



TN-Sales Spot Commission Details 10/05/2026 11:45 PM

Accu.Target 19,116.21 L	Sales 18,332.97 L	Achieved % 95.90 %	HO Budget+ % 0.00 %	Total Com. 211.51 L
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Note : Sales Period is From :01-May-2026 To :10-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	1,321.21	1,440.72	109.05 %	84,000.00	0.00 %	84,000.00
WEST-02	1,583.72	1,573.92	99.38 %	0.00	0.00 %	0.00
SOUTH-03	2,185.82	2,162.43	98.93 %	63,000.00	0.00 %	63,000.00
WEST-01	1,130.80	1,114.27	98.54 %	0.00	0.00 %	0.00
CHENNAI-02	2,376.35	2,325.95	97.88 %	69,000.00	0.00 %	69,000.00
TRICHY-01	2,397.07	2,288.14	95.46 %	0.00	0.00 %	0.00
SOUTH ARCOT	1,435.00	1,351.39	94.17 %	39,000.00	0.00 %	39,000.00
SOUTH-01	3,065.46	2,723.63	88.85 %	0.00	0.00 %	0.00
CHENNAI-01	2,955.93	2,591.25	87.66 %	0.00	0.00 %	0.00
KL-NORTH	404.00	345.63	85.55 %	0.00	0.00 %	0.00
KL-SOUTH	260.85	194.33	74.50 %	0.00	0.00 %	0.00
OTHERS	0.00	221.31	0.00 %	0.00	0.00 %	0.00
Total	19,116.21	18,332.97	95.90 %		0.00 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	404.78	486.23	120.12%	120,000.00	0.00 %	120,000.00
	NA01	485.31	514.15	105.94%	75,000.00	0.00 %	75,000.00
	NA03	431.12	440.34	102.14%	60,000.00	0.00 %	60,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	314.86	338.88	107.63%	45,000.00	0.00 %	45,000.00
	SLM1	483.96	495.35	102.35%	60,000.00	0.00 %	60,000.00
	ERD1	462.94	446.33	96.41%	30,000.00	0.00 %	30,000.00
	MTR1	321.96	293.37	91.12%	15,000.00	0.00 %	15,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	212.70	224.67	105.63%	30,000.00	0.00 %	30,000.00
	TEN1	247.53	260.12	105.09%	30,000.00	0.00 %	30,000.00
	MDU1	847.29	884.49	104.39%	120,000.00	0.00 %	120,000.00
	KKD2	488.58	449.51	92.00%	30,000.00	0.00 %	30,000.00
	SVG1	389.72	343.64	88.18%	0.00	0.00 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	168.95	199.70	118.20%	20,000.00	0.00 %	20,000.00
	TPR4	124.28	145.93	117.42%	20,000.00	0.00 %	20,000.00
	PLI1	152.51	152.68	100.12%	15,000.00	0.00 %	15,000.00
	TPR1	129.50	126.61	97.77%	7,500.00	0.00 %	7,500.00
	CBE1	555.57	489.35	88.08%	0.00	0.00 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	568.03	570.76	100.48%	75,000.00	0.00 %	75,000.00
	CH04	630.11	625.78	99.31%	45,000.00	0.00 %	45,000.00
	CH01	641.84	635.40	99.00%	45,000.00	0.00 %	45,000.00
	CH09	536.37	494.01	92.10%	30,000.00	0.00 %	30,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	519.21	549.06	105.75%	75,000.00	0.00 %	75,000.00
	TNJ1	557.78	549.85	98.58%	37,500.00	0.00 %	37,500.00
	PBR1	602.64	549.86	91.24%	37,500.00	0.00 %	37,500.00
	TRY1	717.45	639.38	89.12%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	526.66	533.61	101.32%	75,000.00	0.00 %	75,000.00
	SA03	376.65	347.40	92.23%	22,500.00	0.00 %	22,500.00
	SA01	531.68	470.38	88.47%	0.00	0.00 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	354.71	346.76	97.76%	22,500.00	0.00 %	22,500.00
	TVL1	514.53	477.93	92.89%	30,000.00	0.00 %	30,000.00
	KVT1	556.11	514.88	92.59%	37,500.00	0.00 %	37,500.00
	TUT1	736.01	629.83	85.57%	0.00	0.00 %	0.00
	NGR1	489.37	414.44	84.69%	0.00	0.00 %	0.00
