



TN-Sales Spot Commission Details 03/04/2026 11:45 PM

Accu.Target 6,337.00 L
 Sales 6,798.57 L
 Achieved % 107.28 %
 HO Budget+% 0.00 %
 Total Com. 71.78 L

Note : Sales Period is From :01-Apr-2026 To :03-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-01	397.83	641.53	161.26 %	0.00	0.00 %	0.00
KL-SOUTH	61.56	88.74	144.16 %	0.00	0.00 %	0.00
SOUTH-03	715.21	911.54	127.45 %	108,000.00	0.00 %	108,000.00
SOUTH-01	909.09	1,157.37	127.31 %	0.00	0.00 %	0.00
WEST-02	547.98	686.52	125.28 %	0.00	0.00 %	0.00
TRICHY-01	839.14	993.40	118.38 %	0.00	0.00 %	0.00
KL-NORTH	96.71	111.81	115.62 %	0.00	0.00 %	0.00
NORTH ARCOT	485.14	438.71	90.43 %	12,000.00	0.00 %	12,000.00
SOUTH ARCOT	500.28	402.61	80.48 %	0.00	0.00 %	0.00
CHENNAI-02	789.30	628.63	79.64 %	0.00	0.00 %	0.00
CHENNAI-01	994.77	693.04	69.67 %	0.00	0.00 %	0.00
OTHERS	0.00	44.68	0.00 %	0.00	0.00 %	0.00
Total	6,337.00	6,798.57	107.28 %		0.00 %	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	172.99	331.37	191.55%	120,000.00	0.00 %	120,000.00
	TPR1	50.32	88.50	175.87%	0.00	0.00 %	0.00
	PLI1	57.81	87.49	151.34%	0.00	0.00 %	0.00
	TPR4	49.51	63.95	129.16%	0.00	0.00 %	0.00
	UAM1	67.19	70.22	104.51%	0.00	0.00 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	61.56	88.74	144.16%	0.00	0.00 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	71.31	145.60	204.18%	40,000.00	0.00 %	40,000.00
	TEN1	85.71	115.90	135.23%	40,000.00	0.00 %	40,000.00
	MDU1	263.87	340.04	128.86%	90,000.00	0.00 %	90,000.00
	SVG1	138.40	151.31	109.32%	15,000.00	0.00 %	15,000.00
	KKD2	155.92	158.70	101.78%	15,000.00	0.00 %	15,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	127.72	222.88	174.51%	80,000.00	0.00 %	80,000.00
	TVL1	139.41	198.57	142.44%	40,000.00	0.00 %	40,000.00
	TUT1	211.88	257.62	121.58%	60,000.00	0.00 %	60,000.00
	VNR1	123.30	144.80	117.44%	20,000.00	0.00 %	20,000.00
	TKS1	129.40	150.00	115.92%	20,000.00	0.00 %	20,000.00
	KVT1	177.38	183.50	103.45%	15,000.00	0.00 %	15,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	103.97	150.90	145.14%	40,000.00	0.00 %	40,000.00
	ERD1	175.23	222.74	127.11%	60,000.00	0.00 %	60,000.00
	SLM1	164.64	197.70	120.08%	30,000.00	0.00 %	30,000.00
	MTR1	104.14	115.18	110.60%	20,000.00	0.00 %	20,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TRY1	257.43	345.75	134.31%	120,000.00	0.00 %	120,000.00
	PBR1	210.02	255.06	121.44%	60,000.00	0.00 %	60,000.00
	KUM1	176.47	191.15	108.32%	15,000.00	0.00 %	15,000.00
	TNJ1	195.22	201.43	103.18%	30,000.00	0.00 %	30,000.00

KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	96.71	111.81	115.62%	20,000.00	0.00 %	20,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	153.73	178.80	116.31%	20,000.00	0.00 %	20,000.00
	NA01	172.28	146.94	85.29%	0.00	0.00 %	0.00
	NA03	159.12	112.97	71.00%	0.00	0.00 %	0.00

SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	177.38	155.31	87.56%	0.00	0.00 %	0.00
	SA03	138.37	115.03	83.14%	0.00	0.00 %	0.00
SA01	184.53	132.27	71.68%	0.00	0.00 %	0.00	

CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	186.31	157.41	84.49%	0.00	0.00 %	0.00
