

Accu.Target
2,149.63 L

Sales
1,722.40 L

Achieved %
80.13 %

HO Budget+ %
9.87 %

Total Com.
16.24 L

Note : Sales Period is From :01-Aug-2025 To :02-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-02	198.91	191.79	96.42 %	0.00	9.87 %	0.00
NORTH ARCOT	163.30	144.67	88.59 %	0.00	9.87 %	3,000.00
TRICHY-01	245.39	216.32	88.15 %	0.00	9.87 %	0.00
SOUTH-03	256.14	214.01	83.55 %	0.00	9.87 %	6,000.00
WEST-01	159.73	126.92	79.46 %	0.00	9.87 %	0.00
KL-SOUTH	15.48	11.63	75.10 %	0.00	9.87 %	0.00
SOUTH ARCOT	159.06	117.98	74.17 %	0.00	9.87 %	0.00
SOUTH-01	358.91	259.48	72.30 %	0.00	9.87 %	0.00
CHENNAI-01	318.03	227.29	71.47 %	0.00	9.87 %	0.00
CHENNAI-02	274.67	192.23	69.99 %	0.00	9.87 %	0.00
OTHERS	0.00	20.07	0.00 %	0.00	0.00 %	0.00
Total	2,149.63	1,722.40	80.13 %		9.87 %	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	42.46	51.86	122.16%	0.00	9.87 %	0.00
	MTR1	44.08	42.40	96.17%	0.00	9.87 %	0.00
	ERD1	53.47	46.99	87.88%	0.00	9.87 %	0.00
	SLM1	58.90	50.54	85.81%	0.00	9.87 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	56.31	60.66	107.73%	0.00	9.87 %	0.00
	NA01	57.54	49.50	86.04%	0.00	9.87 %	0.00
	NA03	49.45	34.51	69.78%	0.00	9.87 %	0.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TNJ1	52.06	59.62	114.51%	0.00	9.87 %	0.00
	KUM1	52.62	46.56	88.48%	0.00	9.87 %	0.00
	TRY1	93.86	77.43	82.50%	0.00	9.87 %	0.00
	PTK1	46.85	32.71	69.81%	0.00	9.87 %	0.00
SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	MDU2	73.89	69.18	93.62%	0.00	9.87 %	0.00
	DGL1	78.23	66.22	84.65%	0.00	9.87 %	0.00
	SVG1	41.28	33.24	80.53%	0.00	9.87 %	0.00
	KRR1	9.61	7.18	74.75%	0.00	9.87 %	0.00
	KKD2	53.14	38.19	71.86%	0.00	9.87 %	0.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	18.08	20.83	115.22%	0.00	9.87 %	0.00
	PLI1	22.75	25.47	111.94%	0.00	9.87 %	0.00
	UAM1	29.65	24.44	82.43%	0.00	9.87 %	0.00
	CBE1	70.55	45.03	63.83%	0.00	9.87 %	0.00
	TPR1	18.70	11.15	59.63%	0.00	9.87 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	15.48	11.63	75.10%	0.00	9.87 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	57.02	44.27	77.64%	0.00	9.87 %	0.00
	SA03	47.31	34.23	72.36%	0.00	9.87 %	0.00
	SA01	54.73	39.47	72.13%	0.00	9.87 %	0.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KVT1	56.51	49.18	87.03%	0.00	9.87 %	0.00
	TKS1	52.10	43.89	84.23%	0.00	9.87 %	0.00
	TVL1	59.25	44.75	75.53%	0.00	9.87 %	0.00
	VNR1	42.15	29.28	69.45%	0.00	9.87 %	0.00
	TUT1	81.70	51.18	62.64%	0.00	9.87 %	0.00
	NGR1	67.19	41.21	61.33%	0.00	9.87 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	70.84	58.59	82.72%	0.00	9.87 %	0.00
