

Accu.Target 1,074.82 L	Sales 772.51 L	Achieved % 71.87 %	HO Budget+% 18.13 %	Total Com. 7.27 L
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Note : Sales Period is From :01-Aug-2025 To :01-Aug-2025

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
TRICHY-01	122.70	105.65	86.10 %	0.00	18.13 %	0.00
WEST-02	99.46	85.02	85.48 %	0.00	18.13 %	0.00
WEST-01	79.87	65.10	81.51 %	0.00	18.13 %	0.00
SOUTH-03	128.07	100.45	78.43 %	0.00	18.13 %	3,000.00
NORTH ARCOT	81.65	62.70	76.80 %	0.00	18.13 %	0.00
KL-SOUTH	7.74	5.79	74.82 %	0.00	18.13 %	0.00
SOUTH-01	179.46	111.98	62.40 %	0.00	18.13 %	0.00
SOUTH ARCOT	79.53	49.31	62.00 %	0.00	18.13 %	0.00
CHENNAI-01	159.01	96.60	60.75 %	0.00	18.13 %	0.00
CHENNAI-02	137.34	78.66	57.27 %	0.00	18.13 %	0.00
OTHERS	0.00	11.24	0.00 %	0.00	0.00 %	0.00
Total	1,074.82	772.51	71.87 %		18.13 %	

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TNJ1	26.03	31.39	120.59%	0.00	18.13 %	0.00
	TRY1	46.93	37.58	80.08%	0.00	18.13 %	0.00
	KUM1	26.31	20.29	77.13%	0.00	18.13 %	0.00
	PTK1	23.43	16.38	69.94%	0.00	18.13 %	0.00
WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ERD1	26.74	23.84	89.16%	0.00	18.13 %	0.00
	MTR1	22.04	19.04	86.38%	0.00	18.13 %	0.00
	HSR1	21.23	18.05	85.05%	0.00	18.13 %	0.00
	SLM1	29.45	24.09	81.79%	0.00	18.13 %	0.00
WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	9.04	12.97	143.51%	0.00	18.13 %	0.00
	PLI1	11.38	12.40	108.97%	0.00	18.13 %	0.00
	UAM1	14.83	11.95	80.61%	0.00	18.13 %	0.00
	CBE1	35.27	22.03	62.44%	0.00	18.13 %	0.00
	TPR1	9.35	5.75	61.55%	0.00	18.13 %	0.00
SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	MDU2	36.95	33.83	91.57%	0.00	18.13 %	0.00
	KRR1	4.80	4.07	84.66%	0.00	18.13 %	0.00
	DGL1	39.12	30.84	78.85%	0.00	18.13 %	0.00
	KKD2	26.57	20.40	76.77%	0.00	18.13 %	0.00
	SVG1	20.64	11.32	54.84%	0.00	18.13 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA01	28.77	24.96	86.76%	0.00	18.13 %	0.00
	NA02	28.15	23.92	84.96%	0.00	18.13 %	0.00
	NA03	24.73	13.82	55.91%	0.00	18.13 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	7.74	5.79	74.82%	0.00	18.13 %	0.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TKS1	26.05	19.93	76.49%	0.00	18.13 %	0.00
	TVL1	29.63	22.07	74.48%	0.00	18.13 %	0.00
	KVT1	28.26	19.31	68.34%	0.00	18.13 %	0.00
	VNR1	21.08	12.77	60.59%	0.00	18.13 %	0.00
	NGR1	33.60	17.67	52.58%	0.00	18.13 %	0.00
	TUT1	40.85	20.24	49.55%	0.00	18.13 %	0.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	28.51	22.27	78.10%	0.00	18.13 %	0.00
	SA01	27.37	14.51	53.02%	0.00	18.13 %	0.00
	SA03	23.66	12.53	52.97%	0.00	18.13 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH08	35.42	29.33	82.82%	0.00	18.13 %	0.00
	CH03	30.32	21.12	69.67%	0.00	18.13 %	0.00
	CH05	40.82	20.31	49.76%	0.00	18.13 %	0.00
	CH06	52.46	25.84	49.25%	0.00	18.13 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH04	38.09	25.02	65.68%	0.00	18.13 %	0.00
	CH07	35.10	21.38	60.90%	0.00	18.13 %	0.00
	CH01	35.17	17.84	50.73%	0.00	18.13 %	0.00
	CH09	28.98	14.42	49.77%	0.00	18.13 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH02	0.00	3.27	0.00%	0.00	0.00 %	0.00
	HO01	0.00	7.97	0.00%	0.00	0.00 %	0.00

