



TN-Sales Spot Commission Details 07/05/2026 11:45 PM

Accu.Target 13,381.35 L	Sales 14,620.95 L	Achieved % 109.26 %	HO Budget+% 0.00 %	Total Com. 173.08 L
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Note : Sales Period is From :01-May-2026 To :07-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
NORTH ARCOT	924.84	1,098.29	118.75 %	80,000.00	0.00 %	80,000.00
TRICHY-01	1,677.95	1,938.09	115.50 %	0.00	0.00 %	0.00
WEST-02	1,108.60	1,279.53	115.42 %	0.00	0.00 %	0.00
WEST-01	791.56	897.92	113.44 %	0.00	0.00 %	0.00
SOUTH-03	1,530.07	1,724.38	112.70 %	136,000.00	0.00 %	136,000.00
SOUTH ARCOT	1,004.50	1,094.24	108.93 %	60,000.00	0.00 %	60,000.00
CHENNAI-02	1,663.45	1,783.65	107.23 %	102,000.00	0.00 %	102,000.00
SOUTH-01	2,145.82	2,150.58	100.22 %	0.00	0.00 %	0.00
CHENNAI-01	2,069.15	2,033.50	98.28 %	60,000.00	0.00 %	60,000.00
KL-NORTH	282.80	266.12	94.10 %	0.00	0.00 %	0.00
KL-SOUTH	182.60	153.72	84.18 %	0.00	0.00 %	0.00
OTHERS	0.00	200.95	0.00 %	0.00	0.00 %	0.00
Total	13,381.35	14,620.95	109.26 %		0.00 %	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	283.35	378.74	133.67%	120,000.00	0.00 %	120,000.00
	NA01	339.72	385.34	113.43%	60,000.00	0.00 %	60,000.00
	NA03	301.78	334.22	110.75%	60,000.00	0.00 %	60,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	363.45	469.85	129.28%	120,000.00	0.00 %	120,000.00
	TNJ1	390.44	461.56	118.21%	80,000.00	0.00 %	80,000.00
	PBR1	421.85	464.67	110.15%	80,000.00	0.00 %	80,000.00
	TRY1	502.21	542.00	107.92%	75,000.00	0.00 %	75,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SLM1	338.77	404.50	119.40%	80,000.00	0.00 %	80,000.00
	HSR1	220.40	262.63	119.16%	40,000.00	0.00 %	40,000.00
	ERD1	324.06	376.93	116.32%	60,000.00	0.00 %	60,000.00
	MTR1	225.37	235.46	104.48%	30,000.00	0.00 %	30,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	86.99	120.15	138.11%	40,000.00	0.00 %	40,000.00
	UAM1	118.27	156.02	131.92%	40,000.00	0.00 %	40,000.00
	TPR1	90.65	104.31	115.07%	20,000.00	0.00 %	20,000.00
	PLI1	106.76	122.05	114.33%	20,000.00	0.00 %	20,000.00
	CBE1	388.90	395.38	101.67%	45,000.00	0.00 %	45,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	148.89	194.46	130.60%	40,000.00	0.00 %	40,000.00
	MDU1	593.10	725.81	122.37%	210,000.00	0.00 %	210,000.00
	KKD2	342.01	358.90	104.94%	45,000.00	0.00 %	45,000.00
	SVG1	272.81	276.59	101.39%	30,000.00	0.00 %	30,000.00
	TEN1	173.27	168.62	97.32%	7,500.00	0.00 %	7,500.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	368.66	435.12	118.03%	80,000.00	0.00 %	80,000.00
	SA03	263.66	276.30	104.79%	30,000.00	0.00 %	30,000.00
	SA01	372.18	382.82	102.86%	45,000.00	0.00 %	45,000.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	397.62	446.10	112.19%	80,000.00	0.00 %	80,000.00
	CH01	449.29	494.09	109.97%	60,000.00	0.00 %	60,000.00
	CH04	441.07	478.25	108.43%	60,000.00	0.00 %	60,000.00
	CH09	375.46	365.20	97.27%	22,500.00	0.00 %	22,500.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVL1	360.17	390.72	108.48%	45,000.00	0.00 %	45,000.00
	VNR1	248.29	269.01	108.34%	30,000.00	0.00 %	30,000.00
	KVT1	389.28	411.35	105.67%	60,000.00	0.00 %	60,000.00
	TUT1	515.21	491.21	95.34%	30,000.00	0.00 %	30,000.00
	NGR1	342.56	318.77	93.06%	22,500.00	0.00 %	22,500.00
