



TN-Sales Spot Commission Details 16/04/2026 11:45 PM

Accu.Target 33,797.31 L	Sales 34,931.51 L	Achieved % 103.36 %	HO Budget+% 0.00 %	Total Com. 426.91 L
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Note : Sales Period is From :01-Apr-2026 To :16-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	328.30	489.26	149.03 %	0.00	0.00 %	0.00
WEST-01	2,121.75	2,720.67	128.23 %	0.00	0.00 %	0.00
KL-NORTH	515.77	604.20	117.15 %	0.00	0.00 %	0.00
WEST-02	2,922.57	3,397.68	116.26 %	0.00	0.00 %	0.00
SOUTH-01	4,848.46	5,415.43	111.69 %	0.00	0.00 %	0.00
SOUTH-03	3,814.47	4,082.98	107.04 %	240,000.00	0.00 %	240,000.00
NORTH ARCOT	2,587.39	2,679.13	103.55 %	156,000.00	0.00 %	156,000.00
TRICHY-01	4,475.41	4,151.63	92.77 %	0.00	0.00 %	0.00
CHENNAI-02	4,209.61	3,892.61	92.47 %	114,000.00	0.00 %	114,000.00
SOUTH ARCOT	2,668.13	2,436.01	91.30 %	72,000.00	0.00 %	72,000.00
CHENNAI-01	5,305.45	4,562.34	85.99 %	0.00	0.00 %	0.00
OTHERS	0.00	499.57	0.00 %	0.00	0.00 %	0.00
Total	33,797.31	34,931.51	103.36 %		0.00 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	328.30	489.26	149.03%	160,000.00	0.00 %	160,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR1	268.38	377.59	140.69%	120,000.00	0.00 %	120,000.00
	CBE1	922.63	1,291.05	139.93%	480,000.00	0.00 %	480,000.00
	TPR4	264.06	337.57	127.84%	90,000.00	0.00 %	90,000.00
	PLI1	308.31	370.96	120.32%	90,000.00	0.00 %	90,000.00
	UAM1	358.36	343.49	95.85%	22,500.00	0.00 %	22,500.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	515.77	604.20	117.15%	120,000.00	0.00 %	120,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	554.48	731.62	131.95%	280,000.00	0.00 %	280,000.00
	ERD1	934.55	1,094.36	117.10%	200,000.00	0.00 %	200,000.00
	SLM1	878.10	979.68	111.57%	180,000.00	0.00 %	180,000.00
	MTR1	555.43	592.01	106.59%	75,000.00	0.00 %	75,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	681.16	886.74	130.18%	320,000.00	0.00 %	320,000.00
	TVL1	743.49	951.95	128.04%	270,000.00	0.00 %	270,000.00
	TUT1	1,130.05	1,268.63	112.26%	240,000.00	0.00 %	240,000.00
	TKS1	690.15	762.63	110.50%	140,000.00	0.00 %	140,000.00
	VNR1	657.59	636.36	96.77%	45,000.00	0.00 %	45,000.00
	KVT1	946.02	909.12	96.10%	67,500.00	0.00 %	67,500.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	380.33	513.98	135.14%	200,000.00	0.00 %	200,000.00
	MDU1	1,407.31	1,549.92	110.13%	300,000.00	0.00 %	300,000.00
	TEN1	457.10	461.85	101.04%	60,000.00	0.00 %	60,000.00
	KKD2	831.59	829.63	99.76%	60,000.00	0.00 %	60,000.00
	SVG1	738.14	727.60	98.57%	52,500.00	0.00 %	52,500.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	819.89	1,002.64	122.29%	300,000.00	0.00 %	300,000.00
	NA01	918.84	914.34	99.51%	67,500.00	0.00 %	67,500.00
	NA03	848.66	762.14	89.81%	0.00	0.00 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	1,372.93	1,412.46	102.88%	210,000.00	0.00 %	210,000.00
	KUM1	941.18	884.56	93.98%	60,000.00	0.00 %	60,000.00
	PBR1	1,120.13	1,003.66	89.60%	0.00	0.00 %	0.00
	TNJ1	1,041.17	850.95	81.73%	0.00	0.00 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	993.64	955.52	96.16%	67,500.00	0.00 %	67,500.00
	CH01	1,129.27	1,065.92	94.39%	75,000.00	0.00 %	75,000.00
	CH09	946.07	861.77	91.09%	60,000.00	0.00 %	60,000.00
	CH04	1,140.62	1,009.40	88.50%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	737.96	680.91	92.27%	45,000.00	0.00 %	45,000.00