	CH09	177.39	145.15	81.82%	0.00	0.00 %	0.00
	CH01	211.74	166.07	78.43%	0.00	0.00 %	0.00
	CH04	213.87	159.99	74.81%	0.00	0.00 %	0.00

CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	178.65	155.62	87.11%	0.00	0.00 %	0.00
	CH05	235.67	171.40	72.73%	0.00	0.00 %	0.00
	CH06	329.27	223.89	68.00%	0.00	0.00 %	0.00
	CH08	251.19	142.12	56.58%	0.00	0.00 %	0.00

OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.63	0.00%	0.00	0.00 %	0.00
	CH02	0.00	6.65	0.00%	0.00	0.00 %	0.00
	HO01	0.00	19.50	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.07	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	3.06	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.03)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	1.87	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	0.38	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	12.56	0.00%	0.00	0.00 %	0.00

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CBE1	10.89	30.16	0.13	277.06 %	26,011.55	40.00 %	10,404.62	0.00 %	10,404.62
SNR1	14.01	38.41	0.00	274.24 %	34,787.05	40.00 %	13,914.82	0.00 %	13,914.82
CBE4	17.47	41.62	0.00	238.24 %	51,946.30	40.00 %	20,778.52	0.00 %	20,778.52
ANR1	2.94	6.60	0.02	224.55 %	8,488.35	40.00 %	3,395.34	0.00 %	3,395.34
TPR2	19.27	39.49	0.00	204.92 %	26,535.15	40.00 %	10,614.06	0.00 %	10,614.06
TPR1	17.27	34.11	0.12	197.54 %	27,502.15	40.00 %	11,000.86	0.00 %	11,000.86
AVI1	8.11	15.94	0.05	196.48 %	21,182.40	40.00 %	8,472.96	0.00 %	8,472.96
CBE6	15.86	29.30	0.00	184.69 %	21,149.05	40.00 %	8,459.62	0.00 %	8,459.62
CBE2	67.03	119.00	0.00	177.53 %	126,186.30	40.00 %	50,474.52	0.00 %	50,474.52
CBE3	4.58	8.05	0.00	175.77 %	9,745.75	40.00 %	3,898.30	0.00 %	3,898.30
PLI1	19.92	34.91	0.00	175.24 %	27,394.90	40.00 %	10,957.96	0.00 %	10,957.96
DPM2	11.40	18.49	0.00	162.19 %	30,780.00	40.00 %	12,312.00	0.00 %	12,312.00
KMR1	24.04	38.26	0.08	159.14 %	70,294.80	40.00 %	28,117.92	0.00 %	28,117.92
MPM1	13.63	20.02	0.69	146.86 %	24,395.30	40.00 %	9,758.12	0.00 %	9,758.12
PDM1	7.70	11.24	0.00	145.91 %	16,202.05	40.00 %	6,480.82	0.00 %	6,480.82
SUL1	9.85	13.76	0.00	139.63 %	18,284.45	40.00 %	7,313.78	0.00 %	7,313.78
CBE5	9.27	12.83	0.00	138.35 %	21,779.20	40.00 %	8,711.68	0.00 %	8,711.68
KMD1	10.12	13.81	0.00	136.40 %	16,407.80	40.00 %	6,563.12	0.00 %	6,563.12
SYM2	10.32	12.95	0.00	125.50 %	12,523.30	40.00 %	5,009.32	0.00 %	5,009.32
KGM1	9.08	11.23	0.00	123.71 %	15,966.15	40.00 %	6,386.46	0.00 %	6,386.46
PPI1	6.90	8.43	0.00	122.17 %	10,805.45	40.00 %	4,322.18	0.00 %	4,322.18
UMP1	9.71	11.62	0.00	119.69 %	10,647.55	30.00 %	3,194.27	0.00 %	3,194.27
TPR3	13.78	14.90	0.00	108.12 %	13,850.65	25.00 %	3,462.66	0.00 %	3,462.66
GBM1	11.11	11.45	0.00	103.07 %	13,349.95	25.00 %	3,337.49	0.00 %	3,337.49
GDR1	9.10	8.51	0.00	93.47 %	8,128.10	15.00 %	1,219.22	0.00 %	1,219.22
UAM1	16.41	14.76	0.00	89.98 %	7,177.05	10.00 %	717.71	0.00 %	717.71
CNR1	7.59	6.71	0.00	88.41 %	5,985.70	10.00 %	598.57	0.00 %	598.57
TPR4	10.13	8.58	0.00	84.67 %	12,134.05	10.00 %	1,213.41	0.00 %	1,213.41
