

Accu.Target
2,896.03 L

Sales
1,265.96 L

Achieved %
43.71 %

HO Budget+ %
46.29 %

Total Com.
11.51 L

Note : Sales Period is From :01-Dec-2025 To :03-Dec-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
SOUTH-03	336.72	190.00	56.42 %	0.00	46.29 %	6,000.00
NORTH ARCOT	220.30	115.83	52.58 %	0.00	46.29 %	3,000.00
WEST-02	255.78	132.86	51.94 %	0.00	46.29 %	0.00
WEST-01	226.78	117.43	51.78 %	0.00	46.29 %	0.00
SOUTH-01	520.59	208.91	40.13 %	0.00	46.29 %	0.00
TRICHY-01	322.65	127.09	39.39 %	0.00	46.29 %	0.00
SOUTH ARCOT	194.67	71.22	36.58 %	0.00	46.29 %	0.00
CHENNAI-01	396.99	144.65	36.44 %	0.00	46.29 %	0.00
KL-SOUTH	29.61	9.42	31.82 %	0.00	46.29 %	0.00
CHENNAI-02	391.93	102.63	26.18 %	0.00	46.29 %	0.00
OTHERS	0.00	45.94	0.00 %	0.00	0.00 %	0.00
Total	2,896.03	1,265.96	43.71 %		46.29 %	

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SVG1	52.61	32.23	61.27%	0.00	46.29 %	0.00
	KKD2	65.96	39.07	59.23%	0.00	46.29 %	0.00
	TEN1	56.15	31.65	56.37%	0.00	46.29 %	0.00
	MDU1	129.14	69.41	53.75%	0.00	46.29 %	0.00
	KRR1	32.87	17.63	53.64%	0.00	46.29 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	81.78	47.21	57.72%	0.00	46.29 %	0.00
	NA02	74.74	41.03	54.90%	0.00	46.29 %	0.00
	NA03	63.77	27.59	43.27%	0.00	46.29 %	0.00
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	55.03	33.68	61.20%	0.00	46.29 %	0.00
	ERD1	66.48	35.80	53.86%	0.00	46.29 %	0.00
	MTR1	56.05	28.51	50.85%	0.00	46.29 %	0.00
	SLM1	78.22	34.87	44.58%	0.00	46.29 %	0.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	UAM1	42.46	25.04	58.97%	0.00	46.29 %	0.00
	CBE1	92.06	53.14	57.73%	0.00	46.29 %	0.00
	TPR4	28.40	15.51	54.62%	0.00	46.29 %	0.00
	PLI1	32.80	12.65	38.55%	0.00	46.29 %	0.00
	TPR1	31.06	11.08	35.69%	0.00	46.29 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TKS1	71.51	36.29	50.74%	0.00	46.29 %	0.00
	VNR1	67.58	28.83	42.66%	0.00	46.29 %	0.00
	TVL1	80.24	33.20	41.38%	0.00	46.29 %	0.00
	KVT1	86.71	34.71	40.03%	0.00	46.29 %	0.00
	TUT1	117.49	46.67	39.72%	0.00	46.29 %	0.00
	NGR1	97.07	29.22	30.10%	0.00	46.29 %	0.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	64.21	33.04	51.46%	0.00	46.29 %	0.00
	TRY1	96.59	39.31	40.70%	0.00	46.29 %	0.00
	PBR1	73.00	29.22	40.03%	0.00	46.29 %	0.00
	TNJ1	88.85	25.52	28.72%	0.00	46.29 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA03	58.59	26.87	45.87%	0.00	46.29 %	0.00
	SA02	67.25	24.74	36.79%	0.00	46.29 %	0.00
	SA01	68.83	19.60	28.48%	0.00	46.29 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	73.41	40.03	54.53%	0.00	46.29 %	0.00
