

Accu.Target 35,909.62 L	Sales 36,734.25 L	Achieved % 102.30 %	HO Budget+% 0.00 %	Total Com. 447.54 L
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Note : Sales Period is From :01-Apr-2026 To :17-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	348.82	532.40	152.63 %	0.00	0.00 %	0.00
WEST-01	2,254.36	2,866.45	127.15 %	0.00	0.00 %	0.00
KL-NORTH	548.01	631.36	115.21 %	0.00	0.00 %	0.00
WEST-02	3,105.23	3,534.60	113.83 %	0.00	0.00 %	0.00
SOUTH-01	5,151.49	5,729.78	111.23 %	0.00	0.00 %	0.00
SOUTH-03	4,052.87	4,299.19	106.08 %	252,000.00	0.00 %	252,000.00
NORTH ARCOT	2,749.10	2,804.40	102.01 %	168,000.00	0.00 %	168,000.00
TRICHY-01	4,755.12	4,399.58	92.52 %	0.00	0.00 %	0.00
CHENNAI-02	4,472.71	4,096.13	91.58 %	120,000.00	0.00 %	120,000.00
SOUTH ARCOT	2,834.89	2,559.16	90.27 %	75,000.00	0.00 %	75,000.00
CHENNAI-01	5,637.04	4,759.11	84.43 %	0.00	0.00 %	0.00
OTHERS	0.00	522.09	0.00 %	0.00	0.00 %	0.00
Total	35,909.62	36,734.25	102.30 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	348.82	532.40	152.63%	200,000.00	0.00 %	200,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	285.16	399.16	139.98%	120,000.00	0.00 %	120,000.00
	CBE1	980.29	1,358.85	138.62%	520,000.00	0.00 %	520,000.00
	TPR4	280.56	355.27	126.63%	90,000.00	0.00 %	90,000.00
	PLI1	327.58	394.54	120.44%	90,000.00	0.00 %	90,000.00
	UAM1	380.76	358.63	94.19%	22,500.00	0.00 %	22,500.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	548.01	631.36	115.21%	120,000.00	0.00 %	120,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	589.14	756.80	128.46%	210,000.00	0.00 %	210,000.00
	ERD1	992.96	1,136.71	114.48%	220,000.00	0.00 %	220,000.00
	SLM1	932.98	1,025.96	109.97%	150,000.00	0.00 %	150,000.00
	MTR1	590.15	615.14	104.24%	90,000.00	0.00 %	90,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	723.73	949.41	131.18%	360,000.00	0.00 %	360,000.00
	TVL1	789.96	1,001.81	126.82%	300,000.00	0.00 %	300,000.00
	TUT1	1,200.67	1,334.72	111.16%	260,000.00	0.00 %	260,000.00
	TKS1	733.29	809.59	110.41%	160,000.00	0.00 %	160,000.00
	VNR1	698.69	675.06	96.62%	45,000.00	0.00 %	45,000.00
	KVT1	1,005.15	959.20	95.43%	67,500.00	0.00 %	67,500.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	404.10	539.25	133.44%	200,000.00	0.00 %	200,000.00
	MDU1	1,495.27	1,631.62	109.12%	240,000.00	0.00 %	240,000.00
	TEN1	485.67	480.65	98.97%	30,000.00	0.00 %	30,000.00
	SVG1	784.28	776.00	98.94%	52,500.00	0.00 %	52,500.00
	KKD2	883.56	871.66	98.65%	60,000.00	0.00 %	60,000.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	871.14	1,046.73	120.16%	300,000.00	0.00 %	300,000.00
	NA01	976.26	955.82	97.91%	67,500.00	0.00 %	67,500.00
	NA03	901.70	801.86	88.93%	0.00	0.00 %	0.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,458.74	1,509.53	103.48%	225,000.00	0.00 %	225,000.00
	KUM1	1,000.00	930.53	93.05%	67,500.00	0.00 %	67,500.00
	PBR1	1,190.13	1,056.02	88.73%	0.00	0.00 %	0.00
	TNJ1	1,106.24	903.50	81.67%	0.00	0.00 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	1,055.74	1,008.15	95.49%	75,000.00	0.00 %	75,000.00
	CH01	1,199.85	1,117.03	93.10%	82,500.00	0.00 %	82,500.00
	CH09	1,005.20	909.41	90.47%	67,500.00	0.00 %	67,500.00
	CH04	1,211.91	1,061.54	87.59%	0.00	0.00 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	1,045.65	952.84	91.12%	67,500.00	0.00 %	67,500.00
