



TN-Sales Spot Commission Details 15/05/2026 11:45 PM

Accu.Target 28,674.32 L	Sales 23,643.29 L	Achieved % 82.45 %	HO Budget+ % 7.55 %	Total Com. 261.49 L
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Note : Sales Period is From :01-May-2026 To :15-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	1,981.81	1,854.53	93.58 %	54,000.00	7.55 %	108,000.00
KL-NORTH	606.00	519.33	85.70 %	0.00	7.55 %	0.00
WEST-01	1,696.21	1,449.23	85.44 %	0.00	7.55 %	0.00
WEST-02	2,375.57	2,022.67	85.14 %	0.00	7.55 %	0.00
CHENNAI-02	3,564.53	2,981.15	83.63 %	0.00	7.55 %	87,000.00
SOUTH-03	3,278.73	2,724.90	83.11 %	0.00	7.55 %	0.00
TRICHY-01	3,595.61	2,878.43	80.05 %	0.00	7.55 %	0.00
SOUTH ARCOT	2,152.50	1,722.93	80.04 %	0.00	7.55 %	0.00
SOUTH-01	4,598.19	3,662.70	79.66 %	0.00	7.55 %	0.00
CHENNAI-01	4,433.89	3,235.26	72.97 %	0.00	7.55 %	0.00
KL-SOUTH	391.28	275.67	70.45 %	0.00	7.55 %	0.00
OTHERS	0.00	316.50	0.00 %	0.00	0.00 %	0.00
Total	28,674.32	23,643.29	82.45 %		7.55 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	607.17	639.46	105.32%	90,000.00	7.55 %	120,000.00
	NA01	727.96	657.53	90.32%	45,000.00	7.55 %	45,000.00
	NA03	646.68	557.53	86.21%	0.00	7.55 %	37,500.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	606.00	519.33	85.70%	0.00	7.55 %	37,500.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	253.43	272.54	107.54%	30,000.00	7.55 %	40,000.00
	TPR4	186.42	181.48	97.35%	7,500.00	7.55 %	15,000.00
	PLI1	228.76	192.88	84.31%	0.00	7.55 %	7,500.00
	TPR1	194.25	160.44	82.59%	0.00	7.55 %	0.00
CBE1	833.35	641.89	77.03%	0.00	7.55 %	0.00	
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	472.29	452.07	95.72%	30,000.00	7.55 %	60,000.00
	SLM1	725.94	620.23	85.44%	0.00	7.55 %	45,000.00
	ERD1	694.41	563.01	81.08%	0.00	7.55 %	0.00
MTR1	482.94	387.35	80.21%	0.00	7.55 %	0.00	
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	945.16	812.93	86.01%	0.00	7.55 %	60,000.00
	CH07	852.05	711.32	83.48%	0.00	7.55 %	52,500.00
	CH01	962.77	801.91	83.29%	0.00	7.55 %	60,000.00
CH09	804.55	654.99	81.41%	0.00	7.55 %	0.00	

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TEN1	371.29	356.04	95.89%	22,500.00	7.55 %	45,000.00
	MDU1	1,270.93	1,067.56	84.00%	0.00	7.55 %	75,000.00
	KRR1	319.05	265.51	83.22%	0.00	7.55 %	15,000.00
	KKD2	732.87	578.47	78.93%	0.00	7.55 %	0.00
	SVG1	584.58	457.31	78.23%	0.00	7.55 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	778.81	682.65	87.65%	0.00	7.55 %	45,000.00
	TNJ1	836.66	683.67	81.71%	0.00	7.55 %	0.00
	PBR1	903.96	713.04	78.88%	0.00	7.55 %	0.00
	TRY1	1,076.17	799.07	74.25%	0.00	7.55 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	790.00	700.84	88.71%	0.00	7.55 %	52,500.00
	SA03	564.98	447.63	79.23%	0.00	7.55 %	0.00
	SA01	797.52	574.47	72.03%	0.00	7.55 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	532.06	457.29	85.95%	0.00	7.55 %	30,000.00
	KVT1	834.16	688.19	82.50%	0.00	7.55 %	0.00
	TVL1	771.80	629.73	81.59%	0.00	7.55 %	0.00
	NGR1	734.05	579.03	78.88%	0.00	7.55 %	0.00
	TUT1	1,104.02	851.58	77.13%	0.00	7.55 %	0.00
