



TN-Sales Spot Commission Details 09/05/2026 11:45 PM

| | | | | |
|-----------------------------------|-----------------------------|------------------------------|------------------------------|-------------------------------|
| Accu.Target 17,204.59 L | Sales 16,939.02 L | Achieved % 98.46 % | HO Budget+% 0.00 % | Total Com. 197.31 L |
|-----------------------------------|-----------------------------|------------------------------|------------------------------|-------------------------------|

Note : Sales Period is From :01-May-2026 To :09-May-2026

| Sales Zone | Target L | Sales L | Achieved % | DGM Incentive (E) | HO Budget+ % | DGM Incentive (Alt) |
|--------------|------------------|------------------|----------------|-------------------|---------------|---------------------|
| NORTH ARCOT | 1,189.09 | 1,286.73 | 108.21 % | 72,000.00 | 0.00 % | 72,000.00 |
| SOUTH-03 | 1,967.24 | 2,035.55 | 103.47 % | 120,000.00 | 0.00 % | 120,000.00 |
| WEST-02 | 1,425.34 | 1,452.80 | 101.93 % | 0.00 | 0.00 % | 0.00 |
| TRICHY-01 | 2,157.37 | 2,173.58 | 100.75 % | 0.00 | 0.00 % | 0.00 |
| WEST-01 | 1,017.72 | 1,011.01 | 99.34 % | 0.00 | 0.00 % | 0.00 |
| CHENNAI-02 | 2,138.72 | 2,118.31 | 99.05 % | 63,000.00 | 0.00 % | 63,000.00 |
| SOUTH ARCOT | 1,291.50 | 1,265.83 | 98.01 % | 36,000.00 | 0.00 % | 36,000.00 |
| SOUTH-01 | 2,758.92 | 2,512.61 | 91.07 % | 0.00 | 0.00 % | 0.00 |
| CHENNAI-01 | 2,660.33 | 2,364.36 | 88.87 % | 0.00 | 0.00 % | 0.00 |
| KL-NORTH | 363.60 | 317.80 | 87.40 % | 0.00 | 0.00 % | 0.00 |
| KL-SOUTH | 234.77 | 179.10 | 76.29 % | 0.00 | 0.00 % | 0.00 |
| OTHERS | 0.00 | 221.35 | 0.00 % | 0.00 | 0.00 % | 0.00 |
| Total | 17,204.59 | 16,939.02 | 98.46 % | | 0.00 % | |

| NORTH ARCOT | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | NA02 | 364.30 | 443.77 | 121.81% | 120,000.00 | 0.00 % | 120,000.00 |
| | NA01 | 436.78 | 454.74 | 104.11% | 60,000.00 | 0.00 % | 60,000.00 |
| | NA03 | 388.01 | 388.21 | 100.05% | 45,000.00 | 0.00 % | 45,000.00 |

| SOUTH-03 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KRR1 | 191.43 | 214.47 | 112.04% | 40,000.00 | 0.00 % | 40,000.00 |
| | MDU1 | 762.56 | 831.27 | 109.01% | 120,000.00 | 0.00 % | 120,000.00 |
| | TEN1 | 222.77 | 242.75 | 108.97% | 30,000.00 | 0.00 % | 30,000.00 |
| | KKD2 | 439.72 | 422.79 | 96.15% | 30,000.00 | 0.00 % | 30,000.00 |
| | SVG1 | 350.75 | 324.27 | 92.45% | 22,500.00 | 0.00 % | 22,500.00 |

| WEST-02 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | HSR1 | 283.37 | 308.20 | 108.76% | 45,000.00 | 0.00 % | 45,000.00 |
| | SLM1 | 435.56 | 457.47 | 105.03% | 60,000.00 | 0.00 % | 60,000.00 |
| | ERD1 | 416.64 | 418.03 | 100.33% | 60,000.00 | 0.00 % | 60,000.00 |
| | MTR1 | 289.76 | 269.10 | 92.87% | 15,000.00 | 0.00 % | 15,000.00 |

| TRICHY-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KUM1 | 467.29 | 526.28 | 112.62% | 100,000.00 | 0.00 % | 100,000.00 |
| | TNJ1 | 502.00 | 525.35 | 104.65% | 75,000.00 | 0.00 % | 75,000.00 |
| | PBR1 | 542.38 | 521.28 | 96.11% | 37,500.00 | 0.00 % | 37,500.00 |
| | TRY1 | 645.70 | 600.68 | 93.03% | 45,000.00 | 0.00 % | 45,000.00 |

| WEST-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TPR4 | 111.85 | 132.49 | 118.45% | 20,000.00 | 0.00 % | 20,000.00 |
| | UAM1 | 152.06 | 174.72 | 114.90% | 20,000.00 | 0.00 % | 20,000.00 |
| | PLI1 | 137.26 | 141.22 | 102.89% | 15,000.00 | 0.00 % | 15,000.00 |
| | TPR1 | 116.55 | 114.34 | 98.10% | 7,500.00 | 0.00 % | 7,500.00 |
| | CBE1 | 500.01 | 448.24 | 89.65% | 0.00 | 0.00 % | 0.00 |

| CHENNAI-02 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | CH07 | 511.23 | 520.27 | 101.77% | 75,000.00 | 0.00 % | 75,000.00 |
| | CH01 | 577.66 | 585.89 | 101.42% | 75,000.00 | 0.00 % | 75,000.00 |
| | CH04 | 567.09 | 566.44 | 99.88% | 37,500.00 | 0.00 % | 37,500.00 |
| | CH09 | 482.73 | 445.71 | 92.33% | 30,000.00 | 0.00 % | 30,000.00 |

| SOUTH ARCOT | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | SA02 | 474.00 | 500.89 | 105.67% | 75,000.00 | 0.00 % | 75,000.00 |
| | SA03 | 338.99 | 323.00 | 95.28% | 22,500.00 | 0.00 % | 22,500.00 |
| | SA01 | 478.51 | 441.94 | 92.36% | 30,000.00 | 0.00 % | 30,000.00 |

| SOUTH-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | VNR1 | 319.24 | 314.19 | 98.42% | 22,500.00 | 0.00 % | 22,500.00 |
| | TVL1 | 463.08 | 447.38 | 96.61% | 30,000.00 | 0.00 % | 30,000.00 |
| | KVT1 | 500.50 | 475.93 | 95.09% | 30,000.00 | 0.00 % | 30,000.00 |
| | TUT1 | 662.41 | 579.40 | 87.47% | 0.00 | 0.00 % | 0.00 |
| | NGR1 | 440.43 | 382.60 | 86.87% | 0.00 | 0.00 % | 0.00 |
| | TKS1 | 373.26 | 313.11 | 83.88% | 0.00 | 0.00 % | 0.00 |

| CHENNAI-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | CH08 | 479.26 | 460.78 | 96.15% | 30,000.00 | 0.00 % | 30,000.00 |
| | CH03 | 441.18 | 416.93 | 94.50% | 30,000.00 | 0.00 % | 30,000.00 |
| | CH05 | 657.86 | 601.13 | 91.38% | 45,000.00 | 0.00 % | 45,000.00 |
| | CH06 | 567.47 | 478.08 | 84.25% | 0.00 | 0.00 % | 0.00 |
| | CH10 | 514.56 | 407.44 | 79.18% | 0.00 | 0.00 % | 0.00 |