	SA03	784.08	713.92	91.05%	52,500.00	0.00 %	52,500.00
	SA02	1,005.16	892.41	88.78%	0.00	0.00 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,335.45	1,224.76	91.71%	90,000.00	0.00 %	90,000.00
	CH08	1,423.38	1,259.99	88.52%	0.00	0.00 %	0.00
	CH03	1,012.34	883.14	87.24%	0.00	0.00 %	0.00
	CH06	1,865.87	1,391.23	74.56%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.81	0.00%	0.00	0.00 %	0.00
	CH02	0.00	108.65	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	298.89	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.03	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	25.40	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.08)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	9.81	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	7.78	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	65.77	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.16	0.00%	0.00	0.00 %	0.00

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	154.68	267.61	0.04	173.01 %	186,783.45	40.00 %	74,713.38	0.00 %	74,713.38
PAS1	77.41	126.03	0.18	162.80 %	86,897.35	40.00 %	34,758.94	0.00 %	34,758.94
PNL1	55.00	69.32	0.50	126.04 %	44,223.80	40.00 %	17,689.52	0.00 %	17,689.52
KLR1	61.72	69.43	0.08	112.50 %	50,145.90	30.00 %	15,043.77	0.00 %	15,043.77

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	45.96	89.73	0.16	195.23 %	119,095.55	40.00 %	47,638.22	0.00 %	47,638.22
TPR2	109.20	197.01	0.06	180.41 %	171,140.20	40.00 %	68,456.08	0.00 %	68,456.08
CBE1	61.69	106.74	0.49	173.03 %	113,129.60	40.00 %	45,251.84	0.00 %	45,251.84
ANR1	16.67	27.74	0.18	166.44 %	58,393.90	40.00 %	23,357.56	0.00 %	23,357.56
CBE4	98.99	160.58	0.05	162.21 %	223,165.65	40.00 %	89,266.26	0.00 %	89,266.26
SNR1	79.37	122.95	0.06	154.91 %	141,398.10	40.00 %	56,559.24	0.00 %	56,559.24
MPM1	77.24	114.11	0.12	147.75 %	143,622.45	40.00 %	57,448.98	0.00 %	57,448.98
CBE3	25.95	37.77	0.00	145.58 %	54,297.55	40.00 %	21,719.02	0.00 %	21,719.02
CBE2	379.84	550.83	0.06	145.02 %	623,730.90	40.00 %	249,492.36	0.00 %	249,492.36
PDM1	43.64	62.62	0.25	143.50 %	106,036.90	40.00 %	42,414.76	0.00 %	42,414.76
TPR1	97.85	134.02	0.36	136.96 %	154,323.40	40.00 %	61,729.36	0.00 %	61,729.36
PPI1	39.11	53.56	0.08	136.95 %	88,597.65	40.00 %	35,439.06	0.00 %	35,439.06
GBM1	62.93	85.93	0.08	136.54 %	94,639.30	40.00 %	37,855.72	0.00 %	37,855.72
UMP1	55.03	72.14	0.18	131.08 %	58,185.70	40.00 %	23,274.28	0.00 %	23,274.28
KGM1	51.42	67.11	0.00	130.50 %	103,830.95	40.00 %	41,532.38	0.00 %	41,532.38
SUL1	55.82	70.88	0.19	126.97 %	113,666.20	40.00 %	45,466.48	0.00 %	45,466.48
DPM2	64.60	77.19	0.04	119.49 %	136,158.95	30.00 %	40,847.69	0.00 %	40,847.69
KMR1	136.22	155.17	0.28	113.91 %	246,039.05	30.00 %	73,811.72	0.00 %	73,811.72
CBE6	89.88	100.56	0.34	111.87 %	107,658.40	30.00 %	32,297.52	0.00 %	32,297.52
CNR1	43.03	45.04	0.04	104.69 %	31,659.30	25.00 %	7,914.83	0.00 %	7,914.83
PLI1	112.89	115.48	0.27	102.30 %	115,074.70	25.00 %	28,768.68	0.00 %	28,768.68
SYM2	58.46	59.59	0.05	101.92 %	66,356.10	25.00 %	16,589.03	0.00 %	16,589.03
CBE5	52.54	53.38	0.10	101.60 %	109,267.95	25.00 %	27,316.99	0.00 %	27,316.99
KMD1	57.36	50.70	0.05	88.38 %	63,177.95	10.00 %	6,317.80	0.00 %	6,317.80
