



TN-Sales Spot Commission Details 08/05/2026 11:45 PM

Accu.Target 15,292.97 L	Sales 15,748.50 L	Achieved % 102.98 %	HO Budget+% 0.00 %	Total Com. 185.72 L
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Note : Sales Period is From :01-May-2026 To :08-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	1,056.97	1,194.54	113.02 %	88,000.00	0.00 %	88,000.00
WEST-02	1,266.97	1,367.56	107.94 %	0.00	0.00 %	0.00
TRICHY-01	1,917.66	2,054.82	107.15 %	0.00	0.00 %	0.00
WEST-01	904.64	951.07	105.13 %	0.00	0.00 %	0.00
SOUTH-03	1,748.65	1,838.31	105.13 %	108,000.00	0.00 %	108,000.00
CHENNAI-02	1,901.08	1,963.04	103.26 %	114,000.00	0.00 %	114,000.00
SOUTH ARCOT	1,148.00	1,183.03	103.05 %	66,000.00	0.00 %	66,000.00
SOUTH-01	2,452.37	2,328.68	94.96 %	0.00	0.00 %	0.00
CHENNAI-01	2,364.74	2,197.94	92.95 %	63,000.00	0.00 %	63,000.00
KL-NORTH	323.20	290.11	89.76 %	0.00	0.00 %	0.00
KL-SOUTH	208.68	164.86	79.00 %	0.00	0.00 %	0.00
OTHERS	0.00	214.54	0.00 %	0.00	0.00 %	0.00
Total	15,292.97	15,748.50	102.98 %		0.00 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	323.82	409.97	126.60%	120,000.00	0.00 %	120,000.00
	NA01	388.25	422.08	108.71%	60,000.00	0.00 %	60,000.00
	NA03	344.89	362.50	105.10%	45,000.00	0.00 %	45,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	251.89	286.82	113.87%	40,000.00	0.00 %	40,000.00
	SLM1	387.17	431.54	111.46%	80,000.00	0.00 %	80,000.00
	ERD1	370.35	397.17	107.24%	45,000.00	0.00 %	45,000.00
MTR1	257.57	252.03	97.85%	15,000.00	0.00 %	15,000.00	

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	415.37	497.79	119.84%	80,000.00	0.00 %	80,000.00
	TNJ1	446.22	490.70	109.97%	60,000.00	0.00 %	60,000.00
	PBR1	482.11	493.21	102.30%	60,000.00	0.00 %	60,000.00
TRY1	573.96	573.13	99.86%	37,500.00	0.00 %	37,500.00	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	99.42	125.23	125.96%	30,000.00	0.00 %	30,000.00
	UAM1	135.16	165.76	122.64%	30,000.00	0.00 %	30,000.00
	PLI1	122.01	129.74	106.34%	15,000.00	0.00 %	15,000.00
	TPR1	103.60	109.45	105.65%	15,000.00	0.00 %	15,000.00
CBE1	444.45	420.90	94.70%	30,000.00	0.00 %	30,000.00	

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	170.16	203.06	119.33%	40,000.00	0.00 %	40,000.00
	MDU1	677.83	774.98	114.33%	140,000.00	0.00 %	140,000.00
	KKD2	390.87	386.12	98.79%	22,500.00	0.00 %	22,500.00
	SVG1	311.78	296.73	95.17%	15,000.00	0.00 %	15,000.00
	TEN1	198.02	177.42	89.60%	0.00	0.00 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	454.43	485.77	106.90%	60,000.00	0.00 %	60,000.00
	CH01	513.48	548.46	106.81%	75,000.00	0.00 %	75,000.00
	CH04	504.08	528.31	104.80%	75,000.00	0.00 %	75,000.00
	CH09	429.10	400.50	93.34%	30,000.00	0.00 %	30,000.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	421.33	467.29	110.91%	80,000.00	0.00 %	80,000.00
	SA03	301.32	300.15	99.61%	22,500.00	0.00 %	22,500.00
	SA01	425.34	415.59	97.71%	30,000.00	0.00 %	30,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	283.76	291.82	102.84%	30,000.00	0.00 %	30,000.00
	TVL1	411.62	416.73	101.24%	60,000.00	0.00 %	60,000.00
	KVT1	444.89	447.96	100.69%	60,000.00	0.00 %	60,000.00
	TUT1	588.81	534.69	90.81%	37,500.00	0.00 %	37,500.00
	NGR1	391.50	348.06	88.90%	0.00	0.00 %	0.00