	CH06	125.53	43.66	34.78%	0.00	46.29 %	0.00
	CH05	98.58	32.01	32.48%	0.00	46.29 %	0.00
	CH08	99.48	28.95	29.10%	0.00	46.29 %	0.00
KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	29.61	9.42	31.82%	0.00	46.29 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH09	77.80	24.55	31.55%	0.00	46.29 %	0.00
	CH07	107.73	30.23	28.06%	0.00	46.29 %	0.00
	CH04	104.01	26.90	25.86%	0.00	46.29 %	0.00
	CH01	102.39	20.94	20.46%	0.00	46.29 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	4.41	0.00%	0.00	0.00 %	0.00
	CH02	0.00	2.99	0.00%	0.00	0.00 %	0.00
	HO01	0.00	35.20	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	0.75	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.89	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	0.48	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	1.22	0.00%	0.00	0.00 %	0.00

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KKD3	8.15	7.65	0.00	93.84 %	9,947.40	15.00 %	1,492.11	46.29 %	3,978.96
SVG1	7.54	5.92	0.00	78.56 %	5,526.20	0.00 %		46.29 %	2,210.48
KRR1	6.67	5.23	0.00	78.32 %	5,581.20	0.00 %		46.29 %	2,232.48
ADP1	6.66	5.14	0.00	77.24 %	8,264.80	0.00 %		46.29 %	3,305.92
SGP1	4.12	3.02	0.00	73.39 %	4,081.10	0.00 %		46.29 %	1,632.44
MDU2	16.93	12.28	0.00	72.52 %	6,460.10	0.00 %		46.29 %	2,584.04
KYK1	6.14	4.44	0.00	72.31 %	3,758.70	0.00 %		46.29 %	1,503.48
BTU1	3.95	2.80	0.00	70.89 %	2,038.80	0.00 %		46.29 %	815.52
USL1	7.05	4.89	0.00	69.35 %	3,585.80	0.00 %		46.29 %	1,434.32
TEN2	10.96	7.26	0.75	66.27 %	5,609.60	0.00 %		46.29 %	2,243.84
MDU6	17.76	11.55	0.00	65.05 %	7,540.20	0.00 %		46.29 %	3,016.08
TPT1	8.66	5.58	0.00	64.49 %	9,725.90	0.00 %		46.29 %	3,890.36
BNR1	7.02	4.42	0.00	63.01 %	3,870.60	0.00 %		46.29 %	1,161.18
MDU5	6.95	4.22	0.00	60.71 %	5,169.50	0.00 %		46.29 %	1,550.85
MPA1	9.35	5.62	0.00	60.11 %	7,059.70	0.00 %		46.29 %	2,117.91
PVI1	8.13	4.87	0.00	59.92 %	6,143.30	0.00 %		46.29 %	1,842.99
TDI1	6.84	4.04	0.00	59.11 %	3,271.10	0.00 %		46.29 %	981.33
DKI1	9.09	5.10	0.00	56.18 %	10,184.20	0.00 %		46.29 %	2,546.05
MLR1	6.58	3.65	0.00	55.44 %	2,743.40	0.00 %		46.29 %	685.85
PNV2	4.57	2.53	0.00	55.41 %	3,028.50	0.00 %		46.29 %	757.13
KPT1	5.50	2.87	0.18	52.16 %	4,301.00	0.00 %		46.29 %	860.20
MDU1	35.49	18.38	0.00	51.78 %	12,839.90	0.00 %		46.29 %	2,567.98
TMM1	10.40	5.33	0.00	51.21 %	5,578.20	0.00 %		46.29 %	1,115.64
DGL1	23.06	11.67	0.25	50.62 %	9,919.80	0.00 %		46.29 %	1,487.97
DGL2	7.22	3.59	0.00	49.76 %	4,122.20	0.00 %		46.29 %	618.33
TEN1	10.72	5.30	0.00	49.39 %	4,173.00	0.00 %		46.29 %	625.95
