

Accu.Target 9,685.12 L	Sales 7,579.62 L	Achieved % 78.26 %	HO Budget+ % 11.74 %	Total Com. 72.84 L
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Note : Sales Period is From :01-Sep-2025 To :10-Sep-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	103.40	177.04	171.22 %	0.00	11.74 %	0.00
TRICHY-01	995.90	851.48	85.50 %	0.00	11.74 %	0.00
WEST-01	710.77	596.60	83.94 %	0.00	11.74 %	0.00
WEST-02	864.76	704.01	81.41 %	0.00	11.74 %	0.00
NORTH ARCOT	774.65	596.72	77.03 %	0.00	11.74 %	0.00
SOUTH-01	1,759.79	1,336.14	75.93 %	0.00	11.74 %	0.00
SOUTH-03	1,121.75	841.44	75.01 %	0.00	11.74 %	0.00
CHENNAI-01	1,327.24	988.08	74.45 %	0.00	11.74 %	0.00
SOUTH ARCOT	766.56	562.13	73.33 %	0.00	11.74 %	0.00
CHENNAI-02	1,260.30	868.53	68.91 %	0.00	11.74 %	0.00
OTHERS	0.00	57.45	0.00 %	0.00	0.00 %	0.00
Total	9,685.12	7,579.62	78.26 %		11.74 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	103.40	177.04	171.22%	40,000.00	11.74 %	40,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TNJ1	221.76	197.15	88.90%	0.00	11.74 %	15,000.00
	PTK1	175.37	155.22	88.51%	0.00	11.74 %	15,000.00
	TRY1	388.59	329.90	84.90%	0.00	11.74 %	22,500.00
	KUM1	210.18	169.21	80.51%	0.00	11.74 %	7,500.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	133.81	119.91	89.62%	0.00	11.74 %	15,000.00
	TPR4	87.05	76.48	87.86%	0.00	11.74 %	0.00
	CBE1	306.98	266.34	86.76%	0.00	11.74 %	15,000.00
	PLI1	88.65	76.45	86.23%	0.00	11.74 %	0.00
	TPR1	94.28	57.43	60.92%	0.00	11.74 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	172.88	167.03	96.62%	7,500.00	11.74 %	15,000.00
	MTR1	182.30	158.12	86.74%	0.00	11.74 %	7,500.00
	SLM1	269.94	214.69	79.53%	0.00	11.74 %	15,000.00
	ERD1	239.64	164.18	68.51%	0.00	11.74 %	0.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	286.94	228.29	79.56%	0.00	11.74 %	15,000.00
	NA02	265.71	204.54	76.98%	0.00	11.74 %	0.00
	NA03	222.00	163.88	73.82%	0.00	11.74 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TKS1	261.88	259.05	98.92%	15,000.00	11.74 %	40,000.00
	NGR1	276.53	260.30	94.13%	15,000.00	11.74 %	30,000.00
	TUT1	355.60	303.54	85.36%	0.00	11.74 %	22,500.00
	VNR1	225.61	171.13	75.85%	0.00	11.74 %	0.00
	KVT1	295.45	208.75	70.65%	0.00	11.74 %	0.00
	TVL1	344.72	133.37	38.69%	0.00	11.74 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KKD2	220.95	197.65	89.45%	0.00	11.74 %	15,000.00
	SVG1	191.93	149.37	77.82%	0.00	11.74 %	0.00
	KRR1	38.94	28.86	74.11%	0.00	11.74 %	0.00
	MDU2	334.41	243.86	72.92%	0.00	11.74 %	0.00
	DGL1	335.53	221.71	66.08%	0.00	11.74 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	259.45	213.83	82.42%	0.00	11.74 %	15,000.00
	CH05	337.16	262.12	77.74%	0.00	11.74 %	0.00
	CH06	422.94	306.47	72.46%	0.00	11.74 %	0.00
	CH08	307.69	205.67	66.84%	0.00	11.74 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	250.76	185.60	74.01%	0.00	11.74 %	0.00
	SA02	275.69	202.14	73.32%	0.00	11.74 %	0.00
