



TN-Sales Spot Commission Details 03/05/2026 11:45 PM

Accu.Target 5,734.86 L	Sales 9,690.34 L	Achieved % 168.97 %	HO Budget+% 0.00 %	Total Com. 118.78 L
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Note : Sales Period is From :01-May-2026 To :03-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-01	339.24	654.79	193.02 %	0.00	0.00 %	0.00
TRICHY-01	719.12	1,364.66	189.77 %	0.00	0.00 %	0.00
WEST-02	475.11	891.70	187.68 %	0.00	0.00 %	0.00
NORTH ARCOT	396.36	707.59	178.52 %	112,000.00	0.00 %	112,000.00
SOUTH-03	655.75	1,169.92	178.41 %	176,000.00	0.00 %	176,000.00
SOUTH ARCOT	430.50	714.80	166.04 %	112,000.00	0.00 %	112,000.00
CHENNAI-02	712.91	1,157.12	162.31 %	176,000.00	0.00 %	176,000.00
CHENNAI-01	886.78	1,356.40	152.96 %	208,000.00	0.00 %	208,000.00
SOUTH-01	919.64	1,358.92	147.77 %	0.00	0.00 %	0.00
KL-SOUTH	78.26	98.48	125.84 %	0.00	0.00 %	0.00
KL-NORTH	121.20	137.97	113.84 %	0.00	0.00 %	0.00
OTHERS	0.00	77.99	0.00 %	0.00	0.00 %	0.00
Total	5,734.86	9,690.34	168.97 %		0.00 %	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	37.28	88.48	237.31%	0.00	0.00 %	0.00
	TPR1	38.85	81.22	209.05%	0.00	0.00 %	0.00
	UAM1	50.69	102.22	201.67%	40,000.00	0.00 %	40,000.00
	PLI1	45.75	89.38	195.36%	0.00	0.00 %	0.00
	CBE1	166.67	293.50	176.10%	80,000.00	0.00 %	80,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	155.76	325.89	209.23%	120,000.00	0.00 %	120,000.00
	TNJ1	167.33	337.87	201.92%	120,000.00	0.00 %	120,000.00
	TRY1	215.23	386.65	179.64%	120,000.00	0.00 %	120,000.00
	PBR1	180.79	314.24	173.81%	120,000.00	0.00 %	120,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	94.46	182.22	192.91%	40,000.00	0.00 %	40,000.00
	ERD1	138.88	267.63	192.70%	80,000.00	0.00 %	80,000.00
	SLM1	145.19	278.83	192.05%	80,000.00	0.00 %	80,000.00
	MTR1	96.59	163.02	168.78%	40,000.00	0.00 %	40,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	121.43	244.92	201.69%	80,000.00	0.00 %	80,000.00
	NA01	145.59	246.58	169.36%	80,000.00	0.00 %	80,000.00
	NA03	129.34	216.09	167.08%	80,000.00	0.00 %	80,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	63.81	132.74	208.03%	40,000.00	0.00 %	40,000.00
	MDU1	254.19	501.39	197.25%	200,000.00	0.00 %	200,000.00
	KKD2	146.57	234.68	160.11%	80,000.00	0.00 %	80,000.00
	SVG1	116.92	185.21	158.41%	40,000.00	0.00 %	40,000.00
	TEN1	74.26	115.89	156.07%	40,000.00	0.00 %	40,000.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	158.00	296.46	187.64%	80,000.00	0.00 %	80,000.00
	SA03	113.00	177.80	157.35%	40,000.00	0.00 %	40,000.00
	SA01	159.50	240.54	150.80%	80,000.00	0.00 %	80,000.00

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	170.41	297.63	174.65%	80,000.00	0.00 %	80,000.00
	CH04	189.03	316.31	167.33%	120,000.00	0.00 %	120,000.00
	CH01	192.55	311.53	161.79%	120,000.00	0.00 %	120,000.00
	CH09	160.91	231.65	143.96%	80,000.00	0.00 %	80,000.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	159.75	268.96	168.36%	80,000.00	0.00 %	80,000.00
	CH05	219.29	363.04	165.55%	120,000.00	0.00 %	120,000.00
	CH03	147.06	225.12	153.08%	80,000.00	0.00 %	80,000.00
	CH06	189.16	285.13	150.74%	80,000.00	0.00 %	80,000.00
	CH10	171.52	214.15	124.85%	60,000.00	0.00 %	60,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVL1	154.36	261.22	169.23%	80,000.00	0.00 %	80,000.00