TPR3	78.10	68.14	0.01	87.24 %	71,689.80	10.00 %	7,168.98	0.00 %	7,168.98
GDR1	51.58	42.12	0.10	81.65 %	32,210.70	10.00 %	3,221.07	0.00 %	3,221.07
KGI1	58.59	43.86	0.00	74.87 %	31,028.70	0.00 %		0.00 %	
UAM1	92.96	62.78	0.00	67.54 %	42,155.35	0.00 %		0.00 %	
TPR4	57.43	38.72	0.00	67.42 %	55,712.10	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	548.01	631.36	0.13	115.21 %	667,745.00	30.00 %	200,323.50	0.00 %	200,323.50

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	66.25	149.57	0.07	225.77 %	148,220.65	40.00 %	59,288.26	0.00 %	59,288.26
DPR1	45.87	64.99	0.02	141.71 %	51,028.25	40.00 %	20,411.30	0.00 %	20,411.30
KVP1	52.66	71.43	0.39	135.64 %	63,207.40	40.00 %	25,282.96	0.00 %	25,282.96
HSR1	88.84	120.38	0.12	135.50 %	160,374.60	40.00 %	64,149.84	0.00 %	64,149.84
ERD1	210.82	283.08	0.10	134.28 %	382,334.20	40.00 %	152,933.68	0.00 %	152,933.68
ERD2	217.34	275.40	0.08	126.71 %	525,469.30	40.00 %	210,187.72	0.00 %	210,187.72
TCG1	63.43	80.11	0.00	126.29 %	128,453.75	40.00 %	51,381.50	0.00 %	51,381.50
EDP1	32.84	41.39	0.22	126.01 %	34,096.15	40.00 %	13,638.46	0.00 %	13,638.46
SLM2	111.74	140.55	0.00	125.78 %	139,022.45	40.00 %	55,608.98	0.00 %	55,608.98
NKL2	136.33	169.54	0.13	124.36 %	218,128.40	40.00 %	87,251.36	0.00 %	87,251.36
PLC1	55.68	66.86	0.12	120.07 %	103,064.90	40.00 %	41,225.96	0.00 %	41,225.96
SGI1	47.83	55.36	0.05	115.73 %	53,489.65	30.00 %	16,046.90	0.00 %	16,046.90
PDR1	45.54	52.06	0.00	114.30 %	99,159.65	30.00 %	29,747.90	0.00 %	29,747.90
SLM1	278.29	311.62	0.06	111.98 %	316,131.15	30.00 %	94,839.35	0.00 %	94,839.35
PMP1	69.08	76.79	0.22	111.16 %	56,335.05	30.00 %	16,900.52	0.00 %	16,900.52
DPR2	59.58	65.66	0.21	110.20 %	88,332.85	30.00 %	26,499.86	0.00 %	26,499.86
BMD1	57.88	63.20	0.00	109.19 %	66,112.50	25.00 %	16,528.13	0.00 %	16,528.13
SLM3	136.34	147.67	0.08	108.31 %	186,770.05	25.00 %	46,692.51	0.00 %	46,692.51
ATU1	132.80	143.01	0.05	107.69 %	147,681.85	25.00 %	36,920.46	0.00 %	36,920.46
CMI1	47.28	50.58	0.00	106.98 %	69,744.55	25.00 %	17,436.14	0.00 %	17,436.14
TRM1	99.40	106.18	0.11	106.82 %	116,513.70	25.00 %	29,128.43	0.00 %	29,128.43
KAM1	54.27	56.94	0.30	104.93 %	86,089.65	25.00 %	21,522.41	0.00 %	21,522.41
MCR1	84.76	88.86	0.15	104.84 %	135,865.65	25.00 %	33,966.41	0.00 %	33,966.41
OML1	89.16	93.30	0.03	104.64 %	134,497.10	25.00 %	33,624.28	0.00 %	33,624.28
RSP1	93.09	96.60	0.15	103.77 %	110,006.55	25.00 %	27,501.64	0.00 %	27,501.64
APN1	67.42	69.64	0.19	103.29 %	104,400.15	25.00 %	26,100.04	0.00 %	26,100.04
HSR2	154.52	159.48	0.09	103.21 %	183,066.35	25.00 %	45,766.59	0.00 %	45,766.59
VPD1	91.34	93.80	0.03	102.70 %	116,194.10	25.00 %	29,048.53	0.00 %	29,048.53
SGG1	38.84	37.61	0.21	96.83 %	42,685.30	20.00 %	8,537.06	0.00 %	8,537.06
EPI1	82.20	78.28	0.09	95.22 %	97,004.85	20.00 %	19,400.97	0.00 %	19,400.97
MTR1	92.88	84.48	0.21	90.96 %	112,651.70	15.00 %	16,897.76	0.00 %	16,897.76
HRR1	60.62	48.47	0.14	79.95 %	47,992.85	0.00 %		0.00 %	
VKL1	54.27	40.65	0.19	74.90 %	71,141.35	0.00 %		0.00 %	
KMM1	86.01	51.09	0.06	59.40 %	67,491.80	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	57.70	99.87	0.06	173.07 %	131,591.70	40.00 %	52,636.68	0.00 %	52,636.68
ERL2	77.97	133.09	0.18	170.70 %	241,371.80	40.00 %	96,548.72	0.00 %	96,548.72