	CH03	60.63	46.10	76.04%	0.00	9.87 %	0.00
	CH06	104.92	69.59	66.33%	0.00	9.87 %	0.00
	CH05	81.65	53.01	64.92%	0.00	9.87 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	76.19	60.69	79.66%	0.00	9.87 %	0.00
	CH01	70.34	47.55	67.60%	0.00	9.87 %	0.00
	CH07	70.19	47.22	67.27%	0.00	9.87 %	0.00
	CH09	57.95	36.77	63.46%	0.00	9.87 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH02	0.00	9.82	0.00%	0.00	0.00 %	0.00
	HO01	0.00	10.26	0.00%	0.00	0.00 %	0.00

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGI1	3.20	12.54	0.00	392.16 %	9,620.90	40.00 %	3,848.36	9.87 %	3,848.36
KVP1	3.63	5.56	-0.02	153.07 %	4,713.50	40.00 %	1,885.40	9.87 %	1,885.40
ATU1	7.43	9.90	0.00	133.23 %	8,778.00	40.00 %	3,511.20	9.87 %	3,511.20
KRI1	5.93	7.76	0.00	130.76 %	7,197.60	40.00 %	2,879.04	9.87 %	2,879.04
TRM1	6.75	8.61	0.00	127.48 %	8,393.40	40.00 %	3,357.36	9.87 %	3,357.36
MCR1	6.03	7.57	0.00	125.45 %	8,227.40	40.00 %	3,290.96	9.87 %	3,290.96
TCG1	3.42	4.05	0.00	118.43 %	2,001.90	30.00 %	600.57	9.87 %	800.76
VKL1	3.61	4.09	0.00	113.41 %	5,540.60	30.00 %	1,662.18	9.87 %	2,216.24
DPR2	4.24	4.64	0.00	109.50 %	2,363.50	25.00 %	590.88	9.87 %	945.40
RSP1	4.88	5.19	0.00	106.35 %	5,440.70	25.00 %	1,360.18	9.87 %	1,632.21
BMD1	4.58	4.86	0.00	106.09 %	4,535.00	25.00 %	1,133.75	9.87 %	1,360.50
HSR2	12.02	11.68	-0.07	97.13 %	8,903.30	20.00 %	1,780.66	9.87 %	2,225.83
ERD2	10.40	9.91	0.00	95.23 %	13,202.60	20.00 %	2,640.52	9.87 %	3,300.65
PDR1	2.79	2.64	0.00	94.40 %	2,654.70	15.00 %	398.21	9.87 %	663.68
SLM3	9.42	8.87	0.12	94.20 %	7,499.40	15.00 %	1,124.91	9.87 %	1,874.85
KMM1	4.30	4.01	0.00	93.09 %	4,971.40	15.00 %	745.71	9.87 %	1,242.85
PLC1	4.16	3.86	0.00	92.87 %	3,926.10	15.00 %	588.92	9.87 %	981.53
HRR1	4.57	4.13	1.08	90.51 %	2,569.50	15.00 %	385.43	9.87 %	642.38
APN1	4.82	4.19	0.00	86.90 %	4,463.00	10.00 %	446.30	9.87 %	892.60
VPD1	6.14	5.08	0.00	82.84 %	6,372.10	10.00 %	637.21	9.87 %	955.82
OML1	5.94	4.90	0.00	82.52 %	4,036.30	10.00 %	403.63	9.87 %	605.45
NKL2	7.71	6.34	-0.61	82.29 %	5,784.40	10.00 %	578.44	9.87 %	867.66
CMI1	2.63	2.11	0.00	80.16 %	5,251.30	10.00 %	525.13	9.87 %	525.13
PMP1	4.35	3.37	0.00	77.46 %	2,868.70	0.00 %		9.87 %	286.87
HSR1	9.16	7.10	-0.57	77.45 %	6,575.70	0.00 %		9.87 %	657.57
EPI1	5.15	3.95	-0.25	76.71 %	4,602.90	0.00 %		9.87 %	460.29
SLM1	17.36	13.13	0.00	75.65 %	8,671.80	0.00 %		9.87 %	867.18
SLM2	5.28	3.80	0.00	72.07 %	2,810.50	0.00 %		9.87 %	
DPR1	3.35	2.33	0.00	69.64 %	1,660.40	0.00 %		9.87 %	
ERD1	11.57	7.84	0.00	67.82 %	5,296.50	0.00 %		9.87 %	
