

Accu.Target
7,748.09 L

Sales
6,583.84 L

Achieved %
84.97 %

HO Budget+ %
5.03 %

Total Com.
62.37 L

Note : Sales Period is From :01-Sep-2025 To :08-Sep-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	82.72	163.35	197.48 %	0.00	5.03 %	0.00
TRICHY-01	796.72	753.45	94.57 %	0.00	5.03 %	0.00
WEST-01	568.61	527.09	92.70 %	0.00	5.03 %	0.00
WEST-02	691.81	617.09	89.20 %	0.00	5.03 %	0.00
NORTH ARCOT	619.72	515.02	83.11 %	0.00	5.03 %	0.00
SOUTH-03	897.40	742.92	82.79 %	0.00	5.03 %	0.00
SOUTH ARCOT	613.25	496.70	80.99 %	0.00	5.03 %	0.00
CHENNAI-01	1,061.79	852.07	80.25 %	0.00	5.03 %	0.00
SOUTH-01	1,407.83	1,127.61	80.10 %	0.00	5.03 %	0.00
CHENNAI-02	1,008.24	741.17	73.51 %	0.00	5.03 %	0.00
OTHERS	0.00	47.38	0.00 %	0.00	0.00 %	0.00
Total	7,748.09	6,583.84	84.97 %		5.03 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	82.72	163.35	197.48%	40,000.00	5.03 %	40,000.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	PTK1	140.29	136.70	97.44%	7,500.00	5.03 %	15,000.00
	TNJ1	177.41	170.32	96.00%	7,500.00	5.03 %	15,000.00
	TRY1	310.87	294.91	94.87%	15,000.00	5.03 %	15,000.00
	KUM1	168.15	151.51	90.11%	7,500.00	5.03 %	7,500.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	107.05	105.96	98.99%	7,500.00	5.03 %	15,000.00
	TPR4	69.64	67.33	96.68%	0.00	5.03 %	0.00
	CBE1	245.58	236.48	96.30%	15,000.00	5.03 %	30,000.00
	PLI1	70.92	67.73	95.50%	0.00	5.03 %	0.00
	TPR1	75.43	49.59	65.75%	0.00	5.03 %	0.00
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	138.30	146.83	106.17%	15,000.00	5.03 %	20,000.00
	MTR1	145.84	138.31	94.84%	7,500.00	5.03 %	7,500.00
	SLM1	215.95	186.22	86.23%	0.00	5.03 %	7,500.00
	ERD1	191.71	145.73	76.02%	0.00	5.03 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	229.55	195.58	85.20%	0.00	5.03 %	0.00
	NA02	212.56	178.72	84.08%	0.00	5.03 %	0.00
	NA03	177.60	140.72	79.23%	0.00	5.03 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KKD2	176.76	177.36	100.34%	15,000.00	5.03 %	15,000.00
	SVG1	153.55	130.15	84.76%	0.00	5.03 %	0.00
	MDU2	267.52	217.85	81.43%	0.00	5.03 %	0.00
	KRR1	31.15	23.72	76.16%	0.00	5.03 %	0.00
	DGL1	268.42	193.82	72.21%	0.00	5.03 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	200.60	165.52	82.51%	0.00	5.03 %	0.00
	SA02	220.55	179.19	81.25%	0.00	5.03 %	0.00
	SA03	192.09	151.99	79.13%	0.00	5.03 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	207.56	187.61	90.39%	7,500.00	5.03 %	7,500.00
	CH05	269.72	225.28	83.52%	0.00	5.03 %	0.00
	CH06	338.35	261.32	77.23%	0.00	5.03 %	0.00
	CH08	246.15	177.86	72.25%	0.00	5.03 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TKS1	209.50	232.74	111.09%	40,000.00	5.03 %	40,000.00
	NGR1	221.23	197.63	89.33%	0.00	5.03 %	7,500.00
	TUT1	284.48	254.13	89.33%	0.00	5.03 %	15,000.00
	VNR1	180.48	148.04	82.02%	0.00	5.03 %	0.00
	KVT1	236.36	181.26	76.69%	0.00	5.03 %	0.00