MMT1	67.02	110.87	0.30	165.43 %	105,278.50	40.00 %	42,111.40	0.00 %	42,111.40
KSM1	35.06	53.18	0.25	151.69 %	41,626.70	40.00 %	16,650.68	0.00 %	16,650.68
ARM1	53.94	79.86	0.51	148.06 %	69,921.20	40.00 %	27,968.48	0.00 %	27,968.48
TVL1	500.43	647.73	0.11	129.43 %	979,259.95	40.00 %	391,703.98	0.00 %	391,703.98
NGR1	290.23	374.38	0.47	128.99 %	251,421.15	40.00 %	100,568.46	0.00 %	100,568.46
TCN1	121.06	155.90	0.28	128.78 %	201,859.85	40.00 %	80,743.94	0.00 %	80,743.94
TKS2	210.61	271.03	0.29	128.69 %	245,482.40	40.00 %	98,192.96	0.00 %	98,192.96
ASM1	66.37	84.17	0.22	126.82 %	98,411.15	40.00 %	39,364.46	0.00 %	39,364.46
KYR1	61.74	77.82	0.42	126.06 %	109,041.50	40.00 %	43,616.60	0.00 %	43,616.60
SVK1	148.98	186.41	0.16	125.12 %	204,533.50	40.00 %	81,813.40	0.00 %	81,813.40
MAR1	150.24	183.68	0.23	122.26 %	207,909.25	40.00 %	83,163.70	0.00 %	83,163.70
STU2	57.43	69.87	0.31	121.67 %	50,705.90	40.00 %	20,282.36	0.00 %	20,282.36
COL1	43.79	53.07	0.30	121.20 %	44,513.00	40.00 %	17,805.20	0.00 %	17,805.20
UDN1	75.34	89.72	0.07	119.09 %	102,354.85	30.00 %	30,706.46	0.00 %	30,706.46
SDI1	72.19	85.63	0.26	118.62 %	75,051.85	30.00 %	22,515.56	0.00 %	22,515.56
VLY1	169.22	190.05	0.09	112.31 %	255,246.20	30.00 %	76,573.86	0.00 %	76,573.86
TUT2	240.18	268.55	0.10	111.81 %	346,934.85	30.00 %	104,080.46	0.00 %	104,080.46
PDI1	65.56	73.18	0.45	111.62 %	63,876.60	30.00 %	19,162.98	0.00 %	19,162.98
TKS1	161.52	180.08	0.23	111.49 %	171,052.20	30.00 %	51,315.66	0.00 %	51,315.66
VNR1	68.25	75.36	0.35	110.40 %	86,010.50	30.00 %	25,803.15	0.00 %	25,803.15
TYI1	87.20	92.09	0.31	105.61 %	147,856.30	25.00 %	36,964.08	0.00 %	36,964.08
VKM1	63.87	64.68	0.39	101.26 %	96,153.50	25.00 %	24,038.38	0.00 %	24,038.38
SKD1	71.98	72.29	0.07	100.42 %	88,821.25	25.00 %	22,205.31	0.00 %	22,205.31
SNL1	80.36	80.38	0.29	100.02 %	75,799.05	20.00 %	15,159.81	0.00 %	15,159.81
TUT1	598.94	595.37	0.13	99.40 %	957,806.25	20.00 %	191,561.25	0.00 %	191,561.25
SGT1	52.02	49.58	0.14	95.31 %	39,414.10	20.00 %	7,882.82	0.00 %	7,882.82
KVT1	292.71	275.04	0.10	93.96 %	439,226.80	15.00 %	65,884.02	0.00 %	65,884.02
TKY1	79.68	74.35	0.27	93.31 %	85,082.35	15.00 %	12,762.35	0.00 %	12,762.35
VNR2	270.71	246.04	0.09	90.89 %	304,566.10	15.00 %	45,684.92	0.00 %	45,684.92
RPM1	171.39	150.10	0.27	87.58 %	154,534.10	10.00 %	15,453.41	0.00 %	15,453.41
RND1	222.46	192.93	0.17	86.73 %	335,977.90	10.00 %	33,597.79	0.00 %	33,597.79
PKD1	154.60	126.20	0.40	81.63 %	171,105.95	10.00 %	17,110.60	0.00 %	17,110.60
APK2	93.91	76.54	0.24	81.50 %	66,761.55	10.00 %	6,676.16	0.00 %	6,676.16
APK1	116.82	90.72	0.31	77.65 %	124,285.20	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	125.06	188.63	0.07	150.84 %	162,584.25	40.00 %	65,033.70	0.00 %	65,033.70
CMR1	50.63	70.97	0.07	140.16 %	51,309.50	40.00 %	20,523.80	0.00 %	20,523.80
KRR1	135.28	187.86	0.24	138.87 %	263,286.75	40.00 %	105,314.70	0.00 %	105,314.70
BTU1	36.15	47.15	0.08	130.45 %	41,287.75	40.00 %	16,515.10	0.00 %	16,515.10
KKD3	138.03	177.45	0.04	128.56 %	289,443.40	40.00 %	115,777.36	0.00 %	115,777.36
MDU1	416.03	505.09	0.10	121.41 %	439,418.85	40.00 %	175,767.54	0.00 %	175,767.54
DGL1	200.76	242.47	0.05	120.78 %	178,099.15	40.00 %	71,239.66	0.00 %	71,239.66
PNI1	54.12	64.43	0.11	119.06 %	45,232.20	30.00 %	13,569.66	0.00 %	13,569.66
