

Accu.Target 4,842.55 L	Sales 3,014.46 L	Achieved % 62.25 %	HO Budget+ % 27.75 %	Total Com. 31.55 L
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Note : Sales Period is From :01-Sep-2025 To :05-Sep-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	51.70	114.45	221.38 %	0.00	27.75 %	0.00
TRICHY-01	497.95	401.58	80.65 %	0.00	27.75 %	0.00
WEST-01	355.38	252.32	71.00 %	0.00	27.75 %	0.00
SOUTH-03	560.87	355.45	63.37 %	0.00	27.75 %	0.00
WEST-02	432.38	265.30	61.36 %	0.00	27.75 %	0.00
SOUTH-01	879.89	518.31	58.91 %	0.00	27.75 %	0.00
NORTH ARCOT	387.32	220.90	57.03 %	0.00	27.75 %	0.00
SOUTH ARCOT	383.28	215.92	56.34 %	0.00	27.75 %	0.00
CHENNAI-01	663.62	327.08	49.29 %	0.00	27.75 %	0.00
CHENNAI-02	630.15	307.99	48.87 %	0.00	27.75 %	0.00
OTHERS	0.00	35.18	0.00 %	0.00	0.00 %	0.00
Total	4,842.55	3,014.46	62.25 %		27.75 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	51.70	114.45	221.38%	40,000.00	27.75 %	40,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	194.29	178.12	91.68%	7,500.00	27.75 %	30,000.00
	PTK1	87.68	67.77	77.29%	0.00	27.75 %	0.00
	TNJ1	110.88	80.78	72.85%	0.00	27.75 %	0.00
	KUM1	105.09	74.91	71.28%	0.00	27.75 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	43.52	33.57	77.12%	0.00	27.75 %	0.00
	CBE1	153.49	117.17	76.33%	0.00	27.75 %	15,000.00
	PLI1	44.32	32.62	73.58%	0.00	27.75 %	0.00
	UAM1	66.90	48.06	71.84%	0.00	27.75 %	0.00
	TPR1	47.14	20.91	44.35%	0.00	27.75 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SVG1	95.97	67.54	70.38%	0.00	27.75 %	0.00
	KKD2	110.47	70.97	64.25%	0.00	27.75 %	0.00
	DGL1	167.76	107.27	63.94%	0.00	27.75 %	0.00
	MDU2	167.20	100.95	60.38%	0.00	27.75 %	0.00
	KRR1	19.47	8.70	44.70%	0.00	27.75 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	86.44	63.81	73.82%	0.00	27.75 %	0.00
	MTR1	91.15	63.14	69.27%	0.00	27.75 %	0.00
	SLM1	134.97	75.49	55.93%	0.00	27.75 %	0.00
	ERD1	119.82	62.86	52.46%	0.00	27.75 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TUT1	177.80	120.43	67.73%	0.00	27.75 %	7,500.00
	NGR1	138.27	91.87	66.45%	0.00	27.75 %	0.00
	TKS1	130.94	85.62	65.39%	0.00	27.75 %	0.00
	KVT1	147.73	95.31	64.52%	0.00	27.75 %	0.00
	VNR1	112.80	70.27	62.29%	0.00	27.75 %	0.00
	TVL1	172.36	54.81	31.80%	0.00	27.75 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	132.85	79.31	59.70%	0.00	27.75 %	0.00
	NA01	143.47	84.35	58.79%	0.00	27.75 %	0.00
	NA03	111.00	57.24	51.57%	0.00	27.75 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	120.06	69.57	57.94%	0.00	27.75 %	0.00
	SA02	137.84	76.97	55.84%	0.00	27.75 %	0.00
	SA01	125.38	69.38	55.34%	0.00	27.75 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	129.72	67.07	51.71%	0.00	27.75 %	0.00