	TKS1	331.79	289.41	87.23%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	426.01	428.00	100.47%	60,000.00	0.00 %	60,000.00
	CH05	584.77	574.36	98.22%	37,500.00	0.00 %	37,500.00
	CH03	392.16	379.67	96.82%	22,500.00	0.00 %	22,500.00
	CH06	504.42	444.45	88.11%	0.00	0.00 %	0.00
	CH10	457.39	371.45	81.21%	0.00	0.00 %	0.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	323.20	290.11	89.76%	0.00	0.00 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	208.68	164.86	79.00%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.23	0.00%	0.00	0.00 %	0.00
	CH02	0.00	86.29	0.00%	0.00	0.00 %	0.00
	HO01	0.00	106.53	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	3.31	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	SA02	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.43	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	(0.14)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	17.95	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL2	62.68	109.21	0.10	174.23 %	143,516.21	40.00 %	57,406.48	0.00 %	57,406.48
PTU1	15.55	22.06	0.00	141.87 %	18,624.63	40.00 %	7,449.85	0.00 %	7,449.85
VEL1	55.88	77.99	0.05	139.58 %	90,295.38	40.00 %	36,118.15	0.00 %	36,118.15
VNB1	25.22	33.77	0.08	133.92 %	44,957.59	40.00 %	17,983.04	0.00 %	17,983.04
ARC2	27.58	36.08	0.05	130.82 %	43,177.26	40.00 %	17,270.90	0.00 %	17,270.90
AKM1	52.95	67.15	0.25	126.83 %	77,010.42	40.00 %	30,804.17	0.00 %	30,804.17
WJP1	30.43	38.06	0.00	125.07 %	48,754.45	40.00 %	19,501.78	0.00 %	19,501.78
TRR1	54.24	67.05	0.23	123.62 %	71,367.04	40.00 %	28,546.82	0.00 %	28,546.82
SLG1	24.18	29.07	0.00	120.23 %	45,074.68	40.00 %	18,029.87	0.00 %	18,029.87
CPT1	27.22	31.28	0.00	114.91 %	37,900.23	30.00 %	11,370.07	0.00 %	11,370.07
WJD1	41.17	45.49	0.70	110.51 %	83,824.26	30.00 %	25,147.28	0.00 %	25,147.28
UGI1	17.97	19.69	0.00	109.57 %	18,129.18	25.00 %	4,532.30	0.00 %	4,532.30
TRT1	39.98	43.35	0.77	108.42 %	36,074.02	25.00 %	9,018.51	0.00 %	9,018.51
SBR1	71.57	75.76	0.04	105.85 %	97,322.85	25.00 %	24,330.71	0.00 %	24,330.71
KPM1	43.39	45.33	0.00	104.47 %	50,347.97	25.00 %	12,586.99	0.00 %	12,586.99
ABR1	41.15	42.89	0.28	104.24 %	38,523.49	25.00 %	9,630.87	0.00 %	9,630.87
TRL1	76.35	79.56	0.20	104.21 %	46,698.54	25.00 %	11,674.64	0.00 %	11,674.64
GDM1	33.16	33.65	0.05	101.49 %	25,983.34	25.00 %	6,495.84	0.00 %	6,495.84
KPM2	128.48	130.30	0.03	101.42 %	143,949.02	25.00 %	35,987.26	0.00 %	35,987.26
ANI1	30.54	30.37	0.15	99.46 %	38,429.99	20.00 %	7,686.00	0.00 %	7,686.00
PLR1	21.62	19.74	0.00	91.31 %	17,407.88	15.00 %	2,611.18	0.00 %	2,611.18
CYR1	33.71	29.29	0.23	86.89 %	36,890.04	10.00 %	3,689.00	0.00 %	3,689.00
VSI1	50.79	43.93	0.00	86.51 %	54,331.81	10.00 %	5,433.18	0.00 %	5,433.18
CGM1	29.88	25.65	0.18	85.85 %	24,200.66	10.00 %	2,420.07	0.00 %	2,420.07
BGR1	21.29	17.80	0.69	83.61 %	22,042.30	10.00 %	2,204.23	0.00 %	2,204.23

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BMD1	16.67	29.23	0.01	175.31 %	29,675.57	40.00 %	11,870.23	0.00 %	11,870.23
KRI1	30.24	52.32	0.21	172.99 %	50,859.50	40.00 %	20,343.80	0.00 %	20,343.80
DPR1	15.96	25.67	0.08	160.82 %	22,891.74	40.00 %	9,156.70	0.00 %	9,156.70
SLM2	43.29	66.15	0.00	152.82 %	52,797.93	40.00 %	21,119.17	0.00 %	21,119.17