	TKS1	290.31	269.52	92.84%	15,000.00	0.00 %	15,000.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	511.67	536.36	104.83%	75,000.00	0.00 %	75,000.00
	CH08	372.76	390.61	104.79%	45,000.00	0.00 %	45,000.00
	CH03	343.14	352.61	102.76%	45,000.00	0.00 %	45,000.00
	CH06	441.37	409.98	92.89%	30,000.00	0.00 %	30,000.00
	CH10	400.21	343.95	85.94%	0.00	0.00 %	0.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	282.80	266.12	94.10%	15,000.00	0.00 %	15,000.00
KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	182.60	153.72	84.18%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.01	0.00%	0.00	0.00 %	0.00
	CH02	0.00	73.58	0.00%	0.00	0.00 %	0.00
	HO01	0.00	106.51	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	2.99	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.02)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.16	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	(0.14)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	17.88	0.00%	0.00	0.00 %	0.00
TVP1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL2	54.85	102.09	0.10	186.15 %	136,456.16	40.00 %	54,582.46	0.00 %	54,582.46
PTU1	13.60	19.76	0.00	145.23 %	16,883.83	40.00 %	6,753.53	0.00 %	6,753.53
VNB1	22.07	31.31	0.09	141.91 %	42,014.94	40.00 %	16,805.98	0.00 %	16,805.98
VEL1	48.89	69.15	0.06	141.44 %	83,890.15	40.00 %	33,556.06	0.00 %	33,556.06
ARC2	24.13	33.07	0.06	137.03 %	40,091.06	40.00 %	16,036.42	0.00 %	16,036.42
AKM1	46.33	62.01	0.26	133.83 %	72,087.42	40.00 %	28,834.97	0.00 %	28,834.97
TRR1	47.46	63.07	0.25	132.89 %	65,562.74	40.00 %	26,225.10	0.00 %	26,225.10
WJP1	26.63	34.71	0.00	130.33 %	44,407.25	40.00 %	17,762.90	0.00 %	17,762.90
SLG1	21.16	26.84	0.00	126.84 %	41,281.68	40.00 %	16,512.67	0.00 %	16,512.67
CPT1	23.82	28.38	0.00	119.16 %	34,441.78	30.00 %	10,332.53	0.00 %	10,332.53
TRT1	34.99	41.25	0.81	117.92 %	33,509.92	30.00 %	10,052.98	0.00 %	10,052.98
WJD1	36.02	41.40	0.77	114.94 %	76,247.96	30.00 %	22,874.39	0.00 %	22,874.39
SBR1	62.63	71.14	0.04	113.59 %	91,935.73	30.00 %	27,580.72	0.00 %	27,580.72
ABR1	36.00	40.46	0.29	112.39 %	35,663.01	30.00 %	10,698.90	0.00 %	10,698.90
UGI1	15.73	17.41	0.00	110.75 %	15,074.98	30.00 %	4,522.49	0.00 %	4,522.49
TRL1	66.80	73.12	0.22	109.46 %	44,160.27	25.00 %	11,040.07	0.00 %	11,040.07
KPM1	37.97	41.33	0.00	108.86 %	43,789.88	25.00 %	10,947.47	0.00 %	10,947.47
GDM1	29.01	31.33	0.05	107.99 %	24,223.49	25.00 %	6,055.87	0.00 %	6,055.87
ANI1	26.72	28.44	0.00	106.43 %	34,870.24	25.00 %	8,717.56	0.00 %	8,717.56
KPM2	112.42	116.65	0.03	103.76 %	128,038.85	25.00 %	32,009.71	0.00 %	32,009.71
CYR1	29.49	27.73	0.24	94.03 %	34,397.66	15.00 %	5,159.65	0.00 %	5,159.65
PLR1	18.92	17.69	0.00	93.51 %	14,852.68	15.00 %	2,227.90	0.00 %	2,227.90
CGM1	26.15	23.62	0.00	90.33 %	22,155.05	15.00 %	3,323.26	0.00 %	3,323.26
VSI1	44.44	40.02	0.01	90.06 %	49,764.21	10.00 %	4,976.42	0.00 %	4,976.42
BGR1	18.62	16.30	0.76	87.50 %	21,055.73	10.00 %	2,105.57	0.00 %	2,105.57

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KUM2	24.75	42.29	0.03	170.91 %	31,278.15	40.00 %	12,511.26	0.00 %	12,511.26
KIK1	30.20	50.51	0.00	167.26 %	90,219.66	40.00 %	36,087.86	0.00 %	36,087.86
NCK1	15.36	25.69	0.00	167.22 %	15,138.57	40.00 %	6,055.43	0.00 %	6,055.43