	CH08	153.85	78.13	50.78%	0.00	27.75 %	0.00
	CH05	168.58	82.64	49.02%	0.00	27.75 %	0.00
	CH06	211.47	99.24	46.93%	0.00	27.75 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	171.96	98.72	57.41%	0.00	27.75 %	0.00
	CH01	162.03	81.79	50.48%	0.00	27.75 %	0.00
	CH09	131.39	58.23	44.32%	0.00	27.75 %	0.00
	CH07	164.77	69.24	42.02%	0.00	27.75 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.54	0.00%	0.00	0.00 %	0.00
	CH02	0.00	25.88	0.00%	0.00	0.00 %	0.00
	HO01	0.00	6.17	0.00%	0.00	0.00 %	0.00
	MDU1	0.00	0.62	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.57	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	0.75	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	0.65	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	10.20	25.19	0.00	247.05 %	18,282.30	40.00 %	7,312.92	27.75 %	7,312.92
TVP1	27.76	67.79	0.46	244.15 %	31,416.90	40.00 %	12,566.76	27.75 %	12,566.76
KLR1	13.74	21.47	0.00	156.30 %	18,713.10	40.00 %	7,485.24	27.75 %	7,485.24

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PDK1	8.33	10.07	0.00	120.92 %	9,218.10	40.00 %	3,687.24	27.75 %	3,687.24
TYR1	17.13	18.15	0.00	105.95 %	12,295.50	25.00 %	3,073.88	27.75 %	4,918.20
TRY1	100.47	103.24	0.04	102.75 %	65,412.50	25.00 %	16,353.13	27.75 %	26,165.00
MSI1	8.81	8.52	0.24	96.73 %	11,140.30	20.00 %	2,228.06	27.75 %	4,456.12
ORU1	9.97	9.40	0.03	94.27 %	9,886.70	15.00 %	1,483.01	27.75 %	3,954.68
MDI1	14.92	13.75	0.00	92.17 %	15,862.80	15.00 %	2,379.42	27.75 %	6,345.12
MVM1	23.02	20.63	0.09	89.59 %	29,587.90	10.00 %	2,958.79	27.75 %	11,835.16
PTK1	20.34	18.04	0.58	88.69 %	20,650.60	10.00 %	2,065.06	27.75 %	8,260.24
PBR2	29.59	24.77	0.12	83.72 %	18,860.80	10.00 %	1,886.08	27.75 %	5,658.24
TNJ2	22.18	18.29	0.15	82.46 %	16,930.30	10.00 %	1,693.03	27.75 %	5,079.09
TVR2	22.43	18.15	0.40	80.92 %	14,771.50	10.00 %	1,477.15	27.75 %	4,431.45
NGT1	18.19	14.69	0.00	80.76 %	16,710.10	10.00 %	1,671.01	27.75 %	5,013.03
KRN1	8.50	6.71	0.00	78.87 %	6,959.60	0.00 %		27.75 %	1,739.90
AYR1	12.12	9.25	0.00	76.31 %	9,157.00	0.00 %		27.75 %	2,289.25
TTP1	13.00	9.65	0.00	74.21 %	9,414.30	0.00 %		27.75 %	2,353.58
TRY2	9.85	7.26	0.00	73.73 %	3,919.80	0.00 %		27.75 %	979.95
TVR1	8.35	5.56	0.00	66.66 %	5,827.90	0.00 %		27.75 %	874.19
NCK1	9.62	6.18	0.00	64.21 %	7,487.20	0.00 %		27.75 %	748.72
TRY3	18.49	11.01	0.00	59.54 %	8,511.10	0.00 %		27.75 %	851.11
KUM1	27.18	15.94	0.00	58.65 %	16,340.50	0.00 %		27.75 %	1,634.05
JKM1	14.48	8.44	0.60	58.30 %	8,523.40	0.00 %		27.75 %	852.34
KIK1	16.20	9.42	0.00	58.14 %	9,305.60	0.00 %		27.75 %	930.56
APM1	8.84	5.09	0.31	57.54 %	5,701.20	0.00 %		27.75 %	
