

Accu.Target 3,874.04 L	Sales 2,509.22 L	Achieved % 64.77 %	HO Budget+ % 25.23 %	Total Com. 26.08 L
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Note : Sales Period is From :01-Sep-2025 To :04-Sep-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
KL-SOUTH	41.36	103.29	249.74 %	0.00	25.23 %	0.00
TRICHY-01	398.36	338.67	85.02 %	0.00	25.23 %	0.00
WEST-01	284.31	191.39	67.32 %	0.00	25.23 %	0.00
SOUTH-03	448.70	291.83	65.04 %	0.00	25.23 %	0.00
WEST-02	345.90	224.79	64.99 %	0.00	25.23 %	0.00
SOUTH-01	703.92	443.42	62.99 %	0.00	25.23 %	0.00
SOUTH ARCOT	306.62	182.87	59.64 %	0.00	25.23 %	0.00
NORTH ARCOT	309.86	183.65	59.27 %	0.00	25.23 %	0.00
CHENNAI-01	530.90	269.57	50.78 %	0.00	25.23 %	0.00
CHENNAI-02	504.12	253.68	50.32 %	0.00	25.23 %	0.00
OTHERS	0.00	26.06	0.00 %	0.00	0.00 %	0.00
Total	3,874.04	2,509.22	64.77 %		25.23 %	

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	41.36	103.29	249.74%	40,000.00	25.23 %	40,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	155.44	153.42	98.70%	7,500.00	25.23 %	40,000.00
	PTK1	70.15	56.31	80.27%	0.00	25.23 %	0.00
	TNJ1	88.71	66.22	74.65%	0.00	25.23 %	0.00
	KUM1	84.07	62.72	74.61%	0.00	25.23 %	0.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	53.52	42.15	78.76%	0.00	25.23 %	0.00
	TPR4	34.82	26.58	76.33%	0.00	25.23 %	0.00
	PLI1	35.46	26.90	75.87%	0.00	25.23 %	0.00
	CBE1	122.79	78.46	63.90%	0.00	25.23 %	0.00
	TPR1	37.71	17.30	45.86%	0.00	25.23 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SVG1	76.77	55.82	72.71%	0.00	25.23 %	0.00
	KKD2	88.38	59.55	67.38%	0.00	25.23 %	0.00
	DGL1	134.21	85.43	63.65%	0.00	25.23 %	0.00
	MDU2	133.76	84.61	63.25%	0.00	25.23 %	0.00
	KRR1	15.57	6.42	41.23%	0.00	25.23 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	69.15	53.58	77.48%	0.00	25.23 %	0.00
	MTR1	72.92	54.41	74.61%	0.00	25.23 %	0.00
	SLM1	107.98	63.26	58.59%	0.00	25.23 %	0.00
	ERD1	95.86	53.54	55.86%	0.00	25.23 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TUT1	142.24	103.59	72.82%	0.00	25.23 %	7,500.00
	TKS1	104.75	75.57	72.14%	0.00	25.23 %	0.00
	NGR1	110.61	78.09	70.59%	0.00	25.23 %	0.00
	KVT1	118.18	81.45	68.92%	0.00	25.23 %	0.00
	VNR1	90.24	58.38	64.69%	0.00	25.23 %	0.00
	TVL1	137.89	46.35	33.62%	0.00	25.23 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA01	100.30	61.02	60.84%	0.00	25.23 %	0.00
	SA03	96.05	57.63	60.00%	0.00	25.23 %	0.00
	SA02	110.27	64.22	58.23%	0.00	25.23 %	0.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	106.28	66.74	62.80%	0.00	25.23 %	0.00
	NA01	114.77	71.84	62.59%	0.00	25.23 %	0.00
	NA03	88.80	45.07	50.75%	0.00	25.23 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	103.78	58.64	56.50%	0.00	25.23 %	0.00