TEN1	78.95	93.34	0.16	118.22 %	82,525.95	30.00 %	24,757.79	0.00 %	24,757.79
ODM1	43.04	50.31	0.11	116.91 %	33,043.00	30.00 %	9,912.90	0.00 %	9,912.90
TPT1	119.21	138.04	0.08	115.80 %	182,534.95	30.00 %	54,760.49	0.00 %	54,760.49
USL1	75.63	85.44	0.05	112.98 %	76,432.00	30.00 %	22,929.60	0.00 %	22,929.60
BNR1	55.49	61.59	0.00	110.99 %	58,383.75	30.00 %	17,515.13	0.00 %	17,515.13
PNV2	51.66	57.26	0.16	110.84 %	51,948.50	30.00 %	15,584.55	0.00 %	15,584.55
ADP1	55.65	61.43	0.06	110.39 %	67,726.20	30.00 %	20,317.86	0.00 %	20,317.86
MDU6	199.58	218.39	0.07	109.42 %	190,158.40	25.00 %	47,539.60	0.00 %	47,539.60
CBM1	85.99	90.65	0.10	105.42 %	118,342.45	25.00 %	29,585.61	0.00 %	29,585.61
TMM1	137.56	144.70	0.32	105.18 %	90,729.55	25.00 %	22,682.39	0.00 %	22,682.39
DGL2	90.10	93.15	0.30	103.38 %	84,492.20	25.00 %	21,123.05	0.00 %	21,123.05
MDU3	135.74	140.18	0.32	103.27 %	119,563.50	25.00 %	29,890.88	0.00 %	29,890.88
MDU7	143.46	147.82	0.05	103.04 %	135,912.20	25.00 %	33,978.05	0.00 %	33,978.05
NTM1	46.61	48.01	0.13	103.01 %	60,995.00	25.00 %	15,248.75	0.00 %	15,248.75
KPT1	57.15	58.68	0.03	102.67 %	72,726.10	25.00 %	18,181.53	0.00 %	18,181.53
MDU2	251.59	253.91	0.40	100.92 %	267,494.40	25.00 %	66,873.60	0.00 %	66,873.60
NKI1	58.39	56.26	0.27	96.35 %	56,826.85	20.00 %	11,365.37	0.00 %	11,365.37
SGP1	50.75	47.83	0.22	94.25 %	68,708.15	15.00 %	10,306.22	0.00 %	10,306.22
PKM1	41.92	39.33	0.11	93.83 %	34,701.90	15.00 %	5,205.29	0.00 %	5,205.29
MDU4	114.08	101.66	0.14	89.11 %	69,091.90	10.00 %	6,909.19	0.00 %	6,909.19
MLR1	83.52	73.65	0.05	88.19 %	98,781.35	10.00 %	9,878.14	0.00 %	9,878.14
MDU5	87.39	76.79	0.03	87.87 %	87,205.40	10.00 %	8,720.54	0.00 %	8,720.54
KYK1	64.75	56.81	0.00	87.74 %	63,277.35	10.00 %	6,327.74	0.00 %	6,327.74
DKI1	128.00	111.87	0.04	87.40 %	203,761.40	10.00 %	20,376.14	0.00 %	20,376.14
PVI1	88.32	76.50	0.08	86.61 %	75,351.10	10.00 %	7,535.11	0.00 %	7,535.11
TDI1	82.83	70.88	0.02	85.57 %	100,677.55	10.00 %	10,067.76	0.00 %	10,067.76
ATG1	165.47	141.43	0.18	85.47 %	137,853.40	10.00 %	13,785.34	0.00 %	13,785.34
MNM1	59.30	50.40	0.18	85.01 %	77,487.45	10.00 %	7,748.75	0.00 %	7,748.75
SVG1	127.68	105.50	0.07	82.63 %	110,572.70	10.00 %	11,057.27	0.00 %	11,057.27
TEN2	117.03	63.35	0.20	54.13 %	41,655.70	0.00 %		0.00 %	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	62.73	112.76	0.05	179.75 %	157,133.90	40.00 %	62,853.56	0.00 %	62,853.56
GDM1	77.80	100.44	0.23	129.10 %	76,782.80	40.00 %	30,713.12	0.00 %	30,713.12
TRR1	140.10	180.86	0.16	129.09 %	211,029.45	40.00 %	84,411.78	0.00 %	84,411.78
BGR1	46.59	58.96	0.13	126.55 %	85,457.50	40.00 %	34,183.00	0.00 %	34,183.00
ABR1	113.50	134.36	0.07	118.37 %	187,302.25	30.00 %	56,190.68	0.00 %	56,190.68
SLG1	62.41	73.43	0.00	117.66 %	97,272.65	30.00 %	29,181.80	0.00 %	29,181.80
VEL2	200.50	225.77	0.12	112.60 %	339,499.10	30.00 %	101,849.73	0.00 %	101,849.73
VEL1	146.79	161.33	0.15	109.90 %	233,199.95	25.00 %	58,299.99	0.00 %	58,299.99
AKM1	137.55	147.02	0.10	106.88 %	203,582.55	25.00 %	50,895.64	0.00 %	50,895.64
CGM1	63.29	67.23	0.44	106.23 %	69,433.75	25.00 %	17,358.44	0.00 %	17,358.44
ARC2	80.76	85.42	0.08	105.76 %	120,869.85	25.00 %	30,217.46	0.00 %	30,217.46
WJP1	92.45	96.40	0.06	104.28 %	148,334.95	25.00 %	37,083.74	0.00 %	37,083.74