	TVL1	275.78	113.82	41.27%	0.00	5.03 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	275.13	229.12	83.28%	0.00	5.03 %	0.00
	CH01	259.25	193.30	74.56%	0.00	5.03 %	0.00
	CH07	263.63	181.11	68.70%	0.00	5.03 %	0.00
	CH09	210.22	137.63	65.47%	0.00	5.03 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	1.20	0.00%	0.00	0.00 %	0.00
	CH02	0.00	32.87	0.00%	0.00	0.00 %	0.00
	HO01	0.00	6.79	0.00%	0.00	0.00 %	0.00
	MDU1	0.00	2.00	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.94	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	1.80	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	1.78	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	16.31	41.07	0.00	251.76 %	27,383.60	40.00 %	10,953.44	5.03 %	10,953.44
TVP1	44.42	93.64	0.33	210.78 %	49,726.90	40.00 %	19,890.76	5.03 %	19,890.76
KLR1	21.98	28.64	0.00	130.31 %	24,636.60	40.00 %	9,854.64	5.03 %	9,854.64

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PDK1	13.33	18.51	0.00	138.88 %	14,486.70	40.00 %	5,794.68	5.03 %	5,794.68
ORU1	15.95	19.30	0.02	120.96 %	18,700.40	40.00 %	7,480.16	5.03 %	7,480.16
TYR1	27.42	31.36	0.00	114.37 %	21,787.70	30.00 %	6,536.31	5.03 %	8,715.08
NGT1	29.10	33.07	0.00	113.66 %	29,745.70	30.00 %	8,923.71	5.03 %	8,923.71
KIK1	25.93	28.05	0.00	108.20 %	23,459.50	25.00 %	5,864.88	5.03 %	7,037.85
MSI1	14.09	15.08	0.13	107.00 %	17,049.30	25.00 %	4,262.33	5.03 %	5,114.79
KRN1	13.61	14.41	0.00	105.92 %	16,215.20	25.00 %	4,053.80	5.03 %	4,864.56
MDI1	23.88	24.84	0.00	104.03 %	24,756.00	25.00 %	6,189.00	5.03 %	6,189.00
MVM1	36.84	37.48	0.05	101.74 %	45,225.20	25.00 %	11,306.30	5.03 %	11,306.30
TRY1	160.75	163.45	0.06	101.67 %	105,631.30	25.00 %	26,407.83	5.03 %	26,407.83
TVR1	13.36	13.46	0.00	100.74 %	11,567.40	25.00 %	2,891.85	5.03 %	2,891.85
PBR2	47.35	47.52	0.06	100.37 %	30,957.10	25.00 %	7,739.28	5.03 %	7,739.28
TTP1	20.81	20.61	0.00	99.06 %	16,932.90	20.00 %	3,386.58	5.03 %	4,233.23
PTK1	32.54	32.19	0.32	98.91 %	29,047.00	20.00 %	5,809.40	5.03 %	7,261.75
TNJ2	35.49	33.07	0.50	93.16 %	25,457.40	15.00 %	3,818.61	5.03 %	5,091.48
TVR2	35.90	32.70	0.33	91.10 %	26,311.50	15.00 %	3,946.73	5.03 %	5,262.30
AYR1	19.39	17.14	0.00	88.39 %	15,334.90	10.00 %	1,533.49	5.03 %	2,300.24
KUM1	43.49	37.97	0.05	87.30 %	36,125.20	10.00 %	3,612.52	5.03 %	5,418.78
JKM1	23.16	18.83	0.65	81.30 %	18,427.80	10.00 %	1,842.78	5.03 %	1,842.78
NMM1	19.82	15.54	0.00	78.40 %	20,388.30	0.00 %		5.03 %	2,038.83
TNJ1	53.71	39.84	0.00	74.18 %	30,055.40	0.00 %		5.03 %	
APM1	14.14	10.44	0.15	73.82 %	10,699.40	0.00 %		5.03 %	
NCK1	15.40	11.08	0.00	71.95 %	12,306.50	0.00 %		5.03 %	
PBR1	15.92	11.13	0.00	69.93 %	9,732.60	0.00 %		5.03 %	
TRY2	15.76	9.90	0.00	62.82 %	6,246.10	0.00 %		5.03 %	
TRY3	29.59	16.48	0.35	55.71 %	12,660.10	0.00 %		5.03 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	8.73	17.94	0.07	205.57 %	21,259.20	40.00 %	8,503.68	5.03 %	8,503.68