	SA01	984.14	907.35	92.20%	67,500.00	0.00 %	67,500.00
	SA02	946.04	847.75	89.61%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	1,256.90	1,168.22	92.94%	82,500.00	0.00 %	82,500.00
	CH08	1,339.65	1,211.10	90.40%	90,000.00	0.00 %	90,000.00
	CH03	952.79	849.39	89.15%	0.00	0.00 %	0.00
	CH06	1,756.11	1,333.63	75.94%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.75	0.00%	0.00	0.00 %	0.00
	CH02	0.00	97.64	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	297.46	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.03	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	23.73	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.08)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.09)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	8.92	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	7.70	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	58.38	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	1.16	0.00%	0.00	0.00 %	0.00

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	145.58	242.24	0.05	166.39 %	168,975.85	40.00 %	67,590.34	0.00 %	67,590.34
PAS1	72.86	117.85	0.14	161.75 %	79,323.65	40.00 %	31,729.46	0.00 %	31,729.46
PNL1	51.77	63.26	0.55	122.21 %	38,459.75	40.00 %	15,383.90	0.00 %	15,383.90
KLR1	58.09	65.91	0.08	113.46 %	47,092.55	30.00 %	14,127.77	0.00 %	14,127.77

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	43.26	87.58	0.16	202.47 %	115,194.65	40.00 %	46,077.86	0.00 %	46,077.86
TPR2	102.78	186.51	0.06	181.46 %	151,456.80	40.00 %	60,582.72	0.00 %	60,582.72
CBE1	58.06	103.19	0.50	177.73 %	106,917.50	40.00 %	42,767.00	0.00 %	42,767.00
CBE4	93.17	154.49	0.05	165.82 %	214,359.00	40.00 %	85,743.60	0.00 %	85,743.60
ANR1	15.69	25.86	0.20	164.85 %	54,328.75	40.00 %	21,731.50	0.00 %	21,731.50
SNR1	74.70	118.11	0.07	158.11 %	136,489.90	40.00 %	54,595.96	0.00 %	54,595.96
MPM1	72.69	112.53	0.12	154.80 %	140,239.10	40.00 %	56,095.64	0.00 %	56,095.64
CBE2	357.49	522.70	0.06	146.21 %	585,199.65	40.00 %	234,079.86	0.00 %	234,079.86
PDM1	41.07	59.99	0.27	146.05 %	100,715.95	40.00 %	40,286.38	0.00 %	40,286.38
CBE3	24.42	35.08	0.00	143.63 %	50,141.20	40.00 %	20,056.48	0.00 %	20,056.48
TPR1	92.10	128.98	0.37	140.05 %	151,004.50	40.00 %	60,401.80	0.00 %	60,401.80
GBM1	59.23	81.03	0.08	136.80 %	90,859.20	40.00 %	36,343.68	0.00 %	36,343.68
PPI1	36.81	49.55	0.00	134.60 %	83,008.95	40.00 %	33,203.58	0.00 %	33,203.58
UMP1	51.80	68.87	0.19	132.97 %	56,557.70	40.00 %	22,623.08	0.00 %	22,623.08
SUL1	52.54	66.57	0.21	126.71 %	108,892.10	40.00 %	43,556.84	0.00 %	43,556.84
KGM1	48.40	60.78	0.00	125.58 %	97,605.95	40.00 %	39,042.38	0.00 %	39,042.38
DPM2	60.80	72.76	0.04	119.66 %	129,568.65	30.00 %	38,870.60	0.00 %	38,870.60
KMR1	128.21	146.72	0.30	114.44 %	232,544.50	30.00 %	69,763.35	0.00 %	69,763.35
CBE6	84.60	95.36	0.36	112.72 %	100,455.15	30.00 %	30,136.55	0.00 %	30,136.55
CNR1	40.50	42.57	0.04	105.13 %	29,342.10	25.00 %	7,335.53	0.00 %	7,335.53
PLI1	106.25	108.57	0.28	102.18 %	107,028.75	25.00 %	26,757.19	0.00 %	26,757.19
SYM2	55.02	56.11	0.06	101.98 %	61,757.60	25.00 %	15,439.40	0.00 %	15,439.40
CBE5	49.45	48.83	0.11	98.76 %	105,091.20	20.00 %	21,018.24	0.00 %	21,018.24
KMD1	53.99	48.26	0.05	89.40 %	61,495.30	10.00 %	6,149.53	0.00 %	6,149.53
