

Accu.Target 15,085.69 L	Sales 10,735.47 L	Achieved % 71.16 %	HO Budget+ % 0.00 %	Total Com. 49.71 L
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Note : Sales Period is From :01-Sep-2026 To :10-Sep-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-NORTH	642.40	518.64	80.73 %	0.00	0.00 %	0.00
TRICHY-01	1,557.59	1,201.44	77.13 %	0.00	0.00 %	0.00
NORTH ARCOT	1,256.20	961.57	76.55 %	0.00	0.00 %	0.00
CHENNAI-01	1,786.54	1,348.25	75.47 %	0.00	0.00 %	0.00
SOUTH ARCOT	1,056.28	786.83	74.49 %	0.00	0.00 %	0.00
SOUTH-03	1,491.12	1,109.20	74.39 %	0.00	0.00 %	0.00
WEST-02	963.64	652.69	67.73 %	0.00	0.00 %	0.00
WEST-03	551.88	369.55	66.96 %	0.00	0.00 %	0.00
WEST-01	747.55	487.74	65.25 %	0.00	0.00 %	0.00
CHENNAI-02	1,897.03	1,233.28	65.01 %	0.00	0.00 %	0.00
KL-CENTRAL	74.84	47.88	63.97 %	0.00	0.00 %	0.00
SOUTH-01	2,628.79	1,678.92	63.87 %	0.00	0.00 %	0.00
KL-SOUTH	381.27	213.19	55.92 %	0.00	0.00 %	0.00
HYDERABAD-01	50.58	16.16	31.94 %	0.00	0.00 %	0.00
OTHERS	0.00	110.13	0.00 %	0.00	0.00 %	0.00
Total	15,085.69	10,735.47	71.16 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BSY1	93.87	93.05	-5.68	99.13 %	44,081.00	15.00 %	6,612.15	0.00 %	6,612.15
KZD1	454.13	345.57	-10.00	76.10 %	129,265.00	0.00 %		0.00 %	
VLC1	94.40	46.03	-7.75	48.76 %	17,172.00	0.00 %		0.00 %	
KNU1	0.00	33.99	-8.26	0.00 %	10,222.00	0.00 %		0.00 %	

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVR1	29.15	32.24	-3.69	110.59 %	21,148.00	20.00 %	4,229.60	0.00 %	4,229.60
MVM1	72.89	72.40	-3.39	99.33 %	45,195.00	15.00 %	6,779.25	0.00 %	6,779.25
JKM1	40.07	39.39	-3.79	98.32 %	21,310.00	15.00 %	3,196.50	0.00 %	3,196.50
TVR2	64.97	63.62	-7.11	97.92 %	27,586.00	15.00 %	4,137.90	0.00 %	4,137.90
TTP1	41.96	37.90	-2.54	90.33 %	15,147.00	10.00 %	1,514.70	0.00 %	1,514.70
TRY3	36.91	33.34	-10.09	90.33 %	10,331.00	10.00 %	1,033.10	0.00 %	1,033.10
AYR1	34.56	31.19	-7.02	90.25 %	9,188.00	10.00 %	918.80	0.00 %	918.80
PBR1	23.58	20.81	-6.02	88.26 %	6,038.00	0.00 %		0.00 %	
KUM1	77.94	67.44	-10.38	86.52 %	30,017.00	0.00 %		0.00 %	
PDK2	49.24	42.21	-5.26	85.72 %	21,990.00	0.00 %		0.00 %	
MDI1	41.41	34.87	-10.24	84.20 %	11,453.00	0.00 %		0.00 %	
KRN1	29.52	24.46	-3.89	82.85 %	8,950.00	0.00 %		0.00 %	
TRY4	57.48	45.75	-8.01	79.60 %	18,443.00	0.00 %		0.00 %	
NGT1	58.08	45.33	-3.55	78.05 %	32,866.00	0.00 %		0.00 %	
PBR2	82.11	64.02	-5.87	77.98 %	28,275.00	0.00 %		0.00 %	
KUM2	43.31	33.69	-4.02	77.77 %	25,491.00	0.00 %		0.00 %	
PTK1	64.43	49.02	-4.84	76.09 %	31,580.00	0.00 %		0.00 %	
KIK1	40.39	30.67	-3.86	75.92 %	16,524.00	0.00 %		0.00 %	