	TKS1	414.73	339.78	81.93%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	532.51	506.53	95.12%	37,500.00	0.00 %	37,500.00
	CH03	490.20	454.15	92.65%	30,000.00	0.00 %	30,000.00
	CH05	730.96	659.97	90.29%	45,000.00	0.00 %	45,000.00
	CH06	630.53	526.73	83.54%	0.00	0.00 %	0.00
	CH10	571.73	443.87	77.64%	0.00	0.00 %	0.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	404.00	345.63	85.55%	0.00	0.00 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	260.85	194.33	74.50%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.20	0.00%	0.00	0.00 %	0.00
	CH02	0.00	92.61	0.00%	0.00	0.00 %	0.00
	HO01	0.00	106.53	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	KZD1	0.00	0.49	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	3.31	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.03)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.43	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	(0.15)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	17.95	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL2	78.35	126.04	0.09	160.86 %	162,189.86	40.00 %	64,875.94	0.00 %	64,875.94
PTU1	19.44	26.55	0.00	136.62 %	22,433.36	40.00 %	8,973.34	0.00 %	8,973.34
VEL1	69.85	92.18	0.14	131.98 %	101,917.00	40.00 %	40,766.80	0.00 %	40,766.80
VNB1	31.52	41.49	0.11	131.61 %	50,102.81	40.00 %	20,041.12	0.00 %	20,041.12
AKM1	66.19	79.42	0.26	119.99 %	86,163.85	30.00 %	25,849.16	0.00 %	25,849.16
SLG1	30.23	35.52	0.00	117.52 %	50,207.28	30.00 %	15,062.18	0.00 %	15,062.18
WJP1	38.04	44.51	0.22	116.99 %	56,191.40	30.00 %	16,857.42	0.00 %	16,857.42
ARC2	34.47	39.99	0.20	116.01 %	47,781.26	30.00 %	14,334.38	0.00 %	14,334.38
TRR1	67.80	78.17	0.27	115.29 %	79,560.04	30.00 %	23,868.01	0.00 %	23,868.01
TRL1	95.43	104.43	0.27	109.43 %	58,936.54	25.00 %	14,734.14	0.00 %	14,734.14
WJD1	51.46	56.03	0.59	108.88 %	93,040.37	25.00 %	23,260.09	0.00 %	23,260.09
UGI1	22.46	23.70	0.00	105.49 %	20,652.58	25.00 %	5,163.15	0.00 %	5,163.15
ABR1	51.43	53.78	0.33	104.57 %	48,785.79	25.00 %	12,196.45	0.00 %	12,196.45
KPM2	160.60	166.72	0.17	103.81 %	171,089.79	25.00 %	42,772.45	0.00 %	42,772.45
CPT1	34.02	35.26	0.00	103.65 %	42,330.11	25.00 %	10,582.53	0.00 %	10,582.53
SBR1	89.47	89.90	0.04	100.49 %	109,371.28	25.00 %	27,342.82	0.00 %	27,342.82
KPM1	54.24	53.62	0.00	98.86 %	58,853.60	20.00 %	11,770.72	0.00 %	11,770.72
TRT1	49.98	48.88	0.68	97.79 %	41,025.77	20.00 %	8,205.15	0.00 %	8,205.15
GDM1	41.45	39.91	0.04	96.28 %	31,562.25	20.00 %	6,312.45	0.00 %	6,312.45
BGR1	26.61	25.59	0.50	96.17 %	27,965.26	20.00 %	5,593.05	0.00 %	5,593.05
ANI1	38.17	36.41	0.13	95.38 %	43,439.44	20.00 %	8,687.89	0.00 %	8,687.89
PLR1	27.03	25.04	0.00	92.64 %	22,154.17	15.00 %	3,323.13	0.00 %	3,323.13
CYR1	42.13	37.45	0.18	88.89 %	43,265.54	10.00 %	4,326.55	0.00 %	4,326.55
VSI1	63.48	50.51	0.10	79.56 %	63,899.25	0.00 %		0.00 %	
CGM1	37.35	29.63	0.15	79.33 %	27,858.56	0.00 %		0.00 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	37.80	62.52	0.18	165.38 %	58,375.46	40.00 %	23,350.18	0.00 %	23,350.18
BMD1	20.84	33.69	0.01	161.64 %	35,330.39	40.00 %	14,132.16	0.00 %	14,132.16
DPR1	19.95	29.47	0.07	147.70 %	27,637.04	40.00 %	11,054.82	0.00 %	11,054.82
