



TN-Sales Spot Commission Details 06/05/2026 11:45 PM

| | | | | |
|-----------------------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------------|
| Accu.Target 11,469.73 L | Sales 13,279.58 L | Achieved % 115.78 % | HO Budget+ % 0.00 % | Total Com. 159.13 L |
|-----------------------------------|-----------------------------|-------------------------------|-------------------------------|-------------------------------|

Note : Sales Period is From :01-May-2026 To :06-May-2026

| Sales Zone | Target L | Sales L | Achieved % | DGM Incentive (E) | HO Budget+ % | DGM Incentive (Alt) |
|--------------|------------------|------------------|-----------------|-------------------|---------------|---------------------|
| NORTH ARCOT | 792.72 | 1,000.04 | 126.15 % | 120,000.00 | 0.00 % | 120,000.00 |
| TRICHY-01 | 1,438.24 | 1,804.20 | 125.44 % | 0.00 | 0.00 % | 0.00 |
| WEST-02 | 950.23 | 1,179.97 | 124.18 % | 0.00 | 0.00 % | 0.00 |
| WEST-01 | 678.48 | 836.03 | 123.22 % | 0.00 | 0.00 % | 0.00 |
| SOUTH-03 | 1,311.49 | 1,575.04 | 120.10 % | 180,000.00 | 0.00 % | 180,000.00 |
| SOUTH ARCOT | 861.00 | 983.19 | 114.19 % | 72,000.00 | 0.00 % | 72,000.00 |
| CHENNAI-02 | 1,425.81 | 1,601.18 | 112.30 % | 128,000.00 | 0.00 % | 128,000.00 |
| SOUTH-01 | 1,839.28 | 1,946.62 | 105.84 % | 0.00 | 0.00 % | 0.00 |
| CHENNAI-01 | 1,773.56 | 1,857.25 | 104.72 % | 108,000.00 | 0.00 % | 108,000.00 |
| KL-NORTH | 242.40 | 224.07 | 92.44 % | 0.00 | 0.00 % | 0.00 |
| KL-SOUTH | 156.51 | 143.05 | 91.40 % | 0.00 | 0.00 % | 0.00 |
| OTHERS | 0.00 | 128.94 | 0.00 % | 0.00 | 0.00 % | 0.00 |
| Total | 11,469.73 | 13,279.58 | 115.78 % | | 0.00 % | |

| NORTH ARCOT | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | NA02 | 242.87 | 343.69 | 141.51% | 120,000.00 | 0.00 % | 120,000.00 |
| | NA01 | 291.19 | 350.30 | 120.30% | 90,000.00 | 0.00 % | 90,000.00 |
| | NA03 | 258.67 | 306.06 | 118.32% | 60,000.00 | 0.00 % | 60,000.00 |

| TRICHY-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|------------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KUM1 | 311.53 | 440.23 | 141.31% | 160,000.00 | 0.00 % | 160,000.00 |
| | TNJ1 | 334.67 | 434.87 | 129.94% | 120,000.00 | 0.00 % | 120,000.00 |
| | PBR1 | 361.58 | 425.41 | 117.65% | 80,000.00 | 0.00 % | 80,000.00 |
| | TRY1 | 430.47 | 503.69 | 117.01% | 100,000.00 | 0.00 % | 100,000.00 |

| WEST-02 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | SLM1 | 290.38 | 377.24 | 129.91% | 90,000.00 | 0.00 % | 90,000.00 |
| | ERD1 | 277.76 | 352.57 | 126.93% | 90,000.00 | 0.00 % | 90,000.00 |
| | HSR1 | 188.92 | 233.43 | 123.56% | 60,000.00 | 0.00 % | 60,000.00 |
| | MTR1 | 193.17 | 216.73 | 112.20% | 40,000.00 | 0.00 % | 40,000.00 |

| WEST-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TPR4 | 74.57 | 112.76 | 151.22% | 40,000.00 | 0.00 % | 40,000.00 |
| | UAM1 | 101.37 | 143.67 | 141.73% | 40,000.00 | 0.00 % | 40,000.00 |
| | TPR1 | 77.70 | 99.62 | 128.21% | 0.00 | 0.00 % | 0.00 |
| | PLI1 | 91.51 | 112.91 | 123.40% | 30,000.00 | 0.00 % | 30,000.00 |
| | CBE1 | 333.34 | 367.07 | 110.12% | 60,000.00 | 0.00 % | 60,000.00 |

| SOUTH-03 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KRR1 | 127.62 | 178.10 | 139.56% | 40,000.00 | 0.00 % | 40,000.00 |
| | MDU1 | 508.37 | 666.10 | 131.03% | 240,000.00 | 0.00 % | 240,000.00 |
| | KKD2 | 293.15 | 326.06 | 111.23% | 60,000.00 | 0.00 % | 60,000.00 |
| | SVG1 | 233.83 | 251.56 | 107.58% | 30,000.00 | 0.00 % | 30,000.00 |
| | TEN1 | 148.52 | 153.21 | 103.16% | 15,000.00 | 0.00 % | 15,000.00 |

| SOUTH ARCOT | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|-------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | SA02 | 316.00 | 396.61 | 125.51% | 90,000.00 | 0.00 % | 90,000.00 |
| | SA03 | 225.99 | 244.37 | 108.13% | 30,000.00 | 0.00 % | 30,000.00 |
| | SA01 | 319.01 | 342.21 | 107.27% | 45,000.00 | 0.00 % | 45,000.00 |

| CHENNAI-02 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | CH07 | 340.82 | 404.00 | 118.54% | 80,000.00 | 0.00 % | 80,000.00 |
| | CH04 | 378.06 | 433.27 | 114.60% | 80,000.00 | 0.00 % | 80,000.00 |
| | CH01 | 385.11 | 440.52 | 114.39% | 80,000.00 | 0.00 % | 80,000.00 |
| | CH09 | 321.82 | 323.39 | 100.49% | 45,000.00 | 0.00 % | 45,000.00 |

| SOUTH-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | VNR1 | 212.82 | 242.89 | 114.13% | 40,000.00 | 0.00 % | 40,000.00 |
| | TVL1 | 308.72 | 352.27 | 114.11% | 60,000.00 | 0.00 % | 60,000.00 |
| | KVT1 | 333.67 | 376.44 | 112.82% | 60,000.00 | 0.00 % | 60,000.00 |
| | TKS1 | 248.84 | 248.38 | 99.81% | 15,000.00 | 0.00 % | 15,000.00 |
| | TUT1 | 441.61 | 440.20 | 99.68% | 30,000.00 | 0.00 % | 30,000.00 |
| | NGR1 | 293.62 | 286.45 | 97.56% | 15,000.00 | 0.00 % | 15,000.00 |

| CHENNAI-01 | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|------------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | CH08 | 319.51 | 363.55 | 113.79% | 60,000.00 | 0.00 % | 60,000.00 |
| | CH05 | 438.57 | 495.78 | 113.04% | 80,000.00 | 0.00 % | 80,000.00 |
| | CH03 | 294.12 | 321.04 | 109.15% | 45,000.00 | 0.00 % | 45,000.00 |
| | CH06 | 378.32 | 373.53 | 98.73% | 22,500.00 | 0.00 % | 22,500.00 |
| | CH10 | 343.04 | 303.34 | 88.43% | 0.00 | 0.00 % | 0.00 |