	CH05	134.86	69.60	51.61%	0.00	25.23 %	0.00
	CH08	123.08	62.71	50.96%	0.00	25.23 %	0.00
	CH06	169.18	78.62	46.47%	0.00	25.23 %	0.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	137.57	83.11	60.41%	0.00	25.23 %	0.00
	CH01	129.63	66.94	51.64%	0.00	25.23 %	0.00
	CH07	131.82	59.47	45.12%	0.00	25.23 %	0.00
	CH09	105.11	44.16	42.02%	0.00	25.23 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.54	0.00%	0.00	0.00 %	0.00
	CH02	0.00	18.47	0.00%	0.00	0.00 %	0.00
	HO01	0.00	5.13	0.00%	0.00	0.00 %	0.00
	MDU1	0.00	0.28	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.57	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	0.42	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	0.65	0.00%	0.00	0.00 %	0.00

KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	8.16	23.70	0.00	290.50 %	17,023.30	40.00 %	6,809.32	25.23 %	6,809.32
TVP1	22.21	58.41	0.41	262.98 %	27,721.50	40.00 %	11,088.60	25.23 %	11,088.60
KLR1	10.99	21.18	0.00	192.74 %	17,947.50	40.00 %	7,179.00	25.23 %	7,179.00

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PDK1	6.66	8.75	0.00	131.38 %	8,292.30	40.00 %	3,316.92	25.23 %	3,316.92
TYR1	13.71	16.05	0.00	117.06 %	10,079.80	30.00 %	3,023.94	25.23 %	4,031.92
TRY1	80.38	91.83	0.01	114.25 %	57,231.30	30.00 %	17,169.39	25.23 %	22,892.52
ORU1	7.98	8.42	0.03	105.49 %	9,164.80	25.00 %	2,291.20	25.23 %	3,665.92
MVM1	18.42	18.20	0.00	98.81 %	23,862.30	20.00 %	4,772.46	25.23 %	9,544.92
MDI1	11.94	11.46	0.00	96.01 %	13,996.80	20.00 %	2,799.36	25.23 %	5,598.72
PTK1	16.27	15.58	0.53	95.74 %	17,396.50	20.00 %	3,479.30	25.23 %	6,958.60
TNJ2	17.75	15.43	0.18	86.92 %	14,895.40	10.00 %	1,489.54	25.23 %	4,468.62
NGT1	14.55	12.34	0.00	84.81 %	14,768.90	10.00 %	1,476.89	25.23 %	4,430.67
MSI1	7.05	5.96	0.00	84.64 %	8,119.40	10.00 %	811.94	25.23 %	2,435.82
PBR2	23.67	20.03	0.15	84.61 %	14,745.30	10.00 %	1,474.53	25.23 %	4,423.59
TRY2	7.88	6.63	0.00	84.18 %	3,380.50	10.00 %	338.05	25.23 %	1,014.15
AYR1	9.70	7.83	0.00	80.72 %	8,195.20	10.00 %	819.52	25.23 %	2,048.80
TTP1	10.40	8.10	0.00	77.86 %	8,188.60	0.00 %		25.23 %	2,047.15
TVR2	17.95	13.67	0.53	76.15 %	10,472.00	0.00 %		25.23 %	2,618.00
KRN1	6.80	4.73	0.00	69.46 %	4,468.60	0.00 %		25.23 %	670.29
NCK1	7.70	5.28	0.00	68.60 %	6,055.00	0.00 %		25.23 %	908.25
KUM1	21.75	14.73	0.00	67.74 %	14,615.10	0.00 %		25.23 %	2,192.27
TVR1	6.68	4.43	0.00	66.37 %	5,132.90	0.00 %		25.23 %	513.29
KIK1	12.96	7.75	0.00	59.77 %	7,108.10	0.00 %		25.23 %	
TRY3	14.79	8.59	0.00	58.08 %	7,118.60	0.00 %		25.23 %	
APM1	7.07	4.03	0.40	56.99 %	4,609.50	0.00 %		25.23 %	
JKM1	11.58	6.41	0.79	55.35 %	6,828.40	0.00 %		25.23 %	