	SA03	240.12	174.39	72.63%	0.00	11.74 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	343.92	268.25	78.00%	0.00	11.74 %	0.00
	CH01	339.21	234.24	69.05%	0.00	11.74 %	0.00
	CH07	329.54	209.00	63.42%	0.00	11.74 %	0.00
	CH09	247.63	157.04	63.42%	0.00	11.74 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	1.70	0.00%	0.00	0.00 %	0.00
	CH02	0.00	36.58	0.00%	0.00	0.00 %	0.00
	HO01	0.00	9.39	0.00%	0.00	0.00 %	0.00
	MDU1	0.00	2.77	0.00%	0.00	0.00 %	0.00
	NA01	0.00	0.23	0.00%	0.00	0.00 %	0.00
	SA02	0.00	0.17	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	1.73	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	2.21	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	2.66	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	20.39	44.55	0.00	218.47 %	30,290.20	40.00 %	12,116.08	11.74 %	12,116.08
TVP1	55.53	100.13	0.31	180.32 %	54,469.30	40.00 %	21,787.72	11.74 %	21,787.72
KLR1	27.47	32.35	0.00	117.75 %	27,627.70	30.00 %	8,288.31	11.74 %	11,051.08

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PDK1	16.66	21.67	0.00	130.08 %	17,697.40	40.00 %	7,078.96	11.74 %	7,078.96
ORU1	19.94	22.43	0.08	112.45 %	22,589.40	30.00 %	6,776.82	11.74 %	9,035.76
NGT1	36.37	38.78	0.00	106.61 %	34,386.80	25.00 %	8,596.70	11.74 %	13,754.72
TYR1	34.27	36.22	0.00	105.68 %	25,811.40	25.00 %	6,452.85	11.74 %	7,743.42
KRN1	17.01	16.88	0.00	99.24 %	17,915.80	20.00 %	3,583.16	11.74 %	5,374.74
KIK1	32.41	32.08	0.00	98.99 %	27,212.00	20.00 %	5,442.40	11.74 %	8,163.60
MSI1	17.61	17.18	0.18	97.52 %	19,006.90	20.00 %	3,801.38	11.74 %	5,702.07
MDI1	29.85	28.00	0.00	93.81 %	29,050.60	15.00 %	4,357.59	11.74 %	7,262.65
TVR1	16.70	15.61	0.00	93.52 %	14,480.80	15.00 %	2,172.12	11.74 %	3,620.20
TRY1	200.94	180.26	0.05	89.71 %	117,956.30	10.00 %	11,795.63	11.74 %	29,489.08
PTK1	40.68	36.43	0.28	89.56 %	34,404.00	10.00 %	3,440.40	11.74 %	8,601.00
TTP1	26.01	23.03	0.00	88.53 %	19,340.70	10.00 %	1,934.07	11.74 %	4,835.18
PBR2	59.18	52.33	0.18	88.41 %	37,265.90	10.00 %	3,726.59	11.74 %	9,316.48
TNJ2	44.37	38.26	0.43	86.23 %	30,412.80	10.00 %	3,041.28	11.74 %	6,082.56
MVM1	46.05	39.41	0.08	85.59 %	50,425.30	10.00 %	5,042.53	11.74 %	10,085.06
AYR1	24.24	19.66	0.00	81.10 %	18,220.10	10.00 %	1,822.01	11.74 %	2,733.02
KUM1	54.37	43.88	0.05	80.71 %	40,525.10	10.00 %	4,052.51	11.74 %	6,078.77
TVR2	44.87	35.83	0.30	79.85 %	29,028.30	0.00 %		11.74 %	4,354.25
JKM1	28.95	21.96	0.55	75.83 %	21,022.40	0.00 %		11.74 %	2,102.24
TNJ1	67.13	46.18	0.08	68.78 %	35,874.20	0.00 %		11.74 %	
APM1	17.68	12.10	0.13	68.43 %	11,952.40	0.00 %		11.74 %	
NMM1	24.78	16.89	0.00	68.17 %	22,058.40	0.00 %		11.74 %	
NCK1	19.25	12.52	0.00	65.04 %	14,401.30	0.00 %		11.74 %	
PBR1	19.90	12.62	0.00	63.41 %	11,248.20	0.00 %		11.74 %	
TRY2	19.70	11.14	0.00	56.57 %	7,379.70	0.00 %		11.74 %	