TVR2	69.60	104.23	0.18	149.75 %	118,103.41	40.00 %	47,241.36	0.00 %	47,241.36
APM1	22.64	31.76	0.22	140.30 %	50,425.08	40.00 %	20,170.03	0.00 %	20,170.03
MSI1	34.07	47.41	0.00	139.19 %	39,802.25	40.00 %	15,920.90	0.00 %	15,920.90
NMM1	24.18	32.53	1.78	134.52 %	38,632.82	40.00 %	15,453.13	0.00 %	15,453.13
TRY2	24.72	32.49	0.00	131.44 %	29,511.95	40.00 %	11,804.78	0.00 %	11,804.78
KRN1	22.57	29.25	0.00	129.61 %	30,300.21	40.00 %	12,120.08	0.00 %	12,120.08
MVM1	81.38	103.64	0.15	127.35 %	155,615.36	40.00 %	62,246.14	0.00 %	62,246.14
PTK1	66.68	83.06	0.33	124.57 %	101,417.56	40.00 %	40,567.02	0.00 %	40,567.02
NGT1	44.50	55.25	0.21	124.17 %	97,094.73	40.00 %	38,837.89	0.00 %	38,837.89
PDK1	33.69	41.64	0.00	123.61 %	60,559.64	40.00 %	24,223.86	0.00 %	24,223.86
MDI1	58.87	72.48	0.19	123.12 %	82,116.89	40.00 %	32,846.76	0.00 %	32,846.76
TYR1	49.78	60.73	0.25	121.99 %	69,332.33	40.00 %	27,732.93	0.00 %	27,732.93
AYR1	43.21	50.19	0.14	116.16 %	53,789.33	30.00 %	16,136.80	0.00 %	16,136.80
TVR1	37.37	43.21	0.11	115.65 %	43,226.00	30.00 %	12,967.80	0.00 %	12,967.80
ORU1	27.42	31.50	0.06	114.87 %	37,495.57	30.00 %	11,248.67	0.00 %	11,248.67
TNJ1	105.02	115.87	0.11	110.33 %	126,260.29	30.00 %	37,878.09	0.00 %	37,878.09
TNJ2	85.64	94.37	0.17	110.19 %	106,013.83	30.00 %	31,804.15	0.00 %	31,804.15
KUM1	94.15	99.75	0.10	105.95 %	94,660.93	25.00 %	23,665.23	0.00 %	23,665.23
TRY1	311.16	327.24	0.05	105.17 %	412,766.45	25.00 %	103,191.61	0.00 %	103,191.61
JKM1	52.97	55.32	0.06	104.44 %	69,601.48	25.00 %	17,400.37	0.00 %	17,400.37
TRY3	48.64	50.07	0.00	102.94 %	58,512.65	25.00 %	14,628.16	0.00 %	14,628.16
TTP1	47.52	48.92	0.06	102.94 %	56,221.86	25.00 %	14,055.47	0.00 %	14,055.47
TRY4	61.43	61.29	0.22	99.77 %	76,735.04	20.00 %	15,347.01	0.00 %	15,347.01
PBR2	111.29	107.60	0.07	96.68 %	93,193.06	20.00 %	18,638.61	0.00 %	18,638.61
PBR1	49.15	39.78	0.12	80.93 %	27,338.51	10.00 %	2,733.85	0.00 %	2,733.85

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
BMD1	14.59	27.23	0.01	186.67 %	27,448.67	40.00 %	10,979.47	0.00 %	10,979.47
KRI1	26.46	45.26	0.17	171.04 %	45,190.72	40.00 %	18,076.29	0.00 %	18,076.29
SLM2	37.87	62.77	0.00	165.73 %	48,583.68	40.00 %	19,433.47	0.00 %	19,433.47
DPR1	13.97	22.58	0.09	161.70 %	20,122.54	40.00 %	8,049.02	0.00 %	8,049.02
PLC1	17.12	25.30	0.03	147.80 %	32,350.10	40.00 %	12,940.04	0.00 %	12,940.04
TCG1	21.94	31.52	0.34	143.63 %	29,277.48	40.00 %	11,710.99	0.00 %	11,710.99
KVP1	17.95	24.12	0.00	134.38 %	18,412.20	40.00 %	7,364.88	0.00 %	7,364.88
ERD1	65.57	87.66	0.18	133.68 %	134,915.77	40.00 %	53,966.31	0.00 %	53,966.31
APN1	24.22	32.13	0.11	132.69 %	44,713.90	40.00 %	17,885.56	0.00 %	17,885.56
ERD2	71.37	94.09	0.12	131.84 %	188,905.93	40.00 %	75,562.37	0.00 %	75,562.37
SLM3	52.15	66.79	0.10	128.08 %	82,003.66	40.00 %	32,801.46	0.00 %	32,801.46
EDP1	15.14	19.35	0.00	127.81 %	17,665.52	40.00 %	7,066.21	0.00 %	7,066.21
NKL2	44.29	55.81	0.04	126.03 %	64,106.82	40.00 %	25,642.73	0.00 %	25,642.73
DPR2	19.23	24.11	0.04	125.36 %	25,492.93	40.00 %	10,197.17	0.00 %	10,197.17
CMI1	13.10	15.88	0.00	121.20 %	20,933.95	40.00 %	8,373.58	0.00 %	8,373.58
PMP1	22.68	26.90	0.01	118.58 %	21,568.96	30.00 %	6,470.69	0.00 %	6,470.69
SLM1	96.30	113.97	0.03	118.34 %	132,547.44	30.00 %	39,764.23	0.00 %	39,764.23
