



TN-Sales Spot Commission Details 02/04/2026 11:45 PM

Accu.Target 4,224.62 L
 Sales 5,344.91 L
 Achieved % 126.52 %
 HO Budget+ % 0.00 %
 Total Com. 56.18 L

Note : Sales Period is From :01-Apr-2026 To :02-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-01	265.22	516.32	194.68 %	0.00	0.00 %	0.00
KL-SOUTH	41.04	69.36	169.02 %	0.00	0.00 %	0.00
WEST-02	365.32	551.73	151.03 %	0.00	0.00 %	0.00
SOUTH-01	606.05	912.78	150.61 %	0.00	0.00 %	0.00
SOUTH-03	476.80	715.41	150.04 %	112,000.00	0.00 %	112,000.00
TRICHY-01	559.42	782.00	139.79 %	0.00	0.00 %	0.00
KL-NORTH	64.47	74.99	116.32 %	0.00	0.00 %	0.00
NORTH ARCOT	323.42	335.10	103.61 %	18,000.00	0.00 %	18,000.00
SOUTH ARCOT	333.51	327.29	98.13 %	9,000.00	0.00 %	9,000.00
CHENNAI-02	526.20	494.61	94.00 %	12,000.00	0.00 %	12,000.00
CHENNAI-01	663.18	529.56	79.85 %	0.00	0.00 %	0.00
OTHERS	0.00	35.76	0.00 %	0.00	0.00 %	0.00
Total	4,224.62	5,344.91	126.52 %		0.00 %	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	115.33	259.90	225.36%	80,000.00	0.00 %	80,000.00
	TPR1	33.55	72.37	215.73%	0.00	0.00 %	0.00
	PLI1	38.54	72.06	186.99%	0.00	0.00 %	0.00
	TPR4	33.01	52.85	160.12%	0.00	0.00 %	0.00
	UAM1	44.79	59.14	132.02%	0.00	0.00 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	41.04	69.36	169.02%	0.00	0.00 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	69.31	116.99	168.79%	40,000.00	0.00 %	40,000.00
	ERD1	116.82	177.01	151.52%	40,000.00	0.00 %	40,000.00
	SLM1	109.76	162.24	147.81%	40,000.00	0.00 %	40,000.00
	MTR1	69.43	95.50	137.54%	0.00	0.00 %	0.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	85.14	183.68	215.73%	40,000.00	0.00 %	40,000.00
	TVL1	92.94	158.55	170.61%	40,000.00	0.00 %	40,000.00
	TUT1	141.25	203.15	143.82%	80,000.00	0.00 %	80,000.00
	VNR1	82.20	112.08	136.36%	40,000.00	0.00 %	40,000.00
	TKS1	86.27	116.04	134.51%	40,000.00	0.00 %	40,000.00
	KVT1	118.25	139.26	117.77%	20,000.00	0.00 %	20,000.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	47.54	110.99	233.46%	40,000.00	0.00 %	40,000.00
	MDU1	175.91	274.84	156.24%	80,000.00	0.00 %	80,000.00
	TEN1	57.14	88.10	154.20%	0.00	0.00 %	0.00
	SVG1	92.27	115.37	125.04%	30,000.00	0.00 %	30,000.00
	KKD2	103.95	126.11	121.33%	30,000.00	0.00 %	30,000.00
TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	PBR1	140.01	209.82	149.85%	80,000.00	0.00 %	80,000.00
	TRY1	171.61	253.39	147.65%	80,000.00	0.00 %	80,000.00
	KUM1	117.65	153.92	130.84%	40,000.00	0.00 %	40,000.00
	TNJ1	130.14	164.87	126.68%	30,000.00	0.00 %	30,000.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	64.47	74.99	116.32%	0.00	0.00 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	102.49	137.63	134.29%	40,000.00	0.00 %	40,000.00
	NA01	114.85	109.62	95.44%	7,500.00	0.00 %	7,500.00
	NA03	106.08	87.85	82.81%	0.00	0.00 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	118.25	123.41	104.36%	15,000.00	0.00 %	15,000.00
	SA03	92.24	90.33	97.92%	0.00	0.00 %	0.00
	SA01	123.02	113.55	92.31%	7,500.00	0.00 %	7,500.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	124.20	125.69	101.19%	15,000.00	0.00 %	15,000.00