TRY3	36.98	20.16	0.29	54.52 %	16,007.60	0.00 %		11.74 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	10.91	19.74	0.06	180.95 %	23,346.00	40.00 %	9,338.40	11.74 %	9,338.40
KMR1	35.75	48.02	0.11	134.33 %	51,848.30	40.00 %	20,739.32	11.74 %	20,739.32
CBE5	16.79	19.48	0.10	116.00 %	39,037.40	30.00 %	11,711.22	11.74 %	15,614.96
GDR1	16.34	18.78	0.01	114.94 %	14,433.90	30.00 %	4,330.17	11.74 %	5,773.56
KGI1	19.83	21.40	0.00	107.88 %	12,524.40	25.00 %	3,131.10	11.74 %	5,009.76
CBE3	9.79	10.49	0.01	107.14 %	15,466.20	25.00 %	3,866.55	11.74 %	6,186.48
SNR1	22.70	24.30	0.24	107.06 %	29,560.50	25.00 %	7,390.13	11.74 %	11,824.20
SYM2	13.22	13.99	0.00	105.88 %	17,819.80	25.00 %	4,454.95	11.74 %	5,345.94
CNR1	16.73	16.86	0.00	100.75 %	14,358.80	25.00 %	3,589.70	11.74 %	4,307.64
KGM1	13.24	12.97	0.74	97.98 %	14,714.10	20.00 %	2,942.82	11.74 %	4,414.23
PDM1	11.50	11.03	0.02	95.90 %	11,511.20	20.00 %	2,302.24	11.74 %	2,877.80
DPM2	16.81	15.22	0.00	90.51 %	20,941.00	15.00 %	3,141.15	11.74 %	5,235.25
TPR3	20.30	17.64	0.09	86.92 %	31,806.80	10.00 %	3,180.68	11.74 %	6,361.36
ANR1	6.68	5.80	0.00	86.78 %	7,624.10	10.00 %	762.41	11.74 %	1,524.82
CBE6	28.43	24.41	0.00	85.86 %	29,569.20	10.00 %	2,956.92	11.74 %	5,913.84
KMD1	18.15	15.35	0.00	84.60 %	27,704.00	10.00 %	2,770.40	11.74 %	5,540.80
GBM1	17.41	14.56	0.00	83.63 %	14,208.40	10.00 %	1,420.84	11.74 %	2,131.26
UAM1	41.43	33.29	0.00	80.37 %	25,768.30	10.00 %	2,576.83	11.74 %	3,865.25
UMP1	17.09	13.64	0.00	79.81 %	12,590.30	0.00 %		11.74 %	1,888.55
CBE2	109.75	86.96	0.10	79.24 %	87,515.10	0.00 %		11.74 %	8,751.51
PLI1	30.01	23.59	0.00	78.61 %	27,509.50	0.00 %		11.74 %	2,750.95
TPR1	31.33	23.17	0.18	73.94 %	18,201.00	0.00 %		11.74 %	1,820.10
CBE1	22.78	16.78	0.00	73.67 %	26,334.10	0.00 %		11.74 %	2,633.41
SUL1	15.69	11.55	0.00	73.64 %	16,784.60	0.00 %		11.74 %	1,678.46
MPM1	21.33	14.23	0.27	66.73 %	20,220.60	0.00 %		11.74 %	
AVI1	18.71	12.17	0.41	65.07 %	14,173.80	0.00 %		11.74 %	
CBE4	45.30	24.33	0.12	53.71 %	30,459.80	0.00 %		11.74 %	
TPR4	20.12	10.21	0.00	50.76 %	11,238.70	0.00 %		11.74 %	
TPR2	42.65	16.62	0.29	38.97 %	16,099.30	0.00 %		11.74 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGI1	15.73	22.22	0.00	141.26 %	21,165.30	40.00 %	8,466.12	11.74 %	8,466.12
OML1	23.73	27.89	0.19	117.57 %	25,830.00	30.00 %	7,749.00	11.74 %	10,332.00
PMP1	17.90	20.59	0.24	115.03 %	10,562.70	30.00 %	3,168.81	11.74 %	4,225.08
PLC1	16.62	18.42	0.14	110.79 %	12,832.20	30.00 %	3,849.66	11.74 %	5,132.88
EDP1	11.24	12.05	0.00	107.17 %	7,298.10	25.00 %	1,824.53	11.74 %	2,919.24
APN1	20.13	21.07	0.00	104.64 %	24,165.90	25.00 %	6,041.48	11.74 %	7,249.77
VKL1	15.41	15.76	0.03	102.28 %	14,880.20	25.00 %	3,720.05	11.74 %	4,464.06
MCR1	22.73	22.78	0.03	100.22 %	27,324.80	25.00 %	6,831.20	11.74 %	8,197.44
VPD1	28.91	27.50	0.00	95.10 %	34,394.80	20.00 %	6,878.96	11.74 %	8,598.70
HRR1	20.85	19.70	0.00	94.48 %	12,973.20	15.00 %	1,945.98	11.74 %	3,243.30