TCG1	25.08	34.25	0.31	136.57 %	34,237.72	40.00 %	13,695.09	0.00 %	13,695.09
PLC1	19.56	26.45	0.03	135.19 %	33,360.00	40.00 %	13,344.00	0.00 %	13,344.00
KVP1	20.52	27.07	0.00	131.95 %	19,908.40	40.00 %	7,963.36	0.00 %	7,963.36
ERD1	74.94	92.86	0.17	123.90 %	141,663.42	40.00 %	56,665.37	0.00 %	56,665.37
ERD2	81.56	99.05	0.12	121.44 %	199,195.68	40.00 %	79,678.27	0.00 %	79,678.27
APN1	27.67	33.53	0.10	121.15 %	46,344.80	40.00 %	18,537.92	0.00 %	18,537.92
SLM3	59.60	70.86	0.09	118.90 %	88,265.21	30.00 %	26,479.56	0.00 %	26,479.56
NKL2	50.61	59.89	0.03	118.33 %	69,899.97	30.00 %	20,969.99	0.00 %	20,969.99
EDP1	17.30	20.41	0.00	117.97 %	18,711.57	30.00 %	5,613.47	0.00 %	5,613.47
PMP1	25.93	29.98	0.01	115.64 %	24,456.41	30.00 %	7,336.92	0.00 %	7,336.92
DPR2	21.98	24.74	0.04	112.56 %	26,620.23	30.00 %	7,986.07	0.00 %	7,986.07
CMI1	14.97	16.79	0.00	112.14 %	21,611.18	30.00 %	6,483.35	0.00 %	6,483.35
SLM1	110.06	119.59	0.10	108.66 %	140,833.49	25.00 %	35,208.37	0.00 %	35,208.37
ATU1	50.85	54.84	0.00	107.84 %	60,435.15	25.00 %	15,108.79	0.00 %	15,108.79
HSR2	64.02	67.31	0.16	105.14 %	61,522.22	25.00 %	15,380.56	0.00 %	15,380.56
SGI1	19.80	20.50	0.00	103.50 %	16,888.77	25.00 %	4,222.19	0.00 %	4,222.19
TRM1	42.15	41.97	0.20	99.57 %	48,588.34	20.00 %	9,717.67	0.00 %	9,717.67
PDR1	15.99	15.85	0.00	99.15 %	31,188.53	20.00 %	6,237.71	0.00 %	6,237.71
MTR1	44.10	41.46	0.31	94.02 %	61,218.79	15.00 %	9,182.82	0.00 %	9,182.82
MCR1	35.95	32.37	0.28	90.05 %	35,762.36	10.00 %	3,576.24	0.00 %	3,576.24
KAM1	24.67	22.11	0.00	89.63 %	25,586.34	10.00 %	2,558.63	0.00 %	2,558.63
EPI1	30.72	27.25	0.27	88.70 %	30,407.37	10.00 %	3,040.74	0.00 %	3,040.74
HSR1	47.15	41.09	0.00	87.14 %	44,905.84	10.00 %	4,490.58	0.00 %	4,490.58
SGG1	15.46	13.39	0.44	86.59 %	12,595.48	10.00 %	1,259.55	0.00 %	1,259.55
VPD1	47.67	38.92	0.00	81.63 %	46,920.44	10.00 %	4,692.04	0.00 %	4,692.04
HRR1	32.93	25.49	0.70	77.43 %	20,820.76	0.00 %		0.00 %	
KMM1	28.65	21.61	0.00	75.42 %	20,334.66	0.00 %		0.00 %	
RSP1	42.94	30.58	0.41	71.23 %	30,776.59	0.00 %		0.00 %	
OML1	47.83	31.09	0.00	65.00 %	31,171.31	0.00 %		0.00 %	
VKL1	20.15	12.90	0.00	64.01 %	20,997.17	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	28.28	44.39	0.03	156.95 %	33,120.32	40.00 %	13,248.13	0.00 %	13,248.13
KIK1	34.51	53.13	0.00	153.96 %	95,029.66	40.00 %	38,011.86	0.00 %	38,011.86
NCK1	17.56	27.02	0.19	153.87 %	17,782.97	40.00 %	7,113.19	0.00 %	7,113.19
APM1	25.87	36.97	0.19	142.89 %	55,887.23	40.00 %	22,354.89	0.00 %	22,354.89
TVR2	79.55	108.51	0.19	136.40 %	124,529.46	40.00 %	49,811.78	0.00 %	49,811.78
MSI1	38.93	50.60	0.00	129.98 %	42,308.65	40.00 %	16,923.46	0.00 %	16,923.46
NMM1	27.63	35.70	1.62	129.19 %	43,781.42	40.00 %	17,512.57	0.00 %	17,512.57
KRN1	25.80	31.64	0.00	122.64 %	33,527.76	40.00 %	13,411.10	0.00 %	13,411.10
MVM1	93.01	109.51	0.14	117.74 %	163,840.36	30.00 %	49,152.11	0.00 %	49,152.11
NGT1	50.85	59.82	0.26	117.64 %	102,900.99	30.00 %	30,870.30	0.00 %	30,870.30
TRY2	28.25	33.20	0.00	117.51 %	30,663.95	30.00 %	9,199.19	0.00 %	9,199.19
PTK1	76.21	87.96	0.31	115.42 %	105,673.43	30.00 %	31,702.03	0.00 %	31,702.03
MDI1	67.28	77.20	0.18	114.75 %	88,826.12	30.00 %	26,647.84	0.00 %	26,647.84