PBR1	7.96	4.33	0.00	54.38 %	4,967.20	0.00 %		25.23 %	
TNJ1	26.85	13.32	0.00	49.61 %	11,856.60	0.00 %		25.23 %	
NMM1	9.91	4.80	0.00	48.39 %	7,643.00	0.00 %		25.23 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	4.36	6.75	0.00	154.80 %	9,353.00	40.00 %	3,741.20	25.23 %	3,741.20
KMR1	14.30	18.26	0.00	127.72 %	17,029.40	40.00 %	6,811.76	25.23 %	6,811.76
SYM2	5.29	5.98	0.00	113.04 %	9,513.90	30.00 %	2,854.17	25.23 %	3,805.56
KGI1	7.93	8.83	0.00	111.27 %	5,568.00	30.00 %	1,670.40	25.23 %	2,227.20
GDR1	6.54	6.77	0.00	103.61 %	7,100.20	25.00 %	1,775.05	25.23 %	2,840.08
KMD1	7.26	7.33	0.00	100.93 %	14,044.90	25.00 %	3,511.23	25.23 %	5,617.96
SNR1	9.08	8.79	0.00	96.77 %	9,243.00	20.00 %	1,848.60	25.23 %	3,697.20
KGM1	5.30	4.29	0.00	80.94 %	6,553.10	10.00 %	655.31	25.23 %	1,638.28
UMP1	6.84	5.46	0.00	79.84 %	5,447.60	0.00 %		25.23 %	1,361.90
PLI1	12.00	9.43	0.00	78.58 %	9,797.70	0.00 %		25.23 %	2,449.43
ANR1	2.67	2.03	0.00	75.77 %	3,775.20	0.00 %		25.23 %	943.80
CBE5	6.72	4.87	0.00	72.49 %	6,999.60	0.00 %		25.23 %	1,399.92
DPM2	6.72	4.72	0.00	70.23 %	6,198.70	0.00 %		25.23 %	929.81
CNR1	6.69	4.59	0.00	68.64 %	4,795.30	0.00 %		25.23 %	719.30
GBM1	6.96	4.73	0.00	67.89 %	5,202.20	0.00 %		25.23 %	780.33
TPR3	8.12	5.44	0.00	67.00 %	9,737.60	0.00 %		25.23 %	973.76
AVI1	7.48	4.91	0.58	65.64 %	6,469.60	0.00 %		25.23 %	646.96
PDM1	4.60	3.00	0.00	65.32 %	4,784.40	0.00 %		25.23 %	478.44
MPM1	8.53	5.53	0.69	64.86 %	8,491.10	0.00 %		25.23 %	849.11
SUL1	6.27	4.07	0.00	64.80 %	7,539.80	0.00 %		25.23 %	753.98
TPR1	12.53	8.00	0.00	63.85 %	7,100.90	0.00 %		25.23 %	710.09
CBE2	43.90	26.07	0.00	59.38 %	30,150.50	0.00 %		25.23 %	
CBE3	3.92	2.18	0.05	55.53 %	2,985.60	0.00 %		25.23 %	
UAM1	16.57	9.10	0.00	54.92 %	8,098.60	0.00 %		25.23 %	
CBE6	11.37	6.16	0.00	54.12 %	10,886.90	0.00 %		25.23 %	
CBE1	9.11	3.59	0.00	39.43 %	5,879.00	0.00 %		25.23 %	
TPR4	8.05	2.18	0.00	27.10 %	3,447.70	0.00 %		25.23 %	
CBE4	18.12	4.48	0.64	24.75 %	5,417.10	0.00 %		25.23 %	
TPR2	17.06	3.85	0.54	22.58 %	3,970.10	0.00 %		25.23 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MNM1	7.52	10.49	0.00	139.42 %	31,929.20	40.00 %	12,771.68	25.23 %	12,771.68
KYK1	5.71	5.81	0.00	101.85 %	8,266.80	25.00 %	2,066.70	25.23 %	3,306.72
PNV1	5.52	5.58	0.06	101.16 %	6,067.60	25.00 %	1,516.90	25.23 %	2,427.04
MLR1	7.58	7.18	0.00	94.64 %	7,543.80	15.00 %	1,131.57	25.23 %	3,017.52
TMM1	14.58	13.10	0.01	89.84 %	12,918.40	10.00 %	1,291.84	25.23 %	5,167.36
SVG1	10.89	9.55	0.00	87.72 %	9,653.80	10.00 %	965.38	25.23 %	2,896.14
TDI1	8.10	6.87	0.26	84.79 %	8,241.40	10.00 %	824.14	25.23 %	2,472.42