| KL-NORTH | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | KZD1 | 242.40 | 224.07 | 92.44% | 15,000.00 | 0.00 % | 15,000.00 |

| KL-SOUTH | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|----------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | TVP1 | 156.51 | 143.05 | 91.40% | 7,500.00 | 0.00 % | 7,500.00 |

| OTHERS | Region | Target L | Sales L | Achieved % | AGM Incentive (E) | HO Budget+ % | AGM Incentive (Alt) |
|--------|--------|----------|---------|------------|-------------------|--------------|---------------------|
| | CBE1 | 0.00 | 0.01 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | CH02 | 0.00 | 69.99 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | HO01 | 0.00 | 38.54 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | HSR1 | 0.00 | (0.01) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | MDU2 | 0.00 | 2.99 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | NA01 | 0.00 | (0.02) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | SLM1 | 0.00 | 0.01 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TRY1 | 0.00 | (0.12) | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TVL2 | 0.00 | 17.56 | 0.00% | 0.00 | 0.00 % | 0.00 |
| | TVP1 | 0.00 | (0.01) | 0.00% | 0.00 | 0.00 % | 0.00 |

NORTH ARCOT

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| VEL2 | 47.01 | 89.14 | 0.11 | 189.62 % | 127,493.30 | 40.00 % | 50,997.32 | 0.00 % | 50,997.32 |
| VNB1 | 18.91 | 29.50 | 0.10 | 155.96 % | 38,078.09 | 40.00 % | 15,231.24 | 0.00 % | 15,231.24 |
| VEL1 | 41.91 | 64.69 | 0.06 | 154.36 % | 77,738.95 | 40.00 % | 31,095.58 | 0.00 % | 31,095.58 |
| PTU1 | 11.66 | 17.77 | 0.00 | 152.37 % | 15,411.88 | 40.00 % | 6,164.75 | 0.00 % | 6,164.75 |
| ARC2 | 20.68 | 30.91 | 0.06 | 149.45 % | 37,152.41 | 40.00 % | 14,860.96 | 0.00 % | 14,860.96 |
| AKM1 | 39.71 | 58.25 | 0.28 | 146.68 % | 65,058.41 | 40.00 % | 26,023.36 | 0.00 % | 26,023.36 |
| TRR1 | 40.68 | 58.28 | 0.21 | 143.26 % | 60,139.31 | 40.00 % | 24,055.72 | 0.00 % | 24,055.72 |
| WJP1 | 22.83 | 32.30 | 0.00 | 141.53 % | 42,374.75 | 40.00 % | 16,949.90 | 0.00 % | 16,949.90 |
| SLG1 | 18.14 | 24.80 | 0.00 | 136.75 % | 36,820.68 | 40.00 % | 14,728.27 | 0.00 % | 14,728.27 |
| WJD1 | 30.87 | 39.29 | 0.81 | 127.27 % | 74,048.56 | 40.00 % | 29,619.42 | 0.00 % | 29,619.42 |
| TRT1 | 29.99 | 38.06 | 0.87 | 126.93 % | 30,627.67 | 40.00 % | 12,251.07 | 0.00 % | 12,251.07 |
| UGI1 | 13.48 | 16.86 | 0.00 | 125.08 % | 14,802.48 | 40.00 % | 5,920.99 | 0.00 % | 5,920.99 |
| CPT1 | 20.41 | 25.11 | 0.00 | 123.03 % | 32,355.33 | 40.00 % | 12,942.13 | 0.00 % | 12,942.13 |
| SBR1 | 53.68 | 65.42 | 0.05 | 121.86 % | 85,684.41 | 40.00 % | 34,273.76 | 0.00 % | 34,273.76 |
| ABR1 | 30.86 | 36.86 | 0.32 | 119.45 % | 31,491.71 | 30.00 % | 9,447.51 | 0.00 % | 9,447.51 |
| TRL1 | 57.26 | 66.95 | 0.21 | 116.93 % | 40,256.78 | 30.00 % | 12,077.03 | 0.00 % | 12,077.03 |
| GDM1 | 24.87 | 28.32 | 0.06 | 113.88 % | 22,970.51 | 30.00 % | 6,891.15 | 0.00 % | 6,891.15 |
| ANI1 | 22.90 | 25.99 | 0.00 | 113.48 % | 30,963.29 | 30.00 % | 9,288.99 | 0.00 % | 9,288.99 |
| KPM1 | 32.55 | 36.40 | 0.00 | 111.86 % | 40,180.87 | 30.00 % | 12,054.26 | 0.00 % | 12,054.26 |
| KPM2 | 96.36 | 102.18 | 0.00 | 106.04 % | 112,336.99 | 25.00 % | 28,084.25 | 0.00 % | 28,084.25 |
| CYR1 | 25.28 | 24.96 | 0.27 | 98.72 % | 32,985.75 | 20.00 % | 6,597.15 | 0.00 % | 6,597.15 |
| VSI1 | 38.09 | 36.86 | 0.01 | 96.78 % | 45,690.11 | 20.00 % | 9,138.02 | 0.00 % | 9,138.02 |
| CGM1 | 22.41 | 21.61 | 0.00 | 96.41 % | 20,796.10 | 20.00 % | 4,159.22 | 0.00 % | 4,159.22 |
| PLR1 | 16.22 | 15.29 | 0.00 | 94.28 % | 13,553.55 | 15.00 % | 2,033.03 | 0.00 % | 2,033.03 |
| BGR1 | 15.96 | 14.22 | 0.87 | 89.09 % | 19,465.46 | 10.00 % | 1,946.55 | 0.00 % | 1,946.55 |