SLM2	54.11	75.39	0.00	139.33 %	61,582.68	40.00 %	24,633.07	0.00 %	24,633.07
KVP1	25.65	33.82	0.46	131.87 %	24,257.34	40.00 %	9,702.94	0.00 %	9,702.94
CMI1	18.71	23.42	0.00	125.15 %	26,083.63	40.00 %	10,433.45	0.00 %	10,433.45
PLC1	24.45	29.85	0.03	122.05 %	38,760.15	40.00 %	15,504.06	0.00 %	15,504.06
TCG1	31.35	37.36	0.28	119.18 %	36,941.92	30.00 %	11,082.58	0.00 %	11,082.58
APN1	34.59	40.27	0.09	116.40 %	54,605.16	30.00 %	16,381.55	0.00 %	16,381.55
ERD2	101.95	112.59	0.11	110.43 %	220,330.94	30.00 %	66,099.28	0.00 %	66,099.28
NKL2	63.26	68.81	0.12	108.76 %	77,864.82	25.00 %	19,466.21	0.00 %	19,466.21
PMP1	32.41	35.10	0.01	108.31 %	27,524.77	25.00 %	6,881.19	0.00 %	6,881.19
SLM3	74.50	80.46	0.39	108.01 %	102,663.58	25.00 %	25,665.90	0.00 %	25,665.90
ERD1	93.68	99.44	0.16	106.15 %	151,317.76	25.00 %	37,829.44	0.00 %	37,829.44
SGI1	24.75	26.01	0.41	105.09 %	21,698.77	25.00 %	5,424.69	0.00 %	5,424.69
EDP1	21.63	22.31	0.00	103.19 %	20,536.52	25.00 %	5,134.13	0.00 %	5,134.13
DPR2	27.48	27.86	0.05	101.39 %	29,463.68	25.00 %	7,365.92	0.00 %	7,365.92
SLM1	137.58	137.72	0.09	100.10 %	162,996.83	25.00 %	40,749.21	0.00 %	40,749.21
HSR2	80.02	79.37	0.14	99.18 %	74,303.85	20.00 %	14,860.77	0.00 %	14,860.77
ATU1	63.56	62.07	0.00	97.65 %	65,803.50	20.00 %	13,160.70	0.00 %	13,160.70
TRM1	52.69	49.63	0.17	94.19 %	54,924.69	15.00 %	8,238.70	0.00 %	8,238.70
MTR1	55.13	48.41	0.26	87.82 %	69,389.42	10.00 %	6,938.94	0.00 %	6,938.94
PDR1	19.98	17.30	0.00	86.59 %	33,059.63	10.00 %	3,305.96	0.00 %	3,305.96
MCR1	44.93	37.84	0.24	84.22 %	40,758.66	10.00 %	4,075.87	0.00 %	4,075.87
HSR1	58.94	48.59	0.07	82.44 %	54,226.76	10.00 %	5,422.68	0.00 %	5,422.68
EPI1	38.40	31.47	0.23	81.96 %	34,513.04	10.00 %	3,451.30	0.00 %	3,451.30
SGG1	19.32	14.93	0.39	77.25 %	13,898.39	0.00 %		0.00 %	
KAM1	30.84	23.63	0.13	76.63 %	27,958.94	0.00 %		0.00 %	
VPD1	59.59	45.65	0.00	76.61 %	55,155.19	0.00 %		0.00 %	
HRR1	41.16	28.96	0.62	70.35 %	24,626.86	0.00 %		0.00 %	
KMM1	35.81	23.19	0.00	64.77 %	21,635.97	0.00 %		0.00 %	
RSP1	53.67	34.37	0.37	64.03 %	35,751.14	0.00 %		0.00 %	
OML1	59.78	37.51	0.00	62.75 %	37,342.53	0.00 %		0.00 %	
VKL1	25.19	14.92	0.00	59.22 %	23,193.07	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CMR1	28.58	58.68	0.14	205.28 %	23,965.24	40.00 %	9,586.10	0.00 %	9,586.10
KKD3	73.07	106.22	0.00	145.36 %	159,437.19	40.00 %	63,774.88	0.00 %	63,774.88
TEN1	34.87	46.41	0.38	133.11 %	41,324.37	40.00 %	16,529.75	0.00 %	16,529.75
MPA1	52.89	69.41	0.00	131.23 %	117,949.56	40.00 %	47,179.82	0.00 %	47,179.82
KRR1	59.59	75.53	0.03	126.75 %	84,171.79	40.00 %	33,668.72	0.00 %	33,668.72
DGL1	219.33	276.85	0.39	126.23 %	114,258.85	40.00 %	45,703.54	0.00 %	45,703.54
MDU3	57.46	63.13	0.05	109.87 %	39,211.22	25.00 %	9,802.81	0.00 %	9,802.81
DGL2	47.99	52.42	0.21	109.24 %	43,188.36	25.00 %	10,797.09	0.00 %	10,797.09
MDU1	210.38	226.35	0.19	107.59 %	153,266.41	25.00 %	38,316.60	0.00 %	38,316.60
PNV2	29.59	31.72	0.00	107.20 %	24,748.73	25.00 %	6,187.18	0.00 %	6,187.18
PKM1	20.96	21.74	0.19	103.71 %	22,762.08	25.00 %	5,690.52	0.00 %	5,690.52
MDU2	113.86	117.21	0.40	102.94 %	130,611.16	25.00 %	32,652.79	0.00 %	32,652.79