	CH09	118.26	116.00	98.09%	7,500.00	0.00 %	7,500.00
	CH01	141.16	135.71	96.14%	7,500.00	0.00 %	7,500.00
	CH04	142.58	117.21	82.21%	0.00	0.00 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	119.10	118.07	99.14%	7,500.00	0.00 %	7,500.00
	CH05	157.11	136.38	86.81%	0.00	0.00 %	0.00
	CH06	219.51	167.21	76.17%	0.00	0.00 %	0.00
	CH08	167.45	107.90	64.44%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	0.07	0.00%	0.00	0.00 %	0.00
	CH02	0.00	6.65	0.00%	0.00	0.00 %	0.00
	HO01	0.00	16.51	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.13	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	3.07	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	SLM1	0.00	0.01	0.00%	0.00	0.00 %	0.00
	TRY1	0.00	0.19	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	9.14	0.00%	0.00	0.00 %	0.00

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SNR1	9.34	31.15	0.00	333.62 %	23,779.75	40.00 %	9,511.90	0.00 %	9,511.90
CBE1	7.26	23.83	0.06	328.42 %	20,183.15	40.00 %	8,073.26	0.00 %	8,073.26
ANR1	1.96	5.73	0.02	292.32 %	7,983.75	40.00 %	3,193.50	0.00 %	3,193.50
CBE4	11.65	31.45	0.00	270.07 %	40,535.40	40.00 %	16,214.16	0.00 %	16,214.16
AVI1	5.41	13.43	0.06	248.46 %	18,668.90	40.00 %	7,467.56	0.00 %	7,467.56
TPR1	11.51	28.41	0.15	246.77 %	18,222.05	40.00 %	7,288.82	0.00 %	7,288.82
TPR2	12.85	31.00	0.00	241.32 %	18,363.80	40.00 %	7,345.52	0.00 %	7,345.52
PLI1	13.28	31.16	0.00	234.63 %	22,683.85	40.00 %	9,073.54	0.00 %	9,073.54
CBE6	10.57	24.68	0.00	233.35 %	16,718.55	40.00 %	6,687.42	0.00 %	6,687.42
CBE2	44.69	93.74	0.00	209.78 %	98,044.45	40.00 %	39,217.78	0.00 %	39,217.78
KMR1	16.03	29.76	0.00	185.71 %	52,962.75	40.00 %	21,185.10	0.00 %	21,185.10
DPM2	7.60	13.94	0.00	183.36 %	23,957.95	40.00 %	9,583.18	0.00 %	9,583.18
KMD1	6.75	12.32	0.00	182.48 %	14,415.55	40.00 %	5,766.22	0.00 %	5,766.22
CBE3	3.05	5.57	0.00	182.31 %	5,033.65	40.00 %	2,013.46	0.00 %	2,013.46
MPM1	9.09	16.56	0.36	182.23 %	18,883.15	40.00 %	7,553.26	0.00 %	7,553.26
PDM1	5.13	9.16	0.00	178.48 %	14,304.80	40.00 %	5,721.92	0.00 %	5,721.92
SUL1	6.57	10.27	0.00	156.33 %	14,272.05	40.00 %	5,708.82	0.00 %	5,708.82
CBE5	6.18	9.45	0.00	152.91 %	14,700.90	40.00 %	5,880.36	0.00 %	5,880.36
UMP1	6.47	9.48	0.00	146.38 %	8,039.40	40.00 %	3,215.76	0.00 %	3,215.76
TPR3	9.19	12.96	0.00	141.05 %	11,453.10	40.00 %	4,581.24	0.00 %	4,581.24
PPI1	4.60	6.40	0.00	139.08 %	7,750.55	40.00 %	3,100.22	0.00 %	3,100.22
KGM1	6.05	8.33	0.00	137.64 %	12,160.10	40.00 %	4,864.04	0.00 %	4,864.04
SYM2	6.88	9.31	0.00	135.34 %	8,950.55	40.00 %	3,580.22	0.00 %	3,580.22
GBM1	7.40	9.89	0.00	133.53 %	12,671.30	40.00 %	5,068.52	0.00 %	5,068.52
UAM1	10.94	13.25	0.00	121.20 %	6,257.55	40.00 %	2,503.02	0.00 %	2,503.02
TPR4	6.76	8.09	0.00	119.75 %	10,974.85	30.00 %	3,292.46	0.00 %	3,292.46
CNR1	5.06	5.48	0.00	108.18 %	3,590.80	25.00 %	897.70	0.00 %	897.70
GDR1	6.07	6.38	0.00	105.20 %	4,047.00	25.00 %	1,011.75	0.00 %	1,011.75
KGI1	6.89	5.15	0.00	74.71 %	4,701.80	0.00 %		0.00 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	18.20	38.79	0.00	213.14 %	27,209.70	40.00 %	10,883.88	0.00 %	10,883.88