	TKS1	622.10	456.88	73.44%	0.00	7.55 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	798.76	630.85	78.98%	0.00	7.55 %	0.00
	CH03	735.30	578.19	78.63%	0.00	7.55 %	0.00
	CH05	1,096.43	824.60	75.21%	0.00	7.55 %	0.00
	CH06	945.79	668.33	70.66%	0.00	7.55 %	0.00
	CH10	857.60	533.29	62.18%	0.00	7.55 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	391.28	275.67	70.45%	0.00	7.55 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.04	0.00%	0.00	0.00 %	0.00
	CH02	0.00	145.91	0.00%	0.00	0.00 %	0.00
	ERD1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	HO01	0.00	132.28	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.03)	0.00%	0.00	0.00 %	0.00
	KZD1	0.00	1.43	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	6.22	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.03)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	3.79	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	2.60	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	20.33	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL2	117.53	150.59	0.12	128.13 %	189,494.39	40.00 %	75,797.76	7.55 %	75,797.76
VNB1	47.28	60.01	0.07	126.91 %	63,424.00	40.00 %	25,369.60	7.55 %	25,369.60
VEL1	104.77	119.47	0.22	114.03 %	129,126.03	30.00 %	38,737.81	7.55 %	51,650.41
PTU1	29.15	32.45	0.16	111.31 %	24,830.31	30.00 %	7,449.09	7.55 %	9,932.12
WJP1	57.06	59.32	0.31	103.95 %	70,664.39	25.00 %	17,666.10	7.55 %	21,199.32
TRR1	101.70	104.44	0.20	102.69 %	102,460.29	25.00 %	25,615.07	7.55 %	30,738.09
AKM1	99.28	98.16	0.22	98.87 %	101,766.88	20.00 %	20,353.38	7.55 %	25,441.72
UGI1	33.70	33.09	0.04	98.20 %	29,131.94	20.00 %	5,826.39	7.55 %	7,282.99
SLG1	45.34	44.07	0.24	97.20 %	58,509.83	20.00 %	11,701.97	7.55 %	14,627.46
KPM2	240.90	224.07	0.17	93.01 %	205,408.96	15.00 %	30,811.34	7.55 %	51,352.24
GDM1	62.17	57.07	0.21	91.79 %	44,210.22	15.00 %	6,631.53	7.55 %	8,842.04
ABR1	77.15	70.54	0.33	91.43 %	62,359.31	15.00 %	9,353.90	7.55 %	12,471.86
TRL1	143.15	127.30	0.41	88.93 %	74,981.95	10.00 %	7,498.20	7.55 %	14,996.39
ARC2	51.71	45.74	0.37	88.45 %	54,955.23	10.00 %	5,495.52	7.55 %	10,991.05
CPT1	51.03	45.00	0.08	88.17 %	53,833.48	10.00 %	5,383.35	7.55 %	10,766.70
SBR1	134.20	116.95	0.04	87.15 %	127,326.96	10.00 %	12,732.70	7.55 %	19,099.04
WJD1	77.19	67.03	1.81	86.84 %	105,348.95	10.00 %	10,534.90	7.55 %	15,802.34
PLR1	40.54	35.07	0.00	86.51 %	29,982.49	10.00 %	2,998.25	7.55 %	4,497.37
BGR1	39.91	34.45	0.90	86.31 %	39,717.39	10.00 %	3,971.74	7.55 %	5,957.61
KPM1	81.36	68.69	0.00	84.42 %	71,398.38	10.00 %	7,139.84	7.55 %	10,709.76
ANI1	57.26	47.35	0.32	82.69 %	53,570.15	10.00 %	5,357.02	7.55 %	5,357.02
TRT1	74.97	58.95	0.56	78.64 %	51,830.35	0.00 %		7.55 %	5,183.04
CGM1	56.03	42.28	0.25	75.47 %	36,979.75	0.00 %		7.55 %	3,697.98
CYR1	63.20	47.19	0.26	74.66 %	49,893.14	0.00 %		7.55 %	4,989.31
VSI1	95.23	65.27	0.12	68.54 %	75,606.18	0.00 %		7.55 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	606.00	519.33	0.19	85.70 %	427,204.13	10.00 %	42,720.41	7.55 %	64,080.62

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	13.43	20.58	0.00	153.19 %	25,300.89	40.00 %	10,120.36	7.55 %	10,120.36
