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	25.39	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	9.81	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	7.78	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	69.56	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.16	0.00%	0.00	0.00 %	0.00

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	163.78	290.64	0.04	177.45 %	201,086.25	40.00 %	80,434.50	0.00 %	80,434.50
PAS1	81.97	138.04	0.16	168.41 %	94,281.55	40.00 %	37,712.62	0.00 %	37,712.62
PNL1	58.24	74.62	0.47	128.13 %	47,375.85	40.00 %	18,950.34	0.00 %	18,950.34
KLR1	65.35	73.67	0.12	112.73 %	52,659.90	30.00 %	15,797.97	0.00 %	15,797.97

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	48.67	93.80	0.15	192.75 %	124,792.15	40.00 %	49,916.86	0.00 %	49,916.86
TPR2	115.63	207.32	0.05	179.31 %	183,285.85	40.00 %	73,314.34	0.00 %	73,314.34
CBE1	65.32	113.41	0.49	173.63 %	117,979.60	40.00 %	47,191.84	0.00 %	47,191.84
MPM1	81.78	137.06	0.10	167.60 %	165,744.15	40.00 %	66,297.66	0.00 %	66,297.66
CBE4	104.81	170.61	0.05	162.77 %	241,923.55	40.00 %	96,769.42	0.00 %	96,769.42
ANR1	17.65	28.59	0.18	162.04 %	60,309.50	40.00 %	24,123.80	0.00 %	24,123.80
SNR1	84.04	133.36	0.06	158.70 %	153,461.15	40.00 %	61,384.46	0.00 %	61,384.46
CBE2	402.18	592.82	0.07	147.40 %	681,728.10	40.00 %	272,691.24	0.00 %	272,691.24
CBE3	27.47	39.17	0.00	142.56 %	57,436.25	40.00 %	22,974.50	0.00 %	22,974.50
PDM1	46.21	65.62	0.24	142.01 %	111,648.10	40.00 %	44,659.24	0.00 %	44,659.24
PPI1	41.41	56.53	0.07	136.51 %	92,306.25	40.00 %	36,922.50	0.00 %	36,922.50
TPR1	103.61	140.31	0.34	135.42 %	163,886.00	40.00 %	65,554.40	0.00 %	65,554.40
GBM1	66.64	89.10	0.07	133.71 %	98,114.65	40.00 %	39,245.86	0.00 %	39,245.86
KGM1	54.45	72.18	0.00	132.55 %	109,156.90	40.00 %	43,662.76	0.00 %	43,662.76
SUL1	59.11	77.14	0.18	130.52 %	121,322.75	40.00 %	48,529.10	0.00 %	48,529.10
UMP1	58.27	76.02	0.17	130.46 %	62,638.85	40.00 %	25,055.54	0.00 %	25,055.54
DPM2	68.40	81.90	0.04	119.74 %	146,435.60	30.00 %	43,930.68	0.00 %	43,930.68
KMR1	144.23	169.27	0.26	117.36 %	264,823.25	30.00 %	79,446.98	0.00 %	79,446.98
CBE6	95.17	110.40	0.31	116.00 %	123,372.45	30.00 %	37,011.74	0.00 %	37,011.74
SYM2	61.90	65.64	0.05	106.03 %	75,865.45	25.00 %	18,966.36	0.00 %	18,966.36
CNR1	45.56	46.86	0.03	102.86 %	32,490.40	25.00 %	8,122.60	0.00 %	8,122.60
PLI1	119.53	122.07	0.25	102.12 %	124,005.15	25.00 %	31,001.29	0.00 %	31,001.29
CBE5	55.63	56.78	0.09	102.08 %	116,256.55	25.00 %	29,064.14	0.00 %	29,064.14
TPR3	82.70	76.27	0.01	92.23 %	77,025.70	15.00 %	11,553.86	0.00 %	11,553.86
KMD1	60.74	54.63	0.09	89.94 %	68,345.25	10.00 %	6,834.53	0.00 %	6,834.53
GDR1	54.62	44.50	0.10	81.48 %	34,750.95	10.00 %	3,475.10	0.00 %	3,475.10