PAS1	9.11	15.63	0.00	171.62 %	8,428.55	40.00 %	3,371.42	0.00 %	3,371.42
KLR1	7.26	8.10	0.00	111.61 %	5,203.60	30.00 %	1,561.08	0.00 %	1,561.08
PNL1	6.47	6.84	0.00	105.69 %	5,823.80	25.00 %	1,455.95	0.00 %	1,455.95

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	7.79	28.40	0.00	364.35 %	20,434.60	40.00 %	8,173.84	0.00 %	8,173.84
SLM2	13.15	30.90	0.00	235.07 %	21,171.95	40.00 %	8,468.78	0.00 %	8,468.78
DPR2	7.01	16.07	0.00	229.28 %	11,220.40	40.00 %	4,488.16	0.00 %	4,488.16
CMI1	5.56	11.65	0.00	209.51 %	17,043.65	40.00 %	6,817.46	0.00 %	6,817.46
KVP1	6.20	12.92	0.00	208.51 %	7,054.05	40.00 %	2,821.62	0.00 %	2,821.62
ERD1	24.80	51.15	0.00	206.24 %	51,429.10	40.00 %	20,571.64	0.00 %	20,571.64
MCR1	9.97	18.81	0.00	188.68 %	27,644.65	40.00 %	11,057.86	0.00 %	11,057.86
TCG1	7.46	13.24	0.00	177.35 %	24,106.40	40.00 %	9,642.56	0.00 %	9,642.56
DPR1	5.40	9.28	0.00	172.01 %	4,017.50	40.00 %	1,607.00	0.00 %	1,607.00
EDP1	3.86	6.33	0.00	163.72 %	3,312.05	40.00 %	1,324.82	0.00 %	1,324.82
SGI1	5.63	9.09	0.00	161.49 %	8,372.80	40.00 %	3,349.12	0.00 %	3,349.12
NKL2	16.04	25.86	0.12	161.25 %	31,506.50	40.00 %	12,602.60	0.00 %	12,602.60
ATU1	15.62	24.71	0.00	158.16 %	18,933.90	40.00 %	7,573.56	0.00 %	7,573.56
SLM1	32.74	48.47	0.06	148.05 %	34,908.25	40.00 %	13,963.30	0.00 %	13,963.30
KAM1	6.38	9.09	0.00	142.38 %	9,149.40	40.00 %	3,659.76	0.00 %	3,659.76
HSR2	18.18	25.42	0.00	139.83 %	20,081.85	40.00 %	8,032.74	0.00 %	8,032.74
ERD2	25.57	34.93	0.00	136.60 %	60,024.55	40.00 %	24,009.82	0.00 %	24,009.82
BMD1	6.81	9.03	0.00	132.67 %	7,037.10	40.00 %	2,814.84	0.00 %	2,814.84
PLC1	6.55	8.69	0.00	132.66 %	13,355.35	40.00 %	5,342.14	0.00 %	5,342.14
RSP1	10.95	14.36	0.00	131.14 %	12,950.15	40.00 %	5,180.06	0.00 %	5,180.06
APN1	7.93	10.16	0.00	128.12 %	11,187.50	40.00 %	4,475.00	0.00 %	4,475.00
HSR1	10.45	13.37	0.00	127.90 %	9,499.05	40.00 %	3,799.62	0.00 %	3,799.62
EPI1	9.67	12.35	0.00	127.67 %	9,935.15	40.00 %	3,974.06	0.00 %	3,974.06
VPD1	10.75	13.54	0.00	126.02 %	14,214.30	40.00 %	5,685.72	0.00 %	5,685.72
TRM1	11.69	14.66	0.00	125.39 %	10,853.20	40.00 %	4,341.28	0.00 %	4,341.28
PMP1	8.13	10.02	0.23	123.25 %	4,883.80	40.00 %	1,953.52	0.00 %	1,953.52
SGG1	4.57	5.18	0.00	113.42 %	4,879.80	30.00 %	1,463.94	0.00 %	1,463.94
MTR1	10.93	12.30	0.00	112.56 %	14,030.20	30.00 %	4,209.06	0.00 %	4,209.06
VKL1	6.38	7.12	0.00	111.54 %	12,483.00	30.00 %	3,744.90	0.00 %	3,744.90
SLM3	16.04	15.78	0.00	98.36 %	19,955.90	20.00 %	3,991.18	0.00 %	3,991.18
KMM1	10.12	9.36	0.00	92.52 %	11,927.80	15.00 %	1,789.17	0.00 %	1,789.17
OML1	10.49	9.57	0.28	91.20 %	10,466.20	15.00 %	1,569.93	0.00 %	1,569.93
HRR1	7.13	5.77	0.00	80.84 %	4,349.35	10.00 %	434.94	0.00 %	434.94
PDR1	5.36	4.15	0.00	77.38 %	7,521.75	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	6.79	21.82	0.00	321.48 %	32,978.10	40.00 %	13,191.24	0.00 %	13,191.24
KSM1	4.12	11.93	0.00	289.18 %	5,048.50	40.00 %	2,019.40	0.00 %	2,019.40
MMT1	7.88	22.05	0.00	279.61 %	21,077.25	40.00 %	8,430.90	0.00 %	8,430.90
NGR1	34.14	77.29	0.06	226.35 %	47,858.05	40.00 %	19,143.22	0.00 %	19,143.22
ERL2	9.17	20.00	0.00	218.07 %	32,452.25	40.00 %	12,980.90	0.00 %	12,980.90
STU2	6.76	14.33	0.00	212.12 %	9,416.05	40.00 %	3,766.42	0.00 %	3,766.42
VNR1	8.03	15.79	0.55	196.59 %	18,922.85	40.00 %	7,569.14	0.00 %	7,569.14
SVK1	17.53	33.54	0.06	191.37 %	24,963.25	40.00 %	9,985.30	0.00 %	9,985.30
MAR1	17.68	33.17	0.09	187.65 %	27,858.60	40.00 %	11,143.44	0.00 %	11,143.44
ASM1	7.81	14.50	0.00	185.76 %	17,094.85	40.00 %	6,837.94	0.00 %	6,837.94
TVL1	58.87	106.38	0.02	180.70 %	125,743.55	40.00 %	50,297.42	0.00 %	50,297.42
KYR1	7.26	12.39	0.00	170.61 %	14,196.90	40.00 %	5,678.76	0.00 %	5,678.76
TYI1	10.26	17.17	0.00	167.33 %	22,605.80	40.00 %	9,042.32	0.00 %	9,042.32
TCN1	14.24	23.44	0.00	164.59 %	19,973.05	40.00 %	7,989.22	0.00 %	7,989.22
COL1	5.15	8.12	0.00	157.66 %	4,251.65	40.00 %	1,700.66	0.00 %	1,700.66
ARM1	6.35	9.90	0.01	155.93 %	9,189.90	40.00 %	3,675.96	0.00 %	3,675.96
SDI1	8.49	13.22	0.00	155.68 %	12,501.95	40.00 %	5,000.78	0.00 %	5,000.78
TKS2	24.78	38.40	0.03	155.00 %	33,811.95	40.00 %	13,524.78	0.00 %	13,524.78
PDI1	7.71	11.64	1.65	150.94 %	9,432.35	40.00 %	3,772.94	0.00 %	3,772.94
UDN1	8.86	12.54	0.00	141.53 %	10,107.35	40.00 %	4,042.94	0.00 %	4,042.94
VLY1	19.91	27.77	0.00	139.50 %	37,892.80	40.00 %	15,157.12	0.00 %	15,157.12
TUT2	28.26	38.40	0.00	135.88 %	26,854.05	40.00 %	10,741.62	0.00 %	10,741.62
SNL1	9.45	12.76	0.00	134.95 %	14,686.65	40.00 %	5,874.66	0.00 %	5,874.66
TUT1	70.46	91.61	0.00	130.01 %	116,824.20	40.00 %	46,729.68	0.00 %	46,729.68
VNR2	31.85	39.80	0.00	124.97 %	48,921.15	40.00 %	19,568.46	0.00 %	19,568.46
KVT1	34.44	42.34	0.02	122.94 %	64,826.15	40.00 %	25,930.46	0.00 %	25,930.46
RPM1	20.16	23.95	0.00	118.77 %	17,255.50	30.00 %	5,176.65	0.00 %	5,176.65
TKS1	19.00	22.24	0.29	117.04 %	16,475.30	30.00 %	4,942.59	0.00 %	4,942.59
VKM1	7.51	8.34	0.00	110.99 %	12,273.65	30.00 %	3,682.10	0.00 %	3,682.10
PKD1	18.19	20.04	0.00	110.19 %	24,562.20	30.00 %	7,368.66	0.00 %	7,368.66
SGT1	6.12	6.58	0.68	107.56 %	5,305.95	25.00 %	1,326.49	0.00 %	1,326.49
TKY1	9.37	9.31	0.00	99.29 %	7,044.30	20.00 %	1,408.86	0.00 %	1,408.86
SKD1	8.47	8.36	0.00	98.72 %	11,064.75	20.00 %	2,212.95	0.00 %	2,212.95
APK2	11.05	10.81	0.00	97.86 %	10,397.25	20.00 %	2,079.45	0.00 %	2,079.45
APK1	13.74	12.14	0.00	88.35 %	15,433.30	10.00 %	1,543.33	0.00 %	1,543.33
RND1	26.17	20.70	0.16	79.11 %	31,032.10	0.00 %		0.00 %	

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	14.71	60.57	0.00	411.71 %	35,494.00	40.00 %	14,197.60	0.00 %	14,197.60
CMR1	5.96	20.30	0.00	340.88 %	15,288.90	40.00 %	6,115.56	0.00 %	6,115.56
KKD3	16.24	32.87	0.05	202.40 %	51,725.45	40.00 %	20,690.18	0.00 %	20,690.18
USL1	8.90	17.26	0.00	194.04 %	10,453.75	40.00 %	4,181.50	0.00 %	4,181.50
MDU1	48.94	91.01	0.19	185.94 %	64,808.25	40.00 %	25,923.30	0.00 %	25,923.30
PKM1	4.93	9.05	0.00	183.49 %	7,583.30	40.00 %	3,033.32	0.00 %	3,033.32
BTU1	4.25	7.80	0.00	183.34 %	8,455.35	40.00 %	3,382.14	0.00 %	3,382.14
DGL1	23.62	41.06	0.00	173.84 %	28,323.05	40.00 %	11,329.22	0.00 %	11,329.22
PNI1	6.37	10.77	0.19	169.19 %	8,720.60	40.00 %	3,488.24	0.00 %	3,488.24
KRR1	15.92	26.87	0.00	168.86 %	38,800.50	40.00 %	15,520.20	0.00 %	15,520.20
MDU6	23.48	38.38	0.00	163.45 %	27,314.60	40.00 %	10,925.84	0.00 %	10,925.84
CBM1	10.12	16.41	0.00	162.26 %	21,469.85	40.00 %	8,587.94	0.00 %	8,587.94
DGL2	10.60	17.15	0.00	161.77 %	12,857.50	40.00 %	5,143.00	0.00 %	5,143.00
PNV2	6.08	9.51	0.00	156.44 %	5,980.80	40.00 %	2,392.32	0.00 %	2,392.32
MDU2	29.60	43.54	0.09	147.11 %	43,569.00	40.00 %	17,427.60	0.00 %	17,427.60
TEN1	9.29	13.58	0.00	146.16 %	9,600.50	40.00 %	3,840.20	0.00 %	3,840.20
MDU7	16.88	24.09	0.00	142.74 %	14,899.70	40.00 %	5,959.88	0.00 %	5,959.88
MLR1	9.83	13.92	0.00	141.64 %	17,495.70	40.00 %	6,998.28	0.00 %	6,998.28
ODM1	5.06	6.71	0.00	132.54 %	3,783.65	40.00 %	1,513.46	0.00 %	1,513.46
MDU3	15.97	20.28	0.35	127.02 %	18,990.25	40.00 %	7,596.10	0.00 %	7,596.10
SGP1	5.97	7.19	1.47	120.47 %	12,086.05	40.00 %	4,834.42	0.00 %	4,834.42
KPT1	6.72	7.89	0.00	117.36 %	10,784.25	30.00 %	3,235.28	0.00 %	3,235.28
KYK1	7.62	8.59	0.00	112.83 %	8,801.25	30.00 %	2,640.38	0.00 %	2,640.38
PVI1	10.39	11.65	0.00	112.11 %	12,769.70	30.00 %	3,830.91	0.00 %	3,830.91
NTM1	5.48	6.06	0.00	110.48 %	6,844.30	30.00 %	2,053.29	0.00 %	2,053.29
TEN2	13.77	15.21	0.00	110.43 %	10,313.85	30.00 %	3,094.16	0.00 %	3,094.16
ADP1	6.55	7.18	0.00	109.69 %	8,218.65	25.00 %	2,054.66	0.00 %	2,054.66
MNM1	6.98	7.56	0.00	108.34 %	11,854.65	25.00 %	2,963.66	0.00 %	2,963.66
NKI1	6.87	7.27	0.00	105.86 %	7,568.15	25.00 %	1,892.04	0.00 %	1,892.04
TPT1	14.02	14.73	0.00	105.04 %	22,936.45	25.00 %	5,734.11	0.00 %	5,734.11
MDU4	13.42	13.69	0.00	101.99 %	10,829.85	25.00 %	2,707.46	0.00 %	2,707.46
SVG1	15.02	15.04	0.00	100.15 %	13,000.30	25.00 %	3,250.08	0.00 %	3,250.08
DKI1	15.06	14.95	0.00	99.27 %	28,540.15	20.00 %	5,708.03	0.00 %	5,708.03
ATG1	19.47	19.21	0.00	98.71 %	22,187.35	20.00 %	4,437.47	0.00 %	4,437.47
BNR1	6.53	6.37	0.00	97.59 %	6,548.20	20.00 %	1,309.64	0.00 %	1,309.64
MDU5	10.28	9.73	0.00	94.69 %	11,012.50	15.00 %	1,651.88	0.00 %	1,651.88
TDI1	9.74	8.45	0.00	86.67 %	12,119.25	10.00 %	1,211.93	0.00 %	1,211.93
TMM1	16.18	13.50	0.10	83.43 %	8,183.95	10.00 %	818.40	0.00 %	818.40

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TYR1	15.16	42.40	0.00	279.71 %	23,943.80	40.00 %	9,577.52	0.00 %	9,577.52
NCK1	5.64	10.80	0.00	191.66 %	9,892.30	40.00 %	3,956.92	0.00 %	3,956.92
MVM1	25.78	49.21	0.00	190.84 %	58,749.05	40.00 %	23,499.62	0.00 %	23,499.62
TRY3	16.13	30.05	0.00	186.33 %	16,544.25	40.00 %	6,617.70	0.00 %	6,617.70
TVR2	25.79	41.75	0.00	161.89 %	32,858.05	40.00 %	13,143.22	0.00 %	13,143.22
MDI1	19.37	30.92	0.00	159.66 %	26,219.55	40.00 %	10,487.82	0.00 %	10,487.82
TVR1	9.66	15.37	0.00	159.12 %	15,025.00	40.00 %	6,010.00	0.00 %	6,010.00
NMM1	7.61	11.96	0.00	157.27 %	14,003.50	40.00 %	5,601.40	0.00 %	5,601.40
TRY1	100.66	156.17	0.00	155.15 %	105,940.55	40.00 %	42,376.22	0.00 %	42,376.22
MSI1	12.66	19.56	0.00	154.53 %	19,911.75	40.00 %	7,964.70	0.00 %	7,964.70
PDK1	10.29	15.67	0.00	152.27 %	16,717.75	40.00 %	6,687.10	0.00 %	6,687.10
KIK1	11.96	17.40	0.00	145.44 %	19,150.20	40.00 %	7,660.08	0.00 %	7,660.08
PTK1	21.29	30.17	0.00	141.71 %	24,037.65	40.00 %	9,615.06	0.00 %	9,615.06
ORU1	8.85	12.12	0.00	136.97 %	15,959.20	40.00 %	6,383.68	0.00 %	6,383.68
PBR2	38.87	50.98	0.00	131.15 %	48,379.75	40.00 %	19,351.90	0.00 %	19,351.90
KRN1	11.01	14.37	0.00	130.50 %	18,111.45	40.00 %	7,244.58	0.00 %	7,244.58
TRY2	9.41	11.77	0.00	125.04 %	13,051.40	40.00 %	5,220.56	0.00 %	5,220.56
TNJ2	27.39	33.19	0.00	121.19 %	31,141.80	40.00 %	12,456.72	0.00 %	12,456.72
JKM1	16.05	18.71	0.00	116.61 %	22,268.40	30.00 %	6,680.52	0.00 %	6,680.52
TTP1	13.34	15.22	0.00	114.06 %	11,282.80	30.00 %	3,384.84	0.00 %	3,384.84
TRY4	24.11	25.35	0.00	105.14 %	32,398.50	25.00 %	8,099.63	0.00 %	8,099.63
KUM1	34.19	35.62	0.00	104.18 %	31,713.45	25.00 %	7,928.36	0.00 %	7,928.36
NGT1	17.06	17.76	0.00	104.08 %	23,091.60	25.00 %	5,772.90	0.00 %	5,772.90
TNJ1	37.46	38.85	0.00	103.71 %	18,362.85	25.00 %	4,590.71	0.00 %	4,590.71
AYR1	15.24	14.84	0.22	97.38 %	17,932.90	20.00 %	3,586.58	0.00 %	3,586.58
APM1	8.18	7.65	0.00	93.55 %	8,413.00	15.00 %	1,261.95	0.00 %	1,261.95
PBR1	16.26	14.12	0.00	86.86 %	10,160.85	10.00 %	1,016.09	0.00 %	1,016.09

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	64.47	74.99	0.19	116.32 %	89,590.30	30.00 %	26,877.09	0.00 %	26,877.09

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	7.38	15.91	0.00	215.56 %	19,929.80	40.00 %	7,971.92	0.00 %	7,971.92
CGM1	7.45	11.60	0.00	155.80 %	10,224.65	40.00 %	4,089.86	0.00 %	4,089.86
GDM1	9.15	13.98	0.12	152.74 %	8,888.20	40.00 %	3,555.28	0.00 %	3,555.28
TRR1	16.48	24.33	0.00	147.60 %	15,929.85	40.00 %	6,371.94	0.00 %	6,371.94
VEL2	23.59	31.85	0.00	135.02 %	41,606.00	40.00 %	16,642.40	0.00 %	16,642.40
AKM1	16.18	20.84	0.20	128.75 %	19,408.25	40.00 %	7,763.30	0.00 %	7,763.30
PLR1	7.81	9.35	0.00	119.64 %	8,002.95	30.00 %	2,400.89	0.00 %	2,400.89
TRT1	10.99	12.80	0.00	116.50 %	15,559.60	30.00 %	4,667.88	0.00 %	4,667.88
ARC2	9.50	10.85	0.00	114.19 %	9,113.40	30.00 %	2,734.02	0.00 %	2,734.02
ABR1	13.35	14.90	0.00	111.55 %	17,766.75	30.00 %	5,330.03	0.00 %	5,330.03
SLG1	7.34	7.88	0.00	107.32 %	9,654.50	25.00 %	2,413.63	0.00 %	2,413.63
WJP1	10.88	11.59	0.00	106.58 %	14,647.60	25.00 %	3,661.90	0.00 %	3,661.90
ANI1	8.34	8.62	0.00	103.42 %	9,894.95	25.00 %	2,473.74	0.00 %	2,473.74
KPM1	11.40	11.05	0.00	96.96 %	14,194.00	20.00 %	2,838.80	0.00 %	2,838.80
BGR1	5.48	5.06	0.80	92.22 %	6,742.00	15.00 %	1,011.30	0.00 %	1,011.30
VEL1	17.27	15.72	0.22	91.05 %	27,167.45	15.00 %	4,075.12	0.00 %	4,075.12
PTU1	4.00	3.58	0.00	89.52 %	2,688.15	10.00 %	268.82	0.00 %	268.82
SBR1	23.49	19.45	0.03	82.83 %	28,576.35	10.00 %	2,857.64	0.00 %	2,857.64
VSI1	15.07	12.36	0.00	81.99 %	20,011.50	10.00 %	2,001.15	0.00 %	2,001.15
WJD1	11.47	9.31	0.84	81.15 %	17,175.45	10.00 %	1,717.55	0.00 %	1,717.55
CPT1	7.59	6.16	1.46	81.15 %	8,967.55	10.00 %	896.76	0.00 %	896.76
KPM2	37.53	29.89	0.05	79.65 %	29,899.55	0.00 %		0.00 %	
CYR1	9.55	7.47	0.00	78.14 %	14,954.30	0.00 %		0.00 %	
TRL1	26.75	17.45	0.00	65.22 %	24,186.60	0.00 %		0.00 %	
UGI1	5.38	3.12	0.00	58.05 %	3,216.30	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PRT1	13.23	18.18	0.00	137.45 %	15,456.90	40.00 %	6,182.76	0.00 %	6,182.76
SJI2	15.56	20.95	0.29	134.63 %	20,624.80	40.00 %	8,249.92	0.00 %	8,249.92
KML1	9.73	12.30	0.44	126.47 %	16,734.40	40.00 %	6,693.76	0.00 %	6,693.76
MKM1	7.33	9.01	0.00	123.03 %	12,057.05	40.00 %	4,822.82	0.00 %	4,822.82
POY2	27.60	31.09	0.00	112.65 %	33,213.35	30.00 %	9,964.01	0.00 %	9,964.01
KLM1	14.93	16.68	0.00	111.75 %	23,052.35	30.00 %	6,915.71	0.00 %	6,915.71
VPM2	18.89	21.02	0.42	111.26 %	27,325.50	30.00 %	8,197.65	0.00 %	8,197.65
STP1	7.26	7.57	0.03	104.20 %	9,653.70	25.00 %	2,413.43	0.00 %	2,413.43
NVL2	20.42	20.99	0.00	102.78 %	16,697.95	25.00 %	4,174.49	0.00 %	4,174.49
KKI2	17.62	17.75	0.04	100.76 %	18,243.75	25.00 %	4,560.94	0.00 %	4,560.94
ULP1	18.67	18.12	0.14	97.04 %	17,378.75	20.00 %	3,475.75	0.00 %	3,475.75
CDM1	20.76	20.02	0.00	96.42 %	21,406.60	20.00 %	4,281.32	0.00 %	4,281.32
TRK1	18.58	16.74	0.00	90.07 %	25,616.75	10.00 %	2,561.68	0.00 %	2,561.68
TVM2	9.68	8.58	0.00	88.64 %	4,393.50	10.00 %	439.35	0.00 %	439.35
TDM1	13.53	11.87	0.00	87.77 %	10,903.50	10.00 %	1,090.35	0.00 %	1,090.35
CUD1	37.19	31.64	0.00	85.09 %	38,937.95	10.00 %	3,893.80	0.00 %	3,893.80
TVM1	9.21	7.56	0.37	82.14 %	8,493.05	10.00 %	849.31	0.00 %	849.31
VCM1	10.57	8.48	0.00	80.31 %	10,937.55	10.00 %	1,093.76	0.00 %	1,093.76
POY1	35.97	25.12	0.00	69.84 %	39,356.30	0.00 %		0.00 %	
VPM1	6.79	3.60	0.00	53.04 %	6,587.30	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH27	5.37	9.02	0.00	168.03 %	13,656.55	40.00 %	5,462.62	0.00 %	5,462.62
CH46	7.68	10.91	0.00	142.03 %	11,993.35	40.00 %	4,797.34	0.00 %	4,797.34
CH17	15.92	22.16	0.00	139.20 %	33,287.60	40.00 %	13,315.04	0.00 %	13,315.04
GPD1	13.00	17.24	0.00	132.59 %	17,257.55	40.00 %	6,903.02	0.00 %	6,903.02
UK11	9.89	12.06	0.00	122.00 %	12,398.05	40.00 %	4,959.22	0.00 %	4,959.22
CH41	19.57	23.45	0.00	119.86 %	30,865.35	30.00 %	9,259.61	0.00 %	9,259.61
CH36	8.94	10.38	1.28	116.07 %	9,354.70	30.00 %	2,806.41	0.00 %	2,806.41
CH50	20.65	23.16	0.15	112.12 %	37,099.90	30.00 %	11,129.97	0.00 %	11,129.97
CH43	15.94	17.16	0.51	107.66 %	20,692.35	25.00 %	5,173.09	0.00 %	5,173.09
CH23	9.62	10.35	0.02	107.60 %	18,355.40	25.00 %	4,588.85	0.00 %	4,588.85
CH06	20.87	22.45	0.03	107.58 %	27,387.70	25.00 %	6,846.93	0.00 %	6,846.93
CH12	32.64	31.07	0.08	95.18 %	37,705.70	20.00 %	7,541.14	0.00 %	7,541.14
CH03	51.11	48.35	0.23	94.60 %	63,395.75	15.00 %	9,509.36	0.00 %	9,509.36
CH18	22.37	21.04	0.66	94.03 %	30,072.10	15.00 %	4,510.82	0.00 %	4,510.82
CH24	22.42	20.91	0.12	93.28 %	23,260.35	15.00 %	3,489.05	0.00 %	3,489.05
CH20	27.71	25.16	0.28	90.80 %	24,041.25	15.00 %	3,606.19	0.00 %	3,606.19
CH31	7.51	6.58	0.00	87.55 %	8,970.70	10.00 %	897.07	0.00 %	897.07
CH34	21.52	18.54	0.00	86.14 %	20,633.05	10.00 %	2,063.31	0.00 %	2,063.31
CH33	21.17	18.22	0.00	86.06 %	20,738.35	10.00 %	2,073.84	0.00 %	2,073.84
CH15	50.38	42.62	0.00	84.60 %	45,830.25	10.00 %	4,583.03	0.00 %	4,583.03
PON1	9.45	7.76	0.00	82.08 %	14,082.05	10.00 %	1,408.21	0.00 %	1,408.21
CH32	3.70	2.95	0.00	79.65 %	6,243.85	0.00 %		0.00 %	
