



TN-Sales Spot Commission Details 04/05/2026 11:45 PM

Accu.Target 7,646.48 L
 Sales 10,815.91 L
 Achieved % 141.45 %
 HO Budget+% 0.00 %
 Total Com. 131.55 L

Note : Sales Period is From :01-May-2026 To :04-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-02	633.49	996.72	157.34 %	0.00	0.00 %	0.00
TRICHY-01	958.83	1,498.90	156.33 %	0.00	0.00 %	0.00
WEST-01	452.32	705.12	155.89 %	0.00	0.00 %	0.00
NORTH ARCOT	528.48	806.25	152.56 %	128,000.00	0.00 %	128,000.00
SOUTH-03	874.33	1,287.72	147.28 %	192,000.00	0.00 %	192,000.00
SOUTH ARCOT	574.00	797.16	138.88 %	112,000.00	0.00 %	112,000.00
CHENNAI-02	950.54	1,292.40	135.96 %	192,000.00	0.00 %	192,000.00
CHENNAI-01	1,182.37	1,523.08	128.82 %	180,000.00	0.00 %	180,000.00
SOUTH-01	1,226.18	1,530.18	124.79 %	0.00	0.00 %	0.00
KL-SOUTH	104.34	111.26	106.63 %	0.00	0.00 %	0.00
KL-NORTH	161.60	164.76	101.95 %	0.00	0.00 %	0.00
OTHERS	0.00	102.37	0.00 %	0.00	0.00 %	0.00
Total	7,646.48	10,815.91	141.45 %		0.00 %	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SLM1	193.58	315.58	163.02%	120,000.00	0.00 %	120,000.00
	ERD1	185.18	296.75	160.25%	80,000.00	0.00 %	80,000.00
	HSR1	125.94	201.17	159.73%	80,000.00	0.00 %	80,000.00
	MTR1	128.78	183.21	142.26%	40,000.00	0.00 %	40,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	207.68	365.17	175.83%	120,000.00	0.00 %	120,000.00
	TNJ1	223.11	366.51	164.27%	120,000.00	0.00 %	120,000.00
	TRY1	286.98	420.31	146.46%	160,000.00	0.00 %	160,000.00
	PBR1	241.06	346.91	143.91%	120,000.00	0.00 %	120,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	49.71	94.88	190.87%	0.00	0.00 %	0.00
	UAM1	67.58	114.80	169.87%	40,000.00	0.00 %	40,000.00
	TPR1	51.80	86.53	167.04%	0.00	0.00 %	0.00
	PLI1	61.00	96.82	158.71%	0.00	0.00 %	0.00
	CBE1	222.23	312.09	140.44%	120,000.00	0.00 %	120,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	161.91	276.14	170.55%	80,000.00	0.00 %	80,000.00
	NA01	194.12	287.84	148.28%	80,000.00	0.00 %	80,000.00
	NA03	172.45	242.27	140.49%	80,000.00	0.00 %	80,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	85.08	146.52	172.22%	40,000.00	0.00 %	40,000.00
	MDU1	338.92	543.10	160.25%	200,000.00	0.00 %	200,000.00
	KKD2	195.43	262.94	134.54%	80,000.00	0.00 %	80,000.00
	TEN1	99.01	130.63	131.93%	40,000.00	0.00 %	40,000.00
	SVG1	155.89	204.53	131.21%	80,000.00	0.00 %	80,000.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	210.67	320.66	152.21%	120,000.00	0.00 %	120,000.00
	SA03	150.66	199.84	132.64%	40,000.00	0.00 %	40,000.00
	SA01	212.67	276.66	130.09%	80,000.00	0.00 %	80,000.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	227.21	333.07	146.59%	120,000.00	0.00 %	120,000.00
	CH01	256.74	355.62	138.52%	120,000.00	0.00 %	120,000.00
	CH04	252.04	348.86	138.41%	120,000.00	0.00 %	120,000.00
	CH09	214.55	254.84	118.78%	40,000.00	0.00 %	40,000.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	292.38	408.79	139.81%	160,000.00	0.00 %	160,000.00
	CH08	213.00	297.34	139.60%	80,000.00	0.00 %	80,000.00
	CH03	196.08	259.44	132.32%	80,000.00	0.00 %	80,000.00
	CH06	252.21	310.09	122.95%	90,000.00	0.00 %	90,000.00
	CH10	228.69	247.41	108.18%	30,000.00	0.00 %	30,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVL1	205.81	297.10	144.35%	80,000.00	0.00 %	80,000.00