KGI1	62.03	45.83	0.00	73.88 %	32,758.65	0.00 %		0.00 %	
TPR4	60.80	42.06	0.00	69.17 %	60,435.20	0.00 %		0.00 %	
UAM1	98.43	64.75	0.14	65.78 %	43,723.30	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	580.24	704.80	0.12	121.47 %	753,342.45	40.00 %	301,336.98	0.00 %	301,336.98

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	70.15	158.06	0.07	225.32 %	156,157.75	40.00 %	62,463.10	0.00 %	62,463.10
DPR1	48.56	69.18	0.02	142.45 %	54,266.95	40.00 %	21,706.78	0.00 %	21,706.78
HSR1	94.07	128.99	0.14	137.12 %	174,728.25	40.00 %	69,891.30	0.00 %	69,891.30
ERD1	223.22	300.11	0.17	134.45 %	407,673.70	40.00 %	163,069.48	0.00 %	163,069.48
KVP1	55.76	74.72	0.37	134.01 %	64,379.80	40.00 %	25,751.92	0.00 %	25,751.92
EDP1	34.78	43.85	0.20	126.09 %	36,964.40	40.00 %	14,785.76	0.00 %	14,785.76
ERD2	230.13	288.03	0.08	125.16 %	544,001.65	40.00 %	217,600.66	0.00 %	217,600.66
NKL2	144.35	177.25	0.13	122.79 %	224,721.45	40.00 %	89,888.58	0.00 %	89,888.58
TCG1	67.16	81.96	0.00	122.02 %	130,200.30	40.00 %	52,080.12	0.00 %	52,080.12
SLM2	118.31	144.17	0.00	121.85 %	142,404.05	40.00 %	56,961.62	0.00 %	56,961.62
SGI1	50.65	59.22	0.04	116.93 %	56,760.00	30.00 %	17,028.00	0.00 %	17,028.00
PLC1	58.96	68.58	0.12	116.32 %	104,799.10	30.00 %	31,439.73	0.00 %	31,439.73
SLM1	294.66	341.64	0.07	115.95 %	352,462.90	30.00 %	105,738.87	0.00 %	105,738.87
PDR1	48.22	54.01	0.00	112.00 %	103,779.25	30.00 %	31,133.78	0.00 %	31,133.78
SLM3	144.36	161.67	0.07	111.99 %	208,923.25	30.00 %	62,676.98	0.00 %	62,676.98
PMP1	73.15	79.83	0.22	109.14 %	58,277.95	25.00 %	14,569.49	0.00 %	14,569.49
BMD1	61.29	66.78	0.00	108.96 %	68,514.05	25.00 %	17,128.51	0.00 %	17,128.51
KAM1	57.46	62.53	0.35	108.82 %	93,705.25	25.00 %	23,426.31	0.00 %	23,426.31
DPR2	63.09	67.91	0.20	107.64 %	92,408.85	25.00 %	23,102.21	0.00 %	23,102.21
MCR1	89.74	96.34	0.13	107.35 %	143,814.25	25.00 %	35,953.56	0.00 %	35,953.56
TRM1	105.25	111.12	0.11	105.58 %	121,501.60	25.00 %	30,375.40	0.00 %	30,375.40
OML1	94.40	98.94	0.26	104.80 %	140,531.10	25.00 %	35,132.78	0.00 %	35,132.78
ATU1	140.61	147.02	0.05	104.56 %	154,899.10	25.00 %	38,724.78	0.00 %	38,724.78
CMI1	50.06	52.15	0.00	104.16 %	71,498.20	25.00 %	17,874.55	0.00 %	17,874.55
VPD1	96.71	100.46	0.03	103.87 %	127,320.20	25.00 %	31,830.05	0.00 %	31,830.05
HSR2	163.61	169.88	0.15	103.83 %	199,900.50	25.00 %	49,975.13	0.00 %	49,975.13
APN1	71.39	73.13	0.18	102.44 %	113,252.65	25.00 %	28,313.16	0.00 %	28,313.16
RSP1	98.57	99.83	0.22	101.28 %	115,915.95	25.00 %	28,978.99	0.00 %	28,978.99
SGG1	41.12	40.94	0.19	99.54 %	45,046.80	20.00 %	9,009.36	0.00 %	9,009.36
EPI1	87.04	81.99	0.08	94.20 %	100,344.90	15.00 %	15,051.74	0.00 %	15,051.74
MTR1	98.34	86.74	0.20	88.20 %	114,459.35	10.00 %	11,445.94	0.00 %	11,445.94
HRR1	64.19	50.64	0.14	78.89 %	50,028.45	0.00 %		0.00 %	