TRICHY-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| NCK1 | 13.17 | 24.20 | 0.00 | 183.73 % | 13,885.12 | 40.00 % | 5,554.05 | 0.00 % | 5,554.05 |
| KUM2 | 21.21 | 38.65 | 0.03 | 182.23 % | 28,942.34 | 40.00 % | 11,576.94 | 0.00 % | 11,576.94 |
| KIK1 | 25.88 | 46.62 | 0.00 | 180.13 % | 83,226.48 | 40.00 % | 33,290.59 | 0.00 % | 33,290.59 |
| TVR2 | 59.66 | 100.87 | 0.18 | 169.07 % | 116,035.76 | 40.00 % | 46,414.30 | 0.00 % | 46,414.30 |
| APM1 | 19.41 | 29.27 | 0.24 | 150.83 % | 44,934.08 | 40.00 % | 17,973.63 | 0.00 % | 17,973.63 |
| NMM1 | 20.73 | 30.71 | 1.88 | 148.18 % | 36,547.20 | 40.00 % | 14,618.88 | 0.00 % | 14,618.88 |
| MSI1 | 29.20 | 42.81 | 0.00 | 146.61 % | 37,111.55 | 40.00 % | 14,844.62 | 0.00 % | 14,844.62 |
| TRY2 | 21.19 | 29.70 | 0.00 | 140.16 % | 27,649.80 | 40.00 % | 11,059.92 | 0.00 % | 11,059.92 |
| MDI1 | 50.46 | 70.62 | 0.20 | 139.96 % | 79,756.19 | 40.00 % | 31,902.48 | 0.00 % | 31,902.48 |
| KRN1 | 19.35 | 26.55 | 0.00 | 137.23 % | 27,396.76 | 40.00 % | 10,958.70 | 0.00 % | 10,958.70 |
| NGT1 | 38.14 | 52.25 | 0.13 | 137.00 % | 92,909.03 | 40.00 % | 37,163.61 | 0.00 % | 37,163.61 |
| MVM1 | 69.75 | 94.77 | 0.16 | 135.86 % | 142,849.54 | 40.00 % | 57,139.82 | 0.00 % | 57,139.82 |
| PTK1 | 57.15 | 75.82 | 0.26 | 132.65 % | 92,095.17 | 40.00 % | 36,838.07 | 0.00 % | 36,838.07 |
| PDK1 | 28.88 | 38.17 | 0.00 | 132.19 % | 54,870.29 | 40.00 % | 21,948.12 | 0.00 % | 21,948.12 |
| TYR1 | 42.67 | 56.07 | 0.27 | 131.41 % | 65,314.15 | 40.00 % | 26,125.66 | 0.00 % | 26,125.66 |
| ORU1 | 23.50 | 30.02 | 0.06 | 127.73 % | 35,485.97 | 40.00 % | 14,194.39 | 0.00 % | 14,194.39 |
| TVR1 | 32.03 | 40.18 | 0.11 | 125.47 % | 37,336.65 | 40.00 % | 14,934.66 | 0.00 % | 14,934.66 |
| AYR1 | 37.04 | 45.25 | 0.00 | 122.18 % | 50,216.73 | 40.00 % | 20,086.69 | 0.00 % | 20,086.69 |
| TNJ1 | 90.01 | 109.93 | 0.11 | 122.12 % | 119,529.69 | 40.00 % | 47,811.88 | 0.00 % | 47,811.88 |
| TNJ2 | 73.41 | 88.51 | 0.18 | 120.58 % | 100,297.93 | 40.00 % | 40,119.17 | 0.00 % | 40,119.17 |
| TRY3 | 41.69 | 48.12 | 0.00 | 115.40 % | 54,364.25 | 30.00 % | 16,309.28 | 0.00 % | 16,309.28 |
| TRY1 | 266.71 | 305.01 | 0.04 | 114.36 % | 389,142.16 | 30.00 % | 116,742.65 | 0.00 % | 116,742.65 |
| TTP1 | 40.73 | 46.42 | 0.07 | 113.95 % | 53,570.28 | 30.00 % | 16,071.08 | 0.00 % | 16,071.08 |
| KUM1 | 80.70 | 91.04 | 0.11 | 112.81 % | 84,361.59 | 30.00 % | 25,308.48 | 0.00 % | 25,308.48 |
| JKM1 | 45.41 | 49.90 | 0.07 | 109.89 % | 65,138.08 | 25.00 % | 16,284.52 | 0.00 % | 16,284.52 |
| TRY4 | 52.66 | 56.14 | 0.04 | 106.62 % | 70,275.10 | 25.00 % | 17,568.78 | 0.00 % | 17,568.78 |
| PBR2 | 95.39 | 99.27 | 0.07 | 104.07 % | 88,353.39 | 25.00 % | 22,088.35 | 0.00 % | 22,088.35 |
| PBR1 | 42.13 | 37.34 | 0.13 | 88.64 % | 25,177.41 | 10.00 % | 2,517.74 | 0.00 % | 2,517.74 |

WEST-02

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| BMD1 | 12.51 | 25.07 | 0.01 | 200.45 % | 24,792.87 | 40.00 % | 9,917.15 | 0.00 % | 9,917.15 |
| SLM2 | 32.46 | 59.17 | 0.00 | 182.25 % | 44,121.48 | 40.00 % | 17,648.59 | 0.00 % | 17,648.59 |
| KRI1 | 22.68 | 40.78 | 0.19 | 179.80 % | 41,158.83 | 40.00 % | 16,463.53 | 0.00 % | 16,463.53 |
| DPR1 | 11.97 | 20.28 | 0.00 | 169.44 % | 18,163.84 | 40.00 % | 7,265.54 | 0.00 % | 7,265.54 |
| TCG1 | 18.81 | 29.79 | 0.35 | 158.38 % | 27,857.13 | 40.00 % | 11,142.85 | 0.00 % | 11,142.85 |
| PLC1 | 14.67 | 22.60 | 0.00 | 154.06 % | 27,652.65 | 40.00 % | 11,061.06 | 0.00 % | 11,061.06 |
| ERD1 | 56.21 | 82.35 | 0.20 | 146.52 % | 127,767.83 | 40.00 % | 51,107.13 | 0.00 % | 51,107.13 |
| EDP1 | 12.98 | 18.84 | 0.00 | 145.23 % | 17,049.37 | 40.00 % | 6,819.75 | 0.00 % | 6,819.75 |
| KVP1 | 15.39 | 22.20 | 0.00 | 144.27 % | 17,469.75 | 40.00 % | 6,987.90 | 0.00 % | 6,987.90 |
| APN1 | 20.76 | 29.76 | 0.12 | 143.39 % | 42,221.42 | 40.00 % | 16,888.57 | 0.00 % | 16,888.57 |
| ERD2 | 61.17 | 87.58 | 0.13 | 143.16 % | 179,224.94 | 40.00 % | 71,689.98 | 0.00 % | 71,689.98 |
| SLM3 | 44.70 | 63.08 | 0.10 | 141.13 % | 76,259.81 | 40.00 % | 30,503.92 | 0.00 % | 30,503.92 |
| DPR2 | 16.49 | 22.69 | 0.04 | 137.60 % | 24,160.38 | 40.00 % | 9,664.15 | 0.00 % | 9,664.15 |
| NKL2 | 37.96 | 51.78 | 0.04 | 136.42 % | 59,922.38 | 40.00 % | 23,968.95 | 0.00 % | 23,968.95 |
| SLM1 | 82.55 | 107.95 | 0.02 | 130.77 % | 127,613.96 | 40.00 % | 51,045.58 | 0.00 % | 51,045.58 |
| CMI1 | 11.23 | 14.29 | 0.00 | 127.26 % | 18,092.35 | 40.00 % | 7,236.94 | 0.00 % | 7,236.94 |
| PDR1 | 11.99 | 14.78 | 0.00 | 123.23 % | 29,940.30 | 40.00 % | 11,976.12 | 0.00 % | 11,976.12 |
| TRM1 | 31.61 | 38.85 | 0.22 | 122.88 % | 45,204.64 | 40.00 % | 18,081.86 | 0.00 % | 18,081.86 |
| ATU1 | 38.14 | 46.71 | 0.00 | 122.47 % | 51,702.05 | 40.00 % | 20,680.82 | 0.00 % | 20,680.82 |
| HSR2 | 48.01 | 57.56 | 0.03 | 119.89 % | 53,625.89 | 30.00 % | 16,087.77 | 0.00 % | 16,087.77 |
| PMP1 | 19.44 | 21.81 | 0.00 | 112.18 % | 18,796.06 | 30.00 % | 5,638.82 | 0.00 % | 5,638.82 |
| MTR1 | 33.08 | 35.68 | 0.36 | 107.87 % | 50,590.64 | 25.00 % | 12,647.66 | 0.00 % | 12,647.66 |
| SGI1 | 14.85 | 15.70 | 0.00 | 105.73 % | 12,288.37 | 25.00 % | 3,072.09 | 0.00 % | 3,072.09 |
| SGG1 | 11.59 | 11.74 | 0.50 | 101.30 % | 11,880.48 | 25.00 % | 2,970.12 | 0.00 % | 2,970.12 |
| HSR1 | 35.36 | 35.42 | 0.00 | 100.16 % | 39,118.68 | 25.00 % | 9,779.67 | 0.00 % | 9,779.67 |
| MCR1 | 26.96 | 25.63 | 0.35 | 95.06 % | 30,745.16 | 15.00 % | 4,611.77 | 0.00 % | 4,611.77 |
| KMM1 | 21.48 | 20.24 | 0.00 | 94.20 % | 19,343.22 | 15.00 % | 2,901.48 | 0.00 % | 2,901.48 |
| KAM1 | 18.50 | 17.35 | 0.00 | 93.76 % | 21,203.89 | 15.00 % | 3,180.58 | 0.00 % | 3,180.58 |
| HRR1 | 24.69 | 22.06 | 0.59 | 89.32 % | 18,379.71 | 10.00 % | 1,837.97 | 0.00 % | 1,837.97 |
| EPI1 | 23.04 | 20.43 | 0.36 | 88.66 % | 23,102.20 | 10.00 % | 2,310.22 | 0.00 % | 2,310.22 |
| VPD1 | 35.76 | 31.30 | 0.00 | 87.53 % | 39,418.57 | 10.00 % | 3,941.86 | 0.00 % | 3,941.86 |
| RSP1 | 32.20 | 27.84 | 0.45 | 86.46 % | 26,552.19 | 10.00 % | 2,655.22 | 0.00 % | 2,655.22 |
| VKL1 | 15.12 | 12.17 | 0.00 | 80.54 % | 19,840.47 | 10.00 % | 1,984.05 | 0.00 % | 1,984.05 |
| OML1 | 35.87 | 26.49 | 0.00 | 73.84 % | 25,977.89 | 0.00 % | | 0.00 % | |