	VNR1	141.88	200.19	141.10%	80,000.00	0.00 %	80,000.00
	KVT1	222.44	294.29	132.30%	80,000.00	0.00 %	80,000.00
	TKS1	165.89	197.82	119.25%	20,000.00	0.00 %	20,000.00
	TUT1	294.41	333.83	113.39%	60,000.00	0.00 %	60,000.00
	NGR1	195.75	206.95	105.72%	30,000.00	0.00 %	30,000.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	104.34	111.26	106.63%	15,000.00	0.00 %	15,000.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	161.60	164.76	101.95%	15,000.00	0.00 %	15,000.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	CH02	0.00	48.46	0.00%	0.00	0.00 %	0.00
	HO01	0.00	37.45	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	(0.11)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	16.62	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	15.12	37.73	0.00	249.53 %	37,775.70	40.00 %	15,110.28	0.00 %	15,110.28
BMD1	8.34	19.59	0.00	234.96 %	19,503.40	40.00 %	7,801.36	0.00 %	7,801.36
SLM2	21.64	48.07	0.00	222.09 %	37,245.28	40.00 %	14,898.11	0.00 %	14,898.11
KVP1	10.26	21.35	0.00	208.09 %	16,926.10	40.00 %	6,770.44	0.00 %	6,770.44
DPR1	7.98	16.50	0.00	206.80 %	12,898.39	40.00 %	5,159.36	0.00 %	5,159.36
PLC1	9.78	19.70	0.00	201.40 %	24,163.80	40.00 %	9,665.52	0.00 %	9,665.52
EDP1	8.65	16.98	0.00	196.27 %	15,429.87	40.00 %	6,171.95	0.00 %	6,171.95
ERD1	37.47	70.79	0.00	188.92 %	107,984.32	40.00 %	43,193.73	0.00 %	43,193.73
SLM3	29.80	54.32	0.12	182.29 %	66,362.31	40.00 %	26,544.92	0.00 %	26,544.92
TCG1	12.54	22.84	0.46	182.11 %	20,769.18	40.00 %	8,307.67	0.00 %	8,307.67
APN1	13.84	25.07	0.00	181.20 %	34,941.67	40.00 %	13,976.67	0.00 %	13,976.67
ERD2	40.78	73.84	0.10	181.06 %	153,575.14	40.00 %	61,430.06	0.00 %	61,430.06
DPR2	10.99	19.71	0.05	179.34 %	20,541.08	40.00 %	8,216.43	0.00 %	8,216.43
NKL2	25.31	43.33	0.05	171.24 %	46,267.93	40.00 %	18,507.17	0.00 %	18,507.17
PDR1	7.99	12.93	0.00	161.78 %	26,584.80	40.00 %	10,633.92	0.00 %	10,633.92
SLM1	55.03	87.99	0.00	159.88 %	108,233.99	40.00 %	43,293.60	0.00 %	43,293.60
ATU1	25.43	40.31	0.00	158.52 %	41,190.45	40.00 %	16,476.18	0.00 %	16,476.18
CMI1	7.49	11.35	0.00	151.65 %	15,636.20	40.00 %	6,254.48	0.00 %	6,254.48
TRM1	21.07	31.13	0.27	147.69 %	31,971.14	40.00 %	12,788.46	0.00 %	12,788.46
MTR1	22.05	32.40	0.39	146.94 %	48,256.19	40.00 %	19,302.48	0.00 %	19,302.48
PMP1	12.96	18.39	0.00	141.86 %	13,929.31	40.00 %	5,571.72	0.00 %	5,571.72
HSR2	32.01	43.77	0.00	136.74 %	42,572.45	40.00 %	17,028.98	0.00 %	17,028.98
KAM1	12.33	16.70	0.00	135.36 %	20,204.09	40.00 %	8,081.64	0.00 %	8,081.64
HSR1	23.58	31.11	0.00	131.97 %	34,256.63	40.00 %	13,702.65	0.00 %	13,702.65
SGG1	7.73	9.73	0.60	125.87 %	10,001.48	40.00 %	4,000.59	0.00 %	4,000.59
SGI1	9.90	12.43	0.00	125.51 %	9,506.96	40.00 %	3,802.78	0.00 %	3,802.78
KMM1	14.32	17.80	0.00	124.26 %	16,080.87	40.00 %	6,432.35	0.00 %	6,432.35
MCR1	17.97	22.31	0.40	124.16 %	26,166.21	40.00 %	10,466.48	0.00 %	10,466.48
RSP1	21.47	25.66	0.00	119.54 %	25,302.89	30.00 %	7,590.87	0.00 %	7,590.87
HRR1	16.46	18.87	0.69	114.64 %	16,853.86	30.00 %	5,056.16	0.00 %	5,056.16
VPD1	23.84	26.33	0.00	110.45 %	33,757.30	30.00 %	10,127.19	0.00 %	10,127.19
EPI1	15.36	16.53	0.45	107.59 %	17,975.55	25.00 %	4,493.89	0.00 %	4,493.89