VKL1	57.46	41.66	0.19	72.49 %	73,547.15	0.00 %		0.00 %	
KMM1	91.07	52.37	0.05	57.50 %	68,795.05	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	61.10	106.94	0.06	175.03 %	143,142.90	40.00 %	57,257.16	0.00 %	57,257.16
ERL2	82.55	140.37	0.19	170.03 %	252,359.05	40.00 %	100,943.62	0.00 %	100,943.62
MMT1	70.96	116.97	0.29	164.84 %	113,499.80	40.00 %	45,399.92	0.00 %	45,399.92
KSM1	37.12	55.89	0.24	150.55 %	45,334.45	40.00 %	18,133.78	0.00 %	18,133.78
ARM1	57.11	84.25	0.49	147.51 %	76,356.70	40.00 %	30,542.68	0.00 %	30,542.68
TKS2	223.00	291.35	0.30	130.65 %	264,852.70	40.00 %	105,941.08	0.00 %	105,941.08
TVL1	529.87	685.05	0.11	129.29 %	1,043,948.30	40.00 %	417,579.32	0.00 %	417,579.32
NGR1	307.31	396.67	0.49	129.08 %	276,149.00	40.00 %	110,459.60	0.00 %	110,459.60
ASM1	70.27	90.70	0.20	129.06 %	108,337.30	40.00 %	43,334.92	0.00 %	43,334.92
TCN1	128.18	161.49	0.46	125.99 %	209,999.65	40.00 %	83,999.86	0.00 %	83,999.86
MAR1	159.08	198.01	0.21	124.47 %	227,772.75	40.00 %	91,109.10	0.00 %	91,109.10
KYR1	65.37	80.55	0.41	123.23 %	113,599.55	40.00 %	45,439.82	0.00 %	45,439.82
COL1	46.36	56.99	0.28	122.93 %	47,061.35	40.00 %	18,824.54	0.00 %	18,824.54
SVK1	157.75	191.24	0.16	121.23 %	208,658.95	40.00 %	83,463.58	0.00 %	83,463.58
STU2	60.80	73.37	0.39	120.67 %	52,196.45	40.00 %	20,878.58	0.00 %	20,878.58
SDI1	76.43	91.02	0.30	119.09 %	79,363.30	30.00 %	23,808.99	0.00 %	23,808.99
VLY1	179.17	208.35	0.30	116.28 %	267,461.50	30.00 %	80,238.45	0.00 %	80,238.45
UDN1	79.77	91.39	0.12	114.57 %	104,758.80	30.00 %	31,427.64	0.00 %	31,427.64
PDI1	69.41	79.30	0.41	114.24 %	69,013.65	30.00 %	20,704.10	0.00 %	20,704.10
TKS1	171.02	193.44	0.21	113.11 %	184,962.40	30.00 %	55,488.72	0.00 %	55,488.72
TUT2	254.30	284.92	0.12	112.04 %	364,153.45	30.00 %	109,246.04	0.00 %	109,246.04
VNR1	72.27	79.58	0.33	110.12 %	88,441.20	30.00 %	26,532.36	0.00 %	26,532.36
TYI1	92.33	95.09	0.30	102.99 %	152,959.05	25.00 %	38,239.76	0.00 %	38,239.76
VKM1	67.63	69.14	0.37	102.23 %	103,022.50	25.00 %	25,755.63	0.00 %	25,755.63
TUT1	634.17	628.32	0.12	99.08 %	1,002,648.95	20.00 %	200,529.79	0.00 %	200,529.79
SNL1	85.09	83.79	0.28	98.47 %	79,062.20	20.00 %	15,812.44	0.00 %	15,812.44
SKD1	76.22	74.85	0.12	98.21 %	93,925.60	20.00 %	18,785.12	0.00 %	18,785.12
KVT1	309.93	294.74	0.11	95.10 %	473,431.45	15.00 %	71,014.72	0.00 %	71,014.72
TKY1	84.37	78.95	0.29	93.57 %	91,767.20	15.00 %	13,765.08	0.00 %	13,765.08
SGT1	55.08	51.25	0.14	93.04 %	41,679.75	15.00 %	6,251.96	0.00 %	6,251.96
VNR2	286.64	259.82	0.10	90.64 %	321,462.05	15.00 %	48,219.31	0.00 %	48,219.31
RPM1	181.48	158.21	0.26	87.18 %	161,935.00	10.00 %	16,193.50	0.00 %	16,193.50
RND1	235.54	204.38	0.16	86.77 %	358,117.45	10.00 %	35,811.75	0.00 %	35,811.75
PKD1	163.69	137.03	0.37	83.71 %	184,810.55	10.00 %	18,481.06	0.00 %	18,481.06