MTR1	8.62	5.34	0.00	62.03 %	4,758.20	0.00 %		9.87 %	
EDP1	3.32	1.62	0.00	48.75 %	557.30	0.00 %		9.87 %	
SGG1	2.15	0.80	0.00	37.36 %	498.40	0.00 %		9.87 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TRR1	10.03	15.36	-0.01	153.08 %	10,876.60	40.00 %	4,350.64	9.87 %	4,350.64
WJP1	5.22	7.96	0.00	152.45 %	9,130.40	40.00 %	3,652.16	9.87 %	3,652.16
CPT1	3.40	4.21	-0.14	123.75 %	4,261.70	40.00 %	1,704.68	9.87 %	1,704.68
GDM1	5.15	6.19	0.00	120.26 %	3,379.80	40.00 %	1,351.92	9.87 %	1,351.92
VEL2	11.49	13.77	0.14	119.85 %	12,226.80	30.00 %	3,668.04	9.87 %	4,890.72
VNB1	4.26	5.04	0.00	118.20 %	2,554.50	30.00 %	766.35	9.87 %	1,021.80
CGM1	5.69	6.04	0.00	106.05 %	4,417.80	25.00 %	1,104.45	9.87 %	1,325.34
AKM1	7.48	7.92	-0.46	105.93 %	7,049.80	25.00 %	1,762.45	9.87 %	2,114.94
KPM1	5.90	6.19	0.00	104.85 %	4,088.90	25.00 %	1,022.23	9.87 %	1,226.67
ABR1	6.57	6.74	-0.05	102.49 %	5,984.60	25.00 %	1,496.15	9.87 %	1,795.38
TRL1	11.39	10.05	0.35	88.20 %	8,355.50	10.00 %	835.55	9.87 %	1,671.10
KPM2	18.84	15.24	-0.04	80.88 %	9,897.40	10.00 %	989.74	9.87 %	989.74
VSI1	6.47	5.12	0.04	79.21 %	6,261.30	0.00 %		9.87 %	626.13
BGR1	2.94	2.30	0.00	78.29 %	2,616.70	0.00 %		9.87 %	261.67
UGI1	4.41	3.16	0.00	71.73 %	1,808.30	0.00 %		9.87 %	
ANI1	3.32	2.20	0.00	66.17 %	2,305.20	0.00 %		9.87 %	
WJD1	6.89	4.42	0.00	64.15 %	3,736.20	0.00 %		9.87 %	
PLR1	3.35	2.13	0.00	63.67 %	1,484.70	0.00 %		9.87 %	
ARC2	5.25	3.12	0.00	59.45 %	3,703.20	0.00 %		9.87 %	
VEL1	9.76	5.40	0.00	55.31 %	7,418.70	0.00 %		9.87 %	
TRT1	5.58	3.00	0.00	53.77 %	3,447.40	0.00 %		9.87 %	
CYR1	4.63	2.46	0.00	53.02 %	2,913.80	0.00 %		9.87 %	
SBR1	8.90	3.98	3.02	44.71 %	4,202.50	0.00 %		9.87 %	
SLG1	3.91	1.68	0.00	43.06 %	1,487.40	0.00 %		9.87 %	
PTU1	2.45	1.00	0.00	40.76 %	1,202.10	0.00 %		9.87 %	

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVR1	3.94	6.71	0.00	170.42 %	6,406.60	40.00 %	2,562.64	9.87 %	2,562.64
TNJ1	16.19	23.55	-0.02	145.43 %	15,831.50	40.00 %	6,332.60	9.87 %	6,332.60
PDK1	4.13	4.86	-0.10	117.57 %	3,841.70	30.00 %	1,152.51	9.87 %	1,536.68
TRY3	6.25	7.20	-1.04	115.25 %	5,821.30	30.00 %	1,746.39	9.87 %	2,328.52
KIK1	5.93	6.81	-2.96	114.80 %	5,094.30	30.00 %	1,528.29	9.87 %	2,037.72
ORU1	4.84	5.54	0.00	114.35 %	8,727.50	30.00 %	2,618.25	9.87 %	3,491.00
AYR1	5.26	5.83	0.00	110.81 %	4,261.80	30.00 %	1,278.54	9.87 %	1,704.72
PBR2	15.21	16.45	-0.98	108.17 %	11,967.10	25.00 %	2,991.78	9.87 %	4,786.84
MVM1	12.21	12.85	0.00	105.17 %	16,598.10	25.00 %	4,149.53	9.87 %	4,979.43