WEST-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| ANR1 | 5.37 | 12.39 | 0.00 | 230.53 % | 14,282.84 | 40.00 % | 5,713.14 | 0.00 % | 5,713.14 |
| AVI1 | 12.16 | 25.26 | 0.00 | 207.68 % | 38,467.07 | 40.00 % | 15,386.83 | 0.00 % | 15,386.83 |
| CBE3 | 9.64 | 19.97 | 0.01 | 207.11 % | 15,342.30 | 40.00 % | 6,136.92 | 0.00 % | 6,136.92 |
| MPM1 | 19.42 | 38.83 | 0.29 | 199.89 % | 33,334.66 | 40.00 % | 13,333.86 | 0.00 % | 13,333.86 |
| CBE1 | 18.50 | 34.33 | 0.14 | 185.63 % | 30,620.98 | 40.00 % | 12,248.39 | 0.00 % | 12,248.39 |
| UMP1 | 15.10 | 26.40 | 0.00 | 174.81 % | 21,776.99 | 40.00 % | 8,710.80 | 0.00 % | 8,710.80 |
| GBM1 | 16.59 | 27.50 | 0.01 | 165.71 % | 29,246.88 | 40.00 % | 11,698.75 | 0.00 % | 11,698.75 |
| CNR1 | 12.50 | 20.70 | 0.00 | 165.55 % | 17,369.72 | 40.00 % | 6,947.89 | 0.00 % | 6,947.89 |
| GDR1 | 12.21 | 17.59 | 0.00 | 144.05 % | 14,264.50 | 40.00 % | 5,705.80 | 0.00 % | 5,705.80 |
| TPR1 | 30.79 | 43.86 | 0.13 | 142.44 % | 46,769.96 | 40.00 % | 18,707.98 | 0.00 % | 18,707.98 |
| KMR1 | 38.15 | 53.95 | 0.00 | 141.40 % | 62,412.41 | 40.00 % | 24,964.96 | 0.00 % | 24,964.96 |
| KGM1 | 13.83 | 19.44 | 0.00 | 140.60 % | 31,549.32 | 40.00 % | 12,619.73 | 0.00 % | 12,619.73 |
| TPR2 | 27.12 | 37.76 | 0.41 | 139.24 % | 44,269.70 | 40.00 % | 17,707.88 | 0.00 % | 17,707.88 |
| TPR4 | 12.66 | 17.46 | 0.81 | 137.95 % | 27,085.42 | 40.00 % | 10,834.17 | 0.00 % | 10,834.17 |
| UAM1 | 25.54 | 33.41 | 0.00 | 130.84 % | 16,119.55 | 40.00 % | 6,447.82 | 0.00 % | 6,447.82 |
| KGI1 | 15.14 | 19.64 | 0.00 | 129.77 % | 10,572.46 | 40.00 % | 4,228.98 | 0.00 % | 4,228.98 |
| PPI1 | 11.98 | 15.43 | 0.23 | 128.73 % | 15,247.40 | 40.00 % | 6,098.96 | 0.00 % | 6,098.96 |
| PDM1 | 13.54 | 16.71 | 0.00 | 123.40 % | 27,028.77 | 40.00 % | 10,811.51 | 0.00 % | 10,811.51 |
| PLI1 | 30.27 | 33.10 | 0.51 | 109.35 % | 31,948.61 | 25.00 % | 7,987.15 | 0.00 % | 7,987.15 |
| CBE2 | 140.57 | 148.65 | 0.15 | 105.75 % | 203,971.85 | 25.00 % | 50,992.96 | 0.00 % | 50,992.96 |
| SUL1 | 14.16 | 14.51 | 0.99 | 102.45 % | 27,563.50 | 25.00 % | 6,890.88 | 0.00 % | 6,890.88 |
| CBE4 | 32.92 | 31.70 | 0.78 | 96.28 % | 59,664.74 | 20.00 % | 11,932.95 | 0.00 % | 11,932.95 |
| SYM2 | 15.80 | 14.73 | 0.16 | 93.27 % | 18,922.07 | 15.00 % | 2,838.31 | 0.00 % | 2,838.31 |
| DPM2 | 18.76 | 17.25 | 0.00 | 91.98 % | 24,107.20 | 15.00 % | 3,616.08 | 0.00 % | 3,616.08 |
| TPR3 | 19.79 | 18.00 | 0.71 | 90.96 % | 24,561.85 | 15.00 % | 3,684.28 | 0.00 % | 3,684.28 |
| CBE6 | 33.77 | 30.69 | 0.09 | 90.89 % | 36,508.51 | 15.00 % | 5,476.28 | 0.00 % | 5,476.28 |
| SNR1 | 27.56 | 24.55 | 0.36 | 89.10 % | 40,819.42 | 10.00 % | 4,081.94 | 0.00 % | 4,081.94 |
| KMD1 | 16.56 | 13.50 | 0.00 | 81.54 % | 18,918.93 | 10.00 % | 1,891.89 | 0.00 % | 1,891.89 |
| CBE5 | 18.07 | 8.71 | 0.00 | 48.19 % | 17,133.25 | 0.00 % | | 0.00 % | |