APK2	99.44	79.79	0.23	80.24 %	70,409.65	10.00 %	7,040.97	0.00 %	7,040.97
APK1	123.70	98.64	0.29	79.74 %	135,120.50	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	132.41	193.05	0.07	145.80 %	167,497.20	40.00 %	66,998.88	0.00 %	66,998.88
CMR1	53.61	76.47	0.06	142.64 %	54,768.90	40.00 %	21,907.56	0.00 %	21,907.56
BTU1	38.27	52.26	0.07	136.54 %	44,812.40	40.00 %	17,924.96	0.00 %	17,924.96
KRR1	143.24	194.09	0.23	135.50 %	277,595.50	40.00 %	111,038.20	0.00 %	111,038.20
KKD3	146.15	190.55	0.11	130.38 %	312,071.15	40.00 %	124,828.46	0.00 %	124,828.46
TEN2	123.92	158.27	0.21	127.72 %	70,678.50	40.00 %	28,271.40	0.00 %	28,271.40
TEN1	83.60	103.52	0.14	123.84 %	88,128.60	40.00 %	35,251.44	0.00 %	35,251.44
PNI1	57.30	70.42	0.10	122.89 %	52,261.35	40.00 %	20,904.54	0.00 %	20,904.54
MDU1	440.51	530.63	0.10	120.46 %	464,095.55	40.00 %	185,638.22	0.00 %	185,638.22
DGL1	212.57	252.94	0.07	118.99 %	187,133.65	30.00 %	56,140.10	0.00 %	56,140.10
BNR1	58.75	69.08	0.10	117.57 %	65,508.80	30.00 %	19,652.64	0.00 %	19,652.64
TPT1	126.22	145.00	0.08	114.88 %	194,186.30	30.00 %	58,255.89	0.00 %	58,255.89
USL1	80.08	91.38	0.04	114.12 %	81,973.75	30.00 %	24,592.13	0.00 %	24,592.13
ADP1	58.92	66.95	0.05	113.64 %	72,392.50	30.00 %	21,717.75	0.00 %	21,717.75
ODM1	45.57	51.48	0.10	112.96 %	33,902.00	30.00 %	10,170.60	0.00 %	10,170.60
PNV2	54.70	60.96	0.28	111.43 %	57,453.30	30.00 %	17,235.99	0.00 %	17,235.99
MDU6	211.32	230.02	0.07	108.85 %	204,617.60	25.00 %	51,154.40	0.00 %	51,154.40
MDU3	143.72	153.61	0.29	106.88 %	128,618.85	25.00 %	32,154.71	0.00 %	32,154.71
CBM1	91.05	95.56	0.09	104.95 %	126,150.55	25.00 %	31,537.64	0.00 %	31,537.64
MDU7	151.90	159.14	0.05	104.77 %	147,724.45	25.00 %	36,931.11	0.00 %	36,931.11
TMM1	145.66	152.25	0.30	104.53 %	94,612.40	25.00 %	23,653.10	0.00 %	23,653.10
NTM1	49.35	51.18	0.12	103.71 %	66,314.10	25.00 %	16,578.53	0.00 %	16,578.53
KPT1	60.52	62.05	0.03	102.54 %	78,311.50	25.00 %	19,577.88	0.00 %	19,577.88
DGL2	95.40	97.36	0.28	102.05 %	91,142.60	25.00 %	22,785.65	0.00 %	22,785.65
MDU2	266.39	265.62	0.40	99.71 %	284,198.80	20.00 %	56,839.76	0.00 %	56,839.76
PKM1	44.39	43.60	0.10	98.23 %	38,026.00	20.00 %	7,605.20	0.00 %	7,605.20
NKI1	61.82	60.62	0.27	98.06 %	59,998.70	20.00 %	11,999.74	0.00 %	11,999.74
SGP1	53.74	51.69	0.21	96.19 %	75,798.75	20.00 %	15,159.75	0.00 %	15,159.75
MDU4	120.79	108.63	0.13	89.93 %	73,401.65	10.00 %	7,340.17	0.00 %	7,340.17
TDI1	87.70	77.77	0.02	88.68 %	111,242.35	10.00 %	11,124.24	0.00 %	11,124.24
MDU5	92.53	81.37	0.05	87.94 %	93,894.40	10.00 %	9,389.44	0.00 %	9,389.44
MLR1	88.43	77.75	0.05	87.92 %	107,095.70	10.00 %	10,709.57	0.00 %	10,709.57
PVI1	93.52	81.24	0.07	86.87 %	79,731.40	10.00 %	7,973.14	0.00 %	7,973.14