OML1	23.91	22.69	0.00	94.89 %	22,097.69	15.00 %	3,314.65	0.00 %	3,314.65
VKL1	10.08	8.48	0.00	84.14 %	13,538.52	10.00 %	1,353.85	0.00 %	1,353.85

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	8.78	20.12	0.00	229.14 %	12,144.17	40.00 %	4,857.67	0.00 %	4,857.67
KUM2	14.14	32.07	0.04	226.80 %	24,575.14	40.00 %	9,830.06	0.00 %	9,830.06
KIK1	17.26	38.03	0.00	220.40 %	67,346.81	40.00 %	26,938.72	0.00 %	26,938.72
TVR2	39.77	85.19	0.15	214.18 %	97,075.57	40.00 %	38,830.23	0.00 %	38,830.23
APM1	12.94	25.39	0.16	196.27 %	39,057.53	40.00 %	15,623.01	0.00 %	15,623.01
TRY2	14.13	26.22	0.00	185.62 %	24,028.75	40.00 %	9,611.50	0.00 %	9,611.50
MSI1	19.47	35.25	0.00	181.11 %	31,394.05	40.00 %	12,557.62	0.00 %	12,557.62
MDI1	33.64	60.41	0.16	179.58 %	64,024.40	40.00 %	25,609.76	0.00 %	25,609.76
MVM1	46.50	83.00	0.13	178.49 %	121,156.32	40.00 %	48,462.53	0.00 %	48,462.53
ORU1	15.67	27.51	0.00	175.57 %	32,256.92	40.00 %	12,902.77	0.00 %	12,902.77
NMM1	13.82	23.77	1.75	172.02 %	30,128.33	40.00 %	12,051.33	0.00 %	12,051.33
PDK1	19.25	32.93	0.00	171.06 %	49,177.39	40.00 %	19,670.96	0.00 %	19,670.96
TYR1	28.45	48.47	0.17	170.41 %	58,008.05	40.00 %	23,203.22	0.00 %	23,203.22
NGT1	25.43	42.87	0.02	168.61 %	72,228.72	40.00 %	28,891.49	0.00 %	28,891.49
PTK1	38.10	62.52	0.23	164.07 %	77,444.37	40.00 %	30,977.75	0.00 %	30,977.75
TVR1	21.35	34.33	0.13	160.80 %	29,774.70	40.00 %	11,909.88	0.00 %	11,909.88
TNJ2	48.94	75.68	0.15	154.65 %	86,056.33	40.00 %	34,422.53	0.00 %	34,422.53
KRN1	12.90	19.84	0.00	153.82 %	20,568.76	40.00 %	8,227.50	0.00 %	8,227.50
TNJ1	60.01	91.23	0.12	152.03 %	105,124.12	40.00 %	42,049.65	0.00 %	42,049.65
TTP1	27.16	39.75	0.00	146.38 %	48,301.58	40.00 %	19,320.63	0.00 %	19,320.63
TRY3	27.80	40.00	0.00	143.89 %	44,970.29	40.00 %	17,988.12	0.00 %	17,988.12
TRY1	177.80	253.48	0.02	142.56 %	347,654.26	40.00 %	139,061.70	0.00 %	139,061.70
AYR1	24.69	34.35	0.00	139.13 %	39,822.19	40.00 %	15,928.88	0.00 %	15,928.88
TRY4	35.10	47.85	0.00	136.30 %	61,260.80	40.00 %	24,504.32	0.00 %	24,504.32
KUM1	53.80	72.81	0.00	135.33 %	67,719.63	40.00 %	27,087.85	0.00 %	27,087.85
JKM1	30.27	39.54	0.00	130.61 %	53,366.24	40.00 %	21,346.50	0.00 %	21,346.50
PBR2	63.59	79.16	0.00	124.48 %	73,720.66	40.00 %	29,488.26	0.00 %	29,488.26
PBR1	28.09	27.13	0.00	96.60 %	16,805.01	20.00 %	3,361.00	0.00 %	3,361.00

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	8.11	23.27	0.00	286.99 %	36,358.55	40.00 %	14,543.42	0.00 %	14,543.42
ANR1	3.58	10.16	0.00	283.67 %	12,736.59	40.00 %	5,094.64	0.00 %	5,094.64
CBE3	6.43	17.52	0.02	272.53 %	10,122.62	40.00 %	4,049.05	0.00 %	4,049.05
UMP1	10.07	25.46	0.00	252.90 %	21,083.59	40.00 %	8,433.44	0.00 %	8,433.44
CBE1	12.33	30.35	0.15	246.15 %	26,469.17	40.00 %	10,587.67	0.00 %	10,587.67
MPM1	12.95	31.75	0.36	245.15 %	25,380.57	40.00 %	10,152.23	0.00 %	10,152.23
CNR1	8.33	17.38	0.00	208.55 %	13,632.32	40.00 %	5,452.93	0.00 %	5,452.93
TPR1	20.53	40.63	0.14	197.96 %	44,962.03	40.00 %	17,984.81	0.00 %	17,984.81
GBM1	11.06	21.88	0.02	197.74 %	22,897.93	40.00 %	9,159.17	0.00 %	9,159.17
TPR4	8.44	14.71	0.26	174.32 %	19,218.52	40.00 %	7,687.41	0.00 %	7,687.41
KMR1	25.43	43.64	0.00	171.59 %	48,954.43	40.00 %	19,581.77	0.00 %	19,581.77