SOUTH-03

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| DGL1 | 131.60 | 236.79 | 0.29 | 179.93 % | 93,210.16 | 40.00 % | 37,284.06 | 0.00 % | 37,284.06 |
| KRR1 | 35.75 | 62.17 | 0.00 | 173.88 % | 75,167.77 | 40.00 % | 30,067.11 | 0.00 % | 30,067.11 |
| MPA1 | 31.74 | 54.35 | 0.00 | 171.27 % | 96,396.92 | 40.00 % | 38,558.77 | 0.00 % | 38,558.77 |
| KKD3 | 43.84 | 73.50 | 0.00 | 167.64 % | 111,098.95 | 40.00 % | 44,439.58 | 0.00 % | 44,439.58 |
| TEN1 | 20.92 | 34.15 | 0.26 | 163.23 % | 31,772.94 | 40.00 % | 12,709.18 | 0.00 % | 12,709.18 |
| DGL2 | 28.79 | 40.14 | 0.00 | 139.42 % | 35,072.19 | 40.00 % | 14,028.88 | 0.00 % | 14,028.88 |
| PNV2 | 17.76 | 24.20 | 0.00 | 136.30 % | 18,152.03 | 40.00 % | 7,260.81 | 0.00 % | 7,260.81 |
| MDU2 | 68.32 | 91.21 | 0.39 | 133.51 % | 107,204.84 | 40.00 % | 42,881.94 | 0.00 % | 42,881.94 |
| PNI1 | 17.49 | 21.70 | 2.17 | 124.07 % | 14,229.29 | 40.00 % | 5,691.72 | 0.00 % | 5,691.72 |
| MDU1 | 126.23 | 152.35 | 0.13 | 120.69 % | 105,154.96 | 40.00 % | 42,061.98 | 0.00 % | 42,061.98 |
| BTU1 | 13.05 | 15.62 | 0.00 | 119.67 % | 11,754.67 | 30.00 % | 3,526.40 | 0.00 % | 3,526.40 |
| PKM1 | 12.58 | 14.90 | 0.00 | 118.47 % | 16,726.44 | 30.00 % | 5,017.93 | 0.00 % | 5,017.93 |
| MDU7 | 41.94 | 48.96 | 0.07 | 116.73 % | 54,614.67 | 30.00 % | 16,384.40 | 0.00 % | 16,384.40 |
| ODM1 | 17.13 | 19.98 | 0.01 | 116.63 % | 7,835.61 | 30.00 % | 2,350.68 | 0.00 % | 2,350.68 |
| MLR1 | 23.21 | 25.84 | 0.12 | 111.34 % | 29,417.04 | 30.00 % | 8,825.11 | 0.00 % | 8,825.11 |
| MDU3 | 34.48 | 38.38 | 0.08 | 111.31 % | 26,584.04 | 30.00 % | 7,975.21 | 0.00 % | 7,975.21 |
| SVG1 | 36.12 | 39.35 | 0.17 | 108.96 % | 46,546.30 | 25.00 % | 11,636.58 | 0.00 % | 11,636.58 |
| KPT1 | 16.17 | 17.37 | 1.11 | 107.39 % | 19,898.37 | 25.00 % | 4,974.59 | 0.00 % | 4,974.59 |
| TDI1 | 29.00 | 31.05 | 0.03 | 107.07 % | 50,431.53 | 25.00 % | 12,607.88 | 0.00 % | 12,607.88 |
| USL1 | 22.58 | 23.83 | 0.43 | 105.57 % | 16,722.81 | 25.00 % | 4,180.70 | 0.00 % | 4,180.70 |
| NKI1 | 16.90 | 17.73 | 0.10 | 104.91 % | 12,415.40 | 25.00 % | 3,103.85 | 0.00 % | 3,103.85 |
| TPT1 | 36.53 | 37.90 | 0.02 | 103.74 % | 58,427.03 | 25.00 % | 14,606.76 | 0.00 % | 14,606.76 |
| SGP1 | 19.14 | 19.79 | 0.00 | 103.38 % | 25,606.33 | 25.00 % | 6,401.58 | 0.00 % | 6,401.58 |
| CMR1 | 17.15 | 17.45 | 0.46 | 101.72 % | 10,133.76 | 25.00 % | 2,533.44 | 0.00 % | 2,533.44 |
| MDU6 | 62.47 | 62.33 | 0.13 | 99.79 % | 52,009.73 | 20.00 % | 10,401.95 | 0.00 % | 10,401.95 |
| KYK1 | 21.82 | 21.74 | 0.00 | 99.62 % | 23,310.37 | 20.00 % | 4,662.07 | 0.00 % | 4,662.07 |
| PVI1 | 34.08 | 33.59 | 0.00 | 98.56 % | 49,179.76 | 20.00 % | 9,835.95 | 0.00 % | 9,835.95 |
| BNR1 | 17.47 | 17.14 | 0.00 | 98.14 % | 18,502.07 | 20.00 % | 3,700.41 | 0.00 % | 3,700.41 |
| TMM1 | 42.04 | 41.11 | 0.15 | 97.79 % | 27,402.19 | 20.00 % | 5,480.44 | 0.00 % | 5,480.44 |
| MDU5 | 22.01 | 21.47 | 0.09 | 97.55 % | 23,471.69 | 20.00 % | 4,694.34 | 0.00 % | 4,694.34 |
| MNM1 | 19.36 | 18.75 | 0.67 | 96.89 % | 18,381.61 | 20.00 % | 3,676.32 | 0.00 % | 3,676.32 |
| DKI1 | 38.72 | 36.87 | 0.00 | 95.23 % | 76,370.12 | 20.00 % | 15,274.02 | 0.00 % | 15,274.02 |
| ATG1 | 54.73 | 50.42 | 0.52 | 92.13 % | 64,322.91 | 15.00 % | 9,648.44 | 0.00 % | 9,648.44 |
| CBM1 | 29.98 | 26.84 | 0.00 | 89.54 % | 37,225.91 | 10.00 % | 3,722.59 | 0.00 % | 3,722.59 |
| TEN2 | 30.21 | 26.33 | 0.60 | 87.13 % | 17,688.06 | 10.00 % | 1,768.81 | 0.00 % | 1,768.81 |
| ADP1 | 20.21 | 16.40 | 0.00 | 81.18 % | 17,075.56 | 10.00 % | 1,707.56 | 0.00 % | 1,707.56 |
| NTM1 | 25.51 | 19.91 | 0.03 | 78.03 % | 15,131.62 | 0.00 % | | 0.00 % | |
| MDU4 | 34.49 | 23.43 | 0.84 | 67.93 % | 13,013.38 | 0.00 % | | 0.00 % | |

