

Accu.Target 10,653.63 L	Sales 8,059.50 L	Achieved % 75.65 %	HO Budget+ % 14.35 %	Total Com. 78.19 L
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Note : Sales Period is From :01-Sep-2025 To :11-Sep-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	113.74	183.56	161.39 %	0.00	14.35 %	0.00
TRICHY-01	1,095.49	899.32	82.09 %	0.00	14.35 %	0.00
WEST-01	781.84	626.22	80.10 %	0.00	14.35 %	0.00
WEST-02	951.24	752.94	79.15 %	0.00	14.35 %	0.00
NORTH ARCOT	852.11	636.47	74.69 %	0.00	14.35 %	0.00
SOUTH-01	1,935.77	1,416.81	73.19 %	0.00	14.35 %	0.00
CHENNAI-01	1,459.97	1,064.77	72.93 %	0.00	14.35 %	0.00
SOUTH-03	1,233.93	887.76	71.95 %	0.00	14.35 %	0.00
SOUTH ARCOT	843.21	590.58	70.04 %	0.00	14.35 %	0.00
CHENNAI-02	1,386.33	927.23	66.88 %	0.00	14.35 %	0.00
OTHERS	0.00	73.84	0.00 %	0.00	0.00 %	0.00
Total	10,653.63	8,059.50	75.65 %		14.35 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	113.74	183.56	161.39%	40,000.00	14.35 %	40,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	PTK1	192.90	164.78	85.42%	0.00	14.35 %	7,500.00
	TNJ1	243.94	205.87	84.39%	0.00	14.35 %	15,000.00
	TRY1	427.45	346.98	81.17%	0.00	14.35 %	22,500.00
	KUM1	231.20	181.70	78.59%	0.00	14.35 %	7,500.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	147.19	128.21	87.11%	0.00	14.35 %	15,000.00
	TPR4	95.75	80.21	83.76%	0.00	14.35 %	0.00
	PLI1	97.51	80.31	82.36%	0.00	14.35 %	0.00
	CBE1	337.68	277.33	82.13%	0.00	14.35 %	15,000.00
	TPR1	103.71	60.17	58.02%	0.00	14.35 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	190.17	179.22	94.24%	7,500.00	14.35 %	20,000.00
	MTR1	200.53	168.15	83.85%	0.00	14.35 %	7,500.00
	SLM1	296.93	227.92	76.76%	0.00	14.35 %	0.00
	ERD1	263.60	177.64	67.39%	0.00	14.35 %	0.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	315.63	241.31	76.45%	0.00	14.35 %	0.00
	NA02	292.28	217.32	74.35%	0.00	14.35 %	0.00
	NA03	244.20	177.85	72.83%	0.00	14.35 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TKS1	288.07	268.25	93.12%	15,000.00	14.35 %	30,000.00
	NGR1	304.19	276.02	90.74%	15,000.00	14.35 %	30,000.00
	TUT1	391.16	331.40	84.72%	0.00	14.35 %	22,500.00
	VNR1	248.17	177.78	71.64%	0.00	14.35 %	0.00
	KVT1	325.00	221.19	68.06%	0.00	14.35 %	0.00
	TVL1	379.19	142.16	37.49%	0.00	14.35 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	285.39	225.54	79.03%	0.00	14.35 %	15,000.00
	CH05	370.87	278.19	75.01%	0.00	14.35 %	0.00
	CH06	465.24	337.63	72.57%	0.00	14.35 %	0.00
	CH08	338.46	223.41	66.01%	0.00	14.35 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KKD2	243.04	205.39	84.51%	0.00	14.35 %	15,000.00
	SVG1	211.13	157.79	74.74%	0.00	14.35 %	0.00
	KRR1	42.83	30.13	70.35%	0.00	14.35 %	0.00
	MDU2	367.85	257.09	69.89%	0.00	14.35 %	0.00
	DGL1	369.08	237.36	64.31%	0.00	14.35 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	275.83	193.56	70.17%	0.00	14.35 %	0.00