KGI1	10.34	6.42	0.00	62.05 %	6,674.55	0.00 %		0.00 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	27.30	47.33	0.16	173.39 %	33,778.50	40.00 %	13,511.40	0.00 %	13,511.40
PAS1	13.66	21.59	0.00	158.04 %	12,519.50	40.00 %	5,007.80	0.00 %	5,007.80
KLR1	10.89	11.94	0.00	109.63 %	8,452.70	25.00 %	2,113.18	0.00 %	2,113.18
PNL1	9.71	7.88	0.00	81.20 %	6,016.70	10.00 %	601.67	0.00 %	601.67

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	22.07	81.98	0.10	371.48 %	49,630.00	40.00 %	19,852.00	0.00 %	19,852.00
CMR1	8.94	24.77	0.00	277.27 %	16,304.65	40.00 %	6,521.86	0.00 %	6,521.86
KKD3	24.36	39.90	0.04	163.80 %	61,319.15	40.00 %	24,527.66	0.00 %	24,527.66
DGL1	35.43	55.82	0.10	157.57 %	38,302.80	40.00 %	15,321.12	0.00 %	15,321.12
CBM1	15.18	23.48	0.00	154.70 %	29,003.15	40.00 %	11,601.26	0.00 %	11,601.26
BTU1	6.38	9.74	0.00	152.72 %	10,386.00	40.00 %	4,154.40	0.00 %	4,154.40
MDU1	73.42	105.53	0.17	143.74 %	83,014.40	40.00 %	33,205.76	0.00 %	33,205.76
ODM1	7.60	10.60	0.00	139.51 %	5,061.50	40.00 %	2,024.60	0.00 %	2,024.60
USL1	13.35	18.50	0.00	138.59 %	10,715.45	40.00 %	4,286.18	0.00 %	4,286.18
PN11	9.55	13.13	0.16	137.47 %	10,480.70	40.00 %	4,192.28	0.00 %	4,192.28
PKM1	7.40	10.06	0.00	136.02 %	8,332.65	40.00 %	3,333.06	0.00 %	3,333.06
MDU7	25.32	33.91	0.00	133.94 %	20,034.95	40.00 %	8,013.98	0.00 %	8,013.98
MDU6	35.22	46.74	0.00	132.71 %	35,057.90	40.00 %	14,023.16	0.00 %	14,023.16
KRR1	23.87	31.42	0.00	131.62 %	45,013.50	40.00 %	18,005.40	0.00 %	18,005.40
DGL2	15.90	20.91	0.00	131.51 %	17,205.70	40.00 %	6,882.28	0.00 %	6,882.28
MDU2	44.40	57.62	0.11	129.79 %	57,480.75	40.00 %	22,992.30	0.00 %	22,992.30
PNV2	9.12	11.33	0.00	124.27 %	7,026.00	40.00 %	2,810.40	0.00 %	2,810.40
TEN1	13.93	16.64	0.00	119.39 %	13,193.00	30.00 %	3,957.90	0.00 %	3,957.90
MNM1	10.46	11.49	0.37	109.80 %	17,477.25	25.00 %	4,369.31	0.00 %	4,369.31
ADP1	9.82	10.52	0.00	107.11 %	10,537.55	25.00 %	2,634.39	0.00 %	2,634.39
TEN2	20.65	21.61	0.00	104.63 %	15,509.95	25.00 %	3,877.49	0.00 %	3,877.49
MLR1	14.74	15.25	0.00	103.48 %	19,135.15	25.00 %	4,783.79	0.00 %	4,783.79
NTM1	8.23	8.47	0.00	103.02 %	8,053.45	25.00 %	2,013.36	0.00 %	2,013.36
MDU3	23.95	24.56	0.29	102.53 %	24,771.05	25.00 %	6,192.76	0.00 %	6,192.76
TMM1	24.28	24.46	0.49	100.75 %	13,927.40	25.00 %	3,481.85	0.00 %	3,481.85
KPT1	10.09	9.92	0.00	98.32 %	13,330.85	20.00 %	2,666.17	0.00 %	2,666.17
SGP1	8.96	8.37	1.27	93.45 %	12,679.75	15.00 %	1,901.96	0.00 %	1,901.96
SVG1	22.53	20.47	0.04	90.86 %	16,834.35	15.00 %	2,525.15	0.00 %	2,525.15
BNR1	9.79	8.82	0.00	90.09 %	9,492.45	10.00 %	949.25	0.00 %	949.25
ATG1	29.20	26.20	0.00	89.71 %	30,340.30	10.00 %	3,034.03	0.00 %	3,034.03
KYK1	11.43	10.14	0.00	88.71 %	10,623.05	10.00 %	1,062.31	0.00 %	1,062.31
DKI1	22.59	19.82	0.21	87.74 %	36,324.20	10.00 %	3,632.42	0.00 %	3,632.42
NKI1	10.30	8.93	0.00	86.62 %	8,858.00	10.00 %	885.80	0.00 %	885.80
MDU4	20.13	16.78	0.02	83.34 %	13,363.05	10.00 %	1,336.31	0.00 %	1,336.31
PVI1	15.59	12.87	0.00	82.56 %	13,340.60	10.00 %	1,334.06	0.00 %	1,334.06
TPT1	21.04	17.07	0.00	81.16 %	25,926.05	10.00 %	2,592.61	0.00 %	2,592.61