TNJ1	79.69	59.69	-6.25	74.90 %	23,478.00	0.00 %		0.00 %	
NCK1	21.92	16.33	-5.43	74.52 %	8,462.00	0.00 %		0.00 %	
TYR1	55.75	37.83	-4.86	67.85 %	15,757.00	0.00 %		0.00 %	
MSI1	37.84	25.50	-2.67	67.39 %	16,211.00	0.00 %		0.00 %	
TNJ2	66.26	44.57	-6.30	67.27 %	21,646.00	0.00 %		0.00 %	
APM1	16.76	10.98	-1.57	65.55 %	8,070.00	0.00 %		0.00 %	
TRY1	281.22	176.87	-10.99	62.90 %	64,823.00	0.00 %		0.00 %	
NMM1	29.02	17.41	-2.89	59.99 %	10,903.00	0.00 %		0.00 %	
ORU1	30.30	17.06	-4.64	56.31 %	7,756.00	0.00 %		0.00 %	
TRY2	22.30	11.92	-8.98	53.43 %	6,827.00	0.00 %		0.00 %	
PDK1	28.52	14.91	-2.61	52.29 %	9,948.00	0.00 %		0.00 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL4	66.68	72.32	-7.89	108.46 %	21,879.00	20.00 %	4,375.80	0.00 %	4,375.80
CYR1	26.43	25.37	-4.14	96.01 %	13,531.00	15.00 %	2,029.65	0.00 %	2,029.65
SLG1	24.55	23.46	-4.09	95.59 %	11,499.00	15.00 %	1,724.85	0.00 %	1,724.85
VNB1	41.17	39.07	-3.00	94.91 %	19,357.00	10.00 %	1,935.70	0.00 %	1,935.70
CPT1	20.23	19.14	-2.33	94.60 %	12,976.00	10.00 %	1,297.60	0.00 %	1,297.60
AKM1	47.86	44.94	-5.45	93.90 %	19,821.00	10.00 %	1,982.10	0.00 %	1,982.10
ABR1	48.14	44.65	-7.73	92.75 %	17,287.00	10.00 %	1,728.70	0.00 %	1,728.70
UGI1	24.84	22.54	-5.04	90.72 %	7,557.00	10.00 %	755.70	0.00 %	755.70
SBR1	64.76	57.43	-5.72	88.69 %	38,325.00	0.00 %		0.00 %	
VEL3	64.52	52.19	-8.25	80.88 %	26,623.00	0.00 %		0.00 %	
TRR1	64.90	52.00	-9.88	80.12 %	18,890.00	0.00 %		0.00 %	
ANI1	25.35	20.24	-5.63	79.86 %	8,526.00	0.00 %		0.00 %	
GDM1	35.63	28.02	-7.45	78.63 %	9,247.00	0.00 %		0.00 %	
BGR1	30.88	22.96	-4.73	74.35 %	12,450.00	0.00 %		0.00 %	
VEL2	71.74	52.90	-6.94	73.74 %	27,264.00	0.00 %		0.00 %	
KPM2	135.20	96.59	-5.81	71.44 %	37,091.00	0.00 %		0.00 %	
KPM1	42.25	30.11	-7.69	71.26 %	8,654.00	0.00 %		0.00 %	
VEL1	34.34	24.19	-6.74	70.45 %	11,384.00	0.00 %		0.00 %	
VSI1	43.62	30.32	-7.05	69.51 %	13,931.00	0.00 %		0.00 %	
WJP1	38.03	26.20	-4.70	68.90 %	12,625.00	0.00 %		0.00 %	
PLR1	32.96	21.42	-4.61	65.01 %	8,156.00	0.00 %		0.00 %	
PTU1	17.20	11.18	-8.15	64.99 %	2,184.00	0.00 %		0.00 %	
WJD1	51.15	32.91	-4.02	64.34 %	16,057.00	0.00 %		0.00 %	
TRL1	69.52	42.81	-8.31	61.58 %	23,568.00	0.00 %		0.00 %	
ARC2	41.86	25.69	-3.64	61.36 %	14,313.00	0.00 %		0.00 %	
TRT1	27.80	16.02	-9.94	57.62 %	5,032.00	0.00 %		0.00 %	
CGM1	64.59	26.89	-6.28	41.63 %	10,436.00	0.00 %		0.00 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC09	8.99	10.69	-8.78	118.94 %	3,804.00	20.00 %	760.80	0.00 %	760.80
CGL1	33.80	35.56	-8.61	105.22 %	11,891.00	20.00 %	2,378.20	0.00 %	2,378.20