	SA02	303.25	212.66	70.13%	0.00	14.35 %	0.00
	SA03	264.13	184.36	69.80%	0.00	14.35 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	378.31	287.09	75.89%	0.00	14.35 %	0.00
	CH01	373.13	248.62	66.63%	0.00	14.35 %	0.00
	CH07	362.50	223.81	61.74%	0.00	14.35 %	0.00
	CH09	272.39	167.71	61.57%	0.00	14.35 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	3.18	0.00%	0.00	0.00 %	0.00
	CH02	0.00	37.00	0.00%	0.00	0.00 %	0.00
	HO01	0.00	11.01	0.00%	0.00	0.00 %	0.00
	MDU1	0.00	6.48	0.00%	0.00	0.00 %	0.00
	NA01	0.00	0.23	0.00%	0.00	0.00 %	0.00
	SA02	0.00	0.17	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	6.04	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	4.10	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	5.62	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	22.43	46.47	0.00	207.16 %	31,419.20	40.00 %	12,567.68	14.35 %	12,567.68
TVP1	61.08	103.42	0.45	169.31 %	56,804.30	40.00 %	22,721.72	14.35 %	22,721.72
KLR1	30.22	33.67	0.04	111.40 %	28,488.20	30.00 %	8,546.46	14.35 %	11,395.28

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PDK1	18.32	22.55	0.00	123.10 %	18,903.20	40.00 %	7,561.28	14.35 %	7,561.28
ORU1	21.94	23.40	0.08	106.65 %	23,564.30	25.00 %	5,891.08	14.35 %	9,425.72
TYR1	37.70	38.98	0.00	103.41 %	29,750.00	25.00 %	7,437.50	14.35 %	11,900.00
NGT1	40.01	40.95	0.00	102.34 %	36,371.80	25.00 %	9,092.95	14.35 %	10,911.54
KRN1	18.71	18.59	0.00	99.37 %	20,949.00	20.00 %	4,189.80	14.35 %	6,284.70
MSI1	19.37	18.31	0.17	94.48 %	19,886.50	15.00 %	2,982.98	14.35 %	5,965.95
KIK1	35.65	33.22	0.00	93.19 %	28,607.80	15.00 %	4,291.17	14.35 %	7,151.95
TVR1	18.37	16.78	0.00	91.35 %	15,459.20	15.00 %	2,318.88	14.35 %	3,864.80
PTK1	44.74	39.74	0.26	88.81 %	35,972.00	10.00 %	3,597.20	14.35 %	8,993.00
MDI1	32.83	29.04	0.00	88.47 %	30,064.90	10.00 %	3,006.49	14.35 %	7,516.23
TTP1	28.61	25.17	0.00	87.96 %	20,621.00	10.00 %	2,062.10	14.35 %	5,155.25
TRY1	221.04	187.44	0.05	84.80 %	124,055.40	10.00 %	12,405.54	14.35 %	24,811.08
PBR2	65.10	55.05	0.18	84.56 %	41,349.50	10.00 %	4,134.95	14.35 %	8,269.90
MVM1	50.65	42.56	0.16	84.03 %	55,552.50	10.00 %	5,555.25	14.35 %	11,110.50
TVR2	49.36	40.77	0.27	82.61 %	33,307.60	10.00 %	3,330.76	14.35 %	6,661.52
TNJ2	48.80	39.85	0.41	81.66 %	32,348.80	10.00 %	3,234.88	14.35 %	6,469.76
KUM1	59.80	45.64	0.16	76.31 %	43,617.00	0.00 %		14.35 %	4,361.70
AYR1	26.67	20.29	0.00	76.08 %	18,506.90	0.00 %		14.35 %	1,850.69
JKM1	31.85	22.90	0.53	71.92 %	21,887.80	0.00 %		14.35 %	2,188.78
TNJ1	73.85	47.96	0.08	64.94 %	37,294.60	0.00 %		14.35 %	
APM1	19.45	12.62	0.13	64.91 %	12,895.10	0.00 %		14.35 %	
NMM1	27.26	17.26	0.00	63.32 %	22,758.20	0.00 %		14.35 %	
PBR1	21.89	13.72	0.00	62.68 %	12,015.80	0.00 %		14.35 %	
NCK1	21.17	13.04	0.00	61.60 %	15,012.70	0.00 %		14.35 %	
TRY2	21.67	11.99	0.00	55.33 %	9,073.50	0.00 %		14.35 %	