PDK1	38.50	44.02	0.00	114.34 %	62,872.94	30.00 %	18,861.88	0.00 %	18,861.88
TYR1	56.89	64.61	0.24	113.58 %	73,871.68	30.00 %	22,161.50	0.00 %	22,161.50
TVR1	42.70	46.40	0.10	108.64 %	47,214.90	25.00 %	11,803.73	0.00 %	11,803.73
AYR1	49.38	52.65	0.13	106.61 %	58,814.28	25.00 %	14,703.57	0.00 %	14,703.57
ORU1	31.34	32.83	0.05	104.76 %	39,023.47	25.00 %	9,755.87	0.00 %	9,755.87
TNJ2	97.87	99.45	0.16	101.61 %	111,397.30	25.00 %	27,849.33	0.00 %	27,849.33
TNJ1	120.02	120.58	0.17	100.47 %	130,278.21	25.00 %	32,569.55	0.00 %	32,569.55
KUM1	107.60	106.42	0.09	98.90 %	100,799.63	20.00 %	20,159.93	0.00 %	20,159.93
JKM1	60.54	59.23	0.06	97.84 %	73,728.63	20.00 %	14,745.73	0.00 %	14,745.73
TRY1	355.61	346.24	0.04	97.37 %	439,752.57	20.00 %	87,950.51	0.00 %	87,950.51
TTP1	54.31	52.11	0.06	95.95 %	59,446.36	20.00 %	11,889.27	0.00 %	11,889.27
TRY3	55.59	52.86	0.00	95.09 %	61,685.05	15.00 %	9,252.76	0.00 %	9,252.76
TRY4	70.21	65.16	0.20	92.81 %	84,242.99	15.00 %	12,636.45	0.00 %	12,636.45
PBR2	127.19	114.43	0.06	89.96 %	99,593.76	10.00 %	9,959.38	0.00 %	9,959.38
PBR1	56.17	42.18	0.11	75.09 %	29,747.16	0.00 %		0.00 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	7.16	13.88	0.00	193.70 %	16,793.89	40.00 %	6,717.56	0.00 %	6,717.56
AVI1	16.21	26.94	0.75	166.14 %	40,686.48	40.00 %	16,274.59	0.00 %	16,274.59
MPM1	25.90	42.84	0.29	165.40 %	36,637.49	40.00 %	14,655.00	0.00 %	14,655.00
CBE3	12.86	20.29	0.14	157.77 %	16,841.07	40.00 %	6,736.43	0.00 %	6,736.43
CBE1	24.66	38.37	0.12	155.58 %	34,315.07	40.00 %	13,726.03	0.00 %	13,726.03
UMP1	20.14	30.50	0.00	151.45 %	23,620.33	40.00 %	9,448.13	0.00 %	9,448.13
GBM1	22.13	31.38	0.01	141.81 %	34,653.93	40.00 %	13,861.57	0.00 %	13,861.57
CNR1	16.67	22.24	0.01	133.44 %	18,805.92	40.00 %	7,522.37	0.00 %	7,522.37
GDR1	16.28	21.53	0.04	132.21 %	17,134.92	40.00 %	6,853.97	0.00 %	6,853.97
KMR1	50.87	64.22	0.00	126.24 %	73,837.92	40.00 %	29,535.17	0.00 %	29,535.17
KGM1	18.44	22.64	0.00	122.81 %	37,218.14	40.00 %	14,887.26	0.00 %	14,887.26
KGI1	20.18	24.13	0.00	119.56 %	13,529.96	30.00 %	4,058.99	0.00 %	4,058.99
TPR2	36.16	42.05	0.52	116.29 %	52,025.61	30.00 %	15,607.68	0.00 %	15,607.68
TPR1	41.05	47.65	0.12	116.07 %	49,993.42	30.00 %	14,998.03	0.00 %	14,998.03
UAM1	34.05	38.72	0.00	113.71 %	19,022.54	30.00 %	5,706.76	0.00 %	5,706.76
TPR4	16.88	18.85	0.82	111.67 %	28,925.68	30.00 %	8,677.70	0.00 %	8,677.70
PPI1	15.98	16.95	0.21	106.10 %	17,931.55	25.00 %	4,482.89	0.00 %	4,482.89
PDM1	18.05	18.17	0.00	100.61 %	28,886.37	25.00 %	7,221.59	0.00 %	7,221.59
PLI1	40.37	39.04	0.43	96.72 %	36,589.98	20.00 %	7,318.00	0.00 %	7,318.00
SUL1	18.89	17.91	0.95	94.86 %	29,302.40	15.00 %	4,395.36	0.00 %	4,395.36
CBE2	187.43	169.18	0.18	90.26 %	231,157.23	15.00 %	34,673.58	0.00 %	34,673.58
CBE4	43.89	39.29	0.63	89.50 %	65,045.98	10.00 %	6,504.60	0.00 %	6,504.60
SYM2	21.06	17.24	0.28	81.84 %	24,112.23	10.00 %	2,411.22	0.00 %	2,411.22
SNR1	36.74	29.28	0.37	79.68 %	51,087.75	0.00 %		0.00 %	
DPM2	25.01	19.39	0.47	77.53 %	26,858.96	0.00 %		0.00 %	
TPR3	26.39	19.75	0.64	74.85 %	26,575.00	0.00 %		0.00 %	
KMD1	22.08	16.31	0.00	73.86 %	21,158.55	0.00 %		0.00 %	