CMR1	6.85	5.47	0.26	79.81 %	4,541.60	0.00 %		25.23 %	1,135.40
TPT1	9.79	7.52	0.00	76.85 %	17,608.90	0.00 %		25.23 %	4,402.23
DGL1	28.69	21.67	3.57	75.53 %	22,577.20	0.00 %		25.23 %	5,644.30
MDU6	21.30	15.44	0.00	72.49 %	12,151.10	0.00 %		25.23 %	2,430.22
USL1	9.12	6.49	0.74	71.16 %	6,406.10	0.00 %		25.23 %	1,281.22
ADP1	7.75	5.43	0.00	70.11 %	5,994.10	0.00 %		25.23 %	899.12
MPA1	11.24	7.63	0.00	67.84 %	10,955.10	0.00 %		25.23 %	1,643.27
KKD2	10.55	7.13	0.00	67.62 %	9,923.10	0.00 %		25.23 %	1,488.47
MDU2	24.93	16.72	0.28	67.09 %	15,336.20	0.00 %		25.23 %	1,533.62
MDU1	58.16	38.71	0.23	66.55 %	31,163.30	0.00 %		25.23 %	3,116.33
TEN2	11.68	7.61	0.00	65.19 %	4,399.90	0.00 %		25.23 %	439.99
SGP1	5.49	3.57	1.69	65.04 %	4,973.60	0.00 %		25.23 %	497.36
TEN1	11.74	7.23	0.00	61.62 %	8,039.90	0.00 %		25.23 %	803.99
MDU5	10.02	5.96	0.00	59.52 %	10,598.10	0.00 %		25.23 %	
NTM1	8.44	5.00	0.00	59.20 %	5,009.10	0.00 %		25.23 %	
MDU4	11.27	6.33	0.00	56.15 %	5,611.70	0.00 %		25.23 %	
NKI1	7.37	4.02	0.00	54.64 %	5,080.80	0.00 %		25.23 %	
CBM1	11.45	6.23	0.00	54.40 %	7,006.60	0.00 %		25.23 %	
MDU3	17.64	9.48	0.47	53.73 %	8,094.10	0.00 %		25.23 %	
DKI1	15.54	8.23	0.00	52.98 %	9,347.50	0.00 %		25.23 %	
BNR1	9.16	4.66	1.80	50.88 %	5,574.80	0.00 %		25.23 %	
PNI1	7.03	3.37	0.86	47.94 %	2,782.40	0.00 %		25.23 %	
KPT1	8.58	4.10	0.19	47.75 %	4,521.20	0.00 %		25.23 %	
KRR1	7.91	3.54	0.04	44.75 %	5,338.90	0.00 %		25.23 %	
PVI1	11.31	5.06	0.00	44.70 %	7,741.60	0.00 %		25.23 %	
PKM1	7.14	3.12	0.15	43.71 %	3,375.90	0.00 %		25.23 %	
BTU1	5.81	2.46	0.79	42.25 %	3,642.70	0.00 %		25.23 %	
ODM1	7.67	2.88	0.00	37.61 %	3,107.20	0.00 %		25.23 %	
ATG1	14.57	5.10	0.00	35.02 %	9,666.60	0.00 %		25.23 %	
DGL2	10.63	3.10	0.00	29.14 %	4,523.10	0.00 %		25.23 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PMP1	7.16	8.21	0.33	114.65 %	4,140.90	30.00 %	1,242.27	25.23 %	1,656.36
VKL1	6.16	7.07	0.00	114.62 %	7,682.40	30.00 %	2,304.72	25.23 %	3,072.96
SGI1	6.29	6.97	0.00	110.83 %	8,124.30	30.00 %	2,437.29	25.23 %	3,249.72
OML1	9.49	10.10	0.52	106.42 %	12,809.50	25.00 %	3,202.38	25.23 %	5,123.80
HRR1	8.34	8.33	0.00	99.90 %	4,970.10	20.00 %	994.02	25.23 %	1,988.04
PLC1	6.65	6.49	0.41	97.57 %	3,638.80	20.00 %	727.76	25.23 %	1,455.52
TRM1	14.51	12.35	0.00	85.12 %	15,059.10	10.00 %	1,505.91	25.23 %	4,517.73
VPD1	11.57	9.64	0.00	83.34 %	11,907.60	10.00 %	1,190.76	25.23 %	3,572.28
HSR1	12.82	9.63	0.56	75.14 %	10,217.90	0.00 %		25.23 %	2,554.48
APN1	8.05	5.79	0.00	71.85 %	9,342.70	0.00 %		25.23 %	1,868.54
MCR1	9.09	6.29	0.00	69.21 %	10,163.70	0.00 %		25.23 %	1,524.56
ATU1	13.17	9.04	0.00	68.65 %	7,415.30	0.00 %		25.23 %	1,112.30