MSI1	5.38	5.26	0.00	97.88 %	5,298.80	20.00 %	1,059.76	9.87 %	1,324.70
JKM1	7.21	6.61	0.51	91.72 %	7,055.40	15.00 %	1,058.31	9.87 %	1,763.85
NCK1	3.05	2.74	0.00	89.79 %	2,190.10	10.00 %	219.01	9.87 %	438.02
NMM1	5.29	4.54	0.00	85.94 %	5,809.10	10.00 %	580.91	9.87 %	1,161.82
KRN1	3.76	3.19	-0.65	84.70 %	4,059.70	10.00 %	405.97	9.87 %	608.96
TYR1	9.03	7.46	0.00	82.61 %	7,923.60	10.00 %	792.36	9.87 %	1,188.54
TNJ2	11.94	9.84	-0.02	82.47 %	10,156.50	10.00 %	1,015.65	9.87 %	1,523.48
TVR2	10.24	8.13	-0.08	79.40 %	6,246.60	0.00 %		9.87 %	624.66
TRY1	46.94	36.77	0.10	78.34 %	24,180.20	0.00 %		9.87 %	2,418.02
NGT1	8.96	6.60	-0.12	73.70 %	4,656.20	0.00 %		9.87 %	465.62
MDI1	10.60	7.41	0.16	69.96 %	7,365.00	0.00 %		9.87 %	
PTK1	11.38	7.89	0.45	69.30 %	7,205.20	0.00 %		9.87 %	
APM1	3.91	2.44	0.34	62.60 %	3,819.90	0.00 %		9.87 %	
KUM1	15.97	9.53	0.32	59.63 %	9,493.00	0.00 %		9.87 %	
TTP1	6.72	3.81	0.99	56.77 %	3,183.20	0.00 %		9.87 %	
PBR1	4.84	2.41	0.00	49.86 %	2,061.30	0.00 %		9.87 %	
TRY2	6.21	1.87	0.00	30.11 %	2,580.20	0.00 %		9.87 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MDU6	10.98	17.69	0.00	161.10 %	11,945.20	40.00 %	4,778.08	9.87 %	4,778.08
TEN1	7.38	9.18	0.00	124.34 %	6,467.70	40.00 %	2,587.08	9.87 %	2,587.08
NKI1	3.81	4.52	-0.32	118.48 %	3,900.70	30.00 %	1,170.21	9.87 %	1,560.28
TEN2	5.16	5.46	0.11	105.82 %	4,661.40	25.00 %	1,165.35	9.87 %	1,398.42
KPT1	4.61	4.88	-0.31	105.72 %	4,823.50	25.00 %	1,205.88	9.87 %	1,447.05
PNV1	3.11	3.27	0.00	104.98 %	3,293.10	25.00 %	823.28	9.87 %	987.93
MPA1	6.55	6.81	0.00	104.07 %	8,775.50	25.00 %	2,193.88	9.87 %	2,632.65
PVI1	5.81	5.98	1.08	102.87 %	6,224.30	25.00 %	1,556.08	9.87 %	1,867.29
TMM1	8.34	8.36	-2.00	100.26 %	4,734.20	25.00 %	1,183.55	9.87 %	1,420.26
TDI1	4.70	4.72	0.00	100.26 %	6,884.70	25.00 %	1,721.18	9.87 %	2,065.41
DGL2	4.84	4.70	0.00	97.09 %	5,816.50	20.00 %	1,163.30	9.87 %	1,454.13
SVG1	5.50	5.25	0.00	95.44 %	10,738.00	20.00 %	2,147.60	9.87 %	2,684.50
MDU2	13.99	13.20	-0.24	94.36 %	11,807.40	15.00 %	1,771.11	9.87 %	2,951.85
TPT1	6.07	5.59	-0.02	92.07 %	9,639.10	15.00 %	1,445.87	9.87 %	2,409.78
MDU1	35.50	32.24	0.09	90.82 %	21,861.90	15.00 %	3,279.29	9.87 %	5,465.48
CMR1	3.85	3.38	0.00	87.82 %	2,641.20	10.00 %	264.12	9.87 %	528.24
BNR1	4.75	4.14	0.25	87.11 %	3,853.90	10.00 %	385.39	9.87 %	770.78
MDU5	6.71	5.74	0.00	85.44 %	6,656.10	10.00 %	665.61	9.87 %	998.42
KRR1	5.53	4.69	0.00	84.90 %	5,033.00	10.00 %	503.30	9.87 %	754.95
CBM1	7.53	6.36	0.00	84.47 %	6,901.90	10.00 %	690.19	9.87 %	1,035.29
PKM1	3.24	2.67	0.00	82.24 %	3,523.00	10.00 %	352.30	9.87 %	528.45