TRY3	40.68	21.49	0.27	52.83 %	18,169.90	0.00 %		14.35 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	12.00	20.75	0.06	172.96 %	24,966.30	40.00 %	9,986.52	14.35 %	9,986.52
KMR1	39.32	50.42	0.11	128.22 %	54,996.00	40.00 %	21,998.40	14.35 %	21,998.40
CBE5	18.47	19.81	0.10	107.24 %	39,841.40	25.00 %	9,960.35	14.35 %	15,936.56
KGI1	21.82	23.07	0.00	105.73 %	14,194.70	25.00 %	3,548.68	14.35 %	5,677.88
GDR1	17.97	18.78	0.01	104.49 %	14,470.10	25.00 %	3,617.53	14.35 %	5,788.04
SNR1	24.97	25.39	0.23	101.68 %	31,424.80	25.00 %	7,856.20	14.35 %	9,427.44
SYM2	14.54	14.42	0.00	99.17 %	18,531.60	20.00 %	3,706.32	14.35 %	5,559.48
CBE3	10.77	10.67	0.01	99.02 %	15,806.20	20.00 %	3,161.24	14.35 %	4,741.86
CNR1	18.40	17.71	0.00	96.21 %	15,315.90	20.00 %	3,063.18	14.35 %	4,594.77
KGM1	14.56	13.70	0.70	94.06 %	15,479.60	15.00 %	2,321.94	14.35 %	3,869.90
PDM1	12.65	11.30	0.02	89.39 %	12,092.60	10.00 %	1,209.26	14.35 %	3,023.15
DPM2	18.49	16.22	0.00	87.70 %	23,406.70	10.00 %	2,340.67	14.35 %	5,851.68
TPR3	22.33	18.45	0.08	82.62 %	33,370.30	10.00 %	3,337.03	14.35 %	6,674.06
KMD1	19.96	16.35	0.00	81.90 %	30,387.50	10.00 %	3,038.75	14.35 %	6,077.50
UMP1	18.80	15.29	0.00	81.30 %	13,319.20	10.00 %	1,331.92	14.35 %	1,997.88
CBE6	31.28	25.29	0.00	80.85 %	30,789.90	10.00 %	3,078.99	14.35 %	4,618.49
UAM1	45.57	36.83	0.00	80.82 %	28,259.70	10.00 %	2,825.97	14.35 %	4,238.96
ANR1	7.35	5.83	0.00	79.33 %	7,719.80	0.00 %		14.35 %	1,157.97
GBM1	19.15	14.89	0.00	77.77 %	14,568.50	0.00 %		14.35 %	2,185.28
CBE2	120.72	90.97	0.09	75.35 %	92,922.80	0.00 %		14.35 %	9,292.28
PLI1	33.01	23.81	0.00	72.11 %	27,891.10	0.00 %		14.35 %	2,789.11
TPR1	34.47	23.94	0.17	69.47 %	19,914.10	0.00 %		14.35 %	1,991.41
CBE1	25.05	17.17	0.00	68.54 %	27,115.50	0.00 %		14.35 %	
SUL1	17.26	11.71	0.00	67.85 %	17,331.60	0.00 %		14.35 %	
MPM1	23.46	15.48	0.25	65.97 %	22,965.00	0.00 %		14.35 %	
AVI1	20.58	12.74	0.39	61.92 %	15,020.00	0.00 %		14.35 %	
TPR4	22.14	11.57	0.00	52.27 %	12,276.00	0.00 %		14.35 %	
CBE4	49.83	25.90	0.11	51.98 %	32,324.70	0.00 %		14.35 %	
TPR2	46.92	17.78	0.27	37.90 %	16,923.20	0.00 %		14.35 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGI1	17.30	23.27	0.00	134.49 %	22,736.90	40.00 %	9,094.76	14.35 %	9,094.76
PMP1	19.69	24.10	0.21	122.40 %	13,480.20	40.00 %	5,392.08	14.35 %	5,392.08
OML1	26.10	29.40	0.18	112.63 %	27,508.20	30.00 %	8,252.46	14.35 %	11,003.28
EDP1	12.36	12.97	0.00	104.88 %	8,064.90	25.00 %	2,016.23	14.35 %	3,225.96
PLC1	18.29	18.80	0.14	102.83 %	13,430.60	25.00 %	3,357.65	14.35 %	5,372.24
APN1	22.15	22.60	0.00	102.03 %	26,386.50	25.00 %	6,596.63	14.35 %	7,915.95
VKL1	16.95	17.24	0.03	101.70 %	17,103.30	25.00 %	4,275.83	14.35 %	5,130.99
MCR1	25.00	24.72	0.03	98.87 %	28,650.80	20.00 %	5,730.16	14.35 %	8,595.24
HRR1	22.93	20.83	0.00	90.84 %	13,787.40	15.00 %	2,068.11	14.35 %	3,446.85
VPD1	31.80	28.51	0.00	89.65 %	36,189.00	10.00 %	3,618.90	14.35 %	9,047.25