BTU1	21.76	21.76	0.00	100.01 %	14,656.83	20.00 %	2,931.37	0.00 %	2,931.37
KPT1	26.95	26.71	0.83	99.10 %	30,013.96	20.00 %	6,002.79	0.00 %	6,002.79
BNR1	29.11	28.37	0.00	97.47 %	32,635.26	20.00 %	6,527.05	0.00 %	6,527.05
PNI1	29.15	28.32	2.24	97.16 %	20,271.91	20.00 %	4,054.38	0.00 %	4,054.38
MDU7	69.90	64.82	0.20	92.74 %	71,442.46	15.00 %	10,716.37	0.00 %	10,716.37
TDI1	48.33	43.64	0.04	90.30 %	72,167.55	15.00 %	10,825.13	0.00 %	10,825.13
NKI1	28.17	25.32	0.07	89.90 %	18,545.47	10.00 %	1,854.55	0.00 %	1,854.55
ODM1	28.55	25.30	0.01	88.61 %	12,182.93	10.00 %	1,218.29	0.00 %	1,218.29
MDU5	36.68	32.44	0.06	88.44 %	36,940.80	10.00 %	3,694.08	0.00 %	3,694.08
MLR1	38.69	34.15	0.09	88.28 %	38,243.66	10.00 %	3,824.37	0.00 %	3,824.37
SVG1	60.19	51.16	0.13	85.00 %	62,677.63	10.00 %	6,267.76	0.00 %	6,267.76
KYK1	36.37	30.50	0.00	83.86 %	32,102.61	10.00 %	3,210.26	0.00 %	3,210.26
USL1	37.63	31.53	0.42	83.80 %	21,897.36	10.00 %	2,189.74	0.00 %	2,189.74
TPT1	60.88	50.97	0.01	83.72 %	74,704.45	10.00 %	7,470.45	0.00 %	7,470.45
SGP1	31.90	26.39	0.00	82.73 %	31,628.21	10.00 %	3,162.82	0.00 %	3,162.82
ADP1	33.68	27.77	0.04	82.44 %	28,734.88	10.00 %	2,873.49	0.00 %	2,873.49
TMM1	70.07	57.68	0.17	82.32 %	37,814.98	10.00 %	3,781.50	0.00 %	3,781.50
ATG1	91.22	72.46	0.36	79.44 %	95,953.51	0.00 %		0.00 %	
PVI1	56.80	45.02	0.12	79.27 %	62,130.48	0.00 %		0.00 %	
DKI1	64.54	50.98	0.07	78.99 %	97,174.41	0.00 %		0.00 %	
MDU6	104.11	80.59	0.16	77.41 %	65,696.22	0.00 %		0.00 %	
CBM1	49.96	38.44	0.00	76.94 %	50,964.08	0.00 %		0.00 %	
TEN2	50.36	38.71	0.41	76.88 %	26,486.88	0.00 %		0.00 %	
MNM1	32.26	22.11	0.56	68.55 %	21,382.06	0.00 %		0.00 %	
MDU4	57.48	35.48	0.67	61.74 %	22,953.29	0.00 %		0.00 %	
NTM1	42.52	26.11	0.02	61.40 %	20,169.52	0.00 %		0.00 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	8.95	17.80	0.00	198.75 %	21,481.39	40.00 %	8,592.56	0.00 %	8,592.56
AVI1	20.27	32.24	0.74	159.09 %	45,260.30	40.00 %	18,104.12	0.00 %	18,104.12
MPM1	32.37	48.32	0.25	149.26 %	42,123.74	40.00 %	16,849.50	0.00 %	16,849.50
CBE1	30.83	43.71	0.18	141.80 %	41,961.95	40.00 %	16,784.78	0.00 %	16,784.78
CNR1	20.84	29.49	0.01	141.55 %	25,700.72	40.00 %	10,280.29	0.00 %	10,280.29
CBE3	16.07	21.93	0.13	136.43 %	20,252.32	40.00 %	8,100.93	0.00 %	8,100.93
UMP1	25.17	34.15	0.01	135.69 %	26,784.19	40.00 %	10,713.68	0.00 %	10,713.68
GDR1	20.35	27.41	0.03	134.69 %	20,710.06	40.00 %	8,284.02	0.00 %	8,284.02
GBM1	27.66	35.31	0.35	127.66 %	39,207.58	40.00 %	15,683.03	0.00 %	15,683.03
KGI1	25.23	29.51	0.00	116.96 %	16,838.86	30.00 %	5,051.66	0.00 %	5,051.66
KMR1	63.59	74.11	0.28	116.55 %	85,931.76	30.00 %	25,779.53	0.00 %	25,779.53
KGM1	23.05	26.86	0.00	116.54 %	42,343.34	30.00 %	12,703.00	0.00 %	12,703.00
TPR2	45.20	51.54	0.42	114.05 %	65,986.58	30.00 %	19,795.97	0.00 %	19,795.97
UAM1	42.56	45.05	0.00	105.85 %	23,830.82	25.00 %	5,957.71	0.00 %	5,957.71
TPR4	21.10	22.05	0.70	104.52 %	32,961.03	25.00 %	8,240.26	0.00 %	8,240.26
TPR1	51.32	53.46	0.14	104.18 %	56,331.34	25.00 %	14,082.84	0.00 %	14,082.84
PPI1	19.97	19.41	0.18	97.17 %	20,015.85	20.00 %	4,003.17	0.00 %	4,003.17
SUL1	23.61	22.32	0.76	94.54 %	35,838.12	15.00 %	5,375.72	0.00 %	5,375.72