NTM1	6.08	2.86	0.00	47.12 %	2,666.00	0.00 %		46.29 %	266.60
CMR1	5.54	2.57	0.00	46.40 %	1,272.80	0.00 %		46.29 %	127.28
CBM1	10.20	4.69	0.00	45.99 %	5,943.40	0.00 %		46.29 %	594.34
PKM1	5.06	2.27	0.00	44.93 %	2,264.50	0.00 %		46.29 %	226.45
NKI1	5.46	2.34	0.00	42.95 %	3,920.30	0.00 %		46.29 %	
ATG1	11.51	4.41	0.00	38.37 %	5,793.80	0.00 %		46.29 %	
MNM1	4.90	1.85	0.00	37.75 %	2,144.80	0.00 %		46.29 %	
ODM1	5.26	1.98	0.00	37.56 %	1,321.60	0.00 %		46.29 %	
MDU4	9.26	3.29	0.07	35.56 %	4,511.30	0.00 %		46.29 %	
MDU3	12.48	4.43	0.00	35.51 %	2,399.30	0.00 %		46.29 %	
PNI1	5.51	1.95	0.00	35.31 %	2,515.70	0.00 %		46.29 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	6.32	5.51	0.00	87.23 %	2,948.60	10.00 %	294.86	46.29 %	1,179.44
ARC2	10.46	8.93	0.00	85.34 %	5,263.60	10.00 %	526.36	46.29 %	2,105.44
GDM1	7.42	5.76	0.48	77.54 %	3,253.80	0.00 %		46.29 %	1,301.52
PLR1	4.81	3.49	0.00	72.54 %	2,597.10	0.00 %		46.29 %	1,038.84
WJD1	9.38	6.72	0.01	71.64 %	6,932.00	0.00 %		46.29 %	2,772.80
CPT1	4.45	3.09	0.00	69.41 %	3,135.80	0.00 %		46.29 %	1,254.32
TRT1	5.87	3.88	0.00	66.18 %	2,772.80	0.00 %		46.29 %	1,109.12
UGI1	5.13	3.33	0.00	65.01 %	1,891.50	0.00 %		46.29 %	756.60
AKM1	9.59	5.91	0.00	61.64 %	8,092.40	0.00 %		46.29 %	2,427.72
KPM2	25.17	15.03	1.75	59.71 %	12,200.70	0.00 %		46.29 %	3,660.21
VEL2	16.84	9.55	0.20	56.72 %	6,121.40	0.00 %		46.29 %	1,530.35
CGM1	6.80	3.73	0.00	54.86 %	2,565.70	0.00 %		46.29 %	641.43
PTU1	3.63	1.80	0.00	49.55 %	1,085.50	0.00 %		46.29 %	162.83
WJP1	9.05	4.46	0.32	49.24 %	2,744.40	0.00 %		46.29 %	411.66
TRR1	11.63	5.36	0.00	46.11 %	3,593.90	0.00 %		46.29 %	359.39
ABR1	7.97	3.62	0.00	45.46 %	3,332.10	0.00 %		46.29 %	333.21
VSI1	6.56	2.83	0.00	43.19 %	1,588.00	0.00 %		46.29 %	158.80
BGR1	5.90	2.50	0.14	42.33 %	2,924.10	0.00 %		46.29 %	
SBR1	13.92	5.58	0.00	40.06 %	4,637.30	0.00 %		46.29 %	
KPM1	7.58	2.77	0.00	36.61 %	2,612.30	0.00 %		46.29 %	
ANI1	4.94	1.71	0.00	34.55 %	1,082.50	0.00 %		46.29 %	
SLG1	4.88	1.54	0.00	31.50 %	1,084.00	0.00 %		46.29 %	
VEL1	12.96	4.01	0.00	30.95 %	3,764.60	0.00 %		46.29 %	
CYR1	5.62	1.68	0.00	29.94 %	1,746.50	0.00 %		46.29 %	
TRL1	13.42	3.04	0.05	22.62 %	5,509.00	0.00 %		46.29 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PMP1	5.41	5.19	0.00	95.93 %	2,400.80	20.00 %	480.16	46.29 %	960.32
TCG1	5.54	4.74	0.00	85.57 %	2,895.60	10.00 %	289.56	46.29 %	1,158.24
EDP1	3.13	2.65	0.00	84.55 %	1,306.90	10.00 %	130.69	46.29 %	522.76
PLC1	5.22	4.23	0.00	80.91 %	6,921.20	10.00 %	692.12	46.29 %	2,768.48
OML1	7.66	6.00	0.32	78.31 %	4,160.60	0.00 %		46.29 %	1,664.24