NMM1	12.39	6.55	0.00	52.88 %	10,485.40	0.00 %		27.75 %	
TNJ1	33.57	17.63	0.00	52.54 %	15,110.00	0.00 %		27.75 %	
PBR1	9.95	5.17	0.00	51.96 %	5,756.00	0.00 %		27.75 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	5.45	10.38	0.12	190.29 %	13,691.40	40.00 %	5,476.56	27.75 %	5,476.56
KMR1	17.87	27.78	0.00	155.40 %	31,367.20	40.00 %	12,546.88	27.75 %	12,546.88
SNR1	11.35	11.79	0.00	103.88 %	13,636.00	25.00 %	3,409.00	27.75 %	5,454.40
KGI1	9.92	10.25	0.00	103.34 %	6,425.40	25.00 %	1,606.35	27.75 %	2,570.16
CBE3	4.90	4.66	0.02	95.19 %	7,395.50	20.00 %	1,479.10	27.75 %	2,958.20
GDR1	8.17	7.69	0.00	94.11 %	7,695.00	15.00 %	1,154.25	27.75 %	3,078.00
SYM2	6.61	6.20	0.00	93.78 %	9,934.80	15.00 %	1,490.22	27.75 %	3,973.92
KMD1	9.07	7.83	0.00	86.27 %	15,439.10	10.00 %	1,543.91	27.75 %	4,631.73
KGM1	6.62	5.13	1.10	77.50 %	8,196.40	0.00 %		27.75 %	2,049.10
DPM2	8.40	6.49	0.00	77.25 %	9,433.50	0.00 %		27.75 %	2,358.38
ANR1	3.34	2.50	0.00	74.75 %	4,485.40	0.00 %		27.75 %	1,121.35
UMP1	8.55	6.26	0.00	73.22 %	6,548.50	0.00 %		27.75 %	1,637.13
CBE2	54.87	39.71	0.00	72.36 %	39,807.00	0.00 %		27.75 %	9,951.75
CBE6	14.22	10.24	0.00	72.03 %	15,215.40	0.00 %		27.75 %	3,043.08
PLI1	15.00	10.77	0.00	71.79 %	12,214.50	0.00 %		27.75 %	2,442.90
PDM1	5.75	3.96	0.05	68.93 %	6,050.40	0.00 %		27.75 %	1,210.08
CNR1	8.36	5.69	0.00	68.07 %	5,317.60	0.00 %		27.75 %	797.64
TPR3	10.15	6.77	0.00	66.73 %	11,600.60	0.00 %		27.75 %	1,740.09
AVI1	9.35	6.07	0.47	64.92 %	7,346.70	0.00 %		27.75 %	734.67
GBM1	8.70	5.60	0.00	64.39 %	6,031.30	0.00 %		27.75 %	603.13
SUL1	7.84	5.01	0.00	63.93 %	8,430.80	0.00 %		27.75 %	843.08
TPR1	15.67	9.92	0.41	63.33 %	8,108.20	0.00 %		27.75 %	810.82
CBE5	8.40	5.11	0.39	60.84 %	7,677.60	0.00 %		27.75 %	767.76
MPM1	10.66	5.72	0.67	53.62 %	9,109.10	0.00 %		27.75 %	
UAM1	20.71	10.89	0.00	52.55 %	9,179.90	0.00 %		27.75 %	
CBE1	11.39	5.83	0.00	51.22 %	9,134.20	0.00 %		27.75 %	
CBE4	22.65	7.04	0.41	31.07 %	7,622.70	0.00 %		27.75 %	
TPR4	10.06	2.82	0.00	27.99 %	3,981.70	0.00 %		27.75 %	
TPR2	21.33	4.21	0.49	19.76 %	4,432.10	0.00 %		27.75 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KYK1	7.13	9.69	0.00	135.94 %	13,043.00	40.00 %	5,217.20	27.75 %	5,217.20
MNM1	9.40	11.50	0.00	122.36 %	32,691.70	40.00 %	13,076.68	27.75 %	13,076.68
PNV1	6.90	6.85	0.05	99.26 %	8,287.60	20.00 %	1,657.52	27.75 %	3,315.04
TMM1	18.23	15.93	0.01	87.41 %	15,422.80	10.00 %	1,542.28	27.75 %	6,169.12
MLR1	9.48	7.84	0.00	82.72 %	8,131.40	10.00 %	813.14	27.75 %	2,439.42
DGL1	35.87	27.80	2.90	77.50 %	29,610.40	0.00 %		27.75 %	7,402.60
TDI1	10.13	7.64	0.23	75.48 %	9,826.30	0.00 %		27.75 %	2,456.58
SVG1	13.61	10.13	0.00	74.47 %	10,386.90	0.00 %		27.75 %	2,596.73