CH25	59.40	58.59	-8.57	98.64 %	21,333.00	15.00 %	3,199.95	0.00 %	3,199.95
CH08	51.36	50.28	-9.14	97.89 %	30,938.00	15.00 %	4,640.70	0.00 %	4,640.70
KNR1	40.23	36.93	-5.02	91.78 %	20,223.00	10.00 %	2,022.30	0.00 %	2,022.30
CH47	104.80	94.13	-6.32	89.82 %	33,564.00	0.00 %		0.00 %	
AVD1	66.04	57.56	-9.44	87.15 %	22,924.00	0.00 %		0.00 %	
CH30	64.62	55.48	-5.34	85.85 %	29,463.00	0.00 %		0.00 %	
CH45	65.26	55.30	-7.77	84.74 %	21,057.00	0.00 %		0.00 %	
CH28	66.87	56.05	-2.06	83.82 %	45,008.00	0.00 %		0.00 %	
GUD1	57.71	47.74	-5.16	82.74 %	34,681.00	0.00 %		0.00 %	
CH49	83.92	66.64	-6.66	79.41 %	31,594.00	0.00 %		0.00 %	
CH16	117.89	93.41	-6.13	79.23 %	42,461.00	0.00 %		0.00 %	
CH07	84.37	64.74	-7.67	76.74 %	20,511.00	0.00 %		0.00 %	
TKM1	33.40	25.20	-2.53	75.45 %	14,602.00	0.00 %		0.00 %	
CH05	90.59	68.11	-9.19	75.18 %	31,823.00	0.00 %		0.00 %	
CH48	76.99	57.11	-2.97	74.18 %	34,484.00	0.00 %		0.00 %	
SKL1	38.97	28.86	-5.14	74.07 %	14,468.00	0.00 %		0.00 %	
CH38	49.52	36.62	-4.56	73.94 %	17,718.00	0.00 %		0.00 %	
CH19	93.12	60.32	-7.61	64.78 %	30,853.00	0.00 %		0.00 %	
CH14	134.30	85.62	-7.56	63.75 %	37,108.00	0.00 %		0.00 %	
CH42	97.59	61.37	-6.11	62.88 %	29,558.00	0.00 %		0.00 %	
GUD2	51.78	31.75	-5.23	61.33 %	19,389.00	0.00 %		0.00 %	
CH26	15.45	9.33	-7.56	60.37 %	4,726.00	0.00 %		0.00 %	
CH22	48.09	29.03	-9.01	60.36 %	8,517.00	0.00 %		0.00 %	
CH39	37.31	19.38	-7.69	51.95 %	12,021.00	0.00 %		0.00 %	
MRM1	69.05	35.31	-4.82	51.14 %	14,412.00	0.00 %		0.00 %	
CH29	10.16	4.36	-3.93	42.90 %	2,844.00	0.00 %		0.00 %	
CH40	34.96	12.76	-2.43	36.48 %	1,349.00	0.00 %		0.00 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	35.97	43.20	-9.21	120.11 %	10,477.00	20.00 %	2,095.40	0.00 %	2,095.40
MKM1	20.93	23.83	-4.31	113.87 %	12,800.00	20.00 %	2,560.00	0.00 %	2,560.00
VCM1	10.01	10.38	-4.42	103.63 %	5,636.00	20.00 %	1,127.20	0.00 %	1,127.20
CDM1	59.36	54.37	-8.47	91.60 %	20,909.00	10.00 %	2,090.90	0.00 %	2,090.90
KML1	27.33	24.75	-3.79	90.54 %	13,697.00	10.00 %	1,369.70	0.00 %	1,369.70
CUD1	114.00	100.22	-4.91	87.91 %	41,782.00	0.00 %		0.00 %	
NVL2	47.24	38.26	-8.14	81.00 %	14,323.00	0.00 %		0.00 %	
VPM2	55.25	44.75	-5.68	81.00 %	17,887.00	0.00 %		0.00 %	
STP1	18.42	14.84	-6.27	80.56 %	4,543.00	0.00 %		0.00 %	
TVM2	36.83	29.53	-8.39	80.18 %	5,350.00	0.00 %		0.00 %	
TVM1	25.89	20.65	-7.67	79.76 %	5,975.00	0.00 %		0.00 %	
KLM1	60.47	47.69	-5.60	78.86 %	29,777.00	0.00 %		0.00 %	
SJI2	66.41	45.45	-8.78	68.44 %	21,119.00	0.00 %		0.00 %	
KKI2	50.77	32.81	-6.58	64.63 %	14,258.00	0.00 %		0.00 %	
ULP1	63.65	40.01	-10.47	62.86 %	11,940.00	0.00 %		0.00 %	