| KL-NORTH | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KZD1 | 363.60 | 317.80 | 87.40% | 0.00 | 0.00 % | 0.00 |

| KL-SOUTH | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TVP1 | 234.77 | 179.10 | 76.29% | 0.00 | 0.00 % | 0.00 |

| OTHERS | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | CBE1 | 0.00 | 0.21 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | CH02 | 0.00 | 92.64 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | HO01 | 0.00 | 106.53 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | HSR1 | 0.00 | (0.01) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | KZD1 | 0.00 | 0.49 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | MDU2 | 0.00 | 3.31 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | NA01 | 0.00 | (0.02) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | SA02 | 0.00 | (0.01) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | SLM1 | 0.00 | 0.43 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TRY1 | 0.00 | (0.15) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TVL2 | 0.00 | 17.95 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TVP1 | 0.00 | (0.01) | 0.00% | 0.00 | 0.00 % | 0.00 |

| NORTH ARCOT | | | | | | | | | |
|-------------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
| VEL2 | 70.52 | 117.69 | 0.09 | 166.89 % | 151,747.60 | 40.00 % | 60,699.04 | 0.00 % | 60,699.04 |
| PTU1 | 17.49 | 23.92 | 0.00 | 136.75 % | 20,060.73 | 40.00 % | 8,024.29 | 0.00 % | 8,024.29 |
| VEL1 | 62.86 | 84.99 | 0.15 | 135.20 % | 96,037.70 | 40.00 % | 38,415.08 | 0.00 % | 38,415.08 |
| VNB1 | 28.37 | 36.72 | 0.12 | 129.43 % | 47,155.96 | 40.00 % | 18,862.38 | 0.00 % | 18,862.38 |
| ARC2 | 31.03 | 37.86 | 0.05 | 122.04 % | 46,000.26 | 40.00 % | 18,400.10 | 0.00 % | 18,400.10 |
| WJP1 | 34.24 | 41.76 | 0.09 | 121.98 % | 53,243.30 | 40.00 % | 21,297.32 | 0.00 % | 21,297.32 |
| AKM1 | 59.57 | 71.30 | 0.24 | 119.69 % | 81,185.08 | 30.00 % | 24,355.52 | 0.00 % | 24,355.52 |
| SLG1 | 27.20 | 31.63 | 0.00 | 116.28 % | 47,596.08 | 30.00 % | 14,278.82 | 0.00 % | 14,278.82 |
| TRR1 | 61.02 | 70.42 | 0.22 | 115.40 % | 73,803.54 | 30.00 % | 22,141.06 | 0.00 % | 22,141.06 |
| CPT1 | 30.62 | 32.06 | 0.00 | 104.69 % | 38,987.13 | 25.00 % | 9,746.78 | 0.00 % | 9,746.78 |
| ABR1 | 46.29 | 47.75 | 0.25 | 103.15 % | 43,411.84 | 25.00 % | 10,852.96 | 0.00 % | 10,852.96 |
| SBR1 | 80.52 | 82.79 | 0.04 | 102.82 % | 104,490.89 | 25.00 % | 26,122.72 | 0.00 % | 26,122.72 |
| WJD1 | 46.31 | 47.54 | 0.67 | 102.66 % | 85,647.36 | 25.00 % | 21,411.84 | 0.00 % | 21,411.84 |
| UGI1 | 20.22 | 20.66 | 0.00 | 102.17 % | 18,592.28 | 25.00 % | 4,648.07 | 0.00 % | 4,648.07 |
| TRL1 | 85.89 | 86.21 | 0.25 | 100.37 % | 49,418.41 | 25.00 % | 12,354.60 | 0.00 % | 12,354.60 |
| KPM2 | 144.54 | 145.02 | 0.02 | 100.33 % | 152,440.32 | 25.00 % | 38,110.08 | 0.00 % | 38,110.08 |
| TRT1 | 44.98 | 44.84 | 0.74 | 99.67 % | 38,525.22 | 20.00 % | 7,705.04 | 0.00 % | 7,705.04 |
| KPM1 | 48.82 | 48.50 | 0.00 | 99.35 % | 54,532.64 | 20.00 % | 10,906.53 | 0.00 % | 10,906.53 |
| GDM1 | 37.30 | 36.04 | 0.04 | 96.61 % | 27,789.94 | 20.00 % | 5,557.99 | 0.00 % | 5,557.99 |
| ANI1 | 34.36 | 32.19 | 0.14 | 93.71 % | 40,208.74 | 15.00 % | 6,031.31 | 0.00 % | 6,031.31 |
| PLR1 | 24.32 | 21.74 | 0.00 | 89.40 % | 19,208.33 | 10.00 % | 1,920.83 | 0.00 % | 1,920.83 |
| BGR1 | 23.95 | 20.56 | 0.60 | 85.86 % | 23,804.10 | 10.00 % | 2,380.41 | 0.00 % | 2,380.41 |
| CGM1 | 33.62 | 28.43 | 0.16 | 84.56 % | 26,983.56 | 10.00 % | 2,698.36 | 0.00 % | 2,698.36 |
| CYR1 | 37.92 | 30.56 | 0.22 | 80.59 % | 38,536.14 | 10.00 % | 3,853.61 | 0.00 % | 3,853.61 |
| VSI1 | 57.14 | 45.56 | 0.12 | 79.73 % | 56,584.01 | 0.00 % | | 0.00 % | |