BTU1	3.13	2.50	0.00	79.96 %	3,765.80	0.00 %		9.87 %	376.58
DKI1	6.16	4.90	0.00	79.54 %	7,090.10	0.00 %		9.87 %	709.01
MNM1	3.79	2.81	0.40	74.18 %	2,835.80	0.00 %		9.87 %	283.58
PNI1	3.26	2.41	2.95	74.02 %	2,980.60	0.00 %		9.87 %	298.06
NTM1	4.52	3.06	-0.37	67.66 %	2,404.90	0.00 %		9.87 %	
DGL1	16.85	11.26	0.06	66.82 %	12,438.70	0.00 %		9.87 %	
ADP1	4.32	2.65	0.00	61.44 %	3,550.20	0.00 %		9.87 %	
ODM1	4.08	2.49	0.00	60.99 %	2,311.10	0.00 %		9.87 %	
KKD2	7.73	4.34	0.00	56.13 %	4,530.70	0.00 %		9.87 %	
MDU4	7.15	3.96	0.00	55.45 %	2,511.40	0.00 %		9.87 %	
SGP1	4.84	2.44	0.00	50.42 %	2,622.80	0.00 %		9.87 %	
USL1	7.15	2.97	0.00	41.51 %	3,928.90	0.00 %		9.87 %	
MLR1	5.48	2.09	0.00	38.20 %	3,125.50	0.00 %		9.87 %	
ATG1	10.92	4.15	0.00	37.97 %	3,910.90	0.00 %		9.87 %	
MDU3	8.79	3.16	1.96	35.96 %	3,089.90	0.00 %		9.87 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	2.45	4.63	0.00	188.54 %	6,477.60	40.00 %	2,591.04	9.87 %	2,591.04
DPM2	3.86	7.28	0.40	188.47 %	6,271.20	40.00 %	2,508.48	9.87 %	2,508.48
AVI1	3.90	5.80	0.00	148.70 %	5,477.80	40.00 %	2,191.12	9.87 %	2,191.12
KGM1	2.71	4.00	0.49	147.43 %	3,831.20	40.00 %	1,532.48	9.87 %	1,532.48
PDM1	2.54	3.17	0.00	124.84 %	3,810.50	40.00 %	1,524.20	9.87 %	1,524.20
KMD1	2.66	3.19	0.00	119.95 %	5,715.90	30.00 %	1,714.77	9.87 %	2,286.36
SYM2	3.71	4.28	0.00	115.61 %	3,808.40	30.00 %	1,142.52	9.87 %	1,523.36
GBM1	3.47	3.52	0.00	101.35 %	2,075.50	25.00 %	518.88	9.87 %	622.65
KGI1	4.53	4.37	0.00	96.63 %	3,829.90	20.00 %	765.98	9.87 %	957.48
UMP1	4.98	4.58	0.00	91.86 %	2,828.90	15.00 %	424.34	9.87 %	707.23
CNR1	3.95	3.37	0.00	85.21 %	3,248.30	10.00 %	324.83	9.87 %	487.25
TPR3	3.34	2.68	-1.23	80.11 %	5,017.40	10.00 %	501.74	9.87 %	501.74
CBE6	4.84	3.79	0.00	78.30 %	4,944.20	0.00 %		9.87 %	494.42
GDR1	3.66	2.86	-0.61	78.20 %	1,752.40	0.00 %		9.87 %	175.24
PLI1	8.66	6.46	0.00	74.52 %	6,398.20	0.00 %		9.87 %	639.82
CBE2	26.68	19.38	0.00	72.67 %	16,971.10	0.00 %		9.87 %	1,697.11
MPM1	4.79	3.46	0.92	72.22 %	4,157.60	0.00 %		9.87 %	415.76
UAM1	10.07	7.19	0.00	71.46 %	7,337.10	0.00 %		9.87 %	
TPR4	3.29	2.12	0.14	64.46 %	1,909.10	0.00 %		9.87 %	
TPR1	7.13	4.53	0.00	63.52 %	4,138.70	0.00 %		9.87 %	
CBE1	5.09	3.19	0.00	62.81 %	4,052.20	0.00 %		9.87 %	
SUL1	4.28	2.68	0.64	62.63 %	2,972.30	0.00 %		9.87 %	
KMR1	11.17	6.76	-0.55	60.50 %	7,355.40	0.00 %		9.87 %	
SNR1	6.91	3.68	0.00	53.32 %	4,489.70	0.00 %		9.87 %	
CBE4	8.50	4.47	-0.41	52.66 %	7,223.20	0.00 %		9.87 %	
TPR2	8.23	3.95	0.00	47.94 %	2,772.60	0.00 %		9.87 %	