HSR2	55.22	48.73	0.03	88.25 %	35,204.00	10.00 %	3,520.40	14.35 %	8,801.00
BMD1	18.40	16.05	0.00	87.23 %	18,690.40	10.00 %	1,869.04	14.35 %	4,672.60
HSR1	35.25	29.32	0.18	83.19 %	29,558.80	10.00 %	2,955.88	14.35 %	5,911.76
DPR1	15.86	13.12	0.00	82.69 %	12,054.60	10.00 %	1,205.46	14.35 %	2,410.92
KRI1	24.46	19.90	0.00	81.38 %	12,711.60	10.00 %	1,271.16	14.35 %	1,906.74
ATU1	36.22	28.68	0.00	79.19 %	20,922.70	0.00 %		14.35 %	3,138.41
SLM3	44.40	34.82	0.00	78.43 %	23,599.10	0.00 %		14.35 %	3,539.87
ERD2	45.70	35.65	0.06	78.01 %	50,273.70	0.00 %		14.35 %	7,541.06
KVP1	19.97	15.10	0.00	75.58 %	16,503.00	0.00 %		14.35 %	1,650.30
EPI1	25.83	19.46	0.04	75.34 %	21,689.30	0.00 %		14.35 %	2,168.93
SLM2	28.29	21.16	0.00	74.80 %	20,164.40	0.00 %		14.35 %	2,016.44
DPR2	20.90	15.22	0.00	72.85 %	10,713.30	0.00 %		14.35 %	1,071.33
MTR1	31.43	22.08	0.00	70.26 %	19,186.60	0.00 %		14.35 %	1,918.66
TCG1	22.01	15.40	0.00	69.94 %	12,284.30	0.00 %		14.35 %	1,228.43
ERD1	43.73	30.15	0.04	68.95 %	32,174.00	0.00 %		14.35 %	3,217.40
TRM1	39.91	26.74	0.00	66.99 %	27,016.50	0.00 %		14.35 %	
NKL2	46.61	31.01	0.07	66.53 %	39,635.60	0.00 %		14.35 %	
SLM1	95.88	59.72	0.06	62.29 %	42,491.30	0.00 %		14.35 %	
CMI1	14.58	9.05	0.00	62.10 %	11,619.50	0.00 %		14.35 %	
RSP1	24.99	15.46	0.02	61.85 %	18,662.80	0.00 %		14.35 %	
KMM1	18.56	10.05	0.38	54.17 %	11,872.80	0.00 %		14.35 %	
PDR1	17.12	9.27	0.03	54.13 %	12,577.10	0.00 %		14.35 %	
SGG1	13.35	4.37	0.00	32.71 %	4,303.30	0.00 %		14.35 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANI1	19.16	20.37	0.18	106.29 %	18,655.20	25.00 %	4,663.80	14.35 %	7,462.08
VNB1	21.88	21.89	0.03	100.03 %	18,509.00	20.00 %	3,701.80	14.35 %	5,552.70
ABR1	30.30	30.04	0.12	99.14 %	28,752.50	20.00 %	5,750.50	14.35 %	8,625.75
VEL2	50.23	46.12	0.02	91.80 %	49,023.30	15.00 %	7,353.50	14.35 %	12,255.83
WJP1	25.59	23.04	0.07	90.02 %	19,951.30	10.00 %	1,995.13	14.35 %	4,987.83
BGR1	19.05	16.98	0.00	89.14 %	17,599.90	10.00 %	1,759.99	14.35 %	4,399.98
VSI1	26.46	22.87	0.09	86.41 %	30,401.10	10.00 %	3,040.11	14.35 %	7,600.28
SBR1	46.42	39.43	0.13	84.95 %	46,145.60	10.00 %	4,614.56	14.35 %	9,229.12
KPM2	91.82	73.68	0.03	80.24 %	55,268.60	10.00 %	5,526.86	14.35 %	8,290.29
AKM1	32.28	25.88	0.08	80.18 %	27,687.80	10.00 %	2,768.78	14.35 %	4,153.17
PTU1	11.50	9.08	0.00	78.96 %	7,363.70	0.00 %		14.35 %	1,104.56
GDM1	28.69	22.22	0.17	77.46 %	21,320.10	0.00 %		14.35 %	3,198.02
CYR1	19.90	15.02	0.16	75.46 %	15,134.20	0.00 %		14.35 %	1,513.42
ARC2	38.77	29.15	0.13	75.19 %	25,965.80	0.00 %		14.35 %	2,596.58
CPT1	14.89	11.09	0.02	74.48 %	14,856.50	0.00 %		14.35 %	1,485.65
TRR1	49.99	36.65	0.30	73.33 %	31,138.20	0.00 %		14.35 %	3,113.82
KPM1	33.99	22.25	0.20	65.45 %	20,378.80	0.00 %		14.35 %	
SLG1	19.11	12.48	0.00	65.32 %	14,157.00	0.00 %		14.35 %	