HSR2	50.20	46.34	0.03	92.31 %	33,032.40	15.00 %	4,954.86	11.74 %	8,258.10
BMD1	16.72	14.77	0.00	88.33 %	17,530.70	10.00 %	1,753.07	11.74 %	3,506.14
ATU1	32.93	28.30	0.00	85.95 %	20,380.20	10.00 %	2,038.02	11.74 %	4,076.04
HSR1	32.04	27.50	0.19	85.82 %	27,971.90	10.00 %	2,797.19	11.74 %	5,594.38
DPR1	14.42	12.33	0.00	85.54 %	11,468.20	10.00 %	1,146.82	11.74 %	2,293.64
KRI1	22.23	17.88	0.00	80.42 %	10,963.50	10.00 %	1,096.35	11.74 %	1,644.53
ERD2	41.54	32.98	0.06	79.40 %	44,091.60	0.00 %		11.74 %	4,409.16
SLM3	40.36	32.04	0.00	79.37 %	21,106.20	0.00 %		11.74 %	2,110.62
EPI1	23.48	18.27	0.00	77.80 %	20,333.40	0.00 %		11.74 %	2,033.34
KVP1	18.16	14.09	0.00	77.62 %	15,574.50	0.00 %		11.74 %	1,557.45
SLM2	25.72	19.30	0.00	75.03 %	17,552.10	0.00 %		11.74 %	1,755.21
DPR2	19.00	14.24	0.00	74.96 %	10,031.90	0.00 %		11.74 %	1,003.19
TCG1	20.01	14.98	0.00	74.87 %	11,945.30	0.00 %		11.74 %	1,194.53
TRM1	36.28	26.16	0.00	72.10 %	26,201.00	0.00 %		11.74 %	2,620.10
MTR1	28.57	20.24	0.00	70.84 %	18,152.40	0.00 %		11.74 %	1,815.24
ERD1	39.75	27.38	0.00	68.88 %	30,214.20	0.00 %		11.74 %	
NKL2	42.37	28.14	0.07	66.40 %	34,888.30	0.00 %		11.74 %	
SLM1	87.16	56.18	0.07	64.45 %	37,675.30	0.00 %		11.74 %	
RSP1	22.72	14.62	0.02	64.34 %	17,566.70	0.00 %		11.74 %	
CMI1	13.25	7.81	0.00	58.97 %	9,909.00	0.00 %		11.74 %	
KMM1	16.87	9.69	0.39	57.42 %	11,133.00	0.00 %		11.74 %	
PDR1	15.56	8.72	0.00	56.00 %	11,591.40	0.00 %		11.74 %	
SGG1	12.14	4.10	0.00	33.74 %	4,006.90	0.00 %		11.74 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANI1	17.42	19.98	0.18	114.70 %	17,903.30	30.00 %	5,370.99	11.74 %	7,161.32
ABR1	27.54	27.85	0.05	101.11 %	25,210.30	25.00 %	6,302.58	11.74 %	7,563.09
VNB1	19.89	19.77	0.03	99.42 %	16,674.20	20.00 %	3,334.84	11.74 %	5,002.26
VEL2	45.67	44.32	0.02	97.05 %	46,634.10	20.00 %	9,326.82	11.74 %	11,658.53
WJP1	23.27	21.53	0.08	92.53 %	19,004.40	15.00 %	2,850.66	11.74 %	4,751.10
VSI1	24.06	21.37	0.10	88.83 %	25,868.70	10.00 %	2,586.87	11.74 %	6,467.18
SBR1	42.20	37.12	0.13	87.96 %	43,137.40	10.00 %	4,313.74	11.74 %	8,627.48
BGR1	17.32	14.73	0.00	85.06 %	15,151.40	10.00 %	1,515.14	11.74 %	3,030.28
AKM1	29.34	24.62	0.09	83.89 %	24,972.60	10.00 %	2,497.26	11.74 %	3,745.89
KPM2	83.48	69.84	0.02	83.67 %	51,901.70	10.00 %	5,190.17	11.74 %	7,785.26
CYR1	18.09	14.63	0.10	80.87 %	14,546.20	10.00 %	1,454.62	11.74 %	2,181.93
PTU1	10.46	8.39	0.00	80.25 %	6,070.30	10.00 %	607.03	11.74 %	910.55
GDM1	26.08	20.35	0.18	78.03 %	19,571.90	0.00 %		11.74 %	1,957.19
ARC2	35.25	27.07	0.14	76.81 %	23,504.20	0.00 %		11.74 %	2,350.42
TRR1	45.44	34.69	0.32	76.34 %	29,979.00	0.00 %		11.74 %	2,997.90
CPT1	13.54	10.15	0.02	74.97 %	13,332.10	0.00 %		11.74 %	1,333.21
SLG1	17.37	11.71	0.00	67.38 %	13,494.00	0.00 %		11.74 %	
KPM1	30.90	20.49	0.22	66.31 %	18,671.10	0.00 %		11.74 %	
VEL1	45.20	29.85	0.00	66.04 %	29,630.90	0.00 %		11.74 %	