AVI1	30.40	39.89	0.96	131.21 %	54,371.35	40.00 %	21,748.54	7.55 %	21,748.54
GDR1	30.53	39.16	0.02	128.28 %	28,100.06	40.00 %	11,240.02	7.55 %	11,240.02
CNR1	31.25	38.14	0.01	122.04 %	32,069.78	40.00 %	12,827.91	7.55 %	12,827.91
MPM1	48.56	58.57	0.21	120.60 %	54,160.09	40.00 %	21,664.04	7.55 %	21,664.04
CBE1	46.24	53.03	0.22	114.69 %	53,459.88	30.00 %	16,037.96	7.55 %	21,383.95
KGI1	37.84	43.09	0.00	113.87 %	24,671.10	30.00 %	7,401.33	7.55 %	9,868.44
UMP1	37.76	42.58	0.20	112.77 %	34,018.29	30.00 %	10,205.49	7.55 %	13,607.32
GBM1	41.49	44.36	0.28	106.93 %	50,063.57	25.00 %	12,515.89	7.55 %	15,019.07
KGM1	34.57	36.28	0.09	104.94 %	50,339.49	25.00 %	12,584.87	7.55 %	15,101.85
UAM1	63.84	66.63	0.00	104.36 %	38,010.00	25.00 %	9,502.50	7.55 %	11,403.00
KMR1	95.38	97.71	0.33	102.45 %	109,718.99	25.00 %	27,429.75	7.55 %	32,915.70
CBE3	24.11	24.30	0.12	100.80 %	21,629.47	25.00 %	5,407.37	7.55 %	5,407.37
TPR2	67.80	63.13	0.34	93.12 %	80,182.56	15.00 %	12,027.38	7.55 %	20,045.64
TPR1	76.97	67.79	0.18	88.07 %	70,147.94	10.00 %	7,014.79	7.55 %	14,029.59
SUL1	35.41	29.28	0.58	82.69 %	44,853.14	10.00 %	4,485.31	7.55 %	4,485.31
PPI1	29.96	24.28	0.39	81.04 %	26,538.30	10.00 %	2,653.83	7.55 %	2,653.83
PDM1	33.85	27.40	0.00	80.95 %	42,109.19	10.00 %	4,210.92	7.55 %	4,210.92
TPR4	31.65	24.97	0.62	78.90 %	36,513.43	0.00 %		7.55 %	3,651.34
CBE2	351.43	264.13	0.26	75.16 %	318,995.25	0.00 %		7.55 %	31,899.53
CBE4	82.30	59.50	0.55	72.30 %	90,034.69	0.00 %		7.55 %	
DPM2	46.90	33.85	0.27	72.17 %	39,882.17	0.00 %		7.55 %	
SNR1	68.89	48.81	0.65	70.85 %	76,469.66	0.00 %		7.55 %	
PLI1	75.69	52.77	0.64	69.72 %	52,037.14	0.00 %		7.55 %	
SYM2	39.49	27.40	0.18	69.38 %	36,851.75	0.00 %		7.55 %	
KMD1	41.40	26.96	0.09	65.11 %	32,273.38	0.00 %		7.55 %	
TPR3	49.48	29.52	0.43	59.65 %	39,908.98	0.00 %		7.55 %	
CBE6	84.42	48.91	0.25	57.94 %	57,798.05	0.00 %		7.55 %	
CBE5	45.16	16.21	0.18	35.89 %	30,922.45	0.00 %		7.55 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BMD1	31.26	45.90	0.17	146.81 %	46,094.61	40.00 %	18,437.84	7.55 %	18,437.84
KRI1	56.70	79.26	0.15	139.77 %	72,347.11	40.00 %	28,938.84	7.55 %	28,938.84
DPR1	29.93	36.23	0.05	121.05 %	35,135.04	40.00 %	14,054.02	7.55 %	14,054.02
CMI1	28.07	31.67	0.00	112.84 %	37,036.36	30.00 %	11,110.91	7.55 %	14,814.54
SGI1	37.13	41.48	0.32	111.70 %	30,943.15	30.00 %	9,282.95	7.55 %	12,377.26
SLM2	81.16	89.78	0.13	110.62 %	79,945.28	30.00 %	23,983.58	7.55 %	23,983.58
KVP1	38.47	41.96	0.37	109.09 %	30,312.02	25.00 %	7,578.01	7.55 %	9,093.61
APN1	51.89	52.36	0.17	100.91 %	69,145.46	25.00 %	17,286.37	7.55 %	17,286.37
PLC1	36.68	36.52	0.39	99.56 %	47,818.65	20.00 %	9,563.73	7.55 %	11,954.66
TCG1	47.02	45.02	0.27	95.73 %	44,915.22	20.00 %	8,983.04	7.55 %	11,228.81
NKL2	94.90	90.26	0.12	95.11 %	97,433.47	20.00 %	19,486.69	7.55 %	24,358.37
PMP1	48.61	45.89	0.10	94.41 %	37,911.45	15.00 %	5,686.72	7.55 %	9,477.86
ERD2	152.93	136.58	0.23	89.30 %	256,781.00	10.00 %	25,678.10	7.55 %	51,356.20
HSR2	120.03	103.12	0.34	85.91 %	94,724.79	10.00 %	9,472.48	7.55 %	14,208.72