KRI1	8.89	5.99	0.00	67.33 %	5,832.30	0.00 %		25.23 %	583.23
NKL2	16.95	10.50	0.00	61.94 %	15,388.00	0.00 %		25.23 %	1,538.80
BMD1	6.69	4.12	0.00	61.65 %	4,159.00	0.00 %		25.23 %	415.90
RSP1	9.09	5.51	0.00	60.68 %	7,017.70	0.00 %		25.23 %	701.77
KVP1	7.26	4.40	0.00	60.63 %	6,799.20	0.00 %		25.23 %	679.92
HSR2	20.08	11.89	0.11	59.20 %	9,739.00	0.00 %		25.23 %	
DPR2	7.60	4.48	0.00	59.00 %	4,501.80	0.00 %		25.23 %	
SLM1	34.86	20.48	0.00	58.73 %	15,610.70	0.00 %		25.23 %	
TCG1	8.01	4.68	0.00	58.43 %	4,532.00	0.00 %		25.23 %	
ERD2	16.62	9.65	0.21	58.04 %	13,592.80	0.00 %		25.23 %	
EPI1	9.39	5.37	0.00	57.17 %	8,749.50	0.00 %		25.23 %	
PDR1	6.23	3.46	0.00	55.50 %	5,436.70	0.00 %		25.23 %	
KMM1	6.75	3.47	1.09	51.41 %	4,132.20	0.00 %		25.23 %	
EDP1	4.50	2.31	0.00	51.30 %	1,950.80	0.00 %		25.23 %	
MTR1	11.43	5.85	0.00	51.16 %	6,036.30	0.00 %		25.23 %	
DPR1	5.77	2.87	0.00	49.81 %	4,005.40	0.00 %		25.23 %	
SLM2	10.29	4.73	0.00	45.93 %	5,058.80	0.00 %		25.23 %	
ERD1	15.90	6.21	0.00	39.08 %	6,763.20	0.00 %		25.23 %	
SLM3	16.15	5.92	0.00	36.65 %	8,073.10	0.00 %		25.23 %	
SGG1	4.86	1.50	0.00	30.89 %	1,436.10	0.00 %		25.23 %	
CMI1	5.30	1.51	0.00	28.40 %	3,720.10	0.00 %		25.23 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SDI1	14.29	30.59	0.11	214.03 %	28,898.40	40.00 %	11,559.36	25.23 %	11,559.36
SKD1	6.03	9.30	0.15	154.39 %	14,276.90	40.00 %	5,710.76	25.23 %	5,710.76
ERL2	9.45	12.62	0.00	133.50 %	13,351.40	40.00 %	5,340.56	25.23 %	5,340.56
PKD1	10.52	12.65	0.02	120.20 %	13,665.60	40.00 %	5,466.24	25.23 %	5,466.24
SNL1	11.09	10.04	0.00	90.52 %	7,654.90	15.00 %	1,148.24	25.23 %	3,061.96
COL1	4.57	3.93	0.00	85.92 %	2,306.80	10.00 %	230.68	25.23 %	692.04
MMT1	10.37	8.80	0.00	84.84 %	7,817.90	10.00 %	781.79	25.23 %	2,345.37
TYI1	8.73	7.36	0.00	84.29 %	9,479.10	10.00 %	947.91	25.23 %	2,843.73
MAR1	21.21	17.86	0.00	84.21 %	12,263.90	10.00 %	1,226.39	25.23 %	3,679.17
TKY1	12.21	10.17	0.00	83.31 %	14,465.70	10.00 %	1,446.57	25.23 %	4,339.71
VKM1	8.37	6.93	0.00	82.85 %	10,695.80	10.00 %	1,069.58	25.23 %	3,208.74
VNR2	27.50	22.49	0.23	81.77 %	25,404.80	10.00 %	2,540.48	25.23 %	6,351.20
PDI1	9.08	7.24	0.22	79.65 %	7,588.80	0.00 %		25.23 %	1,897.20
KYR1	6.18	4.75	1.54	76.74 %	4,528.80	0.00 %		25.23 %	1,132.20
NGR1	42.79	32.52	0.35	76.01 %	24,608.50	0.00 %		25.23 %	6,152.13
VLY1	19.52	14.74	0.00	75.51 %	13,351.00	0.00 %		25.23 %	3,337.75
STU2	7.46	5.60	0.00	75.00 %	5,860.20	0.00 %		25.23 %	1,465.05
VNR1	9.82	7.15	0.00	72.86 %	8,461.40	0.00 %		25.23 %	1,692.28
TCN1	14.66	10.45	0.00	71.27 %	10,699.60	0.00 %		25.23 %	2,139.92
TKS1	19.43	13.78	0.15	70.96 %	19,262.30	0.00 %		25.23 %	2,889.35