POY2	74.33	46.39	-7.33	62.41 %	16,989.00	0.00 %		0.00 %	
POY1	91.71	56.22	-9.03	61.30 %	25,683.00	0.00 %		0.00 %	
VPM1	20.01	12.26	-4.16	61.26 %	5,597.00	0.00 %		0.00 %	
TRK1	92.09	56.00	-6.72	60.81 %	29,315.00	0.00 %		0.00 %	
VCM2	32.03	19.32	-8.54	60.34 %	7,711.00	0.00 %		0.00 %	
TDM1	53.59	25.90	-9.18	48.33 %	7,897.00	0.00 %		0.00 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRR1	23.31	29.85	-6.05	128.05 %	21,940.00	20.00 %	4,388.00	0.00 %	4,388.00
SGP1	17.65	17.16	-4.58	97.23 %	13,173.00	15.00 %	1,975.95	0.00 %	1,975.95
DGL1	80.71	78.08	-12.46	96.75 %	31,645.00	15.00 %	4,746.75	0.00 %	4,746.75
PKM1	18.51	17.81	-5.67	96.19 %	10,884.00	15.00 %	1,632.60	0.00 %	1,632.60
MDU6	55.97	53.11	-8.41	94.89 %	23,310.00	10.00 %	2,331.00	0.00 %	2,331.00
BNR1	26.26	24.90	-8.18	94.84 %	10,562.00	10.00 %	1,056.20	0.00 %	1,056.20
BTU1	18.84	17.44	-9.26	92.54 %	6,995.00	10.00 %	699.50	0.00 %	699.50
DGL2	30.51	26.33	-9.73	86.31 %	10,176.00	0.00 %		0.00 %	
MDU5	25.48	21.59	-5.31	84.71 %	13,152.00	0.00 %		0.00 %	
TDI1	26.32	22.14	-6.60	84.13 %	10,005.00	0.00 %		0.00 %	
SVG1	31.30	26.28	-9.07	83.95 %	12,270.00	0.00 %		0.00 %	
TEN1	35.94	29.95	-6.91	83.33 %	10,107.00	0.00 %		0.00 %	
MDU1	158.68	130.78	-14.36	82.42 %	31,121.00	0.00 %		0.00 %	
MNM1	17.49	13.99	-2.44	79.99 %	11,921.00	0.00 %		0.00 %	
MDU2	81.18	64.61	-9.28	79.59 %	25,852.00	0.00 %		0.00 %	
TMM1	45.48	35.28	-9.24	77.57 %	12,691.00	0.00 %		0.00 %	
KPT1	26.08	19.61	-3.16	75.18 %	10,231.00	0.00 %		0.00 %	
TPT1	37.80	28.39	-8.22	75.09 %	18,286.00	0.00 %		0.00 %	
CBM1	37.62	27.54	-7.58	73.20 %	12,891.00	0.00 %		0.00 %	
DKI1	43.15	31.30	-3.52	72.55 %	24,761.00	0.00 %		0.00 %	
PNV2	25.12	17.75	-11.62	70.66 %	6,049.00	0.00 %		0.00 %	
NKI1	31.20	21.29	-8.21	68.22 %	7,536.00	0.00 %		0.00 %	
NTM1	26.39	17.88	-6.29	67.75 %	9,090.00	0.00 %		0.00 %	
MDU4	32.90	22.02	-11.03	66.94 %	8,393.00	0.00 %		0.00 %	
USL1	29.86	19.75	-8.20	66.15 %	10,573.00	0.00 %		0.00 %	
MLR1	27.59	18.12	-4.79	65.65 %	11,778.00	0.00 %		0.00 %	
MPA1	42.84	27.88	-2.50	65.09 %	16,862.00	0.00 %		0.00 %	
CMR1	21.08	13.66	-5.36	64.81 %	6,641.00	0.00 %		0.00 %	
MDU3	40.04	25.73	-11.87	64.25 %	8,966.00	0.00 %		0.00 %	
KKD3	70.59	45.14	-7.12	63.95 %	35,515.00	0.00 %		0.00 %	
ADP1	29.15	18.02	-6.55	61.81 %	8,585.00	0.00 %		0.00 %	
PNI1	18.21	10.84	-5.23	59.53 %	3,561.00	0.00 %		0.00 %	
TEN2	39.99	23.43	-6.38	58.59 %	5,509.00	0.00 %		0.00 %	
ODM1	24.84	14.33	-11.10	57.70 %	5,259.00	0.00 %		0.00 %	
ATG1	54.89	28.66	-11.60	52.22 %	14,253.00	0.00 %		0.00 %	
MDU7	56.62	29.31	-7.30	51.77 %	9,411.00	0.00 %		0.00 %	