ANR1	1.26	0.48	0.00	38.39 %	437.80	0.00 %		9.87 %	
CBE3	3.09	1.06	0.00	34.34 %	867.00	0.00 %		9.87 %	
KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	11.67	9.63	0.00	82.50 %	5,871.50	10.00 %	587.15	9.87 %	880.73
PAS1	3.81	2.00	0.00	52.47 %	1,999.70	0.00 %		9.87 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KML1	4.03	4.70	0.00	116.51 %	3,814.10	30.00 %	1,144.23	9.87 %	1,525.64
KKI2	10.20	10.47	0.00	102.71 %	8,482.90	25.00 %	2,120.73	9.87 %	2,544.87
MKM1	3.93	3.81	0.00	96.88 %	3,143.70	20.00 %	628.74	9.87 %	785.93
SJI1	7.57	6.90	0.20	91.04 %	3,797.60	15.00 %	569.64	9.87 %	949.40
TRK1	8.94	8.13	0.00	91.02 %	9,280.40	15.00 %	1,392.06	9.87 %	2,320.10
POY1	13.51	11.69	-0.36	86.55 %	13,758.50	10.00 %	1,375.85	9.87 %	2,751.70
ULP1	8.48	6.91	0.00	81.45 %	4,788.10	10.00 %	478.81	9.87 %	718.22
CUD1	16.68	13.48	0.01	80.84 %	12,319.50	10.00 %	1,231.95	9.87 %	1,231.95
CDM1	9.78	7.84	0.13	80.23 %	4,739.90	10.00 %	473.99	9.87 %	473.99
VPM1	3.32	2.31	0.00	69.62 %	1,061.60	0.00 %		9.87 %	
VPM2	8.00	5.51	0.00	68.89 %	3,398.40	0.00 %		9.87 %	
TDM1	6.89	4.70	0.00	68.19 %	3,141.70	0.00 %		9.87 %	
NVL2	8.79	5.87	0.00	66.80 %	3,384.30	0.00 %		9.87 %	
KLM1	8.55	5.71	0.00	66.74 %	6,421.10	0.00 %		9.87 %	
PRT1	6.64	3.88	0.00	58.46 %	2,711.50	0.00 %		9.87 %	
STP1	3.82	2.22	0.00	58.23 %	2,845.10	0.00 %		9.87 %	
TVM2	7.00	3.75	0.00	53.58 %	1,864.90	0.00 %		9.87 %	
TVM1	5.59	2.93	5.29	52.41 %	1,854.20	0.00 %		9.87 %	
VCM1	5.28	2.36	0.00	44.81 %	2,302.10	0.00 %		9.87 %	
POY2	12.06	4.78	0.00	39.66 %	4,515.30	0.00 %		9.87 %	

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PKD1	7.09	10.27	0.00	144.79 %	8,533.70	40.00 %	3,413.48	9.87 %	3,413.48
STU2	3.65	4.36	0.00	119.44 %	2,839.40	30.00 %	851.82	9.87 %	1,135.76
KYR1	4.05	4.54	0.57	112.12 %	3,947.90	30.00 %	1,184.37	9.87 %	1,579.16
VNR1	4.57	4.84	0.00	105.81 %	3,065.00	25.00 %	766.25	9.87 %	919.50
ASM1	4.72	4.90	0.00	103.87 %	4,631.70	25.00 %	1,157.93	9.87 %	1,389.51
KGL1	4.73	4.72	0.00	99.80 %	2,437.60	20.00 %	487.52	9.87 %	731.28
COL1	2.87	2.81	0.00	98.01 %	3,133.50	20.00 %	626.70	9.87 %	783.38
TKS1	10.66	9.93	0.12	93.12 %	9,097.40	15.00 %	1,364.61	9.87 %	2,274.35
TKS2	11.92	11.05	-0.05	92.68 %	7,845.90	15.00 %	1,176.89	9.87 %	1,961.48
TKY1	6.05	5.48	0.00	90.61 %	5,408.80	15.00 %	811.32	9.87 %	1,352.20
PDI1	5.14	4.65	0.00	90.51 %	4,794.90	15.00 %	719.24	9.87 %	1,198.73
RPM1	13.88	12.18	-0.45	87.76 %	10,562.90	10.00 %	1,056.29	9.87 %	2,112.58
KVT1	16.82	14.45	0.00	85.88 %	19,093.40	10.00 %	1,909.34	9.87 %	3,818.68
APK1	8.09	6.89	0.00	85.16 %	8,068.40	10.00 %	806.84	9.87 %	1,210.26