SOUTH ARCOT

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| VCM1 | 7.75 | 13.12 | 0.00 | 169.44 % | 12,059.55 | 40.00 % | 4,823.82 | 0.00 % | 4,823.82 |
| KML1 | 29.48 | 45.31 | 0.25 | 153.68 % | 52,478.82 | 40.00 % | 20,991.53 | 0.00 % | 20,991.53 |
| MKM1 | 16.00 | 24.07 | 0.09 | 150.40 % | 33,614.75 | 40.00 % | 13,445.90 | 0.00 % | 13,445.90 |
| PRT1 | 39.12 | 56.06 | 0.36 | 143.31 % | 60,073.54 | 40.00 % | 24,029.42 | 0.00 % | 24,029.42 |
| SJI2 | 35.18 | 48.49 | 0.01 | 137.84 % | 51,587.22 | 40.00 % | 20,634.89 | 0.00 % | 20,634.89 |
| KLM1 | 42.47 | 58.47 | 0.17 | 137.68 % | 97,110.42 | 40.00 % | 38,844.17 | 0.00 % | 38,844.17 |
| CDM1 | 54.23 | 68.89 | 0.00 | 127.04 % | 71,619.42 | 40.00 % | 28,647.77 | 0.00 % | 28,647.77 |
| VPM2 | 41.62 | 50.09 | 0.15 | 120.35 % | 58,715.90 | 40.00 % | 23,486.36 | 0.00 % | 23,486.36 |
| TRK1 | 49.35 | 58.63 | 0.26 | 118.80 % | 74,227.84 | 30.00 % | 22,268.35 | 0.00 % | 22,268.35 |
| ULP1 | 43.07 | 51.08 | 0.00 | 118.59 % | 48,955.78 | 30.00 % | 14,686.73 | 0.00 % | 14,686.73 |
| KKI2 | 45.86 | 53.54 | 0.00 | 116.75 % | 39,152.82 | 30.00 % | 11,745.85 | 0.00 % | 11,745.85 |
| STP1 | 16.17 | 18.72 | 0.51 | 115.79 % | 19,987.93 | 30.00 % | 5,996.38 | 0.00 % | 5,996.38 |
| CUD1 | 89.56 | 102.21 | 0.14 | 114.12 % | 136,249.49 | 30.00 % | 40,874.85 | 0.00 % | 40,874.85 |
| NVL2 | 51.28 | 58.39 | 0.42 | 113.87 % | 68,734.05 | 30.00 % | 20,620.22 | 0.00 % | 20,620.22 |
| VCM2 | 29.04 | 31.49 | 0.53 | 108.44 % | 33,429.25 | 25.00 % | 8,357.31 | 0.00 % | 8,357.31 |
| TDM1 | 28.87 | 28.65 | 0.62 | 99.24 % | 22,316.35 | 20.00 % | 4,463.27 | 0.00 % | 4,463.27 |
| POY1 | 96.57 | 93.54 | 0.00 | 96.85 % | 91,988.08 | 20.00 % | 18,397.62 | 0.00 % | 18,397.62 |
| TVM1 | 23.84 | 21.92 | 0.38 | 91.98 % | 16,829.07 | 15.00 % | 2,524.36 | 0.00 % | 2,524.36 |
| POY2 | 74.40 | 63.92 | 0.21 | 85.92 % | 110,329.70 | 10.00 % | 11,032.97 | 0.00 % | 11,032.97 |
| VPM1 | 19.77 | 16.39 | 0.00 | 82.91 % | 13,189.39 | 10.00 % | 1,318.94 | 0.00 % | 1,318.94 |
| TVM2 | 27.36 | 20.18 | 0.27 | 73.76 % | 17,810.23 | 0.00 % | | 0.00 % | |

CHENNAI-02

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| MC05 | 8.48 | 13.53 | 0.01 | 159.54 % | 5,751.60 | 40.00 % | 2,300.64 | 0.00 % | 2,300.64 |
| UKI1 | 28.25 | 44.19 | 0.00 | 156.43 % | 66,027.13 | 40.00 % | 26,410.85 | 0.00 % | 26,410.85 |
| CH27 | 13.81 | 20.96 | 0.37 | 151.79 % | 31,802.84 | 40.00 % | 12,721.14 | 0.00 % | 12,721.14 |
| GPD1 | 31.76 | 46.47 | 0.18 | 146.34 % | 34,929.68 | 40.00 % | 13,971.87 | 0.00 % | 13,971.87 |
| CH17 | 49.51 | 70.34 | 0.13 | 142.08 % | 129,398.49 | 40.00 % | 51,759.40 | 0.00 % | 51,759.40 |
| CH31 | 22.86 | 32.43 | 0.64 | 141.86 % | 41,984.57 | 40.00 % | 16,793.83 | 0.00 % | 16,793.83 |
| CH24 | 61.39 | 82.63 | 0.47 | 134.61 % | 126,372.78 | 40.00 % | 50,549.11 | 0.00 % | 50,549.11 |
| CH46 | 24.25 | 30.85 | 0.26 | 127.24 % | 48,462.44 | 40.00 % | 19,384.98 | 0.00 % | 19,384.98 |
| CH21 | 91.48 | 115.50 | 0.31 | 126.25 % | 132,147.11 | 40.00 % | 52,858.84 | 0.00 % | 52,858.84 |
| CH50 | 53.02 | 66.52 | 0.08 | 125.47 % | 124,239.88 | 40.00 % | 49,695.95 | 0.00 % | 49,695.95 |
| CH15 | 128.84 | 161.40 | 0.12 | 125.27 % | 189,762.28 | 40.00 % | 75,904.91 | 0.00 % | 75,904.91 |
| CH23 | 30.14 | 35.28 | 0.66 | 117.04 % | 46,631.39 | 30.00 % | 13,989.42 | 0.00 % | 13,989.42 |
| CH06 | 54.44 | 62.95 | 0.20 | 115.62 % | 97,944.26 | 30.00 % | 29,383.28 | 0.00 % | 29,383.28 |
| CH03 | 129.54 | 149.22 | 0.32 | 115.20 % | 225,736.37 | 30.00 % | 67,720.91 | 0.00 % | 67,720.91 |
| CH43 | 38.96 | 43.78 | 0.31 | 112.37 % | 36,414.92 | 30.00 % | 10,924.48 | 0.00 % | 10,924.48 |
| PON1 | 28.05 | 31.50 | 0.12 | 112.28 % | 48,192.61 | 30.00 % | 14,457.78 | 0.00 % | 14,457.78 |
| CH18 | 70.40 | 75.27 | 0.05 | 106.92 % | 140,784.97 | 25.00 % | 35,196.24 | 0.00 % | 35,196.24 |
| CH36 | 21.60 | 22.90 | 0.14 | 106.02 % | 27,541.52 | 25.00 % | 6,885.38 | 0.00 % | 6,885.38 |
| CH12 | 96.63 | 101.55 | 0.23 | 105.10 % | 128,124.01 | 25.00 % | 32,031.00 | 0.00 % | 32,031.00 |
| CH33 | 57.43 | 59.31 | 0.04 | 103.28 % | 82,780.37 | 25.00 % | 20,695.09 | 0.00 % | 20,695.09 |
| MJR1 | 56.10 | 57.39 | 0.36 | 102.30 % | 57,721.54 | 25.00 % | 14,430.39 | 0.00 % | 14,430.39 |
| CH41 | 51.18 | 49.34 | 2.89 | 96.41 % | 111,497.84 | 20.00 % | 22,299.57 | 0.00 % | 22,299.57 |
| CH34 | 56.48 | 52.63 | 0.47 | 93.20 % | 62,243.39 | 15.00 % | 9,336.51 | 0.00 % | 9,336.51 |
| CH44 | 53.43 | 45.89 | 0.47 | 85.88 % | 55,732.05 | 10.00 % | 5,573.21 | 0.00 % | 5,573.21 |
| CH51 | 63.08 | 53.15 | 0.01 | 84.25 % | 66,297.98 | 10.00 % | 6,629.80 | 0.00 % | 6,629.80 |
| CH32 | 9.47 | 7.42 | 0.84 | 78.31 % | 9,982.69 | 0.00 % | | 0.00 % | |
| CH20 | 74.03 | 57.95 | 0.29 | 78.27 % | 85,594.13 | 0.00 % | | 0.00 % | |
| MC06 | 12.97 | 8.89 | 0.22 | 68.52 % | 5,903.05 | 0.00 % | | 0.00 % | |
| CH01 | 8.23 | 1.93 | 0.00 | 23.39 % | 1,383.20 | 0.00 % | | 0.00 % | |