ADP1	9.68	7.09	0.00	73.28 %	8,249.50	0.00 %		27.75 %	2,062.38
TPT1	12.23	8.94	0.00	73.06 %	22,206.30	0.00 %		27.75 %	5,551.58
CMR1	8.57	6.08	0.23	71.00 %	5,074.90	0.00 %		27.75 %	1,014.98
KKD2	13.18	9.09	0.00	68.96 %	12,796.90	0.00 %		27.75 %	2,559.38
MDU6	26.63	18.31	0.00	68.75 %	15,471.00	0.00 %		27.75 %	3,094.20
TEN2	14.60	9.57	0.00	65.57 %	5,362.60	0.00 %		27.75 %	804.39
USL1	11.40	7.46	0.64	65.48 %	7,733.60	0.00 %		27.75 %	1,160.04
NTM1	10.55	6.89	0.00	65.34 %	6,555.90	0.00 %		27.75 %	983.39
MDU1	72.70	47.41	0.19	65.21 %	36,881.30	0.00 %		27.75 %	5,532.20
MPA1	14.05	9.06	0.00	64.45 %	13,612.30	0.00 %		27.75 %	1,361.23
MDU2	31.16	18.86	0.25	60.53 %	18,060.60	0.00 %		27.75 %	1,806.06
SGP1	6.86	4.11	1.47	59.87 %	5,533.10	0.00 %		27.75 %	553.31
MDU5	12.52	7.45	0.00	59.50 %	13,338.00	0.00 %		27.75 %	1,333.80
TEN1	14.67	8.59	0.00	58.55 %	9,865.80	0.00 %		27.75 %	986.58
PNI1	8.78	4.86	0.59	55.38 %	4,819.50	0.00 %		27.75 %	
MDU3	22.05	12.15	0.36	55.13 %	11,614.00	0.00 %		27.75 %	
MDU4	14.08	7.54	0.00	53.51 %	7,322.20	0.00 %		27.75 %	
CBM1	14.31	7.51	0.51	52.47 %	8,399.50	0.00 %		27.75 %	
NKI1	9.21	4.64	0.00	50.43 %	5,792.00	0.00 %		27.75 %	
BTU1	7.27	3.62	0.54	49.86 %	4,478.90	0.00 %		27.75 %	
KRR1	9.88	4.82	0.03	48.76 %	7,414.10	0.00 %		27.75 %	
DKI1	19.42	9.43	0.00	48.56 %	11,783.50	0.00 %		27.75 %	
BNR1	11.45	5.24	1.60	45.79 %	6,395.70	0.00 %		27.75 %	
PVI1	14.14	6.37	0.00	45.03 %	9,621.70	0.00 %		27.75 %	
PKM1	8.92	3.89	0.17	43.61 %	4,333.20	0.00 %		27.75 %	
ODM1	9.59	3.88	0.00	40.51 %	3,950.90	0.00 %		27.75 %	
KPT1	10.73	4.32	0.73	40.24 %	4,987.30	0.00 %		27.75 %	
ATG1	18.21	7.04	0.00	38.69 %	12,414.90	0.00 %		27.75 %	
DGL2	13.29	3.80	0.00	28.62 %	5,385.90	0.00 %		27.75 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGI1	7.86	7.68	0.00	97.72 %	8,873.70	20.00 %	1,774.74	27.75 %	3,549.48
VKL1	7.70	7.25	0.00	94.05 %	7,989.70	15.00 %	1,198.46	27.75 %	3,195.88
PMP1	8.95	8.21	0.33	91.72 %	4,140.90	15.00 %	621.14	27.75 %	1,656.36
HRR1	10.42	9.47	0.00	90.83 %	6,076.80	15.00 %	911.52	27.75 %	2,430.72
OML1	11.86	10.53	0.50	88.78 %	13,562.80	10.00 %	1,356.28	27.75 %	5,425.12
PLC1	8.31	7.17	0.37	86.26 %	3,831.80	10.00 %	383.18	27.75 %	1,149.54
TRM1	18.14	14.59	0.00	80.45 %	17,701.00	10.00 %	1,770.10	27.75 %	5,310.30
VPD1	14.46	11.51	0.00	79.63 %	15,314.40	0.00 %		27.75 %	4,594.32
KRI1	11.12	8.58	0.00	77.16 %	6,844.50	0.00 %		27.75 %	1,711.13
HSR1	16.02	11.66	0.46	72.78 %	12,260.70	0.00 %		27.75 %	3,065.18
ATU1	16.46	11.70	0.00	71.06 %	9,107.00	0.00 %		27.75 %	1,821.40
APN1	10.07	6.73	0.00	66.81 %	10,391.70	0.00 %		27.75 %	1,558.76