CBE6	45.02	31.69	0.37	70.38 %	38,667.11	0.00 %		0.00 %	
CBE5	24.09	10.68	0.00	44.34 %	20,707.20	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KKD3	58.46	86.94	0.00	148.72 %	128,556.89	40.00 %	51,422.76	0.00 %	51,422.76
KRR1	47.67	69.91	0.00	146.66 %	78,058.17	40.00 %	31,223.27	0.00 %	31,223.27
DGL1	175.47	255.76	0.36	145.76 %	104,520.52	40.00 %	41,808.21	0.00 %	41,808.21
MPA1	42.31	60.47	0.00	142.90 %	105,981.50	40.00 %	42,392.60	0.00 %	42,392.60
TEN1	27.89	37.53	0.46	134.56 %	34,634.66	40.00 %	13,853.86	0.00 %	13,853.86
MDU3	45.97	54.38	0.06	118.30 %	33,753.57	30.00 %	10,126.07	0.00 %	10,126.07
PNI1	23.32	26.73	2.37	114.63 %	19,566.59	30.00 %	5,869.98	0.00 %	5,869.98
PNV2	23.67	27.11	0.00	114.50 %	20,845.79	30.00 %	6,253.74	0.00 %	6,253.74
MDU1	168.30	192.54	0.17	114.40 %	123,482.14	30.00 %	37,044.64	0.00 %	37,044.64
MDU2	91.09	103.47	0.45	113.59 %	115,255.02	30.00 %	34,576.51	0.00 %	34,576.51
DGL2	38.39	43.10	0.26	112.26 %	39,081.00	30.00 %	11,724.30	0.00 %	11,724.30
BTU1	17.41	18.35	0.00	105.44 %	12,958.18	25.00 %	3,239.55	0.00 %	3,239.55
MDU7	55.92	57.74	0.23	103.25 %	64,256.42	25.00 %	16,064.11	0.00 %	16,064.11
PKM1	16.77	17.23	0.24	102.72 %	18,811.88	25.00 %	4,702.97	0.00 %	4,702.97
KPT1	21.56	22.02	1.01	102.12 %	25,309.37	25.00 %	6,327.34	0.00 %	6,327.34
SVG1	48.15	48.18	0.14	100.06 %	58,049.07	20.00 %	11,609.81	0.00 %	11,609.81
TDI1	38.66	38.39	0.02	99.31 %	61,949.31	20.00 %	12,389.86	0.00 %	12,389.86
ODM1	22.84	22.32	0.01	97.74 %	9,488.78	20.00 %	1,897.76	0.00 %	1,897.76
MDU5	29.34	27.17	0.07	92.59 %	30,878.13	15.00 %	4,631.72	0.00 %	4,631.72
MLR1	30.95	28.65	0.11	92.56 %	33,095.10	15.00 %	4,964.27	0.00 %	4,964.27
NKI1	22.53	20.83	0.09	92.44 %	14,688.71	15.00 %	2,203.31	0.00 %	2,203.31
BNR1	23.29	21.50	0.00	92.30 %	23,469.08	15.00 %	3,520.36	0.00 %	3,520.36
USL1	30.10	27.00	0.38	89.70 %	18,764.01	10.00 %	1,876.40	0.00 %	1,876.40
ATG1	72.97	64.72	0.40	88.69 %	83,391.90	10.00 %	8,339.19	0.00 %	8,339.19
KYK1	29.09	25.75	0.00	88.51 %	27,588.06	10.00 %	2,758.81	0.00 %	2,758.81
PVI1	45.44	40.15	0.14	88.37 %	55,004.03	10.00 %	5,500.40	0.00 %	5,500.40
TPT1	48.71	42.20	0.02	86.65 %	64,227.33	10.00 %	6,422.73	0.00 %	6,422.73
TMM1	56.06	48.21	0.13	85.99 %	32,790.07	10.00 %	3,279.01	0.00 %	3,279.01
SGP1	25.52	21.86	0.00	85.65 %	28,907.26	10.00 %	2,890.73	0.00 %	2,890.73
MDU6	83.29	71.01	0.19	85.26 %	58,424.47	10.00 %	5,842.45	0.00 %	5,842.45
DKI1	51.63	43.61	0.00	84.48 %	85,627.61	10.00 %	8,562.76	0.00 %	8,562.76
MNM1	25.81	21.14	0.59	81.91 %	20,602.56	10.00 %	2,060.26	0.00 %	2,060.26
ADP1	26.94	22.03	0.00	81.76 %	21,986.49	10.00 %	2,198.65	0.00 %	2,198.65
CBM1	39.97	32.19	0.00	80.53 %	43,941.88	10.00 %	4,394.19	0.00 %	4,394.19
CMR1	22.87	17.82	0.45	77.93 %	10,506.76	0.00 %		0.00 %	
TEN2	40.29	29.13	0.54	72.30 %	19,759.98	0.00 %		0.00 %	
NTM1	34.02	23.63	0.02	69.46 %	17,954.72	0.00 %		0.00 %	
MDU4	45.98	27.54	0.86	59.90 %	15,563.45	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH27	18.42	27.63	0.28	150.05 %	37,201.59	40.00 %	14,880.64	0.00 %	14,880.64
MC05	11.31	16.88	0.01	149.32 %	7,382.40	40.00 %	2,952.96	0.00 %	2,952.96
UKI1	37.67	49.37	0.07	131.07 %	72,972.98	40.00 %	29,189.19	0.00 %	29,189.19