TDI1	14.62	11.66	0.00	79.74 %	17,326.65	0.00 %		0.00 %	
MDU5	15.42	12.07	0.00	78.28 %	14,729.80	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	10.18	25.63	0.00	251.72 %	38,702.25	40.00 %	15,480.90	0.00 %	15,480.90
MMT1	11.83	26.08	0.00	220.54 %	25,055.80	40.00 %	10,022.32	0.00 %	10,022.32
KSM1	6.19	13.20	0.00	213.33 %	5,791.45	40.00 %	2,316.58	0.00 %	2,316.58
NGR1	51.22	95.82	0.57	187.08 %	61,294.00	40.00 %	24,517.60	0.00 %	24,517.60
ERL2	13.76	25.67	0.00	186.58 %	45,189.85	40.00 %	18,075.94	0.00 %	18,075.94
STU2	10.13	18.80	0.00	185.54 %	11,868.05	40.00 %	4,747.22	0.00 %	4,747.22
VNR1	12.05	20.20	0.43	167.73 %	22,795.45	40.00 %	9,118.18	0.00 %	9,118.18
ASM1	11.71	18.86	0.04	161.05 %	21,307.20	40.00 %	8,522.88	0.00 %	8,522.88
SVK1	26.29	40.35	0.05	153.47 %	34,203.15	40.00 %	13,681.26	0.00 %	13,681.26
TVL1	88.31	134.35	0.04	152.13 %	155,760.70	40.00 %	62,304.28	0.00 %	62,304.28
COL1	7.73	11.26	0.00	145.78 %	5,455.35	40.00 %	2,182.14	0.00 %	2,182.14
MAR1	26.51	36.95	0.19	139.36 %	31,580.50	40.00 %	12,632.20	0.00 %	12,632.20
TCN1	21.36	29.29	0.19	137.12 %	27,031.00	40.00 %	10,812.40	0.00 %	10,812.40
KYR1	10.90	14.69	0.47	134.81 %	17,636.30	40.00 %	7,054.52	0.00 %	7,054.52
PDI1	11.57	15.49	1.24	133.88 %	12,596.30	40.00 %	5,038.52	0.00 %	5,038.52
SDI1	12.74	17.01	0.00	133.56 %	15,809.60	40.00 %	6,323.84	0.00 %	6,323.84
TYI1	15.39	20.49	0.27	133.18 %	25,208.30	40.00 %	10,083.32	0.00 %	10,083.32
UDN1	13.30	17.29	0.05	130.05 %	14,438.40	40.00 %	5,775.36	0.00 %	5,775.36
TKS2	37.17	47.85	0.22	128.76 %	39,429.85	40.00 %	15,771.94	0.00 %	15,771.94
ARM1	9.52	11.65	0.01	122.42 %	10,286.60	40.00 %	4,114.64	0.00 %	4,114.64
SNL1	14.18	16.99	0.00	119.82 %	19,539.80	30.00 %	5,861.94	0.00 %	5,861.94
TKS1	28.50	32.21	0.20	112.99 %	25,728.50	30.00 %	7,718.55	0.00 %	7,718.55
VLY1	29.86	33.71	0.00	112.87 %	45,655.00	30.00 %	13,696.50	0.00 %	13,696.50
TUT1	105.70	118.32	0.00	111.95 %	156,208.40	30.00 %	46,862.52	0.00 %	46,862.52
VNR2	47.77	52.78	0.00	110.48 %	63,294.00	30.00 %	18,988.20	0.00 %	18,988.20
TUT2	42.38	46.55	0.00	109.82 %	33,302.20	25.00 %	8,325.55	0.00 %	8,325.55
KVT1	51.66	56.61	0.02	109.59 %	90,617.30	25.00 %	22,654.33	0.00 %	22,654.33
VKM1	11.27	12.30	0.02	109.09 %	16,609.55	25.00 %	4,152.39	0.00 %	4,152.39
TKY1	14.06	13.93	0.00	99.07 %	11,512.35	20.00 %	2,302.47	0.00 %	2,302.47
SGT1	9.18	9.09	0.49	99.02 %	6,666.35	20.00 %	1,333.27	0.00 %	1,333.27
RPM1	30.25	28.35	0.00	93.72 %	20,144.45	15.00 %	3,021.67	0.00 %	3,021.67
APK2	16.57	14.67	0.27	88.52 %	13,734.45	10.00 %	1,373.45	0.00 %	1,373.45
PKD1	27.28	24.09	0.00	88.30 %	27,326.90	10.00 %	2,732.69	0.00 %	2,732.69
SKD1	12.70	11.22	0.00	88.29 %	15,216.60	10.00 %	1,521.66	0.00 %	1,521.66
APK1	20.62	16.80	0.00	81.50 %	22,680.95	10.00 %	2,268.10	0.00 %	2,268.10
RND1	39.26	28.81	0.12	73.38 %	42,822.40	0.00 %		0.00 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	11.69	35.00	0.00	299.37 %	23,556.00	40.00 %	9,422.40	0.00 %	9,422.40
SLM2	19.72	35.12	0.00	178.08 %	26,597.05	40.00 %	10,638.82	0.00 %	10,638.82