UDN1	8.30	5.69	0.00	68.55 %	5,834.20	0.00 %		25.23 %	875.13
SVK1	17.84	12.01	0.07	67.31 %	14,186.10	0.00 %		25.23 %	1,418.61
TUT1	73.63	49.16	0.00	66.77 %	54,423.80	0.00 %		25.23 %	5,442.38
TUT2	27.47	18.31	0.00	66.65 %	17,055.20	0.00 %		25.23 %	1,705.52
RND1	22.51	13.39	0.21	59.46 %	20,927.80	0.00 %		25.23 %	
TKS2	22.14	12.46	0.00	56.29 %	11,747.00	0.00 %		25.23 %	
ARM1	8.59	4.37	0.00	50.93 %	3,477.30	0.00 %		25.23 %	
APK2	21.60	10.72	0.00	49.62 %	9,918.60	0.00 %		25.23 %	
APK1	13.49	6.01	0.00	44.57 %	9,440.70	0.00 %		25.23 %	
ASM1	8.06	3.34	0.00	41.39 %	4,761.30	0.00 %		25.23 %	
KVT1	46.02	18.81	0.29	40.87 %	28,923.20	0.00 %		25.23 %	
KGL1	9.08	3.65	0.00	40.21 %	2,848.40	0.00 %		25.23 %	
TVL2	6.79	2.29	0.60	33.74 %	1,143.80	0.00 %		25.23 %	
SGT1	13.19	4.10	0.00	31.05 %	2,224.30	0.00 %		25.23 %	
RPM1	26.62	7.40	0.00	27.79 %	12,649.70	0.00 %		25.23 %	
TVL1	94.93	21.61	0.00	22.77 %	20,703.30	0.00 %		25.23 %	
KSM1	10.37	1.14	0.00	11.01 %	1,291.30	0.00 %		25.23 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VPM2	15.72	15.64	0.00	99.50 %	12,318.30	20.00 %	2,463.66	25.23 %	4,927.32
ULP1	14.91	14.02	0.00	94.07 %	10,298.50	15.00 %	1,544.78	25.23 %	4,119.40
KLM1	13.88	12.80	0.30	92.24 %	17,388.20	15.00 %	2,608.23	25.23 %	6,955.28
KML1	8.28	7.35	0.00	88.71 %	4,738.60	10.00 %	473.86	25.23 %	1,421.58
MKM1	8.09	6.14	0.00	75.93 %	6,477.60	0.00 %		25.23 %	1,619.40
PRT1	12.58	9.46	0.31	75.25 %	8,977.10	0.00 %		25.23 %	2,244.28
VPM1	6.60	4.72	0.00	71.43 %	6,962.60	0.00 %		25.23 %	1,392.52
CDM1	17.34	10.77	0.00	62.13 %	8,463.10	0.00 %		25.23 %	846.31
CUD1	28.93	17.08	4.35	59.02 %	21,777.50	0.00 %		25.23 %	
TVM1	8.98	5.28	0.00	58.77 %	3,850.80	0.00 %		25.23 %	
TRK1	19.77	11.43	0.12	57.81 %	14,642.20	0.00 %		25.23 %	
POY2	24.45	12.86	0.15	52.59 %	12,927.10	0.00 %		25.23 %	
STP1	7.46	3.77	0.00	50.51 %	2,289.90	0.00 %		25.23 %	
POY1	24.95	12.14	0.45	48.66 %	17,175.80	0.00 %		25.23 %	
TVM2	13.24	6.34	0.21	47.93 %	5,556.10	0.00 %		25.23 %	
SJI1	15.25	7.11	0.00	46.65 %	6,634.10	0.00 %		25.23 %	
NVL2	21.83	9.92	0.00	45.45 %	9,900.40	0.00 %		25.23 %	
TDM1	16.48	7.10	0.00	43.09 %	5,165.10	0.00 %		25.23 %	
KKI2	18.45	6.52	0.00	35.34 %	7,247.30	0.00 %		25.23 %	
VCM1	9.43	2.40	0.00	25.44 %	2,015.00	0.00 %		25.23 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ABR1	11.02	10.18	0.00	92.36 %	8,475.20	15.00 %	1,271.28	25.23 %	3,390.08
KPM2	33.39	27.95	0.05	83.70 %	19,054.40	10.00 %	1,905.44	25.23 %	5,716.32
ANI1	6.97	5.70	0.32	81.79 %	7,207.10	10.00 %	720.71	25.23 %	1,801.78
VNB1	7.96	6.30	0.00	79.25 %	5,293.80	0.00 %		25.23 %	1,323.45
VEL2	18.27	13.94	0.00	76.31 %	14,424.20	0.00 %		25.23 %	3,606.05