SOUTH-03

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| CMR1 | 25.73 | 57.91 | 0.14 | 225.11 % | 23,546.94 | 40.00 % | 9,418.78 | 0.00 % | 9,418.78 |
| KKD3 | 65.76 | 97.25 | 0.00 | 147.88 % | 145,951.49 | 40.00 % | 58,380.60 | 0.00 % | 58,380.60 |
| MPA1 | 47.60 | 65.91 | 0.00 | 138.46 % | 111,361.15 | 40.00 % | 44,544.46 | 0.00 % | 44,544.46 |
| TEN1 | 31.38 | 43.35 | 0.40 | 138.14 % | 36,883.17 | 40.00 % | 14,753.27 | 0.00 % | 14,753.27 |
| KRR1 | 53.63 | 72.63 | 0.03 | 135.43 % | 82,193.17 | 40.00 % | 32,877.27 | 0.00 % | 32,877.27 |
| DGL1 | 197.40 | 266.66 | 0.40 | 135.09 % | 108,218.58 | 40.00 % | 43,287.43 | 0.00 % | 43,287.43 |
| DGL2 | 43.19 | 49.77 | 0.22 | 115.24 % | 40,540.80 | 30.00 % | 12,162.24 | 0.00 % | 12,162.24 |
| PNV2 | 26.63 | 30.61 | 0.00 | 114.93 % | 23,889.73 | 30.00 % | 7,166.92 | 0.00 % | 7,166.92 |
| MDU3 | 51.72 | 57.80 | 0.05 | 111.77 % | 35,641.72 | 30.00 % | 10,692.52 | 0.00 % | 10,692.52 |
| MDU1 | 189.34 | 208.00 | 0.16 | 109.86 % | 137,049.58 | 25.00 % | 34,262.40 | 0.00 % | 34,262.40 |
| PKM1 | 18.87 | 20.63 | 0.20 | 109.38 % | 22,020.93 | 25.00 % | 5,505.23 | 0.00 % | 5,505.23 |
| MDU2 | 102.47 | 109.93 | 0.43 | 107.28 % | 121,138.34 | 25.00 % | 30,284.59 | 0.00 % | 30,284.59 |
| BTU1 | 19.58 | 20.67 | 0.00 | 105.57 % | 14,196.98 | 25.00 % | 3,549.25 | 0.00 % | 3,549.25 |
| PNI1 | 26.23 | 27.62 | 2.30 | 105.29 % | 20,032.74 | 25.00 % | 5,008.19 | 0.00 % | 5,008.19 |
| KPT1 | 24.26 | 24.65 | 0.90 | 101.60 % | 28,515.42 | 25.00 % | 7,128.86 | 0.00 % | 7,128.86 |
| BNR1 | 26.20 | 25.75 | 0.00 | 98.26 % | 29,357.86 | 20.00 % | 5,871.57 | 0.00 % | 5,871.57 |
| MDU7 | 62.91 | 60.47 | 0.22 | 96.12 % | 67,342.61 | 20.00 % | 13,468.52 | 0.00 % | 13,468.52 |
| MLR1 | 34.82 | 32.66 | 0.10 | 93.80 % | 37,197.21 | 15.00 % | 5,579.58 | 0.00 % | 5,579.58 |
| SVG1 | 54.17 | 50.81 | 0.13 | 93.78 % | 62,434.33 | 15.00 % | 9,365.15 | 0.00 % | 9,365.15 |
| TDI1 | 43.49 | 40.60 | 0.02 | 93.34 % | 68,040.11 | 15.00 % | 10,206.02 | 0.00 % | 10,206.02 |
| MDU5 | 33.01 | 30.47 | 0.06 | 92.30 % | 33,947.27 | 15.00 % | 5,092.09 | 0.00 % | 5,092.09 |
| ODM1 | 25.69 | 23.58 | 0.01 | 91.78 % | 11,055.83 | 15.00 % | 1,658.37 | 0.00 % | 1,658.37 |
| NKI1 | 25.35 | 22.83 | 0.08 | 90.07 % | 16,769.52 | 10.00 % | 1,676.95 | 0.00 % | 1,676.95 |
| KYK1 | 32.73 | 28.53 | 0.00 | 87.15 % | 28,334.66 | 10.00 % | 2,833.47 | 0.00 % | 2,833.47 |
| TPT1 | 54.80 | 47.38 | 0.01 | 86.47 % | 70,819.20 | 10.00 % | 7,081.92 | 0.00 % | 7,081.92 |
| SGP1 | 28.71 | 24.80 | 0.00 | 86.40 % | 30,466.01 | 10.00 % | 3,046.60 | 0.00 % | 3,046.60 |
| TMM1 | 63.06 | 54.47 | 0.12 | 86.38 % | 36,355.63 | 10.00 % | 3,635.56 | 0.00 % | 3,635.56 |
| USL1 | 33.87 | 29.19 | 0.35 | 86.18 % | 21,060.06 | 10.00 % | 2,106.01 | 0.00 % | 2,106.01 |
| ATG1 | 82.09 | 69.93 | 0.37 | 85.18 % | 91,452.11 | 10.00 % | 9,145.21 | 0.00 % | 9,145.21 |
| ADP1 | 30.31 | 25.35 | 0.05 | 83.61 % | 25,007.59 | 10.00 % | 2,500.76 | 0.00 % | 2,500.76 |
| PVI1 | 51.12 | 42.68 | 0.13 | 83.50 % | 59,244.23 | 10.00 % | 5,924.42 | 0.00 % | 5,924.42 |
| DKI1 | 58.08 | 47.77 | 0.00 | 82.25 % | 92,911.34 | 10.00 % | 9,291.13 | 0.00 % | 9,291.13 |
| MDU6 | 93.70 | 76.82 | 0.17 | 81.99 % | 63,702.10 | 10.00 % | 6,370.21 | 0.00 % | 6,370.21 |
| TEN2 | 45.32 | 35.69 | 0.44 | 78.75 % | 25,220.76 | 0.00 % | | 0.00 % | |
| CBM1 | 44.97 | 34.07 | 0.00 | 75.77 % | 47,384.88 | 0.00 % | | 0.00 % | |
| MNM1 | 29.04 | 21.76 | 0.57 | 74.95 % | 21,314.56 | 0.00 % | | 0.00 % | |
| NTM1 | 38.27 | 24.72 | 0.02 | 64.60 % | 19,074.92 | 0.00 % | | 0.00 % | |
| MDU4 | 51.73 | 31.81 | 0.74 | 61.49 % | 21,163.39 | 0.00 % | | 0.00 % | |