CMI1	8.34	14.49	0.00	173.68 %	19,203.75	40.00 %	7,681.50	0.00 %	7,681.50
DPR2	10.52	18.19	0.00	173.00 %	14,953.75	40.00 %	5,981.50	0.00 %	5,981.50
ERD1	37.20	61.70	0.00	165.86 %	59,624.35	40.00 %	23,849.74	0.00 %	23,849.74
KVP1	9.29	13.83	0.00	148.78 %	8,479.60	40.00 %	3,391.84	0.00 %	3,391.84
TCG1	11.19	16.62	0.00	148.50 %	30,873.75	40.00 %	12,349.50	0.00 %	12,349.50
MCR1	14.96	20.31	0.22	135.76 %	29,315.55	40.00 %	11,726.22	0.00 %	11,726.22
NKL2	24.06	32.35	0.10	134.48 %	37,695.95	40.00 %	15,078.38	0.00 %	15,078.38
DPR1	8.09	10.85	0.00	134.03 %	5,171.30	40.00 %	2,068.52	0.00 %	2,068.52
SGI1	8.44	11.30	0.00	133.81 %	11,038.90	40.00 %	4,415.56	0.00 %	4,415.56
BMD1	10.22	13.55	0.00	132.61 %	11,618.45	40.00 %	4,647.38	0.00 %	4,647.38
EDP1	5.80	7.52	0.00	129.80 %	3,863.95	40.00 %	1,545.58	0.00 %	1,545.58
KAM1	9.58	12.23	0.00	127.71 %	10,909.60	40.00 %	4,363.84	0.00 %	4,363.84
HSR2	27.27	34.18	0.00	125.35 %	27,306.10	40.00 %	10,922.44	0.00 %	10,922.44
PMP1	12.19	15.27	0.15	125.28 %	7,282.30	40.00 %	2,912.92	0.00 %	2,912.92
ATU1	23.44	29.16	0.00	124.41 %	23,214.25	40.00 %	9,285.70	0.00 %	9,285.70
SLM1	49.11	60.50	0.05	123.20 %	44,854.30	40.00 %	17,941.72	0.00 %	17,941.72
PLC1	9.83	11.57	0.70	117.70 %	16,366.80	30.00 %	4,910.04	0.00 %	4,910.04
ERD2	38.36	44.81	0.00	116.82 %	76,545.95	30.00 %	22,963.79	0.00 %	22,963.79
HSR1	15.68	17.53	0.00	111.79 %	15,362.70	30.00 %	4,608.81	0.00 %	4,608.81
RSP1	16.43	18.30	0.00	111.39 %	16,187.95	30.00 %	4,856.39	0.00 %	4,856.39
APN1	11.90	13.14	0.00	110.42 %	12,772.35	30.00 %	3,831.71	0.00 %	3,831.71
EPI1	14.51	15.28	0.00	105.33 %	12,693.60	25.00 %	3,173.40	0.00 %	3,173.40
TRM1	17.54	18.36	0.00	104.68 %	14,129.50	25.00 %	3,532.38	0.00 %	3,532.38
VKL1	9.58	9.75	0.00	101.76 %	16,424.60	25.00 %	4,106.15	0.00 %	4,106.15
VPD1	16.12	15.37	0.00	95.34 %	16,255.80	20.00 %	3,251.16	0.00 %	3,251.16
PDR1	8.04	7.39	0.00	91.98 %	9,511.15	15.00 %	1,426.67	0.00 %	1,426.67
SLM3	24.06	21.62	0.00	89.84 %	25,191.75	10.00 %	2,519.18	0.00 %	2,519.18
SGG1	6.85	6.10	0.00	88.97 %	6,396.30	10.00 %	639.63	0.00 %	639.63
MTR1	16.39	14.31	0.00	87.34 %	14,375.00	10.00 %	1,437.50	0.00 %	1,437.50
OML1	15.73	12.03	0.22	76.44 %	11,113.20	0.00 %		0.00 %	
KMM1	15.18	11.23	0.00	73.97 %	12,775.20	0.00 %		0.00 %	
HRR1	10.70	7.59	0.00	70.96 %	5,359.05	0.00 %		0.00 %	

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TYR1	22.74	51.35	0.04	225.86 %	29,032.20	40.00 %	11,612.88	0.00 %	11,612.88
TRY3	24.19	48.14	0.00	198.96 %	26,607.65	40.00 %	10,643.06	0.00 %	10,643.06
NCK1	8.45	14.26	0.00	168.74 %	10,846.65	40.00 %	4,338.66	0.00 %	4,338.66
TVR1	14.49	22.05	0.00	152.14 %	21,484.15	40.00 %	8,593.66	0.00 %	8,593.66
MVM1	38.68	56.08	0.00	145.00 %	71,379.00	40.00 %	28,551.60	0.00 %	28,551.60
TRY1	150.99	216.28	0.00	143.24 %	134,761.85	40.00 %	53,904.74	0.00 %	53,904.74
MDI1	29.05	37.50	0.05	129.07 %	32,423.75	40.00 %	12,969.50	0.00 %	12,969.50
MSI1	18.99	24.27	0.00	127.81 %	24,238.55	40.00 %	9,695.42	0.00 %	9,695.42
PTK1	31.93	40.35	0.00	126.38 %	33,217.35	40.00 %	13,286.94	0.00 %	13,286.94