KMR1	28.60	43.87	0.03	153.40 %	45,211.60	40.00 %	18,084.64	5.03 %	18,084.64
CBE5	13.43	18.54	0.11	137.98 %	37,591.50	40.00 %	15,036.60	5.03 %	15,036.60
GDR1	13.07	17.03	0.00	130.25 %	13,451.20	40.00 %	5,380.48	5.03 %	5,380.48
KGI1	15.87	19.57	0.00	123.31 %	11,343.40	40.00 %	4,537.36	5.03 %	4,537.36
CBE3	7.83	9.31	0.01	118.87 %	13,828.30	30.00 %	4,148.49	5.03 %	5,531.32
CNR1	13.38	15.47	0.00	115.58 %	12,874.40	30.00 %	3,862.32	5.03 %	5,149.76
SYM2	10.57	11.70	0.00	110.61 %	13,653.90	30.00 %	4,096.17	5.03 %	4,096.17
SNR1	18.16	19.99	0.22	110.07 %	24,167.50	30.00 %	7,250.25	5.03 %	7,250.25
KGM1	10.59	11.51	0.83	108.64 %	12,375.40	25.00 %	3,093.85	5.03 %	3,712.62
PDM1	9.20	9.70	0.02	105.52 %	10,109.80	25.00 %	2,527.45	5.03 %	3,032.94
DPM2	13.45	13.25	0.00	98.55 %	19,100.60	20.00 %	3,820.12	5.03 %	4,775.15
CBE6	22.75	22.18	0.00	97.51 %	26,543.50	20.00 %	5,308.70	5.03 %	6,635.88
TPR3	16.24	15.33	0.10	94.39 %	27,771.20	15.00 %	4,165.68	5.03 %	5,554.24
GBM1	13.93	12.99	0.00	93.26 %	12,559.70	15.00 %	1,883.96	5.03 %	2,511.94
UMP1	13.67	12.62	0.00	92.28 %	11,419.60	15.00 %	1,712.94	5.03 %	2,283.92
ANR1	5.35	4.91	0.00	91.86 %	6,907.50	15.00 %	1,036.13	5.03 %	1,381.50
KMD1	14.52	13.29	0.00	91.54 %	22,721.50	15.00 %	3,408.23	5.03 %	4,544.30
CBE2	87.80	77.02	0.02	87.73 %	76,424.20	10.00 %	7,642.42	5.03 %	11,463.63
PLI1	24.01	20.65	0.00	86.00 %	23,118.60	10.00 %	2,311.86	5.03 %	3,467.79
SUL1	12.55	10.53	0.00	83.88 %	15,363.90	10.00 %	1,536.39	5.03 %	1,536.39
UAM1	33.14	27.78	0.00	83.82 %	20,732.90	10.00 %	2,073.29	5.03 %	2,073.29
TPR1	25.07	19.38	0.21	77.31 %	14,449.20	0.00 %		5.03 %	1,444.92
MPM1	17.06	12.83	0.30	75.19 %	18,556.70	0.00 %		5.03 %	
CBE1	18.22	13.20	0.00	72.46 %	18,600.60	0.00 %		5.03 %	
AVI1	14.97	10.84	0.46	72.42 %	12,501.00	0.00 %		5.03 %	
CBE4	36.24	21.84	0.13	60.27 %	26,966.20	0.00 %		5.03 %	
TPR4	16.10	8.96	0.00	55.65 %	9,825.40	0.00 %		5.03 %	
TPR2	34.12	14.89	0.32	43.63 %	14,127.50	0.00 %		5.03 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGI1	12.58	19.39	0.00	154.12 %	18,696.70	40.00 %	7,478.68	5.03 %	7,478.68
PMP1	14.32	18.47	0.15	129.04 %	8,949.30	40.00 %	3,579.72	5.03 %	3,579.72
OML1	18.98	22.77	0.23	119.98 %	22,072.40	30.00 %	6,621.72	5.03 %	8,828.96
VKL1	12.33	14.51	0.00	117.74 %	13,658.80	30.00 %	4,097.64	5.03 %	5,463.52
MCR1	18.18	20.84	0.03	114.63 %	24,350.80	30.00 %	7,305.24	5.03 %	9,740.32
APN1	16.11	18.36	0.00	113.96 %	20,992.30	30.00 %	6,297.69	5.03 %	6,297.69
PLC1	13.30	14.80	0.18	111.32 %	8,312.50	30.00 %	2,493.75	5.03 %	2,493.75
EDP1	8.99	9.95	0.00	110.61 %	5,976.50	30.00 %	1,792.95	5.03 %	1,792.95
HRR1	16.68	17.84	0.00	106.93 %	11,852.30	25.00 %	2,963.08	5.03 %	3,555.69
HSR2	40.16	42.61	0.03	106.10 %	29,516.70	25.00 %	7,379.18	5.03 %	8,855.01