	VNR1	106.41	174.78	164.25%	40,000.00	0.00 %	40,000.00
	KVT1	166.83	268.16	160.74%	80,000.00	0.00 %	80,000.00
	TKS1	124.42	180.61	145.16%	40,000.00	0.00 %	40,000.00
	TUT1	220.80	300.39	136.05%	120,000.00	0.00 %	120,000.00
	NGR1	146.81	173.76	118.36%	20,000.00	0.00 %	20,000.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	78.26	98.48	125.84%	0.00	0.00 %	0.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	121.20	137.97	113.84%	20,000.00	0.00 %	20,000.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	CH02	0.00	32.00	0.00%	0.00	0.00 %	0.00
	HO01	0.00	35.90	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	(0.10)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	10.25	0.00%	0.00	0.00 %	0.00
	TVP1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
AVI1	6.08	21.70	0.00	356.92 %	35,136.01	40.00 %	14,054.40	0.00 %	14,054.40
ANR1	2.69	9.59	0.00	356.84 %	11,301.59	40.00 %	4,520.64	0.00 %	4,520.64
CBE3	4.82	16.43	0.02	340.69 %	8,716.32	40.00 %	3,486.53	0.00 %	3,486.53
UMP1	7.55	24.01	0.00	317.96 %	19,947.24	40.00 %	7,978.90	0.00 %	7,978.90
CBE1	9.25	29.37	0.16	317.61 %	25,898.17	40.00 %	10,359.27	0.00 %	10,359.27
MPM1	9.71	28.50	0.40	293.44 %	23,400.72	40.00 %	9,360.29	0.00 %	9,360.29
CNR1	6.25	15.81	0.00	252.95 %	11,496.22	40.00 %	4,598.49	0.00 %	4,598.49
TPR1	15.39	38.31	0.15	248.86 %	43,093.33	40.00 %	17,237.33	0.00 %	17,237.33
GBM1	8.30	20.35	0.02	245.29 %	21,665.34	40.00 %	8,666.14	0.00 %	8,666.14
TPR4	6.33	14.10	0.27	222.75 %	18,196.62	40.00 %	7,278.65	0.00 %	7,278.65
KMR1	19.08	41.09	0.00	215.40 %	46,800.23	40.00 %	18,720.09	0.00 %	18,720.09
TPR2	13.56	28.45	0.40	209.82 %	35,987.35	40.00 %	14,394.94	0.00 %	14,394.94
KGM1	6.91	14.50	0.00	209.76 %	22,461.02	40.00 %	8,984.41	0.00 %	8,984.41
UAM1	12.77	25.77	0.00	201.83 %	10,948.42	40.00 %	4,379.37	0.00 %	4,379.37
PDM1	6.77	13.64	0.00	201.47 %	20,652.95	40.00 %	8,261.18	0.00 %	8,261.18
PPI1	5.99	11.31	0.00	188.81 %	12,179.11	40.00 %	4,871.64	0.00 %	4,871.64
GDR1	6.11	10.54	0.00	172.62 %	8,487.55	40.00 %	3,395.02	0.00 %	3,395.02
CBE4	16.46	28.17	0.11	171.13 %	54,160.95	40.00 %	21,664.38	0.00 %	21,664.38
PLI1	15.14	25.69	0.22	169.72 %	24,659.81	40.00 %	9,863.92	0.00 %	9,863.92
CBE2	70.29	115.73	0.16	164.66 %	153,066.12	40.00 %	61,226.45	0.00 %	61,226.45
KGI1	7.57	12.14	0.00	160.45 %	5,414.75	40.00 %	2,165.90	0.00 %	2,165.90
SUL1	7.08	11.16	0.81	157.56 %	22,459.65	40.00 %	8,983.86	0.00 %	8,983.86
SNR1	13.78	21.27	0.24	154.36 %	36,072.47	40.00 %	14,428.99	0.00 %	14,428.99
TPR3	9.90	14.45	0.40	146.07 %	21,186.27	40.00 %	8,474.51	0.00 %	8,474.51
SYM2	7.90	11.42	0.15	144.65 %	13,061.20	40.00 %	5,224.48	0.00 %	5,224.48
CBE6	16.88	23.37	0.00	138.42 %	28,254.65	40.00 %	11,301.86	0.00 %	11,301.86
DPM2	9.38	11.54	0.00	122.98 %	14,883.35	40.00 %	5,953.34	0.00 %	5,953.34
KMD1	8.28	9.45	0.00	114.16 %	12,575.91	30.00 %	3,772.77	0.00 %	3,772.77
CBE5	9.03	6.91	0.00	76.50 %	13,335.75	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	6.58	18.62	0.00	282.79 %	11,303.67	40.00 %	4,521.47	0.00 %	4,521.47
TVR2	29.83	77.96	0.16	261.35 %	88,602.16	40.00 %	35,440.86	0.00 %	35,440.86
KUM2	10.61	27.53	0.04	259.56 %	21,203.50	40.00 %	8,481.40	0.00 %	8,481.40