BGR1	6.93	5.17	0.00	74.65 %	6,331.90	0.00 %		25.23 %	1,266.38
TRR1	18.18	13.56	0.03	74.60 %	12,296.30	0.00 %		25.23 %	2,459.26
KPM1	12.36	8.89	0.24	71.93 %	8,775.00	0.00 %		25.23 %	1,755.00
SBR1	16.88	11.32	0.44	67.06 %	14,234.10	0.00 %		25.23 %	1,423.41
VSI1	9.62	6.00	0.00	62.36 %	7,359.70	0.00 %		25.23 %	735.97
CYR1	7.24	4.15	0.37	57.41 %	5,761.20	0.00 %		25.23 %	
ARC2	14.10	7.96	0.29	56.46 %	6,988.70	0.00 %		25.23 %	
GDM1	10.43	5.85	0.63	56.11 %	6,265.30	0.00 %		25.23 %	
PTU1	4.18	2.18	0.00	52.02 %	2,359.40	0.00 %		25.23 %	
VEL1	18.08	8.86	0.00	48.99 %	9,822.50	0.00 %		25.23 %	
WJD1	19.68	9.00	0.16	45.72 %	11,063.40	0.00 %		25.23 %	
WJP1	9.31	4.25	0.00	45.67 %	4,897.30	0.00 %		25.23 %	
SLG1	6.95	3.15	0.00	45.34 %	4,742.20	0.00 %		25.23 %	
TRL1	23.00	10.14	0.15	44.11 %	14,133.10	0.00 %		25.23 %	
PLR1	8.48	3.21	0.00	37.87 %	2,498.00	0.00 %		25.23 %	
CPT1	5.41	1.92	0.00	35.44 %	2,401.70	0.00 %		25.23 %	
CGM1	13.88	4.84	0.00	34.88 %	3,661.20	0.00 %		25.23 %	
AKM1	11.74	3.94	0.00	33.55 %	3,993.20	0.00 %		25.23 %	
TRT1	8.62	2.85	0.00	33.09 %	3,876.50	0.00 %		25.23 %	
UGI1	7.21	2.34	0.00	32.40 %	3,151.50	0.00 %		25.23 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH35	10.22	10.76	0.07	105.26 %	9,489.00	25.00 %	2,372.25	25.23 %	3,795.60
TKM1	9.21	7.82	0.28	84.90 %	8,275.50	10.00 %	827.55	25.23 %	2,482.65
CH28	20.33	16.12	0.00	79.28 %	23,278.40	0.00 %		25.23 %	5,819.60
MC10	5.14	3.82	0.00	74.39 %	1,415.10	0.00 %		25.23 %	283.02
GUD2	16.23	11.31	0.00	69.70 %	11,245.10	0.00 %		25.23 %	1,686.77
CH22	16.36	10.23	0.00	62.51 %	12,737.40	0.00 %		25.23 %	1,273.74
CH37	7.27	4.53	0.59	62.38 %	3,204.70	0.00 %		25.23 %	320.47
CGL1	12.66	7.88	0.67	62.28 %	6,865.30	0.00 %		25.23 %	686.53
CH38	13.82	8.13	0.22	58.82 %	8,834.40	0.00 %		25.23 %	
CH16	36.37	21.37	0.51	58.75 %	25,185.90	0.00 %		25.23 %	
CH42	22.08	12.11	0.01	54.84 %	13,227.90	0.00 %		25.23 %	
CH45	15.70	8.58	0.00	54.67 %	7,121.20	0.00 %		25.23 %	
CH19	25.11	13.55	0.42	53.98 %	16,104.80	0.00 %		25.23 %	
CH30	15.95	8.50	0.00	53.28 %	6,309.20	0.00 %		25.23 %	
CH14	44.39	22.27	0.00	50.18 %	23,360.60	0.00 %		25.23 %	
CH29	5.02	2.50	0.00	49.83 %	3,134.00	0.00 %		25.23 %	
CH48	24.41	11.81	0.09	48.38 %	14,052.10	0.00 %		25.23 %	
MRM1	16.33	7.62	0.67	46.63 %	8,594.50	0.00 %		25.23 %	
CH05	30.12	13.97	0.00	46.38 %	15,621.90	0.00 %		25.23 %	
GUD1	16.82	7.63	0.00	45.38 %	15,540.40	0.00 %		25.23 %	
CH08	34.57	14.20	0.00	41.09 %	23,466.30	0.00 %		25.23 %	
CH26	5.74	2.25	1.20	39.15 %	3,159.20	0.00 %		25.23 %	
CH07	27.32	10.33	0.00	37.83 %	11,373.80	0.00 %		25.23 %	
CH11	18.92	7.03	0.50	37.15 %	12,360.90	0.00 %		25.23 %	