SOUTH-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| SKD1 | 22.43 | 32.50 | 0.00 | 144.88 % | 42,720.37 | 40.00 % | 17,088.15 | 0.00 % | 17,088.15 |
| SVK1 | 46.93 | 63.82 | 0.19 | 136.00 % | 75,117.75 | 40.00 % | 30,047.10 | 0.00 % | 30,047.10 |
| KGL1 | 23.08 | 29.94 | 0.29 | 129.69 % | 26,754.10 | 40.00 % | 10,701.64 | 0.00 % | 10,701.64 |
| VLY1 | 65.36 | 83.91 | 0.41 | 128.39 % | 86,648.73 | 40.00 % | 34,659.49 | 0.00 % | 34,659.49 |
| STU2 | 20.88 | 26.67 | 0.39 | 127.74 % | 29,263.34 | 40.00 % | 11,705.34 | 0.00 % | 11,705.34 |
| VNR1 | 23.33 | 29.71 | 0.00 | 127.35 % | 32,701.77 | 40.00 % | 13,080.71 | 0.00 % | 13,080.71 |
| KVT1 | 97.99 | 120.14 | 0.12 | 122.61 % | 189,582.66 | 40.00 % | 75,833.06 | 0.00 % | 75,833.06 |
| PDI1 | 20.91 | 25.24 | 0.44 | 120.70 % | 24,690.32 | 40.00 % | 9,876.13 | 0.00 % | 9,876.13 |
| SNL1 | 25.85 | 30.58 | 0.62 | 118.30 % | 46,026.06 | 30.00 % | 13,807.82 | 0.00 % | 13,807.82 |
| SDI1 | 23.90 | 28.26 | 0.09 | 118.22 % | 27,802.14 | 30.00 % | 8,340.64 | 0.00 % | 8,340.64 |
| TVL1 | 187.29 | 219.32 | 0.04 | 117.10 % | 256,364.71 | 30.00 % | 76,909.41 | 0.00 % | 76,909.41 |
| ERL2 | 29.78 | 34.81 | 0.08 | 116.89 % | 52,502.81 | 30.00 % | 15,750.84 | 0.00 % | 15,750.84 |
| VNR2 | 78.82 | 85.73 | 0.16 | 108.77 % | 92,062.35 | 25.00 % | 23,015.59 | 0.00 % | 23,015.59 |
| APK2 | 27.35 | 29.75 | 0.08 | 108.76 % | 25,311.71 | 25.00 % | 6,327.93 | 0.00 % | 6,327.93 |
| TUT2 | 92.84 | 100.53 | 0.00 | 108.29 % | 112,963.48 | 25.00 % | 28,240.87 | 0.00 % | 28,240.87 |
| TKS2 | 67.79 | 72.66 | 0.30 | 107.18 % | 65,655.12 | 25.00 % | 16,413.78 | 0.00 % | 16,413.78 |
| NGR1 | 115.74 | 123.58 | 0.51 | 106.78 % | 121,998.08 | 25.00 % | 30,499.52 | 0.00 % | 30,499.52 |
| RND1 | 70.37 | 74.78 | 0.20 | 106.28 % | 130,303.65 | 25.00 % | 32,575.91 | 0.00 % | 32,575.91 |
| KYR1 | 24.27 | 24.99 | 0.00 | 102.95 % | 33,377.08 | 25.00 % | 8,344.27 | 0.00 % | 8,344.27 |
| MMT1 | 31.22 | 32.11 | 0.00 | 102.87 % | 27,127.28 | 25.00 % | 6,781.82 | 0.00 % | 6,781.82 |
| MAR1 | 55.46 | 54.83 | 0.00 | 98.88 % | 60,363.85 | 20.00 % | 12,072.77 | 0.00 % | 12,072.77 |
| TKS1 | 51.80 | 50.93 | 0.13 | 98.33 % | 47,071.51 | 20.00 % | 9,414.30 | 0.00 % | 9,414.30 |
| TYI1 | 29.44 | 28.81 | 0.58 | 97.86 % | 37,136.60 | 20.00 % | 7,427.32 | 0.00 % | 7,427.32 |
| VKM1 | 25.54 | 24.82 | 0.11 | 97.18 % | 37,804.26 | 20.00 % | 7,560.85 | 0.00 % | 7,560.85 |
| TUT1 | 216.27 | 208.74 | 0.27 | 96.52 % | 292,083.98 | 20.00 % | 58,416.80 | 0.00 % | 58,416.80 |
| APK1 | 36.39 | 33.88 | 0.78 | 93.08 % | 45,059.99 | 15.00 % | 6,759.00 | 0.00 % | 6,759.00 |
| TCN1 | 44.94 | 41.78 | 0.00 | 92.97 % | 54,575.17 | 15.00 % | 8,186.28 | 0.00 % | 8,186.28 |
| KSM1 | 14.98 | 13.88 | 0.00 | 92.66 % | 13,714.34 | 15.00 % | 2,057.15 | 0.00 % | 2,057.15 |
| PKD1 | 46.35 | 41.96 | 0.10 | 90.53 % | 53,935.79 | 15.00 % | 8,090.37 | 0.00 % | 8,090.37 |
| ARM1 | 27.32 | 24.62 | 0.48 | 90.14 % | 16,307.33 | 15.00 % | 2,446.10 | 0.00 % | 2,446.10 |
| UDN1 | 28.34 | 25.52 | 0.00 | 90.07 % | 31,247.58 | 10.00 % | 3,124.76 | 0.00 % | 3,124.76 |
| RPM1 | 67.58 | 57.82 | 0.00 | 85.56 % | 63,922.13 | 10.00 % | 6,392.21 | 0.00 % | 6,392.21 |
| ASM1 | 28.76 | 24.42 | 0.27 | 84.92 % | 24,347.09 | 10.00 % | 2,434.71 | 0.00 % | 2,434.71 |
| SGT1 | 16.85 | 13.46 | 0.00 | 79.87 % | 14,162.90 | 0.00 % | | 0.00 % | |
| TKY1 | 31.61 | 23.93 | 0.21 | 75.71 % | 28,354.72 | 0.00 % | | 0.00 % | |
| COL1 | 21.54 | 8.17 | 0.78 | 37.94 % | 3,816.35 | 0.00 % | | 0.00 % | |