ATU1	44.50	50.92	0.00	114.43 %	55,945.35	30.00 %	16,783.61	0.00 %	16,783.61
PDR1	13.99	15.68	0.00	112.10 %	30,659.53	30.00 %	9,197.86	0.00 %	9,197.86
HSR2	56.02	62.67	0.17	111.87 %	58,636.22	30.00 %	17,590.87	0.00 %	17,590.87
TRM1	36.88	40.91	0.21	110.93 %	46,681.24	30.00 %	14,004.37	0.00 %	14,004.37
SGI1	17.33	18.76	0.00	108.27 %	15,703.32	25.00 %	3,925.83	0.00 %	3,925.83
MTR1	38.59	40.24	0.32	104.28 %	59,524.94	25.00 %	14,881.24	0.00 %	14,881.24
SGG1	13.53	13.33	0.44	98.56 %	12,517.68	20.00 %	2,503.54	0.00 %	2,503.54
HSR1	41.26	39.44	0.00	95.59 %	43,494.33	20.00 %	8,698.87	0.00 %	8,698.87
KAM1	21.58	20.19	0.00	93.53 %	23,991.34	15.00 %	3,598.70	0.00 %	3,598.70
EPI1	26.88	24.22	0.30	90.09 %	27,380.10	10.00 %	2,738.01	0.00 %	2,738.01
MCR1	31.45	27.89	0.32	88.66 %	32,037.81	10.00 %	3,203.78	0.00 %	3,203.78
KMM1	25.06	20.89	0.00	83.34 %	19,984.76	10.00 %	1,998.48	0.00 %	1,998.48
HRR1	28.81	23.75	0.76	82.42 %	19,941.11	10.00 %	1,994.11	0.00 %	1,994.11
VPD1	41.72	34.36	0.00	82.37 %	42,696.77	10.00 %	4,269.68	0.00 %	4,269.68
RSP1	37.57	29.25	0.43	77.84 %	29,063.19	0.00 %		0.00 %	
VKL1	17.64	12.83	0.00	72.76 %	20,923.67	0.00 %		0.00 %	
OML1	41.85	28.75	0.00	68.69 %	27,838.71	0.00 %		0.00 %	

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	6.27	13.81	0.00	220.24 %	16,574.39	40.00 %	6,629.76	0.00 %	6,629.76
AVI1	14.19	26.58	0.76	187.38 %	40,127.98	40.00 %	16,051.19	0.00 %	16,051.19
MPM1	22.66	41.98	0.29	185.25 %	35,522.59	40.00 %	14,209.04	0.00 %	14,209.04
CBE3	11.25	20.54	0.01	182.55 %	16,812.65	40.00 %	6,725.06	0.00 %	6,725.06
UMP1	17.62	30.03	0.00	170.45 %	23,169.63	40.00 %	9,267.85	0.00 %	9,267.85
CBE1	21.58	36.71	0.13	170.14 %	33,262.67	40.00 %	13,305.07	0.00 %	13,305.07
GBM1	19.36	29.83	0.01	154.08 %	32,496.33	40.00 %	12,998.53	0.00 %	12,998.53
CNR1	14.58	21.22	0.01	145.48 %	17,969.22	40.00 %	7,187.69	0.00 %	7,187.69
GDR1	14.25	19.76	0.01	138.70 %	15,757.85	40.00 %	6,303.14	0.00 %	6,303.14
KMR1	44.51	59.79	0.00	134.33 %	69,291.43	40.00 %	27,716.57	0.00 %	27,716.57
KGM1	16.13	21.18	0.00	131.27 %	34,003.34	40.00 %	13,601.34	0.00 %	13,601.34
TPR1	35.92	45.97	0.12	127.96 %	48,761.82	40.00 %	19,504.73	0.00 %	19,504.73
TPR2	31.64	39.55	0.55	124.99 %	48,876.41	40.00 %	19,550.56	0.00 %	19,550.56
KGI1	17.66	21.74	0.00	123.11 %	12,143.21	40.00 %	4,857.28	0.00 %	4,857.28
UAM1	29.79	36.65	0.00	123.00 %	17,858.34	40.00 %	7,143.34	0.00 %	7,143.34
TPR4	14.77	17.80	0.80	120.54 %	28,144.42	40.00 %	11,257.77	0.00 %	11,257.77
PPI1	13.98	16.55	0.22	118.36 %	15,970.35	30.00 %	4,791.11	0.00 %	4,791.11
PDM1	15.80	17.22	0.00	109.01 %	27,260.65	25.00 %	6,815.16	0.00 %	6,815.16
PLI1	35.32	36.00	0.47	101.92 %	33,582.56	25.00 %	8,395.64	0.00 %	8,395.64
CBE4	38.41	37.82	0.65	98.47 %	63,046.53	20.00 %	12,609.31	0.00 %	12,609.31
SUL1	16.52	16.06	1.06	97.16 %	28,506.25	20.00 %	5,701.25	0.00 %	5,701.25
CBE2	164.00	157.15	0.16	95.82 %	213,655.50	20.00 %	42,731.10	0.00 %	42,731.10
SNR1	32.15	27.51	0.40	85.57 %	48,999.85	10.00 %	4,899.99	0.00 %	4,899.99
SYM2	18.43	15.58	0.31	84.54 %	20,480.48	10.00 %	2,048.05	0.00 %	2,048.05
TPR3	23.09	18.80	0.68	81.42 %	25,831.75	10.00 %	2,583.18	0.00 %	2,583.18
DPM2	21.89	17.62	0.51	80.53 %	24,911.00	10.00 %	2,491.10	0.00 %	2,491.10