KYK1	68.56	59.16	0.05	86.29 %	66,323.45	10.00 %	6,632.35	0.00 %	6,632.35
ATG1	175.20	150.95	0.17	86.16 %	148,772.95	10.00 %	14,877.30	0.00 %	14,877.30
DKI1	135.53	116.54	0.09	85.99 %	214,335.45	10.00 %	21,433.55	0.00 %	21,433.55
MNM1	62.78	52.95	0.18	84.33 %	81,818.60	10.00 %	8,181.86	0.00 %	8,181.86
SVG1	135.19	112.56	0.06	83.26 %	118,846.85	10.00 %	11,884.69	0.00 %	11,884.69

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	66.42	116.07	0.05	174.75 %	161,551.45	40.00 %	64,620.58	0.00 %	64,620.58
GDM1	82.37	105.86	0.22	128.51 %	81,101.25	40.00 %	32,440.50	0.00 %	32,440.50
TRR1	148.34	187.89	0.15	126.66 %	217,057.30	40.00 %	86,822.92	0.00 %	86,822.92
BGR1	49.33	60.69	0.16	123.02 %	88,181.40	40.00 %	35,272.56	0.00 %	35,272.56
ABR1	120.18	142.48	0.07	118.56 %	194,517.50	30.00 %	58,355.25	0.00 %	58,355.25
SLG1	66.08	76.06	0.00	115.11 %	100,458.95	30.00 %	30,137.69	0.00 %	30,137.69
VEL2	212.30	238.53	0.12	112.36 %	357,579.70	30.00 %	107,273.91	0.00 %	107,273.91
VEL1	155.42	168.55	0.14	108.44 %	241,666.10	25.00 %	60,416.53	0.00 %	60,416.53
ARC2	85.51	90.64	0.07	106.00 %	128,820.65	25.00 %	32,205.16	0.00 %	32,205.16
CGM1	67.01	70.90	0.42	105.80 %	73,635.55	25.00 %	18,408.89	0.00 %	18,408.89
AKM1	145.64	153.50	0.10	105.40 %	210,579.90	25.00 %	52,644.98	0.00 %	52,644.98
WJP1	97.88	100.15	0.06	102.32 %	154,121.00	25.00 %	38,530.25	0.00 %	38,530.25
WJD1	103.26	98.07	0.36	94.98 %	175,299.90	15.00 %	26,294.99	0.00 %	26,294.99
TRT1	98.92	93.86	0.05	94.89 %	111,975.60	15.00 %	16,796.34	0.00 %	16,796.34
PLR1	70.33	66.58	0.03	94.68 %	69,659.75	15.00 %	10,448.96	0.00 %	10,448.96
ANI1	75.05	70.97	0.10	94.56 %	87,838.25	15.00 %	13,175.74	0.00 %	13,175.74
KPM2	337.75	317.96	0.13	94.14 %	377,937.25	15.00 %	56,690.59	0.00 %	56,690.59
PTU1	35.98	33.73	0.00	93.74 %	28,572.60	15.00 %	4,285.89	0.00 %	4,285.89
KPM1	102.60	93.45	0.32	91.08 %	120,659.30	15.00 %	18,098.90	0.00 %	18,098.90
CPT1	68.27	59.51	0.15	87.17 %	101,782.20	10.00 %	10,178.22	0.00 %	10,178.22
VSI1	135.65	113.85	0.07	83.93 %	195,491.00	10.00 %	19,549.10	0.00 %	19,549.10
UGI1	48.40	40.60	0.00	83.88 %	40,668.30	10.00 %	4,066.83	0.00 %	4,066.83
SBR1	211.38	176.57	0.00	83.53 %	271,969.65	10.00 %	27,196.97	0.00 %	27,196.97
CYR1	85.99	69.67	0.09	81.03 %	113,775.15	10.00 %	11,377.52	0.00 %	11,377.52
TRL1	240.74	188.11	0.17	78.14 %	239,670.00	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH46	69.11	93.95	0.11	135.93 %	128,260.35	40.00 %	51,304.14	0.00 %	51,304.14
CH17	143.30	189.68	0.09	132.37 %	351,641.05	40.00 %	140,656.42	0.00 %	140,656.42
CH27	48.29	59.93	0.37	124.11 %	88,261.30	40.00 %	35,304.52	0.00 %	35,304.52
UKI1	88.99	99.38	0.11	111.68 %	133,278.55	30.00 %	39,983.57	0.00 %	39,983.57
CH31	67.60	75.37	0.13	111.49 %	114,073.10	30.00 %	34,221.93	0.00 %	34,221.93