GPD1	42.34	55.11	0.15	130.17 %	39,810.93	40.00 %	15,924.37	0.00 %	15,924.37
CH17	66.01	84.99	0.11	128.74 %	154,857.88	40.00 %	61,943.15	0.00 %	61,943.15
CH31	30.48	37.18	0.56	121.97 %	43,155.97	40.00 %	17,262.39	0.00 %	17,262.39
CH24	81.85	99.70	0.44	121.81 %	145,515.99	40.00 %	58,206.40	0.00 %	58,206.40
CH50	70.69	82.43	0.08	116.61 %	147,171.78	30.00 %	44,151.53	0.00 %	44,151.53
CH46	32.33	36.93	0.22	114.21 %	57,789.50	30.00 %	17,336.85	0.00 %	17,336.85
CH21	121.97	138.19	0.37	113.30 %	159,598.81	30.00 %	47,879.64	0.00 %	47,879.64
CH03	172.72	191.34	0.27	110.78 %	286,941.15	30.00 %	86,082.35	0.00 %	86,082.35
CH23	40.19	44.49	0.53	110.69 %	58,960.79	30.00 %	17,688.24	0.00 %	17,688.24
CH36	28.80	31.52	0.10	109.42 %	34,547.29	25.00 %	8,636.82	0.00 %	8,636.82
CH15	171.78	186.42	0.17	108.52 %	220,803.50	25.00 %	55,200.88	0.00 %	55,200.88
PON1	37.40	38.90	0.16	104.01 %	55,530.41	25.00 %	13,882.60	0.00 %	13,882.60
CH43	51.95	53.24	0.26	102.49 %	44,283.06	25.00 %	11,070.77	0.00 %	11,070.77
CH12	128.84	131.25	0.18	101.88 %	145,921.81	25.00 %	36,480.45	0.00 %	36,480.45
CH33	76.58	76.69	0.07	100.15 %	99,829.74	25.00 %	24,957.44	0.00 %	24,957.44
CH06	72.59	71.93	0.21	99.09 %	111,787.36	20.00 %	22,357.47	0.00 %	22,357.47
MJR1	74.81	72.45	0.37	96.85 %	71,169.49	20.00 %	14,233.90	0.00 %	14,233.90
CH18	93.86	90.77	0.15	96.70 %	168,106.19	20.00 %	33,621.24	0.00 %	33,621.24
CH34	75.30	71.24	0.37	94.61 %	78,807.80	15.00 %	11,821.17	0.00 %	11,821.17
CH41	68.24	58.85	2.42	86.24 %	120,583.02	10.00 %	12,058.30	0.00 %	12,058.30
CH44	71.24	59.92	0.36	84.11 %	68,502.60	10.00 %	6,850.26	0.00 %	6,850.26
CH51	84.11	65.86	0.29	78.30 %	76,449.60	0.00 %		0.00 %	
CH32	12.63	9.20	0.68	72.84 %	11,671.96	0.00 %		0.00 %	
CH20	98.71	68.79	0.25	69.69 %	96,109.88	0.00 %		0.00 %	
MC06	17.29	9.75	0.20	56.41 %	6,502.90	0.00 %		0.00 %	
CH01	10.97	2.01	0.00	18.30 %	1,395.50	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	10.33	15.28	0.00	147.95 %	12,932.85	40.00 %	5,173.14	0.00 %	5,173.14
MKM1	21.34	30.74	0.07	144.07 %	38,502.47	40.00 %	15,400.99	0.00 %	15,400.99
KML1	39.31	52.16	0.22	132.70 %	58,442.27	40.00 %	23,376.91	0.00 %	23,376.91
KLM1	56.62	71.85	0.14	126.88 %	117,289.94	40.00 %	46,915.98	0.00 %	46,915.98
PRT1	52.16	65.89	0.31	126.31 %	67,788.42	40.00 %	27,115.37	0.00 %	27,115.37
SJI2	46.91	58.99	0.00	125.75 %	58,439.12	40.00 %	23,375.65	0.00 %	23,375.65
CDM1	72.30	82.65	0.05	114.31 %	85,055.98	30.00 %	25,516.79	0.00 %	25,516.79
KKI2	61.15	66.58	0.09	108.88 %	50,891.26	25.00 %	12,722.82	0.00 %	12,722.82
CUD1	119.42	129.35	0.25	108.32 %	159,017.93	25.00 %	39,754.48	0.00 %	39,754.48
VPM2	55.50	58.41	0.13	105.24 %	69,499.09	25.00 %	17,374.77	0.00 %	17,374.77
TRK1	65.81	67.62	0.39	102.76 %	84,850.04	25.00 %	21,212.51	0.00 %	21,212.51
STP1	21.56	21.87	0.43	101.43 %	22,917.28	25.00 %	5,729.32	0.00 %	5,729.32
NVL2	68.37	68.60	0.36	100.34 %	77,891.09	25.00 %	19,472.77	0.00 %	19,472.77
ULP1	57.43	56.66	0.11	98.66 %	52,878.48	20.00 %	10,575.70	0.00 %	10,575.70
VCM2	38.72	37.60	0.44	97.12 %	36,991.40	20.00 %	7,398.28	0.00 %	7,398.28
TVM1	31.78	30.06	0.33	94.59 %	22,204.21	15.00 %	3,330.63	0.00 %	3,330.63
TDM1	38.49	35.68	0.89	92.70 %	28,648.35	15.00 %	4,297.25	0.00 %	4,297.25