SNL1	7.06	5.72	0.00	81.05 %	4,200.90	10.00 %	420.09	9.87 %	420.09
VLY1	12.17	9.68	0.00	79.55 %	6,642.20	0.00 %		9.87 %	664.22
TVL1	34.65	25.00	0.39	72.15 %	22,443.90	0.00 %		9.87 %	
MAR1	12.87	9.24	0.00	71.76 %	7,707.00	0.00 %		9.87 %	
TUT2	14.75	10.48	0.00	71.02 %	9,257.60	0.00 %		9.87 %	
TVL2	4.30	3.04	0.00	70.69 %	1,328.80	0.00 %		9.87 %	
TUT1	39.09	26.87	0.03	68.74 %	29,308.50	0.00 %		9.87 %	
RND1	10.62	7.18	0.00	67.65 %	8,849.90	0.00 %		9.87 %	
TCN1	8.83	5.58	-0.04	63.17 %	7,046.00	0.00 %		9.87 %	
VNR2	18.52	11.56	0.00	62.41 %	11,861.70	0.00 %		9.87 %	
ARM1	3.41	2.13	0.00	62.37 %	1,361.70	0.00 %		9.87 %	
SDI1	6.74	4.00	0.00	59.36 %	2,663.80	0.00 %		9.87 %	
UDN1	4.46	2.63	-0.26	58.88 %	2,034.50	0.00 %		9.87 %	
SGT1	3.75	2.07	0.00	55.13 %	1,302.00	0.00 %		9.87 %	
SVK1	10.97	5.99	0.83	54.61 %	4,949.00	0.00 %		9.87 %	
KSM1	3.09	1.55	0.00	50.15 %	846.60	0.00 %		9.87 %	
MMT1	6.71	3.26	-0.10	48.67 %	4,171.00	0.00 %		9.87 %	
TYI1	8.78	4.03	0.00	45.88 %	6,450.80	0.00 %		9.87 %	
NGR1	30.88	14.14	0.07	45.81 %	9,828.90	0.00 %		9.87 %	
VKM1	7.22	2.66	0.00	36.81 %	3,914.60	0.00 %		9.87 %	
ERL1	5.79	1.59	0.00	27.54 %	2,079.50	0.00 %		9.87 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH48	12.15	18.99	0.11	156.21 %	48,861.50	40.00 %	19,544.60	9.87 %	19,544.60
MC10	3.43	3.83	0.00	111.67 %	2,503.00	30.00 %	750.90	9.87 %	1,001.20
MRM1	7.71	8.33	-0.03	108.06 %	11,268.80	25.00 %	2,817.20	9.87 %	3,380.64
CH08	19.25	17.52	0.00	91.03 %	26,018.20	15.00 %	3,902.73	9.87 %	6,504.55
CH28	11.22	10.19	0.00	90.81 %	14,571.40	15.00 %	2,185.71	9.87 %	3,642.85
TKM1	4.94	4.46	0.00	90.38 %	4,003.00	15.00 %	600.45	9.87 %	1,000.75
CH11	11.22	9.87	0.00	87.96 %	7,363.80	10.00 %	736.38	9.87 %	1,472.76
CH45	9.21	8.00	0.00	86.81 %	7,864.60	10.00 %	786.46	9.87 %	1,572.92
KNR1	7.47	6.46	0.00	86.46 %	5,148.00	10.00 %	514.80	9.87 %	1,029.60
GUD2	8.69	6.65	0.00	76.50 %	7,410.90	0.00 %		9.87 %	741.09
CH39	7.59	5.46	0.00	71.89 %	5,673.60	0.00 %		9.87 %	
CH14	22.66	15.69	0.48	69.25 %	14,951.90	0.00 %		9.87 %	
CH05	18.73	12.95	0.00	69.16 %	13,363.90	0.00 %		9.87 %	
AVD1	12.30	8.10	0.40	65.86 %	6,160.50	0.00 %		9.87 %	
CH07	16.15	10.54	0.00	65.29 %	10,121.40	0.00 %		9.87 %	
CH35	7.59	4.95	0.12	65.19 %	5,466.80	0.00 %		9.87 %	
GUD1	9.86	6.29	0.00	63.86 %	8,521.20	0.00 %		9.87 %	
MC09	2.21	1.38	0.00	62.60 %	749.00	0.00 %		9.87 %	
CH19	15.45	9.39	-0.25	60.79 %	11,180.00	0.00 %		9.87 %	
SKL1	7.39	4.43	0.00	60.01 %	6,648.80	0.00 %		9.87 %	
CH16	22.26	13.14	0.00	59.02 %	13,597.60	0.00 %		9.87 %	