TRICHY-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVR1	1.97	3.87	0.00	196.73 %	4,072.20	40.00 %	1,628.88	18.13 %	1,628.88
TNJ1	8.10	12.78	0.00	157.86 %	7,337.90	40.00 %	2,935.16	18.13 %	2,935.16
PDK1	2.06	3.20	0.00	155.15 %	2,306.90	40.00 %	922.76	18.13 %	922.76
TRY3	3.13	4.26	-1.75	136.47 %	3,723.70	40.00 %	1,489.48	18.13 %	1,489.48
ORU1	2.42	3.13	0.00	129.34 %	5,427.50	40.00 %	2,171.00	18.13 %	2,171.00
PBR2	7.60	9.80	-1.89	128.92 %	6,129.60	40.00 %	2,451.84	18.13 %	2,451.84
KIK1	2.97	3.66	-5.51	123.31 %	3,192.00	40.00 %	1,276.80	18.13 %	1,276.80
KRN1	1.88	2.20	-0.95	117.02 %	3,102.70	30.00 %	930.81	18.13 %	1,241.08
TVR2	5.12	5.10	-0.13	99.69 %	3,263.70	20.00 %	652.74	18.13 %	1,305.48
AYR1	2.63	2.53	0.00	96.10 %	1,125.00	20.00 %	225.00	18.13 %	337.50
MSI1	2.69	2.56	0.00	95.32 %	1,846.10	20.00 %	369.22	18.13 %	553.83
NGT1	4.48	4.24	-0.19	94.53 %	2,793.50	15.00 %	419.03	18.13 %	838.05
PTK1	5.69	4.68	0.00	82.23 %	3,793.60	10.00 %	379.36	18.13 %	948.40
NCK1	1.53	1.14	0.00	74.60 %	973.40	0.00 %		18.13 %	146.01
JKM1	3.60	2.66	1.27	73.82 %	2,800.80	0.00 %		18.13 %	420.12
TRY1	23.47	16.27	0.09	69.32 %	11,906.20	0.00 %		18.13 %	1,190.62
NMM1	2.64	1.81	0.00	68.36 %	2,909.30	0.00 %		18.13 %	290.93
TNJ2	5.97	3.88	-0.05	65.10 %	5,480.10	0.00 %		18.13 %	
MDI1	5.30	3.41	0.00	64.39 %	2,378.30	0.00 %		18.13 %	
MVM1	6.11	3.87	0.00	63.38 %	5,719.90	0.00 %		18.13 %	
TYR1	4.52	2.52	0.00	55.88 %	3,272.70	0.00 %		18.13 %	
KUM1	7.99	3.65	0.20	45.67 %	3,010.10	0.00 %		18.13 %	
APM1	1.95	0.86	0.00	44.15 %	1,619.70	0.00 %		18.13 %	
TRY2	3.11	1.34	0.00	43.05 %	1,678.80	0.00 %		18.13 %	
TTP1	3.36	1.39	0.00	41.30 %	1,519.10	0.00 %		18.13 %	
PBR1	2.42	0.82	0.00	33.85 %	954.50	0.00 %		18.13 %	