KIK1	12.94	32.95	0.00	254.57 %	60,793.36	40.00 %	24,317.34	0.00 %	24,317.34
TRY2	10.59	25.59	0.00	241.50 %	23,679.25	40.00 %	9,471.70	0.00 %	9,471.70
APM1	9.70	22.51	0.18	232.05 %	33,346.83	40.00 %	13,338.73	0.00 %	13,338.73
MDI1	25.23	58.20	0.17	230.68 %	62,836.10	40.00 %	25,134.44	0.00 %	25,134.44
MSI1	14.60	33.30	0.00	228.09 %	29,983.05	40.00 %	11,993.22	0.00 %	11,993.22
ORU1	11.75	25.39	0.00	216.07 %	29,908.04	40.00 %	11,963.22	0.00 %	11,963.22
NMM1	10.36	21.93	1.90	211.67 %	26,601.53	40.00 %	10,640.61	0.00 %	10,640.61
MVM1	34.88	72.80	0.14	208.74 %	109,828.27	40.00 %	43,931.31	0.00 %	43,931.31
NGT1	19.07	39.74	0.02	208.39 %	67,185.31	40.00 %	26,874.12	0.00 %	26,874.12
PDK1	14.44	28.93	0.00	200.40 %	44,559.39	40.00 %	17,823.76	0.00 %	17,823.76
TYR1	21.33	42.70	0.16	200.15 %	54,243.00	40.00 %	21,697.20	0.00 %	21,697.20
PTK1	28.58	56.21	0.25	196.70 %	70,180.72	40.00 %	28,072.29	0.00 %	28,072.29
TNJ2	36.70	70.47	0.16	192.01 %	82,832.43	40.00 %	33,132.97	0.00 %	33,132.97
KRN1	9.67	18.42	0.00	190.43 %	19,721.16	40.00 %	7,888.46	0.00 %	7,888.46
TNJ1	45.01	83.15	0.13	184.75 %	95,635.32	40.00 %	38,254.13	0.00 %	38,254.13
TVR1	16.01	29.49	0.16	184.13 %	27,974.40	40.00 %	11,189.76	0.00 %	11,189.76
TTP1	20.37	36.91	0.00	181.23 %	45,555.68	40.00 %	18,222.27	0.00 %	18,222.27
TRY3	20.85	37.36	0.00	179.21 %	41,822.99	40.00 %	16,729.20	0.00 %	16,729.20
TRY1	133.35	233.81	0.02	175.34 %	324,532.82	40.00 %	129,813.13	0.00 %	129,813.13
AYR1	18.52	31.62	0.00	170.76 %	38,180.48	40.00 %	15,272.19	0.00 %	15,272.19
JKM1	22.70	37.05	0.00	163.20 %	50,614.89	40.00 %	20,245.96	0.00 %	20,245.96
TRY4	26.33	42.54	0.00	161.57 %	51,741.95	40.00 %	20,696.78	0.00 %	20,696.78
KUM1	40.35	62.70	0.00	155.40 %	61,395.58	40.00 %	24,558.23	0.00 %	24,558.23
PBR2	47.70	71.48	0.00	149.88 %	69,545.48	40.00 %	27,818.19	0.00 %	27,818.19
PBR1	21.06	25.28	0.00	119.99 %	15,705.01	30.00 %	4,711.50	0.00 %	4,711.50

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	11.34	34.53	0.00	304.50 %	35,902.82	40.00 %	14,361.13	0.00 %	14,361.13
SLM2	16.23	43.20	0.00	266.15 %	34,650.98	40.00 %	13,860.39	0.00 %	13,860.39
BMD1	6.25	16.39	0.00	262.15 %	16,987.55	40.00 %	6,795.02	0.00 %	6,795.02
KVP1	7.69	19.95	0.00	259.26 %	15,165.25	40.00 %	6,066.10	0.00 %	6,066.10
DPR1	5.99	15.05	0.00	251.46 %	12,040.44	40.00 %	4,816.18	0.00 %	4,816.18
EDP1	6.49	15.63	0.00	240.92 %	14,747.37	40.00 %	5,898.95	0.00 %	5,898.95
ERD1	28.10	64.67	0.00	230.11 %	97,954.87	40.00 %	39,181.95	0.00 %	39,181.95
PLC1	7.34	16.84	0.00	229.48 %	21,057.60	40.00 %	8,423.04	0.00 %	8,423.04
TCG1	9.40	20.27	0.52	215.59 %	18,944.48	40.00 %	7,577.79	0.00 %	7,577.79
NKL2	18.98	39.92	0.05	210.32 %	42,857.53	40.00 %	17,143.01	0.00 %	17,143.01
DPR2	8.24	17.29	0.05	209.78 %	19,189.48	40.00 %	7,675.79	0.00 %	7,675.79
ERD2	30.59	63.92	0.12	208.97 %	131,568.56	40.00 %	52,627.42	0.00 %	52,627.42
APN1	10.38	21.44	0.00	206.56 %	32,409.63	40.00 %	12,963.85	0.00 %	12,963.85
PDR1	6.00	12.37	0.00	206.28 %	25,750.20	40.00 %	10,300.08	0.00 %	10,300.08
SLM3	22.35	44.81	0.14	200.48 %	58,870.52	40.00 %	23,548.21	0.00 %	23,548.21
ATU1	19.07	36.77	0.00	192.83 %	38,444.25	40.00 %	15,377.70	0.00 %	15,377.70