TPR3	73.51	62.10	0.01	84.48 %	66,602.95	10.00 %	6,660.30	0.00 %	6,660.30
GDR1	48.55	39.45	0.11	81.25 %	30,407.80	10.00 %	3,040.78	0.00 %	3,040.78
KGI1	55.14	40.86	0.00	74.10 %	29,623.45	0.00 %		0.00 %	
TPR4	54.05	37.44	0.00	69.27 %	54,835.10	0.00 %		0.00 %	
UAM1	87.49	59.82	0.00	68.37 %	38,425.85	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	515.77	604.20	0.12	117.15 %	627,545.15	30.00 %	188,263.55	0.00 %	188,263.55

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	62.35	143.44	0.07	230.04 %	143,353.65	40.00 %	57,341.46	0.00 %	57,341.46
DPR1	43.17	62.83	0.02	145.56 %	48,561.30	40.00 %	19,424.52	0.00 %	19,424.52
KVP1	49.56	69.53	0.40	140.29 %	60,685.60	40.00 %	24,274.24	0.00 %	24,274.24
HSR1	83.62	116.07	0.12	138.82 %	156,871.10	40.00 %	62,748.44	0.00 %	62,748.44
ERD1	198.42	272.31	0.10	137.24 %	367,985.90	40.00 %	147,194.36	0.00 %	147,194.36
TCG1	59.70	77.43	0.00	129.70 %	125,565.05	40.00 %	50,226.02	0.00 %	50,226.02
ERD2	204.56	262.37	0.07	128.26 %	506,336.35	40.00 %	202,534.54	0.00 %	202,534.54
EDP1	30.91	39.42	0.23	127.51 %	32,678.70	40.00 %	13,071.48	0.00 %	13,071.48
NKL2	128.31	163.60	0.14	127.51 %	211,205.05	40.00 %	84,482.02	0.00 %	84,482.02
SLM2	105.17	133.72	0.00	127.15 %	128,078.90	40.00 %	51,231.56	0.00 %	51,231.56
PLC1	52.41	64.20	0.13	122.51 %	101,280.60	40.00 %	40,512.24	0.00 %	40,512.24
SGI1	45.02	54.70	0.05	121.51 %	52,950.45	40.00 %	21,180.18	0.00 %	21,180.18
DPR2	56.08	64.69	0.21	115.35 %	86,534.05	30.00 %	25,960.22	0.00 %	25,960.22
PDR1	42.86	49.12	0.00	114.59 %	92,176.85	30.00 %	27,653.06	0.00 %	27,653.06
PMP1	65.02	74.26	0.23	114.22 %	55,191.80	30.00 %	16,557.54	0.00 %	16,557.54
SLM1	261.92	298.93	0.05	114.13 %	305,848.15	30.00 %	91,754.45	0.00 %	91,754.45
BMD1	54.48	61.28	0.00	112.49 %	65,181.10	30.00 %	19,554.33	0.00 %	19,554.33
ATU1	124.99	137.97	0.03	110.39 %	143,223.65	30.00 %	42,967.10	0.00 %	42,967.10
CMI1	44.50	49.12	0.00	110.38 %	66,310.55	30.00 %	19,893.17	0.00 %	19,893.17
KAM1	51.08	55.46	0.30	108.59 %	84,243.05	25.00 %	21,060.76	0.00 %	21,060.76
SLM3	128.32	139.18	0.07	108.46 %	177,745.00	25.00 %	44,436.25	0.00 %	44,436.25
TRM1	93.55	100.99	0.12	107.95 %	112,574.55	25.00 %	28,143.64	0.00 %	28,143.64
RSP1	87.62	94.30	0.09	107.63 %	107,545.25	25.00 %	26,886.31	0.00 %	26,886.31
OML1	83.91	90.14	0.03	107.41 %	129,255.75	25.00 %	32,313.94	0.00 %	32,313.94
APN1	63.46	67.79	0.19	106.83 %	101,829.55	25.00 %	25,457.39	0.00 %	25,457.39
HSR2	145.43	153.95	0.10	105.85 %	176,402.65	25.00 %	44,100.66	0.00 %	44,100.66
MCR1	79.77	83.50	0.10	104.68 %	129,816.55	25.00 %	32,454.14	0.00 %	32,454.14
VPD1	85.97	87.94	0.03	102.29 %	108,781.05	25.00 %	27,195.26	0.00 %	27,195.26
SGG1	36.55	36.88	0.21	100.90 %	41,767.50	25.00 %	10,441.88	0.00 %	10,441.88
EPI1	77.37	74.75	0.08	96.62 %	92,653.40	20.00 %	18,530.68	0.00 %	18,530.68
MTR1	87.41	81.51	0.22	93.24 %	106,626.30	15.00 %	15,993.95	0.00 %	15,993.95
HRR1	57.06	47.07	0.15	82.50 %	47,154.90	10.00 %	4,715.49	0.00 %	4,715.49
VKL1	51.08	39.70	0.20	77.72 %	68,244.05	0.00 %		0.00 %	
KMM1	80.95	49.53	0.06	61.18 %	65,370.40	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ERL2	73.38	126.67	0.19	172.61 %	228,970.85	40.00 %	91,588.34	0.00 %	91,588.34
KGL1	54.31	93.62	0.07	172.38 %	126,885.20	40.00 %	50,754.08	0.00 %	50,754.08