PDM1	22.57	20.92	0.00	92.69 %	33,179.97	15.00 %	4,977.00	0.00 %	4,977.00
PLI1	50.46	46.58	0.41	92.31 %	42,460.90	15.00 %	6,369.14	0.00 %	6,369.14
CBE2	234.29	196.12	0.15	83.71 %	262,282.66	10.00 %	26,228.27	0.00 %	26,228.27
SNR1	45.93	36.24	0.33	78.90 %	58,666.87	0.00 %		0.00 %	
CBE4	54.87	42.90	0.72	78.19 %	70,299.67	0.00 %		0.00 %	
DPM2	31.26	24.18	0.38	77.33 %	31,398.76	0.00 %		0.00 %	
SYM2	26.33	19.12	0.25	72.62 %	26,766.28	0.00 %		0.00 %	
KMD1	27.60	19.91	0.12	72.15 %	25,824.56	0.00 %		0.00 %	
CBE6	56.28	39.88	0.30	70.86 %	46,819.46	0.00 %		0.00 %	
TPR3	32.99	21.61	0.59	65.51 %	28,679.80	0.00 %		0.00 %	
CBE5	30.11	12.13	0.24	40.30 %	24,050.90	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	14.13	27.09	0.01	191.68 %	11,101.65	40.00 %	4,440.66	0.00 %	4,440.66
CH27	23.02	33.49	0.53	145.49 %	43,096.24	40.00 %	17,238.50	0.00 %	17,238.50
UKI1	47.09	62.89	0.05	133.55 %	84,498.18	40.00 %	33,799.27	0.00 %	33,799.27
CH17	82.52	101.32	0.09	122.79 %	177,277.09	40.00 %	70,910.84	0.00 %	70,910.84
GPD1	52.93	62.96	0.21	118.96 %	43,829.71	30.00 %	13,148.91	0.00 %	13,148.91
CH31	38.10	43.52	0.54	114.23 %	51,542.62	30.00 %	15,462.79	0.00 %	15,462.79
CH24	102.31	116.65	0.42	114.02 %	161,485.44	30.00 %	48,445.63	0.00 %	48,445.63
CH46	40.42	44.34	0.18	109.71 %	63,868.10	25.00 %	15,967.03	0.00 %	15,967.03
CH50	88.36	95.85	0.18	108.48 %	164,747.97	25.00 %	41,186.99	0.00 %	41,186.99
CH03	215.90	226.28	0.33	104.81 %	325,863.24	25.00 %	81,465.81	0.00 %	81,465.81
CH23	50.24	51.39	0.46	102.30 %	64,154.59	25.00 %	16,038.65	0.00 %	16,038.65
CH21	152.47	155.58	0.33	102.04 %	182,899.31	25.00 %	45,724.83	0.00 %	45,724.83
CH15	214.73	218.90	0.24	101.94 %	256,102.27	25.00 %	64,025.57	0.00 %	64,025.57
PON1	46.75	47.60	0.13	101.82 %	63,325.31	25.00 %	15,831.33	0.00 %	15,831.33
CH36	36.00	36.06	0.09	100.17 %	40,531.90	25.00 %	10,132.98	0.00 %	10,132.98
MJR1	93.51	89.93	0.30	96.18 %	84,042.25	20.00 %	16,808.45	0.00 %	16,808.45
CH43	64.94	60.81	0.28	93.65 %	49,049.32	15.00 %	7,357.40	0.00 %	7,357.40
CH33	95.72	89.18	0.06	93.17 %	113,743.59	15.00 %	17,061.54	0.00 %	17,061.54
CH12	161.04	148.96	0.15	92.50 %	160,896.04	15.00 %	24,134.41	0.00 %	24,134.41
CH44	89.05	80.27	0.36	90.14 %	79,815.43	15.00 %	11,972.31	0.00 %	11,972.31
CH18	117.33	105.70	0.31	90.09 %	188,905.83	10.00 %	18,890.58	0.00 %	18,890.58
CH06	90.74	80.96	0.22	89.23 %	125,020.03	10.00 %	12,502.00	0.00 %	12,502.00
CH34	94.13	81.60	0.46	86.70 %	88,613.26	10.00 %	8,861.33	0.00 %	8,861.33
CH41	85.30	69.30	2.05	81.24 %	130,747.07	10.00 %	13,074.71	0.00 %	13,074.71
CH51	105.14	81.69	0.23	77.70 %	94,579.00	0.00 %		0.00 %	
CH20	123.39	87.98	0.19	71.31 %	107,179.78	0.00 %		0.00 %	
CH32	15.78	10.90	0.79	69.04 %	12,741.06	0.00 %		0.00 %	
MC06	21.61	11.15	0.17	51.58 %	7,433.45	0.00 %		0.00 %	
CH01	13.72	3.58	0.00	26.12 %	3,988.70	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KIK1	43.14	60.47	0.00	140.18 %	104,738.06	40.00 %	41,895.22	0.00 %	41,895.22
KUM2	35.35	49.08	0.02	138.83 %	39,478.56	40.00 %	15,791.42	0.00 %	15,791.42
NCK1	21.95	29.56	0.18	134.67 %	19,275.62	40.00 %	7,710.25	0.00 %	7,710.25