WEST-02

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| BMD1 | 18.76 | 30.92 | 0.01 | 164.86 % | 31,102.74 | 40.00 % | 12,441.10 | 0.00 % | 12,441.10 |
| KRI1 | 34.02 | 55.37 | 0.20 | 162.75 % | 53,876.00 | 40.00 % | 21,550.40 | 0.00 % | 21,550.40 |
| DPR1 | 17.96 | 27.17 | 0.07 | 151.30 % | 26,109.34 | 40.00 % | 10,443.74 | 0.00 % | 10,443.74 |
| SLM2 | 48.70 | 70.77 | 0.00 | 145.32 % | 56,660.93 | 40.00 % | 22,664.37 | 0.00 % | 22,664.37 |
| PLC1 | 22.01 | 28.20 | 0.03 | 128.13 % | 34,799.45 | 40.00 % | 13,919.78 | 0.00 % | 13,919.78 |
| KVP1 | 23.08 | 29.24 | 0.53 | 126.71 % | 20,885.54 | 40.00 % | 8,354.22 | 0.00 % | 8,354.22 |
| TCG1 | 28.21 | 35.39 | 0.30 | 125.44 % | 35,547.07 | 40.00 % | 14,218.83 | 0.00 % | 14,218.83 |
| CMI1 | 16.84 | 20.28 | 0.00 | 120.41 % | 23,630.58 | 40.00 % | 9,452.23 | 0.00 % | 9,452.23 |
| ERD1 | 84.31 | 96.37 | 0.17 | 114.31 % | 146,621.17 | 30.00 % | 43,986.35 | 0.00 % | 43,986.35 |
| ERD2 | 91.76 | 104.42 | 0.12 | 113.79 % | 209,623.43 | 30.00 % | 62,887.03 | 0.00 % | 62,887.03 |
| NKL2 | 56.94 | 63.95 | 0.13 | 112.32 % | 74,158.42 | 30.00 % | 22,247.53 | 0.00 % | 22,247.53 |
| SLM3 | 67.05 | 74.98 | 0.09 | 111.82 % | 94,281.11 | 30.00 % | 28,284.33 | 0.00 % | 28,284.33 |
| APN1 | 31.13 | 34.66 | 0.10 | 111.34 % | 47,589.30 | 30.00 % | 14,276.79 | 0.00 % | 14,276.79 |
| PMP1 | 29.17 | 32.00 | 0.01 | 109.72 % | 25,246.17 | 25.00 % | 6,311.54 | 0.00 % | 6,311.54 |
| EDP1 | 19.46 | 21.24 | 0.00 | 109.15 % | 19,196.57 | 25.00 % | 4,799.14 | 0.00 % | 4,799.14 |
| SGI1 | 22.28 | 23.76 | 0.45 | 106.66 % | 19,059.97 | 25.00 % | 4,764.99 | 0.00 % | 4,764.99 |
| DPR2 | 24.73 | 25.78 | 0.05 | 104.23 % | 28,233.23 | 25.00 % | 7,058.31 | 0.00 % | 7,058.31 |
| SLM1 | 123.82 | 128.37 | 0.10 | 103.67 % | 150,904.74 | 25.00 % | 37,726.19 | 0.00 % | 37,726.19 |
| HSR2 | 72.02 | 72.72 | 0.15 | 100.97 % | 66,268.02 | 25.00 % | 16,567.01 | 0.00 % | 16,567.01 |
| ATU1 | 57.21 | 57.71 | 0.00 | 100.88 % | 61,957.60 | 25.00 % | 15,489.40 | 0.00 % | 15,489.40 |
| TRM1 | 47.42 | 44.46 | 0.19 | 93.76 % | 51,511.29 | 15.00 % | 7,726.69 | 0.00 % | 7,726.69 |
| MTR1 | 49.61 | 45.07 | 0.28 | 90.84 % | 66,728.98 | 15.00 % | 10,009.35 | 0.00 % | 10,009.35 |
| PDR1 | 17.99 | 16.25 | 0.00 | 90.34 % | 31,803.53 | 15.00 % | 4,770.53 | 0.00 % | 4,770.53 |
| MCR1 | 40.44 | 34.41 | 0.26 | 85.08 % | 37,730.21 | 10.00 % | 3,773.02 | 0.00 % | 3,773.02 |
| HSR1 | 53.04 | 43.99 | 0.08 | 82.92 % | 48,671.26 | 10.00 % | 4,867.13 | 0.00 % | 4,867.13 |
| EPI1 | 34.56 | 28.56 | 0.26 | 82.64 % | 31,682.34 | 10.00 % | 3,168.23 | 0.00 % | 3,168.23 |
| KAM1 | 27.75 | 22.91 | 0.14 | 82.54 % | 26,361.94 | 10.00 % | 2,636.19 | 0.00 % | 2,636.19 |
| SGG1 | 17.39 | 14.11 | 0.42 | 81.12 % | 13,125.89 | 10.00 % | 1,312.59 | 0.00 % | 1,312.59 |
| VPD1 | 53.63 | 41.18 | 0.00 | 76.77 % | 49,632.34 | 0.00 % | | 0.00 % | |
| HRR1 | 37.04 | 28.04 | 0.64 | 75.68 % | 23,347.76 | 0.00 % | | 0.00 % | |
| KMM1 | 32.23 | 22.28 | 0.00 | 69.15 % | 20,711.56 | 0.00 % | | 0.00 % | |
| RSP1 | 48.31 | 31.35 | 0.40 | 64.89 % | 31,757.64 | 0.00 % | | 0.00 % | |
| OML1 | 53.81 | 33.27 | 0.00 | 61.83 % | 32,705.23 | 0.00 % | | 0.00 % | |
| VKL1 | 22.67 | 13.63 | 0.00 | 60.11 % | 21,248.17 | 0.00 % | | 0.00 % | |

TRICHY-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| KUM2 | 31.82 | 47.75 | 0.02 | 150.08 % | 37,673.36 | 40.00 % | 15,069.34 | 0.00 % | 15,069.34 |
| KIK1 | 38.82 | 56.93 | 0.00 | 146.62 % | 98,804.87 | 40.00 % | 39,521.95 | 0.00 % | 39,521.95 |
| NCK1 | 19.75 | 28.18 | 0.19 | 142.64 % | 18,475.17 | 40.00 % | 7,390.07 | 0.00 % | 7,390.07 |
| TVR2 | 89.49 | 117.08 | 0.17 | 130.83 % | 130,752.82 | 40.00 % | 52,301.13 | 0.00 % | 52,301.13 |
| APM1 | 29.11 | 36.99 | 0.19 | 127.07 % | 55,955.43 | 40.00 % | 22,382.17 | 0.00 % | 22,382.17 |
| MSI1 | 43.80 | 52.47 | 0.00 | 119.80 % | 44,969.45 | 30.00 % | 13,490.84 | 0.00 % | 13,490.84 |
| NMM1 | 31.09 | 37.03 | 1.56 | 119.12 % | 44,563.82 | 30.00 % | 13,369.15 | 0.00 % | 13,369.15 |
| KRN1 | 29.02 | 33.48 | 0.00 | 115.37 % | 34,862.21 | 30.00 % | 10,458.66 | 0.00 % | 10,458.66 |
| MVM1 | 104.63 | 116.74 | 0.13 | 111.58 % | 179,862.01 | 30.00 % | 53,958.60 | 0.00 % | 53,958.60 |
| NGT1 | 57.21 | 63.47 | 0.25 | 110.94 % | 107,967.24 | 30.00 % | 32,390.17 | 0.00 % | 32,390.17 |
| PTK1 | 85.73 | 93.83 | 0.34 | 109.44 % | 112,558.03 | 25.00 % | 28,139.51 | 0.00 % | 28,139.51 |
| TYR1 | 64.00 | 69.37 | 0.32 | 108.39 % | 79,829.38 | 25.00 % | 19,957.35 | 0.00 % | 19,957.35 |
| MDI1 | 75.69 | 81.04 | 0.26 | 107.08 % | 93,726.02 | 25.00 % | 23,431.51 | 0.00 % | 23,431.51 |
| TRY2 | 31.78 | 33.54 | 0.00 | 105.53 % | 31,256.95 | 25.00 % | 7,814.24 | 0.00 % | 7,814.24 |
| PDK1 | 43.31 | 45.06 | 0.00 | 104.02 % | 64,638.44 | 25.00 % | 16,159.61 | 0.00 % | 16,159.61 |
| TNJ2 | 110.11 | 112.81 | 0.14 | 102.45 % | 121,533.10 | 25.00 % | 30,383.28 | 0.00 % | 30,383.28 |
| TVR1 | 48.04 | 47.40 | 0.10 | 98.67 % | 47,951.50 | 20.00 % | 9,590.30 | 0.00 % | 9,590.30 |
| ORU1 | 35.26 | 34.58 | 0.05 | 98.07 % | 40,556.67 | 20.00 % | 8,111.33 | 0.00 % | 8,111.33 |
| AYR1 | 55.55 | 54.00 | 0.13 | 97.21 % | 60,861.98 | 20.00 % | 12,172.40 | 0.00 % | 12,172.40 |
| TNJ1 | 135.02 | 129.07 | 0.17 | 95.59 % | 135,838.20 | 20.00 % | 27,167.64 | 0.00 % | 27,167.64 |
| TTP1 | 61.10 | 56.04 | 0.06 | 91.72 % | 63,311.16 | 15.00 % | 9,496.67 | 0.00 % | 9,496.67 |
| JKM1 | 68.11 | 62.15 | 0.06 | 91.25 % | 76,565.03 | 15.00 % | 11,484.75 | 0.00 % | 11,484.75 |
| TRY1 | 400.06 | 363.87 | 0.04 | 90.95 % | 457,235.69 | 15.00 % | 68,585.35 | 0.00 % | 68,585.35 |
| KUM1 | 121.05 | 109.43 | 0.09 | 90.40 % | 104,150.49 | 15.00 % | 15,622.57 | 0.00 % | 15,622.57 |
| TRY3 | 62.54 | 55.57 | 0.00 | 88.85 % | 63,173.60 | 10.00 % | 6,317.36 | 0.00 % | 6,317.36 |
| TRY4 | 78.99 | 69.16 | 0.19 | 87.56 % | 91,068.24 | 10.00 % | 9,106.82 | 0.00 % | 9,106.82 |
| PBR2 | 143.09 | 120.99 | 0.06 | 84.55 % | 107,169.61 | 10.00 % | 10,716.96 | 0.00 % | 10,716.96 |
| PBR1 | 63.19 | 45.56 | 0.11 | 72.10 % | 32,776.51 | 0.00 % | | 0.00 % | |