MMT1	63.08	102.84	0.33	163.04 %	96,239.50	40.00 %	38,495.80	0.00 %	38,495.80
KSM1	33.00	49.87	0.27	151.14 %	38,424.90	40.00 %	15,369.96	0.00 %	15,369.96
ARM1	50.77	73.42	0.49	144.63 %	63,305.15	40.00 %	25,322.06	0.00 %	25,322.06
TVL1	471.00	616.51	0.11	130.89 %	925,215.10	40.00 %	370,086.04	0.00 %	370,086.04
TCN1	113.94	148.00	0.29	129.90 %	195,167.40	40.00 %	78,066.96	0.00 %	78,066.96
TKS2	198.22	256.20	0.30	129.25 %	229,507.20	40.00 %	91,802.88	0.00 %	91,802.88
ASM1	62.46	80.30	0.23	128.56 %	90,429.35	40.00 %	36,171.74	0.00 %	36,171.74
KYR1	58.11	74.21	0.43	127.71 %	103,294.15	40.00 %	41,317.66	0.00 %	41,317.66
NGR1	273.16	346.75	0.49	126.94 %	235,025.85	40.00 %	94,010.34	0.00 %	94,010.34
MAR1	141.40	175.80	0.24	124.32 %	199,301.05	40.00 %	79,720.42	0.00 %	79,720.42
SVK1	140.22	173.31	0.17	123.60 %	192,457.30	40.00 %	76,982.92	0.00 %	76,982.92
STU2	54.05	66.61	0.32	123.24 %	47,835.10	40.00 %	19,134.04	0.00 %	19,134.04
UDN1	70.91	86.47	0.07	121.95 %	99,557.60	40.00 %	39,823.04	0.00 %	39,823.04
COL1	41.21	49.25	0.32	119.51 %	43,219.25	30.00 %	12,965.78	0.00 %	12,965.78
SDI1	67.94	79.16	0.28	116.51 %	69,399.75	30.00 %	20,819.93	0.00 %	20,819.93
VLY1	159.26	181.71	0.10	114.10 %	244,172.40	30.00 %	73,251.72	0.00 %	73,251.72
TUT2	226.05	256.72	0.10	113.57 %	333,054.05	30.00 %	99,916.22	0.00 %	99,916.22
PDI1	61.70	69.20	0.37	112.15 %	59,442.30	30.00 %	17,832.69	0.00 %	17,832.69
VNR1	64.24	71.13	0.33	110.73 %	82,984.10	30.00 %	24,895.23	0.00 %	24,895.23
TKS1	152.02	168.04	0.25	110.53 %	160,051.65	30.00 %	48,015.50	0.00 %	48,015.50
TYI1	82.07	88.50	0.26	107.83 %	141,073.05	25.00 %	35,268.26	0.00 %	35,268.26
SKD1	67.75	68.80	0.07	101.55 %	84,814.90	25.00 %	21,203.73	0.00 %	21,203.73
VKM1	60.12	60.89	0.40	101.29 %	88,694.15	25.00 %	22,173.54	0.00 %	22,173.54
SNL1	75.63	76.19	0.30	100.73 %	73,027.55	25.00 %	18,256.89	0.00 %	18,256.89
TUT1	563.71	562.27	0.12	99.75 %	902,380.45	20.00 %	180,476.09	0.00 %	180,476.09
SGT1	48.96	46.10	0.15	94.16 %	38,023.00	15.00 %	5,703.45	0.00 %	5,703.45
KVT1	275.49	258.51	0.11	93.83 %	411,908.75	15.00 %	61,786.31	0.00 %	61,786.31
VNR2	254.79	235.16	0.08	92.29 %	291,183.85	15.00 %	43,677.58	0.00 %	43,677.58
TKY1	75.00	68.61	0.23	91.48 %	78,536.90	15.00 %	11,780.54	0.00 %	11,780.54
RPM1	161.31	143.94	0.28	89.23 %	148,877.55	10.00 %	14,887.76	0.00 %	14,887.76
RND1	209.37	183.33	0.17	87.56 %	317,615.45	10.00 %	31,761.55	0.00 %	31,761.55
PKD1	145.50	120.59	0.42	82.88 %	163,257.50	10.00 %	16,325.75	0.00 %	16,325.75
APK2	88.39	70.95	0.26	80.27 %	62,850.70	10.00 %	6,285.07	0.00 %	6,285.07
APK1	109.95	85.81	0.33	78.04 %	116,507.55	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	117.70	181.86	0.07	154.51 %	157,924.80	40.00 %	63,169.92	0.00 %	63,169.92
CMR1	47.65	69.25	0.07	145.32 %	49,830.60	40.00 %	19,932.24	0.00 %	19,932.24
KRR1	127.32	177.64	0.25	139.52 %	248,580.80	40.00 %	99,432.32	0.00 %	99,432.32
BTU1	34.02	45.50	0.08	133.74 %	39,921.65	40.00 %	15,968.66	0.00 %	15,968.66
KKD3	129.91	165.38	0.05	127.30 %	270,486.65	40.00 %	108,194.66	0.00 %	108,194.66
MDU1	391.56	482.07	0.09	123.11 %	414,876.55	40.00 %	165,950.62	0.00 %	165,950.62
DGL1	188.95	230.55	0.06	122.02 %	171,155.00	40.00 %	68,462.00	0.00 %	68,462.00
TPT1	112.20	133.59	0.09	119.07 %	174,589.90	30.00 %	52,376.97	0.00 %	52,376.97