UGI1	18.03	11.58	0.00	64.25 %	9,972.40	0.00 %		11.74 %	
TRT1	21.54	13.70	0.00	63.58 %	10,860.40	0.00 %		11.74 %	
WJD1	49.19	30.13	0.05	61.26 %	32,795.60	0.00 %		11.74 %	
TRL1	57.50	35.14	0.31	61.11 %	39,549.50	0.00 %		11.74 %	
CGM1	34.69	19.10	0.00	55.06 %	14,529.70	0.00 %		11.74 %	
PLR1	21.19	8.60	0.00	40.61 %	7,389.60	0.00 %		11.74 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KSM1	25.93	37.30	0.00	143.82 %	20,716.20	40.00 %	8,286.48	11.74 %	8,286.48
ERL2	23.64	32.97	0.00	139.50 %	33,971.10	40.00 %	13,588.44	11.74 %	13,588.44
RPM1	66.54	92.74	0.00	139.36 %	77,016.90	40.00 %	30,806.76	11.74 %	30,806.76
SDI1	35.73	48.06	0.07	134.51 %	44,700.20	40.00 %	17,880.08	11.74 %	17,880.08
SKD1	15.06	18.99	0.07	126.08 %	26,667.70	40.00 %	10,667.08	11.74 %	10,667.08
KYR1	15.46	17.27	0.42	111.72 %	16,124.50	30.00 %	4,837.35	11.74 %	6,449.80
TYI1	21.83	24.37	0.00	111.64 %	32,191.30	30.00 %	9,657.39	11.74 %	12,876.52
PKD1	26.30	27.97	0.10	106.35 %	30,880.30	25.00 %	7,720.08	11.74 %	12,352.12
VNR1	24.54	24.16	0.00	98.44 %	22,539.20	20.00 %	4,507.84	11.74 %	6,761.76
MAR1	53.03	51.73	0.01	97.55 %	36,403.10	20.00 %	7,280.62	11.74 %	10,920.93
COL1	11.44	11.04	0.70	96.54 %	12,010.30	20.00 %	2,402.06	11.74 %	3,002.58
UDN1	20.75	19.47	0.00	93.86 %	16,345.60	15.00 %	2,451.84	11.74 %	4,086.40
VNR2	68.74	64.42	0.10	93.71 %	60,559.40	15.00 %	9,083.91	11.74 %	15,139.85
TKY1	30.53	27.16	0.02	88.97 %	29,954.50	10.00 %	2,995.45	11.74 %	7,488.63
PDI1	22.71	20.16	0.09	88.76 %	17,235.80	10.00 %	1,723.58	11.74 %	4,308.95
SVK1	44.61	39.49	0.29	88.52 %	37,216.10	10.00 %	3,721.61	11.74 %	9,304.03
NGR1	106.97	92.94	0.39	86.89 %	69,290.50	10.00 %	6,929.05	11.74 %	13,858.10
RND1	56.28	48.82	0.17	86.75 %	50,916.80	10.00 %	5,091.68	11.74 %	10,183.36
TKS2	55.34	47.97	0.16	86.68 %	40,227.30	10.00 %	4,022.73	11.74 %	8,045.46
MMT1	25.93	22.31	0.00	86.03 %	21,677.20	10.00 %	2,167.72	11.74 %	4,335.44
VKM1	20.92	17.12	0.24	81.81 %	23,665.80	10.00 %	2,366.58	11.74 %	3,549.87
TUT2	68.68	56.01	0.00	81.55 %	57,106.50	10.00 %	5,710.65	11.74 %	8,565.98
ARM1	21.48	17.38	0.00	80.91 %	17,744.20	10.00 %	1,774.42	11.74 %	2,661.63
SNL1	27.72	21.94	0.00	79.17 %	17,907.60	0.00 %		11.74 %	1,790.76
KGL1	22.70	17.81	0.00	78.48 %	14,654.30	0.00 %		11.74 %	1,465.43
VLY1	48.81	37.92	0.45	77.69 %	32,524.80	0.00 %		11.74 %	3,252.48
TUT1	184.07	142.55	0.00	77.45 %	149,956.20	0.00 %		11.74 %	14,995.62
TCN1	36.64	28.16	0.00	76.85 %	30,597.60	0.00 %		11.74 %	3,059.76
ASM1	20.15	15.46	0.32	76.72 %	21,404.90	0.00 %		11.74 %	2,140.49
TKS1	48.56	36.98	0.06	76.14 %	42,655.20	0.00 %		11.74 %	4,265.52
STU2	18.65	11.72	0.00	62.85 %	12,528.30	0.00 %		11.74 %	
APK1	33.72	19.49	0.18	57.81 %	27,414.60	0.00 %		11.74 %	
TVL2	16.97	8.51	0.16	50.16 %	4,377.10	0.00 %		11.74 %	
APK2	53.99	23.57	0.24	43.65 %	22,804.00	0.00 %		11.74 %	