ANI1	70.88	69.20	0.08	97.63 %	84,850.00	20.00 %	16,970.00	0.00 %	16,970.00
PLR1	66.42	63.99	0.04	96.34 %	66,944.25	20.00 %	13,388.85	0.00 %	13,388.85
KPM2	318.99	307.14	0.08	96.28 %	364,287.30	20.00 %	72,857.46	0.00 %	72,857.46
WJD1	97.52	93.14	0.38	95.50 %	165,959.60	20.00 %	33,191.92	0.00 %	33,191.92
TRT1	93.42	88.83	0.05	95.09 %	104,611.50	15.00 %	15,691.73	0.00 %	15,691.73
PTU1	33.98	31.65	0.00	93.16 %	27,396.65	15.00 %	4,109.50	0.00 %	4,109.50
KPM1	96.90	89.48	0.28	92.34 %	114,880.00	15.00 %	17,232.00	0.00 %	17,232.00
CPT1	64.48	56.85	0.16	88.18 %	98,267.40	10.00 %	9,826.74	0.00 %	9,826.74
VSI1	128.11	109.67	0.07	85.61 %	191,341.10	10.00 %	19,134.11	0.00 %	19,134.11
CYR1	81.21	68.03	0.04	83.77 %	111,791.90	10.00 %	11,179.19	0.00 %	11,179.19
SBR1	199.64	165.34	0.00	82.82 %	259,498.30	10.00 %	25,949.83	0.00 %	25,949.83
UGI1	45.71	37.66	0.00	82.39 %	37,265.75	10.00 %	3,726.58	0.00 %	3,726.58
TRL1	227.37	179.45	0.17	78.92 %	229,463.50	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TRY2	79.99	103.16	0.09	128.96 %	84,622.00	40.00 %	33,848.80	0.00 %	33,848.80
TYR1	128.84	160.84	0.14	124.84 %	145,844.65	40.00 %	58,337.86	0.00 %	58,337.86
TRY3	137.10	169.24	0.03	123.45 %	136,894.80	40.00 %	54,757.92	0.00 %	54,757.92
PDK1	87.50	101.77	0.19	116.31 %	115,669.35	30.00 %	34,700.81	0.00 %	34,700.81
KIK1	101.68	111.60	0.02	109.76 %	149,726.00	25.00 %	37,431.50	0.00 %	37,431.50
NCK1	47.90	51.55	0.00	107.61 %	41,940.95	25.00 %	10,485.24	0.00 %	10,485.24
MVM1	219.16	235.64	0.03	107.52 %	380,145.15	25.00 %	95,036.29	0.00 %	95,036.29
NMM1	64.65	69.01	0.03	106.74 %	85,055.10	25.00 %	21,263.78	0.00 %	21,263.78
TVR1	82.12	86.94	0.00	105.88 %	100,365.50	25.00 %	25,091.38	0.00 %	25,091.38
TRY1	855.61	898.92	0.09	105.06 %	728,013.00	25.00 %	182,003.25	0.00 %	182,003.25
MSI1	107.59	106.07	0.03	98.58 %	108,556.55	20.00 %	21,711.31	0.00 %	21,711.31
TVR2	219.22	214.37	0.10	97.79 %	197,718.45	20.00 %	39,543.69	0.00 %	39,543.69
PTK1	180.95	171.94	0.02	95.02 %	152,431.50	15.00 %	22,864.73	0.00 %	22,864.73
TTP1	113.39	107.51	0.00	94.81 %	94,408.35	15.00 %	14,161.25	0.00 %	14,161.25
KRN1	93.60	87.66	0.12	93.65 %	99,232.30	15.00 %	14,884.85	0.00 %	14,884.85
ORU1	75.24	65.51	0.32	87.07 %	98,835.30	10.00 %	9,883.53	0.00 %	9,883.53
NGT1	145.05	119.51	0.04	82.39 %	199,101.15	10.00 %	19,910.12	0.00 %	19,910.12
KUM1	290.65	239.06	0.03	82.25 %	229,946.90	10.00 %	22,994.69	0.00 %	22,994.69
TNJ2	232.82	191.06	0.05	82.06 %	171,812.00	10.00 %	17,181.20	0.00 %	17,181.20
MDI1	164.62	134.29	0.21	81.57 %	131,222.35	10.00 %	13,122.24	0.00 %	13,122.24
PBR2	330.41	260.93	0.10	78.97 %	249,190.10	0.00 %		0.00 %	
AYR1	129.52	99.32	0.18	76.68 %	119,252.55	0.00 %		0.00 %	
JKM1	136.39	101.27	0.05	74.25 %	117,907.00	0.00 %		0.00 %	
TRY4	204.93	148.78	0.04	72.60 %	214,939.60	0.00 %		0.00 %	
TNJ1	318.44	229.29	0.07	72.00 %	148,607.20	0.00 %		0.00 %	
PBR1	138.23	91.95	0.00	66.52 %	65,485.95	0.00 %		0.00 %	
APM1	69.51	42.41	0.23	61.00 %	58,229.35	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH17	135.34	181.12	0.09	133.83 %	338,374.90	40.00 %	135,349.96	0.00 %	135,349.96
CH46	65.27	87.19	0.12	133.58 %	119,532.85	40.00 %	47,813.14	0.00 %	47,813.14
CH27	45.61	57.88	0.38	126.92 %	85,272.50	40.00 %	34,109.00	0.00 %	34,109.00