ERD1	140.52	120.67	0.25	85.87 %	179,430.91	10.00 %	17,943.09	7.55 %	26,914.64
EDP1	32.44	27.63	0.00	85.17 %	24,968.78	10.00 %	2,496.88	7.55 %	3,745.32
SLM1	206.37	175.43	0.17	85.01 %	191,277.50	10.00 %	19,127.75	7.55 %	28,691.63
DPR2	41.22	35.02	0.04	84.96 %	34,989.73	10.00 %	3,498.97	7.55 %	5,248.46
SLM3	111.75	94.77	0.52	84.81 %	118,119.58	10.00 %	11,811.96	7.55 %	17,717.94
PDR1	29.98	25.06	0.00	83.61 %	46,121.18	10.00 %	4,612.12	7.55 %	6,918.18
ATU1	95.35	79.07	0.10	82.93 %	79,416.95	10.00 %	7,941.70	7.55 %	7,941.70
TRM1	79.03	64.92	0.21	82.15 %	67,496.17	10.00 %	6,749.62	7.55 %	6,749.62
HSR1	88.41	72.04	0.08	81.49 %	77,367.89	10.00 %	7,736.79	7.55 %	7,736.79
MTR1	82.69	65.59	0.31	79.32 %	92,051.87	0.00 %		7.55 %	9,205.19
MCR1	67.40	51.25	0.32	76.04 %	55,251.90	0.00 %		7.55 %	5,525.19
EPI1	57.60	40.78	0.24	70.79 %	42,363.24	0.00 %		7.55 %	
KAM1	46.25	31.80	0.47	68.75 %	33,811.10	0.00 %		7.55 %	
VPD1	89.39	60.42	0.06	67.59 %	71,417.99	0.00 %		7.55 %	
HRR1	61.74	38.99	0.61	63.15 %	33,959.31	0.00 %		7.55 %	
SGG1	28.98	18.26	0.32	63.00 %	16,190.94	0.00 %		7.55 %	
VKL1	37.79	22.13	0.18	58.55 %	32,916.27	0.00 %		7.55 %	
RSP1	80.51	44.76	0.64	55.59 %	47,764.94	0.00 %		7.55 %	
OML1	89.68	49.46	0.35	55.16 %	46,215.70	0.00 %		7.55 %	
KMM1	53.71	28.61	0.00	53.28 %	31,742.14	0.00 %		7.55 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	21.20	40.52	0.00	191.17 %	17,303.30	40.00 %	6,921.32	7.55 %	6,921.32
CH27	34.53	42.96	0.41	124.42 %	54,767.29	40.00 %	21,906.92	7.55 %	21,906.92
UKI1	70.63	77.18	0.04	109.28 %	96,263.73	25.00 %	24,065.93	7.55 %	28,879.12
CH17	123.77	126.52	0.28	102.22 %	212,984.03	25.00 %	53,246.01	7.55 %	63,895.21
GPD1	79.39	79.75	0.17	100.46 %	57,724.67	25.00 %	14,431.17	7.55 %	14,431.17
CH31	57.15	56.06	0.42	98.09 %	63,935.82	20.00 %	12,787.16	7.55 %	15,983.96
CH50	132.54	129.21	0.13	97.48 %	204,182.89	20.00 %	40,836.58	7.55 %	51,045.72
CH46	60.62	58.47	0.23	96.45 %	79,291.16	20.00 %	15,858.23	7.55 %	19,822.79
CH21	228.70	211.25	0.42	92.37 %	212,105.90	15.00 %	31,815.89	7.55 %	42,421.18
CH03	323.85	295.44	0.52	91.23 %	391,163.77	15.00 %	58,674.57	7.55 %	78,232.75
CH23	75.36	68.58	0.81	91.01 %	77,809.04	15.00 %	11,671.36	7.55 %	15,561.81
CH24	153.47	136.99	0.45	89.26 %	184,436.99	10.00 %	18,443.70	7.55 %	36,887.40
PON1	70.13	62.11	0.11	88.56 %	81,262.39	10.00 %	8,126.24	7.55 %	16,252.48
CH33	143.58	124.37	0.06	86.62 %	147,263.84	10.00 %	14,726.38	7.55 %	22,089.58
CH36	54.00	46.28	0.07	85.70 %	45,628.94	10.00 %	4,562.89	7.55 %	6,844.34
CH15	322.09	272.07	0.28	84.47 %	303,844.92	10.00 %	30,384.49	7.55 %	45,576.74
MJR1	140.26	113.16	0.31	80.68 %	105,373.87	10.00 %	10,537.39	7.55 %	10,537.39
CH34	141.19	107.98	0.41	76.48 %	114,817.90	0.00 %		7.55 %	11,481.79
CH12	241.57	182.69	0.21	75.63 %	179,745.63	0.00 %		7.55 %	17,974.56
CH41	127.95	96.40	1.57	75.34 %	147,701.54	0.00 %		7.55 %	14,770.15
CH43	97.41	72.74	0.27	74.68 %	61,622.65	0.00 %		7.55 %	6,162.27
CH06	136.10	101.44	0.30	74.53 %	153,039.03	0.00 %		7.55 %	15,303.90
CH18	175.99	129.40	0.34	73.53 %	221,271.79	0.00 %		7.55 %	