KGM1	9.22	15.72	0.00	170.52 %	26,102.92	40.00 %	10,441.17	0.00 %	10,441.17
TPR2	18.08	30.15	0.52	166.79 %	38,089.75	40.00 %	15,235.90	0.00 %	15,235.90
UAM1	17.02	28.15	0.00	165.35 %	12,422.94	40.00 %	4,969.18	0.00 %	4,969.18
PDM1	9.03	14.16	0.00	156.89 %	21,194.55	40.00 %	8,477.82	0.00 %	8,477.82
PPI1	7.99	12.21	0.00	152.88 %	13,316.26	40.00 %	5,326.50	0.00 %	5,326.50
GDR1	8.14	12.22	0.00	150.05 %	9,339.15	40.00 %	3,735.66	0.00 %	3,735.66
PLI1	20.18	28.83	0.19	142.84 %	25,530.22	40.00 %	10,212.09	0.00 %	10,212.09
KGI1	10.09	14.36	0.00	142.34 %	7,968.20	40.00 %	3,187.28	0.00 %	3,187.28
CBE2	93.72	124.03	0.15	132.34 %	171,112.86	40.00 %	68,445.14	0.00 %	68,445.14
CBE4	21.95	28.51	0.11	129.93 %	54,641.45	40.00 %	21,856.58	0.00 %	21,856.58
SUL1	9.44	11.84	1.21	125.44 %	23,850.00	40.00 %	9,540.00	0.00 %	9,540.00
SNR1	18.37	22.88	0.23	124.53 %	38,005.85	40.00 %	15,202.34	0.00 %	15,202.34
SYM2	10.53	12.66	0.14	120.19 %	15,214.35	40.00 %	6,085.74	0.00 %	6,085.74
TPR3	13.19	15.74	0.36	119.27 %	22,042.93	30.00 %	6,612.88	0.00 %	6,612.88
CBE6	22.51	26.12	0.00	116.02 %	30,742.31	30.00 %	9,222.69	0.00 %	9,222.69
DPM2	12.51	12.64	0.00	101.11 %	16,873.60	25.00 %	4,218.40	0.00 %	4,218.40
KMD1	11.04	10.94	0.00	99.10 %	14,190.16	20.00 %	2,838.03	0.00 %	2,838.03
CBE5	12.04	7.20	0.00	59.77 %	13,433.95	0.00 %		0.00 %	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL2	31.34	70.12	0.12	223.73 %	100,151.00	40.00 %	40,060.40	0.00 %	40,060.40
ARC2	13.79	27.62	0.00	200.28 %	33,557.76	40.00 %	13,423.10	0.00 %	13,423.10
VEL1	27.94	54.16	0.08	193.84 %	69,777.77	40.00 %	27,911.11	0.00 %	27,911.11
VNB1	12.61	24.08	0.12	190.97 %	33,088.79	40.00 %	13,235.52	0.00 %	13,235.52
PTU1	7.77	14.66	0.00	188.55 %	13,685.92	40.00 %	5,474.37	0.00 %	5,474.37
AKM1	26.47	49.42	0.20	186.68 %	58,707.24	40.00 %	23,482.90	0.00 %	23,482.90
UGI1	8.99	15.53	0.00	172.77 %	13,117.48	40.00 %	5,246.99	0.00 %	5,246.99
SLG1	12.09	20.83	0.00	172.27 %	28,473.73	40.00 %	11,389.49	0.00 %	11,389.49
TRR1	27.12	45.11	0.11	166.32 %	48,279.13	40.00 %	19,311.65	0.00 %	19,311.65
WJP1	15.22	25.10	0.00	164.96 %	35,346.20	40.00 %	14,138.48	0.00 %	14,138.48
TRT1	19.99	31.18	1.00	155.94 %	25,890.02	40.00 %	10,356.01	0.00 %	10,356.01
WJD1	20.58	31.46	0.08	152.85 %	58,512.36	40.00 %	23,404.94	0.00 %	23,404.94
ABR1	20.57	31.40	0.38	152.64 %	27,306.03	40.00 %	10,922.41	0.00 %	10,922.41
ANI1	15.27	22.63	0.00	148.22 %	25,346.82	40.00 %	10,138.73	0.00 %	10,138.73
CPT1	13.61	19.47	0.00	143.07 %	26,479.63	40.00 %	10,591.85	0.00 %	10,591.85
GDM1	16.58	23.43	0.07	141.33 %	19,748.96	40.00 %	7,899.58	0.00 %	7,899.58
TRL1	38.17	51.92	0.11	136.01 %	34,061.79	40.00 %	13,624.72	0.00 %	13,624.72
SBR1	35.79	47.69	0.05	133.27 %	69,722.72	40.00 %	27,889.09	0.00 %	27,889.09
CYR1	16.85	22.22	0.00	131.87 %	30,972.25	40.00 %	12,388.90	0.00 %	12,388.90
KPM1	21.70	28.49	0.00	131.30 %	32,133.31	40.00 %	12,853.32	0.00 %	12,853.32
KPM2	64.24	80.89	0.01	125.92 %	92,262.66	40.00 %	36,905.06	0.00 %	36,905.06
VSI1	25.39	30.33	0.01	119.45 %	35,957.86	30.00 %	10,787.36	0.00 %	10,787.36
CGM1	14.94	17.20	0.00	115.12 %	16,228.40	30.00 %	4,868.52	0.00 %	4,868.52
BGR1	10.64	10.67	0.39	100.28 %	14,339.21	25.00 %	3,584.80	0.00 %	3,584.80