PNI1	50.93	60.41	0.12	118.60 %	43,855.80	30.00 %	13,156.74	0.00 %	13,156.74
TEN1	74.31	87.96	0.17	118.37 %	78,606.25	30.00 %	23,581.88	0.00 %	23,581.88
ODM1	40.51	47.46	0.11	117.16 %	31,214.85	30.00 %	9,364.46	0.00 %	9,364.46
PNV2	48.62	55.37	0.16	113.86 %	50,413.45	30.00 %	15,124.04	0.00 %	15,124.04
BNR1	52.22	58.38	0.00	111.79 %	54,963.90	30.00 %	16,489.17	0.00 %	16,489.17
ADP1	52.37	57.81	0.06	110.39 %	64,239.65	30.00 %	19,271.90	0.00 %	19,271.90
MDU6	187.84	204.50	0.08	108.87 %	177,568.70	25.00 %	44,392.18	0.00 %	44,392.18
CBM1	80.93	88.00	0.10	108.73 %	115,810.45	25.00 %	28,952.61	0.00 %	28,952.61
USL1	71.18	77.12	0.05	108.35 %	69,769.70	25.00 %	17,442.43	0.00 %	17,442.43
NTM1	43.87	46.61	0.06	106.25 %	57,584.30	25.00 %	14,396.08	0.00 %	14,396.08
DGL2	84.80	89.64	0.31	105.71 %	80,792.95	25.00 %	20,198.24	0.00 %	20,198.24
MDU3	127.75	134.51	0.33	105.29 %	114,661.10	25.00 %	28,665.28	0.00 %	28,665.28
KPT1	53.79	56.57	0.03	105.17 %	71,428.35	25.00 %	17,857.09	0.00 %	17,857.09
TMM1	129.47	133.95	0.34	103.46 %	84,571.20	25.00 %	21,142.80	0.00 %	21,142.80
MDU7	135.02	137.76	0.05	102.03 %	126,782.35	25.00 %	31,695.59	0.00 %	31,695.59
MDU2	236.79	239.19	0.40	101.01 %	250,020.05	25.00 %	62,505.01	0.00 %	62,505.01
PKM1	39.46	38.32	0.11	97.11 %	33,471.10	20.00 %	6,694.22	0.00 %	6,694.22
NKI1	54.95	53.26	0.28	96.92 %	54,086.45	20.00 %	10,817.29	0.00 %	10,817.29
SGP1	47.77	45.12	0.24	94.45 %	64,954.35	15.00 %	9,743.15	0.00 %	9,743.15
MLR1	78.60	72.09	0.05	91.71 %	96,820.75	15.00 %	14,523.11	0.00 %	14,523.11
MDU5	82.25	73.92	0.03	89.88 %	84,989.25	10.00 %	8,498.93	0.00 %	8,498.93
PVI1	83.13	74.07	0.08	89.11 %	74,225.25	10.00 %	7,422.53	0.00 %	7,422.53
MDU4	107.37	95.53	0.15	88.98 %	66,866.00	10.00 %	6,686.60	0.00 %	6,686.60
DKI1	120.47	107.03	0.04	88.84 %	191,419.00	10.00 %	19,141.90	0.00 %	19,141.90
ATG1	155.73	134.65	0.19	86.46 %	130,942.75	10.00 %	13,094.28	0.00 %	13,094.28
KYK1	60.94	52.35	0.00	85.90 %	58,387.15	10.00 %	5,838.72	0.00 %	5,838.72
TDI1	77.96	66.74	0.02	85.62 %	95,211.05	10.00 %	9,521.11	0.00 %	9,521.11
MNM1	55.81	47.69	0.19	85.45 %	73,576.40	10.00 %	7,357.64	0.00 %	7,357.64
SVG1	120.17	99.01	0.07	82.39 %	103,382.00	10.00 %	10,338.20	0.00 %	10,338.20
TEN2	110.15	62.13	0.20	56.40 %	40,459.55	0.00 %		0.00 %	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	59.04	108.76	0.05	184.22 %	150,516.20	40.00 %	60,206.48	0.00 %	60,206.48
GDM1	73.22	96.60	0.24	131.92 %	74,553.05	40.00 %	29,821.22	0.00 %	29,821.22
BGR1	43.85	57.58	0.13	131.32 %	84,083.15	40.00 %	33,633.26	0.00 %	33,633.26
TRR1	131.86	172.64	0.11	130.93 %	203,871.50	40.00 %	81,548.60	0.00 %	81,548.60
ABR1	106.83	129.21	0.07	120.95 %	180,678.30	40.00 %	72,271.32	0.00 %	72,271.32
SLG1	58.74	68.78	0.00	117.10 %	88,856.10	30.00 %	26,656.83	0.00 %	26,656.83
VEL2	188.71	215.88	0.13	114.40 %	328,749.85	30.00 %	98,624.96	0.00 %	98,624.96
VEL1	138.15	153.89	0.06	111.39 %	222,551.80	30.00 %	66,765.54	0.00 %	66,765.54
ARC2	76.01	83.95	0.08	110.44 %	120,250.55	30.00 %	36,075.17	0.00 %	36,075.17
AKM1	129.46	140.90	0.10	108.84 %	197,582.60	25.00 %	49,395.65	0.00 %	49,395.65
CGM1	59.57	64.18	0.46	107.73 %	66,775.15	25.00 %	16,693.79	0.00 %	16,693.79
WJP1	87.01	92.43	0.06	106.24 %	143,051.15	25.00 %	35,762.79	0.00 %	35,762.79