CH30	12.86	7.44	0.00	57.85 %	4,469.60	0.00 %		9.87 %	
CH42	17.09	9.76	0.00	57.15 %	10,133.80	0.00 %		9.87 %	
CH26	3.61	2.01	0.00	55.65 %	2,584.80	0.00 %		9.87 %	
CH22	11.31	6.24	0.00	55.12 %	6,537.40	0.00 %		9.87 %	
CH38	7.45	3.70	0.00	49.71 %	3,735.40	0.00 %		9.87 %	
CH37	3.90	1.87	0.00	47.89 %	1,865.60	0.00 %		9.87 %	
CGL1	9.41	4.11	0.00	43.63 %	3,729.80	0.00 %		9.87 %	
CH40	8.16	3.15	0.00	38.56 %	1,363.10	0.00 %		9.87 %	
MC02	2.86	1.09	0.00	38.02 %	343.00	0.00 %		9.87 %	
CH29	3.90	1.30	0.00	33.35 %	1,558.70	0.00 %		9.87 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH27	3.31	4.87	0.00	147.17 %	5,475.50	40.00 %	2,190.20	9.87 %	2,190.20
CH06	11.15	13.03	0.00	116.80 %	9,377.50	30.00 %	2,813.25	9.87 %	3,751.00
PON1	6.13	5.99	0.00	97.80 %	4,878.00	20.00 %	975.60	9.87 %	1,219.50
UKI1	5.76	5.53	0.01	95.88 %	6,694.30	20.00 %	1,338.86	9.87 %	1,673.58
CH34	11.29	10.58	0.00	93.69 %	8,156.00	15.00 %	1,223.40	9.87 %	2,039.00
MC05	3.94	3.54	0.00	89.68 %	1,743.80	10.00 %	174.38	9.87 %	348.76
CH44	8.37	6.90	0.00	82.43 %	6,534.80	10.00 %	653.48	9.87 %	980.22
CH32	2.47	1.93	0.20	78.27 %	1,621.10	0.00 %		9.87 %	162.11
CH18	14.53	11.33	0.00	77.99 %	11,788.90	0.00 %		9.87 %	1,178.89
CH41	8.83	6.88	0.00	77.93 %	6,172.20	0.00 %		9.87 %	617.22
CH21	19.39	14.80	0.00	76.32 %	10,944.60	0.00 %		9.87 %	1,094.46
CH03	26.48	20.17	0.00	76.16 %	21,138.50	0.00 %		9.87 %	2,113.85
CH31	4.20	3.13	0.00	74.44 %	2,637.50	0.00 %		9.87 %	263.75
CH43	7.82	5.69	0.00	72.73 %	5,019.70	0.00 %		9.87 %	501.97
CH17	5.97	4.15	0.00	69.56 %	5,222.80	0.00 %		9.87 %	
CH24	11.32	7.74	0.00	68.38 %	6,915.10	0.00 %		9.87 %	
MJR1	12.06	8.19	0.00	67.92 %	6,774.60	0.00 %		9.87 %	
MC06	2.94	1.86	0.00	63.29 %	960.40	0.00 %		9.87 %	
CH12	14.01	8.58	0.00	61.22 %	10,614.40	0.00 %		9.87 %	
CH36	4.89	2.74	0.00	56.01 %	2,773.20	0.00 %		9.87 %	
GPD1	9.24	5.17	0.00	55.90 %	4,407.10	0.00 %		9.87 %	
CH15	29.78	16.32	0.00	54.80 %	14,404.30	0.00 %		9.87 %	
CH20	14.89	8.03	0.00	53.95 %	5,628.50	0.00 %		9.87 %	
CH33	10.22	5.26	0.06	51.43 %	7,179.30	0.00 %		9.87 %	
CH09	11.47	5.00	0.00	43.54 %	3,472.20	0.00 %		9.87 %	
CH46	6.02	2.34	3.71	38.84 %	4,062.80	0.00 %		9.87 %	
CH23	5.40	2.06	0.00	38.21 %	1,608.00	0.00 %		9.87 %	
MC08	1.35	0.26	0.00	18.86 %	92.00	0.00 %		9.87 %	
CH01	1.41	0.18	0.00	12.60 %	267.00	0.00 %		9.87 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	9.82	0.00	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	10.21	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.04	0.00	0.00 %	0.00	0.00 %		0.00 %	