UKI1	84.05	94.22	0.12	112.10 %	128,809.60	30.00 %	38,642.88	0.00 %	38,642.88
PON1	80.31	88.36	0.10	110.02 %	152,495.75	30.00 %	45,748.73	0.00 %	45,748.73
CH31	63.85	69.79	0.15	109.31 %	107,758.65	25.00 %	26,939.66	0.00 %	26,939.66
CH23	81.79	88.50	0.50	108.21 %	126,670.75	25.00 %	31,667.69	0.00 %	31,667.69
CH18	190.15	197.60	0.18	103.92 %	335,965.50	25.00 %	83,991.38	0.00 %	83,991.38
MC05	29.78	30.49	0.00	102.39 %	16,072.50	25.00 %	4,018.13	0.00 %	4,018.13
CH24	190.55	189.30	0.13	99.35 %	268,195.15	20.00 %	53,639.03	0.00 %	53,639.03
CH03	434.47	430.54	0.22	99.09 %	619,342.70	20.00 %	123,868.54	0.00 %	123,868.54
CH34	182.93	176.30	0.08	96.38 %	224,435.75	20.00 %	44,887.15	0.00 %	44,887.15
GPD1	110.49	102.96	0.30	93.19 %	98,622.50	15.00 %	14,793.38	0.00 %	14,793.38
CH50	175.56	163.46	0.07	93.11 %	293,180.85	15.00 %	43,977.13	0.00 %	43,977.13
CH12	277.46	245.52	0.18	88.49 %	354,173.85	10.00 %	35,417.39	0.00 %	35,417.39
CH33	179.96	158.88	0.14	88.29 %	220,728.30	10.00 %	22,072.83	0.00 %	22,072.83
CH15	428.22	376.99	0.09	88.04 %	442,065.15	10.00 %	44,206.52	0.00 %	44,206.52
CH36	76.00	66.72	0.39	87.80 %	71,629.85	10.00 %	7,162.99	0.00 %	7,162.99
CH41	166.31	144.84	0.13	87.09 %	248,100.90	10.00 %	24,810.09	0.00 %	24,810.09
CH20	235.55	204.99	0.32	87.03 %	263,013.45	10.00 %	26,301.35	0.00 %	26,301.35
MJR1	167.52	141.38	0.15	84.40 %	161,096.90	10.00 %	16,109.69	0.00 %	16,109.69
CH21	316.38	252.06	0.25	79.67 %	320,686.00	0.00 %		0.00 %	
CH44	152.78	119.56	0.19	78.26 %	160,853.35	0.00 %		0.00 %	
CH43	135.51	104.04	0.47	76.78 %	124,934.90	0.00 %		0.00 %	
CH06	177.41	134.80	0.06	75.99 %	208,201.95	0.00 %		0.00 %	
MC06	38.18	28.37	0.99	74.30 %	14,883.70	0.00 %		0.00 %	
CH32	31.47	21.87	0.07	69.49 %	30,809.50	0.00 %		0.00 %	
CH51	206.37	136.46	1.00	66.12 %	170,066.65	0.00 %		0.00 %	
CH01	13.45	1.92	0.00	14.29 %	2,313.60	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	112.44	141.53	0.21	125.87 %	155,439.10	40.00 %	62,175.64	0.00 %	62,175.64
KLM1	126.88	139.26	0.00	109.75 %	221,963.30	25.00 %	55,490.83	0.00 %	55,490.83
MKM1	62.28	67.81	0.22	108.88 %	105,078.75	25.00 %	26,269.69	0.00 %	26,269.69
SJI2	132.28	143.18	0.21	108.24 %	169,506.40	25.00 %	42,376.60	0.00 %	42,376.60
KML1	82.67	86.46	0.08	104.59 %	128,932.20	25.00 %	32,233.05	0.00 %	32,233.05
KKI2	149.77	148.14	0.24	98.91 %	188,530.80	20.00 %	37,706.16	0.00 %	37,706.16
POY2	234.63	230.99	0.06	98.45 %	304,392.15	20.00 %	60,878.43	0.00 %	60,878.43
VPM2	160.60	148.60	0.19	92.52 %	210,546.80	15.00 %	31,582.02	0.00 %	31,582.02
TRK1	157.94	145.01	0.28	91.81 %	208,204.50	15.00 %	31,230.68	0.00 %	31,230.68
TVM2	82.29	74.98	0.11	91.12 %	45,651.90	15.00 %	6,847.79	0.00 %	6,847.79
TDM1	114.97	100.51	0.13	87.43 %	113,175.40	10.00 %	11,317.54	0.00 %	11,317.54
TVM1	78.25	67.50	0.13	86.26 %	80,132.10	10.00 %	8,013.21	0.00 %	8,013.21
POY1	305.73	257.05	0.14	84.08 %	406,582.40	10.00 %	40,658.24	0.00 %	40,658.24
CDM1	176.47	147.34	0.14	83.50 %	181,609.95	10.00 %	18,161.00	0.00 %	18,161.00
ULP1	158.69	131.65	0.17	82.96 %	147,923.75	10.00 %	14,792.38	0.00 %	14,792.38
CUD1	316.13	257.74	0.07	81.53 %	350,095.50	10.00 %	35,009.55	0.00 %	35,009.55
NVL2	173.59	141.37	0.08	81.44 %	143,555.90	10.00 %	14,355.59	0.00 %	14,355.59
STP1	61.72	45.02	0.62	72.94 %	62,687.65	0.00 %		0.00 %	
VPM1	57.75	34.14	0.01	59.12 %	49,250.25	0.00 %		0.00 %	
VCM1	89.81	50.89	0.09	56.67 %	55,883.40	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	161.41	365.18	0.24	226.25 %	452,607.50	40.00 %	181,043.00	0.00 %	181,043.00
CH30	169.78	250.12	0.33	147.32 %	259,793.75	40.00 %	103,917.50	0.00 %	103,917.50
CH40	48.91	56.65	0.03	115.83 %	26,594.70	30.00 %	7,978.41	0.00 %	7,978.41
GUD1	165.93	191.76	0.17	115.57 %	369,913.05	30.00 %	110,973.92	0.00 %	110,973.92
CH25	172.80	186.14	0.22	107.72 %	211,975.90	25.00 %	52,993.98	0.00 %	52,993.98
CH37	86.14	89.70	0.14	104.13 %	164,880.65	25.00 %	41,220.16	0.00 %	41,220.16
CH45	171.21	170.84	0.19	99.79 %	242,523.60	20.00 %	48,504.72	0.00 %	48,504.72
CH19	214.18	203.27	0.24	94.91 %	303,080.20	15.00 %	45,462.03	0.00 %	45,462.03
CH48	210.07	191.50	0.02	91.16 %	344,104.75	15.00 %	51,615.71	0.00 %	51,615.71
CH35	143.03	129.58	0.03	90.59 %	242,232.85	15.00 %	36,334.93	0.00 %	36,334.93
CH14	341.46	304.16	0.25	89.08 %	443,856.55	10.00 %	44,385.66	0.00 %	44,385.66
TKM1	83.88	73.99	0.04	88.20 %	107,581.60	10.00 %	10,758.16	0.00 %	10,758.16
CH05	342.79	298.21	0.10	86.99 %	365,741.15	10.00 %	36,574.12	0.00 %	36,574.12
MRM1	162.23	140.29	0.09	86.48 %	178,637.20	10.00 %	17,863.72	0.00 %	17,863.72
CGL1	115.04	97.25	0.37	84.53 %	136,303.65	10.00 %	13,630.37	0.00 %	13,630.37
CH39	94.26	77.40	0.39	82.12 %	125,037.50	10.00 %	12,503.75	0.00 %	12,503.75
CH38	138.24	112.53	0.04	81.40 %	136,331.95	10.00 %	13,633.20	0.00 %	13,633.20
CH49	255.69	185.49	0.10	72.55 %	284,494.50	0.00 %		0.00 %	
KNR1	112.76	81.80	0.10	72.54 %	126,278.60	0.00 %		0.00 %	
CH42	250.93	180.92	0.19	72.10 %	309,317.30	0.00 %		0.00 %	
CH07	277.63	197.24	0.46	71.05 %	265,667.15	0.00 %		0.00 %	
SKL1	148.18	101.48	0.36	68.48 %	110,701.05	0.00 %		0.00 %	
CH28	278.34	189.25	0.08	67.99 %	405,723.90	0.00 %		0.00 %	
GUD2	140.95	94.97	0.12	67.38 %	136,653.20	0.00 %		0.00 %	
CH16	391.92	258.54	0.13	65.97 %	441,561.50	0.00 %		0.00 %	
AVD1	183.67	116.44	0.17	63.40 %	160,894.30	0.00 %		0.00 %	
CH08	404.16	235.45	0.26	58.26 %	364,273.65	0.00 %		0.00 %	
CH26	68.58	36.55	0.00	53.30 %	39,785.70	0.00 %		0.00 %	
MC10	24.92	12.56	0.00	50.39 %	6,581.55	0.00 %		0.00 %	
CH22	229.35	114.98	0.14	50.13 %	128,028.10	0.00 %		0.00 %	
MC09	15.58	7.50	0.03	48.16 %	6,478.60	0.00 %		0.00 %	
CH29	33.02	7.37	0.00	22.32 %	8,983.35	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	72.18	0.00	0.00 %	63,762.00	0.00 %		0.00 %	
GHUB	0.00	297.56	0.43	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.33	3.70	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	65.85	0.50	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	25.48	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.16	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	7.90	0.43	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.24)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	36.71	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.19)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.03	0.57	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.04)	-1.69	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	5.00	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	9.81	0.00	0.00 %	0.00	0.00 %		0.00 %	