PLR1	10.81	10.65	0.00	98.48 %	10,737.05	20.00 %	2,147.41	0.00 %	2,147.41

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
DGL1	87.73	210.94	0.12	240.44 %	79,783.03	40.00 %	31,913.21	0.00 %	31,913.21
MPA1	21.16	46.37	0.00	219.19 %	86,581.81	40.00 %	34,632.72	0.00 %	34,632.72
KRR1	23.83	51.55	0.00	216.28 %	65,289.12	40.00 %	26,115.65	0.00 %	26,115.65
KKD3	29.23	62.25	0.00	212.97 %	94,699.10	40.00 %	37,879.64	0.00 %	37,879.64
TEN1	13.95	29.33	0.10	210.28 %	26,150.81	40.00 %	10,460.32	0.00 %	10,460.32
MDU2	45.54	79.98	0.19	175.61 %	100,105.31	40.00 %	40,042.12	0.00 %	40,042.12
PNV2	11.84	19.16	0.00	161.86 %	12,924.62	40.00 %	5,169.85	0.00 %	5,169.85
PNI1	11.66	17.94	2.63	153.90 %	11,675.80	40.00 %	4,670.32	0.00 %	4,670.32
PKM1	8.38	12.69	0.00	151.40 %	14,271.34	40.00 %	5,708.54	0.00 %	5,708.54
BTU1	8.70	13.16	0.00	151.19 %	10,525.77	40.00 %	4,210.31	0.00 %	4,210.31
CMR1	11.43	16.82	0.48	147.08 %	9,762.84	40.00 %	3,905.14	0.00 %	3,905.14
MDU7	27.96	40.37	0.00	144.39 %	44,947.51	40.00 %	17,979.00	0.00 %	17,979.00
MLR1	15.47	21.86	0.00	141.26 %	23,079.28	40.00 %	9,231.71	0.00 %	9,231.71
DGL2	19.19	26.84	0.00	139.83 %	28,043.43	40.00 %	11,217.37	0.00 %	11,217.37
MDU1	84.15	114.87	0.17	136.51 %	88,940.65	40.00 %	35,576.26	0.00 %	35,576.26
MDU3	22.98	31.07	0.00	135.17 %	20,940.26	40.00 %	8,376.10	0.00 %	8,376.10
USL1	15.05	20.16	0.51	133.93 %	14,434.67	40.00 %	5,773.87	0.00 %	5,773.87
KYK1	14.55	19.12	0.00	131.46 %	20,493.27	40.00 %	8,197.31	0.00 %	8,197.31
TPT1	24.35	31.72	0.00	130.26 %	45,390.41	40.00 %	18,156.16	0.00 %	18,156.16
BNR1	11.65	14.99	0.00	128.70 %	16,456.87	40.00 %	6,582.75	0.00 %	6,582.75
ODM1	11.42	14.29	0.01	125.17 %	3,677.32	40.00 %	1,470.93	0.00 %	1,470.93
DKI1	25.81	31.83	0.00	123.29 %	64,223.31	40.00 %	25,689.32	0.00 %	25,689.32
TMM1	28.03	34.27	0.00	122.28 %	22,558.42	40.00 %	9,023.37	0.00 %	9,023.37
MNM1	12.90	15.71	0.79	121.71 %	16,073.72	40.00 %	6,429.49	0.00 %	6,429.49
SVG1	24.08	29.29	0.00	121.66 %	36,343.28	40.00 %	14,537.31	0.00 %	14,537.31
PVI1	22.72	27.48	0.00	120.95 %	43,181.67	40.00 %	17,272.67	0.00 %	17,272.67
NKI1	11.27	13.62	0.13	120.92 %	9,332.96	40.00 %	3,733.18	0.00 %	3,733.18
TDI1	19.33	22.77	0.04	117.78 %	42,767.68	30.00 %	12,830.30	0.00 %	12,830.30
KPT1	10.78	12.68	0.94	117.57 %	14,766.20	30.00 %	4,429.86	0.00 %	4,429.86
TEN2	20.14	23.37	0.34	116.00 %	14,887.74	30.00 %	4,466.32	0.00 %	4,466.32
SGP1	12.76	14.59	0.00	114.37 %	19,427.36	30.00 %	5,828.21	0.00 %	5,828.21
MDU5	14.67	15.95	0.12	108.74 %	16,277.36	25.00 %	4,069.34	0.00 %	4,069.34
CBM1	19.98	21.52	0.00	107.71 %	31,708.99	25.00 %	7,927.25	0.00 %	7,927.25
MDU6	41.65	44.64	0.13	107.18 %	40,621.66	25.00 %	10,155.42	0.00 %	10,155.42
ATG1	36.49	37.44	0.40	102.61 %	46,339.87	25.00 %	11,584.97	0.00 %	11,584.97
NTM1	17.01	16.36	0.03	96.21 %	12,113.66	20.00 %	2,422.73	0.00 %	2,422.73
ADP1	13.47	11.91	0.00	88.40 %	10,940.84	10.00 %	1,094.08	0.00 %	1,094.08
MDU4	22.99	18.80	0.52	81.79 %	9,918.14	10.00 %	991.81	0.00 %	991.81

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	5.16	11.42	0.00	221.07 %	10,014.55	40.00 %	4,005.82	0.00 %	4,005.82
KML1	19.66	36.06	0.24	183.44 %	41,833.28	40.00 %	16,733.31	0.00 %	16,733.31