PON1	85.04	92.91	0.10	109.26 %	161,680.70	25.00 %	40,420.18	0.00 %	40,420.18
CH23	86.60	90.87	0.48	104.93 %	128,209.20	25.00 %	32,052.30	0.00 %	32,052.30
CH18	201.34	208.94	0.17	103.78 %	350,374.15	25.00 %	87,593.54	0.00 %	87,593.54
MC05	31.53	32.40	0.00	102.77 %	16,575.80	25.00 %	4,143.95	0.00 %	4,143.95
CH24	201.76	204.45	0.12	101.34 %	290,177.20	25.00 %	72,544.30	0.00 %	72,544.30
CH03	460.03	457.28	0.23	99.40 %	653,480.60	20.00 %	130,696.12	0.00 %	130,696.12
CH34	193.69	186.75	0.07	96.41 %	237,634.00	20.00 %	47,526.80	0.00 %	47,526.80
CH50	185.89	172.76	0.07	92.94 %	303,674.80	15.00 %	45,551.22	0.00 %	45,551.22
GPD1	116.99	107.35	0.29	91.77 %	103,735.85	15.00 %	15,560.38	0.00 %	15,560.38
CH33	190.54	168.04	0.13	88.19 %	232,457.30	10.00 %	23,245.73	0.00 %	23,245.73
CH15	453.41	397.73	0.10	87.72 %	469,907.95	10.00 %	46,990.80	0.00 %	46,990.80
CH36	80.47	70.19	0.37	87.23 %	74,682.00	10.00 %	7,468.20	0.00 %	7,468.20
CH12	293.78	254.78	0.20	86.72 %	366,070.95	10.00 %	36,607.10	0.00 %	36,607.10
CH41	176.09	152.01	0.13	86.33 %	260,099.90	10.00 %	26,009.99	0.00 %	26,009.99
CH20	249.40	214.47	0.30	85.99 %	274,572.05	10.00 %	27,457.21	0.00 %	27,457.21
MJR1	177.38	149.26	0.15	84.15 %	169,625.90	10.00 %	16,962.59	0.00 %	16,962.59
CH21	334.99	265.53	0.24	79.27 %	330,765.40	0.00 %		0.00 %	
CH44	161.77	125.27	0.18	77.44 %	170,222.95	0.00 %		0.00 %	
CH43	143.48	109.81	0.47	76.53 %	132,297.20	0.00 %		0.00 %	
CH06	187.84	141.37	0.05	75.26 %	214,854.60	0.00 %		0.00 %	
CH32	33.32	24.81	0.06	74.44 %	34,718.75	0.00 %		0.00 %	
MC06	40.43	29.88	0.94	73.92 %	15,433.10	0.00 %		0.00 %	
CH51	218.51	146.01	0.93	66.82 %	181,297.05	0.00 %		0.00 %	
CH01	14.24	2.24	0.00	15.71 %	2,405.30	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TRY2	84.70	109.06	0.08	128.76 %	88,329.85	40.00 %	35,331.94	0.00 %	35,331.94
TRY3	145.16	178.33	0.03	122.85 %	143,592.15	40.00 %	57,436.86	0.00 %	57,436.86
TYR1	136.42	167.01	0.13	122.43 %	152,791.15	40.00 %	61,116.46	0.00 %	61,116.46
PDK1	92.65	107.00	0.18	115.49 %	124,325.25	30.00 %	37,297.58	0.00 %	37,297.58
KIK1	107.66	114.32	0.02	106.19 %	153,985.40	25.00 %	38,496.35	0.00 %	38,496.35
TVR1	86.95	91.70	0.00	105.47 %	103,469.30	25.00 %	25,867.33	0.00 %	25,867.33
NCK1	50.72	53.36	0.00	105.22 %	42,804.05	25.00 %	10,701.01	0.00 %	10,701.01
MVM1	232.06	243.00	0.02	104.72 %	389,535.05	25.00 %	97,383.76	0.00 %	97,383.76
NMM1	68.45	71.23	0.03	104.05 %	89,172.60	25.00 %	22,293.15	0.00 %	22,293.15
TRY1	905.95	928.77	0.09	102.52 %	756,614.40	25.00 %	189,153.60	0.00 %	189,153.60
MSI1	113.92	110.85	0.03	97.30 %	112,580.30	20.00 %	22,516.06	0.00 %	22,516.06
TVR2	232.12	222.99	0.10	96.07 %	205,125.00	20.00 %	41,025.00	0.00 %	41,025.00
TTP1	120.06	112.78	0.00	93.94 %	98,532.60	15.00 %	14,779.89	0.00 %	14,779.89