TVR2	38.69	48.09	0.11	124.32 %	38,231.40	40.00 %	15,292.56	0.00 %	15,292.56
NMM1	11.41	14.13	0.00	123.87 %	16,287.50	40.00 %	6,515.00	0.00 %	6,515.00
PDK1	15.44	17.54	0.29	113.58 %	18,473.60	30.00 %	5,542.08	0.00 %	5,542.08
KRN1	16.52	18.57	0.17	112.42 %	22,854.55	30.00 %	6,856.37	0.00 %	6,856.37
KIK1	17.94	19.01	0.00	105.96 %	20,584.30	25.00 %	5,146.08	0.00 %	5,146.08
PBR2	58.31	61.25	0.08	105.04 %	59,122.00	25.00 %	14,780.50	0.00 %	14,780.50
JKM1	24.07	25.24	0.00	104.89 %	30,566.25	25.00 %	7,641.56	0.00 %	7,641.56
TTP1	20.01	20.38	0.00	101.85 %	15,993.95	25.00 %	3,998.49	0.00 %	3,998.49
ORU1	13.28	13.52	0.00	101.85 %	17,380.95	25.00 %	4,345.24	0.00 %	4,345.24
TNJ2	41.09	39.68	0.00	96.57 %	37,282.20	20.00 %	7,456.44	0.00 %	7,456.44
NGT1	25.60	23.79	0.00	92.94 %	31,571.00	15.00 %	4,735.65	0.00 %	4,735.65
TRY4	36.17	32.64	0.00	90.24 %	46,131.30	15.00 %	6,919.70	0.00 %	6,919.70
TRY2	14.12	12.59	0.22	89.20 %	14,257.05	10.00 %	1,425.71	0.00 %	1,425.71
KUM1	51.29	43.56	0.11	84.93 %	40,014.90	10.00 %	4,001.49	0.00 %	4,001.49
TNJ1	56.20	47.35	0.00	84.27 %	23,201.35	10.00 %	2,320.14	0.00 %	2,320.14
AYR1	22.86	18.76	0.17	82.06 %	22,465.80	10.00 %	2,246.58	0.00 %	2,246.58
PBR1	24.39	18.11	0.00	74.25 %	12,200.90	0.00 %		0.00 %	
APM1	12.27	8.89	0.00	72.50 %	10,827.50	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	96.71	111.81	0.18	115.62 %	131,492.45	30.00 %	39,447.74	0.00 %	39,447.74

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	11.07	19.11	0.00	172.64 %	22,099.25	40.00 %	8,839.70	0.00 %	8,839.70
CGM1	11.17	16.15	1.32	144.55 %	15,991.05	40.00 %	6,396.42	0.00 %	6,396.42
TRR1	24.72	34.86	0.00	140.98 %	23,420.35	40.00 %	9,368.14	0.00 %	9,368.14
GDM1	13.73	16.58	0.10	120.78 %	9,705.70	40.00 %	3,882.28	0.00 %	3,882.28
VEL2	35.38	40.11	0.00	113.37 %	45,790.65	30.00 %	13,737.20	0.00 %	13,737.20
AKM1	24.27	26.16	0.16	107.75 %	25,073.90	25.00 %	6,268.48	0.00 %	6,268.48
PLR1	11.72	10.92	0.00	93.21 %	8,860.90	15.00 %	1,329.14	0.00 %	1,329.14
ABR1	20.03	18.66	0.00	93.18 %	21,983.70	15.00 %	3,297.56	0.00 %	3,297.56
ARC2	14.25	13.11	0.20	91.97 %	12,850.15	15.00 %	1,927.52	0.00 %	1,927.52
SLG1	11.01	10.11	0.00	91.78 %	13,139.10	15.00 %	1,970.87	0.00 %	1,970.87
PTU1	6.00	5.33	0.00	88.96 %	4,403.90	10.00 %	440.39	0.00 %	440.39
KPM2	56.29	49.40	0.07	87.75 %	46,927.30	10.00 %	4,692.73	0.00 %	4,692.73
VEL1	25.90	22.40	0.16	86.49 %	36,638.75	10.00 %	3,663.88	0.00 %	3,663.88
TRT1	16.49	14.14	0.00	85.77 %	16,718.20	10.00 %	1,671.82	0.00 %	1,671.82
WJP1	16.31	13.56	0.00	83.14 %	17,434.30	10.00 %	1,743.43	0.00 %	1,743.43
ANI1	12.51	10.22	0.00	81.67 %	12,119.75	10.00 %	1,211.98	0.00 %	1,211.98
VSI1	22.61	18.28	0.00	80.87 %	26,777.65	10.00 %	2,677.77	0.00 %	2,677.77
BGR1	8.22	6.47	0.62	78.63 %	9,168.65	0.00 %		0.00 %	
KPM1	17.10	12.87	1.10	75.27 %	16,885.00	0.00 %		0.00 %	
WJD1	17.21	12.11	0.64	70.36 %	23,516.15	0.00 %		0.00 %	
UGI1	8.07	5.50	0.00	68.22 %	5,603.85	0.00 %		0.00 %	
CYR1	14.33	9.52	0.00	66.41 %	17,158.30	0.00 %		0.00 %	
SBR1	35.23	22.94	0.02	65.12 %	33,025.95	0.00 %		0.00 %	