SJI2	23.45	40.94	0.00	174.54 %	43,068.07	40.00 %	17,227.23	0.00 %	17,227.23
MKM1	10.67	18.54	0.10	173.80 %	27,466.20	40.00 %	10,986.48	0.00 %	10,986.48
PRT1	26.08	43.11	0.32	165.27 %	50,224.75	40.00 %	20,089.90	0.00 %	20,089.90
KLM1	28.31	45.31	0.21	160.05 %	80,055.26	40.00 %	32,022.10	0.00 %	32,022.10
ULP1	28.71	45.31	0.00	157.80 %	41,828.83	40.00 %	16,731.53	0.00 %	16,731.53
TRK1	32.90	49.93	0.13	151.74 %	56,544.48	40.00 %	22,617.79	0.00 %	22,617.79
CDM1	36.15	54.72	0.00	151.36 %	58,705.62	40.00 %	23,482.25	0.00 %	23,482.25
VPM2	27.75	39.86	0.08	143.63 %	46,503.64	40.00 %	18,601.46	0.00 %	18,601.46
KKI2	30.58	43.80	0.00	143.25 %	31,260.30	40.00 %	12,504.12	0.00 %	12,504.12
CUD1	59.71	84.49	0.08	141.51 %	115,620.54	40.00 %	46,248.22	0.00 %	46,248.22
STP1	10.78	15.00	0.00	139.13 %	17,430.77	40.00 %	6,972.31	0.00 %	6,972.31
NVL2	34.19	47.32	0.35	138.42 %	57,461.35	40.00 %	22,984.54	0.00 %	22,984.54
TDM1	19.24	24.37	0.53	126.62 %	16,560.34	40.00 %	6,624.14	0.00 %	6,624.14
VCM2	19.36	23.93	0.70	123.63 %	23,539.94	40.00 %	9,415.98	0.00 %	9,415.98
POY1	64.38	74.79	0.00	116.16 %	74,724.19	30.00 %	22,417.26	0.00 %	22,417.26
VPM1	13.18	14.53	0.00	110.26 %	11,915.87	30.00 %	3,574.76	0.00 %	3,574.76
POY2	49.60	53.52	0.00	107.90 %	97,229.46	25.00 %	24,307.37	0.00 %	24,307.37
TVM1	15.89	16.02	0.51	100.84 %	11,893.82	25.00 %	2,973.46	0.00 %	2,973.46
TVM2	18.24	14.20	0.39	77.83 %	14,613.54	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
UKI1	18.83	37.50	0.00	199.08 %	60,107.03	40.00 %	24,042.81	0.00 %	24,042.81
MC05	5.65	10.63	0.02	187.96 %	4,211.40	40.00 %	1,684.56	0.00 %	1,684.56
CH17	33.01	59.95	0.05	181.64 %	107,107.15	40.00 %	42,842.86	0.00 %	42,842.86
CH27	9.21	16.49	0.00	179.07 %	24,641.80	40.00 %	9,856.72	0.00 %	9,856.72
CH24	40.93	71.48	0.13	174.65 %	109,282.05	40.00 %	43,712.82	0.00 %	43,712.82
CH21	60.99	100.31	0.11	164.48 %	112,441.13	40.00 %	44,976.45	0.00 %	44,976.45
CH31	15.24	24.09	0.87	158.07 %	34,741.07	40.00 %	13,896.43	0.00 %	13,896.43
GPD1	21.17	33.32	0.00	157.41 %	29,854.13	40.00 %	11,941.65	0.00 %	11,941.65
CH46	16.17	25.43	0.00	157.29 %	43,291.47	40.00 %	17,316.59	0.00 %	17,316.59
CH15	85.89	134.20	0.07	156.25 %	167,465.74	40.00 %	66,986.30	0.00 %	66,986.30
CH06	36.29	55.88	0.00	153.97 %	87,501.76	40.00 %	35,000.70	0.00 %	35,000.70
CH03	86.36	119.52	0.35	138.39 %	185,554.50	40.00 %	74,221.80	0.00 %	74,221.80
CH43	25.98	35.23	0.39	135.63 %	29,079.12	40.00 %	11,631.65	0.00 %	11,631.65
CH50	35.34	47.77	0.11	135.14 %	98,145.90	40.00 %	39,258.36	0.00 %	39,258.36
PON1	18.70	25.09	0.16	134.13 %	37,160.91	40.00 %	14,864.36	0.00 %	14,864.36
CH23	20.10	26.38	0.41	131.28 %	42,182.59	40.00 %	16,873.04	0.00 %	16,873.04
CH18	46.93	60.81	0.02	129.58 %	115,278.82	40.00 %	46,111.53	0.00 %	46,111.53
CH36	14.40	18.06	0.18	125.43 %	23,847.37	40.00 %	9,538.95	0.00 %	9,538.95
CH41	34.12	42.61	0.11	124.88 %	87,848.85	40.00 %	35,139.54	0.00 %	35,139.54
MJR1	37.40	44.36	0.46	118.61 %	40,007.00	30.00 %	12,002.10	0.00 %	12,002.10
CH12	64.42	75.45	0.31	117.13 %	102,804.01	30.00 %	30,841.20	0.00 %	30,841.20
CH34	37.65	41.93	0.44	111.37 %	52,193.99	30.00 %	15,658.20	0.00 %	15,658.20
CH32	6.31	6.89	0.00	109.18 %	9,709.17	25.00 %	2,427.29	0.00 %	2,427.29