PVI1	49.57	25.15	-5.81	50.74 %	14,286.00	0.00 %		0.00 %	
KYK1	31.95	14.10	-4.54	44.13 %	6,325.00	0.00 %		0.00 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	24.87	29.89	-4.62	120.20 %	13,471.00	20.00 %	2,694.20	0.00 %	2,694.20
ATU1	41.19	41.27	-5.10	100.19 %	19,659.00	20.00 %	3,931.80	0.00 %	3,931.80
PMP1	37.04	31.32	-3.99	84.55 %	10,048.00	0.00 %		0.00 %	
SLM2	34.18	28.30	-10.25	82.80 %	12,004.00	0.00 %		0.00 %	
DPR1	20.61	16.29	-2.57	79.04 %	8,864.00	0.00 %		0.00 %	
SLM3	48.61	37.98	-3.06	78.13 %	20,620.00	0.00 %		0.00 %	
KAM1	25.33	19.59	-3.90	77.32 %	11,774.00	0.00 %		0.00 %	
PLC1	23.24	17.40	-1.91	74.87 %	10,453.00	0.00 %		0.00 %	
MTR1	37.53	27.39	-3.68	72.99 %	17,071.00	0.00 %		0.00 %	
OML1	44.63	30.82	-2.28	69.05 %	11,422.00	0.00 %		0.00 %	
BMD1	26.41	18.05	-2.87	68.35 %	8,347.00	0.00 %		0.00 %	
DPR2	22.67	14.92	-3.68	65.82 %	4,970.00	0.00 %		0.00 %	
HSR1	48.96	31.72	-2.00	64.79 %	19,890.00	0.00 %		0.00 %	
APN1	28.74	18.16	-2.05	63.19 %	12,473.00	0.00 %		0.00 %	
KVP1	26.93	16.72	-4.05	62.09 %	5,435.00	0.00 %		0.00 %	
SLM1	94.46	58.15	-4.50	61.56 %	22,847.00	0.00 %		0.00 %	
HRR1	31.13	18.99	-4.90	61.01 %	6,801.00	0.00 %		0.00 %	
EPI1	35.78	21.51	-3.32	60.11 %	13,673.00	0.00 %		0.00 %	
VPD1	47.06	27.76	-3.17	58.97 %	14,704.00	0.00 %		0.00 %	
SGI1	32.58	19.04	-1.70	58.46 %	10,715.00	0.00 %		0.00 %	
HSR2	83.11	48.23	-2.38	58.03 %	25,856.00	0.00 %		0.00 %	
PNG1	24.40	14.00	-1.92	57.35 %	7,898.00	0.00 %		0.00 %	
TRM1	61.53	32.95	-3.91	53.55 %	12,493.00	0.00 %		0.00 %	
MCR1	44.03	23.08	-2.18	52.43 %	14,450.00	0.00 %		0.00 %	
EDP1	18.62	9.17	-1.37	49.25 %	5,461.00	0.00 %		0.00 %	

WEST-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	21.46	24.61	-5.02	114.67 %	6,991.00	20.00 %	1,398.20	0.00 %	1,398.20
SGG1	9.74	9.22	-3.19	94.67 %	3,172.00	10.00 %	317.20	0.00 %	317.20
CMI1	15.46	14.22	-4.11	91.96 %	7,287.00	10.00 %	728.70	0.00 %	728.70
ERD2	57.93	47.61	-5.90	82.18 %	37,532.00	0.00 %		0.00 %	
KGM1	20.66	16.78	-3.40	81.20 %	6,239.00	0.00 %		0.00 %	
ERD1	46.53	36.74	-4.40	78.95 %	20,438.00	0.00 %		0.00 %	
PDR1	16.53	12.52	-1.66	75.75 %	9,977.00	0.00 %		0.00 %	
SYM2	25.57	18.07	-5.09	70.66 %	8,123.00	0.00 %		0.00 %	
GBM1	33.07	23.16	-2.82	70.05 %	9,000.00	0.00 %		0.00 %	
TCG1	24.39	16.70	-3.26	68.48 %	16,618.00	0.00 %		0.00 %	
KMM1	16.64	11.21	-4.99	67.38 %	6,312.00	0.00 %		0.00 %	
RSP1	25.86	16.07	-3.40	62.14 %	13,423.00	0.00 %		0.00 %	
TPR2	51.59	30.63	-6.92	59.37 %	6,298.00	0.00 %		0.00 %	
TPR1	45.97	27.08	-6.12	58.90 %	13,269.00	0.00 %		0.00 %	
TPR4	17.56	9.82	-4.50	55.93 %	2,479.00	0.00 %		0.00 %	