SLM1	41.27	79.34	0.00	192.23 %	98,697.94	40.00 %	39,479.18	0.00 %	39,479.18
CMI1	5.61	10.65	0.00	189.75 %	14,715.70	40.00 %	5,886.28	0.00 %	5,886.28
PMP1	9.72	17.68	0.00	181.89 %	13,616.91	40.00 %	5,446.76	0.00 %	5,446.76
MTR1	16.54	29.29	0.44	177.09 %	42,117.39	40.00 %	16,846.96	0.00 %	16,846.96
TRM1	15.81	27.38	0.31	173.21 %	27,766.84	40.00 %	11,106.74	0.00 %	11,106.74
KAM1	9.25	15.70	0.00	169.76 %	18,861.19	40.00 %	7,544.48	0.00 %	7,544.48
HSR1	17.68	28.79	0.00	162.83 %	30,493.23	40.00 %	12,197.29	0.00 %	12,197.29
KMM1	10.74	17.48	0.00	162.69 %	15,742.27	40.00 %	6,296.91	0.00 %	6,296.91
HSR2	24.01	37.68	0.00	156.94 %	39,726.60	40.00 %	15,890.64	0.00 %	15,890.64
SGG1	5.80	8.70	0.68	150.14 %	9,655.63	40.00 %	3,862.25	0.00 %	3,862.25
SGI1	7.43	11.05	0.00	148.85 %	7,806.86	40.00 %	3,122.74	0.00 %	3,122.74
MCR1	13.48	19.37	0.46	143.73 %	23,744.01	40.00 %	9,497.60	0.00 %	9,497.60
RSP1	16.10	23.11	0.00	143.53 %	22,518.89	40.00 %	9,007.56	0.00 %	9,007.56
HRR1	12.35	17.71	0.73	143.44 %	15,147.91	40.00 %	6,059.16	0.00 %	6,059.16
VPD1	17.88	23.23	0.00	129.93 %	31,346.80	40.00 %	12,538.72	0.00 %	12,538.72
EPI1	11.52	14.41	0.51	125.12 %	15,455.39	40.00 %	6,182.16	0.00 %	6,182.16
OML1	17.94	20.54	0.00	114.52 %	18,899.29	30.00 %	5,669.79	0.00 %	5,669.79
VKL1	7.56	6.54	0.00	86.58 %	10,672.82	10.00 %	1,067.28	0.00 %	1,067.28

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VEL2	23.51	61.40	0.14	261.22 %	91,491.44	40.00 %	36,596.58	0.00 %	36,596.58
ARC2	10.34	26.18	0.00	253.11 %	31,742.01	40.00 %	12,696.80	0.00 %	12,696.80
VNB1	9.46	22.15	0.13	234.17 %	31,423.29	40.00 %	12,569.32	0.00 %	12,569.32
VEL1	20.95	47.11	0.09	224.82 %	62,581.69	40.00 %	25,032.68	0.00 %	25,032.68
AKM1	19.86	43.57	0.11	219.42 %	53,815.94	40.00 %	21,526.38	0.00 %	21,526.38
SLG1	9.07	19.31	0.00	213.01 %	26,129.33	40.00 %	10,451.73	0.00 %	10,451.73
PTU1	5.83	12.14	0.00	208.13 %	11,310.51	40.00 %	4,524.20	0.00 %	4,524.20
TRR1	20.34	40.85	0.12	200.81 %	43,699.58	40.00 %	17,479.83	0.00 %	17,479.83
WJP1	11.41	22.50	0.00	197.17 %	30,496.61	40.00 %	12,198.64	0.00 %	12,198.64
UGI1	6.74	13.24	0.00	196.42 %	11,259.23	40.00 %	4,503.69	0.00 %	4,503.69
TRT1	14.99	28.63	0.39	190.96 %	23,203.90	40.00 %	9,281.56	0.00 %	9,281.56
WJD1	15.44	28.64	0.01	185.54 %	54,626.71	40.00 %	21,850.68	0.00 %	21,850.68
ANI1	11.45	20.73	0.00	180.98 %	22,879.22	40.00 %	9,151.69	0.00 %	9,151.69
ABR1	15.43	27.69	0.43	179.46 %	24,508.14	40.00 %	9,803.26	0.00 %	9,803.26
TRL1	28.63	49.04	0.11	171.28 %	31,324.21	40.00 %	12,529.68	0.00 %	12,529.68
GDM1	12.43	21.16	0.08	170.20 %	18,740.56	40.00 %	7,496.22	0.00 %	7,496.22
CPT1	10.21	17.20	0.00	168.52 %	23,340.89	40.00 %	9,336.36	0.00 %	9,336.36
SBR1	26.84	41.69	0.06	155.33 %	64,307.53	40.00 %	25,723.01	0.00 %	25,723.01
CYR1	12.64	19.20	0.00	151.91 %	28,008.22	40.00 %	11,203.29	0.00 %	11,203.29
KPM1	16.27	22.22	0.00	136.57 %	26,461.17	40.00 %	10,584.47	0.00 %	10,584.47
VSI1	19.05	25.44	0.00	133.58 %	31,358.23	40.00 %	12,543.29	0.00 %	12,543.29
CGM1	11.21	14.80	0.00	132.08 %	14,797.85	40.00 %	5,919.14	0.00 %	5,919.14
KPM2	48.18	63.54	0.01	131.87 %	78,736.16	40.00 %	31,494.46	0.00 %	31,494.46
PLR1	8.11	9.77	0.00	120.45 %	10,134.75	40.00 %	4,053.90	0.00 %	4,053.90