PTK1	191.59	179.88	0.02	93.89 %	159,028.10	15.00 %	23,854.22	0.00 %	23,854.22
KRN1	99.11	91.12	0.16	91.94 %	101,917.10	15.00 %	15,287.57	0.00 %	15,287.57
ORU1	79.67	68.11	0.31	85.49 %	104,766.10	10.00 %	10,476.61	0.00 %	10,476.61
NGT1	153.58	125.31	0.04	81.59 %	210,612.75	10.00 %	21,061.28	0.00 %	21,061.28
TNJ2	246.52	200.62	0.05	81.38 %	179,168.60	10.00 %	17,916.86	0.00 %	17,916.86
MDI1	174.31	140.19	0.20	80.43 %	136,788.15	10.00 %	13,678.82	0.00 %	13,678.82
KUM1	307.75	247.40	0.03	80.39 %	238,970.45	10.00 %	23,897.05	0.00 %	23,897.05
PBR2	349.85	272.40	0.09	77.86 %	257,825.50	0.00 %		0.00 %	
TRY4	216.99	164.35	0.04	75.74 %	231,868.60	0.00 %		0.00 %	
AYR1	137.14	103.70	0.18	75.62 %	125,287.50	0.00 %		0.00 %	
JKM1	144.41	106.06	0.05	73.44 %	123,545.90	0.00 %		0.00 %	
TNJ1	337.18	243.89	0.07	72.33 %	159,608.25	0.00 %		0.00 %	
PBR1	146.36	96.06	0.00	65.63 %	68,476.80	0.00 %		0.00 %	
APM1	73.60	44.98	0.21	61.12 %	60,598.65	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	119.06	147.83	0.20	124.17 %	161,740.90	40.00 %	64,696.36	0.00 %	64,696.36
KLM1	134.35	145.13	0.03	108.03 %	230,027.80	25.00 %	57,506.95	0.00 %	57,506.95
MKM1	65.95	71.20	0.20	107.97 %	110,264.65	25.00 %	27,566.16	0.00 %	27,566.16
SJI2	140.06	147.95	0.21	105.63 %	172,193.60	25.00 %	43,048.40	0.00 %	43,048.40
KML1	87.53	89.43	0.08	102.17 %	132,667.55	25.00 %	33,166.89	0.00 %	33,166.89
KKI2	158.58	155.66	0.22	98.16 %	197,421.80	20.00 %	39,484.36	0.00 %	39,484.36
POY2	248.43	236.67	0.06	95.27 %	311,907.90	20.00 %	62,381.58	0.00 %	62,381.58
VPM2	170.05	156.08	0.20	91.78 %	222,980.50	15.00 %	33,447.08	0.00 %	33,447.08
TRK1	167.23	151.63	0.27	90.67 %	220,929.30	15.00 %	33,139.40	0.00 %	33,139.40
TVM2	87.13	78.42	0.10	90.01 %	48,374.30	10.00 %	4,837.43	0.00 %	4,837.43
TDM1	121.73	103.82	0.13	85.29 %	117,065.15	10.00 %	11,706.52	0.00 %	11,706.52
TVM1	82.85	69.67	0.13	84.09 %	82,705.15	10.00 %	8,270.52	0.00 %	8,270.52
POY1	323.71	268.43	0.20	82.92 %	431,465.25	10.00 %	43,146.53	0.00 %	43,146.53
CDM1	186.85	153.58	0.13	82.19 %	186,771.15	10.00 %	18,677.12	0.00 %	18,677.12
ULP1	168.03	136.13	0.17	81.01 %	152,577.75	10.00 %	15,257.78	0.00 %	15,257.78
CUD1	334.72	268.23	0.07	80.13 %	361,142.10	10.00 %	36,114.21	0.00 %	36,114.21
NVL2	183.80	145.55	0.08	79.19 %	146,506.25	0.00 %		0.00 %	
STP1	65.35	47.12	0.59	72.10 %	65,264.65	0.00 %		0.00 %	
VPM1	61.15	37.94	0.01	62.05 %	53,566.30	0.00 %		0.00 %	
VCM1	95.09	51.61	0.09	54.27 %	57,598.30	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	170.90	380.52	0.25	222.65 %	477,604.90	40.00 %	191,041.96	0.00 %	191,041.96
CH30	179.77	260.17	0.32	144.72 %	274,496.75	40.00 %	109,798.70	0.00 %	109,798.70
CH40	51.79	63.59	0.03	122.79 %	28,813.50	40.00 %	11,525.40	0.00 %	11,525.40
GUD1	175.69	199.56	0.20	113.59 %	383,973.00	30.00 %	115,191.90	0.00 %	115,191.90