DPR1	4.09	3.05	0.00	74.46 %	1,816.40	0.00 %		46.29 %	726.56
NKL2	9.70	7.06	0.00	72.80 %	5,711.10	0.00 %		46.29 %	2,284.44
KVP1	3.70	2.49	0.00	67.40 %	1,413.40	0.00 %		46.29 %	565.36
DPR2	6.13	3.95	0.00	64.55 %	2,645.40	0.00 %		46.29 %	1,058.16
ERD2	12.94	8.19	0.00	63.29 %	9,512.20	0.00 %		46.29 %	2,853.66
HSR1	11.39	6.53	0.00	57.31 %	6,923.60	0.00 %		46.29 %	1,730.90
SGI1	4.59	2.61	0.00	56.88 %	3,365.70	0.00 %		46.29 %	841.43
ERD1	11.50	6.44	0.00	55.97 %	5,982.30	0.00 %		46.29 %	1,495.58
KRI1	8.23	4.26	0.00	51.71 %	3,728.30	0.00 %		46.29 %	745.66
HSR2	16.49	8.38	0.00	50.80 %	10,262.29	0.00 %		46.29 %	1,539.34
SLM3	8.78	4.34	0.00	49.41 %	4,803.90	0.00 %		46.29 %	720.59
ATU1	9.30	4.54	0.93	48.82 %	3,373.60	0.00 %		46.29 %	506.04
TRM1	8.40	3.92	0.00	46.69 %	2,984.40	0.00 %		46.29 %	298.44
KMM1	5.15	2.39	0.05	46.30 %	2,023.90	0.00 %		46.29 %	202.39
SLM1	24.09	11.07	0.00	45.95 %	6,724.60	0.00 %		46.29 %	672.46
HRR1	5.78	2.61	0.00	45.15 %	2,219.40	0.00 %		46.29 %	221.94
PDR1	3.58	1.61	0.00	45.08 %	2,465.55	0.00 %		46.29 %	246.56
VPD1	9.78	4.25	0.00	43.49 %	3,738.30	0.00 %		46.29 %	373.83
MTR1	9.23	3.90	0.00	42.27 %	2,849.20	0.00 %		46.29 %	
EPI1	7.61	3.09	0.00	40.64 %	3,194.60	0.00 %		46.29 %	
SLM2	8.12	3.27	0.00	40.24 %	2,478.60	0.00 %		46.29 %	
MCR1	8.65	3.23	0.00	37.30 %	3,605.60	0.00 %		46.29 %	
VKL1	3.28	1.20	1.70	36.70 %	1,877.00	0.00 %		46.29 %	
RSP1	5.91	1.85	0.00	31.33 %	1,941.70	0.00 %		46.29 %	
CMI1	4.09	1.28	0.00	31.30 %	1,197.90	0.00 %		46.29 %	
BMD1	6.12	1.85	0.00	30.18 %	2,892.70	0.00 %		46.29 %	
APN1	7.41	1.66	0.00	22.43 %	2,881.10	0.00 %		46.29 %	
SGG1	4.78	1.03	0.00	21.64 %	1,296.90	0.00 %		46.29 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	4.39	4.69	0.00	106.69 %	5,038.30	25.00 %	1,259.58	46.29 %	2,015.32
CNR1	5.35	4.12	0.00	77.08 %	2,886.20	0.00 %		46.29 %	1,154.48
KGM1	5.27	3.77	0.00	71.42 %	5,806.50	0.00 %		46.29 %	2,322.60
KMR1	14.56	9.79	0.00	67.25 %	9,462.10	0.00 %		46.29 %	3,784.84
PPI1	5.41	3.53	0.00	65.32 %	6,228.79	0.00 %		46.29 %	2,491.52
CBE2	33.75	21.57	0.00	63.92 %	17,442.30	0.00 %		46.29 %	5,232.69
MPM1	7.01	4.41	0.00	62.92 %	6,317.90	0.00 %		46.29 %	1,895.37
KGI1	6.53	4.06	0.00	62.10 %	3,942.00	0.00 %		46.29 %	1,182.60
SNR1	5.96	3.70	0.00	62.06 %	4,811.20	0.00 %		46.29 %	1,443.36
CBE3	2.84	1.66	0.00	58.59 %	3,151.20	0.00 %		46.29 %	787.80
SUL1	4.28	2.48	0.00	57.95 %	3,537.90	0.00 %		46.29 %	884.48
UAM1	13.03	7.36	0.00	56.48 %	8,071.60	0.00 %		46.29 %	2,017.90
CBE1	5.96	3.33	0.00	55.84 %	4,641.40	0.00 %		46.29 %	1,160.35