TVR2	99.44	121.12	0.17	121.80 %	134,951.12	40.00 %	53,980.45	0.00 %	53,980.45
APM1	32.34	38.60	0.18	119.35 %	58,001.73	30.00 %	17,400.52	0.00 %	17,400.52
KRN1	32.25	37.69	0.00	116.90 %	38,574.01	30.00 %	11,572.20	0.00 %	11,572.20
NMM1	34.54	39.56	1.46	114.53 %	47,833.52	30.00 %	14,350.06	0.00 %	14,350.06
MSI1	48.66	54.61	0.00	112.22 %	46,842.20	30.00 %	14,052.66	0.00 %	14,052.66
MVM1	116.26	121.89	0.12	104.84 %	188,157.96	25.00 %	47,039.49	0.00 %	47,039.49
TYR1	71.11	74.36	0.30	104.56 %	84,477.88	25.00 %	21,119.47	0.00 %	21,119.47
NGT1	63.56	65.88	0.24	103.64 %	111,300.24	25.00 %	27,825.06	0.00 %	27,825.06
PTK1	95.26	96.61	0.33	101.42 %	114,811.43	25.00 %	28,702.86	0.00 %	28,702.86
TRY2	35.32	35.54	0.00	100.62 %	33,362.75	25.00 %	8,340.69	0.00 %	8,340.69
MDI1	84.10	84.07	0.25	99.96 %	96,497.60	20.00 %	19,299.52	0.00 %	19,299.52
TNJ2	122.34	120.13	0.15	98.19 %	131,929.90	20.00 %	26,385.98	0.00 %	26,385.98
PDK1	48.13	46.57	0.00	96.76 %	66,105.34	20.00 %	13,221.07	0.00 %	13,221.07
AYR1	61.73	56.79	0.12	92.01 %	65,098.58	15.00 %	9,764.79	0.00 %	9,764.79
TVR1	53.38	48.88	0.09	91.57 %	49,962.20	15.00 %	7,494.33	0.00 %	7,494.33
ORU1	39.17	35.72	0.05	91.19 %	41,874.67	15.00 %	6,281.20	0.00 %	6,281.20
TNJ1	150.02	135.16	0.16	90.09 %	140,066.04	10.00 %	14,006.60	0.00 %	14,006.60
JKM1	75.68	67.58	0.05	89.30 %	79,555.98	10.00 %	7,955.60	0.00 %	7,955.60
TTP1	67.89	59.74	0.05	88.00 %	66,241.92	10.00 %	6,624.19	0.00 %	6,624.19
TRY1	444.51	386.77	0.04	87.01 %	480,294.10	10.00 %	48,029.41	0.00 %	48,029.41
TRY3	69.49	60.22	0.00	86.66 %	67,151.52	10.00 %	6,715.15	0.00 %	6,715.15
KUM1	134.50	114.33	0.09	85.00 %	109,166.09	10.00 %	10,916.61	0.00 %	10,916.61
TRY4	87.76	72.59	0.22	82.72 %	95,204.79	10.00 %	9,520.48	0.00 %	9,520.48
PBR2	158.99	127.07	0.06	79.92 %	114,358.36	0.00 %		0.00 %	
PBR1	70.22	47.56	0.10	67.73 %	35,352.16	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	12.91	18.74	0.31	145.14 %	15,352.40	40.00 %	6,140.96	0.00 %	6,140.96
MKM1	26.67	36.44	0.27	136.62 %	44,589.57	40.00 %	17,835.83	0.00 %	17,835.83
KML1	49.14	56.12	0.20	114.20 %	62,733.92	30.00 %	18,820.18	0.00 %	18,820.18
KLM1	70.78	80.19	0.15	113.29 %	129,354.42	30.00 %	38,806.33	0.00 %	38,806.33
SJI2	58.64	66.15	0.00	112.81 %	65,292.27	30.00 %	19,587.68	0.00 %	19,587.68
PRT1	65.20	73.13	0.28	112.16 %	74,091.79	30.00 %	22,227.54	0.00 %	22,227.54
CDM1	90.38	98.96	0.10	109.50 %	94,772.46	25.00 %	23,693.12	0.00 %	23,693.12
KKI2	76.44	77.84	0.08	101.84 %	59,719.19	25.00 %	14,929.80	0.00 %	14,929.80
CUD1	149.27	151.50	0.33	101.49 %	180,303.15	25.00 %	45,075.79	0.00 %	45,075.79
TRK1	82.26	80.68	0.33	98.09 %	96,292.24	20.00 %	19,258.45	0.00 %	19,258.45
STP1	26.95	25.93	0.51	96.23 %	24,793.78	20.00 %	4,958.76	0.00 %	4,958.76
VPM2	69.37	66.03	0.17	95.18 %	77,160.79	20.00 %	15,432.16	0.00 %	15,432.16
VCM2	48.40	44.20	0.38	91.33 %	39,835.20	15.00 %	5,975.28	0.00 %	5,975.28
TVM1	39.73	35.91	0.27	90.39 %	27,973.35	15.00 %	4,196.00	0.00 %	4,196.00
NVL2	85.47	75.56	0.32	88.41 %	81,357.55	10.00 %	8,135.76	0.00 %	8,135.76
ULP1	71.78	63.12	0.10	87.94 %	56,580.38	10.00 %	5,658.04	0.00 %	5,658.04
TVM2	45.61	38.70	0.55	84.86 %	27,575.86	10.00 %	2,757.59	0.00 %	2,757.59