MCR1	11.36	7.17	0.00	63.09 %	11,485.90	0.00 %		27.75 %	1,148.59
TCG1	10.01	6.20	0.00	62.00 %	5,509.50	0.00 %		27.75 %	550.95
HSR2	25.10	15.42	0.09	61.45 %	13,304.00	0.00 %		27.75 %	1,330.40
NKL2	21.19	12.39	0.00	58.46 %	17,803.50	0.00 %		27.75 %	1,780.35
MTR1	14.29	8.20	0.00	57.42 %	8,229.30	0.00 %		27.75 %	
KVP1	9.08	5.08	0.00	56.00 %	7,696.50	0.00 %		27.75 %	
SLM1	43.58	24.18	0.00	55.49 %	18,073.60	0.00 %		27.75 %	
BMD1	8.36	4.54	0.00	54.35 %	4,499.20	0.00 %		27.75 %	
RSP1	11.36	6.15	0.00	54.14 %	8,277.60	0.00 %		27.75 %	
DPR2	9.50	5.09	0.00	53.57 %	5,537.80	0.00 %		27.75 %	
ERD2	20.77	10.75	0.19	51.76 %	15,729.60	0.00 %		27.75 %	
EPI1	11.74	5.83	0.00	49.65 %	9,622.30	0.00 %		27.75 %	
DPR1	7.21	3.54	0.00	49.05 %	5,330.70	0.00 %		27.75 %	
PDR1	7.78	3.81	0.00	48.91 %	6,224.60	0.00 %		27.75 %	
EDP1	5.62	2.70	0.00	48.10 %	2,397.50	0.00 %		27.75 %	
SLM2	12.86	6.01	0.00	46.70 %	6,663.20	0.00 %		27.75 %	
ERD1	19.88	9.09	0.00	45.71 %	9,001.30	0.00 %		27.75 %	
KMM1	8.43	3.81	1.00	45.22 %	4,262.90	0.00 %		27.75 %	
SLM3	20.18	6.83	0.00	33.85 %	9,290.90	0.00 %		27.75 %	
SGG1	6.07	1.73	0.00	28.57 %	1,592.70	0.00 %		27.75 %	
CMI1	6.63	1.68	0.00	25.37 %	4,120.00	0.00 %		27.75 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SDI1	17.87	33.12	0.10	185.35 %	29,954.50	40.00 %	11,981.80	27.75 %	11,981.80
SKD1	7.53	9.96	0.14	132.25 %	15,483.80	40.00 %	6,193.52	27.75 %	6,193.52
ERL2	11.82	13.79	0.00	116.68 %	15,420.60	30.00 %	4,626.18	27.75 %	6,168.24
PKD1	13.15	14.34	0.02	109.07 %	16,065.10	25.00 %	4,016.28	27.75 %	6,426.04
MMT1	12.97	11.31	0.00	87.23 %	11,001.10	10.00 %	1,100.11	27.75 %	4,400.44
VNR2	34.37	28.27	0.18	82.25 %	30,437.90	10.00 %	3,043.79	27.75 %	9,131.37
TYI1	10.91	8.95	0.00	81.98 %	11,499.20	10.00 %	1,149.92	27.75 %	3,449.76
SNL1	13.86	10.85	0.00	78.32 %	8,867.20	0.00 %		27.75 %	2,216.80
MAR1	26.51	20.29	0.00	76.52 %	15,258.80	0.00 %		27.75 %	3,814.70
VKM1	10.46	8.00	0.00	76.50 %	11,781.50	0.00 %		27.75 %	2,945.38
COL1	5.72	4.25	0.00	74.38 %	2,689.80	0.00 %		27.75 %	672.45
KYR1	7.73	5.74	1.27	74.21 %	5,746.60	0.00 %		27.75 %	1,436.65
PDI1	11.35	8.39	0.19	73.92 %	8,504.60	0.00 %		27.75 %	2,126.15
NGR1	53.48	38.85	0.29	72.64 %	31,496.80	0.00 %		27.75 %	7,874.20
VNR1	12.27	8.71	0.00	70.97 %	9,758.40	0.00 %		27.75 %	1,951.68
STU2	9.33	6.53	0.00	69.97 %	7,397.40	0.00 %		27.75 %	1,479.48
TKY1	15.27	10.65	0.00	69.76 %	14,899.30	0.00 %		27.75 %	2,979.86
TCN1	18.32	11.94	0.00	65.17 %	12,660.60	0.00 %		27.75 %	1,899.09
SVK1	22.30	14.51	0.06	65.06 %	18,473.60	0.00 %		27.75 %	1,847.36
VLY1	24.40	15.82	0.50	64.81 %	16,051.80	0.00 %		27.75 %	1,605.18
TUT2	34.34	22.16	0.00	64.53 %	21,338.40	0.00 %		27.75 %	2,133.84