CH33	38.29	41.76	0.05	109.08 %	65,728.95	25.00 %	16,432.24	0.00 %	16,432.24
CH44	35.62	38.39	0.10	107.77 %	45,298.71	25.00 %	11,324.68	0.00 %	11,324.68
CH51	42.06	42.26	0.00	100.49 %	55,330.48	25.00 %	13,832.62	0.00 %	13,832.62
CH20	49.35	48.26	0.35	97.79 %	73,884.53	20.00 %	14,776.91	0.00 %	14,776.91
MC06	8.65	6.92	0.28	79.99 %	4,381.35	0.00 %		0.00 %	
CH01	5.49	1.42	0.00	25.94 %	475.50	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH30	35.57	67.83	0.00	190.68 %	105,242.44	40.00 %	42,096.98	0.00 %	42,096.98
CH47	52.22	90.54	0.14	173.39 %	139,113.15	40.00 %	55,645.26	0.00 %	55,645.26
CH39	18.17	30.71	0.00	169.00 %	55,109.35	40.00 %	22,043.74	0.00 %	22,043.74
CH48	40.75	68.07	0.23	167.06 %	132,509.53	40.00 %	53,003.81	0.00 %	53,003.81
CGL1	21.82	36.24	0.17	166.10 %	59,856.43	40.00 %	23,942.57	0.00 %	23,942.57
GUD1	31.41	50.05	0.00	159.33 %	87,911.10	40.00 %	35,164.44	0.00 %	35,164.44
CH45	33.04	51.83	0.21	156.89 %	76,774.78	40.00 %	30,709.91	0.00 %	30,709.91
CH35	30.58	47.47	0.22	155.22 %	76,639.28	40.00 %	30,655.71	0.00 %	30,655.71
CH05	71.20	106.77	0.53	149.95 %	114,202.33	40.00 %	45,680.93	0.00 %	45,680.93
CH19	55.01	79.82	0.32	145.10 %	107,359.71	40.00 %	42,943.88	0.00 %	42,943.88
CH38	21.94	31.81	0.00	144.95 %	45,668.17	40.00 %	18,267.27	0.00 %	18,267.27
CH37	17.68	25.43	0.00	143.85 %	42,474.72	40.00 %	16,989.89	0.00 %	16,989.89
MRM1	30.70	43.75	0.15	142.51 %	45,179.76	40.00 %	18,071.90	0.00 %	18,071.90
CH28	48.88	67.70	0.00	138.49 %	139,087.93	40.00 %	55,635.17	0.00 %	55,635.17
CH07	51.44	68.56	0.26	133.28 %	85,529.86	40.00 %	34,211.94	0.00 %	34,211.94
CH25	38.75	51.17	0.06	132.04 %	72,057.84	40.00 %	28,823.14	0.00 %	28,823.14
AVD1	40.32	49.85	0.00	123.64 %	57,478.31	40.00 %	22,991.32	0.00 %	22,991.32
CH14	81.24	100.00	0.11	123.09 %	145,650.65	40.00 %	58,260.26	0.00 %	58,260.26
CH49	48.25	56.53	0.06	117.15 %	70,789.56	30.00 %	21,236.87	0.00 %	21,236.87
CH42	50.29	58.67	0.00	116.66 %	80,796.15	30.00 %	24,238.85	0.00 %	24,238.85
GUD2	26.19	28.60	0.22	109.21 %	38,231.87	25.00 %	9,557.97	0.00 %	9,557.97
KNR1	25.77	27.43	0.00	106.44 %	45,917.25	25.00 %	11,479.31	0.00 %	11,479.31
SKL1	24.47	25.97	0.00	106.12 %	46,265.90	25.00 %	11,566.48	0.00 %	11,566.48
CH40	17.43	17.97	0.68	103.13 %	5,725.87	25.00 %	1,431.47	0.00 %	1,431.47
CH22	42.83	42.74	0.31	99.80 %	44,185.92	20.00 %	8,837.18	0.00 %	8,837.18
CH08	74.60	73.89	0.07	99.05 %	125,386.89	20.00 %	25,077.38	0.00 %	25,077.38
TKM1	22.70	21.56	0.00	94.96 %	37,220.97	15.00 %	5,583.15	0.00 %	5,583.15
CH16	96.09	85.02	0.06	88.48 %	127,631.97	10.00 %	12,763.20	0.00 %	12,763.20
CH26	15.79	11.44	0.00	72.48 %	19,147.83	0.00 %		0.00 %	
CH29	8.62	3.35	0.00	38.87 %	7,972.40	0.00 %		0.00 %	
MC09	2.87	0.86	0.00	30.14 %	679.80	0.00 %		0.00 %	
MC10	5.75	1.45	0.00	25.12 %	624.50	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SVK1	31.28	55.18	0.15	176.39 %	66,441.51	40.00 %	26,576.60	0.00 %	26,576.60
SKD1	14.96	26.35	0.00	176.19 %	34,849.07	40.00 %	13,939.63	0.00 %	13,939.63
VNR1	15.55	26.67	0.00	171.51 %	30,585.87	40.00 %	12,234.35	0.00 %	12,234.35
STU2	13.92	22.29	0.30	160.14 %	26,754.87	40.00 %	10,701.95	0.00 %	10,701.95
VLY1	43.57	69.57	0.18	159.67 %	73,641.25	40.00 %	29,456.50	0.00 %	29,456.50