WEST-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| ANR1 | 8.06 | 14.57 | 0.00 | 180.75 % | 17,330.59 | 40.00 % | 6,932.24 | 0.00 % | 6,932.24 |
| AVI1 | 18.24 | 29.05 | 0.82 | 159.25 % | 42,235.74 | 40.00 % | 16,894.30 | 0.00 % | 16,894.30 |
| MPM1 | 29.14 | 44.01 | 0.28 | 151.04 % | 38,099.59 | 40.00 % | 15,239.84 | 0.00 % | 15,239.84 |
| CBE1 | 27.74 | 40.53 | 0.19 | 146.08 % | 37,598.51 | 40.00 % | 15,039.40 | 0.00 % | 15,039.40 |
| CBE3 | 14.47 | 21.13 | 0.13 | 146.03 % | 18,004.77 | 40.00 % | 7,201.91 | 0.00 % | 7,201.91 |
| UMP1 | 22.65 | 32.37 | 0.00 | 142.89 % | 25,601.13 | 40.00 % | 10,240.45 | 0.00 % | 10,240.45 |
| GBM1 | 24.89 | 31.97 | 0.39 | 128.45 % | 36,716.58 | 40.00 % | 14,686.63 | 0.00 % | 14,686.63 |
| CNR1 | 18.75 | 23.32 | 0.01 | 124.36 % | 20,977.77 | 40.00 % | 8,391.11 | 0.00 % | 8,391.11 |
| GDR1 | 18.32 | 22.24 | 0.04 | 121.40 % | 17,315.22 | 40.00 % | 6,926.09 | 0.00 % | 6,926.09 |
| KMR1 | 57.23 | 68.19 | 0.21 | 119.16 % | 77,763.85 | 30.00 % | 23,329.16 | 0.00 % | 23,329.16 |
| KGM1 | 20.74 | 23.99 | 0.00 | 115.66 % | 38,898.44 | 30.00 % | 11,669.53 | 0.00 % | 11,669.53 |
| UAM1 | 38.31 | 42.99 | 0.00 | 112.23 % | 23,125.83 | 30.00 % | 6,937.75 | 0.00 % | 6,937.75 |
| TPR2 | 40.68 | 44.86 | 0.48 | 110.29 % | 57,775.06 | 30.00 % | 17,332.52 | 0.00 % | 17,332.52 |
| KGI1 | 22.71 | 24.88 | 0.00 | 109.59 % | 14,475.16 | 25.00 % | 3,618.79 | 0.00 % | 3,618.79 |
| TPR4 | 18.99 | 20.54 | 0.75 | 108.16 % | 31,275.58 | 25.00 % | 7,818.90 | 0.00 % | 7,818.90 |
| TPR1 | 46.18 | 49.20 | 0.12 | 106.54 % | 52,282.04 | 25.00 % | 13,070.51 | 0.00 % | 13,070.51 |
| PPI1 | 17.97 | 17.92 | 0.20 | 99.72 % | 18,335.05 | 20.00 % | 3,667.01 | 0.00 % | 3,667.01 |
| PLI1 | 45.41 | 44.91 | 0.43 | 98.88 % | 40,743.98 | 20.00 % | 8,148.80 | 0.00 % | 8,148.80 |
| SUL1 | 21.25 | 20.25 | 0.84 | 95.33 % | 33,041.97 | 20.00 % | 6,608.39 | 0.00 % | 6,608.39 |
| PDM1 | 20.31 | 19.24 | 0.00 | 94.71 % | 30,222.67 | 15.00 % | 4,533.40 | 0.00 % | 4,533.40 |
| CBE2 | 210.86 | 180.10 | 0.16 | 85.41 % | 245,688.18 | 10.00 % | 24,568.82 | 0.00 % | 24,568.82 |
| SNR1 | 41.34 | 32.83 | 0.33 | 79.43 % | 54,534.49 | 0.00 % | | 0.00 % | |
| CBE4 | 49.38 | 38.94 | 0.79 | 78.86 % | 65,880.22 | 0.00 % | | 0.00 % | |
| SYM2 | 23.69 | 18.44 | 0.26 | 77.82 % | 26,098.58 | 0.00 % | | 0.00 % | |
| DPM2 | 28.14 | 20.72 | 0.44 | 73.63 % | 27,892.56 | 0.00 % | | 0.00 % | |
| KMD1 | 24.84 | 17.28 | 0.14 | 69.57 % | 23,950.86 | 0.00 % | | 0.00 % | |
| CBE6 | 50.65 | 34.86 | 0.33 | 68.83 % | 41,369.61 | 0.00 % | | 0.00 % | |
| TPR3 | 29.69 | 20.27 | 0.63 | 68.28 % | 27,132.80 | 0.00 % | | 0.00 % | |
| CBE5 | 27.10 | 11.41 | 0.00 | 42.09 % | 21,661.80 | 0.00 % | | 0.00 % | |