TKS1	24.28	15.20	0.13	62.61 %	21,716.80	0.00 %		27.75 %	2,171.68
UDN1	10.37	6.44	0.00	62.12 %	6,441.30	0.00 %		27.75 %	644.13
TUT1	92.03	57.15	0.00	62.10 %	64,219.30	0.00 %		27.75 %	6,421.93
RND1	28.14	17.10	0.16	60.77 %	24,627.00	0.00 %		27.75 %	2,462.70
ARM1	10.74	6.49	0.00	60.47 %	6,496.70	0.00 %		27.75 %	649.67
ASM1	10.08	5.32	0.00	52.82 %	7,663.60	0.00 %		27.75 %	
TKS2	27.67	14.38	0.48	51.98 %	13,606.80	0.00 %		27.75 %	
APK2	27.00	11.68	0.00	43.25 %	11,430.40	0.00 %		27.75 %	
KGL1	11.35	4.82	0.00	42.47 %	4,787.90	0.00 %		27.75 %	
APK1	16.86	7.10	0.49	42.11 %	10,250.70	0.00 %		27.75 %	
KVT1	57.53	22.79	0.24	39.61 %	32,944.10	0.00 %		27.75 %	
SGT1	16.49	4.96	0.00	30.08 %	2,934.90	0.00 %		27.75 %	
RPM1	33.27	9.56	0.00	28.74 %	15,189.80	0.00 %		27.75 %	
TVL2	8.48	2.35	0.58	27.69 %	1,314.20	0.00 %		27.75 %	
TVL1	118.66	24.82	0.00	20.92 %	25,275.60	0.00 %		27.75 %	
KSM1	12.97	1.70	0.00	13.11 %	1,872.00	0.00 %		27.75 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ABR1	13.77	11.83	0.00	85.92 %	10,078.10	10.00 %	1,007.81	27.75 %	3,023.43
KPM2	41.74	31.22	0.04	74.79 %	21,438.30	0.00 %		27.75 %	5,359.58
ANI1	8.71	6.45	0.28	74.00 %	8,142.70	0.00 %		27.75 %	2,035.68
VNB1	9.94	7.31	0.00	73.46 %	6,532.50	0.00 %		27.75 %	1,633.13
TRR1	22.72	16.51	0.03	72.68 %	15,477.20	0.00 %		27.75 %	3,869.30
BGR1	8.66	6.24	0.00	72.10 %	7,322.00	0.00 %		27.75 %	1,464.40
VEL2	22.83	15.96	0.05	69.88 %	16,676.00	0.00 %		27.75 %	3,335.20
VSI1	12.03	8.00	0.00	66.55 %	10,178.80	0.00 %		27.75 %	1,526.82
SBR1	21.10	13.53	0.37	64.14 %	17,087.50	0.00 %		27.75 %	1,708.75
PTU1	5.23	3.27	0.00	62.57 %	2,982.10	0.00 %		27.75 %	298.21
KPM1	15.45	9.53	0.22	61.66 %	9,760.60	0.00 %		27.75 %	976.06
ARC2	17.62	9.58	0.41	54.34 %	7,465.20	0.00 %		27.75 %	
WJP1	11.63	6.21	0.00	53.36 %	6,880.30	0.00 %		27.75 %	
CYR1	9.04	4.76	0.32	52.67 %	6,584.30	0.00 %		27.75 %	
GDM1	13.04	6.54	0.57	50.14 %	7,462.00	0.00 %		27.75 %	
VEL1	22.60	10.84	0.00	47.95 %	11,409.90	0.00 %		27.75 %	
WJD1	24.59	11.26	0.13	45.79 %	15,507.30	0.00 %		27.75 %	
CPT1	6.77	3.04	0.00	44.95 %	4,404.30	0.00 %		27.75 %	
TRT1	10.77	4.81	0.00	44.61 %	5,252.80	0.00 %		27.75 %	
SLG1	8.69	3.75	0.00	43.22 %	5,639.80	0.00 %		27.75 %	
PLR1	10.59	4.48	0.00	42.31 %	3,665.20	0.00 %		27.75 %	
TRL1	28.75	11.44	0.13	39.79 %	15,531.60	0.00 %		27.75 %	
AKM1	14.67	5.35	0.00	36.47 %	5,024.20	0.00 %		27.75 %	
UGI1	9.01	3.15	0.00	34.97 %	3,623.90	0.00 %		27.75 %	
CGM1	17.35	5.84	0.00	33.67 %	4,378.40	0.00 %		27.75 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VPM2	19.65	17.31	0.00	88.05 %	13,520.60	10.00 %	1,352.06	27.75 %	5,408.24