NKL2	75.64	36.99	-4.21	48.90 %	25,170.00	0.00 %		0.00 %	
VKL1	19.22	9.34	-1.82	48.58 %	7,297.00	0.00 %		0.00 %	
TPR3	28.06	8.79	-5.26	31.32 %	2,041.00	0.00 %		0.00 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CBE6	34.96	34.34	-3.59	98.22 %	18,757.00	15.00 %	2,813.55	0.00 %	2,813.55
CBE1	24.08	23.65	-4.02	98.20 %	10,767.00	15.00 %	1,615.05	0.00 %	1,615.05
GDR1	22.54	19.94	-3.75	88.46 %	4,494.00	0.00 %		0.00 %	
UMP1	23.59	20.38	-4.24	86.40 %	10,132.00	0.00 %		0.00 %	
MPM1	31.39	25.73	-1.25	81.96 %	11,300.00	0.00 %		0.00 %	
KGI1	33.55	25.85	-3.16	77.04 %	5,521.00	0.00 %		0.00 %	
KMR1	58.65	44.39	-3.19	75.68 %	23,409.00	0.00 %		0.00 %	
PLI1	35.72	22.71	-4.26	63.57 %	13,397.00	0.00 %		0.00 %	
ANR1	9.82	6.19	-3.57	63.05 %	1,536.00	0.00 %		0.00 %	
SUL1	21.80	13.64	-5.00	62.60 %	9,518.00	0.00 %		0.00 %	
CBE4	43.76	27.26	-2.70	62.30 %	15,975.00	0.00 %		0.00 %	
CBE2	152.61	87.66	-4.48	57.44 %	35,709.00	0.00 %		0.00 %	
SNR1	34.20	19.55	-6.93	57.16 %	9,977.00	0.00 %		0.00 %	
CNR1	31.84	18.06	-2.78	56.73 %	6,044.00	0.00 %		0.00 %	
UAM1	59.35	33.62	-3.15	56.64 %	12,805.00	0.00 %		0.00 %	
DPM2	29.58	16.27	-1.24	55.02 %	10,541.00	0.00 %		0.00 %	
CBE5	16.94	9.15	-1.67	54.04 %	9,408.00	0.00 %		0.00 %	
CBE3	15.08	7.52	-4.25	49.87 %	6,462.00	0.00 %		0.00 %	
PDM1	17.24	8.21	-2.06	47.62 %	7,165.00	0.00 %		0.00 %	
PPI1	25.36	11.81	-4.40	46.54 %	4,745.00	0.00 %		0.00 %	
KMD1	25.49	11.82	-2.52	46.37 %	3,632.00	0.00 %		0.00 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH01	1.79	2.78	-8.37	155.46 %	972.00	20.00 %	194.40	0.00 %	194.40
CH37	20.00	19.35	-5.95	96.75 %	9,896.00	15.00 %	1,484.40	0.00 %	1,484.40
CH32	8.96	7.00	-10.10	78.21 %	1,769.00	0.00 %		0.00 %	
CH15	156.80	120.90	-4.76	77.11 %	54,108.00	0.00 %		0.00 %	
CH27	23.36	17.61	-3.94	75.36 %	10,908.00	0.00 %		0.00 %	
CH03	156.02	113.75	-5.74	72.91 %	67,130.00	0.00 %		0.00 %	
CH18	82.77	60.31	-3.67	72.87 %	30,952.00	0.00 %		0.00 %	
CH33	66.39	47.76	-5.27	71.95 %	18,035.00	0.00 %		0.00 %	
CH34	88.10	62.81	-6.69	71.30 %	16,023.00	0.00 %		0.00 %	
CH24	67.38	47.01	-9.76	69.77 %	19,295.00	0.00 %		0.00 %	
GPD1	50.73	35.00	-5.28	69.00 %	9,450.00	0.00 %		0.00 %	
CH20	81.19	55.48	-5.84	68.33 %	25,278.00	0.00 %		0.00 %	
CH12	98.17	66.71	-7.12	67.96 %	28,340.00	0.00 %		0.00 %	
CH46	33.28	22.42	-5.31	67.38 %	9,849.00	0.00 %		0.00 %	
CH44	53.78	35.83	-7.25	66.63 %	16,050.00	0.00 %		0.00 %	
CH21	115.15	76.58	-7.18	66.50 %	30,427.00	0.00 %		0.00 %	
CH17	60.41	39.92	-4.45	66.07 %	26,517.00	0.00 %		0.00 %	
CH36	29.13	19.24	-6.51	66.06 %	6,528.00	0.00 %		0.00 %	