CHENNAI-02

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| MC05 | 12.72 | 20.80 | 0.01 | 163.52 % | 8,778.45 | 40.00 % | 3,511.38 | 0.00 % | 3,511.38 |
| CH27 | 20.72 | 30.74 | 0.25 | 148.38 % | 40,007.04 | 40.00 % | 16,002.82 | 0.00 % | 16,002.82 |
| UKI1 | 42.38 | 53.88 | 0.06 | 127.14 % | 77,029.13 | 40.00 % | 30,811.65 | 0.00 % | 30,811.65 |
| GPD1 | 47.63 | 59.49 | 0.14 | 124.90 % | 41,273.53 | 40.00 % | 16,509.41 | 0.00 % | 16,509.41 |
| CH17 | 74.26 | 90.51 | 0.10 | 121.87 % | 161,731.23 | 40.00 % | 64,692.49 | 0.00 % | 64,692.49 |
| CH24 | 92.08 | 108.64 | 0.40 | 117.98 % | 149,972.79 | 30.00 % | 44,991.84 | 0.00 % | 44,991.84 |
| CH31 | 34.29 | 39.32 | 0.53 | 114.68 % | 46,568.32 | 30.00 % | 13,970.50 | 0.00 % | 13,970.50 |
| CH50 | 79.53 | 87.81 | 0.12 | 110.42 % | 154,370.16 | 30.00 % | 46,311.05 | 0.00 % | 46,311.05 |
| CH46 | 36.37 | 39.51 | 0.20 | 108.63 % | 60,516.05 | 25.00 % | 15,129.01 | 0.00 % | 15,129.01 |
| CH21 | 137.22 | 148.29 | 0.35 | 108.07 % | 171,076.31 | 25.00 % | 42,769.08 | 0.00 % | 42,769.08 |
| CH03 | 194.31 | 206.12 | 0.25 | 106.08 % | 301,448.05 | 25.00 % | 75,362.01 | 0.00 % | 75,362.01 |
| CH23 | 45.21 | 47.54 | 0.49 | 105.15 % | 60,596.19 | 25.00 % | 15,149.05 | 0.00 % | 15,149.05 |
| CH15 | 193.26 | 200.79 | 0.23 | 103.90 % | 236,983.44 | 25.00 % | 59,245.86 | 0.00 % | 59,245.86 |
| CH36 | 32.40 | 33.02 | 0.10 | 101.92 % | 37,271.50 | 25.00 % | 9,317.88 | 0.00 % | 9,317.88 |
| CH33 | 86.15 | 83.72 | 0.06 | 97.19 % | 107,607.29 | 20.00 % | 21,521.46 | 0.00 % | 21,521.46 |
| CH43 | 58.44 | 56.49 | 0.31 | 96.66 % | 46,661.86 | 20.00 % | 9,332.37 | 0.00 % | 9,332.37 |
| PON1 | 42.08 | 40.56 | 0.15 | 96.38 % | 57,066.16 | 20.00 % | 11,413.23 | 0.00 % | 11,413.23 |
| CH12 | 144.94 | 137.00 | 0.17 | 94.52 % | 152,632.56 | 15.00 % | 22,894.88 | 0.00 % | 22,894.88 |
| CH44 | 80.15 | 75.29 | 0.29 | 93.94 % | 74,462.75 | 15.00 % | 11,169.41 | 0.00 % | 11,169.41 |
| MJR1 | 84.16 | 78.73 | 0.34 | 93.55 % | 75,258.44 | 15.00 % | 11,288.77 | 0.00 % | 11,288.77 |
| CH06 | 81.66 | 76.35 | 0.19 | 93.50 % | 120,887.46 | 15.00 % | 18,133.12 | 0.00 % | 18,133.12 |
| CH18 | 105.60 | 96.84 | 0.14 | 91.70 % | 177,717.04 | 15.00 % | 26,657.56 | 0.00 % | 26,657.56 |
| CH34 | 84.71 | 75.19 | 0.45 | 88.76 % | 82,937.20 | 10.00 % | 8,293.72 | 0.00 % | 8,293.72 |
| CH41 | 76.77 | 60.93 | 2.34 | 79.37 % | 121,780.72 | 0.00 % | | 0.00 % | |
| CH51 | 94.62 | 70.96 | 0.26 | 74.99 % | 81,322.30 | 0.00 % | | 0.00 % | |
| CH20 | 111.05 | 77.65 | 0.22 | 69.92 % | 100,702.23 | 0.00 % | | 0.00 % | |
| CH32 | 14.21 | 9.53 | 0.65 | 67.08 % | 11,779.96 | 0.00 % | | 0.00 % | |
| MC06 | 19.45 | 10.23 | 0.19 | 52.61 % | 6,792.00 | 0.00 % | | 0.00 % | |
| CH01 | 12.34 | 2.35 | 0.00 | 19.05 % | 2,381.50 | 0.00 % | | 0.00 % | |

SOUTH ARCOT

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| VCM1 | 11.62 | 17.86 | 0.00 | 153.72 % | 14,623.20 | 40.00 % | 5,849.28 | 0.00 % | 5,849.28 |
| MKM1 | 24.01 | 32.33 | 0.06 | 134.65 % | 38,858.57 | 40.00 % | 15,543.43 | 0.00 % | 15,543.43 |
| KML1 | 44.22 | 54.23 | 0.21 | 122.62 % | 61,328.17 | 40.00 % | 24,531.27 | 0.00 % | 24,531.27 |
| PRT1 | 58.68 | 70.12 | 0.29 | 119.49 % | 71,318.92 | 30.00 % | 21,395.68 | 0.00 % | 21,395.68 |
| KLM1 | 63.70 | 74.18 | 0.13 | 116.45 % | 120,753.64 | 30.00 % | 36,226.09 | 0.00 % | 36,226.09 |
| SJI2 | 52.77 | 60.33 | 0.00 | 114.32 % | 59,770.12 | 30.00 % | 17,931.04 | 0.00 % | 17,931.04 |
| CDM1 | 81.34 | 92.23 | 0.11 | 113.39 % | 91,492.26 | 30.00 % | 27,447.68 | 0.00 % | 27,447.68 |
| KKI2 | 68.79 | 72.33 | 0.09 | 105.13 % | 54,300.51 | 25.00 % | 13,575.13 | 0.00 % | 13,575.13 |
| CUD1 | 134.34 | 140.85 | 0.30 | 104.84 % | 169,488.75 | 25.00 % | 42,372.19 | 0.00 % | 42,372.19 |
| TRK1 | 74.03 | 73.68 | 0.36 | 99.53 % | 89,656.94 | 20.00 % | 17,931.39 | 0.00 % | 17,931.39 |
| VPM2 | 62.44 | 61.60 | 0.12 | 98.66 % | 71,981.84 | 20.00 % | 14,396.37 | 0.00 % | 14,396.37 |
| STP1 | 24.25 | 23.19 | 0.41 | 95.61 % | 23,301.53 | 20.00 % | 4,660.31 | 0.00 % | 4,660.31 |
| TVM1 | 35.75 | 33.48 | 0.29 | 93.65 % | 25,954.05 | 15.00 % | 3,893.11 | 0.00 % | 3,893.11 |
| ULP1 | 64.61 | 60.48 | 0.10 | 93.61 % | 54,739.98 | 15.00 % | 8,211.00 | 0.00 % | 8,211.00 |
| NVL2 | 76.92 | 70.99 | 0.35 | 92.29 % | 79,318.35 | 15.00 % | 11,897.75 | 0.00 % | 11,897.75 |
| VCM2 | 43.56 | 39.47 | 0.42 | 90.61 % | 38,047.30 | 15.00 % | 5,707.10 | 0.00 % | 5,707.10 |
| TVM2 | 41.05 | 37.03 | 0.41 | 90.21 % | 26,242.69 | 15.00 % | 3,936.40 | 0.00 % | 3,936.40 |
| TDM1 | 43.30 | 37.29 | 0.94 | 86.11 % | 29,295.45 | 10.00 % | 2,929.55 | 0.00 % | 2,929.55 |
| POY1 | 144.86 | 112.28 | 0.17 | 77.51 % | 102,847.99 | 0.00 % | | 0.00 % | |
| POY2 | 111.60 | 82.30 | 0.49 | 73.75 % | 135,449.56 | 0.00 % | | 0.00 % | |
| VPM1 | 29.65 | 19.60 | 1.01 | 66.10 % | 15,697.90 | 0.00 % | | 0.00 % | |