SGT1	32.99	13.15	0.00	39.86 %	7,657.60	0.00 %		11.74 %	
KVT1	115.05	44.90	0.27	39.03 %	62,907.10	0.00 %		11.74 %	
TVL1	237.31	54.10	0.20	22.80 %	52,627.10	0.00 %		11.74 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PVI1	28.29	62.09	0.07	219.51 %	62,242.60	40.00 %	24,897.04	11.74 %	24,897.04
KYK1	14.26	20.06	0.00	140.64 %	23,988.30	40.00 %	9,595.32	11.74 %	9,595.32
TPT1	24.46	26.29	0.00	107.47 %	48,589.30	25.00 %	12,147.33	11.74 %	19,435.72
PNV1	13.80	14.41	0.02	104.48 %	13,522.30	25.00 %	3,380.58	11.74 %	4,056.69
ADP1	19.36	19.15	0.00	98.87 %	22,367.00	20.00 %	4,473.40	11.74 %	6,710.10
MPA1	28.10	27.07	0.00	96.35 %	37,571.00	20.00 %	7,514.20	11.74 %	9,392.75
MNM1	18.80	18.09	0.00	96.19 %	39,141.70	20.00 %	7,828.34	11.74 %	9,785.43
TDI1	20.25	18.58	0.09	91.74 %	20,966.40	15.00 %	3,144.96	11.74 %	5,241.60
USL1	22.80	20.80	0.23	91.22 %	21,112.90	15.00 %	3,166.94	11.74 %	5,278.23
NTM1	21.10	17.82	0.00	84.46 %	14,586.80	10.00 %	1,458.68	11.74 %	2,917.36
MDU6	53.26	44.27	0.00	83.12 %	37,468.70	10.00 %	3,746.87	11.74 %	5,620.31
MDU2	62.33	51.33	0.14	82.35 %	40,807.40	10.00 %	4,080.74	11.74 %	6,121.11
TMM1	36.46	29.71	0.07	81.50 %	28,333.60	10.00 %	2,833.36	11.74 %	4,250.04
MLR1	18.96	14.91	0.00	78.63 %	15,333.30	0.00 %		11.74 %	1,533.33
ODM1	19.17	15.01	0.00	78.28 %	10,596.70	0.00 %		11.74 %	1,059.67
CBM1	28.62	22.38	0.17	78.20 %	24,312.10	0.00 %		11.74 %	2,431.21
SGP1	13.72	9.96	0.61	72.63 %	14,104.20	0.00 %		11.74 %	1,410.42
KPT1	21.45	15.54	0.58	72.43 %	14,589.90	0.00 %		11.74 %	1,458.99
TEN2	29.20	21.14	0.15	72.42 %	14,689.20	0.00 %		11.74 %	1,468.92
KRR1	19.76	13.85	0.01	70.08 %	14,674.80	0.00 %		11.74 %	
DGL1	71.73	48.53	1.86	67.65 %	53,156.30	0.00 %		11.74 %	
CMR1	17.13	11.55	0.12	67.44 %	10,158.80	0.00 %		11.74 %	
SVG1	27.21	18.27	0.50	67.14 %	17,960.80	0.00 %		11.74 %	
TEN1	29.35	19.52	1.45	66.52 %	23,800.60	0.00 %		11.74 %	
PNI1	17.56	11.67	0.25	66.45 %	9,692.70	0.00 %		11.74 %	
MDU1	145.40	92.40	0.10	63.55 %	67,562.70	0.00 %		11.74 %	
KKD2	26.37	16.05	0.21	60.87 %	20,755.60	0.00 %		11.74 %	
NKI1	18.41	11.06	0.63	60.07 %	13,302.50	0.00 %		11.74 %	
BTU1	14.54	8.66	0.22	59.58 %	9,668.50	0.00 %		11.74 %	
MDU4	28.16	16.64	0.00	59.09 %	14,607.60	0.00 %		11.74 %	
PKM1	17.84	10.36	0.06	58.09 %	10,443.20	0.00 %		11.74 %	
BNR1	22.90	13.12	0.64	57.31 %	13,143.60	0.00 %		11.74 %	
MDU3	44.10	24.75	0.27	56.13 %	20,543.80	0.00 %		11.74 %	
MDU5	25.05	14.02	0.35	55.97 %	23,114.80	0.00 %		11.74 %	
DKI1	38.85	20.30	0.00	52.25 %	23,165.60	0.00 %		11.74 %	
DGL2	26.58	10.20	0.00	38.38 %	12,346.80	0.00 %		11.74 %	
ATG1	36.41	11.87	0.00	32.59 %	19,181.80	0.00 %		11.74 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TKM1	23.03	24.44	0.23	106.13 %	26,843.00	25.00 %	6,710.75	11.74 %	10,737.20
CH35	25.55	25.42	0.06	99.51 %	26,704.90	20.00 %	5,340.98	11.74 %	8,011.47
CH37	18.17	17.31	0.16	95.30 %	14,028.50	20.00 %	2,805.70	11.74 %	3,507.13