VPD1	23.13	23.70	0.00	102.47 %	28,734.90	25.00 %	7,183.73	5.03 %	7,183.73
ATU1	26.34	24.80	0.00	94.14 %	16,181.80	15.00 %	2,427.27	5.03 %	3,236.36
KRI1	17.79	16.66	0.00	93.67 %	10,574.80	15.00 %	1,586.22	5.03 %	2,114.96
HSR1	25.63	23.96	0.22	93.45 %	24,710.10	15.00 %	3,706.52	5.03 %	4,942.02
ERD2	33.23	30.71	0.07	92.40 %	40,458.70	15.00 %	6,068.81	5.03 %	8,091.74
SLM3	32.29	29.42	0.00	91.11 %	19,675.90	15.00 %	2,951.39	5.03 %	3,935.18
BMD1	13.38	12.00	0.00	89.69 %	13,957.80	10.00 %	1,395.78	5.03 %	2,093.67
DPR2	15.20	13.00	0.00	85.54 %	8,582.00	10.00 %	858.20	5.03 %	858.20
TCG1	16.01	13.64	0.00	85.20 %	10,446.70	10.00 %	1,044.67	5.03 %	1,044.67
TRM1	29.03	24.64	0.00	84.89 %	24,889.40	10.00 %	2,488.94	5.03 %	2,488.94
DPR1	11.54	9.47	0.00	82.11 %	9,582.30	10.00 %	958.23	5.03 %	958.23
MTR1	22.86	17.75	0.00	77.64 %	16,203.00	0.00 %		5.03 %	1,620.30
EPI1	18.79	14.58	0.00	77.60 %	16,020.20	0.00 %		5.03 %	1,602.02
SLM2	20.58	15.50	0.00	75.34 %	12,916.10	0.00 %		5.03 %	
KVP1	14.53	10.94	0.00	75.29 %	13,290.50	0.00 %		5.03 %	
ERD1	31.80	23.78	0.00	74.77 %	25,041.90	0.00 %		5.03 %	
NKL2	33.90	24.77	0.00	73.08 %	29,796.10	0.00 %		5.03 %	
SLM1	69.73	49.92	0.00	71.59 %	32,809.80	0.00 %		5.03 %	
RSP1	18.18	12.69	0.00	69.83 %	14,063.90	0.00 %		5.03 %	
KMM1	13.50	8.59	0.44	63.64 %	9,865.10	0.00 %		5.03 %	
PDR1	12.45	7.89	0.00	63.35 %	10,410.00	0.00 %		5.03 %	
CMI1	10.60	5.75	0.00	54.26 %	8,389.30	0.00 %		5.03 %	
SGG1	9.71	3.40	0.00	34.96 %	3,234.60	0.00 %		5.03 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANI1	13.94	17.73	0.21	127.23 %	16,110.30	40.00 %	6,444.12	5.03 %	6,444.12
ABR1	22.03	24.08	0.06	109.26 %	21,278.30	25.00 %	5,319.58	5.03 %	6,383.49
VEL2	36.53	39.79	0.02	108.92 %	41,986.30	25.00 %	10,496.58	5.03 %	12,595.89
VNB1	15.91	17.07	0.03	107.27 %	13,832.00	25.00 %	3,458.00	5.03 %	4,149.60
WJP1	18.61	17.66	0.09	94.90 %	13,558.00	15.00 %	2,033.70	5.03 %	2,711.60
AKM1	23.47	21.74	0.05	92.60 %	22,143.30	15.00 %	3,321.50	5.03 %	4,428.66
SBR1	33.76	31.04	0.16	91.95 %	37,216.50	15.00 %	5,582.48	5.03 %	7,443.30
BGR1	13.85	12.71	0.00	91.73 %	13,023.70	15.00 %	1,953.56	5.03 %	2,604.74
VSI1	19.25	17.33	0.12	90.03 %	20,733.10	10.00 %	2,073.31	5.03 %	3,109.97
KPM2	66.78	59.05	0.03	88.43 %	42,748.50	10.00 %	4,274.85	5.03 %	6,412.28
CYR1	14.47	12.55	0.12	86.75 %	12,426.20	10.00 %	1,242.62	5.03 %	1,863.93
TRR1	36.35	31.48	0.12	86.59 %	26,611.00	10.00 %	2,661.10	5.03 %	3,991.65
ARC2	28.20	23.97	0.16	85.00 %	19,423.10	10.00 %	1,942.31	5.03 %	1,942.31
CPT1	10.83	9.08	0.00	83.87 %	12,001.50	10.00 %	1,200.15	5.03 %	1,200.15
PTU1	8.37	6.93	0.00	82.86 %	5,233.50	10.00 %	523.35	5.03 %	523.35
GDM1	20.86	16.23	0.23	77.77 %	16,934.00	0.00 %		5.03 %	1,693.40
SLG1	13.90	10.42	0.00	74.96 %	12,286.80	0.00 %		5.03 %	
KPM1	24.72	18.37	0.24	74.29 %	15,955.10	0.00 %		5.03 %	
TRT1	17.23	12.80	0.00	74.29 %	10,207.40	0.00 %		5.03 %	