SOUTH-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| SKD1 | 33.65 | 41.09 | 0.17 | 122.11 % | 53,727.69 | 40.00 % | 21,491.08 | 0.00 % | 21,491.08 |
| KGL1 | 34.63 | 40.41 | 0.45 | 116.70 % | 37,741.67 | 30.00 % | 11,322.50 | 0.00 % | 11,322.50 |
| SVK1 | 70.39 | 78.91 | 0.33 | 112.11 % | 88,245.17 | 30.00 % | 26,473.55 | 0.00 % | 26,473.55 |
| VLY1 | 98.04 | 109.39 | 0.42 | 111.58 % | 113,758.12 | 30.00 % | 34,127.44 | 0.00 % | 34,127.44 |
| VNR1 | 34.99 | 38.98 | 0.17 | 111.40 % | 47,120.77 | 30.00 % | 14,136.23 | 0.00 % | 14,136.23 |
| ERL2 | 44.67 | 47.64 | 0.18 | 106.64 % | 73,930.61 | 25.00 % | 18,482.65 | 0.00 % | 18,482.65 |
| PDI1 | 31.37 | 33.01 | 0.46 | 105.22 % | 34,274.70 | 25.00 % | 8,568.68 | 0.00 % | 8,568.68 |
| APK2 | 41.03 | 41.78 | 0.25 | 101.84 % | 40,414.33 | 25.00 % | 10,103.58 | 0.00 % | 10,103.58 |
| KVT1 | 146.98 | 149.00 | 0.18 | 101.37 % | 231,062.72 | 25.00 % | 57,765.68 | 0.00 % | 57,765.68 |
| STU2 | 31.32 | 31.37 | 0.33 | 100.16 % | 31,996.24 | 25.00 % | 7,999.06 | 0.00 % | 7,999.06 |
| SNL1 | 38.77 | 37.53 | 0.50 | 96.80 % | 55,027.91 | 20.00 % | 11,005.58 | 0.00 % | 11,005.58 |
| TVL1 | 280.93 | 270.88 | 0.10 | 96.42 % | 319,282.62 | 20.00 % | 63,856.52 | 0.00 % | 63,856.52 |
| SDI1 | 35.85 | 34.33 | 0.11 | 95.76 % | 33,262.29 | 20.00 % | 6,652.46 | 0.00 % | 6,652.46 |
| MMT1 | 46.83 | 43.62 | 0.00 | 93.16 % | 34,948.95 | 15.00 % | 5,242.34 | 0.00 % | 5,242.34 |
| RND1 | 105.55 | 97.77 | 0.17 | 92.63 % | 166,960.54 | 15.00 % | 25,044.08 | 0.00 % | 25,044.08 |
| NGR1 | 173.61 | 160.50 | 0.53 | 92.45 % | 151,927.82 | 15.00 % | 22,789.17 | 0.00 % | 22,789.17 |
| TYI1 | 44.16 | 40.73 | 0.45 | 92.23 % | 52,062.30 | 15.00 % | 7,809.35 | 0.00 % | 7,809.35 |
| TKS2 | 101.69 | 93.45 | 0.58 | 91.89 % | 85,335.42 | 15.00 % | 12,800.31 | 0.00 % | 12,800.31 |
| VNR2 | 118.23 | 108.32 | 0.30 | 91.62 % | 119,032.56 | 15.00 % | 17,854.88 | 0.00 % | 17,854.88 |
| MAR1 | 83.18 | 74.04 | 0.16 | 89.01 % | 84,202.34 | 10.00 % | 8,420.23 | 0.00 % | 8,420.23 |
| TUT2 | 139.26 | 122.98 | 0.00 | 88.31 % | 139,537.69 | 10.00 % | 13,953.77 | 0.00 % | 13,953.77 |
| VKM1 | 38.31 | 32.97 | 0.08 | 86.07 % | 48,957.61 | 10.00 % | 4,895.76 | 0.00 % | 4,895.76 |
| ARM1 | 40.98 | 35.20 | 0.69 | 85.90 % | 27,387.12 | 10.00 % | 2,738.71 | 0.00 % | 2,738.71 |
| TUT1 | 324.40 | 277.63 | 0.31 | 85.58 % | 383,721.96 | 10.00 % | 38,372.20 | 0.00 % | 38,372.20 |
| KYR1 | 36.40 | 31.01 | 0.32 | 85.19 % | 38,156.08 | 10.00 % | 3,815.61 | 0.00 % | 3,815.61 |
| KSM1 | 22.47 | 19.06 | 0.04 | 84.85 % | 18,228.62 | 10.00 % | 1,822.86 | 0.00 % | 1,822.86 |
| APK1 | 54.59 | 46.19 | 0.66 | 84.61 % | 58,181.61 | 10.00 % | 5,818.16 | 0.00 % | 5,818.16 |
| TCN1 | 67.41 | 55.82 | 0.23 | 82.80 % | 69,210.59 | 10.00 % | 6,921.06 | 0.00 % | 6,921.06 |
| TKS1 | 77.69 | 63.36 | 0.13 | 81.55 % | 60,522.07 | 10.00 % | 6,052.21 | 0.00 % | 6,052.21 |
| UDN1 | 42.51 | 34.60 | 0.06 | 81.39 % | 43,029.39 | 10.00 % | 4,302.94 | 0.00 % | 4,302.94 |
| PKD1 | 69.52 | 55.19 | 0.08 | 79.39 % | 76,339.91 | 0.00 % | | 0.00 % | |
| ASM1 | 43.13 | 31.92 | 0.33 | 74.00 % | 31,930.13 | 0.00 % | | 0.00 % | |
| RPM1 | 101.37 | 72.25 | 0.00 | 71.27 % | 75,276.87 | 0.00 % | | 0.00 % | |
| TKY1 | 47.42 | 33.26 | 0.15 | 70.14 % | 41,562.37 | 0.00 % | | 0.00 % | |
| SGT1 | 25.28 | 16.71 | 0.00 | 66.10 % | 18,594.15 | 0.00 % | | 0.00 % | |
| COL1 | 32.31 | 11.70 | 0.54 | 36.22 % | 6,704.80 | 0.00 % | | 0.00 % | |