MC09	2.86	1.03	0.00	36.12 %	817.00	0.00 %		25.23 %	
AVD1	21.18	7.32	0.00	34.56 %	8,390.40	0.00 %		25.23 %	
SKL1	11.69	3.97	0.73	33.93 %	4,182.80	0.00 %		25.23 %	
CH39	13.42	4.51	0.00	33.64 %	4,852.30	0.00 %		25.23 %	
KNR1	14.31	4.80	0.00	33.52 %	6,370.00	0.00 %		25.23 %	
CH40	13.69	3.34	0.00	24.41 %	2,145.50	0.00 %		25.23 %	
MC02	3.69	0.28	0.00	7.57 %	231.60	0.00 %		25.23 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	8.46	6.12	0.00	72.28 %	1,661.40	0.00 %		25.23 %	332.28
CH18	25.52	18.33	0.09	71.82 %	25,544.10	0.00 %		25.23 %	5,108.82
CH34	22.39	15.96	0.00	71.29 %	16,627.00	0.00 %		25.23 %	3,325.40
MC06	5.95	4.18	0.00	70.14 %	1,471.50	0.00 %		25.23 %	220.73
CH44	16.22	10.66	0.00	65.71 %	10,855.90	0.00 %		25.23 %	1,085.59
UKI1	11.04	7.04	0.00	63.79 %	6,597.10	0.00 %		25.23 %	659.71
CH21	34.69	21.88	0.20	63.07 %	16,546.10	0.00 %		25.23 %	1,654.61
CH03	47.48	27.43	0.15	57.77 %	21,796.10	0.00 %		25.23 %	
CH43	14.41	8.03	0.26	55.76 %	8,195.90	0.00 %		25.23 %	
GPD1	12.22	6.81	0.49	55.70 %	5,928.80	0.00 %		25.23 %	
CH32	3.67	1.99	0.00	54.13 %	1,555.90	0.00 %		25.23 %	
CH33	16.08	8.67	0.00	53.91 %	14,471.40	0.00 %		25.23 %	
CH12	25.74	13.34	0.00	51.82 %	13,615.50	0.00 %		25.23 %	
CH41	16.27	8.18	0.00	50.31 %	12,939.40	0.00 %		25.23 %	
MC08	3.50	1.72	0.00	49.14 %	419.70	0.00 %		25.23 %	
PON1	11.35	5.52	0.00	48.67 %	6,485.50	0.00 %		25.23 %	
CH20	25.12	11.75	0.00	46.76 %	10,143.00	0.00 %		25.23 %	
CH23	9.65	4.29	0.00	44.51 %	5,915.40	0.00 %		25.23 %	
CH27	7.34	3.16	0.00	43.05 %	3,056.30	0.00 %		25.23 %	
MJR1	21.20	9.12	0.00	43.04 %	8,611.80	0.00 %		25.23 %	
CH06	22.32	9.29	0.00	41.61 %	11,356.30	0.00 %		25.23 %	
CH46	10.11	3.90	0.00	38.63 %	2,839.50	0.00 %		25.23 %	
CH24	21.04	7.80	0.03	37.08 %	8,142.70	0.00 %		25.23 %	
CH15	56.44	20.19	0.27	35.78 %	18,465.20	0.00 %		25.23 %	
CH17	10.40	3.72	1.46	35.75 %	3,172.20	0.00 %		25.23 %	
CH09	20.77	7.19	0.38	34.59 %	7,809.40	0.00 %		25.23 %	
CH31	10.70	3.37	0.00	31.47 %	4,747.40	0.00 %		25.23 %	
CH36	12.23	3.70	0.00	30.21 %	5,248.10	0.00 %		25.23 %	
CH01	1.80	0.35	0.00	19.36 %	174.00	0.00 %		25.23 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	4.74	0.00	0.00 %	3,750.00	0.00 %		0.00 %	
GHUB	0.00	5.02	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.11	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	0.65	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	0.28	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.42	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	13.73	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.54	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.57	18.54	0.00 %	0.00	0.00 %		0.00 %	