SDI1	15.93	24.88	0.11	156.16 %	24,058.39	40.00 %	9,623.36	0.00 %	9,623.36
SNL1	17.23	26.86	0.00	155.86 %	42,200.29	40.00 %	16,880.12	0.00 %	16,880.12
TVL1	124.86	188.33	0.04	150.83 %	215,466.48	40.00 %	86,186.59	0.00 %	86,186.59
KVT1	65.32	98.23	0.00	150.37 %	156,426.31	40.00 %	62,570.52	0.00 %	62,570.52
KGL1	15.39	22.69	0.00	147.43 %	18,289.48	40.00 %	7,315.79	0.00 %	7,315.79
PDI1	13.94	19.79	0.00	141.92 %	19,631.92	40.00 %	7,852.77	0.00 %	7,852.77
KYR1	16.18	20.96	0.00	129.54 %	29,642.23	40.00 %	11,856.89	0.00 %	11,856.89
ERL2	19.86	25.65	0.01	129.16 %	37,168.12	40.00 %	14,867.25	0.00 %	14,867.25
APK2	18.23	23.39	0.05	128.26 %	21,253.59	40.00 %	8,501.44	0.00 %	8,501.44
VNR2	52.55	66.32	0.20	126.22 %	75,861.03	40.00 %	30,344.41	0.00 %	30,344.41
TUT2	61.89	77.25	0.00	124.81 %	88,660.29	40.00 %	35,464.12	0.00 %	35,464.12
VKM1	17.03	20.87	0.00	122.57 %	30,826.86	40.00 %	12,330.74	0.00 %	12,330.74
TKS1	34.53	41.66	0.15	120.66 %	38,815.31	40.00 %	15,526.12	0.00 %	15,526.12
APK1	24.26	28.63	0.13	117.99 %	35,190.76	30.00 %	10,557.23	0.00 %	10,557.23
MMT1	20.81	24.53	0.00	117.88 %	20,762.67	30.00 %	6,228.80	0.00 %	6,228.80
NGR1	77.16	90.62	0.26	117.45 %	91,994.96	30.00 %	27,598.49	0.00 %	27,598.49
TKS2	45.20	52.84	0.10	116.91 %	52,905.42	30.00 %	15,871.63	0.00 %	15,871.63
TYI1	19.63	22.05	0.00	112.34 %	28,071.09	30.00 %	8,421.33	0.00 %	8,421.33
TUT1	144.18	161.31	0.15	111.88 %	226,121.74	30.00 %	67,836.52	0.00 %	67,836.52
MAR1	36.97	40.19	0.00	108.72 %	45,646.23	25.00 %	11,411.56	0.00 %	11,411.56
ASM1	19.17	20.49	0.04	106.89 %	20,101.03	25.00 %	5,025.26	0.00 %	5,025.26
RPM1	45.06	47.85	0.00	106.21 %	54,803.59	25.00 %	13,700.90	0.00 %	13,700.90
RND1	46.91	48.22	0.14	102.79 %	84,283.59	25.00 %	21,070.90	0.00 %	21,070.90
ARM1	18.21	18.71	0.40	102.74 %	12,858.68	25.00 %	3,214.67	0.00 %	3,214.67
UDN1	18.89	18.74	0.00	99.22 %	25,540.33	20.00 %	5,108.07	0.00 %	5,108.07
PKD1	30.90	30.52	0.14	98.77 %	39,613.16	20.00 %	7,922.63	0.00 %	7,922.63
TCN1	29.96	28.83	0.01	96.23 %	37,985.92	20.00 %	7,597.18	0.00 %	7,597.18
SGT1	11.23	10.79	0.00	96.06 %	11,301.25	20.00 %	2,260.25	0.00 %	2,260.25
TKY1	21.07	15.89	0.32	75.40 %	20,751.77	0.00 %		0.00 %	
KSM1	9.98	6.47	0.00	64.79 %	7,937.89	0.00 %		0.00 %	
COL1	14.36	6.56	0.18	45.67 %	2,841.60	0.00 %		0.00 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	20.32	23.06	0.11	113.45 %	10,756.61	30.00 %	3,226.98	0.00 %	3,226.98
TVP1	53.28	57.62	0.35	108.13 %	32,146.77	25.00 %	8,036.69	0.00 %	8,036.69
KLR1	16.01	15.97	0.00	99.78 %	7,032.31	20.00 %	1,406.46	0.00 %	1,406.46
PNL1	14.73	14.62	0.41	99.26 %	8,339.83	20.00 %	1,667.97	0.00 %	1,667.97

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	161.60	164.76	0.07	101.95 %	187,856.81	25.00 %	46,964.20	0.00 %	46,964.20

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	48.32	12.33	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	37.22	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.23	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	16.62	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	0.15	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-11.11	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.11)	0.00	0.00 %	0.00	0.00 %		0.00 %	