WEST-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SGI1	1.60	3.56	0.00	222.46 %	4,612.80	40.00 %	1,845.12	18.13 %	1,845.12
MCR1	3.02	4.99	0.00	165.30 %	5,062.10	40.00 %	2,024.84	18.13 %	2,024.84
TCG1	1.71	2.21	0.00	129.05 %	1,342.40	40.00 %	536.96	18.13 %	536.96
ERD2	5.20	6.68	0.00	128.33 %	6,484.90	40.00 %	2,593.96	18.13 %	2,593.96
KRI1	2.97	3.81	0.00	128.32 %	3,902.00	40.00 %	1,560.80	18.13 %	1,560.80
ATU1	3.72	4.46	0.00	120.02 %	3,503.40	40.00 %	1,401.36	18.13 %	1,401.36
SLM3	4.71	5.24	-0.17	111.21 %	3,210.80	30.00 %	963.24	18.13 %	1,284.32
DPR2	2.12	2.33	0.00	109.79 %	1,301.30	25.00 %	325.33	18.13 %	520.52
TRM1	3.38	3.64	0.00	107.72 %	4,481.80	25.00 %	1,120.45	18.13 %	1,792.72
PDR1	1.40	1.34	0.00	95.94 %	1,983.50	20.00 %	396.70	18.13 %	595.05
VKL1	1.80	1.72	0.00	95.28 %	2,301.40	20.00 %	460.28	18.13 %	690.42
RSP1	2.44	2.31	0.00	94.43 %	2,398.10	15.00 %	359.72	18.13 %	719.43
PLC1	2.08	1.94	0.00	93.58 %	2,198.30	15.00 %	329.75	18.13 %	659.49
OML1	2.97	2.71	0.00	91.30 %	2,039.90	15.00 %	305.99	18.13 %	611.97
SLM1	8.68	7.59	0.00	87.43 %	4,613.00	10.00 %	461.30	18.13 %	1,153.25
NKL2	3.85	3.36	0.00	87.32 %	3,366.80	10.00 %	336.68	18.13 %	841.70
SLM2	2.64	2.25	0.00	85.27 %	1,941.70	10.00 %	194.17	18.13 %	485.43
DPR1	1.68	1.38	0.00	82.57 %	907.00	10.00 %	90.70	18.13 %	226.75
PMP1	2.18	1.78	0.00	81.80 %	1,324.20	10.00 %	132.42	18.13 %	264.84
KVP1	1.82	1.39	-0.08	76.26 %	1,779.70	0.00 %		18.13 %	266.96
ERD1	5.78	4.12	0.00	71.25 %	2,744.70	0.00 %		18.13 %	274.47
HSR2	6.01	3.82	0.00	63.57 %	4,510.20	0.00 %		18.13 %	
BMD1	2.29	1.45	0.00	63.19 %	1,889.00	0.00 %		18.13 %	
CMI1	1.32	0.79	0.00	59.95 %	2,436.30	0.00 %		18.13 %	
APN1	2.41	1.35	0.00	56.10 %	2,129.20	0.00 %		18.13 %	
SGG1	1.08	0.59	0.00	54.43 %	223.40	0.00 %		18.13 %	
EPI1	2.57	1.35	-0.72	52.51 %	1,828.00	0.00 %		18.13 %	
HRR1	2.28	1.12	0.00	48.96 %	718.00	0.00 %		18.13 %	
VPD1	3.07	1.36	0.00	44.45 %	2,160.30	0.00 %		18.13 %	
HSR1	4.58	1.76	-0.18	38.44 %	1,929.40	0.00 %		18.13 %	
KMM1	2.15	0.73	0.00	33.92 %	946.40	0.00 %		18.13 %	
MTR1	4.31	1.43	0.00	33.16 %	1,028.10	0.00 %		18.13 %	
EDP1	1.66	0.49	0.00	29.34 %	198.80	0.00 %		18.13 %	