CPT1	11.38	7.08	1.27	62.27 %	10,396.05	0.00 %		0.00 %	
TRL1	40.12	23.11	0.07	57.60 %	29,136.40	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	19.84	22.94	0.30	115.59 %	18,787.20	30.00 %	5,636.16	0.00 %	5,636.16
MKM1	10.99	12.20	0.00	111.03 %	14,672.40	30.00 %	4,401.72	0.00 %	4,401.72
SJI2	23.34	24.65	0.25	105.60 %	25,261.15	25.00 %	6,315.29	0.00 %	6,315.29
KML1	14.59	14.78	0.37	101.28 %	21,604.70	25.00 %	5,401.18	0.00 %	5,401.18
KKI2	26.43	25.06	0.03	94.81 %	27,646.45	15.00 %	4,146.97	0.00 %	4,146.97
CDM1	31.14	27.24	0.01	87.46 %	30,651.15	10.00 %	3,065.12	0.00 %	3,065.12
POY2	41.41	36.08	0.00	87.13 %	36,794.80	10.00 %	3,679.48	0.00 %	3,679.48
VPM2	28.34	24.63	0.35	86.90 %	32,499.05	10.00 %	3,249.91	0.00 %	3,249.91
KLM1	22.39	19.06	0.00	85.11 %	27,560.75	10.00 %	2,756.08	0.00 %	2,756.08
TVM2	14.52	12.30	0.01	84.70 %	6,410.85	10.00 %	641.09	0.00 %	641.09
ULP1	28.01	23.26	0.11	83.06 %	22,276.20	10.00 %	2,227.62	0.00 %	2,227.62
STP1	10.89	8.74	0.03	80.26 %	9,771.40	10.00 %	977.14	0.00 %	977.14
TRK1	27.87	22.18	0.18	79.58 %	31,061.80	0.00 %		0.00 %	
TDM1	20.29	15.78	0.00	77.77 %	16,088.15	0.00 %		0.00 %	
NVL2	30.63	23.49	0.00	76.67 %	18,967.65	0.00 %		0.00 %	
TVM1	13.81	10.21	0.27	73.97 %	13,814.85	0.00 %		0.00 %	
CUD1	55.79	37.70	0.00	67.57 %	48,598.45	0.00 %		0.00 %	
VCM1	15.85	9.81	0.00	61.90 %	12,507.00	0.00 %		0.00 %	
VPM1	10.19	5.28	0.00	51.81 %	9,239.90	0.00 %		0.00 %	
POY1	53.95	27.24	0.00	50.49 %	41,431.65	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH27	8.05	11.10	0.38	137.88 %	15,235.00	40.00 %	6,094.00	0.00 %	6,094.00
CH17	23.88	28.11	0.00	117.68 %	44,295.20	30.00 %	13,288.56	0.00 %	13,288.56
CH46	11.52	13.29	0.33	115.34 %	15,679.75	30.00 %	4,703.93	0.00 %	4,703.93
GPD1	19.50	21.54	0.00	110.46 %	19,714.90	30.00 %	5,914.47	0.00 %	5,914.47
UKI1	14.83	14.82	0.00	99.94 %	14,465.95	20.00 %	2,893.19	0.00 %	2,893.19
CH41	29.35	29.29	0.05	99.80 %	40,890.75	20.00 %	8,178.15	0.00 %	8,178.15
CH36	13.41	12.94	1.02	96.52 %	10,341.10	20.00 %	2,068.22	0.00 %	2,068.22
CH23	14.43	13.92	0.02	96.42 %	23,715.15	20.00 %	4,743.03	0.00 %	4,743.03
CH50	30.98	29.61	0.15	95.59 %	44,566.95	20.00 %	8,913.39	0.00 %	8,913.39
CH31	11.27	9.88	0.00	87.73 %	13,829.55	10.00 %	1,382.96	0.00 %	1,382.96
CH43	23.91	20.45	0.81	85.52 %	25,732.00	10.00 %	2,573.20	0.00 %	2,573.20
CH06	31.31	26.24	0.03	83.82 %	30,971.90	10.00 %	3,097.19	0.00 %	3,097.19
PON1	14.17	11.82	0.00	83.43 %	19,911.25	10.00 %	1,991.13	0.00 %	1,991.13
CH12	48.96	40.65	0.50	83.02 %	51,985.60	10.00 %	5,198.56	0.00 %	5,198.56
CH34	32.28	26.62	0.01	82.47 %	28,783.40	10.00 %	2,878.34	0.00 %	2,878.34
CH18	33.56	27.31	0.50	81.40 %	38,662.85	10.00 %	3,866.29	0.00 %	3,866.29
CH20	41.57	31.59	0.28	75.99 %	30,834.60	0.00 %		0.00 %	
CH24	33.63	25.38	0.10	75.49 %	30,686.45	0.00 %		0.00 %	
CH03	76.67	56.15	0.40	73.23 %	73,840.55	0.00 %		0.00 %	
MJR1	29.56	21.21	0.17	71.73 %	21,843.10	0.00 %		0.00 %	
CH15	75.57	53.75	0.04	71.13 %	59,012.95	0.00 %		0.00 %	
CH33	31.76	22.48	0.24	70.79 %	27,788.30	0.00 %		0.00 %	
CH21	55.83	35.78	0.40	64.09 %	38,274.00	0.00 %		0.00 %	