BGR1	7.98	9.40	0.44	117.79 %	12,461.71	30.00 %	3,738.51	0.00 %	3,738.51

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
DGL1	65.80	195.91	0.10	297.73 %	72,767.44	40.00 %	29,106.98	0.00 %	29,106.98
KRR1	17.88	49.48	0.00	276.80 %	61,226.46	40.00 %	24,490.58	0.00 %	24,490.58
MPA1	15.87	42.44	0.00	267.47 %	81,914.56	40.00 %	32,765.82	0.00 %	32,765.82
KKD3	21.92	56.97	0.00	259.90 %	86,495.91	40.00 %	34,598.36	0.00 %	34,598.36
TEN1	10.46	25.23	0.11	241.18 %	21,168.35	40.00 %	8,467.34	0.00 %	8,467.34
MDU2	34.16	75.16	0.20	220.03 %	94,668.61	40.00 %	37,867.44	0.00 %	37,867.44
PNV2	8.88	17.24	0.00	194.19 %	12,112.62	40.00 %	4,845.05	0.00 %	4,845.05
CMR1	8.58	16.32	0.49	190.35 %	9,507.34	40.00 %	3,802.94	0.00 %	3,802.94
BTU1	6.53	12.22	0.00	187.18 %	10,013.87	40.00 %	4,005.55	0.00 %	4,005.55
MDU7	20.97	38.88	0.00	185.42 %	44,108.95	40.00 %	17,643.58	0.00 %	17,643.58
PKM1	6.29	11.49	0.00	182.76 %	12,678.89	40.00 %	5,071.56	0.00 %	5,071.56
MLR1	11.61	20.91	0.00	180.14 %	22,278.56	40.00 %	8,911.42	0.00 %	8,911.42
MDU1	63.11	109.56	0.14	173.60 %	84,027.18	40.00 %	33,610.87	0.00 %	33,610.87
DGL2	14.40	24.50	0.00	170.17 %	25,166.34	40.00 %	10,066.54	0.00 %	10,066.54
PNI1	8.74	14.72	0.46	168.38 %	10,891.95	40.00 %	4,356.78	0.00 %	4,356.78
ODM1	8.56	13.92	0.00	162.55 %	3,835.87	40.00 %	1,534.35	0.00 %	1,534.35
MDU3	17.24	27.06	0.00	156.96 %	19,136.91	40.00 %	7,654.76	0.00 %	7,654.76
BNR1	8.73	13.59	0.00	155.59 %	14,714.23	40.00 %	5,885.69	0.00 %	5,885.69
PVI1	17.04	26.20	0.00	153.77 %	42,286.55	40.00 %	16,914.62	0.00 %	16,914.62
KYK1	10.91	16.65	0.00	152.63 %	16,389.87	40.00 %	6,555.95	0.00 %	6,555.95
USL1	11.29	17.18	0.60	152.22 %	10,798.17	40.00 %	4,319.27	0.00 %	4,319.27
TPT1	18.27	27.12	0.00	148.47 %	39,804.31	40.00 %	15,921.72	0.00 %	15,921.72
DKI1	19.36	28.39	0.00	146.62 %	54,771.17	40.00 %	21,908.47	0.00 %	21,908.47
SVG1	18.06	26.38	0.00	146.07 %	32,262.41	40.00 %	12,904.96	0.00 %	12,904.96
NKI1	8.45	12.29	0.15	145.44 %	7,922.06	40.00 %	3,168.82	0.00 %	3,168.82
MNM1	9.68	14.03	0.89	144.92 %	13,418.42	40.00 %	5,367.37	0.00 %	5,367.37
TMM1	21.02	29.66	0.00	141.11 %	19,718.58	40.00 %	7,887.43	0.00 %	7,887.43
SGP1	9.57	13.13	0.00	137.16 %	17,899.16	40.00 %	7,159.66	0.00 %	7,159.66
TDI1	14.50	19.83	0.00	136.81 %	36,984.28	40.00 %	14,793.71	0.00 %	14,793.71
KPT1	8.09	11.04	1.08	136.55 %	12,446.25	40.00 %	4,978.50	0.00 %	4,978.50
TEN2	15.11	20.01	0.14	132.43 %	13,050.18	40.00 %	5,220.07	0.00 %	5,220.07
CBM1	14.99	18.98	0.00	126.64 %	28,204.14	40.00 %	11,281.66	0.00 %	11,281.66
MDU6	31.23	38.48	0.00	123.21 %	34,795.84	40.00 %	13,918.34	0.00 %	13,918.34
MDU5	11.00	13.27	0.00	120.56 %	13,688.71	40.00 %	5,475.48	0.00 %	5,475.48
ATG1	27.36	31.78	0.47	116.13 %	40,310.49	30.00 %	12,093.15	0.00 %	12,093.15
ADP1	10.10	10.27	0.00	101.66 %	9,234.49	25.00 %	2,308.62	0.00 %	2,308.62
MDU4	17.24	17.46	0.56	101.25 %	8,946.89	25.00 %	2,236.72	0.00 %	2,236.72
NTM1	12.76	12.17	0.04	95.41 %	11,629.02	20.00 %	2,325.80	0.00 %	2,325.80

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	3.87	9.98	0.00	257.80 %	9,516.05	40.00 %	3,806.42	0.00 %	3,806.42
KML1	14.74	33.88	0.25	229.81 %	37,454.08	40.00 %	14,981.63	0.00 %	14,981.63
SJI2	17.59	36.94	0.00	209.97 %	38,505.94	40.00 %	15,402.38	0.00 %	15,402.38