CHENNAI-01

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| CH30 | 53.36 | 78.94 | 0.00 | 147.94 % | 120,536.99 | 40.00 % | 48,214.80 | 0.00 % | 48,214.80 |
| CH47 | 78.33 | 112.87 | 0.18 | 144.11 % | 184,309.81 | 40.00 % | 73,723.92 | 0.00 % | 73,723.92 |
| GUD1 | 47.12 | 64.18 | 0.00 | 136.21 % | 111,561.00 | 40.00 % | 44,624.40 | 0.00 % | 44,624.40 |
| CGL1 | 32.73 | 44.39 | 0.30 | 135.62 % | 67,637.16 | 40.00 % | 27,054.86 | 0.00 % | 27,054.86 |
| CH39 | 27.26 | 36.64 | 0.00 | 134.42 % | 69,721.15 | 40.00 % | 27,888.46 | 0.00 % | 27,888.46 |
| CH38 | 32.91 | 42.86 | 0.00 | 130.22 % | 63,655.17 | 40.00 % | 25,462.07 | 0.00 % | 25,462.07 |
| CH48 | 61.12 | 79.57 | 0.19 | 130.18 % | 156,439.34 | 40.00 % | 62,575.74 | 0.00 % | 62,575.74 |
| CH45 | 49.55 | 62.74 | 0.17 | 126.60 % | 91,388.27 | 40.00 % | 36,555.31 | 0.00 % | 36,555.31 |
| CH05 | 106.80 | 132.06 | 0.43 | 123.65 % | 136,381.89 | 40.00 % | 54,552.76 | 0.00 % | 54,552.76 |
| CH35 | 45.87 | 55.70 | 0.21 | 121.42 % | 94,726.48 | 40.00 % | 37,890.59 | 0.00 % | 37,890.59 |
| CH37 | 26.52 | 31.48 | 0.00 | 118.70 % | 52,969.52 | 30.00 % | 15,890.86 | 0.00 % | 15,890.86 |
| MRM1 | 46.05 | 53.91 | 0.12 | 117.08 % | 53,420.26 | 30.00 % | 16,026.08 | 0.00 % | 16,026.08 |
| CH28 | 73.32 | 84.19 | 0.00 | 114.82 % | 176,992.23 | 30.00 % | 53,097.67 | 0.00 % | 53,097.67 |
| CH19 | 82.52 | 92.22 | 0.31 | 111.76 % | 124,182.51 | 30.00 % | 37,254.75 | 0.00 % | 37,254.75 |
| CH07 | 77.16 | 84.42 | 0.26 | 109.40 % | 102,188.24 | 25.00 % | 25,547.06 | 0.00 % | 25,547.06 |
| CH25 | 58.13 | 61.48 | 0.05 | 105.77 % | 88,470.19 | 25.00 % | 22,117.55 | 0.00 % | 22,117.55 |
| CH14 | 121.86 | 128.64 | 0.08 | 105.56 % | 185,173.22 | 25.00 % | 46,293.31 | 0.00 % | 46,293.31 |
| KNR1 | 38.66 | 37.34 | 0.00 | 96.58 % | 60,617.96 | 20.00 % | 12,123.59 | 0.00 % | 12,123.59 |
| CH42 | 75.44 | 72.31 | 0.13 | 95.85 % | 102,970.29 | 20.00 % | 20,594.06 | 0.00 % | 20,594.06 |
| CH49 | 72.38 | 69.06 | 0.05 | 95.42 % | 90,856.97 | 20.00 % | 18,171.39 | 0.00 % | 18,171.39 |
| AVD1 | 60.48 | 56.16 | 0.00 | 92.85 % | 62,443.06 | 15.00 % | 9,366.46 | 0.00 % | 9,366.46 |
| SKL1 | 36.70 | 34.05 | 0.39 | 92.77 % | 56,689.76 | 15.00 % | 8,503.46 | 0.00 % | 8,503.46 |
| CH40 | 26.14 | 23.06 | 0.53 | 88.21 % | 7,349.02 | 10.00 % | 734.90 | 0.00 % | 734.90 |
| GUD2 | 39.28 | 33.49 | 0.19 | 85.26 % | 43,858.92 | 10.00 % | 4,385.89 | 0.00 % | 4,385.89 |
| CH08 | 111.89 | 91.06 | 0.13 | 81.38 % | 144,864.40 | 10.00 % | 14,486.44 | 0.00 % | 14,486.44 |
| CH22 | 64.24 | 49.36 | 0.27 | 76.84 % | 54,176.91 | 0.00 % | | 0.00 % | |
| TKM1 | 34.05 | 26.13 | 0.48 | 76.75 % | 40,786.77 | 0.00 % | | 0.00 % | |
| CH16 | 144.13 | 98.91 | 0.05 | 68.63 % | 149,485.97 | 0.00 % | | 0.00 % | |
| CH26 | 23.68 | 12.80 | 0.00 | 54.07 % | 20,800.43 | 0.00 % | | 0.00 % | |
| CH29 | 12.93 | 4.21 | 0.00 | 32.54 % | 10,815.70 | 0.00 % | | 0.00 % | |
| MC10 | 8.63 | 2.15 | 0.00 | 24.87 % | 1,039.20 | 0.00 % | | 0.00 % | |
| MC09 | 4.30 | 0.86 | 0.00 | 20.09 % | 679.80 | 0.00 % | | 0.00 % | |

KL-NORTH

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| KZD1 | 242.40 | 224.07 | 0.09 | 92.44 % | 234,923.63 | 15.00 % | 35,238.54 | 0.00 % | 35,238.54 |

KL-SOUTH

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| TVP1 | 79.92 | 75.36 | 0.39 | 94.29 % | 39,806.34 | 15.00 % | 5,970.95 | 0.00 % | 5,970.95 |
| PAS1 | 30.48 | 27.71 | 0.32 | 90.91 % | 12,755.20 | 15.00 % | 1,913.28 | 0.00 % | 1,913.28 |
| PNL1 | 22.10 | 19.64 | 0.32 | 88.91 % | 11,279.70 | 10.00 % | 1,127.97 | 0.00 % | 1,127.97 |
| KLR1 | 24.01 | 20.33 | 0.01 | 84.70 % | 8,387.33 | 10.00 % | 838.73 | 0.00 % | 838.73 |

OTHERS

| Branch | Target L | Sales L | MSP Dev % | Achieved % | Branch Spot Com | Incentive (E%) | Incentive (E) | HO Budget+ % | Incentive (Alt) |
|--------|----------|---------|-----------|------------|-----------------|----------------|---------------|--------------|-----------------|
| CZWH | 0.00 | 68.92 | 8.65 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| GHUB | 0.00 | 38.31 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| MSWH | 0.00 | 0.23 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| S2SD | 0.00 | 17.65 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| SZSD | 0.00 | 2.99 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| TZSD | 0.00 | 0.01 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WCHN | 0.00 | (0.02) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHC3 | 0.00 | 1.08 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHCB | 0.00 | (0.05) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHKP | 0.00 | (0.01) | -5.26 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHTM | 0.00 | (0.01) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHTV | 0.00 | (0.09) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WHVL | 0.00 | (0.02) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WTRZ | 0.00 | (0.13) | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WZSD | 0.00 | 0.07 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |
| WZWH | 0.00 | 0.01 | 0.00 | 0.00 % | 0.00 | 0.00 % | | 0.00 % | |