GDR1	4.76	2.55	0.00	53.62 %	1,284.30	0.00 %		46.29 %	256.86
CBE4	11.82	5.58	0.00	47.22 %	7,357.60	0.00 %		46.29 %	735.76
GBM1	5.67	2.51	1.38	44.32 %	2,657.60	0.00 %		46.29 %	265.76
KMD1	5.79	2.54	0.00	43.90 %	5,911.70	0.00 %		46.29 %	591.17
CBE5	4.38	1.92	0.00	43.80 %	2,919.20	0.00 %		46.29 %	291.92
TPR3	7.82	3.42	0.00	43.69 %	5,368.30	0.00 %		46.29 %	536.83
DPM2	5.76	2.49	0.68	43.19 %	4,315.10	0.00 %		46.29 %	431.51
TPR4	6.01	2.44	0.00	40.58 %	2,102.70	0.00 %		46.29 %	
PDM1	4.66	1.86	0.00	39.92 %	1,775.80	0.00 %		46.29 %	
SYM2	4.94	1.87	0.00	37.94 %	1,872.60	0.00 %		46.29 %	
CBE6	8.51	3.11	0.00	36.54 %	3,861.40	0.00 %		46.29 %	
TPR2	11.02	4.00	0.00	36.34 %	2,946.20	0.00 %		46.29 %	
TPR1	12.23	3.67	0.28	29.98 %	3,767.50	0.00 %		46.29 %	
PLI1	10.91	3.11	0.00	28.48 %	2,170.40	0.00 %		46.29 %	
ANR1	1.98	0.47	0.00	23.63 %	537.30	0.00 %		46.29 %	
UMP1	6.20	1.43	1.54	22.98 %	2,012.60	0.00 %		46.29 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ARM1	4.74	3.30	0.00	69.50 %	2,270.70	0.00 %		46.29 %	908.28
UDN1	5.53	3.39	0.00	61.25 %	2,834.50	0.00 %		46.29 %	850.35
VNR1	8.59	4.78	1.83	55.68 %	6,296.00	0.00 %		46.29 %	1,574.00
SDI1	7.79	4.16	0.00	53.42 %	2,803.75	0.00 %		46.29 %	560.75
TKS1	16.49	8.77	0.00	53.18 %	6,756.90	0.00 %		46.29 %	1,351.38
RPM1	13.23	6.97	0.12	52.67 %	6,564.90	0.00 %		46.29 %	1,312.98
SGT1	5.46	2.75	1.28	50.30 %	2,287.70	0.00 %		46.29 %	343.16
TKS2	21.15	10.47	0.08	49.51 %	6,751.30	0.00 %		46.29 %	1,012.70
KVT1	25.82	12.56	0.31	48.63 %	14,592.70	0.00 %		46.29 %	2,188.91
TVL1	46.72	22.27	0.23	47.66 %	18,084.70	0.00 %		46.29 %	1,808.47
SVK1	15.33	7.19	1.18	46.86 %	6,508.90	0.00 %		46.29 %	650.89
TCN1	12.27	5.66	0.00	46.10 %	5,314.50	0.00 %		46.29 %	531.45
SNL1	9.42	4.33	0.11	45.97 %	2,791.50	0.00 %		46.29 %	279.15
VKM1	5.08	2.29	1.69	45.04 %	4,454.20	0.00 %		46.29 %	445.42
PKD1	9.05	4.02	0.00	44.40 %	6,346.90	0.00 %		46.29 %	634.69
VNR2	23.11	10.10	0.00	43.73 %	11,710.84	0.00 %		46.29 %	1,171.08
KYR1	4.73	2.06	0.00	43.50 %	2,545.90	0.00 %		46.29 %	254.59
TYI1	7.22	3.13	0.00	43.37 %	2,345.30	0.00 %		46.29 %	234.53
PDI1	7.39	3.17	0.68	42.90 %	2,427.40	0.00 %		46.29 %	
TUT1	54.43	22.79	0.08	41.86 %	15,830.43	0.00 %		46.29 %	
APK2	9.54	3.65	0.00	38.21 %	5,011.10	0.00 %		46.29 %	
MMT1	9.75	3.70	0.00	37.96 %	1,818.50	0.00 %		46.29 %	
STU2	6.64	2.48	0.17	37.33 %	1,997.30	0.00 %		46.29 %	
NGR1	35.34	12.67	2.66	35.84 %	7,761.90	0.00 %		46.29 %	
KGL1	7.92	2.83	0.00	35.78 %	1,759.80	0.00 %		46.29 %	
VLY1	15.87	5.38	0.00	33.88 %	4,011.30	0.00 %		46.29 %	