TVM2	36.49	31.29	0.49	85.76 %	22,215.24	10.00 %	2,221.52	0.00 %	2,221.52
POY1	128.77	108.17	0.18	84.00 %	98,619.63	10.00 %	9,861.96	0.00 %	9,861.96
POY2	99.20	75.48	0.54	76.09 %	125,036.53	0.00 %		0.00 %	
VPM1	26.36	18.11	0.78	68.70 %	14,662.30	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	29.91	38.15	0.19	127.54 %	50,184.54	40.00 %	20,073.82	0.00 %	20,073.82
SVK1	62.57	76.36	0.34	122.04 %	86,008.52	40.00 %	34,403.41	0.00 %	34,403.41
KGL1	30.78	36.75	0.50	119.41 %	34,657.72	30.00 %	10,397.32	0.00 %	10,397.32
VNR1	31.10	36.37	0.00	116.94 %	43,044.07	30.00 %	12,913.22	0.00 %	12,913.22
VLY1	87.14	101.18	0.46	116.11 %	105,083.19	30.00 %	31,524.96	0.00 %	31,524.96
ERL2	39.71	43.92	0.07	110.59 %	66,006.24	30.00 %	19,801.87	0.00 %	19,801.87
KVT1	130.65	140.80	0.19	107.77 %	220,765.85	25.00 %	55,191.46	0.00 %	55,191.46
STU2	27.84	30.00	0.35	107.77 %	31,165.59	25.00 %	7,791.40	0.00 %	7,791.40
PDI1	27.88	29.94	0.51	107.38 %	32,076.07	25.00 %	8,019.02	0.00 %	8,019.02
APK2	36.47	37.68	0.28	103.32 %	35,548.22	25.00 %	8,887.06	0.00 %	8,887.06
SNL1	34.46	35.49	0.53	102.99 %	52,019.36	25.00 %	13,004.84	0.00 %	13,004.84
TVL1	249.72	252.30	0.06	101.03 %	290,896.80	25.00 %	72,724.20	0.00 %	72,724.20
SDI1	31.87	32.09	0.12	100.71 %	31,098.99	25.00 %	7,774.75	0.00 %	7,774.75
TKS2	90.39	87.78	0.62	97.11 %	80,448.00	20.00 %	16,089.60	0.00 %	16,089.60
RND1	93.82	90.77	0.18	96.74 %	156,156.11	20.00 %	31,231.22	0.00 %	31,231.22
NGR1	154.32	148.72	0.57	96.37 %	143,047.66	20.00 %	28,609.53	0.00 %	28,609.53
MMT1	41.62	39.20	0.00	94.17 %	30,826.23	15.00 %	4,623.93	0.00 %	4,623.93
VNR2	105.10	98.68	0.33	93.90 %	106,395.31	15.00 %	15,959.30	0.00 %	15,959.30
VKM1	34.05	31.39	0.09	92.16 %	45,314.16	15.00 %	6,797.12	0.00 %	6,797.12
TUT2	123.79	113.47	0.00	91.67 %	131,995.99	15.00 %	19,799.40	0.00 %	19,799.40
KYR1	32.36	29.59	0.10	91.45 %	35,370.38	15.00 %	5,305.56	0.00 %	5,305.56
TYI1	39.25	35.47	0.47	90.35 %	46,200.05	15.00 %	6,930.01	0.00 %	6,930.01
TUT1	288.36	258.11	0.30	89.51 %	363,984.05	10.00 %	36,398.41	0.00 %	36,398.41
MAR1	73.94	65.87	0.18	89.09 %	74,769.34	10.00 %	7,476.93	0.00 %	7,476.93
ARM1	36.42	32.40	0.37	88.96 %	24,283.12	10.00 %	2,428.31	0.00 %	2,428.31
APK1	48.53	42.73	0.72	88.06 %	53,649.13	10.00 %	5,364.91	0.00 %	5,364.91
TCN1	59.92	52.58	0.24	87.75 %	66,936.34	10.00 %	6,693.63	0.00 %	6,693.63
KSM1	19.97	16.98	0.04	85.06 %	17,027.42	10.00 %	1,702.74	0.00 %	1,702.74
PKD1	61.79	51.78	0.08	83.79 %	70,081.91	10.00 %	7,008.19	0.00 %	7,008.19
UDN1	37.78	31.15	0.07	82.45 %	38,476.34	10.00 %	3,847.63	0.00 %	3,847.63
TKS1	69.06	56.65	0.11	82.03 %	52,118.47	10.00 %	5,211.85	0.00 %	5,211.85
ASM1	38.34	30.85	0.35	80.46 %	31,296.43	10.00 %	3,129.64	0.00 %	3,129.64
RPM1	90.11	67.58	0.00	74.99 %	70,394.17	0.00 %		0.00 %	
TKY1	42.15	30.56	0.17	72.51 %	36,253.77	0.00 %		0.00 %	
SGT1	22.47	15.37	0.00	68.39 %	17,179.75	0.00 %		0.00 %	
COL1	28.72	9.97	0.64	34.73 %	4,899.45	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH47	104.43	131.02	0.15	125.46 %	212,603.95	40.00 %	85,041.58	0.00 %	85,041.58
CH30	71.15	88.19	0.00	123.95 %	139,422.13	40.00 %	55,768.85	0.00 %	55,768.85
GUD1	62.83	77.44	0.00	123.26 %	139,252.75	40.00 %	55,701.10	0.00 %	55,701.10