CH32	23.68	16.29	0.53	68.82 %	21,271.76	0.00 %		7.55 %	
CH44	133.58	90.74	0.34	67.93 %	88,939.33	0.00 %		7.55 %	
CH51	157.71	105.44	0.44	66.86 %	114,650.15	0.00 %		7.55 %	
CH20	185.08	115.27	0.31	62.28 %	130,258.28	0.00 %		7.55 %	
MC06	32.42	16.77	0.75	51.73 %	12,159.85	0.00 %		7.55 %	
CH01	20.57	5.05	0.00	24.55 %	4,557.35	0.00 %		7.55 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	42.88	68.20	0.12	159.07 %	29,991.64	40.00 %	11,996.66	7.55 %	11,996.66
TEN1	52.30	62.63	0.28	119.74 %	54,640.31	30.00 %	16,392.09	7.55 %	21,856.12
KKD3	109.61	131.17	0.00	119.67 %	195,468.67	30.00 %	58,640.60	7.55 %	78,187.47
MPA1	79.34	87.67	0.07	110.50 %	140,280.14	30.00 %	42,084.04	7.55 %	42,084.04
BNR1	43.67	43.31	0.14	99.18 %	45,143.36	20.00 %	9,028.67	7.55 %	11,285.84
PNV2	44.39	43.12	0.08	97.14 %	39,726.33	20.00 %	7,945.27	7.55 %	9,931.58
MDU3	86.19	83.60	0.04	96.99 %	52,929.63	20.00 %	10,585.93	7.55 %	13,232.41
PKM1	31.44	30.24	0.14	96.19 %	30,921.09	20.00 %	6,184.22	7.55 %	7,730.27
KPT1	40.43	37.63	0.83	93.07 %	37,468.46	15.00 %	5,620.27	7.55 %	9,367.12
DGL1	329.00	303.49	0.53	92.25 %	136,123.88	15.00 %	20,418.58	7.55 %	27,224.78
KRR1	89.38	81.89	0.02	91.62 %	94,600.44	15.00 %	14,190.07	7.55 %	18,920.09
DGL2	71.98	63.45	0.18	88.15 %	54,947.96	10.00 %	5,494.80	7.55 %	10,989.59
MDU1	315.57	277.56	0.21	87.96 %	187,160.41	10.00 %	18,716.04	7.55 %	37,432.08
MDU7	104.84	89.84	0.35	85.69 %	87,834.19	10.00 %	8,783.42	7.55 %	13,175.13
BTU1	32.64	27.49	0.00	84.22 %	17,214.17	10.00 %	1,721.42	7.55 %	2,582.13
MDU2	170.79	141.97	0.43	83.13 %	154,842.98	10.00 %	15,484.30	7.55 %	15,484.30
NKI1	42.25	34.87	0.11	82.52 %	27,025.99	10.00 %	2,702.60	7.55 %	2,702.60
TEN2	75.54	60.53	0.28	80.14 %	42,927.92	10.00 %	4,292.79	7.55 %	4,292.79
MLR1	58.03	46.49	0.07	80.12 %	51,604.98	10.00 %	5,160.50	7.55 %	5,160.50
TDI1	72.49	56.22	0.03	77.56 %	87,107.82	0.00 %		7.55 %	8,710.78
MDU5	55.02	42.41	0.05	77.08 %	49,122.20	0.00 %		7.55 %	4,912.22
ADP1	50.52	38.72	0.03	76.64 %	39,166.06	0.00 %		7.55 %	3,916.61
PNI1	43.72	33.47	1.89	76.55 %	24,840.30	0.00 %		7.55 %	2,484.03
KYK1	54.55	39.82	0.00	72.99 %	44,176.23	0.00 %		7.55 %	
USL1	56.44	41.05	0.32	72.73 %	28,962.59	0.00 %		7.55 %	
TMM1	105.11	76.31	0.13	72.60 %	51,724.98	0.00 %		7.55 %	
TPT1	91.33	66.04	0.17	72.31 %	100,811.26	0.00 %		7.55 %	
SGP1	47.85	34.49	0.00	72.08 %	39,785.49	0.00 %		7.55 %	
ATG1	136.82	97.40	0.27	71.19 %	116,004.90	0.00 %		7.55 %	
SVG1	90.29	63.83	0.10	70.70 %	77,006.38	0.00 %		7.55 %	
CBM1	74.94	52.41	0.00	69.93 %	64,377.31	0.00 %		7.55 %	
PVI1	85.19	58.69	0.21	68.89 %	79,589.82	0.00 %		7.55 %	
MDU6	156.17	105.42	0.19	67.50 %	86,720.38	0.00 %		7.55 %	
ODM1	42.82	28.68	0.00	66.98 %	16,057.69	0.00 %		7.55 %	
DKI1	96.80	64.82	0.06	66.96 %	114,688.99	0.00 %		7.55 %	
MDU4	86.22	49.65	0.48	57.59 %	29,440.05	0.00 %		7.55 %	
MNM1	48.39	26.51	0.47	54.78 %	27,834.56	0.00 %		7.55 %	
NTM1	63.78	33.80	0.02	52.99 %	29,035.42	0.00 %		7.55 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	53.03	64.49	0.16	121.61 %	50,103.08	40.00 %	20,041.23	7.55 %	20,041.23