UGI1	14.42	10.44	0.00	72.40 %	8,664.00	0.00 %		5.03 %	
VEL1	36.16	25.75	0.00	71.21 %	25,951.70	0.00 %		5.03 %	
TRL1	46.00	29.97	0.17	65.15 %	33,468.10	0.00 %		5.03 %	
WJD1	39.35	24.51	0.06	62.28 %	26,974.10	0.00 %		5.03 %	
CGM1	27.75	16.81	0.00	60.55 %	13,255.90	0.00 %		5.03 %	
PLR1	16.95	7.52	0.00	44.37 %	6,327.20	0.00 %		5.03 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PVI1	22.63	58.13	0.07	256.89 %	56,666.10	40.00 %	22,666.44	5.03 %	22,666.44
KYK1	11.41	16.63	0.00	145.72 %	20,810.10	40.00 %	8,324.04	5.03 %	8,324.04
PNV1	11.04	13.07	0.02	118.40 %	12,330.00	30.00 %	3,699.00	5.03 %	4,932.00
TPT1	19.57	22.94	0.00	117.23 %	41,771.40	30.00 %	12,531.42	5.03 %	16,708.56
ADP1	15.49	17.26	0.00	111.43 %	19,810.10	30.00 %	5,943.03	5.03 %	5,943.03
MNM1	15.04	16.13	0.00	107.21 %	38,074.40	25.00 %	9,518.60	5.03 %	11,422.32
USL1	18.24	18.88	0.25	103.52 %	19,280.50	25.00 %	4,820.13	5.03 %	4,820.13
MPA1	22.48	22.93	0.00	102.01 %	32,465.30	25.00 %	8,116.33	5.03 %	8,116.33
MDU6	42.61	40.32	0.00	94.64 %	33,115.90	15.00 %	4,967.39	5.03 %	6,623.18
TDI1	16.20	14.92	0.12	92.08 %	16,720.50	15.00 %	2,508.08	5.03 %	3,344.10
TMM1	29.17	26.71	0.00	91.58 %	24,512.00	15.00 %	3,676.80	5.03 %	4,902.40
MDU2	49.86	45.65	0.13	91.56 %	34,089.10	15.00 %	5,113.37	5.03 %	6,817.82
MLR1	15.17	13.85	0.00	91.29 %	14,088.70	15.00 %	2,113.31	5.03 %	2,817.74
NTM1	16.88	15.20	0.00	90.05 %	12,635.40	10.00 %	1,263.54	5.03 %	1,895.31
CBM1	22.90	19.58	0.20	85.53 %	20,975.90	10.00 %	2,097.59	5.03 %	2,097.59
ODM1	15.34	12.67	0.00	82.59 %	9,247.30	10.00 %	924.73	5.03 %	924.73
CMR1	13.71	10.82	0.13	78.92 %	9,475.90	0.00 %		5.03 %	947.59
SGP1	10.98	8.56	0.70	78.01 %	10,871.30	0.00 %		5.03 %	1,087.13
TEN2	23.36	17.99	0.00	77.00 %	12,806.60	0.00 %		5.03 %	1,280.66
PNI1	14.05	10.70	0.27	76.16 %	9,123.00	0.00 %		5.03 %	912.30
KPT1	17.16	13.05	0.69	76.02 %	12,028.80	0.00 %		5.03 %	
TEN1	23.48	17.07	1.66	72.70 %	19,117.90	0.00 %		5.03 %	
SVG1	21.77	15.76	0.43	72.38 %	14,445.30	0.00 %		5.03 %	
DGL1	57.39	41.10	2.01	71.62 %	44,791.50	0.00 %		5.03 %	
MDU1	116.32	82.49	0.11	70.91 %	61,047.30	0.00 %		5.03 %	
KKD2	21.09	14.80	0.00	70.16 %	19,299.80	0.00 %		5.03 %	
KRR1	15.81	11.06	0.01	69.93 %	12,076.10	0.00 %		5.03 %	
MDU4	22.53	14.95	0.00	66.34 %	13,681.40	0.00 %		5.03 %	
BNR1	18.32	11.79	0.71	64.34 %	12,115.20	0.00 %		5.03 %	
MDU5	20.04	12.77	0.38	63.72 %	20,980.50	0.00 %		5.03 %	
MDU3	35.28	22.43	0.20	63.58 %	18,779.10	0.00 %		5.03 %	
NKI1	14.73	9.20	0.75	62.48 %	10,835.90	0.00 %		5.03 %	
PKM1	14.27	8.90	0.07	62.37 %	9,346.80	0.00 %		5.03 %	
BTU1	11.63	7.18	0.27	61.72 %	7,815.00	0.00 %		5.03 %	
DKI1	31.08	18.17	0.00	58.45 %	19,017.10	0.00 %		5.03 %	
DGL2	21.26	8.63	0.00	40.61 %	10,230.20	0.00 %		5.03 %	
ATG1	29.13	10.65	0.00	36.55 %	17,029.10	0.00 %		5.03 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ULP1	29.82	36.48	0.10	122.35 %	29,423.10	40.00 %	11,769.24	5.03 %	11,769.24