CBE6	39.39	30.85	0.38	78.30 %	37,663.96	0.00 %		0.00 %	
KMD1	19.32	14.67	0.00	75.95 %	20,031.00	0.00 %		0.00 %	
CBE5	21.08	8.95	0.00	42.47 %	17,911.45	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRR1	41.71	68.62	0.00	164.52 %	76,855.02	40.00 %	30,742.01	0.00 %	30,742.01
DGL1	153.53	250.62	0.28	163.24 %	102,027.57	40.00 %	40,811.03	0.00 %	40,811.03
KKD3	51.15	83.19	0.00	162.64 %	122,638.10	40.00 %	49,055.24	0.00 %	49,055.24
MPA1	37.03	57.38	0.00	154.97 %	102,108.91	40.00 %	40,843.56	0.00 %	40,843.56
TEN1	24.41	36.32	0.41	148.79 %	33,299.52	40.00 %	13,319.81	0.00 %	13,319.81
DGL2	33.59	42.40	0.26	126.21 %	38,191.55	40.00 %	15,276.62	0.00 %	15,276.62
MDU3	40.22	50.31	0.06	125.09 %	30,924.39	40.00 %	12,369.76	0.00 %	12,369.76
PNV2	20.72	25.84	0.00	124.72 %	19,120.01	40.00 %	7,648.00	0.00 %	7,648.00
PNI1	20.40	24.68	1.91	120.98 %	16,597.64	40.00 %	6,639.06	0.00 %	6,639.06
MDU2	79.70	96.14	0.40	120.62 %	109,880.81	40.00 %	43,952.32	0.00 %	43,952.32
BTU1	15.23	17.94	0.00	117.79 %	12,397.98	30.00 %	3,719.39	0.00 %	3,719.39
MDU1	147.26	167.55	0.13	113.77 %	113,088.80	30.00 %	33,926.64	0.00 %	33,926.64
PKM1	14.67	16.24	0.26	110.65 %	17,704.80	30.00 %	5,311.44	0.00 %	5,311.44
MDU7	48.93	53.04	0.17	108.40 %	58,859.75	25.00 %	14,714.94	0.00 %	14,714.94
KPT1	18.87	20.17	0.96	106.89 %	22,074.87	25.00 %	5,518.72	0.00 %	5,518.72
ODM1	19.98	21.29	0.01	106.51 %	8,144.81	25.00 %	2,036.20	0.00 %	2,036.20
TDI1	33.83	35.03	0.02	103.56 %	56,247.01	25.00 %	14,061.75	0.00 %	14,061.75
MLR1	27.08	27.82	0.11	102.74 %	32,801.15	25.00 %	8,200.29	0.00 %	8,200.29
SVG1	42.14	43.21	0.15	102.54 %	50,780.90	25.00 %	12,695.23	0.00 %	12,695.23
USL1	26.34	26.20	0.39	99.46 %	18,150.64	20.00 %	3,630.13	0.00 %	3,630.13
KYK1	25.46	25.03	0.00	98.32 %	26,838.22	20.00 %	5,367.64	0.00 %	5,367.64
NKI1	19.72	19.31	0.09	97.95 %	13,645.69	20.00 %	2,729.14	0.00 %	2,729.14
BNR1	20.38	19.85	0.00	97.42 %	21,712.73	20.00 %	4,342.55	0.00 %	4,342.55
MDU5	25.68	24.89	0.08	96.93 %	27,893.77	20.00 %	5,578.75	0.00 %	5,578.75
TPT1	42.62	40.92	0.02	96.02 %	61,067.18	20.00 %	12,213.44	0.00 %	12,213.44
SGP1	22.33	21.00	0.00	94.02 %	27,392.70	15.00 %	4,108.91	0.00 %	4,108.91
PVI1	39.76	37.12	0.15	93.36 %	52,412.09	15.00 %	7,861.81	0.00 %	7,861.81
MDU6	72.88	67.67	0.15	92.85 %	56,361.33	15.00 %	8,454.20	0.00 %	8,454.20
TMM1	49.05	43.88	0.14	89.45 %	30,081.24	10.00 %	3,008.12	0.00 %	3,008.12
DKI1	45.17	40.12	0.00	88.82 %	82,186.91	10.00 %	8,218.69	0.00 %	8,218.69
CMR1	20.01	17.62	0.46	88.06 %	10,442.26	10.00 %	1,044.23	0.00 %	1,044.23
MNM1	22.58	19.83	0.63	87.81 %	19,698.01	10.00 %	1,969.80	0.00 %	1,969.80
ATG1	63.85	55.85	0.47	87.46 %	71,900.21	10.00 %	7,190.02	0.00 %	7,190.02
ADP1	23.58	20.44	0.00	86.68 %	20,360.51	10.00 %	2,036.05	0.00 %	2,036.05
CBM1	34.97	29.70	0.00	84.92 %	41,717.73	10.00 %	4,171.77	0.00 %	4,171.77
TEN2	35.25	28.46	0.55	80.74 %	18,610.36	10.00 %	1,861.04	0.00 %	1,861.04
NTM1	29.77	22.49	0.02	75.54 %	17,050.12	0.00 %		0.00 %	
MDU4	40.23	26.23	0.90	65.20 %	14,960.06	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	9.04	14.43	0.00	159.68 %	12,443.95	40.00 %	4,977.58	0.00 %	4,977.58
MKM1	18.67	29.22	0.07	156.52 %	36,757.95	40.00 %	14,703.18	0.00 %	14,703.18