KIK1	64.71	71.32	0.00	110.22 %	125,250.13	30.00 %	37,575.04	7.55 %	37,575.04
KRN1	48.37	52.95	0.08	109.47 %	55,814.35	25.00 %	13,953.59	7.55 %	16,744.31
NCK1	32.92	35.63	0.15	108.22 %	22,668.77	25.00 %	5,667.19	7.55 %	6,800.63
TVR2	149.15	150.22	0.13	100.71 %	157,569.76	25.00 %	39,392.44	7.55 %	39,392.44
NMM1	51.81	51.08	1.13	98.58 %	60,099.91	20.00 %	12,019.98	7.55 %	15,024.98
MSI1	73.00	69.70	0.00	95.48 %	58,587.92	20.00 %	11,717.58	7.55 %	14,646.98
APM1	48.51	45.87	0.15	94.56 %	65,914.97	15.00 %	9,887.25	7.55 %	16,478.74
TYR1	106.67	97.54	0.23	91.44 %	110,695.07	15.00 %	16,604.26	7.55 %	22,139.01
MVM1	174.39	156.41	0.14	89.69 %	240,864.17	10.00 %	24,086.42	7.55 %	48,172.83
NGT1	95.35	84.97	0.31	89.12 %	137,866.11	10.00 %	13,786.61	7.55 %	27,573.22
PTK1	142.89	119.00	0.34	83.28 %	137,010.63	10.00 %	13,701.06	7.55 %	13,701.06
MDI1	126.14	103.86	0.26	82.33 %	118,708.17	10.00 %	11,870.82	7.55 %	11,870.82
TRY2	52.97	42.85	0.00	80.88 %	41,917.50	10.00 %	4,191.75	7.55 %	4,191.75
PDK1	72.19	57.55	0.11	79.72 %	78,582.36	0.00 %		7.55 %	7,858.24
TRY3	104.24	82.77	0.07	79.41 %	92,967.35	0.00 %		7.55 %	9,296.74
AYR1	92.59	73.50	0.10	79.39 %	93,386.63	0.00 %		7.55 %	9,338.66
ORU1	58.76	46.56	0.04	79.24 %	55,892.13	0.00 %		7.55 %	5,589.21
TNJ2	183.51	143.27	0.21	78.07 %	147,558.01	0.00 %		7.55 %	14,755.80
TNJ1	225.03	174.03	0.24	77.33 %	172,404.70	0.00 %		7.55 %	17,240.47
JKM1	113.52	86.71	0.10	76.38 %	98,531.94	0.00 %		7.55 %	9,853.19
TTP1	101.84	75.79	0.04	74.42 %	81,618.88	0.00 %		7.55 %	8,161.89
TVR1	80.07	58.84	0.08	73.48 %	62,958.75	0.00 %		7.55 %	
TRY1	666.76	473.80	0.05	71.06 %	543,300.71	0.00 %		7.55 %	
KUM1	201.75	141.40	0.07	70.08 %	141,190.62	0.00 %		7.55 %	
TRY4	131.64	89.15	0.27	67.72 %	116,143.50	0.00 %		7.55 %	
PBR2	238.48	161.14	0.05	67.57 %	151,376.31	0.00 %		7.55 %	
PBR1	105.32	68.04	0.07	64.60 %	55,907.40	0.00 %		7.55 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	19.36	24.39	0.24	125.98 %	18,231.79	40.00 %	7,292.72	7.55 %	7,292.72
MKM1	40.01	46.72	0.31	116.78 %	55,198.39	30.00 %	16,559.52	7.55 %	22,079.36
PRT1	97.80	108.42	0.29	110.85 %	88,177.46	30.00 %	26,453.24	7.55 %	26,453.24
KLM1	106.17	103.29	0.24	97.29 %	158,297.29	20.00 %	31,659.46	7.55 %	39,574.32
CDM1	135.57	130.65	0.23	96.37 %	115,970.52	20.00 %	23,194.10	7.55 %	28,992.63
SJI2	87.95	83.91	0.18	95.40 %	80,395.97	20.00 %	16,079.19	7.55 %	20,098.99
KML1	73.71	65.81	0.17	89.28 %	71,896.13	10.00 %	7,189.61	7.55 %	14,379.23
CUD1	223.91	194.44	0.40	86.84 %	215,728.08	10.00 %	21,572.81	7.55 %	32,359.21
TRK1	123.39	107.13	0.34	86.82 %	119,202.48	10.00 %	11,920.25	7.55 %	17,880.37
KKI2	114.66	98.33	0.07	85.76 %	79,727.57	10.00 %	7,972.76	7.55 %	11,959.14
VCM2	72.60	60.51	0.28	83.35 %	50,735.94	10.00 %	5,073.59	7.55 %	7,610.39
STP1	40.42	32.78	0.40	81.10 %	30,070.79	10.00 %	3,007.08	7.55 %	3,007.08
TVM1	59.59	46.37	0.62	77.81 %	37,822.30	0.00 %		7.55 %	3,782.23
VPM2	104.06	80.39	0.21	77.25 %	91,942.65	0.00 %		7.55 %	9,194.27
ULP1	107.68	82.78	0.08	76.88 %	71,067.73	0.00 %		7.55 %	7,106.77
TVM2	68.41	52.06	0.75	76.10 %	35,382.11	0.00 %		7.55 %	3,538.21