CH32	5.55	3.39	0.45	60.97 %	6,146.60	0.00 %		0.00 %	
CH44	26.96	16.04	0.00	59.48 %	15,907.75	0.00 %		0.00 %	
MC06	6.74	3.74	0.00	55.43 %	2,733.50	0.00 %		0.00 %	
MC05	5.26	2.85	0.00	54.21 %	1,690.70	0.00 %		0.00 %	
CH51	36.42	18.32	2.43	50.29 %	21,539.35	0.00 %		0.00 %	
CH01	2.37	0.36	0.00	15.30 %	336.50	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH45	30.21	40.13	0.13	132.83 %	44,560.60	40.00 %	17,824.24	0.00 %	17,824.24
CH40	8.63	8.70	0.00	100.78 %	5,861.10	25.00 %	1,465.28	0.00 %	1,465.28
CH25	30.50	29.73	0.30	97.49 %	30,287.55	20.00 %	6,057.51	0.00 %	6,057.51
CGL1	20.30	17.57	0.00	86.52 %	17,874.20	10.00 %	1,787.42	0.00 %	1,787.42
GUD1	29.28	25.32	0.99	86.48 %	40,487.65	10.00 %	4,048.77	0.00 %	4,048.77
CH19	37.80	32.59	0.36	86.24 %	39,585.75	10.00 %	3,958.58	0.00 %	3,958.58
CH30	29.96	25.39	0.00	84.75 %	34,833.60	10.00 %	3,483.36	0.00 %	3,483.36
MC09	2.75	2.32	0.00	84.21 %	2,287.65	10.00 %	228.77	0.00 %	228.77
MRM1	28.63	23.56	0.00	82.31 %	31,291.55	10.00 %	3,129.16	0.00 %	3,129.16
CH39	16.63	13.67	0.44	82.19 %	21,511.45	10.00 %	2,151.15	0.00 %	2,151.15
CH37	15.20	12.01	0.00	79.03 %	20,744.40	0.00 %		0.00 %	
CH49	45.12	34.82	0.00	77.16 %	45,619.05	0.00 %		0.00 %	
CH14	60.26	46.18	0.27	76.64 %	59,223.90	0.00 %		0.00 %	
GUD2	24.87	18.81	0.00	75.64 %	19,552.30	0.00 %		0.00 %	
SKL1	26.15	18.65	0.69	71.32 %	21,229.40	0.00 %		0.00 %	
CH35	25.24	17.90	0.00	70.92 %	32,532.70	0.00 %		0.00 %	
CH05	60.49	41.41	0.00	68.45 %	51,207.20	0.00 %		0.00 %	
AVD1	32.41	21.67	0.42	66.86 %	33,202.80	0.00 %		0.00 %	
KNR1	19.90	13.12	0.00	65.92 %	15,090.65	0.00 %		0.00 %	
CH48	37.07	24.43	0.00	65.91 %	45,906.75	0.00 %		0.00 %	
CH42	44.28	29.03	0.39	65.57 %	41,327.40	0.00 %		0.00 %	
MC10	4.40	2.84	0.00	64.62 %	1,389.70	0.00 %		0.00 %	
CH07	48.99	30.56	0.00	62.37 %	36,297.90	0.00 %		0.00 %	
TKM1	14.80	8.73	0.00	58.97 %	11,350.45	0.00 %		0.00 %	
CH38	24.40	13.86	0.00	56.83 %	14,147.70	0.00 %		0.00 %	
CH26	12.10	6.83	0.00	56.46 %	7,640.90	0.00 %		0.00 %	
CH28	49.12	26.92	0.00	54.81 %	45,767.50	0.00 %		0.00 %	
CH08	71.32	38.03	0.46	53.32 %	63,212.35	0.00 %		0.00 %	
CH16	69.16	36.57	0.46	52.87 %	43,836.90	0.00 %		0.00 %	
CH22	40.47	19.28	0.25	47.65 %	24,838.70	0.00 %		0.00 %	
CH47	28.48	11.63	0.00	40.84 %	23,273.20	0.00 %		0.00 %	
CH29	5.83	0.75	0.00	12.83 %	628.15	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	3.29	0.00	0.00 %	2,000.00	0.00 %		0.00 %	
GHUB	0.00	19.48	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.02	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	12.56	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	3.07	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.43	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	3.38	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.07	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.03)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.05)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.63	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	1.87	0.00	0.00 %	0.00	0.00 %		0.00 %	