PON1	43.93	28.28	-5.46	64.38 %	14,425.00	0.00 %		0.00 %	
CH41	53.98	34.51	-4.87	63.93 %	11,579.00	0.00 %		0.00 %	
CH23	31.27	19.73	-4.82	63.11 %	8,057.00	0.00 %		0.00 %	
CH06	61.23	38.36	-7.55	62.65 %	14,473.00	0.00 %		0.00 %	
CH35	52.79	31.76	-3.58	60.16 %	14,178.00	0.00 %		0.00 %	
UKI1	51.39	29.86	-6.01	58.11 %	9,380.00	0.00 %		0.00 %	
CH43	49.27	27.57	-7.17	55.95 %	11,905.00	0.00 %		0.00 %	
CH50	113.50	59.15	-5.23	52.12 %	21,682.00	0.00 %		0.00 %	
MJR1	71.74	36.48	-4.06	50.85 %	13,362.00	0.00 %		0.00 %	
CH51	98.92	48.87	-12.43	49.40 %	14,402.00	0.00 %		0.00 %	
MC05	20.32	8.14	-2.41	40.06 %	1,506.00	0.00 %		0.00 %	
CH31	31.62	11.87	-7.19	37.53 %	5,789.00	0.00 %		0.00 %	
MC06	23.68	8.21	-7.52	34.65 %	2,350.00	0.00 %		0.00 %	
KL-CENTRAL									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KOC1	74.84	47.88	-8.58	63.97 %	21,373.00	0.00 %		0.00 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
COL1	13.20	13.09	-5.55	99.19 %	6,903.00	15.00 %	1,035.45	0.00 %	1,035.45
MMT1	38.65	33.83	-4.95	87.53 %	9,209.00	0.00 %		0.00 %	
RND2	66.47	56.66	-5.25	85.24 %	37,567.00	0.00 %		0.00 %	
PKD1	46.64	39.24	-1.85	84.13 %	32,646.00	0.00 %		0.00 %	
TKS2	91.73	76.21	-7.60	83.09 %	28,334.00	0.00 %		0.00 %	
STU2	23.37	17.98	-6.24	76.92 %	7,487.00	0.00 %		0.00 %	
APK2	38.40	28.74	-8.49	74.85 %	9,545.00	0.00 %		0.00 %	
SKD1	31.46	23.16	-6.86	73.61 %	10,811.00	0.00 %		0.00 %	
ASM1	32.60	23.93	-6.62	73.40 %	14,293.00	0.00 %		0.00 %	
VNR2	112.99	82.54	-5.26	73.05 %	28,935.00	0.00 %		0.00 %	
TKS1	65.46	47.75	-8.04	72.95 %	21,388.00	0.00 %		0.00 %	
APK1	37.36	27.11	-8.38	72.55 %	14,429.00	0.00 %		0.00 %	
TKY1	38.90	27.88	-4.23	71.68 %	13,359.00	0.00 %		0.00 %	
SVK1	59.28	42.29	-7.13	71.33 %	25,758.00	0.00 %		0.00 %	
VLY1	78.57	56.00	-5.75	71.28 %	32,434.00	0.00 %		0.00 %	
TUT1	263.87	187.59	-5.00	71.09 %	104,135.00	0.00 %		0.00 %	
KYR1	27.98	19.67	-3.31	70.30 %	11,648.00	0.00 %		0.00 %	
TCN1	54.95	37.57	-6.64	68.38 %	17,193.00	0.00 %		0.00 %	
ARM1	24.01	16.09	-5.21	67.00 %	9,380.00	0.00 %		0.00 %	
VKM1	29.82	19.88	-2.66	66.69 %	12,259.00	0.00 %		0.00 %	
MAR1	91.60	59.32	-7.45	64.77 %	24,774.00	0.00 %		0.00 %	
PDI1	33.29	21.51	-7.46	64.61 %	12,691.00	0.00 %		0.00 %	
KGL1	30.84	19.58	-3.87	63.48 %	13,907.00	0.00 %		0.00 %	
NGR1	169.11	107.12	-9.24	63.34 %	38,208.00	0.00 %		0.00 %	
RND1	79.05	49.89	-5.88	63.11 %	32,460.00	0.00 %		0.00 %	
ERL2	54.55	33.66	-3.48	61.70 %	33,018.00	0.00 %		0.00 %	
SNL1	42.29	25.77	-9.72	60.94 %	10,537.00	0.00 %		0.00 %	
TUT2	112.99	66.18	-6.72	58.57 %	38,209.00	0.00 %		0.00 %	
TYI1	50.75	29.38	-5.70	57.89 %	17,837.00	0.00 %		0.00 %	