VPM2	31.45	35.35	0.23	112.42 %	27,634.90	30.00 %	8,290.47	5.03 %	8,290.47
KLM1	27.76	30.82	0.24	111.01 %	35,483.40	30.00 %	10,645.02	5.03 %	10,645.02
KML1	16.57	18.25	0.00	110.12 %	13,980.80	30.00 %	4,194.24	5.03 %	4,194.24
PRT1	25.15	23.67	0.12	94.10 %	21,297.20	15.00 %	3,194.58	5.03 %	4,259.44
CUD1	57.86	50.09	1.87	86.58 %	51,645.20	10.00 %	5,164.52	5.03 %	7,746.78
CDM1	34.68	29.58	0.17	85.29 %	23,157.00	10.00 %	2,315.70	5.03 %	2,315.70
SJI1	30.49	25.82	0.00	84.67 %	20,806.50	10.00 %	2,080.65	5.03 %	2,080.65
TRK1	39.54	32.85	1.11	83.08 %	31,810.10	10.00 %	3,181.01	5.03 %	3,181.01
MKM1	16.18	13.01	0.01	80.37 %	11,435.50	10.00 %	1,143.55	5.03 %	1,143.55
POY1	49.91	38.73	0.14	77.60 %	41,003.20	0.00 %		5.03 %	4,100.32
VPM1	13.21	10.22	0.00	77.40 %	10,030.10	0.00 %		5.03 %	1,003.01
VCM1	18.85	14.55	0.00	77.20 %	8,615.10	0.00 %		5.03 %	861.51
TVM1	17.96	12.61	0.00	70.21 %	9,215.80	0.00 %		5.03 %	
POY2	48.90	32.88	0.06	67.24 %	32,111.90	0.00 %		5.03 %	
STP1	14.91	9.34	0.00	62.61 %	7,289.40	0.00 %		5.03 %	
TDM1	32.97	20.24	0.11	61.40 %	13,966.30	0.00 %		5.03 %	
KKI2	36.90	22.58	0.21	61.18 %	18,344.00	0.00 %		5.03 %	
NVL2	43.66	24.74	0.00	56.67 %	27,108.50	0.00 %		5.03 %	
TVM2	26.47	14.89	0.09	56.27 %	9,053.40	0.00 %		5.03 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TKM1	18.42	21.00	0.26	113.99 %	21,943.30	30.00 %	6,582.99	5.03 %	8,777.32
CH35	20.44	22.48	0.07	110.00 %	21,149.40	30.00 %	6,344.82	5.03 %	6,344.82
CH45	31.41	32.28	0.31	102.79 %	25,372.00	25.00 %	6,343.00	5.03 %	6,343.00
CH42	44.15	45.11	0.01	102.16 %	42,106.00	25.00 %	10,526.50	5.03 %	10,526.50
CH37	14.53	14.68	0.18	101.01 %	12,458.20	25.00 %	3,114.55	5.03 %	3,114.55
MC10	10.27	9.87	0.00	96.04 %	3,296.20	20.00 %	659.24	5.03 %	824.05
CH30	31.91	29.52	0.00	92.52 %	14,977.90	15.00 %	2,246.69	5.03 %	2,995.58
CH16	72.75	64.67	0.30	88.90 %	70,946.80	10.00 %	7,094.68	5.03 %	10,642.02
GUD1	33.65	29.79	0.33	88.55 %	40,528.30	10.00 %	4,052.83	5.03 %	6,079.25
CH48	48.81	43.04	0.02	88.18 %	44,696.40	10.00 %	4,469.64	5.03 %	6,704.46
GUD2	32.47	28.16	0.00	86.73 %	26,992.30	10.00 %	2,699.23	5.03 %	4,048.85
CGL1	25.32	21.21	0.37	83.76 %	15,671.70	10.00 %	1,567.17	5.03 %	1,567.17
CH14	88.77	73.55	0.32	82.86 %	68,376.60	10.00 %	6,837.66	5.03 %	6,837.66
SKL1	23.37	19.16	0.30	81.98 %	20,499.10	10.00 %	2,049.91	5.03 %	2,049.91
MRM1	32.66	26.14	0.74	80.05 %	26,972.70	0.00 %		5.03 %	2,697.27
CH28	40.66	32.47	0.17	79.87 %	47,290.10	0.00 %		5.03 %	4,729.01
CH19	50.21	39.84	0.27	79.34 %	44,134.20	0.00 %		5.03 %	4,413.42
CH05	60.24	46.90	0.36	77.85 %	45,780.70	0.00 %		5.03 %	4,578.07
CH22	32.71	25.10	0.19	76.74 %	26,350.00	0.00 %		5.03 %	2,635.00
CH08	69.13	52.11	0.12	75.38 %	63,254.70	0.00 %		5.03 %	
CH11	37.85	27.30	0.13	72.13 %	31,347.50	0.00 %		5.03 %	