TRL1	63.25	39.53	0.28	62.50 %	47,954.70	0.00 %		14.35 %	
VEL1	49.72	30.98	0.03	62.31 %	30,876.00	0.00 %		14.35 %	
TRT1	23.70	14.62	0.00	61.68 %	12,139.00	0.00 %		14.35 %	
UGI1	19.83	11.78	0.00	59.38 %	9,501.80	0.00 %		14.35 %	
WJD1	54.11	31.93	0.05	59.00 %	34,376.20	0.00 %		14.35 %	
CGM1	38.16	20.22	0.00	52.99 %	15,633.00	0.00 %		14.35 %	
PLR1	23.31	9.20	0.00	39.46 %	7,873.40	0.00 %		14.35 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KSM1	28.53	39.89	0.00	139.83 %	23,245.90	40.00 %	9,298.36	14.35 %	9,298.36
ERL2	26.00	35.40	0.00	136.16 %	36,047.00	40.00 %	14,418.80	14.35 %	14,418.80
RPM1	73.20	95.47	0.04	130.43 %	79,179.80	40.00 %	31,671.92	14.35 %	31,671.92
SDI1	39.31	48.66	0.07	123.80 %	45,255.70	40.00 %	18,102.28	14.35 %	18,102.28
SKD1	16.57	20.40	0.12	123.10 %	28,225.90	40.00 %	11,290.36	14.35 %	11,290.36
TYI1	24.01	26.79	0.00	111.60 %	36,233.50	30.00 %	10,870.05	14.35 %	14,493.40
KYR1	17.01	18.40	0.54	108.17 %	16,658.90	25.00 %	4,164.73	14.35 %	6,663.56
PKD1	28.93	27.97	0.10	96.69 %	30,880.30	20.00 %	6,176.06	14.35 %	9,264.09
MAR1	58.33	55.85	0.01	95.74 %	39,740.60	20.00 %	7,948.12	14.35 %	11,922.18
VNR1	27.00	25.56	0.00	94.67 %	23,410.10	15.00 %	3,511.52	14.35 %	7,023.03
COL1	12.58	11.44	0.67	90.92 %	13,044.30	15.00 %	1,956.65	14.35 %	3,261.08
UDN1	22.82	20.22	0.00	88.62 %	16,964.50	10.00 %	1,696.45	14.35 %	4,241.13
VNR2	75.62	66.79	0.10	88.32 %	63,930.70	10.00 %	6,393.07	14.35 %	15,982.68
TKY1	33.59	28.81	0.02	85.78 %	31,940.80	10.00 %	3,194.08	14.35 %	7,985.20
PDI1	24.98	21.38	0.08	85.57 %	18,933.90	10.00 %	1,893.39	14.35 %	3,786.78
MMT1	28.53	24.32	0.00	85.27 %	25,564.50	10.00 %	2,556.45	14.35 %	5,112.90
RND1	61.91	52.57	0.16	84.92 %	55,507.00	10.00 %	5,550.70	14.35 %	11,101.40
TKS2	60.88	51.52	0.15	84.62 %	43,682.30	10.00 %	4,368.23	14.35 %	8,736.46
TUT2	75.55	63.08	0.00	83.50 %	63,980.60	10.00 %	6,398.06	14.35 %	12,796.12
NGR1	117.67	96.70	0.40	82.18 %	73,086.20	10.00 %	7,308.62	14.35 %	14,617.24
SVK1	49.07	40.04	0.28	81.59 %	37,994.90	10.00 %	3,799.49	14.35 %	7,598.98
ARM1	23.62	18.66	0.00	78.99 %	20,039.50	0.00 %		14.35 %	3,005.93
VKM1	23.02	18.00	0.23	78.21 %	24,690.20	0.00 %		14.35 %	3,703.53
TCN1	40.31	31.23	0.00	77.49 %	34,095.90	0.00 %		14.35 %	5,114.39
TUT1	202.48	154.66	0.00	76.38 %	164,927.30	0.00 %		14.35 %	16,492.73
KGL1	24.97	19.01	0.00	76.16 %	15,893.80	0.00 %		14.35 %	1,589.38
ASM1	22.17	16.87	0.29	76.11 %	22,788.00	0.00 %		14.35 %	2,278.80
VLY1	53.69	40.67	0.42	75.75 %	35,659.10	0.00 %		14.35 %	3,565.91
SNL1	30.49	22.83	0.00	74.89 %	18,303.90	0.00 %		14.35 %	1,830.39
TKS1	53.42	37.58	0.08	70.36 %	45,319.70	0.00 %		14.35 %	4,531.97
STU2	20.52	14.25	0.00	69.46 %	15,566.50	0.00 %		14.35 %	1,556.65
APK1	37.09	21.06	0.16	56.80 %	29,957.90	0.00 %		14.35 %	
TVL2	18.67	8.92	0.15	47.77 %	4,797.60	0.00 %		14.35 %	
APK2	59.39	24.33	0.24	40.97 %	23,816.60	0.00 %		14.35 %	