KML1	34.40	48.83	0.23	141.97 %	54,972.97	40.00 %	21,989.19	0.00 %	21,989.19
PRT1	45.64	62.73	0.32	137.44 %	65,340.89	40.00 %	26,136.36	0.00 %	26,136.36
SJI2	41.04	55.84	0.01	136.05 %	55,464.07	40.00 %	22,185.63	0.00 %	22,185.63
KLM1	49.55	65.61	0.15	132.41 %	107,680.52	40.00 %	43,072.21	0.00 %	43,072.21
CDM1	63.26	74.91	0.00	118.40 %	75,127.18	30.00 %	22,538.15	0.00 %	22,538.15
VPM2	48.56	54.87	0.14	112.99 %	62,129.65	30.00 %	18,638.90	0.00 %	18,638.90
CUD1	104.49	116.18	0.12	111.19 %	145,551.79	30.00 %	43,665.54	0.00 %	43,665.54
KKI2	53.51	59.01	0.00	110.29 %	43,565.74	30.00 %	13,069.72	0.00 %	13,069.72
TRK1	57.58	63.13	0.24	109.63 %	79,100.99	25.00 %	19,775.25	0.00 %	19,775.25
NVL2	59.83	65.41	0.38	109.33 %	75,482.24	25.00 %	18,870.56	0.00 %	18,870.56
ULP1	50.25	54.19	0.12	107.84 %	50,838.68	25.00 %	12,709.67	0.00 %	12,709.67
STP1	18.86	20.26	0.47	107.41 %	20,606.93	25.00 %	5,151.73	0.00 %	5,151.73
VCM2	33.88	35.35	0.47	104.34 %	34,796.70	25.00 %	8,699.18	0.00 %	8,699.18
TDM1	33.68	33.47	0.95	99.38 %	26,317.50	20.00 %	5,263.50	0.00 %	5,263.50
TVM1	27.81	26.96	0.36	96.95 %	18,974.47	20.00 %	3,794.89	0.00 %	3,794.89
POY1	112.67	103.08	0.19	91.49 %	93,473.52	15.00 %	14,021.03	0.00 %	14,021.03
POY2	86.80	68.73	0.53	79.19 %	115,553.35	0.00 %		0.00 %	
TVM2	31.92	25.11	0.61	78.65 %	20,054.73	0.00 %		0.00 %	
VPM1	23.06	16.92	0.00	73.38 %	13,499.99	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH27	16.11	24.53	0.31	152.20 %	35,053.44	40.00 %	14,021.38	0.00 %	14,021.38
UKI1	32.96	48.24	0.00	146.35 %	71,406.98	40.00 %	28,562.79	0.00 %	28,562.79
MC05	9.89	14.24	0.01	143.92 %	6,055.10	40.00 %	2,422.04	0.00 %	2,422.04
GPD1	37.05	52.95	0.16	142.93 %	39,020.93	40.00 %	15,608.37	0.00 %	15,608.37
CH17	57.76	77.55	0.12	134.26 %	144,845.65	40.00 %	57,938.26	0.00 %	57,938.26
CH24	71.62	92.83	0.46	129.62 %	138,305.35	40.00 %	55,322.14	0.00 %	55,322.14
CH31	26.67	32.94	0.63	123.51 %	42,553.22	40.00 %	17,021.29	0.00 %	17,021.29
CH50	61.85	75.15	0.08	121.49 %	138,005.23	40.00 %	55,202.09	0.00 %	55,202.09
CH46	28.29	33.66	0.24	118.98 %	55,098.94	30.00 %	16,529.68	0.00 %	16,529.68
CH21	106.73	126.82	0.41	118.83 %	147,637.71	30.00 %	44,291.31	0.00 %	44,291.31
CH03	151.13	174.18	0.30	115.25 %	263,446.27	30.00 %	79,033.88	0.00 %	79,033.88
CH15	150.31	172.48	0.18	114.75 %	200,275.20	30.00 %	60,082.56	0.00 %	60,082.56
CH43	45.46	50.75	0.27	111.64 %	41,501.76	30.00 %	12,450.53	0.00 %	12,450.53
CH23	35.17	38.73	0.61	110.12 %	51,085.59	30.00 %	15,325.68	0.00 %	15,325.68
CH36	25.20	27.39	0.12	108.66 %	32,316.67	25.00 %	8,079.17	0.00 %	8,079.17
CH06	63.51	67.82	0.22	106.78 %	106,624.65	25.00 %	26,656.16	0.00 %	26,656.16
CH33	67.00	70.41	0.07	105.08 %	94,850.04	25.00 %	23,712.51	0.00 %	23,712.51
PON1	32.73	33.86	0.12	103.47 %	49,836.41	25.00 %	12,459.10	0.00 %	12,459.10
CH18	82.13	83.01	0.04	101.07 %	157,395.32	25.00 %	39,348.83	0.00 %	39,348.83
MJR1	65.45	64.78	0.41	98.97 %	64,058.52	20.00 %	12,811.70	0.00 %	12,811.70
CH12	112.73	110.89	0.21	98.37 %	135,059.01	20.00 %	27,011.80	0.00 %	27,011.80
CH41	59.71	53.94	2.64	90.34 %	113,183.22	15.00 %	16,977.48	0.00 %	16,977.48
CH34	65.89	59.46	0.44	90.24 %	68,923.33	15.00 %	10,338.50	0.00 %	10,338.50
CH44	62.34	53.94	0.40	86.53 %	65,962.55	10.00 %	6,596.26	0.00 %	6,596.26