CHENNAI-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| CH47 | 117.49 | 140.68 | 0.15 | 119.74 % | 220,945.00 | 30.00 % | 66,283.50 | 0.00 % | 66,283.50 |
| GUD1 | 70.68 | 82.82 | 0.00 | 117.18 % | 146,936.05 | 30.00 % | 44,080.82 | 0.00 % | 44,080.82 |
| CH30 | 80.04 | 91.53 | 0.00 | 114.36 % | 144,195.83 | 30.00 % | 43,258.75 | 0.00 % | 43,258.75 |
| CH39 | 40.89 | 46.32 | 0.09 | 113.29 % | 81,999.08 | 30.00 % | 24,599.72 | 0.00 % | 24,599.72 |
| CH38 | 49.37 | 55.09 | 0.00 | 111.59 % | 81,513.69 | 30.00 % | 24,454.11 | 0.00 % | 24,454.11 |
| CH48 | 91.68 | 99.77 | 0.15 | 108.81 % | 180,020.17 | 25.00 % | 45,005.04 | 0.00 % | 45,005.04 |
| CH45 | 74.33 | 80.63 | 0.21 | 108.47 % | 111,841.38 | 25.00 % | 27,960.35 | 0.00 % | 27,960.35 |
| CGL1 | 49.10 | 52.84 | 0.26 | 107.62 % | 82,347.63 | 25.00 % | 20,586.91 | 0.00 % | 20,586.91 |
| MRM1 | 69.07 | 72.88 | 0.16 | 105.52 % | 69,582.85 | 25.00 % | 17,395.71 | 0.00 % | 17,395.71 |
| CH28 | 109.99 | 110.63 | 0.01 | 100.58 % | 237,443.05 | 25.00 % | 59,360.76 | 0.00 % | 59,360.76 |
| CH05 | 160.21 | 160.05 | 0.42 | 99.91 % | 154,748.39 | 20.00 % | 30,949.68 | 0.00 % | 30,949.68 |
| CH35 | 68.81 | 68.22 | 0.31 | 99.15 % | 115,419.68 | 20.00 % | 23,083.94 | 0.00 % | 23,083.94 |
| CH37 | 39.77 | 37.34 | 0.00 | 93.88 % | 62,134.54 | 15.00 % | 9,320.18 | 0.00 % | 9,320.18 |
| CH07 | 115.74 | 108.15 | 0.26 | 93.44 % | 132,601.54 | 15.00 % | 19,890.23 | 0.00 % | 19,890.23 |
| CH25 | 87.19 | 80.27 | 0.04 | 92.07 % | 112,846.86 | 15.00 % | 16,927.03 | 0.00 % | 16,927.03 |
| CH42 | 113.16 | 104.15 | 0.24 | 92.04 % | 146,505.72 | 15.00 % | 21,975.86 | 0.00 % | 21,975.86 |
| CH19 | 123.78 | 112.67 | 0.28 | 91.03 % | 154,999.02 | 15.00 % | 23,249.85 | 0.00 % | 23,249.85 |
| CH49 | 108.57 | 96.21 | 0.04 | 88.61 % | 127,640.49 | 10.00 % | 12,764.05 | 0.00 % | 12,764.05 |
| CH14 | 182.79 | 161.37 | 0.09 | 88.28 % | 230,042.97 | 10.00 % | 23,004.30 | 0.00 % | 23,004.30 |
| KNR1 | 57.99 | 45.98 | 0.00 | 79.28 % | 73,540.10 | 0.00 % | | 0.00 % | |
| SKL1 | 55.06 | 42.88 | 0.31 | 77.88 % | 64,166.74 | 0.00 % | | 0.00 % | |
| GUD2 | 58.92 | 43.80 | 0.33 | 74.33 % | 57,958.82 | 0.00 % | | 0.00 % | |
| AVD1 | 90.72 | 66.90 | 0.04 | 73.75 % | 71,036.49 | 0.00 % | | 0.00 % | |
| TKM1 | 51.08 | 36.66 | 0.34 | 71.77 % | 49,911.16 | 0.00 % | | 0.00 % | |
| CH40 | 39.21 | 28.12 | 0.44 | 71.72 % | 9,008.42 | 0.00 % | | 0.00 % | |
| CH22 | 96.36 | 66.21 | 0.20 | 68.71 % | 73,833.96 | 0.00 % | | 0.00 % | |
| CH08 | 167.84 | 114.49 | 0.22 | 68.21 % | 180,320.96 | 0.00 % | | 0.00 % | |
| CH16 | 216.20 | 129.72 | 0.05 | 60.00 % | 183,400.73 | 0.00 % | | 0.00 % | |
| CH26 | 35.52 | 15.70 | 0.00 | 44.19 % | 25,116.93 | 0.00 % | | 0.00 % | |
| MC10 | 12.94 | 4.42 | 0.00 | 34.15 % | 2,552.60 | 0.00 % | | 0.00 % | |
| CH29 | 19.40 | 5.98 | 0.78 | 30.81 % | 12,729.75 | 0.00 % | | 0.00 % | |
| MC09 | 6.45 | 1.87 | 0.00 | 29.06 % | 1,070.70 | 0.00 % | | 0.00 % | |

KL-NORTH

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| KZD1 | 363.60 | 317.80 | 0.22 | 87.40 % | 283,917.95 | 10.00 % | 28,391.80 | 0.00 % | 28,391.80 |

KL-SOUTH

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| PAS1 | 45.73 | 36.81 | 0.24 | 80.51 % | 18,031.71 | 10.00 % | 1,803.17 | 0.00 % | 1,803.17 |
| KLR1 | 36.01 | 28.58 | 0.07 | 79.35 % | 12,570.98 | 0.00 % | | 0.00 % | |
| TVP1 | 119.89 | 91.42 | 0.33 | 76.26 % | 47,256.82 | 0.00 % | | 0.00 % | |
| PNL1 | 33.14 | 22.28 | 0.28 | 67.23 % | 13,557.84 | 0.00 % | | 0.00 % | |

OTHERS

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| CZWH | 0.00 | 90.02 | 6.62 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| GHUB | 0.00 | 106.26 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| KZSD | 0.00 | 0.49 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| MSWH | 0.00 | 0.26 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| S2SD | 0.00 | 18.04 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| SZSD | 0.00 | 3.31 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| TZSD | 0.00 | 0.01 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WCHN | 0.00 | (0.02) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHC3 | 0.00 | 2.65 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHCB | 0.00 | (0.07) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHKP | 0.00 | (0.01) | -5.26 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHTM | 0.00 | (0.01) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHTV | 0.00 | (0.09) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHUT | 0.00 | (0.01) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHVL | 0.00 | (0.02) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WTRZ | 0.00 | (0.16) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WZSD | 0.00 | 0.28 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WZWH | 0.00 | 0.43 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |