



# TN-Sales Spot Commission Details 02/05/2026 11:45 PM

**Accu.Target** 3,823.24 L     
 **Sales** 7,639.03 L     
 **Achieved %** 199.81 %     
 **HO Budget+%** 0.00 %     
 **Total Com.** 92.87 L

Note : Sales Period is From :01-May-2026 To :02-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TRICHY-01	479.41	1,146.65	239.18 %	0.00	0.00 %	0.00
WEST-01	226.16	536.08	237.03 %	0.00	0.00 %	0.00
WEST-02	316.74	729.25	230.24 %	0.00	0.00 %	0.00
SOUTH-03	437.16	964.10	220.53 %	144,000.00	0.00 %	144,000.00
NORTH ARCOT	264.24	541.19	204.81 %	80,000.00	0.00 %	80,000.00
SOUTH ARCOT	287.00	564.69	196.76 %	80,000.00	0.00 %	80,000.00
CHENNAI-02	475.27	843.29	177.43 %	128,000.00	0.00 %	128,000.00
CHENNAI-01	591.19	1,015.88	171.84 %	160,000.00	0.00 %	160,000.00
SOUTH-01	613.09	1,048.06	170.95 %	0.00	0.00 %	0.00
KL-SOUTH	52.17	72.31	138.60 %	0.00	0.00 %	0.00
KL-NORTH	80.80	107.20	132.67 %	0.00	0.00 %	0.00
OTHERS	0.00	70.34	0.00 %	0.00	0.00 %	0.00
<b>Total</b>	<b>3,823.24</b>	<b>7,639.03</b>	<b>199.81 %</b>		<b>0.00 %</b>	

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	103.84	273.21	263.10%	80,000.00	0.00 %	80,000.00
	TNJ1	111.56	289.19	259.23%	80,000.00	0.00 %	80,000.00
	TRY1	143.49	320.72	223.51%	120,000.00	0.00 %	120,000.00
	PBR1	120.53	263.54	218.65%	80,000.00	0.00 %	80,000.00

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	24.86	68.99	277.55%	0.00	0.00 %	0.00
	PLI1	30.50	80.09	262.56%	0.00	0.00 %	0.00
	TPR1	25.90	67.08	258.99%	0.00	0.00 %	0.00
	UAM1	33.79	78.89	233.48%	0.00	0.00 %	0.00
CBE1	111.11	241.03	216.93%	80,000.00	0.00 %	80,000.00	

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SLM1	96.79	234.72	242.50%	80,000.00	0.00 %	80,000.00
	ERD1	92.59	222.23	240.02%	80,000.00	0.00 %	80,000.00
	HSR1	62.97	145.12	230.45%	40,000.00	0.00 %	40,000.00
	MTR1	64.39	127.18	197.51%	40,000.00	0.00 %	40,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	42.54	109.69	257.86%	40,000.00	0.00 %	40,000.00
	MDU1	169.46	420.89	248.37%	160,000.00	0.00 %	160,000.00
	KKD2	97.72	192.28	196.77%	40,000.00	0.00 %	40,000.00
	TEN1	49.51	93.75	189.38%	0.00	0.00 %	0.00
SVG1	77.94	147.48	189.21%	40,000.00	0.00 %	40,000.00	

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	80.96	186.41	230.26%	40,000.00	0.00 %	40,000.00
	NA01	97.06	193.02	198.86%	40,000.00	0.00 %	40,000.00
	NA03	86.22	161.76	187.61%	40,000.00	0.00 %	40,000.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	105.33	236.39	224.42%	80,000.00	0.00 %	80,000.00
	SA03	75.33	139.68	185.43%	40,000.00	0.00 %	40,000.00
	SA01	106.34	188.61	177.38%	40,000.00	0.00 %	40,000.00
CHENNAI- 02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	113.61	231.35	203.64%	80,000.00	0.00 %	80,000.00
	CH01	128.37	229.22	178.56%	80,000.00	0.00 %	80,000.00
	CH04	126.02	208.30	165.29%	80,000.00	0.00 %	80,000.00
	CH09	107.27	174.43	162.60%	40,000.00	0.00 %	40,000.00
CHENNAI- 01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	106.50	206.10	193.52%	80,000.00	0.00 %	80,000.00
	CH05	146.19	272.47	186.38%	80,000.00	0.00 %	80,000.00
	CH06	126.11	222.12	176.14%	80,000.00	0.00 %	80,000.00
	CH03	98.04	154.82	157.92%	40,000.00	0.00 %	40,000.00
	CH10	114.35	160.37	140.24%	40,000.00	0.00 %	40,000.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVL1	102.91	200.67	195.00%	80,000.00	0.00 %	80,000.00
	KVT1	111.22	212.29	190.87%	80,000.00	0.00 %	80,000.00
	VNR1	70.94	134.30	189.31%	40,000.00	0.00 %	40,000.00
	TKS1	82.95	139.78	168.52%	40,000.00	0.00 %	40,000.00
	TUT1	147.20	230.15	156.35%	80,000.00	0.00 %	80,000.00
	NGR1	97.87	130.87	133.72%	40,000.00	0.00 %	40,000.00
KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	52.17	72.31	138.60%	0.00	0.00 %	0.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KZD1	80.80	107.20	132.67%	40,000.00	0.00 %	40,000.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	(0.04)	0.00%	0.00	0.00 %	0.00
	CH02	0.00	26.30	0.00%	0.00	0.00 %	0.00
	HO01	0.00	35.90	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	(0.08)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	8.28	0.00%	0.00	0.00 %	0.00

**TRICHY-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	4.39	16.25	0.00	370.08 %	9,696.32	40.00 %	3,878.53	0.00 %	3,878.53
KUM2	7.07	23.65	0.05	334.47 %	17,639.95	40.00 %	7,055.98	0.00 %	7,055.98
TVR2	19.89	64.90	0.20	326.33 %	67,880.65	40.00 %	27,152.26	0.00 %	27,152.26
KIK1	8.63	27.60	0.00	319.92 %	49,653.81	40.00 %	19,861.52	0.00 %	19,861.52
MDI1	16.82	51.27	0.00	304.81 %	57,493.25	40.00 %	22,997.30	0.00 %	22,997.30
TRY2	7.06	21.15	0.00	299.37 %	20,522.20	40.00 %	8,208.88	0.00 %	8,208.88
APM1	6.47	19.29	0.12	298.29 %	28,396.78	40.00 %	11,358.71	0.00 %	11,358.71
NGT1	12.71	36.69	0.02	288.57 %	62,869.96	40.00 %	25,147.98	0.00 %	25,147.98
MSI1	9.73	27.99	0.00	287.59 %	25,480.60	40.00 %	10,192.24	0.00 %	10,192.24
ORU1	7.83	22.30	0.00	284.64 %	23,326.64	40.00 %	9,330.66	0.00 %	9,330.66
NMM1	6.91	18.12	2.30	262.31 %	23,758.08	40.00 %	9,503.23	0.00 %	9,503.23
PTK1	19.05	48.84	0.29	256.34 %	59,848.52	40.00 %	23,939.41	0.00 %	23,939.41
MVM1	23.25	58.33	0.09	250.86 %	83,103.56	40.00 %	33,241.42	0.00 %	33,241.42
TYR1	14.22	35.31	0.04	248.26 %	46,725.70	40.00 %	18,690.28	0.00 %	18,690.28
PDK1	9.63	23.80	0.00	247.32 %	36,812.19	40.00 %	14,724.88	0.00 %	14,724.88
TNJ2	24.47	60.36	0.00	246.68 %	66,658.58	40.00 %	26,663.43	0.00 %	26,663.43
TRY3	13.90	33.32	0.00	239.72 %	36,050.64	40.00 %	14,420.26	0.00 %	14,420.26
TVR1	10.68	25.10	0.18	235.14 %	23,576.70	40.00 %	9,430.68	0.00 %	9,430.68
TNJ1	30.00	69.01	0.15	229.99 %	79,944.11	40.00 %	31,977.64	0.00 %	31,977.64
KRN1	6.45	14.79	0.00	229.27 %	16,415.71	40.00 %	6,566.28	0.00 %	6,566.28
TRY1	88.90	194.44	0.03	218.72 %	263,665.62	40.00 %	105,466.25	0.00 %	105,466.25
AYR1	12.35	26.96	0.00	218.37 %	32,890.38	40.00 %	13,156.15	0.00 %	13,156.15
TTP1	13.58	29.36	0.00	216.23 %	38,009.66	40.00 %	15,203.86	0.00 %	15,203.86
JKM1	15.14	30.93	0.00	204.38 %	45,625.60	40.00 %	18,250.24	0.00 %	18,250.24
PBR2	31.80	62.50	0.00	196.57 %	62,963.98	40.00 %	25,185.59	0.00 %	25,185.59
TRY4	17.55	33.22	0.00	189.28 %	40,639.50	40.00 %	16,255.80	0.00 %	16,255.80
KUM1	26.90	49.67	0.00	184.63 %	49,220.83	40.00 %	19,688.33	0.00 %	19,688.33
PBR1	14.04	21.51	0.00	153.19 %	12,795.45	40.00 %	5,118.18	0.00 %	5,118.18

**WEST-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CBE3	3.21	15.00	0.00	466.58 %	6,966.02	40.00 %	2,786.41	0.00 %	2,786.41
UMP1	5.03	21.61	0.00	429.24 %	15,599.64	40.00 %	6,239.86	0.00 %	6,239.86
CBE1	6.17	26.18	0.18	424.59 %	22,719.52	40.00 %	9,087.81	0.00 %	9,087.81
AVI1	4.05	15.78	0.00	389.27 %	24,468.76	40.00 %	9,787.50	0.00 %	9,787.50
ANR1	1.79	6.90	0.00	385.35 %	6,165.99	40.00 %	2,466.40	0.00 %	2,466.40
TPR1	10.26	31.97	0.18	311.48 %	37,200.19	40.00 %	14,880.08	0.00 %	14,880.08
TPR4	4.22	12.54	0.30	297.23 %	14,525.92	40.00 %	5,810.37	0.00 %	5,810.37
MPM1	6.47	19.18	0.59	296.21 %	19,853.45	40.00 %	7,941.38	0.00 %	7,941.38
KGM1	4.61	13.41	0.00	290.95 %	20,142.47	40.00 %	8,056.99	0.00 %	8,056.99
GBM1	5.53	15.97	0.00	288.79 %	14,364.99	40.00 %	5,746.00	0.00 %	5,746.00
KMR1	12.72	33.22	0.00	261.22 %	39,519.67	40.00 %	15,807.87	0.00 %	15,807.87
UAM1	8.51	22.22	0.00	261.00 %	9,792.91	40.00 %	3,917.16	0.00 %	3,917.16
PDM1	4.51	11.76	0.00	260.66 %	17,898.20	40.00 %	7,159.28	0.00 %	7,159.28
CNR1	4.17	10.79	0.00	258.96 %	7,140.42	40.00 %	2,856.17	0.00 %	2,856.17
TPR2	9.04	21.46	0.53	237.41 %	27,685.94	40.00 %	11,074.38	0.00 %	11,074.38
PPI1	3.99	8.96	0.00	224.29 %	8,552.36	40.00 %	3,420.94	0.00 %	3,420.94
PLI1	10.09	22.36	0.25	221.53 %	20,989.26	40.00 %	8,395.70	0.00 %	8,395.70
GDR1	4.07	8.80	0.00	216.23 %	7,082.15	40.00 %	2,832.86	0.00 %	2,832.86
TPR3	6.60	13.65	0.42	206.89 %	20,254.77	40.00 %	8,101.91	0.00 %	8,101.91
SUL1	4.72	9.61	0.53	203.49 %	19,616.65	40.00 %	7,846.66	0.00 %	7,846.66
CBE4	10.97	22.14	0.14	201.77 %	40,408.62	40.00 %	16,163.45	0.00 %	16,163.45
CBE2	46.86	91.78	0.03	195.86 %	118,499.13	40.00 %	47,399.65	0.00 %	47,399.65
KGI1	5.05	9.60	0.00	190.26 %	4,289.25	40.00 %	1,715.70	0.00 %	1,715.70
SNR1	9.19	16.67	0.30	181.48 %	25,043.40	40.00 %	10,017.36	0.00 %	10,017.36
CBE6	11.26	20.36	0.00	180.92 %	23,632.30	40.00 %	9,452.92	0.00 %	9,452.92
DPM2	6.25	10.94	0.00	175.03 %	14,027.15	40.00 %	5,610.86	0.00 %	5,610.86
SYM2	5.27	8.83	0.20	167.68 %	9,105.55	40.00 %	3,642.22	0.00 %	3,642.22
KMD1	5.52	8.30	0.00	150.45 %	10,452.67	40.00 %	4,181.07	0.00 %	4,181.07
CBE5	6.02	6.08	0.00	100.96 %	11,348.05	25.00 %	2,837.01	0.00 %	2,837.01

**WEST-02**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	7.56	30.05	0.00	397.40 %	30,634.94	40.00 %	12,253.98	0.00 %	12,253.98
SLM2	10.82	38.80	0.00	358.56 %	29,782.71	40.00 %	11,913.08	0.00 %	11,913.08
BMD1	4.17	13.48	0.00	323.39 %	14,352.30	40.00 %	5,740.92	0.00 %	5,740.92
EDP1	4.33	13.47	0.00	311.38 %	13,702.26	40.00 %	5,480.90	0.00 %	5,480.90
KVP1	5.13	14.97	0.00	291.85 %	12,004.65	40.00 %	4,801.86	0.00 %	4,801.86
DPR1	3.99	11.53	0.00	289.03 %	8,615.74	40.00 %	3,446.30	0.00 %	3,446.30
PLC1	4.89	14.08	0.00	287.85 %	17,586.70	40.00 %	7,034.68	0.00 %	7,034.68
ERD1	18.74	53.85	0.00	287.42 %	82,261.20	40.00 %	32,904.48	0.00 %	32,904.48
DPR2	5.50	15.38	0.06	279.82 %	17,703.19	40.00 %	7,081.28	0.00 %	7,081.28
PDR1	4.00	11.04	0.00	276.26 %	22,194.60	40.00 %	8,877.84	0.00 %	8,877.84
ERD2	20.39	56.29	0.13	276.05 %	114,316.61	40.00 %	45,726.64	0.00 %	45,726.64
TCG1	6.27	16.86	0.63	268.87 %	16,555.05	40.00 %	6,622.02	0.00 %	6,622.02
SLM3	14.90	38.80	0.16	260.38 %	49,767.22	40.00 %	19,906.89	0.00 %	19,906.89
ATU1	12.71	30.80	0.00	242.25 %	31,655.66	40.00 %	12,662.26	0.00 %	12,662.26
SLM1	27.52	66.40	0.00	241.31 %	79,043.20	40.00 %	31,617.28	0.00 %	31,617.28
CMI1	3.74	8.79	0.00	234.85 %	12,875.45	40.00 %	5,150.18	0.00 %	5,150.18
APN1	6.92	16.24	0.00	234.70 %	25,429.46	40.00 %	10,171.78	0.00 %	10,171.78
NKL2	12.65	29.27	0.00	231.35 %	33,429.88	40.00 %	13,371.95	0.00 %	13,371.95
KAM1	6.17	13.59	0.00	220.29 %	16,496.04	40.00 %	6,598.42	0.00 %	6,598.42
PMP1	6.48	14.21	0.00	219.19 %	11,359.11	40.00 %	4,543.64	0.00 %	4,543.64
TRM1	10.54	21.65	0.39	205.48 %	22,154.90	40.00 %	8,861.96	0.00 %	8,861.96
SGI1	4.95	9.58	0.00	193.44 %	6,117.11	40.00 %	2,446.84	0.00 %	2,446.84
RSP1	10.73	20.76	0.00	193.39 %	20,042.04	40.00 %	8,016.82	0.00 %	8,016.82
MTR1	11.03	21.17	0.60	191.98 %	31,770.77	40.00 %	12,708.31	0.00 %	12,708.31
KMM1	7.16	13.32	0.00	186.05 %	12,378.72	40.00 %	4,951.49	0.00 %	4,951.49
SGG1	3.86	6.99	0.84	180.93 %	9,075.73	40.00 %	3,630.29	0.00 %	3,630.29
HRR1	8.23	14.57	0.89	177.04 %	13,435.55	40.00 %	5,374.22	0.00 %	5,374.22
HSR2	16.00	28.17	0.00	175.99 %	26,160.50	40.00 %	10,464.20	0.00 %	10,464.20
HSR1	11.79	20.49	0.00	173.85 %	22,578.43	40.00 %	9,031.37	0.00 %	9,031.37
EPI1	7.68	12.27	0.60	159.78 %	12,083.89	40.00 %	4,833.56	0.00 %	4,833.56
MCR1	8.99	13.71	0.65	152.54 %	15,666.11	40.00 %	6,266.44	0.00 %	6,266.44
VPD1	11.92	17.95	0.00	150.62 %	24,880.95	40.00 %	9,952.38	0.00 %	9,952.38
OML1	11.96	15.69	0.00	131.22 %	14,548.01	40.00 %	5,819.20	0.00 %	5,819.20
VKL1	5.04	5.06	0.00	100.35 %	7,319.97	25.00 %	1,829.99	0.00 %	1,829.99

**SOUTH-03**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
DGL1	43.87	174.85	0.09	398.59 %	59,066.90	40.00 %	23,626.76	0.00 %	23,626.76
KRR1	11.92	42.28	0.00	354.81 %	54,824.40	40.00 %	21,929.76	0.00 %	21,929.76
MPA1	10.58	35.57	0.00	336.26 %	67,086.52	40.00 %	26,834.61	0.00 %	26,834.61
KKD3	14.61	48.57	0.00	332.37 %	73,659.87	40.00 %	29,463.95	0.00 %	29,463.95
TEN1	6.97	19.13	0.00	274.28 %	17,334.11	40.00 %	6,933.64	0.00 %	6,933.64
MDU2	22.77	60.97	0.11	267.75 %	79,288.49	40.00 %	31,715.40	0.00 %	31,715.40
CMR1	5.72	15.09	0.53	263.99 %	8,152.84	40.00 %	3,261.14	0.00 %	3,261.14
DGL2	9.60	22.04	0.00	229.66 %	22,771.86	40.00 %	9,108.74	0.00 %	9,108.74
MLR1	7.74	17.72	0.00	229.06 %	19,728.24	40.00 %	7,891.30	0.00 %	7,891.30
PNV2	5.92	13.46	0.00	227.48 %	9,365.47	40.00 %	3,746.19	0.00 %	3,746.19
BTU1	4.35	9.83	0.00	225.99 %	7,504.54	40.00 %	3,001.82	0.00 %	3,001.82
MDU7	13.98	31.21	0.00	223.28 %	36,527.46	40.00 %	14,610.98	0.00 %	14,610.98
PNI1	5.83	12.53	0.54	214.90 %	9,685.85	40.00 %	3,874.34	0.00 %	3,874.34
MDU1	42.08	88.01	0.10	209.16 %	69,579.38	40.00 %	27,831.75	0.00 %	27,831.75
PKM1	4.19	8.69	0.00	207.31 %	10,332.73	40.00 %	4,133.09	0.00 %	4,133.09
TPT1	12.18	24.03	0.00	197.37 %	34,314.14	40.00 %	13,725.66	0.00 %	13,725.66
NKI1	5.63	11.12	0.16	197.33 %	6,870.76	40.00 %	2,748.30	0.00 %	2,748.30
PVI1	11.36	21.47	0.00	188.98 %	36,144.11	40.00 %	14,457.64	0.00 %	14,457.64
MDU3	11.49	21.55	0.00	187.49 %	14,837.88	40.00 %	5,935.15	0.00 %	5,935.15
DKI1	12.91	23.14	0.00	179.30 %	45,066.82	40.00 %	18,026.73	0.00 %	18,026.73
USL1	7.53	13.49	0.76	179.19 %	8,854.37	40.00 %	3,541.75	0.00 %	3,541.75
BNR1	5.82	10.35	0.00	177.71 %	10,984.43	40.00 %	4,393.77	0.00 %	4,393.77
SVG1	12.04	21.07	0.00	175.06 %	26,550.01	40.00 %	10,620.00	0.00 %	10,620.00
KYK1	7.27	12.71	0.00	174.73 %	12,918.22	40.00 %	5,167.29	0.00 %	5,167.29
TEN2	10.07	16.61	0.17	164.92 %	11,141.73	40.00 %	4,456.69	0.00 %	4,456.69
SGP1	6.38	10.49	0.00	164.42 %	12,930.98	40.00 %	5,172.39	0.00 %	5,172.39
TDI1	9.67	15.71	0.00	162.58 %	27,362.08	40.00 %	10,944.83	0.00 %	10,944.83
MNM1	6.45	10.39	1.20	161.04 %	10,163.77	40.00 %	4,065.51	0.00 %	4,065.51
TMM1	14.01	22.19	0.00	158.37 %	15,421.60	40.00 %	6,168.64	0.00 %	6,168.64
CBM1	9.99	15.80	0.00	158.15 %	25,423.86	40.00 %	10,169.54	0.00 %	10,169.54
ODM1	5.71	8.99	0.00	157.42 %	2,453.60	40.00 %	981.44	0.00 %	981.44
MDU5	7.34	11.43	0.00	155.85 %	10,636.82	40.00 %	4,254.73	0.00 %	4,254.73
KPT1	5.39	8.13	0.43	150.82 %	10,813.55	40.00 %	4,325.42	0.00 %	4,325.42
MDU6	20.82	29.49	0.00	141.64 %	28,695.51	40.00 %	11,478.20	0.00 %	11,478.20
ATG1	18.24	25.01	0.60	137.07 %	33,195.63	40.00 %	13,278.25	0.00 %	13,278.25
NTM1	8.50	10.32	0.05	121.34 %	9,643.92	40.00 %	3,857.57	0.00 %	3,857.57
ADP1	6.74	8.08	0.00	120.01 %	7,531.84	40.00 %	3,012.74	0.00 %	3,012.74
MDU4	11.50	12.55	0.00	109.16 %	7,266.53	25.00 %	1,816.63	0.00 %	1,816.63

**NORTH ARCOT**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ARC2	6.89	20.50	0.00	297.29 %	23,944.98	40.00 %	9,577.99	0.00 %	9,577.99
VEL2	15.67	45.01	0.12	287.21 %	72,782.20	40.00 %	29,112.88	0.00 %	29,112.88
VEL1	13.97	38.05	0.00	272.41 %	47,867.72	40.00 %	19,147.09	0.00 %	19,147.09
AKM1	13.24	34.15	0.14	257.97 %	41,719.43	40.00 %	16,687.77	0.00 %	16,687.77
WJP1	7.61	19.33	0.00	254.10 %	26,594.96	40.00 %	10,637.98	0.00 %	10,637.98
PTU1	3.89	9.59	0.00	246.70 %	9,807.45	40.00 %	3,922.98	0.00 %	3,922.98
VNB1	6.30	15.26	0.00	242.09 %	22,488.11	40.00 %	8,995.24	0.00 %	8,995.24
SLG1	6.05	14.22	0.00	235.19 %	18,769.38	40.00 %	7,507.75	0.00 %	7,507.75
TRR1	13.56	30.28	0.16	223.28 %	31,064.46	40.00 %	12,425.78	0.00 %	12,425.78
WJD1	10.29	22.44	0.01	218.05 %	44,854.74	40.00 %	17,941.90	0.00 %	17,941.90
ANI1	7.63	16.51	0.00	216.25 %	19,751.38	40.00 %	7,900.55	0.00 %	7,900.55
TRL1	19.09	39.34	0.14	206.13 %	26,307.11	40.00 %	10,522.84	0.00 %	10,522.84
ABR1	10.29	21.20	0.46	206.09 %	19,788.12	40.00 %	7,915.25	0.00 %	7,915.25
UGI1	4.49	8.71	0.00	193.96 %	6,312.00	40.00 %	2,524.80	0.00 %	2,524.80
GDM1	8.29	15.92	0.10	192.08 %	15,001.27	40.00 %	6,000.51	0.00 %	6,000.51
CPT1	6.80	12.94	0.00	190.16 %	18,675.43	40.00 %	7,470.17	0.00 %	7,470.17
TRT1	10.00	18.52	0.61	185.29 %	14,739.66	40.00 %	5,895.86	0.00 %	5,895.86
KPM1	10.85	18.70	0.00	172.39 %	23,479.56	40.00 %	9,391.82	0.00 %	9,391.82
VSI1	12.70	21.42	0.00	168.74 %	25,737.09	40.00 %	10,294.84	0.00 %	10,294.84
SBR1	17.89	30.04	0.08	167.86 %	46,886.57	40.00 %	18,754.63	0.00 %	18,754.63
CGM1	7.47	12.19	0.00	163.13 %	12,455.38	40.00 %	4,982.15	0.00 %	4,982.15
PLR1	5.41	8.50	0.00	157.31 %	9,028.15	40.00 %	3,611.26	0.00 %	3,611.26
CYR1	8.43	13.03	0.00	154.66 %	20,328.23	40.00 %	8,131.29	0.00 %	8,131.29
KPM2	32.12	48.36	0.01	150.55 %	59,467.01	40.00 %	23,786.80	0.00 %	23,786.80
BGR1	5.32	6.98	0.00	131.09 %	7,802.46	40.00 %	3,120.98	0.00 %	3,120.98

**SOUTH ARCOT**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VCM1	2.58	7.94	0.00	307.36 %	7,830.55	40.00 %	3,132.22	0.00 %	3,132.22
KML1	9.83	27.81	0.00	283.02 %	33,554.18	40.00 %	13,421.67	0.00 %	13,421.67
ULP1	14.36	34.29	0.00	238.84 %	31,407.55	40.00 %	12,563.02	0.00 %	12,563.02
SJI2	11.73	27.93	0.00	238.18 %	29,490.82	40.00 %	11,796.33	0.00 %	11,796.33
PRT1	13.04	31.00	0.00	237.71 %	40,521.47	40.00 %	16,208.59	0.00 %	16,208.59
MKM1	5.33	12.63	0.14	236.75 %	19,174.50	40.00 %	7,669.80	0.00 %	7,669.80
VCM2	9.68	22.48	0.00	232.21 %	21,337.96	40.00 %	8,535.18	0.00 %	8,535.18
VPM2	13.87	30.98	0.00	223.27 %	35,283.25	40.00 %	14,113.30	0.00 %	14,113.30
KKI2	15.29	33.35	0.00	218.13 %	24,335.71	40.00 %	9,734.28	0.00 %	9,734.28
TRK1	16.45	33.18	0.00	201.68 %	41,260.54	40.00 %	16,504.22	0.00 %	16,504.22
NVL2	17.09	34.35	0.00	200.98 %	44,336.72	40.00 %	17,734.69	0.00 %	17,734.69
STP1	5.39	10.73	0.00	199.10 %	14,490.39	40.00 %	5,796.16	0.00 %	5,796.16
CUD1	29.85	59.00	0.00	197.62 %	88,335.46	40.00 %	35,334.18	0.00 %	35,334.18
KLM1	14.16	27.61	0.19	195.02 %	45,814.83	40.00 %	18,325.93	0.00 %	18,325.93
CDM1	18.08	34.44	0.00	190.55 %	37,711.72	40.00 %	15,084.69	0.00 %	15,084.69
VPM1	6.59	11.46	0.00	173.90 %	9,978.85	40.00 %	3,991.54	0.00 %	3,991.54
POY1	32.19	53.29	0.00	165.53 %	59,102.51	40.00 %	23,641.00	0.00 %	23,641.00
TVM1	7.95	12.52	0.00	157.61 %	8,277.99	40.00 %	3,311.20	0.00 %	3,311.20
TDM1	9.62	14.09	0.91	146.45 %	10,285.01	40.00 %	4,114.00	0.00 %	4,114.00
POY2	24.80	36.09	0.00	145.54 %	76,838.62	40.00 %	30,735.45	0.00 %	30,735.45
TVM2	9.12	9.52	0.00	104.41 %	7,247.03	25.00 %	1,811.76	0.00 %	1,811.76

**CHENNAI-02**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH17	16.50	45.36	0.00	274.85 %	76,828.94	40.00 %	30,731.58	0.00 %	30,731.58
CH27	4.60	11.86	0.00	257.71 %	16,309.90	40.00 %	6,523.96	0.00 %	6,523.96
MC05	2.83	7.27	0.02	257.18 %	3,306.55	40.00 %	1,322.62	0.00 %	1,322.62
CH15	42.95	96.86	0.00	225.54 %	117,763.86	40.00 %	47,105.54	0.00 %	47,105.54
UKI1	9.42	20.73	0.00	220.11 %	31,978.32	40.00 %	12,791.33	0.00 %	12,791.33
CH24	20.46	44.86	0.00	219.22 %	65,386.76	40.00 %	26,154.70	0.00 %	26,154.70
CH06	18.15	36.24	0.00	199.71 %	55,901.49	40.00 %	22,360.60	0.00 %	22,360.60
CH31	7.62	14.55	1.43	190.97 %	20,890.32	40.00 %	8,356.13	0.00 %	8,356.13
GPD1	10.59	19.99	0.00	188.86 %	22,160.15	40.00 %	8,864.06	0.00 %	8,864.06
CH41	17.06	32.07	0.00	187.98 %	63,252.00	40.00 %	25,300.80	0.00 %	25,300.80
CH23	10.05	18.87	0.35	187.79 %	33,413.75	40.00 %	13,365.50	0.00 %	13,365.50
CH50	17.67	32.09	0.00	181.61 %	63,035.32	40.00 %	25,214.13	0.00 %	25,214.13
CH36	7.20	13.06	0.00	181.34 %	12,690.66	40.00 %	5,076.26	0.00 %	5,076.26
CH03	43.18	77.91	0.04	180.43 %	118,743.73	40.00 %	47,497.49	0.00 %	47,497.49
CH46	8.08	14.32	0.00	177.17 %	24,380.76	40.00 %	9,752.30	0.00 %	9,752.30
PON1	9.35	16.00	0.00	171.13 %	25,177.51	40.00 %	10,071.00	0.00 %	10,071.00
CH34	18.83	32.20	0.36	171.06 %	40,101.74	40.00 %	16,040.70	0.00 %	16,040.70
CH43	12.99	21.58	0.00	166.16 %	15,691.92	40.00 %	6,276.77	0.00 %	6,276.77
CH21	30.49	49.63	0.00	162.76 %	67,718.95	40.00 %	27,087.58	0.00 %	27,087.58
CH18	23.47	37.18	0.00	158.43 %	70,280.33	40.00 %	28,112.13	0.00 %	28,112.13
MJR1	18.70	28.11	0.52	150.33 %	23,616.34	40.00 %	9,446.54	0.00 %	9,446.54
CH33	19.14	28.23	0.00	147.44 %	45,673.02	40.00 %	18,269.21	0.00 %	18,269.21
CH44	17.81	26.10	0.00	146.54 %	27,360.31	40.00 %	10,944.12	0.00 %	10,944.12
CH32	3.16	4.62	0.00	146.45 %	5,277.80	40.00 %	2,111.12	0.00 %	2,111.12
CH12	32.21	46.78	0.00	145.25 %	65,885.92	40.00 %	26,354.37	0.00 %	26,354.37
CH20	24.68	34.35	0.01	139.18 %	53,977.10	40.00 %	21,590.84	0.00 %	21,590.84
CH51	21.03	27.08	0.00	128.77 %	38,079.50	40.00 %	15,231.80	0.00 %	15,231.80
MC06	4.32	4.56	0.00	105.44 %	2,953.25	25.00 %	738.31	0.00 %	738.31
CH01	2.74	0.83	0.00	30.19 %	251.00	0.00 %		0.00 %	

**CHENNAI-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH30	17.79	50.69	0.00	285.00 %	73,330.13	40.00 %	29,332.05	0.00 %	29,332.05
CH39	9.09	22.40	0.00	246.55 %	35,227.85	40.00 %	14,091.14	0.00 %	14,091.14
CH48	20.37	48.27	0.00	236.94 %	94,028.47	40.00 %	37,611.39	0.00 %	37,611.39
CH47	26.11	59.59	0.00	228.25 %	88,257.70	40.00 %	35,303.08	0.00 %	35,303.08
CH19	27.51	60.91	0.03	221.43 %	74,812.65	40.00 %	29,925.06	0.00 %	29,925.06
GUD1	15.71	33.10	0.00	210.72 %	53,767.46	40.00 %	21,506.98	0.00 %	21,506.98
CGL1	10.91	22.35	0.00	204.89 %	32,478.07	40.00 %	12,991.23	0.00 %	12,991.23
CH35	15.29	31.29	0.19	204.65 %	52,574.56	40.00 %	21,029.82	0.00 %	21,029.82
CH38	10.97	21.69	0.00	197.72 %	28,021.22	40.00 %	11,208.49	0.00 %	11,208.49
CH07	25.72	50.37	0.00	195.84 %	56,702.03	40.00 %	22,680.81	0.00 %	22,680.81
CH05	35.60	68.96	0.18	193.70 %	73,019.87	40.00 %	29,207.95	0.00 %	29,207.95
CH37	8.84	16.91	0.00	191.35 %	27,434.77	40.00 %	10,973.91	0.00 %	10,973.91
MRM1	15.35	29.29	0.00	190.81 %	29,293.31	40.00 %	11,717.32	0.00 %	11,717.32
CH25	19.38	36.96	0.00	190.75 %	49,152.34	40.00 %	19,660.94	0.00 %	19,660.94
CH45	16.52	29.78	0.00	180.27 %	39,067.80	40.00 %	15,627.12	0.00 %	15,627.12
AVD1	20.16	35.53	0.00	176.24 %	39,775.95	40.00 %	15,910.38	0.00 %	15,910.38
CH28	24.44	39.59	0.00	161.97 %	91,908.57	40.00 %	36,763.43	0.00 %	36,763.43
CH40	8.71	13.85	0.00	158.95 %	4,331.77	40.00 %	1,732.71	0.00 %	1,732.71
CH42	25.15	38.63	0.00	153.62 %	52,329.64	40.00 %	20,931.86	0.00 %	20,931.86
CH14	40.62	62.20	0.00	153.12 %	88,594.88	40.00 %	35,437.95	0.00 %	35,437.95
CH49	24.13	36.44	0.00	151.05 %	47,368.81	40.00 %	18,947.52	0.00 %	18,947.52
CH22	21.41	30.27	0.12	141.38 %	26,217.91	40.00 %	10,487.16	0.00 %	10,487.16
CH08	37.30	51.56	0.00	138.23 %	81,822.94	40.00 %	32,729.18	0.00 %	32,729.18
KNR1	12.89	17.59	0.00	136.50 %	31,149.51	40.00 %	12,459.80	0.00 %	12,459.80
GUD2	13.09	16.18	0.00	123.60 %	20,492.22	40.00 %	8,196.89	0.00 %	8,196.89
CH16	48.04	57.29	0.00	119.24 %	82,240.02	30.00 %	24,672.01	0.00 %	24,672.01
TKM1	11.35	11.64	0.00	102.56 %	21,433.45	25.00 %	5,358.36	0.00 %	5,358.36
SKL1	12.23	11.63	0.00	95.04 %	23,662.30	15.00 %	3,549.35	0.00 %	3,549.35
CH26	7.89	6.89	0.00	87.26 %	11,647.98	10.00 %	1,164.80	0.00 %	1,164.80
MC09	1.43	0.80	0.00	56.08 %	585.80	0.00 %		0.00 %	
CH29	4.31	2.36	0.00	54.78 %	5,428.30	0.00 %		0.00 %	
MC10	2.88	0.85	0.00	29.62 %	400.00	0.00 %		0.00 %	

**SOUTH-01**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	7.48	18.94	0.00	253.29 %	23,443.57	40.00 %	9,377.43	0.00 %	9,377.43
STU2	6.96	17.27	0.00	248.10 %	21,149.67	40.00 %	8,459.87	0.00 %	8,459.87
SVK1	15.64	37.64	0.00	240.67 %	49,442.47	40.00 %	19,776.99	0.00 %	19,776.99
VNR1	7.78	18.40	0.00	236.68 %	23,437.32	40.00 %	9,374.93	0.00 %	9,374.93
SDI1	7.97	18.84	0.00	236.44 %	19,012.14	40.00 %	7,604.86	0.00 %	7,604.86
SNL1	8.62	19.47	0.00	226.01 %	28,402.89	40.00 %	11,361.16	0.00 %	11,361.16
KVT1	32.66	72.05	0.01	220.60 %	122,762.06	40.00 %	49,104.82	0.00 %	49,104.82
TVL1	62.43	133.57	0.01	213.96 %	139,404.40	40.00 %	55,761.76	0.00 %	55,761.76
KGL1	7.69	15.92	0.00	206.91 %	13,983.33	40.00 %	5,593.33	0.00 %	5,593.33
PDI1	6.97	13.96	0.00	200.25 %	14,665.60	40.00 %	5,866.24	0.00 %	5,866.24
VLY1	21.79	40.79	0.31	187.24 %	56,937.63	40.00 %	22,775.05	0.00 %	22,775.05
KYR1	8.09	14.74	0.00	182.20 %	21,137.68	40.00 %	8,455.07	0.00 %	8,455.07
ERL2	9.93	17.95	0.02	180.81 %	28,556.14	40.00 %	11,422.46	0.00 %	11,422.46
APK2	9.12	16.36	0.07	179.46 %	15,021.04	40.00 %	6,008.42	0.00 %	6,008.42
VNR2	26.27	45.54	0.29	173.34 %	51,779.95	40.00 %	20,711.98	0.00 %	20,711.98
TKS2	22.60	36.99	0.00	163.69 %	39,757.21	40.00 %	15,902.88	0.00 %	15,902.88
TUT1	72.09	117.45	0.11	162.93 %	168,686.94	40.00 %	67,474.78	0.00 %	67,474.78
MMT1	10.41	16.66	0.00	160.07 %	14,411.29	40.00 %	5,764.52	0.00 %	5,764.52
RPM1	22.53	35.87	0.00	159.24 %	41,127.18	40.00 %	16,450.87	0.00 %	16,450.87
TKS1	17.27	27.22	0.05	157.65 %	24,767.01	40.00 %	9,906.80	0.00 %	9,906.80
RND1	23.46	36.50	0.00	155.61 %	62,110.50	40.00 %	24,844.20	0.00 %	24,844.20
TYI1	9.81	14.82	0.00	151.05 %	20,152.90	40.00 %	8,061.16	0.00 %	8,061.16
UDN1	9.45	14.22	0.00	150.52 %	19,402.28	40.00 %	7,760.91	0.00 %	7,760.91
TUT2	30.95	46.52	0.00	150.31 %	59,394.87	40.00 %	23,757.95	0.00 %	23,757.95
VKM1	8.51	12.66	0.00	148.67 %	19,042.65	40.00 %	7,617.06	0.00 %	7,617.06
NGR1	38.58	55.67	0.02	144.31 %	54,613.28	40.00 %	21,845.31	0.00 %	21,845.31
ASM1	9.59	13.52	0.07	141.05 %	14,846.02	40.00 %	5,938.41	0.00 %	5,938.41
ARM1	9.11	12.79	0.00	140.41 %	8,596.77	40.00 %	3,438.71	0.00 %	3,438.71
APK1	12.13	16.34	0.00	134.71 %	22,060.80	40.00 %	8,824.32	0.00 %	8,824.32
PKD1	15.45	20.67	0.00	133.77 %	30,540.20	40.00 %	12,216.08	0.00 %	12,216.08
MAR1	18.49	24.35	0.00	131.74 %	25,525.59	40.00 %	10,210.24	0.00 %	10,210.24
TCN1	14.98	19.19	0.00	128.08 %	21,583.47	40.00 %	8,633.39	0.00 %	8,633.39
SGT1	5.62	6.90	0.00	122.80 %	7,163.65	40.00 %	2,865.46	0.00 %	2,865.46
TKY1	10.54	9.09	0.56	86.27 %	12,491.57	10.00 %	1,249.16	0.00 %	1,249.16
KSM1	4.99	4.31	0.00	86.25 %	4,849.74	10.00 %	484.97	0.00 %	484.97
COL1	7.18	4.87	0.00	67.85 %	2,834.10	0.00 %		0.00 %	

**KL-SOUTH**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	10.16	17.36	0.14	170.80 %	7,027.98	40.00 %	2,811.19	0.00 %	2,811.19
PNL1	7.37	10.05	0.60	136.39 %	5,269.03	40.00 %	2,107.61	0.00 %	2,107.61
TVP1	26.64	35.61	0.42	133.65 %	18,363.68	40.00 %	7,345.47	0.00 %	7,345.47
KLR1	8.00	9.30	0.00	116.23 %	4,119.27	30.00 %	1,235.78	0.00 %	1,235.78

**KL-NORTH**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	80.80	107.20	0.07	132.67 %	121,586.13	40.00 %	48,634.45	0.00 %	48,634.45

**OTHERS**

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	26.15	22.79	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	35.90	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	8.28	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	0.15	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.04)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-11.11	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WTRZ	0.00	(0.08)	0.00	0.00 %	0.00	0.00 %		0.00 %	