MKM1	8.00	16.11	0.11	201.38 %	23,526.15	40.00 %	9,410.46	0.00 %	9,410.46
PRT1	19.56	38.85	0.00	198.63 %	46,432.48	40.00 %	18,572.99	0.00 %	18,572.99
KKI2	22.93	43.12	0.00	188.02 %	30,860.20	40.00 %	12,344.08	0.00 %	12,344.08
ULP1	21.54	40.44	0.00	187.78 %	36,468.15	40.00 %	14,587.26	0.00 %	14,587.26
CDM1	27.11	50.08	0.00	184.72 %	53,420.32	40.00 %	21,368.13	0.00 %	21,368.13
TRK1	24.68	45.34	0.14	183.73 %	52,576.48	40.00 %	21,030.59	0.00 %	21,030.59
KLM1	21.23	38.60	0.14	181.78 %	67,368.06	40.00 %	26,947.22	0.00 %	26,947.22
VPM2	20.81	36.24	0.00	174.11 %	40,965.46	40.00 %	16,386.18	0.00 %	16,386.18
STP1	8.08	13.99	0.00	173.08 %	16,773.18	40.00 %	6,709.27	0.00 %	6,709.27
VCM2	14.52	24.51	0.26	168.84 %	23,539.94	40.00 %	9,415.98	0.00 %	9,415.98
CUD1	44.78	72.92	0.09	162.84 %	107,407.22	40.00 %	42,962.89	0.00 %	42,962.89
NVL2	25.64	41.60	0.00	162.26 %	51,642.47	40.00 %	20,656.99	0.00 %	20,656.99
TDM1	14.43	20.34	0.63	140.94 %	14,853.89	40.00 %	5,941.56	0.00 %	5,941.56
POY1	48.29	66.08	0.00	136.85 %	68,977.58	40.00 %	27,591.03	0.00 %	27,591.03
POY2	37.20	46.82	0.00	125.86 %	90,235.17	40.00 %	36,094.07	0.00 %	36,094.07
VPM1	9.88	11.96	0.00	120.98 %	10,741.47	40.00 %	4,296.59	0.00 %	4,296.59
TVM1	11.92	13.93	0.58	116.85 %	10,856.19	30.00 %	3,256.86	0.00 %	3,256.86
TVM2	13.68	13.06	0.00	95.47 %	12,998.59	20.00 %	2,599.72	0.00 %	2,599.72

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
UKI1	14.13	33.43	0.00	236.63 %	55,865.78	40.00 %	22,346.31	0.00 %	22,346.31
CH17	24.75	55.89	0.00	225.77 %	98,265.23	40.00 %	39,306.09	0.00 %	39,306.09
MC05	4.24	9.24	0.02	217.87 %	3,880.15	40.00 %	1,552.06	0.00 %	1,552.06
CH27	6.91	14.58	0.00	211.09 %	21,580.55	40.00 %	8,632.22	0.00 %	8,632.22
CH24	30.69	61.66	0.00	200.89 %	97,293.05	40.00 %	38,917.22	0.00 %	38,917.22
CH21	45.74	88.83	0.07	194.20 %	95,268.13	40.00 %	38,107.25	0.00 %	38,107.25
CH31	11.43	22.00	0.95	192.47 %	30,841.67	40.00 %	12,336.67	0.00 %	12,336.67
CH15	64.42	120.99	0.01	187.82 %	146,664.44	40.00 %	58,665.78	0.00 %	58,665.78
GPD1	15.88	28.62	0.00	180.28 %	27,271.82	40.00 %	10,908.73	0.00 %	10,908.73
CH06	27.22	48.34	0.00	177.57 %	78,625.99	40.00 %	31,450.40	0.00 %	31,450.40
CH46	12.12	20.91	0.00	172.44 %	37,253.56	40.00 %	14,901.42	0.00 %	14,901.42
CH50	26.51	43.60	0.00	164.48 %	86,275.40	40.00 %	34,510.16	0.00 %	34,510.16
CH03	64.77	105.71	0.32	163.20 %	165,019.08	40.00 %	66,007.63	0.00 %	66,007.63
PON1	14.03	22.87	0.00	163.08 %	34,660.66	40.00 %	13,864.26	0.00 %	13,864.26
CH36	10.80	17.37	0.00	160.78 %	21,381.02	40.00 %	8,552.41	0.00 %	8,552.41
CH43	19.48	30.13	0.45	154.68 %	23,525.04	40.00 %	9,410.02	0.00 %	9,410.02
CH41	25.59	39.33	0.00	153.70 %	80,565.10	40.00 %	32,226.04	0.00 %	32,226.04
CH23	15.07	22.87	0.29	151.71 %	38,563.44	40.00 %	15,425.38	0.00 %	15,425.38
CH18	35.20	52.02	0.00	147.80 %	100,026.67	40.00 %	40,010.67	0.00 %	40,010.67
MJR1	28.05	40.94	0.36	145.93 %	36,599.15	40.00 %	14,639.66	0.00 %	14,639.66
CH34	28.24	39.90	0.29	141.31 %	50,033.59	40.00 %	20,013.44	0.00 %	20,013.44
CH12	48.31	66.97	0.06	138.61 %	91,933.70	40.00 %	36,773.48	0.00 %	36,773.48
CH33	28.72	38.85	0.06	135.29 %	62,408.65	40.00 %	24,963.46	0.00 %	24,963.46