SGT1	36.29	13.65	0.00	37.61 %	8,107.30	0.00 %		14.35 %	
KVT1	126.56	46.76	0.26	36.95 %	67,265.00	0.00 %		14.35 %	
TVL1	261.04	57.05	0.19	21.85 %	55,716.20	0.00 %		14.35 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TKM1	25.33	25.59	0.26	101.05 %	27,949.90	25.00 %	6,987.48	14.35 %	8,384.97
CH35	28.10	26.14	0.06	93.03 %	27,522.80	15.00 %	4,128.42	14.35 %	6,880.70
CH42	60.71	55.72	0.13	91.78 %	53,712.90	15.00 %	8,056.94	14.35 %	13,428.23
CH37	19.98	18.07	0.15	90.45 %	15,378.50	15.00 %	2,306.78	14.35 %	3,844.63
CH45	43.18	38.17	0.26	88.39 %	32,099.70	10.00 %	3,209.97	14.35 %	8,024.93
MC10	14.12	12.00	0.00	84.99 %	4,986.10	10.00 %	498.61	14.35 %	997.22
CH30	43.87	35.28	0.20	80.42 %	18,720.20	10.00 %	1,872.02	14.35 %	2,808.03
CH16	100.03	80.36	0.28	80.33 %	93,264.80	10.00 %	9,326.48	14.35 %	13,989.72
GUD1	46.26	36.62	0.26	79.15 %	53,009.80	0.00 %		14.35 %	7,951.47
CH11	52.04	40.68	0.09	78.17 %	35,487.30	0.00 %		14.35 %	5,323.10
SKL1	32.13	25.10	0.23	78.12 %	29,412.00	0.00 %		14.35 %	4,411.80
CH48	67.11	52.42	0.07	78.11 %	57,589.30	0.00 %		14.35 %	8,638.40
CH19	69.04	52.57	0.21	76.13 %	57,255.20	0.00 %		14.35 %	5,725.52
CH28	55.90	41.73	0.21	74.66 %	60,057.80	0.00 %		14.35 %	6,005.78
GUD2	44.64	32.60	0.22	73.03 %	30,481.20	0.00 %		14.35 %	3,048.12
CH05	82.83	60.24	0.28	72.72 %	57,813.50	0.00 %		14.35 %	5,781.35
CH14	122.06	88.67	0.42	72.65 %	87,549.10	0.00 %		14.35 %	8,754.91
CH08	95.05	67.33	0.12	70.83 %	87,685.10	0.00 %		14.35 %	8,768.51
MRM1	44.91	31.26	0.75	69.61 %	33,504.40	0.00 %		14.35 %	3,350.44
CGL1	34.81	24.19	0.45	69.48 %	17,894.20	0.00 %		14.35 %	1,789.42
CH22	44.98	31.14	0.15	69.23 %	33,077.70	0.00 %		14.35 %	3,307.77
AVD1	58.24	39.86	0.15	68.43 %	41,770.20	0.00 %		14.35 %	
CH38	37.99	25.12	0.25	66.11 %	26,194.60	0.00 %		14.35 %	
CH26	15.78	9.93	0.27	62.93 %	10,377.40	0.00 %		14.35 %	
KNR1	39.35	24.12	0.14	61.29 %	24,764.00	0.00 %		14.35 %	
CH07	75.12	42.95	0.01	57.17 %	39,102.80	0.00 %		14.35 %	
CH39	36.90	20.80	0.38	56.36 %	21,748.20	0.00 %		14.35 %	
CH29	13.80	6.97	0.00	50.48 %	9,141.40	0.00 %		14.35 %	
MC09	7.86	3.36	0.00	42.73 %	2,287.60	0.00 %		14.35 %	
CH40	37.66	13.22	0.08	35.10 %	6,507.00	0.00 %		14.35 %	
MC02	10.14	2.57	0.00	25.32 %	1,163.10	0.00 %		14.35 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PVI1	31.12	64.10	0.07	206.00 %	65,651.50	40.00 %	26,260.60	14.35 %	26,260.60
KYK1	15.69	20.84	0.00	132.82 %	25,107.00	40.00 %	10,042.80	14.35 %	10,042.80
TPT1	26.91	27.20	0.00	101.07 %	50,110.00	25.00 %	12,527.50	14.35 %	15,033.00
PNV1	15.18	15.20	0.02	100.15 %	14,421.70	25.00 %	3,605.43	14.35 %	4,326.51
ADP1	21.30	19.95	0.00	93.64 %	23,635.20	15.00 %	3,545.28	14.35 %	5,908.80
MPA1	30.91	28.70	0.00	92.84 %	39,002.10	15.00 %	5,850.32	14.35 %	9,750.53
MNM1	20.68	18.13	0.00	87.68 %	39,210.30	10.00 %	3,921.03	14.35 %	9,802.58