ERL2	8.93	2.91	0.00	32.62 %	4,552.70	0.00 %		46.29 %	
TUT2	29.11	8.79	0.00	30.21 %	6,751.60	0.00 %		46.29 %	
KSM1	6.22	1.79	0.00	28.82 %	653.40	0.00 %		46.29 %	
SKD1	6.48	1.84	0.00	28.45 %	2,732.90	0.00 %		46.29 %	
APK1	11.00	3.11	0.00	28.29 %	4,295.90	0.00 %		46.29 %	
RND1	19.49	5.14	0.00	26.36 %	7,297.60	0.00 %		46.29 %	
MAR1	22.38	5.37	0.00	24.00 %	1,993.70	0.00 %		46.29 %	
COL1	5.35	1.11	0.00	20.81 %	1,419.30	0.00 %		46.29 %	
TVL2	5.05	0.93	0.00	18.33 %	1,200.20	0.00 %		46.29 %	
TKY1	10.11	1.74	0.00	17.19 %	1,637.90	0.00 %		46.29 %	
ASM1	7.85	1.33	0.00	16.98 %	1,478.60	0.00 %		46.29 %	

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVR1	5.31	3.81	0.00	71.70 %	3,419.30	0.00 %		46.29 %	1,367.72
TTP1	8.49	5.82	0.00	68.60 %	5,152.30	0.00 %		46.29 %	2,060.92
KIK1	5.89	3.95	0.00	67.00 %	5,773.20	0.00 %		46.29 %	2,309.28
TRY4	14.07	8.40	0.00	59.68 %	9,011.60	0.00 %		46.29 %	2,703.48
TRY3	9.60	5.71	0.00	59.55 %	2,827.20	0.00 %		46.29 %	848.16
PBR2	18.28	10.07	0.00	55.07 %	6,226.30	0.00 %		46.29 %	1,556.58
TVR2	12.97	7.10	0.00	54.75 %	5,661.22	0.00 %		46.29 %	1,415.30
KRN1	5.29	2.69	0.00	50.85 %	3,180.10	0.00 %		46.29 %	477.02
MDI1	8.96	3.97	0.00	44.32 %	4,014.40	0.00 %		46.29 %	401.44
KUM1	15.71	6.93	0.00	44.13 %	5,471.70	0.00 %		46.29 %	547.17
MVM1	14.38	6.23	0.00	43.30 %	6,735.50	0.00 %		46.29 %	673.55
NMM1	6.74	2.91	0.00	43.27 %	4,612.70	0.00 %		46.29 %	461.27
MSI1	6.57	2.79	0.00	42.43 %	1,778.50	0.00 %		46.29 %	
ORU1	5.38	2.09	0.00	38.89 %	2,033.70	0.00 %		46.29 %	
PTK1	14.46	5.30	0.00	36.68 %	3,709.40	0.00 %		46.29 %	
AYR1	7.57	2.72	0.00	35.92 %	3,452.80	0.00 %		46.29 %	
NGT1	10.50	3.72	0.00	35.47 %	2,850.60	0.00 %		46.29 %	
JKM1	8.10	2.83	0.00	34.91 %	2,305.30	0.00 %		46.29 %	
TRY2	6.05	2.11	0.00	34.83 %	1,969.50	0.00 %		46.29 %	
PDK1	3.39	1.13	0.00	33.51 %	1,226.80	0.00 %		46.29 %	
TRY1	58.21	19.27	0.00	33.11 %	11,624.10	0.00 %		46.29 %	
NCK1	5.35	1.71	0.00	31.97 %	1,484.00	0.00 %		46.29 %	
APM1	4.71	1.47	0.00	31.20 %	1,490.80	0.00 %		46.29 %	
TYR1	12.63	3.76	0.33	29.74 %	3,305.20	0.00 %		46.29 %	
TNJ2	17.90	4.42	0.00	24.70 %	5,553.40	0.00 %		46.29 %	
TNJ1	30.70	5.35	0.00	17.41 %	4,824.70	0.00 %		46.29 %	
PBR1	5.46	0.83	0.00	15.23 %	1,277.30	0.00 %		46.29 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TRK1	12.60	7.71	0.03	61.17 %	6,068.90	0.00 %		46.29 %	1,820.67
CDM1	11.44	6.38	0.00	55.75 %	7,480.80	0.00 %		46.29 %	1,870.20
TVM2	8.17	4.54	0.00	55.59 %	2,075.20	0.00 %		46.29 %	518.80
SJI2	9.83	5.43	0.10	55.19 %	5,203.40	0.00 %		46.29 %	1,300.85