NVL2	128.20	97.17	0.25	75.80 %	91,476.67	0.00 %		7.55 %	9,147.67
TDM1	72.16	52.81	0.78	73.18 %	41,549.30	0.00 %		7.55 %	
POY2	185.99	101.02	0.40	54.31 %	154,195.50	0.00 %		7.55 %	
POY1	241.44	128.99	0.22	53.43 %	115,986.08	0.00 %		7.55 %	
VPM1	49.42	24.97	0.92	50.52 %	20,256.11	0.00 %		7.55 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	57.71	63.11	0.29	109.35 %	52,675.87	25.00 %	13,168.97	7.55 %	15,802.76
SKD1	56.09	59.39	0.15	105.90 %	76,885.78	25.00 %	19,221.45	7.55 %	23,065.73
PDI1	52.28	50.04	0.48	95.72 %	50,073.71	20.00 %	10,014.74	7.55 %	12,518.43
SVK1	117.31	112.23	0.30	95.66 %	114,545.38	20.00 %	22,909.08	7.55 %	28,636.35
ERL2	74.46	71.20	0.12	95.63 %	103,719.45	20.00 %	20,743.89	7.55 %	25,929.86
VNR1	58.32	55.55	0.16	95.25 %	63,282.29	20.00 %	12,656.46	7.55 %	15,820.57
TYI1	73.60	67.54	0.43	91.77 %	78,196.54	15.00 %	11,729.48	7.55 %	15,639.31
VLY1	163.39	146.78	0.39	89.83 %	156,814.32	10.00 %	15,681.43	7.55 %	31,362.86
KVT1	244.96	216.44	0.18	88.35 %	310,310.51	10.00 %	31,031.05	7.55 %	62,062.10
APK2	68.38	59.68	0.24	87.28 %	50,973.69	10.00 %	5,097.37	7.55 %	7,646.05
KSM1	37.44	32.59	0.02	87.05 %	26,921.34	10.00 %	2,692.13	7.55 %	4,038.20
MAR1	138.64	118.61	0.13	85.55 %	124,725.63	10.00 %	12,472.56	7.55 %	18,708.84
SNL1	64.62	55.28	0.41	85.55 %	72,223.22	10.00 %	7,222.32	7.55 %	10,833.48
VNR2	197.06	164.69	0.25	83.58 %	169,233.69	10.00 %	16,923.37	7.55 %	25,385.05
TKS2	169.49	138.64	0.57	81.80 %	124,833.18	10.00 %	12,483.32	7.55 %	12,483.32
TVL1	468.22	382.72	0.10	81.74 %	446,040.58	10.00 %	44,604.06	7.55 %	44,604.06
MMT1	78.04	63.49	0.00	81.36 %	49,286.83	10.00 %	4,928.68	7.55 %	4,928.68
STU2	52.20	42.40	0.28	81.23 %	44,271.97	10.00 %	4,427.20	7.55 %	4,427.20
NGR1	289.35	232.83	0.66	80.47 %	217,596.12	10.00 %	21,759.61	7.55 %	21,759.61
KYR1	60.67	47.99	0.43	79.10 %	53,719.65	0.00 %		7.55 %	5,371.97
RND1	175.92	137.05	0.29	77.91 %	220,185.81	0.00 %		7.55 %	22,018.58
VKM1	63.85	49.51	0.11	77.53 %	71,845.59	0.00 %		7.55 %	7,184.56
TCN1	112.35	86.11	0.15	76.65 %	101,174.03	0.00 %		7.55 %	10,117.40
SDI1	59.75	45.10	0.29	75.47 %	42,959.76	0.00 %		7.55 %	4,295.98
TKS1	129.49	97.05	0.08	74.95 %	93,907.37	0.00 %		7.55 %	9,390.74
TUT1	540.67	404.04	0.28	74.73 %	499,852.24	0.00 %		7.55 %	49,985.22
UDN1	70.84	52.85	0.20	74.60 %	56,543.50	0.00 %		7.55 %	5,654.35
TUT2	232.10	169.83	0.03	73.17 %	188,956.62	0.00 %		7.55 %	
ARM1	68.29	49.53	0.49	72.53 %	38,133.01	0.00 %		7.55 %	
APK1	90.99	65.14	0.48	71.59 %	78,727.62	0.00 %		7.55 %	
ASM1	71.89	50.71	0.42	70.53 %	47,643.07	0.00 %		7.55 %	
PKD1	115.86	80.13	0.06	69.16 %	107,509.11	0.00 %		7.55 %	
SGT1	42.13	28.78	0.00	68.32 %	25,131.42	0.00 %		7.55 %	
TKY1	79.03	48.99	0.33	61.99 %	58,989.46	0.00 %		7.55 %	
RPM1	168.96	97.27	0.04	57.57 %	94,160.83	0.00 %		7.55 %	
COL1	53.85	19.41	0.33	36.04 %	12,840.76	0.00 %		7.55 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	195.81	200.23	0.18	102.26 %	300,328.11	25.00 %	75,082.03	7.55 %	90,098.43
CH38	82.28	77.42	0.02	94.10 %	106,812.09	15.00 %	16,021.81	7.55 %	26,703.02