TDI1	22.28	19.14	0.09	85.93 %	21,500.30	10.00 %	2,150.03	14.35 %	5,375.08
USL1	25.08	21.52	0.22	85.83 %	21,980.30	10.00 %	2,198.03	14.35 %	5,495.08
MDU6	58.59	46.97	0.00	80.17 %	41,064.10	10.00 %	4,106.41	14.35 %	6,159.62
NTM1	23.21	18.42	0.00	79.35 %	15,016.80	0.00 %		14.35 %	2,252.52
MDU2	68.56	53.85	0.14	78.54 %	43,288.60	0.00 %		14.35 %	6,493.29
TMM1	40.10	30.95	0.30	77.18 %	29,035.60	0.00 %		14.35 %	4,355.34
MLR1	20.86	15.82	0.00	75.83 %	15,992.10	0.00 %		14.35 %	1,599.21
CBM1	31.48	23.30	0.16	74.00 %	26,033.60	0.00 %		14.35 %	2,603.36
ODM1	21.09	15.40	0.00	73.04 %	11,065.80	0.00 %		14.35 %	1,106.58
KPT1	23.60	16.52	0.55	70.02 %	15,511.40	0.00 %		14.35 %	1,551.14
TEN2	32.12	22.11	0.14	68.83 %	15,767.40	0.00 %		14.35 %	1,576.74
KRR1	21.74	14.73	0.01	67.74 %	15,511.00	0.00 %		14.35 %	
SGP1	15.09	10.19	1.16	67.55 %	15,433.40	0.00 %		14.35 %	
DGL1	78.91	52.51	1.72	66.55 %	57,585.30	0.00 %		14.35 %	
PNI1	19.32	12.77	0.23	66.08 %	10,794.70	0.00 %		14.35 %	
CMR1	18.85	12.36	0.48	65.59 %	10,447.80	0.00 %		14.35 %	
SVG1	29.93	19.59	0.47	65.43 %	19,602.20	0.00 %		14.35 %	
TEN1	32.28	20.63	1.38	63.90 %	24,517.30	0.00 %		14.35 %	
MDU1	159.94	97.94	0.09	61.24 %	71,711.00	0.00 %		14.35 %	
KKD2	29.00	17.44	0.19	60.11 %	22,714.20	0.00 %		14.35 %	
BTU1	15.99	9.54	0.20	59.63 %	11,522.00	0.00 %		14.35 %	
MDU5	27.55	16.19	0.30	58.77 %	24,451.50	0.00 %		14.35 %	
PKM1	19.62	11.33	0.06	57.72 %	11,401.00	0.00 %		14.35 %	
NKI1	20.25	11.69	0.59	57.71 %	14,676.10	0.00 %		14.35 %	
MDU4	30.98	17.56	0.00	56.67 %	15,160.30	0.00 %		14.35 %	
BNR1	25.19	14.16	0.59	56.22 %	14,707.00	0.00 %		14.35 %	
MDU3	48.51	26.22	0.26	54.05 %	21,822.10	0.00 %		14.35 %	
DKI1	42.73	21.47	0.00	50.25 %	25,550.10	0.00 %		14.35 %	
DGL2	29.24	10.83	0.03	37.06 %	12,861.80	0.00 %		14.35 %	
ATG1	40.05	12.51	0.00	31.23 %	19,669.60	0.00 %		14.35 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ULP1	41.00	44.34	0.12	108.16 %	37,712.40	25.00 %	9,428.10	14.35 %	15,084.96
VPM2	43.24	42.00	0.63	97.14 %	34,034.50	20.00 %	6,806.90	14.35 %	10,210.35
KLM1	38.17	35.47	0.36	92.94 %	42,353.20	15.00 %	6,352.98	14.35 %	10,588.30
KML1	22.78	19.56	0.00	85.86 %	15,552.90	10.00 %	1,555.29	14.35 %	3,888.23
CDM1	47.69	38.41	0.13	80.54 %	32,136.40	10.00 %	3,213.64	14.35 %	4,820.46
SJI1	41.93	33.25	0.00	79.31 %	27,755.80	0.00 %		14.35 %	4,163.37
PRT1	34.58	26.43	0.14	76.42 %	23,206.60	0.00 %		14.35 %	2,320.66
CUD1	79.56	58.84	1.59	73.96 %	61,498.20	0.00 %		14.35 %	6,149.82
MKM1	22.25	16.31	0.01	73.30 %	15,166.00	0.00 %		14.35 %	1,516.60
TRK1	54.37	38.91	0.94	71.56 %	41,243.60	0.00 %		14.35 %	4,124.36
POY1	68.62	44.73	0.12	65.18 %	49,472.00	0.00 %		14.35 %	
VCM1	25.92	16.86	0.00	65.02 %	10,947.60	0.00 %		14.35 %	
VPM1	18.16	11.80	0.00	64.99 %	11,097.50	0.00 %		14.35 %	
TVM1	24.70	15.75	0.00	63.78 %	11,449.00	0.00 %		14.35 %	
POY2	67.23	38.20	0.05	56.82 %	37,614.00	0.00 %		14.35 %	