TDM1	48.11	39.61	0.88	82.33 %	32,698.75	10.00 %	3,269.88	0.00 %	3,269.88
POY1	160.96	116.09	0.19	72.13 %	106,649.99	0.00 %		0.00 %	
POY2	124.00	86.16	0.47	69.48 %	140,069.01	0.00 %		0.00 %	
VPM1	32.95	20.33	0.97	61.70 %	15,814.50	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	37.39	43.50	0.16	116.34 %	56,318.59	30.00 %	16,895.58	0.00 %	16,895.58
SVK1	78.21	90.86	0.29	116.17 %	96,734.73	30.00 %	29,020.42	0.00 %	29,020.42
KGL1	38.47	43.68	0.42	113.54 %	40,672.72	30.00 %	12,201.82	0.00 %	12,201.82
ERL2	49.64	53.01	0.16	106.78 %	79,369.70	25.00 %	19,842.43	0.00 %	19,842.43
VLY1	108.93	115.56	0.40	106.09 %	120,608.97	25.00 %	30,152.24	0.00 %	30,152.24
VNR1	38.88	40.93	0.16	105.27 %	49,818.67	25.00 %	12,454.67	0.00 %	12,454.67
PDI1	34.85	36.68	0.42	105.25 %	38,816.55	25.00 %	9,704.14	0.00 %	9,704.14
KVT1	163.31	164.73	0.17	100.87 %	246,986.63	25.00 %	61,746.66	0.00 %	61,746.66
STU2	34.80	34.13	0.30	98.10 %	36,239.02	20.00 %	7,247.80	0.00 %	7,247.80
APK2	45.59	44.67	0.23	98.00 %	42,164.43	20.00 %	8,432.89	0.00 %	8,432.89
SNL1	43.08	40.23	0.47	93.40 %	57,918.65	15.00 %	8,687.80	0.00 %	8,687.80
TVL1	312.15	288.56	0.09	92.44 %	342,184.70	15.00 %	51,327.71	0.00 %	51,327.71
VNR2	131.37	121.10	0.30	92.18 %	132,044.12	15.00 %	19,806.62	0.00 %	19,806.62
TYI1	49.07	45.17	0.41	92.05 %	54,507.45	15.00 %	8,176.12	0.00 %	8,176.12
NGR1	192.90	174.81	0.59	90.62 %	166,079.03	15.00 %	24,911.85	0.00 %	24,911.85
TKS2	112.99	102.31	0.53	90.55 %	91,347.88	15.00 %	13,702.18	0.00 %	13,702.18
MMT1	52.03	47.07	0.00	90.47 %	38,702.85	15.00 %	5,805.43	0.00 %	5,805.43
SDI1	39.84	36.02	0.15	90.42 %	34,157.36	15.00 %	5,123.60	0.00 %	5,123.60
RND1	117.28	104.02	0.16	88.70 %	172,229.55	10.00 %	17,222.96	0.00 %	17,222.96
KSM1	24.96	21.78	0.03	87.24 %	20,239.87	10.00 %	2,023.99	0.00 %	2,023.99
MAR1	92.43	79.91	0.15	86.46 %	87,576.37	10.00 %	8,757.64	0.00 %	8,757.64
KYR1	40.45	34.89	0.29	86.26 %	41,786.03	10.00 %	4,178.60	0.00 %	4,178.60
TUT2	154.74	132.86	0.00	85.86 %	150,540.04	10.00 %	15,054.00	0.00 %	15,054.00
ARM1	45.53	38.02	0.64	83.51 %	28,381.96	10.00 %	2,838.20	0.00 %	2,838.20
VKM1	42.57	35.37	0.08	83.09 %	52,525.66	10.00 %	5,252.57	0.00 %	5,252.57
TUT1	360.44	299.01	0.29	82.96 %	410,837.70	10.00 %	41,083.77	0.00 %	41,083.77
TCN1	74.90	61.80	0.20	82.52 %	75,000.38	10.00 %	7,500.04	0.00 %	7,500.04
APK1	60.66	49.20	0.62	81.11 %	62,739.46	10.00 %	6,273.95	0.00 %	6,273.95
UDN1	47.23	37.98	0.05	80.42 %	46,641.51	10.00 %	4,664.15	0.00 %	4,664.15
TKS1	86.33	68.44	0.12	79.28 %	65,863.00	0.00 %		0.00 %	
PKD1	77.24	58.00	0.08	75.09 %	79,709.46	0.00 %		0.00 %	
ASM1	47.93	35.79	0.30	74.67 %	35,613.58	0.00 %		0.00 %	
SGT1	28.09	19.29	0.00	68.68 %	20,256.70	0.00 %		0.00 %	
RPM1	112.64	77.04	0.00	68.40 %	79,495.32	0.00 %		0.00 %	
TKY1	52.68	35.33	0.14	67.06 %	43,475.66	0.00 %		0.00 %	
COL1	35.90	11.86	0.54	33.04 %	7,049.80	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	130.54	156.26	0.15	119.70 %	243,592.85	30.00 %	73,077.86	0.00 %	73,077.86
GUD1	78.53	89.34	0.00	113.76 %	158,428.50	30.00 %	47,528.55	0.00 %	47,528.55
CH30	88.93	100.44	0.04	112.94 %	150,976.42	30.00 %	45,292.93	0.00 %	45,292.93