CH48	152.81	141.69	0.22	92.72 %	230,637.67	15.00 %	34,595.65	7.55 %	57,659.42
GUD1	117.80	106.80	0.10	90.66 %	184,450.29	15.00 %	27,667.54	7.55 %	36,890.06
MRM1	115.12	103.84	0.27	90.21 %	93,604.72	15.00 %	14,040.71	7.55 %	18,720.94
CGL1	81.83	73.39	0.44	89.69 %	102,970.53	10.00 %	10,297.05	7.55 %	20,594.11
CH30	133.40	118.24	0.13	88.64 %	169,253.51	10.00 %	16,925.35	7.55 %	33,850.70
CH45	123.89	108.93	0.37	87.93 %	147,003.11	10.00 %	14,700.31	7.55 %	29,400.62
CH35	114.68	100.07	0.27	87.26 %	144,770.92	10.00 %	14,477.09	7.55 %	21,715.64
CH39	68.15	59.04	0.14	86.64 %	101,858.18	10.00 %	10,185.82	7.55 %	15,278.73
CH05	267.01	226.04	0.63	84.66 %	204,580.70	10.00 %	20,458.07	7.55 %	30,687.11
CH25	145.32	119.89	0.08	82.50 %	157,838.21	10.00 %	15,783.82	7.55 %	15,783.82
CH28	183.31	150.47	0.13	82.09 %	319,899.21	10.00 %	31,989.92	7.55 %	31,989.92
CH37	66.29	51.03	0.00	76.98 %	82,435.79	0.00 %		7.55 %	8,243.58
CH42	188.60	141.71	0.28	75.14 %	191,019.63	0.00 %		7.55 %	19,101.96
CH19	206.29	154.34	0.24	74.82 %	200,753.89	0.00 %		7.55 %	20,075.39
CH14	304.65	222.98	0.14	73.19 %	288,835.11	0.00 %		7.55 %	
CH07	192.90	139.61	0.38	72.37 %	172,753.17	0.00 %		7.55 %	
CH49	180.95	130.14	0.25	71.92 %	171,735.24	0.00 %		7.55 %	
SKL1	91.76	63.41	0.25	69.10 %	85,011.61	0.00 %		7.55 %	
KNR1	96.65	62.89	0.00	65.07 %	91,330.96	0.00 %		7.55 %	
GUD2	98.21	61.29	0.32	62.41 %	74,102.33	0.00 %		7.55 %	
TKM1	85.13	51.70	0.39	60.73 %	64,416.46	0.00 %		7.55 %	
CH40	65.35	39.24	0.31	60.05 %	13,321.32	0.00 %		7.55 %	
CH08	279.73	165.68	0.22	59.23 %	254,265.34	0.00 %		7.55 %	
AVD1	151.20	85.35	0.08	56.45 %	87,659.74	0.00 %		7.55 %	
CH22	160.60	86.43	0.21	53.82 %	97,761.27	0.00 %		7.55 %	
CH16	360.33	151.93	0.07	42.16 %	208,426.09	0.00 %		7.55 %	
MC10	21.57	8.83	0.00	40.95 %	5,068.40	0.00 %		7.55 %	
CH26	59.20	20.89	0.04	35.28 %	31,028.00	0.00 %		7.55 %	
CH29	32.33	9.88	0.47	30.57 %	18,293.48	0.00 %		7.55 %	
MC09	10.75	1.87	0.00	17.44 %	1,070.70	0.00 %		7.55 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	199.81	149.03	0.35	74.59 %	74,731.67	0.00 %		7.55 %	7,473.17
PAS1	76.21	54.12	0.16	71.01 %	25,770.97	0.00 %		7.55 %	
KLR1	60.02	41.42	0.16	69.02 %	20,999.74	0.00 %		7.55 %	
PNL1	55.24	31.10	0.25	56.29 %	19,764.66	0.00 %		7.55 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	110.98	5.37	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	130.81	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	1.43	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	1.47	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	20.43	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	6.23	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	2.79	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.11)	-0.33	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	35.04	10.62	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.03)	-2.56	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.20)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	4.12	2.54	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	3.79	0.00	0.00 %	0.00	0.00 %		0.00 %	