ULP1	7.72	3.95	0.04	51.21 %	2,393.20	0.00 %		46.29 %	478.64
VPM2	9.47	4.79	0.00	50.58 %	3,518.40	0.00 %		46.29 %	527.76
MKM1	5.48	2.59	0.00	47.24 %	2,847.70	0.00 %		46.29 %	284.77
KKI2	11.21	4.64	0.00	41.39 %	4,113.60	0.00 %		46.29 %	
PRT1	7.28	2.97	0.00	40.74 %	3,419.90	0.00 %		46.29 %	
KLM1	11.29	4.26	0.00	37.69 %	4,287.20	0.00 %		46.29 %	
CUD1	19.14	6.99	0.06	36.53 %	7,120.90	0.00 %		46.29 %	
NVL2	12.39	3.77	0.17	30.44 %	2,921.30	0.00 %		46.29 %	
VPM1	5.03	1.42	0.00	28.26 %	869.60	0.00 %		46.29 %	
KML1	6.31	1.71	0.00	27.12 %	1,205.40	0.00 %		46.29 %	
TDM1	6.15	1.51	0.00	24.52 %	1,689.50	0.00 %		46.29 %	
TVM1	7.33	1.48	0.00	20.14 %	1,029.10	0.00 %		46.29 %	
POY2	15.00	2.69	0.00	17.94 %	2,455.30	0.00 %		46.29 %	
POY1	17.91	3.07	0.00	17.16 %	3,849.60	0.00 %		46.29 %	
VCM1	5.92	0.88	0.08	14.93 %	659.20	0.00 %		46.29 %	
STP1	4.98	0.44	0.00	8.75 %	549.80	0.00 %		46.29 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TKM1	5.94	5.19	0.41	87.40 %	4,757.10	10.00 %	475.71	46.29 %	1,902.84
CH45	12.62	10.58	0.00	83.81 %	8,814.30	10.00 %	881.43	46.29 %	3,525.72
CH37	5.28	3.74	0.00	70.82 %	4,953.10	0.00 %		46.29 %	1,981.24
CH19	15.53	9.35	0.01	60.19 %	4,953.80	0.00 %		46.29 %	1,486.14
SKL1	9.74	5.85	0.00	60.10 %	5,388.50	0.00 %		46.29 %	1,616.55
GUD1	11.13	5.70	0.00	51.19 %	4,774.60	0.00 %		46.29 %	954.92
CH40	9.09	4.46	0.00	49.04 %	1,465.40	0.00 %		46.29 %	219.81
CH16	28.01	12.38	0.06	44.21 %	10,646.80	0.00 %		46.29 %	1,064.68
CH28	15.39	6.58	0.00	42.75 %	12,901.40	0.00 %		46.29 %	
MRM1	9.64	4.10	0.00	42.49 %	5,470.50	0.00 %		46.29 %	
CGL1	9.63	3.61	0.00	37.54 %	4,012.60	0.00 %		46.29 %	
AVD1	14.32	5.21	0.00	36.40 %	4,919.60	0.00 %		46.29 %	
CH05	19.34	7.02	0.00	36.29 %	8,411.70	0.00 %		46.29 %	
MC10	3.80	1.30	0.00	34.06 %	376.60	0.00 %		46.29 %	
GUD2	10.90	3.70	0.00	33.99 %	5,111.50	0.00 %		46.29 %	
CH08	22.31	7.49	0.91	33.58 %	15,482.90	0.00 %		46.29 %	
CH48	17.74	5.73	0.02	32.29 %	6,433.70	0.00 %		46.29 %	
CH38	8.53	2.68	0.00	31.42 %	3,518.80	0.00 %		46.29 %	
CH14	26.69	7.73	0.00	28.97 %	5,477.00	0.00 %		46.29 %	
CH26	6.68	1.83	0.00	27.43 %	1,658.00	0.00 %		46.29 %	
CH07	28.57	7.69	0.47	26.92 %	5,238.50	0.00 %		46.29 %	
CH22	14.53	3.86	0.00	26.54 %	5,503.50	0.00 %		46.29 %	
CH42	21.48	5.65	0.00	26.28 %	5,977.70	0.00 %		46.29 %	
CH35	14.22	3.61	0.00	25.38 %	4,750.10	0.00 %		46.29 %	
CH30	12.05	2.87	0.00	23.84 %	2,204.70	0.00 %		46.29 %	
CH39	10.42	2.09	2.12	20.07 %	2,378.00	0.00 %		46.29 %	
KNR1	10.89	1.99	0.00	18.32 %	1,586.80	0.00 %		46.29 %	