CH44	26.72	35.61	0.00	133.28 %	40,001.41	40.00 %	16,000.56	0.00 %	16,000.56
CH51	31.54	39.72	0.00	125.93 %	52,584.68	40.00 %	21,033.87	0.00 %	21,033.87
CH20	37.02	44.12	0.01	119.19 %	66,408.78	30.00 %	19,922.63	0.00 %	19,922.63
CH32	4.74	5.36	0.00	113.15 %	6,778.57	30.00 %	2,033.57	0.00 %	2,033.57
MC06	6.48	5.99	0.32	92.42 %	4,056.80	15.00 %	608.52	0.00 %	608.52
CH01	4.11	1.29	0.00	31.29 %	394.00	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH30	26.68	61.90	0.00	232.01 %	93,481.14	40.00 %	37,392.46	0.00 %	37,392.46
CH39	13.63	28.64	0.00	210.10 %	50,474.85	40.00 %	20,189.94	0.00 %	20,189.94
CH48	30.56	62.94	0.17	205.93 %	120,086.98	40.00 %	48,034.79	0.00 %	48,034.79
CH47	39.16	78.85	0.05	201.34 %	125,587.43	40.00 %	50,234.97	0.00 %	50,234.97
CH45	24.78	47.85	0.12	193.13 %	73,076.37	40.00 %	29,230.55	0.00 %	29,230.55
GUD1	23.56	44.60	0.00	189.30 %	75,212.55	40.00 %	30,085.02	0.00 %	30,085.02
CH35	22.94	42.77	0.15	186.46 %	70,286.33	40.00 %	28,114.53	0.00 %	28,114.53
CGL1	16.37	30.47	0.00	186.20 %	50,894.52	40.00 %	20,357.81	0.00 %	20,357.81
CH19	41.26	73.97	0.32	179.29 %	98,318.46	40.00 %	39,327.38	0.00 %	39,327.38
CH05	53.40	94.97	0.45	177.85 %	102,023.13	40.00 %	40,809.25	0.00 %	40,809.25
CH37	13.26	23.06	0.00	173.95 %	39,171.17	40.00 %	15,668.47	0.00 %	15,668.47
MRM1	23.02	39.74	0.00	172.60 %	39,815.71	40.00 %	15,926.28	0.00 %	15,926.28
CH38	16.46	27.93	0.00	169.70 %	37,770.98	40.00 %	15,108.39	0.00 %	15,108.39
CH07	38.58	64.51	0.16	167.22 %	76,497.60	40.00 %	30,599.04	0.00 %	30,599.04
CH25	29.06	47.31	0.06	162.78 %	66,780.39	40.00 %	26,712.16	0.00 %	26,712.16
AVD1	30.24	45.85	0.00	151.61 %	56,206.51	40.00 %	22,482.60	0.00 %	22,482.60
CH28	36.66	54.85	0.00	149.61 %	118,105.53	40.00 %	47,242.21	0.00 %	47,242.21
CH49	36.19	51.30	0.00	141.75 %	64,802.56	40.00 %	25,921.02	0.00 %	25,921.02
CH14	60.93	84.86	0.00	139.27 %	119,723.25	40.00 %	47,889.30	0.00 %	47,889.30
CH42	37.72	51.94	0.00	137.71 %	69,439.47	40.00 %	27,775.79	0.00 %	27,775.79
KNR1	19.33	24.25	0.00	125.45 %	41,075.50	40.00 %	16,430.20	0.00 %	16,430.20
CH40	13.07	16.39	0.75	125.44 %	4,964.57	40.00 %	1,985.83	0.00 %	1,985.83
GUD2	19.64	24.24	0.00	123.42 %	30,861.92	40.00 %	12,344.77	0.00 %	12,344.77
CH08	55.95	67.52	0.04	120.69 %	111,180.33	40.00 %	44,472.13	0.00 %	44,472.13
CH22	32.12	38.41	0.09	119.57 %	38,126.68	30.00 %	11,438.00	0.00 %	11,438.00
TKM1	17.03	18.04	0.00	105.98 %	32,978.17	25.00 %	8,244.54	0.00 %	8,244.54
SKL1	18.35	19.29	0.00	105.10 %	29,712.07	25.00 %	7,428.02	0.00 %	7,428.02
CH16	72.07	75.37	0.04	104.58 %	113,955.72	25.00 %	28,488.93	0.00 %	28,488.93
CH26	11.84	9.63	0.00	81.36 %	17,361.83	10.00 %	1,736.18	0.00 %	1,736.18
CH29	6.47	3.24	0.00	50.16 %	7,833.30	0.00 %		0.00 %	
MC09	2.15	0.82	0.00	38.09 %	608.80	0.00 %		0.00 %	
MC10	4.31	0.89	0.00	20.59 %	481.00	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	11.22	24.60	0.00	219.30 %	32,429.27	40.00 %	12,971.71	0.00 %	12,971.71
VNR1	11.66	24.30	0.00	208.35 %	28,549.01	40.00 %	11,419.60	0.00 %	11,419.60
SVK1	23.46	47.74	0.17	203.46 %	57,412.33	40.00 %	22,964.93	0.00 %	22,964.93
STU2	10.44	20.97	0.00	200.89 %	25,300.42	40.00 %	10,120.17	0.00 %	10,120.17
SDI1	11.95	23.55	0.00	197.08 %	22,893.04	40.00 %	9,157.22	0.00 %	9,157.22