MJR1	19.71	14.55	0.24	73.84 %	15,576.95	0.00 %		0.00 %	
MC05	3.50	2.54	0.00	72.57 %	1,474.20	0.00 %		0.00 %	
CH21	37.22	26.27	0.00	70.57 %	30,909.55	0.00 %		0.00 %	
CH44	17.97	12.56	0.00	69.89 %	12,466.20	0.00 %		0.00 %	
CH51	24.28	14.23	0.74	58.60 %	14,505.45	0.00 %		0.00 %	
MC06	4.49	2.57	0.00	57.29 %	2,408.00	0.00 %		0.00 %	
CH01	1.58	0.36	0.00	22.95 %	336.50	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH45	20.14	32.36	0.16	160.65 %	37,869.00	40.00 %	15,147.60	0.00 %	15,147.60
CH37	10.13	11.35	0.00	112.00 %	19,541.00	30.00 %	5,862.30	0.00 %	5,862.30
CH25	20.33	22.16	0.00	108.98 %	20,536.75	25.00 %	5,134.19	0.00 %	5,134.19
CH39	11.09	12.05	0.08	108.67 %	17,984.30	25.00 %	4,496.08	0.00 %	4,496.08
CH40	5.75	6.19	0.00	107.65 %	4,579.50	25.00 %	1,144.88	0.00 %	1,144.88
MRM1	19.09	19.85	0.00	104.00 %	26,601.75	25.00 %	6,650.44	0.00 %	6,650.44
CH30	19.97	20.03	0.00	100.27 %	26,198.70	25.00 %	6,549.68	0.00 %	6,549.68
CH19	25.20	24.53	0.48	97.37 %	30,904.45	20.00 %	6,180.89	0.00 %	6,180.89
GUD1	19.52	18.87	0.20	96.67 %	25,729.25	20.00 %	5,145.85	0.00 %	5,145.85
MC09	1.83	1.75	0.00	95.56 %	1,609.05	20.00 %	321.81	0.00 %	321.81
CH14	40.17	37.34	0.13	92.95 %	50,720.75	15.00 %	7,608.11	0.00 %	7,608.11
CGL1	13.53	12.50	0.00	92.34 %	11,872.40	15.00 %	1,780.86	0.00 %	1,780.86
SKL1	17.43	15.14	0.85	86.86 %	16,398.90	10.00 %	1,639.89	0.00 %	1,639.89
CH35	16.83	14.38	0.00	85.48 %	26,470.10	10.00 %	2,647.01	0.00 %	2,647.01
CH42	29.52	25.03	0.00	84.77 %	34,768.20	10.00 %	3,476.82	0.00 %	3,476.82
AVD1	21.61	16.97	0.54	78.54 %	27,565.85	0.00 %		0.00 %	
CH07	32.66	25.16	0.00	77.04 %	28,852.70	0.00 %		0.00 %	
CH05	40.33	30.91	0.00	76.64 %	37,195.25	0.00 %		0.00 %	
CH49	30.08	22.91	0.00	76.18 %	30,398.95	0.00 %		0.00 %	
KNR1	13.27	9.70	0.00	73.15 %	10,436.60	0.00 %		0.00 %	
CH38	16.26	11.90	0.00	73.15 %	10,350.70	0.00 %		0.00 %	
CH48	24.71	17.03	0.00	68.89 %	32,158.45	0.00 %		0.00 %	
GUD2	16.58	11.21	0.00	67.61 %	9,661.85	0.00 %		0.00 %	
CH26	8.07	5.40	0.00	66.96 %	6,238.30	0.00 %		0.00 %	
TKM1	9.87	6.39	0.00	64.74 %	9,575.65	0.00 %		0.00 %	
CH08	47.55	28.72	0.38	60.39 %	44,996.35	0.00 %		0.00 %	
MC10	2.93	1.75	0.00	59.72 %	765.50	0.00 %		0.00 %	
CH22	26.98	15.13	0.32	56.09 %	19,460.60	0.00 %		0.00 %	
CH28	32.75	18.14	0.00	55.39 %	30,168.45	0.00 %		0.00 %	
CH16	46.11	25.15	0.56	54.54 %	30,407.60	0.00 %		0.00 %	
CH47	18.99	9.09	0.00	47.87 %	18,838.15	0.00 %		0.00 %	
CH29	3.88	0.48	0.00	12.25 %	187.15	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	3.29	0.00	0.00 %	2,000.00	0.00 %		0.00 %	
GHUB	0.00	16.50	0.00	0.00 %	0.00	0.00 %		0.00 %	
MSWH	0.00	0.02	0.00	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	9.14	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	3.07	0.00	0.00 %	0.00	0.00 %		0.00 %	
TZSD	0.00	0.19	0.00	0.00 %	0.00	0.00 %		0.00 %	
WCHN	0.00	(0.02)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHC3	0.00	3.38	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.13	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZSD	0.00	0.07	0.00	0.00 %	0.00	0.00 %		0.00 %	
WZWH	0.00	0.01	0.00	0.00 %	0.00	0.00 %		0.00 %	