CH51	73.60	59.21	0.32	80.45 %	70,839.85	10.00 %	7,083.99	0.00 %	7,083.99
CH32	11.05	8.47	0.74	76.68 %	11,043.59	0.00 %		0.00 %	
CH20	86.37	63.87	0.27	73.95 %	89,815.78	0.00 %		0.00 %	
MC06	15.13	9.64	0.20	63.74 %	6,217.20	0.00 %		0.00 %	
CH01	9.60	1.93	0.00	20.05 %	1,383.20	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	26.17	34.14	0.21	130.42 %	45,863.82	40.00 %	18,345.53	0.00 %	18,345.53
SVK1	54.75	69.58	0.38	127.10 %	82,733.30	40.00 %	33,093.32	0.00 %	33,093.32
VLY1	76.25	95.38	0.36	125.08 %	96,317.96	40.00 %	38,527.18	0.00 %	38,527.18
VNR1	27.22	33.93	0.00	124.67 %	37,542.22	40.00 %	15,016.89	0.00 %	15,016.89
KGL1	26.93	32.61	0.56	121.09 %	28,118.77	40.00 %	11,247.51	0.00 %	11,247.51
STU2	24.36	28.24	0.36	115.94 %	30,388.94	30.00 %	9,116.68	0.00 %	9,116.68
KVT1	114.32	129.39	0.19	113.18 %	204,649.51	30.00 %	61,394.85	0.00 %	61,394.85
ERL2	34.75	38.98	0.08	112.17 %	58,125.26	30.00 %	17,437.58	0.00 %	17,437.58
PDI1	24.40	27.22	0.56	111.56 %	26,537.17	30.00 %	7,961.15	0.00 %	7,961.15
SNL1	30.15	33.51	0.56	111.13 %	49,080.76	30.00 %	14,724.23	0.00 %	14,724.23
TVL1	218.50	240.05	0.05	109.86 %	276,725.16	25.00 %	69,181.29	0.00 %	69,181.29
APK2	31.91	33.81	0.31	105.97 %	28,816.81	25.00 %	7,204.20	0.00 %	7,204.20
SDI1	27.88	29.37	0.13	105.31 %	29,364.74	25.00 %	7,341.19	0.00 %	7,341.19
TKS2	79.09	81.20	0.67	102.67 %	70,431.33	25.00 %	17,607.83	0.00 %	17,607.83
NGR1	135.03	137.50	0.58	101.83 %	134,876.99	25.00 %	33,719.25	0.00 %	33,719.25
RND1	82.09	83.41	0.20	101.60 %	142,495.86	25.00 %	35,623.97	0.00 %	35,623.97
VNR2	91.96	92.55	0.20	100.64 %	98,632.00	25.00 %	24,658.00	0.00 %	24,658.00
MMT1	36.42	36.44	0.00	100.05 %	29,608.70	20.00 %	5,921.74	0.00 %	5,921.74
TUT2	108.31	106.58	0.01	98.40 %	123,379.67	20.00 %	24,675.93	0.00 %	24,675.93
VKM1	29.80	29.00	0.09	97.34 %	43,402.06	20.00 %	8,680.41	0.00 %	8,680.41
KYR1	28.31	27.38	0.11	96.71 %	34,130.53	20.00 %	6,826.11	0.00 %	6,826.11
TUT1	252.31	237.86	0.27	94.27 %	334,052.85	15.00 %	50,107.93	0.00 %	50,107.93
MAR1	64.70	60.97	0.08	94.24 %	69,341.09	15.00 %	10,401.16	0.00 %	10,401.16
TYI1	34.35	32.27	0.52	93.96 %	41,360.30	15.00 %	6,204.05	0.00 %	6,204.05
APK1	42.46	39.14	0.78	92.17 %	50,582.44	15.00 %	7,587.37	0.00 %	7,587.37
TCN1	52.43	47.64	0.27	90.87 %	60,817.99	15.00 %	9,122.70	0.00 %	9,122.70
ARM1	31.87	28.31	0.42	88.83 %	20,857.48	10.00 %	2,085.75	0.00 %	2,085.75
TKS1	60.43	53.37	0.12	88.32 %	49,441.98	10.00 %	4,944.20	0.00 %	4,944.20
PKD1	54.07	46.28	0.09	85.59 %	60,401.11	10.00 %	6,040.11	0.00 %	6,040.11
KSM1	17.47	14.93	0.00	85.42 %	14,553.09	10.00 %	1,455.31	0.00 %	1,455.31
UDN1	33.06	27.88	0.00	84.33 %	33,758.17	10.00 %	3,375.82	0.00 %	3,375.82
RPM1	78.85	63.86	0.00	80.99 %	67,427.72	10.00 %	6,742.77	0.00 %	6,742.77
ASM1	33.55	26.98	0.40	80.43 %	27,406.77	10.00 %	2,740.68	0.00 %	2,740.68
TKY1	36.88	27.21	0.19	73.79 %	31,457.36	0.00 %		0.00 %	
SGT1	19.66	14.50	0.00	73.73 %	15,940.10	0.00 %		0.00 %	
COL1	25.13	9.10	0.70	36.23 %	4,174.45	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH30	62.25	83.69	0.00	134.43 %	131,015.84	40.00 %	52,406.34	0.00 %	52,406.34
CH47	91.38	120.22	0.17	131.56 %	197,246.47	40.00 %	78,898.59	0.00 %	78,898.59
GUD1	54.97	72.03	0.00	131.03 %	128,434.65	40.00 %	51,373.86	0.00 %	51,373.86