CH42	55.19	52.52	0.01	95.17 %	50,356.80	20.00 %	10,071.36	11.74 %	12,589.20
CH45	39.26	35.75	0.28	91.06 %	28,957.20	15.00 %	4,343.58	11.74 %	7,239.30
MC10	12.84	11.59	0.00	90.24 %	4,756.90	15.00 %	713.54	11.74 %	1,189.23
CH30	39.88	34.23	0.21	85.82 %	17,672.20	10.00 %	1,767.22	11.74 %	3,534.44
SKL1	29.21	23.85	0.24	81.64 %	27,744.90	10.00 %	2,774.49	11.74 %	4,161.74
GUD1	42.06	33.96	0.29	80.74 %	47,894.00	10.00 %	4,789.40	11.74 %	7,184.10
CH16	90.94	73.23	0.31	80.53 %	82,042.30	10.00 %	8,204.23	11.74 %	12,306.35
CH48	61.01	48.87	0.02	80.09 %	53,226.30	0.00 %		11.74 %	7,983.95
GUD2	40.58	31.50	0.00	77.61 %	29,772.20	0.00 %		11.74 %	2,977.22
CH19	62.77	48.24	0.23	76.85 %	53,809.80	0.00 %		11.74 %	5,380.98
CH28	50.82	38.24	0.23	75.25 %	55,205.80	0.00 %		11.74 %	5,520.58
CH14	110.96	83.37	0.45	75.13 %	82,001.30	0.00 %		11.74 %	8,200.13
CH05	75.30	55.41	0.30	73.59 %	53,322.70	0.00 %		11.74 %	5,332.27
CGL1	31.65	23.20	0.33	73.30 %	17,512.30	0.00 %		11.74 %	1,751.23
CH08	86.41	62.93	0.13	72.82 %	79,954.70	0.00 %		11.74 %	7,995.47
MRM1	40.83	29.56	0.79	72.39 %	31,551.50	0.00 %		11.74 %	3,155.15
AVD1	52.95	36.84	0.17	69.57 %	38,702.50	0.00 %		11.74 %	
CH22	40.89	28.25	0.17	69.09 %	29,692.10	0.00 %		11.74 %	
CH38	34.54	23.11	0.27	66.91 %	23,978.80	0.00 %		11.74 %	
CH26	14.35	9.53	0.28	66.44 %	9,673.60	0.00 %		11.74 %	
CH11	47.31	30.84	0.12	65.19 %	33,701.60	0.00 %		11.74 %	
KNR1	35.77	23.17	0.14	64.77 %	23,431.10	0.00 %		11.74 %	
CH07	68.29	38.66	0.01	56.61 %	36,607.00	0.00 %		11.74 %	
CH39	33.55	18.70	0.00	55.74 %	19,731.30	0.00 %		11.74 %	
CH29	12.55	6.94	0.00	55.35 %	9,025.40	0.00 %		11.74 %	
MC09	7.14	3.13	0.00	43.80 %	2,156.60	0.00 %		11.74 %	
CH40	34.24	13.07	0.08	38.16 %	6,374.20	0.00 %		11.74 %	
MC02	9.22	2.24	0.00	24.27 %	1,061.60	0.00 %		11.74 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ULP1	37.27	41.97	0.13	112.62 %	34,438.10	30.00 %	10,331.43	11.74 %	13,775.24
VPM2	39.31	40.50	0.65	103.04 %	31,619.20	25.00 %	7,904.80	11.74 %	9,485.76
KLM1	34.70	33.78	0.38	97.35 %	39,295.80	20.00 %	7,859.16	11.74 %	11,788.74
KML1	20.71	19.34	0.00	93.37 %	15,379.70	15.00 %	2,306.96	11.74 %	3,844.93
PRT1	31.44	25.96	0.11	82.56 %	23,077.70	10.00 %	2,307.77	11.74 %	3,461.66
CDM1	43.35	35.30	0.15	81.42 %	29,055.10	10.00 %	2,905.51	11.74 %	4,358.27
SJI1	38.12	30.65	0.00	80.41 %	25,733.50	10.00 %	2,573.35	11.74 %	3,860.03
CUD1	72.32	56.48	1.66	78.09 %	58,825.10	0.00 %		11.74 %	5,882.51
TRK1	49.43	36.66	1.00	74.17 %	36,606.50	0.00 %		11.74 %	3,660.65
MKM1	20.23	14.73	0.01	72.84 %	13,186.30	0.00 %		11.74 %	1,318.63
POY1	62.38	43.43	0.13	69.62 %	47,362.80	0.00 %		11.74 %	
VCM1	23.57	16.38	0.00	69.49 %	10,172.00	0.00 %		11.74 %	
VPM1	16.51	11.28	0.00	68.35 %	10,746.50	0.00 %		11.74 %	
TVM1	22.45	14.76	0.00	65.72 %	11,130.90	0.00 %		11.74 %	
POY2	61.12	37.17	0.05	60.81 %	36,768.40	0.00 %		11.74 %	