AVD1	42.36	30.52	0.20	72.04 %	30,486.10	0.00 %		5.03 %	
CH38	27.63	19.57	0.28	70.84 %	20,185.20	0.00 %		5.03 %	
KNR1	28.62	19.13	0.17	66.85 %	20,150.70	0.00 %		5.03 %	
CH26	11.48	7.63	0.35	66.50 %	7,690.30	0.00 %		5.03 %	
CH07	54.63	33.98	0.01	62.20 %	30,440.80	0.00 %		5.03 %	
CH29	10.04	6.15	0.00	61.29 %	7,958.40	0.00 %		5.03 %	
CH39	26.84	16.03	0.00	59.74 %	16,849.40	0.00 %		5.03 %	
MC09	5.71	2.58	0.00	45.13 %	1,835.50	0.00 %		5.03 %	
CH40	27.39	10.11	0.10	36.91 %	4,346.50	0.00 %		5.03 %	
MC02	7.37	1.97	0.00	26.78 %	926.10	0.00 %		5.03 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
RPM1	53.23	85.11	0.00	159.88 %	71,120.60	40.00 %	28,448.24	5.03 %	28,448.24
SDI1	28.59	44.64	0.08	156.15 %	39,940.40	40.00 %	15,976.16	5.03 %	15,976.16
ERL2	18.91	29.37	0.00	155.30 %	28,591.50	40.00 %	11,436.60	5.03 %	11,436.60
SKD1	12.05	16.59	0.08	137.71 %	24,012.10	40.00 %	9,604.84	5.03 %	9,604.84
KYR1	12.37	14.16	0.51	114.52 %	14,019.30	30.00 %	4,205.79	5.03 %	5,607.72
TYI1	17.46	19.39	0.00	111.07 %	24,249.10	30.00 %	7,274.73	5.03 %	7,274.73
PKD1	21.04	23.32	0.12	110.81 %	24,094.40	30.00 %	7,228.32	5.03 %	7,228.32
COL1	9.15	10.09	0.00	110.31 %	10,024.90	30.00 %	3,007.47	5.03 %	3,007.47
MAR1	42.42	45.32	0.00	106.83 %	32,035.20	25.00 %	8,008.80	5.03 %	9,610.56
VNR1	19.63	20.96	0.00	106.76 %	20,007.60	25.00 %	5,001.90	5.03 %	6,002.28
TKY1	24.43	24.90	0.01	101.93 %	26,456.50	25.00 %	6,614.13	5.03 %	6,614.13
MMT1	20.75	21.13	0.00	101.86 %	19,323.90	25.00 %	4,830.98	5.03 %	4,830.98
VNR2	54.99	55.86	0.10	101.58 %	52,337.50	25.00 %	13,084.38	5.03 %	13,084.38
SVK1	35.69	34.62	0.24	97.02 %	33,426.20	20.00 %	6,685.24	5.03 %	8,356.55
TKS2	44.27	41.45	0.18	93.61 %	33,712.90	15.00 %	5,056.94	5.03 %	6,742.58
RND1	45.02	41.67	0.20	92.56 %	43,210.90	15.00 %	6,481.64	5.03 %	8,642.18
PDI1	18.17	16.70	0.10	91.89 %	14,441.60	15.00 %	2,166.24	5.03 %	2,888.32
VKM1	16.74	15.30	0.00	91.39 %	21,892.20	15.00 %	3,283.83	5.03 %	4,378.44
NGR1	85.58	78.15	0.17	91.32 %	57,134.90	15.00 %	8,570.24	5.03 %	11,426.98
UDN1	16.60	14.78	0.00	89.03 %	13,555.90	10.00 %	1,355.59	5.03 %	2,033.39
TUT2	54.94	47.56	0.00	86.57 %	48,787.60	10.00 %	4,878.76	5.03 %	7,318.14
SNL1	22.17	19.04	0.00	85.86 %	14,402.00	10.00 %	1,440.20	5.03 %	2,160.30
TKS1	38.85	33.00	0.06	84.93 %	36,207.60	10.00 %	3,620.76	5.03 %	3,620.76
VLY1	39.05	33.00	0.52	84.51 %	27,498.00	10.00 %	2,749.80	5.03 %	2,749.80
ARM1	17.18	14.29	0.00	83.16 %	14,015.00	10.00 %	1,401.50	5.03 %	1,401.50
KGL1	18.16	14.91	0.00	82.09 %	10,034.20	10.00 %	1,003.42	5.03 %	1,003.42
TCN1	29.31	23.93	0.00	81.62 %	25,076.00	10.00 %	2,507.60	5.03 %	2,507.60
TUT1	147.26	119.10	0.00	80.88 %	124,909.50	10.00 %	12,490.95	5.03 %	12,490.95
ASM1	16.12	12.89	0.38	79.95 %	16,365.00	0.00 %		5.03 %	1,636.50
STU2	14.92	9.93	0.00	66.56 %	10,860.30	0.00 %		5.03 %	