CH39	31.80	41.44	0.00	130.29 %	76,755.30	40.00 %	30,702.12	0.00 %	30,702.12
CH38	38.40	47.70	0.00	124.23 %	71,026.52	40.00 %	28,410.61	0.00 %	28,410.61
CGL1	38.19	46.78	0.29	122.51 %	74,143.48	40.00 %	29,657.39	0.00 %	29,657.39
CH48	71.31	86.31	0.18	121.04 %	162,965.25	40.00 %	65,186.10	0.00 %	65,186.10
CH45	57.81	68.00	0.16	117.61 %	98,285.85	30.00 %	29,485.76	0.00 %	29,485.76
CH05	124.60	143.25	0.47	114.97 %	143,058.74	30.00 %	42,917.62	0.00 %	42,917.62
MRM1	53.72	59.82	0.11	111.36 %	57,071.75	30.00 %	17,121.53	0.00 %	17,121.53
CH28	85.54	94.75	0.01	110.76 %	206,527.98	30.00 %	61,958.39	0.00 %	61,958.39
CH35	53.52	59.11	0.36	110.45 %	103,224.78	30.00 %	30,967.43	0.00 %	30,967.43
CH37	30.94	33.37	0.00	107.86 %	55,339.02	25.00 %	13,834.76	0.00 %	13,834.76
CH19	96.27	99.91	0.31	103.78 %	137,979.42	25.00 %	34,494.86	0.00 %	34,494.86
CH07	90.02	90.15	0.31	100.15 %	108,968.63	25.00 %	27,242.16	0.00 %	27,242.16
CH14	142.17	142.12	0.10	99.96 %	208,179.37	20.00 %	41,635.87	0.00 %	41,635.87
CH25	67.82	67.55	0.04	99.61 %	97,661.36	20.00 %	19,532.27	0.00 %	19,532.27
CH49	84.44	78.85	0.05	93.37 %	104,725.91	15.00 %	15,708.89	0.00 %	15,708.89
CH42	88.01	79.34	0.19	90.14 %	114,522.52	15.00 %	17,178.38	0.00 %	17,178.38
SKL1	42.82	37.79	0.35	88.25 %	59,764.49	10.00 %	5,976.45	0.00 %	5,976.45
KNR1	45.10	39.72	0.00	88.06 %	65,825.48	10.00 %	6,582.55	0.00 %	6,582.55
AVD1	70.56	60.72	0.03	86.05 %	65,091.01	10.00 %	6,509.10	0.00 %	6,509.10
GUD2	45.83	38.24	0.28	83.45 %	49,823.52	10.00 %	4,982.35	0.00 %	4,982.35
CH40	30.50	23.61	0.52	77.42 %	7,890.62	0.00 %		0.00 %	
CH08	130.54	98.62	0.12	75.55 %	160,209.86	0.00 %		0.00 %	
CH22	74.95	54.20	0.24	72.33 %	63,802.47	0.00 %		0.00 %	
TKM1	39.73	27.59	0.45	69.44 %	42,177.97	0.00 %		0.00 %	
CH16	168.16	115.53	0.04	68.71 %	162,217.11	0.00 %		0.00 %	
CH26	27.63	14.11	0.00	51.06 %	23,148.83	0.00 %		0.00 %	
CH29	15.09	5.07	0.00	33.61 %	11,167.08	0.00 %		0.00 %	
MC09	5.02	1.55	0.00	30.94 %	936.40	0.00 %		0.00 %	
MC10	10.07	2.35	0.00	23.35 %	1,336.00	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	282.80	266.12	0.08	94.10 %	279,370.88	15.00 %	41,905.63	0.00 %	41,905.63

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	93.24	80.95	0.37	86.81 %	41,866.27	10.00 %	4,186.63	0.00 %	4,186.63
KLR1	28.01	23.52	0.01	83.98 %	9,976.37	10.00 %	997.64	0.00 %	997.64
PAS1	35.56	29.32	0.30	82.43 %	13,700.15	10.00 %	1,370.02	0.00 %	1,370.02
PNL1	25.78	19.93	0.31	77.33 %	11,939.50	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	72.51	8.22	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	106.26	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.24	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	17.97	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	2.99	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.01	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	1.09	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-5.26	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHTV	0.00	(0.09)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.14)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.07	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.16	0.00	0.00 %	0.00	0.00 %		0.00 %	