ANI1	66.71	66.64	0.08	99.89 %	81,456.40	20.00 %	16,291.28	0.00 %	16,291.28
PLR1	62.51	61.49	0.04	98.36 %	65,282.50	20.00 %	13,056.50	0.00 %	13,056.50
TRT1	87.93	85.41	0.05	97.13 %	100,420.70	20.00 %	20,084.14	0.00 %	20,084.14
KPM2	300.22	290.81	0.09	96.86 %	351,231.60	20.00 %	70,246.32	0.00 %	70,246.32
WJD1	91.79	87.05	0.41	94.84 %	156,545.65	15.00 %	23,481.85	0.00 %	23,481.85
PTU1	31.98	30.27	0.00	94.65 %	26,896.55	15.00 %	4,034.48	0.00 %	4,034.48
KPM1	91.20	86.24	0.29	94.56 %	112,731.15	15.00 %	16,909.67	0.00 %	16,909.67
CPT1	60.68	54.55	0.17	89.90 %	94,833.50	10.00 %	9,483.35	0.00 %	9,483.35
CYR1	76.43	66.32	0.03	86.76 %	109,897.50	10.00 %	10,989.75	0.00 %	10,989.75
VSI1	120.58	104.03	0.07	86.28 %	182,569.60	10.00 %	18,256.96	0.00 %	18,256.96
SBR1	187.89	156.55	0.01	83.32 %	244,837.00	10.00 %	24,483.70	0.00 %	24,483.70
UGI1	43.02	35.57	0.00	82.67 %	35,909.05	10.00 %	3,590.91	0.00 %	3,590.91
TRL1	213.99	169.40	0.18	79.16 %	221,218.20	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TYR1	121.26	155.09	0.14	127.90 %	137,130.30	40.00 %	54,852.12	0.00 %	54,852.12
TRY3	129.03	160.52	0.03	124.40 %	123,813.35	40.00 %	49,525.34	0.00 %	49,525.34
TRY2	75.29	89.41	0.10	118.76 %	77,839.95	30.00 %	23,351.99	0.00 %	23,351.99
PDK1	82.35	95.99	0.20	116.57 %	110,462.45	30.00 %	33,138.74	0.00 %	33,138.74
NCK1	45.08	50.03	0.00	110.98 %	41,107.75	30.00 %	12,332.33	0.00 %	12,332.33
KIK1	95.70	104.71	0.02	109.42 %	141,989.40	25.00 %	35,497.35	0.00 %	35,497.35
MVM1	206.27	224.93	0.03	109.05 %	362,788.65	25.00 %	90,697.16	0.00 %	90,697.16
TVR1	77.29	83.33	0.00	107.82 %	97,703.80	25.00 %	24,425.95	0.00 %	24,425.95
NMM1	60.85	65.48	0.03	107.62 %	81,917.70	25.00 %	20,479.43	0.00 %	20,479.43
TRY1	805.28	844.40	0.09	104.86 %	693,458.00	25.00 %	173,364.50	0.00 %	173,364.50
MSI1	101.26	100.91	0.03	99.65 %	105,362.85	20.00 %	21,072.57	0.00 %	21,072.57
TVR2	206.33	204.08	0.10	98.91 %	186,760.95	20.00 %	37,352.19	0.00 %	37,352.19
TTP1	106.72	101.60	0.00	95.20 %	89,622.40	20.00 %	17,924.48	0.00 %	17,924.48
PTK1	170.30	161.58	0.00	94.88 %	142,142.90	15.00 %	21,321.44	0.00 %	21,321.44
KRN1	88.10	83.15	0.06	94.39 %	96,492.20	15.00 %	14,473.83	0.00 %	14,473.83
ORU1	70.82	62.15	0.28	87.77 %	93,110.35	10.00 %	9,311.04	0.00 %	9,311.04
KUM1	273.55	227.48	0.04	83.16 %	219,180.25	10.00 %	21,918.03	0.00 %	21,918.03
NGT1	136.52	113.33	0.02	83.02 %	188,187.55	10.00 %	18,818.76	0.00 %	18,818.76
MDI1	154.94	128.26	0.22	82.78 %	125,676.75	10.00 %	12,567.68	0.00 %	12,567.68
TNJ2	219.13	179.57	0.06	81.95 %	165,942.15	10.00 %	16,594.22	0.00 %	16,594.22
PBR2	310.98	246.80	0.10	79.36 %	237,759.75	0.00 %		0.00 %	
JKM1	128.36	97.13	0.06	75.67 %	113,416.45	0.00 %		0.00 %	
AYR1	121.90	92.16	0.20	75.60 %	112,393.95	0.00 %		0.00 %	
TRY4	192.88	138.98	0.04	72.06 %	199,193.00	0.00 %		0.00 %	
TNJ1	299.71	213.53	0.05	71.24 %	139,187.80	0.00 %		0.00 %	
PBR1	130.10	86.64	0.00	66.60 %	61,114.35	0.00 %		0.00 %	
APM1	65.42	40.38	0.23	61.72 %	55,907.20	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH46	61.43	84.39	0.12	137.36 %	116,432.70	40.00 %	46,573.08	0.00 %	46,573.08
CH17	127.38	174.53	0.06	137.02 %	325,020.40	40.00 %	130,008.16	0.00 %	130,008.16
CH27	42.92	53.65	0.41	124.99 %	78,909.35	40.00 %	31,563.74	0.00 %	31,563.74
UKI1	79.10	88.62	0.13	112.03 %	120,446.05	30.00 %	36,133.82	0.00 %	36,133.82
PON1	75.59	84.66	0.11	112.00 %	147,091.95	30.00 %	44,127.59	0.00 %	44,127.59
CH31	60.09	66.46	0.15	110.60 %	102,190.60	30.00 %	30,657.18	0.00 %	30,657.18
CH23	76.98	84.83	0.52	110.21 %	124,506.00	30.00 %	37,351.80	0.00 %	37,351.80
MC05	28.03	29.24	0.00	104.31 %	15,425.30	25.00 %	3,856.33	0.00 %	3,856.33
CH18	178.97	185.87	0.13	103.86 %	317,686.00	25.00 %	79,421.50	0.00 %	79,421.50
CH24	179.34	182.61	0.14	101.82 %	259,478.60	25.00 %	64,869.65	0.00 %	64,869.65
CH03	408.92	410.24	0.22	100.32 %	593,475.85	25.00 %	148,368.96	0.00 %	148,368.96
CH34	172.17	165.42	0.08	96.08 %	210,134.55	20.00 %	42,026.91	0.00 %	42,026.91
GPD1	103.99	98.17	0.18	94.41 %	97,109.95	15.00 %	14,566.49	0.00 %	14,566.49
CH50	165.23	151.72	0.08	91.82 %	275,759.10	15.00 %	41,363.87	0.00 %	41,363.87
CH36	71.53	65.04	0.35	90.93 %	69,005.05	15.00 %	10,350.76	0.00 %	10,350.76
CH33	169.37	152.39	0.14	89.97 %	211,638.65	10.00 %	21,163.87	0.00 %	21,163.87
CH12	261.14	233.81	0.19	89.53 %	339,467.15	10.00 %	33,946.72	0.00 %	33,946.72
CH15	403.03	356.92	0.10	88.56 %	426,531.20	10.00 %	42,653.12	0.00 %	42,653.12
CH20	221.69	194.86	0.33	87.90 %	254,004.35	10.00 %	25,400.44	0.00 %	25,400.44
CH41	156.53	137.34	0.11	87.74 %	237,399.60	10.00 %	23,739.96	0.00 %	23,739.96
MJR1	157.67	135.22	0.16	85.76 %	151,286.10	10.00 %	15,128.61	0.00 %	15,128.61
CH21	297.77	240.67	0.25	80.82 %	311,689.50	10.00 %	31,168.95	0.00 %	31,168.95
CH44	143.79	111.84	0.06	77.78 %	152,707.05	0.00 %		0.00 %	
MC06	35.94	27.86	0.82	77.54 %	14,555.15	0.00 %		0.00 %	
CH06	166.97	126.58	0.06	75.81 %	198,813.30	0.00 %		0.00 %	
CH43	127.54	96.44	0.48	75.62 %	115,871.80	0.00 %		0.00 %	
CH32	29.62	21.25	0.07	71.73 %	29,905.50	0.00 %		0.00 %	
CH51	194.23	130.18	1.04	67.02 %	164,238.65	0.00 %		0.00 %	
CH01	12.66	1.83	0.00	14.45 %	2,564.60	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	105.83	133.12	0.22	125.79 %	148,978.50	40.00 %	59,591.40	0.00 %	59,591.40
KLM1	119.42	132.70	0.00	111.12 %	213,301.30	30.00 %	63,990.39	0.00 %	63,990.39
SJI2	124.50	137.08	0.14	110.10 %	164,512.50	30.00 %	49,353.75	0.00 %	49,353.75
MKM1	58.62	64.04	0.23	109.25 %	98,863.40	25.00 %	24,715.85	0.00 %	24,715.85
KML1	77.80	83.17	0.08	106.89 %	123,425.95	25.00 %	30,856.49	0.00 %	30,856.49
POY2	220.83	222.68	0.06	100.84 %	293,450.20	25.00 %	73,362.55	0.00 %	73,362.55
KKI2	140.96	139.37	0.25	98.87 %	173,506.75	20.00 %	34,701.35	0.00 %	34,701.35
TRK1	148.65	139.01	0.26	93.52 %	202,683.60	15.00 %	30,402.54	0.00 %	30,402.54
VPM2	151.16	139.68	0.20	92.40 %	200,809.00	15.00 %	30,121.35	0.00 %	30,121.35
TVM2	77.45	71.07	0.11	91.77 %	43,891.45	15.00 %	6,583.72	0.00 %	6,583.72
TDM1	108.20	96.14	0.10	88.85 %	107,741.50	10.00 %	10,774.15	0.00 %	10,774.15
TVM1	73.65	65.26	0.09	88.61 %	77,188.90	10.00 %	7,718.89	0.00 %	7,718.89
ULP1	149.36	126.15	0.18	84.46 %	143,568.35	10.00 %	14,356.84	0.00 %	14,356.84
POY1	287.74	243.02	0.15	84.46 %	383,040.65	10.00 %	38,304.07	0.00 %	38,304.07
CDM1	166.09	138.70	0.13	83.51 %	171,501.20	10.00 %	17,150.12	0.00 %	17,150.12
NVL2	163.38	134.85	0.05	82.54 %	139,581.10	10.00 %	13,958.11	0.00 %	13,958.11
CUD1	297.53	244.92	0.07	82.32 %	332,477.60	10.00 %	33,247.76	0.00 %	33,247.76
STP1	58.09	41.84	0.67	72.03 %	58,495.80	0.00 %		0.00 %	
VPM1	54.36	32.67	0.01	60.10 %	47,826.35	0.00 %		0.00 %	
VCM1	84.52	50.56	0.09	59.82 %	55,134.40	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	151.91	355.43	0.22	233.97 %	438,931.30	40.00 %	175,572.52	0.00 %	175,572.52
CH30	159.79	240.42	0.18	150.46 %	247,102.75	40.00 %	98,841.10	0.00 %	98,841.10
CH40	46.03	54.66	0.03	118.75 %	25,335.70	30.00 %	7,600.71	0.00 %	7,600.71
GUD1	156.17	183.36	0.18	117.42 %	355,241.55	30.00 %	106,572.47	0.00 %	106,572.47
CH25	162.64	179.01	0.23	110.06 %	203,588.05	30.00 %	61,076.42	0.00 %	61,076.42
CH37	81.07	85.11	0.15	104.98 %	160,565.10	25.00 %	40,141.28	0.00 %	40,141.28
CH45	161.14	162.24	0.20	100.69 %	233,020.05	25.00 %	58,255.01	0.00 %	58,255.01
CH19	201.58	190.29	0.25	94.40 %	286,960.10	15.00 %	43,044.02	0.00 %	43,044.02
CH35	134.62	125.52	0.03	93.24 %	234,063.10	15.00 %	35,109.47	0.00 %	35,109.47
TKM1	78.95	72.60	0.04	91.96 %	105,059.45	15.00 %	15,758.92	0.00 %	15,758.92
CH48	197.71	181.45	0.00	91.78 %	325,537.35	15.00 %	48,830.60	0.00 %	48,830.60
CH14	321.38	292.77	0.26	91.10 %	428,863.95	15.00 %	64,329.59	0.00 %	64,329.59
MRM1	152.69	134.28	0.09	87.94 %	172,763.40	10.00 %	17,276.34	0.00 %	17,276.34
CGL1	108.28	93.51	0.38	86.36 %	132,304.25	10.00 %	13,230.43	0.00 %	13,230.43
CH05	322.63	277.44	0.10	85.99 %	346,978.65	10.00 %	34,697.87	0.00 %	34,697.87
CH39	88.71	75.12	0.40	84.67 %	120,937.05	10.00 %	12,093.71	0.00 %	12,093.71
CH38	130.11	108.48	0.05	83.38 %	132,055.35	10.00 %	13,205.54	0.00 %	13,205.54
CH42	236.17	174.63	0.18	73.94 %	295,296.90	0.00 %		0.00 %	
CH49	240.65	177.02	0.11	73.56 %	274,469.25	0.00 %		0.00 %	
KNR1	106.13	78.03	0.11	73.52 %	123,157.60	0.00 %		0.00 %	
CH07	261.30	187.65	0.49	71.81 %	256,032.75	0.00 %		0.00 %	
SKL1	139.47	99.18	0.34	71.12 %	109,377.40	0.00 %		0.00 %	
CH28	261.97	183.04	0.08	69.87 %	391,040.10	0.00 %		0.00 %	
GUD2	132.66	91.82	0.13	69.22 %	131,725.25	0.00 %		0.00 %	
CH16	368.86	249.79	0.13	67.72 %	427,278.30	0.00 %		0.00 %	
AVD1	172.86	111.77	0.18	64.66 %	157,097.75	0.00 %		0.00 %	
CH08	380.39	226.09	0.23	59.44 %	351,058.95	0.00 %		0.00 %	
CH26	64.54	35.19	0.00	54.52 %	38,510.05	0.00 %		0.00 %	
MC10	23.45	12.40	0.00	52.87 %	6,509.55	0.00 %		0.00 %	
CH22	215.86	109.67	0.14	50.81 %	122,741.25	0.00 %		0.00 %	
MC09	14.67	7.34	0.03	50.07 %	6,470.10	0.00 %		0.00 %	
CH29	31.08	7.03	0.00	22.61 %	8,089.35	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	61.43	0.00	0.00 %	52,112.00	0.00 %		0.00 %	
GHUB	0.00	296.37	0.43	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.09	4.51	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	58.46	0.56	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	23.81	0.00	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	1.16	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	7.82	0.44	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.22)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	36.43	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.19)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.03	0.57	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.02)	-1.69	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.12)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	4.94	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	8.92	0.00	0.00 %	0.00	0.00 %		0.00 %	