KKI2	46.13	26.30	0.18	57.02 %	22,793.60	0.00 %		11.74 %	
STP1	18.64	10.30	0.00	55.26 %	8,122.90	0.00 %		11.74 %	
TVM2	33.09	18.22	0.07	55.05 %	10,649.00	0.00 %		11.74 %	
TDM1	41.21	22.32	0.10	54.15 %	15,714.80	0.00 %		11.74 %	
NVL2	54.58	26.60	0.00	48.74 %	29,229.80	0.00 %		11.74 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
GPD1	30.56	29.55	0.11	96.70 %	20,145.30	20.00 %	4,029.06	11.74 %	5,036.33
CH32	9.19	8.46	0.00	92.04 %	5,387.80	15.00 %	808.17	11.74 %	1,346.95
UKI1	27.60	24.90	0.34	90.23 %	22,392.90	15.00 %	3,358.94	11.74 %	5,598.23
CH12	64.35	55.74	0.04	86.61 %	52,621.60	10.00 %	5,262.16	11.74 %	10,524.32
MC06	14.89	12.57	0.11	84.43 %	5,850.30	10.00 %	585.03	11.74 %	1,170.06
CH44	40.54	33.74	0.00	83.23 %	30,471.90	10.00 %	3,047.19	11.74 %	4,570.79
CH18	63.81	52.80	0.07	82.75 %	62,915.60	10.00 %	6,291.56	11.74 %	9,437.34
CH17	26.00	21.25	0.26	81.74 %	18,574.10	10.00 %	1,857.41	11.74 %	2,786.12
CH33	40.20	32.23	0.00	80.18 %	40,517.80	10.00 %	4,051.78	11.74 %	6,077.67
MJR1	52.99	41.96	0.00	79.18 %	35,763.60	0.00 %		11.74 %	3,576.36
CH43	36.02	27.20	0.16	75.52 %	33,491.20	0.00 %		11.74 %	3,349.12
CH34	55.98	41.65	0.26	74.40 %	41,255.00	0.00 %		11.74 %	4,125.50
MC05	21.16	15.25	0.00	72.06 %	4,156.80	0.00 %		11.74 %	415.68
CH03	118.70	83.99	0.16	70.76 %	74,661.50	0.00 %		11.74 %	7,466.15
CH21	86.72	61.35	0.22	70.75 %	48,690.80	0.00 %		11.74 %	4,869.08
PON1	28.37	19.85	0.17	69.97 %	18,427.40	0.00 %		11.74 %	
CH20	62.80	43.57	0.11	69.37 %	37,503.80	0.00 %		11.74 %	
CH41	40.66	28.02	0.10	68.91 %	41,713.60	0.00 %		11.74 %	
CH27	18.35	11.68	0.00	63.65 %	16,650.50	0.00 %		11.74 %	
CH23	24.12	14.81	0.00	61.40 %	14,569.90	0.00 %		11.74 %	
CH06	55.81	33.21	0.31	59.51 %	29,852.80	0.00 %		11.74 %	
CH24	52.60	29.98	0.13	57.00 %	33,196.80	0.00 %		11.74 %	
CH31	26.75	14.83	0.00	55.42 %	16,880.90	0.00 %		11.74 %	
CH15	141.11	76.93	0.14	54.52 %	71,399.80	0.00 %		11.74 %	
CH46	25.27	12.99	0.00	51.41 %	11,790.80	0.00 %		11.74 %	
CH09	51.94	25.40	0.16	48.90 %	30,027.10	0.00 %		11.74 %	
MC08	8.74	3.93	0.00	44.95 %	691.70	0.00 %		11.74 %	
CH36	30.58	9.76	0.00	31.92 %	9,037.60	0.00 %		11.74 %	
CH01	4.49	0.92	0.00	20.50 %	748.80	0.00 %		11.74 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	15.91	0.00	0.00 %	3,750.00	0.00 %		0.00 %	
GHUB	0.00	8.90	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.50	0.00	0.00 %	0.00	0.00 %		0.00 %	
NASD	0.00	0.23	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	2.66	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	2.77	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	2.21	0.21	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	20.67	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHNV	0.00	0.17	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	1.70	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	1.73	6.13	0.00 %	0.00	0.00 %		0.00 %	