SDI1	56.49	31.82	-10.21	56.32 %	8,957.00	0.00 %		0.00 %	
KSM1	42.93	24.08	-4.32	56.08 %	10,001.00	0.00 %		0.00 %	
UDN1	41.61	21.51	-6.58	51.68 %	11,230.00	0.00 %		0.00 %	
VNR1	38.14	19.55	-4.99	51.27 %	8,500.00	0.00 %		0.00 %	
TVL1	312.41	154.05	-7.13	49.31 %	77,310.00	0.00 %		0.00 %	
KVT1	152.77	74.00	-5.23	48.44 %	42,197.00	0.00 %		0.00 %	
RPM1	107.38	49.53	-9.75	46.13 %	22,990.00	0.00 %		0.00 %	
SGT1	36.87	14.76	-6.51	40.03 %	4,273.00	0.00 %		0.00 %	
KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KLR1	37.59	27.10	-2.73	72.09 %	16,846.00	0.00 %		0.00 %	
TVP1	121.84	85.90	-7.45	70.50 %	52,842.00	0.00 %		0.00 %	
PAS1	54.87	31.78	-3.36	57.91 %	20,023.00	0.00 %		0.00 %	
PNL1	46.02	21.38	-4.86	46.45 %	11,748.00	0.00 %		0.00 %	
KOM1	120.94	47.04	-3.43	38.90 %	29,767.00	0.00 %		0.00 %	

HYDERABAD-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
HYD1	50.58	16.16	-11.40	31.94 %	2,440.00	0.00 %		0.00 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	28.10	0.00	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	127.72	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	(2.80)	-49.11	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	3.20	0.00	0.00 %	0.00	0.00 %		0.00 %	
NASD	0.00	(0.22)	-8.15	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	7.15	6.91	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	(2.24)	-20.48	0.00 %	0.00	0.00 %		0.00 %	
TVSD	0.00	2.26	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	(2.43)	-19.47	0.00 %	0.00	0.00 %		0.00 %	
W3SD	0.00	0.60	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(22.41)	-17.96	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	7.58	26.53	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(6.78)	-12.31	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(1.36)	-16.22	0.00 %	0.00	0.00 %		0.00 %	
WHKZ	0.00	(8.16)	-14.45	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(4.31)	-16.37	0.00 %	0.00	0.00 %		0.00 %	
WHNV	0.00	(0.72)	-15.93	0.00 %	0.00	0.00 %		0.00 %	
WHPD	0.00	(2.20)	-12.06	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(3.96)	-7.74	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(3.82)	-22.32	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(6.12)	-19.31	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(1.31)	-18.83	0.00 %	0.00	0.00 %		0.00 %	
WKOC	0.00	(0.25)	-6.73	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(9.62)	-11.72	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	7.34	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	4.92	0.00	0.00 %	0.00	0.00 %		0.00 %	