CH25	182.97	194.21	0.24	106.15 %	226,198.75	25.00 %	56,549.69	0.00 %	56,549.69
CH37	91.21	92.50	0.14	101.42 %	170,979.55	25.00 %	42,744.89	0.00 %	42,744.89
CH45	181.28	177.55	0.18	97.94 %	253,043.30	20.00 %	50,608.66	0.00 %	50,608.66
CH19	226.78	217.86	0.22	96.07 %	323,812.80	20.00 %	64,762.56	0.00 %	64,762.56
CH48	222.43	207.53	0.01	93.30 %	374,504.15	15.00 %	56,175.62	0.00 %	56,175.62
CH35	151.45	134.51	0.03	88.82 %	251,302.35	10.00 %	25,130.24	0.00 %	25,130.24
CH14	361.55	320.37	0.23	88.61 %	464,114.45	10.00 %	46,411.45	0.00 %	46,411.45
CH05	362.96	316.71	0.09	87.26 %	381,720.75	10.00 %	38,172.08	0.00 %	38,172.08
TKM1	88.82	76.23	0.04	85.83 %	110,619.95	10.00 %	11,062.00	0.00 %	11,062.00
MRM1	171.77	144.36	0.08	84.04 %	182,220.40	10.00 %	18,222.04	0.00 %	18,222.04
CGL1	121.81	100.97	0.37	82.89 %	140,495.35	10.00 %	14,049.54	0.00 %	14,049.54
CH39	99.80	81.46	0.37	81.62 %	131,533.00	10.00 %	13,153.30	0.00 %	13,153.30
CH38	146.37	116.74	0.04	79.76 %	141,328.15	0.00 %		0.00 %	
KNR1	119.39	86.02	0.10	72.04 %	132,388.35	0.00 %		0.00 %	
CH49	270.73	194.64	0.12	71.89 %	300,816.25	0.00 %		0.00 %	
CH07	293.96	210.57	0.43	71.63 %	278,134.60	0.00 %		0.00 %	
CH42	265.69	189.70	0.18	71.40 %	325,474.45	0.00 %		0.00 %	
SKL1	156.90	107.27	0.34	68.37 %	116,251.80	0.00 %		0.00 %	
CH28	294.71	199.29	0.07	67.62 %	428,160.25	0.00 %		0.00 %	
CH16	414.97	279.08	0.12	67.25 %	464,300.85	0.00 %		0.00 %	
AVD1	194.47	127.02	0.16	65.32 %	167,755.40	0.00 %		0.00 %	
GUD2	149.24	97.05	0.12	65.03 %	141,006.60	0.00 %		0.00 %	
CH08	427.94	243.50	0.25	56.90 %	375,983.95	0.00 %		0.00 %	
CH26	72.61	38.08	0.00	52.44 %	41,584.30	0.00 %		0.00 %	
CH22	242.84	123.76	0.13	50.97 %	136,567.75	0.00 %		0.00 %	
MC10	26.38	13.38	0.00	50.73 %	7,100.25	0.00 %		0.00 %	
MC09	16.50	7.50	0.03	45.48 %	6,478.60	0.00 %		0.00 %	
CH29	34.96	8.38	0.00	23.98 %	10,542.70	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	84.38	0.00	0.00 %	81,562.00	0.00 %		0.00 %	
GHUB	0.00	302.98	0.42	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.33	3.70	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	69.64	0.47	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	25.48	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.16	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	7.90	0.43	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.24)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	36.71	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.19)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.03	0.57	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.04)	-1.69	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	5.00	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	9.81	0.00	0.00 %	0.00	0.00 %		0.00 %	