ULP1	18.63	15.53	0.00	83.31 %	12,369.80	10.00 %	1,236.98	27.75 %	3,710.94
KLM1	17.35	14.45	0.27	83.27 %	20,301.40	10.00 %	2,030.14	27.75 %	6,090.42
KML1	10.35	8.08	0.00	78.01 %	5,455.40	0.00 %		27.75 %	1,363.85
PRT1	15.72	11.43	0.25	72.73 %	10,576.40	0.00 %		27.75 %	2,644.10
MKM1	10.11	7.02	0.00	69.44 %	6,810.80	0.00 %		27.75 %	1,362.16
VPM1	8.25	5.22	0.00	63.27 %	7,322.40	0.00 %		27.75 %	732.24
CDM1	21.68	12.95	0.00	59.74 %	11,458.70	0.00 %		27.75 %	1,145.87
TRK1	24.71	14.00	0.10	56.66 %	17,247.40	0.00 %		27.75 %	
SJI1	19.06	10.61	0.00	55.68 %	9,476.60	0.00 %		27.75 %	
TVM1	11.23	6.23	0.00	55.54 %	4,879.40	0.00 %		27.75 %	
CUD1	36.16	18.88	3.93	52.21 %	25,327.90	0.00 %		27.75 %	
POY2	30.56	15.04	0.13	49.21 %	15,409.70	0.00 %		27.75 %	
STP1	9.32	4.54	0.00	48.75 %	2,920.50	0.00 %		27.75 %	
NVL2	27.29	12.29	0.00	45.05 %	11,652.30	0.00 %		27.75 %	
POY1	31.19	13.99	0.39	44.86 %	20,485.90	0.00 %		27.75 %	
TVM2	16.54	7.22	0.18	43.61 %	6,509.20	0.00 %		27.75 %	
TDM1	20.60	8.97	0.00	43.54 %	6,913.20	0.00 %		27.75 %	
KKI2	23.06	8.73	0.00	37.86 %	8,914.30	0.00 %		27.75 %	
VCM1	11.78	3.42	0.00	28.98 %	2,627.60	0.00 %		27.75 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH35	12.77	11.64	0.14	91.10 %	10,362.90	15.00 %	1,554.44	27.75 %	4,145.16
TKM1	11.51	10.06	0.22	87.40 %	10,805.20	10.00 %	1,080.52	27.75 %	4,322.08
CH28	25.41	18.25	0.31	71.83 %	28,249.20	0.00 %		27.75 %	5,649.84
MC10	6.42	4.30	0.00	67.00 %	1,630.10	0.00 %		27.75 %	244.52
GUD2	20.29	13.28	0.00	65.45 %	13,958.30	0.00 %		27.75 %	2,093.75
CH22	20.45	12.30	0.00	60.16 %	14,453.50	0.00 %		27.75 %	1,445.35
CH29	6.27	3.76	0.00	59.86 %	5,748.30	0.00 %		27.75 %	574.83
CH37	9.08	5.43	0.50	59.81 %	4,817.70	0.00 %		27.75 %	481.77
CH16	45.47	26.73	0.73	58.80 %	33,647.50	0.00 %		27.75 %	3,364.75
CGL1	15.82	9.16	0.81	57.90 %	8,327.30	0.00 %		27.75 %	832.73
CH38	17.27	9.60	0.19	55.58 %	10,146.40	0.00 %		27.75 %	
CH30	19.94	10.62	0.00	53.25 %	7,690.10	0.00 %		27.75 %	
CH42	27.59	14.41	0.01	52.21 %	16,248.10	0.00 %		27.75 %	
CH19	31.38	16.17	0.52	51.53 %	21,038.90	0.00 %		27.75 %	
CH05	37.65	18.02	0.76	47.86 %	19,124.80	0.00 %		27.75 %	
CH48	30.51	14.56	0.07	47.71 %	19,216.50	0.00 %		27.75 %	
CH07	34.15	15.61	0.00	45.73 %	15,152.20	0.00 %		27.75 %	
MRM1	20.41	9.31	0.68	45.60 %	9,795.20	0.00 %		27.75 %	
CH45	19.63	8.84	0.98	45.05 %	7,895.20	0.00 %		27.75 %	
CH14	55.48	24.27	0.41	43.74 %	27,083.80	0.00 %		27.75 %	
CH11	23.65	9.86	0.35	41.70 %	14,865.40	0.00 %		27.75 %	
MC09	3.57	1.48	0.00	41.34 %	1,306.80	0.00 %		27.75 %	
CH08	43.21	17.80	0.08	41.20 %	29,348.70	0.00 %		27.75 %	
GUD1	21.03	8.33	0.26	39.62 %	17,831.80	0.00 %		27.75 %	