KKI2	50.74	28.49	0.17	56.14 %	25,119.00	0.00 %		14.35 %	
TVM2	36.40	19.65	0.07	53.99 %	11,812.10	0.00 %		14.35 %	
STP1	20.50	10.45	0.00	50.98 %	8,555.40	0.00 %		14.35 %	
TDM1	45.33	22.99	0.09	50.72 %	16,288.20	0.00 %		14.35 %	
NVL2	60.03	28.13	0.05	46.85 %	30,984.20	0.00 %		14.35 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GPD1	33.61	30.56	0.36	90.91 %	21,034.20	15.00 %	3,155.13	14.35 %	5,258.55
CH32	10.11	8.85	7.66	87.57 %	5,668.70	10.00 %	566.87	14.35 %	1,417.18
UKI1	30.36	26.02	0.32	85.71 %	23,791.30	10.00 %	2,379.13	14.35 %	4,758.26
MC06	16.38	13.80	0.10	84.28 %	6,552.90	10.00 %	655.29	14.35 %	1,310.58
CH12	70.79	59.55	0.06	84.12 %	58,502.50	10.00 %	5,850.25	14.35 %	11,700.50
CH44	44.59	36.00	0.14	80.74 %	33,920.60	10.00 %	3,392.06	14.35 %	5,088.09
CH17	28.60	23.03	0.24	80.54 %	19,924.20	10.00 %	1,992.42	14.35 %	2,988.63
CH33	44.22	35.07	0.00	79.30 %	44,938.80	0.00 %		14.35 %	6,740.82
CH18	70.19	55.08	0.07	78.47 %	65,951.50	0.00 %		14.35 %	9,892.73
CH34	61.58	46.50	0.23	75.51 %	43,251.90	0.00 %		14.35 %	4,325.19
MJR1	58.29	43.03	0.22	73.82 %	39,523.80	0.00 %		14.35 %	3,952.38
CH43	39.62	28.99	0.15	73.16 %	36,839.30	0.00 %		14.35 %	3,683.93
CH21	95.39	67.45	0.20	70.72 %	55,933.60	0.00 %		14.35 %	5,593.36
MC05	23.27	16.43	0.00	70.61 %	4,700.30	0.00 %		14.35 %	470.03
CH20	69.08	46.86	0.10	67.83 %	39,453.10	0.00 %		14.35 %	
CH03	130.57	88.56	0.16	67.83 %	80,907.40	0.00 %		14.35 %	
PON1	31.21	21.09	0.16	67.58 %	20,725.90	0.00 %		14.35 %	
CH41	44.73	29.62	0.09	66.23 %	45,342.10	0.00 %		14.35 %	
CH27	20.19	11.84	0.00	58.64 %	17,101.50	0.00 %		14.35 %	
CH06	61.39	35.62	0.29	58.03 %	33,259.70	0.00 %		14.35 %	
CH23	26.54	15.05	0.00	56.72 %	14,756.30	0.00 %		14.35 %	
CH24	57.86	31.70	0.19	54.79 %	34,909.30	0.00 %		14.35 %	
CH15	155.22	84.53	0.12	54.46 %	77,565.30	0.00 %		14.35 %	
CH46	27.80	15.04	0.00	54.10 %	15,361.70	0.00 %		14.35 %	
CH31	29.43	15.09	0.00	51.26 %	17,294.10	0.00 %		14.35 %	
CH09	57.13	26.03	0.16	45.57 %	30,554.10	0.00 %		14.35 %	
MC08	9.62	4.33	0.00	45.02 %	758.30	0.00 %		14.35 %	
CH36	33.63	10.57	0.00	31.44 %	9,856.40	0.00 %		14.35 %	
CH01	4.94	0.92	0.00	18.64 %	748.80	0.00 %		14.35 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	15.91	0.00	0.00 %	3,750.00	0.00 %		0.00 %	
GHUB	0.00	10.18	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.83	0.00	0.00 %	0.00	0.00 %		0.00 %	
NASD	0.00	0.23	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	5.62	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	6.48	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	4.10	0.11	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	21.09	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHNV	0.00	0.17	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	3.18	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	6.04	1.76	0.00 %	0.00	0.00 %		0.00 %	