CH38	54.85	61.51	0.03	112.14 %	89,738.29	30.00 %	26,921.49	0.00 %	26,921.49
CH48	101.87	110.04	0.26	108.02 %	193,274.45	25.00 %	48,318.61	0.00 %	48,318.61
CH45	82.59	87.92	0.42	106.46 %	124,193.94	25.00 %	31,048.49	0.00 %	31,048.49
CH39	45.43	47.76	0.13	105.13 %	86,156.08	25.00 %	21,539.02	0.00 %	21,539.02
CGL1	54.55	57.08	0.32	104.63 %	87,068.49	25.00 %	21,767.12	0.00 %	21,767.12
MRM1	76.75	79.12	0.22	103.09 %	76,090.30	25.00 %	19,022.58	0.00 %	19,022.58
CH35	76.45	78.66	0.31	102.89 %	126,016.18	25.00 %	31,504.05	0.00 %	31,504.05
CH05	178.01	175.00	0.61	98.31 %	165,437.00	20.00 %	33,087.40	0.00 %	33,087.40
CH28	122.21	119.92	0.01	98.13 %	254,522.86	20.00 %	50,904.57	0.00 %	50,904.57
CH37	44.19	42.50	0.00	96.17 %	70,127.31	20.00 %	14,025.46	0.00 %	14,025.46
CH25	96.88	89.94	0.10	92.84 %	126,805.44	15.00 %	19,020.82	0.00 %	19,020.82
CH42	125.74	116.31	0.29	92.50 %	160,469.95	15.00 %	24,070.49	0.00 %	24,070.49
CH19	137.53	125.86	0.29	91.51 %	168,961.34	15.00 %	25,344.20	0.00 %	25,344.20
CH07	128.60	115.89	0.35	90.12 %	144,930.41	15.00 %	21,739.56	0.00 %	21,739.56
CH49	120.63	104.07	0.08	86.27 %	138,720.62	10.00 %	13,872.06	0.00 %	13,872.06
CH14	203.10	174.85	0.10	86.09 %	245,517.34	10.00 %	24,551.73	0.00 %	24,551.73
KNR1	64.43	52.62	0.00	81.68 %	80,891.56	10.00 %	8,089.16	0.00 %	8,089.16
SKL1	61.17	49.20	0.32	80.43 %	69,615.26	10.00 %	6,961.53	0.00 %	6,961.53
CH40	43.56	33.74	0.36	77.45 %	11,008.82	0.00 %		0.00 %	
GUD2	65.47	47.57	0.39	72.65 %	61,565.30	0.00 %		0.00 %	
AVD1	100.80	71.42	0.10	70.85 %	75,479.69	0.00 %		0.00 %	
TKM1	56.75	38.68	0.52	68.16 %	51,490.01	0.00 %		0.00 %	
CH08	186.49	125.37	0.23	67.23 %	195,549.75	0.00 %		0.00 %	
CH22	107.06	71.71	0.25	66.98 %	79,978.76	0.00 %		0.00 %	
CH16	240.22	137.34	0.05	57.17 %	192,313.44	0.00 %		0.00 %	
CH26	39.47	17.10	0.00	43.31 %	27,357.18	0.00 %		0.00 %	
MC10	14.38	5.25	0.00	36.49 %	3,154.40	0.00 %		0.00 %	
CH29	21.55	6.92	0.67	32.12 %	14,473.75	0.00 %		0.00 %	
MC09	7.16	1.87	0.00	26.16 %	1,070.70	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	404.00	345.63	0.21	85.55 %	304,304.23	10.00 %	30,430.42	0.00 %	30,430.42

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	50.81	40.00	0.22	78.74 %	19,401.31	0.00 %		0.00 %	
KLR1	40.01	31.43	0.06	78.56 %	14,386.51	0.00 %		0.00 %	
TVP1	133.21	98.44	0.30	73.90 %	50,299.91	0.00 %		0.00 %	
PNL1	36.83	24.45	0.26	66.40 %	14,977.80	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	90.02	6.62	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	106.26	0.00	0.00 %	0.00	0.00 %		0.00 %	
KZSD	0.00	0.49	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.26	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	18.04	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	3.31	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.01	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	2.65	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-5.26	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.16)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.28	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.43	0.00	0.00 %	0.00	0.00 %		0.00 %	