MC09	2.43	0.42	0.00	17.20 %	215.60	0.00 %		46.29 %	
CH29	4.64	0.78	0.00	16.71 %	893.10	0.00 %		46.29 %	
CH11	14.05	1.47	0.00	10.48 %	2,796.70	0.00 %		46.29 %	
MC02	1.39	0.00		0.00 %	0.00	0.00 %		46.29 %	
KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KLR1	4.99	2.52	0.00	50.51 %	2,144.70	0.00 %		46.29 %	321.71
TVP1	17.14	6.19	0.00	36.12 %	4,332.50	0.00 %		46.29 %	
PAS1	7.47	0.71	0.00	9.49 %	1,303.40	0.00 %		46.29 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH32	2.46	2.63	0.00	107.01 %	1,701.20	25.00 %	425.30	46.29 %	680.48
MC05	5.05	3.61	0.00	71.36 %	1,148.20	0.00 %		46.29 %	459.28
CH33	13.01	7.12	0.07	54.72 %	5,856.00	0.00 %		46.29 %	1,464.00
CH46	8.40	3.73	0.69	44.37 %	1,797.40	0.00 %		46.29 %	179.74
CH41	12.60	5.05	0.00	40.06 %	3,793.20	0.00 %		46.29 %	
CH43	11.14	4.14	0.00	37.14 %	4,230.50	0.00 %		46.29 %	
CH34	15.87	5.86	0.00	36.96 %	4,753.10	0.00 %		46.29 %	
UKI1	8.24	2.82	0.00	34.17 %	3,266.26	0.00 %		46.29 %	
CH12	21.08	6.11	0.00	29.01 %	4,537.60	0.00 %		46.29 %	
CH18	19.92	5.72	0.00	28.72 %	8,208.60	0.00 %		46.29 %	
PON1	7.85	2.21	0.00	28.13 %	2,050.80	0.00 %		46.29 %	
MJR1	17.07	4.70	0.00	27.55 %	6,456.59	0.00 %		46.29 %	
CH17	15.24	3.98	0.00	26.15 %	5,341.20	0.00 %		46.29 %	
CH15	46.73	12.01	0.09	25.71 %	11,019.00	0.00 %		46.29 %	
CH20	22.56	5.47	0.00	24.26 %	4,818.10	0.00 %		46.29 %	
CH03	38.23	9.15	0.00	23.92 %	6,182.70	0.00 %		46.29 %	
MC06	4.98	1.17	0.00	23.52 %	454.00	0.00 %		46.29 %	
CH36	5.88	1.32	0.00	22.45 %	1,421.80	0.00 %		46.29 %	
CH09	13.62	2.86	0.00	21.02 %	3,782.60	0.00 %		46.29 %	
CH44	11.40	2.26	2.00	19.79 %	3,176.00	0.00 %		46.29 %	
CH21	27.92	4.18	0.00	14.97 %	4,007.70	0.00 %		46.29 %	
CH24	16.67	2.41	0.00	14.46 %	3,161.20	0.00 %		46.29 %	
CH06	14.66	1.84	0.00	12.58 %	1,020.50	0.00 %		46.29 %	
GPD1	10.62	1.27	0.00	11.99 %	1,035.50	0.00 %		46.29 %	
CH01	1.26	0.14	0.00	11.15 %	383.20	0.00 %		46.29 %	
CH27	5.09	0.28	0.00	5.48 %	362.80	0.00 %		46.29 %	
CH31	7.61	0.32	0.00	4.22 %	386.40	0.00 %		46.29 %	
CH23	6.77	0.26	0.00	3.78 %	507.20	0.00 %		46.29 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	2.11	0.00	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	35.20	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	1.22	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	0.75	0.84	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.48	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	0.88	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	4.41	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.89	0.00	0.00 %	0.00	0.00 %		0.00 %	