AVD1	26.47	10.00	0.00	37.77 %	10,950.60	0.00 %		27.75 %	
CH26	7.17	2.66	1.01	37.14 %	3,509.00	0.00 %		27.75 %	
CH40	17.12	5.90	0.17	34.47 %	2,596.00	0.00 %		27.75 %	
KNR1	17.89	5.82	0.57	32.56 %	7,359.80	0.00 %		27.75 %	
CH39	16.77	4.61	0.00	27.46 %	5,001.40	0.00 %		27.75 %	
SKL1	14.61	3.79	1.52	25.93 %	4,120.80	0.00 %		27.75 %	
MC02	4.61	0.50	0.00	10.94 %	445.20	0.00 %		27.75 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH34	27.99	18.50	0.00	66.11 %	18,952.30	0.00 %		27.75 %	2,842.85
UKI1	13.80	9.04	0.00	65.48 %	7,653.00	0.00 %		27.75 %	1,147.95
CH18	31.90	20.46	0.19	64.13 %	28,810.50	0.00 %		27.75 %	2,881.05
MC05	10.58	6.73	0.00	63.58 %	1,819.90	0.00 %		27.75 %	181.99
MC06	7.44	4.44	0.00	59.68 %	1,605.30	0.00 %		27.75 %	160.53
CH03	59.35	35.30	0.12	59.47 %	26,975.00	0.00 %		27.75 %	2,697.50
CH44	20.27	11.79	0.00	58.15 %	12,760.90	0.00 %		27.75 %	1,276.09
MJR1	26.50	15.19	0.00	57.33 %	12,668.50	0.00 %		27.75 %	
CH43	18.01	10.27	0.43	57.03 %	9,620.50	0.00 %		27.75 %	
GPD1	15.28	8.14	0.41	53.30 %	6,854.30	0.00 %		27.75 %	
CH33	20.10	10.48	0.00	52.16 %	16,722.90	0.00 %		27.75 %	
CH21	43.36	22.60	0.37	52.12 %	16,854.00	0.00 %		27.75 %	
CH41	20.33	10.13	0.00	49.84 %	15,716.20	0.00 %		27.75 %	
CH20	31.40	15.49	0.31	49.31 %	15,539.60	0.00 %		27.75 %	
PON1	14.18	6.74	0.00	47.50 %	7,971.60	0.00 %		27.75 %	
CH12	32.18	14.84	0.00	46.11 %	15,432.30	0.00 %		27.75 %	
CH32	4.59	2.10	0.00	45.70 %	1,665.90	0.00 %		27.75 %	
CH23	12.06	5.33	0.00	44.16 %	6,494.50	0.00 %		27.75 %	
CH06	27.90	12.23	0.00	43.82 %	13,158.10	0.00 %		27.75 %	
CH31	13.38	5.58	0.00	41.72 %	8,745.00	0.00 %		27.75 %	
CH46	12.63	5.24	0.00	41.47 %	4,009.70	0.00 %		27.75 %	
MC08	4.37	1.72	0.00	39.31 %	419.70	0.00 %		27.75 %	
CH24	26.30	10.04	0.03	38.18 %	11,246.40	0.00 %		27.75 %	
CH27	9.18	3.35	0.00	36.48 %	2,798.30	0.00 %		27.75 %	
CH17	13.00	4.64	1.17	35.67 %	3,585.40	0.00 %		27.75 %	
CH09	25.97	9.21	0.29	35.48 %	13,292.70	0.00 %		27.75 %	
CH15	70.55	23.67	0.44	33.55 %	21,760.30	0.00 %		27.75 %	
CH01	2.24	0.65	0.00	28.99 %	526.00	0.00 %		27.75 %	
CH36	15.29	4.10	0.00	26.80 %	5,413.00	0.00 %		27.75 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	11.36	0.00	0.00 %	3,750.00	0.00 %		0.00 %	
GHUB	0.00	6.06	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.11	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	0.65	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	0.62	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.75	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	14.52	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.54	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.57	18.54	0.00 %	0.00	0.00 %		0.00 %	