KVT1	48.99	91.88	0.01	187.54 %	148,486.70	40.00 %	59,394.68	0.00 %	59,394.68
TVL1	93.64	174.86	0.04	186.72 %	198,738.45	40.00 %	79,495.38	0.00 %	79,495.38
SNL1	12.92	23.58	0.00	182.48 %	35,912.89	40.00 %	14,365.16	0.00 %	14,365.16
PDI1	10.46	17.80	0.00	170.19 %	18,304.12	40.00 %	7,321.65	0.00 %	7,321.65
KGL1	11.54	19.26	0.00	166.85 %	15,758.78	40.00 %	6,303.51	0.00 %	6,303.51
VLY1	32.68	53.14	0.24	162.60 %	68,965.15	40.00 %	27,586.06	0.00 %	27,586.06
KYR1	12.13	18.69	0.00	154.06 %	26,708.03	40.00 %	10,683.21	0.00 %	10,683.21
APK2	13.68	21.02	0.06	153.68 %	19,142.89	40.00 %	7,657.16	0.00 %	7,657.16
ERL2	14.89	22.85	0.01	153.41 %	33,993.62	40.00 %	13,597.45	0.00 %	13,597.45
TKS1	25.90	38.73	0.17	149.56 %	35,456.96	40.00 %	14,182.78	0.00 %	14,182.78
TUT2	46.42	68.75	0.00	148.10 %	81,611.87	40.00 %	32,644.75	0.00 %	32,644.75
VNR2	39.41	57.93	0.23	146.98 %	67,184.03	40.00 %	26,873.61	0.00 %	26,873.61
TKS2	33.90	48.11	0.00	141.92 %	50,091.89	40.00 %	20,036.76	0.00 %	20,036.76
VKM1	12.77	18.02	0.00	141.11 %	26,206.66	40.00 %	10,482.66	0.00 %	10,482.66
TUT1	108.13	146.32	0.09	135.31 %	206,818.33	40.00 %	82,727.33	0.00 %	82,727.33
NGR1	57.87	77.31	0.31	133.60 %	80,370.86	40.00 %	32,148.34	0.00 %	32,148.34
MMT1	15.61	20.75	0.00	132.92 %	17,600.08	40.00 %	7,040.03	0.00 %	7,040.03
APK1	18.20	23.79	0.00	130.74 %	31,923.01	40.00 %	12,769.20	0.00 %	12,769.20
TYI1	14.72	19.22	0.00	130.54 %	24,343.25	40.00 %	9,737.30	0.00 %	9,737.30
RPM1	33.79	43.97	0.00	130.11 %	52,244.13	40.00 %	20,897.65	0.00 %	20,897.65
RND1	35.18	44.65	0.16	126.90 %	78,148.25	40.00 %	31,259.30	0.00 %	31,259.30
ASM1	14.38	17.57	0.05	122.19 %	17,842.85	40.00 %	7,137.14	0.00 %	7,137.14
TCN1	22.47	26.89	0.01	119.69 %	34,855.57	30.00 %	10,456.67	0.00 %	10,456.67
MAR1	27.73	33.10	0.00	119.39 %	35,226.14	30.00 %	10,567.84	0.00 %	10,567.84
UDN1	14.17	16.37	0.00	115.55 %	22,434.53	30.00 %	6,730.36	0.00 %	6,730.36
ARM1	13.66	15.66	0.00	114.66 %	9,778.52	30.00 %	2,933.56	0.00 %	2,933.56
PKD1	23.17	25.76	0.16	111.18 %	34,265.10	30.00 %	10,279.53	0.00 %	10,279.53
SGT1	8.43	8.45	0.00	100.33 %	9,252.30	25.00 %	2,313.08	0.00 %	2,313.08
KSM1	7.49	6.14	0.00	82.01 %	7,630.44	10.00 %	763.04	0.00 %	763.04
TKY1	15.81	11.84	0.43	74.89 %	16,087.52	0.00 %		0.00 %	
COL1	10.77	5.36	0.22	49.77 %	2,398.90	0.00 %		0.00 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	15.24	21.19	0.12	139.02 %	8,931.25	40.00 %	3,572.50	0.00 %	3,572.50
TVP1	39.96	52.83	0.33	132.20 %	29,516.48	40.00 %	11,806.59	0.00 %	11,806.59
PNL1	11.05	11.79	0.51	106.75 %	6,485.19	25.00 %	1,621.30	0.00 %	1,621.30
KLR1	12.00	12.66	0.00	105.50 %	5,625.90	25.00 %	1,406.48	0.00 %	1,406.48

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	121.20	137.97	0.07	113.84 %	158,055.89	30.00 %	47,416.77	0.00 %	47,416.77

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	31.85	18.71	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	35.90	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	10.25	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	0.15	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-11.11	0.00 %	0.00	0.00 %		0.00 %	
WHTM	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.10)	0.00	0.00 %	0.00	0.00 %		0.00 %	