CH39	36.35	43.02	0.00	118.37 %	78,249.40	30.00 %	23,474.82	0.00 %	23,474.82
CH38	43.88	51.59	0.00	117.56 %	78,171.37	30.00 %	23,451.41	0.00 %	23,451.41
CH48	81.50	92.81	0.17	113.88 %	169,885.57	30.00 %	50,965.67	0.00 %	50,965.67
CGL1	43.64	49.48	0.27	113.39 %	77,988.48	30.00 %	23,396.54	0.00 %	23,396.54
CH45	66.07	72.61	0.21	109.89 %	103,321.90	25.00 %	25,830.48	0.00 %	25,830.48
CH05	142.40	154.55	0.44	108.53 %	151,158.67	25.00 %	37,789.67	0.00 %	37,789.67
MRM1	61.40	66.36	0.10	108.08 %	62,557.90	25.00 %	15,639.48	0.00 %	15,639.48
CH28	97.76	101.39	0.01	103.70 %	220,093.17	25.00 %	55,023.29	0.00 %	55,023.29
CH35	61.16	62.45	0.34	102.11 %	108,638.18	25.00 %	27,159.55	0.00 %	27,159.55
CH37	35.35	35.74	0.00	101.08 %	59,140.22	25.00 %	14,785.06	0.00 %	14,785.06
CH25	77.50	76.17	0.04	98.28 %	107,415.31	20.00 %	21,483.06	0.00 %	21,483.06
CH07	102.88	100.80	0.28	97.98 %	122,745.08	20.00 %	24,549.02	0.00 %	24,549.02
CH19	110.02	106.20	0.30	96.53 %	146,223.27	20.00 %	29,244.65	0.00 %	29,244.65
CH14	162.48	153.59	0.10	94.53 %	220,739.82	15.00 %	33,110.97	0.00 %	33,110.97
CH49	96.51	86.88	0.04	90.02 %	118,255.50	10.00 %	11,825.55	0.00 %	11,825.55
CH42	100.59	90.35	0.16	89.82 %	126,569.70	10.00 %	12,656.97	0.00 %	12,656.97
SKL1	48.94	40.44	0.32	82.63 %	61,205.39	10.00 %	6,120.54	0.00 %	6,120.54
KNR1	51.55	42.33	0.00	82.13 %	68,609.38	10.00 %	6,860.94	0.00 %	6,860.94
AVD1	80.64	64.82	0.04	80.39 %	68,920.54	10.00 %	6,892.05	0.00 %	6,892.05
GUD2	52.38	39.31	0.36	75.05 %	52,904.77	0.00 %		0.00 %	
CH08	149.19	107.19	0.24	71.85 %	173,143.11	0.00 %		0.00 %	
CH40	34.85	24.98	0.49	71.68 %	8,091.47	0.00 %		0.00 %	
CH22	85.65	61.04	0.22	71.27 %	69,269.52	0.00 %		0.00 %	
TKM1	45.40	30.14	0.41	66.39 %	45,325.72	0.00 %		0.00 %	
CH16	192.18	120.87	0.05	62.90 %	172,954.44	0.00 %		0.00 %	
CH26	31.57	15.02	0.00	47.58 %	24,449.08	0.00 %		0.00 %	
MC10	11.50	3.90	0.00	33.90 %	2,131.90	0.00 %		0.00 %	
MC09	5.73	1.87	0.00	32.69 %	1,070.70	0.00 %		0.00 %	
CH29	17.24	5.39	0.00	31.24 %	11,313.33	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	323.20	290.11	0.24	89.76 %	301,388.58	10.00 %	30,138.86	0.00 %	30,138.86

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	40.65	33.46	0.26	82.32 %	16,306.36	10.00 %	1,630.64	0.00 %	1,630.64
TVP1	106.56	85.45	0.35	80.18 %	44,286.11	10.00 %	4,428.61	0.00 %	4,428.61
KLR1	32.01	25.23	0.00	78.81 %	11,081.46	0.00 %		0.00 %	
PNL1	29.46	20.72	0.30	70.34 %	12,749.85	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	83.66	7.12	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	106.26	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.26	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	18.04	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	3.31	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.01	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	2.65	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-5.26	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHUT	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.14)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.28	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.43	0.00	0.00 %	0.00	0.00 %		0.00 %	