APK1	26.97	17.16	0.20	63.62 %	24,540.80	0.00 %		5.03 %	
TVL2	13.58	7.00	0.19	51.56 %	3,566.40	0.00 %		5.03 %	
APK2	43.19	19.43	0.24	44.99 %	18,899.60	0.00 %		5.03 %	
SGT1	26.39	11.85	0.00	44.90 %	6,381.90	0.00 %		5.03 %	
KVT1	92.04	41.24	0.30	44.80 %	56,052.40	0.00 %		5.03 %	
TVL1	189.85	46.64	0.08	24.57 %	45,323.50	0.00 %		5.03 %	
KSM1	20.75	3.12	0.00	15.06 %	3,192.90	0.00 %		5.03 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH32	7.35	8.40	0.00	114.34 %	5,322.20	30.00 %	1,596.66	5.03 %	2,128.88
GPD1	24.45	26.06	0.13	106.59 %	17,415.30	25.00 %	4,353.83	5.03 %	5,224.59
UKI1	22.08	21.16	0.00	95.83 %	17,697.00	20.00 %	3,539.40	5.03 %	4,424.25
MC06	11.91	11.38	0.12	95.58 %	4,868.40	20.00 %	973.68	5.03 %	1,217.10
CH12	51.48	49.14	0.05	95.44 %	42,881.10	20.00 %	8,576.22	5.03 %	10,720.28
CH18	51.05	47.02	0.08	92.11 %	55,129.70	15.00 %	8,269.46	5.03 %	11,025.94
CH33	32.16	27.73	0.00	86.21 %	35,469.50	10.00 %	3,546.95	5.03 %	5,320.43
MJR1	42.39	35.81	0.00	84.48 %	29,527.70	10.00 %	2,952.77	5.03 %	2,952.77
PON1	22.70	19.08	0.00	84.06 %	16,899.50	10.00 %	1,689.95	5.03 %	1,689.95
CH44	32.43	27.04	0.00	83.36 %	25,788.60	10.00 %	2,578.86	5.03 %	2,578.86
CH43	28.82	22.93	0.19	79.57 %	26,191.20	0.00 %		5.03 %	2,619.12
CH34	44.79	35.17	0.14	78.53 %	34,365.40	0.00 %		5.03 %	3,436.54
CH21	69.37	53.10	0.25	76.54 %	41,457.70	0.00 %		5.03 %	4,145.77
CH17	20.80	15.88	0.34	76.38 %	13,772.70	0.00 %		5.03 %	1,377.27
CH27	14.68	10.84	0.00	73.85 %	14,949.10	0.00 %		5.03 %	
CH41	32.53	23.89	0.12	73.45 %	36,278.40	0.00 %		5.03 %	
CH03	94.96	68.98	0.14	72.64 %	60,442.00	0.00 %		5.03 %	
CH20	50.24	36.47	0.13	72.58 %	31,638.00	0.00 %		5.03 %	
CH23	19.30	13.50	0.00	69.96 %	13,115.40	0.00 %		5.03 %	
MC05	16.93	11.72	0.00	69.22 %	3,128.30	0.00 %		5.03 %	
CH31	21.40	13.38	0.00	62.52 %	14,560.40	0.00 %		5.03 %	
CH06	44.65	27.37	0.00	61.29 %	24,935.20	0.00 %		5.03 %	
CH15	112.89	66.31	0.16	58.74 %	62,337.40	0.00 %		5.03 %	
MC08	6.99	3.93	0.00	56.19 %	691.70	0.00 %		5.03 %	
CH46	20.22	11.18	0.00	55.29 %	9,595.00	0.00 %		5.03 %	
CH24	42.08	22.48	0.17	53.42 %	24,651.90	0.00 %		5.03 %	
CH09	41.55	21.51	0.13	51.77 %	24,709.10	0.00 %		5.03 %	
CH36	24.46	8.80	0.00	35.98 %	8,055.60	0.00 %		5.03 %	
CH01	3.59	0.92	0.00	25.63 %	748.80	0.00 %		5.03 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	14.45	0.00	0.00 %	3,750.00	0.00 %		0.00 %	
GHUB	0.00	6.45	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.34	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	1.78	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	2.00	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	1.80	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	18.42	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	1.20	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.94	11.26	0.00 %	0.00	0.00 %		0.00 %	