WEST-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PPI1	1.23	3.17	0.00	258.06 %	3,957.40	40.00 %	1,582.96	18.13 %	1,582.96
AVI1	1.95	5.01	0.00	257.14 %	4,570.10	40.00 %	1,828.04	18.13 %	1,828.04
DPM2	1.93	3.53	0.00	182.96 %	2,860.30	40.00 %	1,144.12	18.13 %	1,144.12
KMD1	1.33	2.16	0.00	162.58 %	4,056.80	40.00 %	1,622.72	18.13 %	1,622.72
PDM1	1.27	2.00	0.00	157.40 %	1,797.20	40.00 %	718.88	18.13 %	718.88
KGM1	1.36	2.00	0.51	147.42 %	1,019.70	40.00 %	407.88	18.13 %	407.88
SYM2	1.85	2.54	0.00	136.98 %	1,646.80	40.00 %	658.72	18.13 %	658.72
TPR3	1.67	2.03	-1.63	121.48 %	3,383.70	40.00 %	1,353.48	18.13 %	1,353.48
KGI1	2.26	2.32	0.00	102.45 %	1,615.50	25.00 %	403.88	18.13 %	646.20
CBE6	2.42	2.38	0.00	98.43 %	2,511.80	20.00 %	502.36	18.13 %	1,004.72
GDR1	1.83	1.60	-1.09	87.43 %	696.70	10.00 %	69.67	18.13 %	174.18
CNR1	1.98	1.59	0.00	80.27 %	1,699.20	10.00 %	169.92	18.13 %	339.84
SUL1	2.14	1.58	1.08	73.75 %	1,366.70	0.00 %		18.13 %	136.67
CBE4	4.25	3.12	-0.59	73.33 %	4,869.60	0.00 %		18.13 %	486.96
ANR1	0.63	0.46	0.00	73.24 %	370.80	0.00 %		18.13 %	37.08
GBM1	1.73	1.26	0.00	72.90 %	852.80	0.00 %		18.13 %	85.28
PLI1	4.33	3.13	0.00	72.14 %	3,125.50	0.00 %		18.13 %	312.55
UMP1	2.49	1.75	0.00	70.13 %	1,112.00	0.00 %		18.13 %	111.20
KMR1	5.58	3.74	-0.43	66.95 %	3,899.40	0.00 %		18.13 %	389.94
UAM1	5.03	3.05	0.00	60.68 %	4,267.10	0.00 %		18.13 %	
CBE2	13.34	8.05	0.00	60.37 %	5,637.70	0.00 %		18.13 %	
MPM1	2.40	1.23	0.00	51.50 %	1,205.10	0.00 %		18.13 %	
TPR1	3.56	1.84	0.00	51.49 %	2,233.90	0.00 %		18.13 %	
CBE1	2.54	1.27	0.00	49.82 %	1,409.70	0.00 %		18.13 %	
TPR2	4.12	1.89	0.00	45.92 %	1,841.60	0.00 %		18.13 %	
CBE3	1.54	0.60	0.00	38.88 %	128.00	0.00 %		18.13 %	
SNR1	3.46	1.29	0.00	37.37 %	1,194.20	0.00 %		18.13 %	
TPR4	1.65	0.53	0.00	32.22 %	281.90	0.00 %		18.13 %	

SOUTH-03									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MDU6	5.49	9.74	0.00	177.43 %	6,657.30	40.00 %	2,662.92	18.13 %	2,662.92
TEN1	3.69	5.43	0.00	147.02 %	3,972.40	40.00 %	1,588.96	18.13 %	1,588.96
PNV1	1.56	2.19	0.00	140.97 %	1,645.10	40.00 %	658.04	18.13 %	658.04
TDI1	2.35	3.23	0.00	137.13 %	4,959.30	40.00 %	1,983.72	18.13 %	1,983.72
CMR1	1.93	2.56	0.00	132.64 %	1,714.30	40.00 %	685.72	18.13 %	685.72
TPT1	3.04	3.68	-0.02	121.13 %	5,262.70	40.00 %	2,105.08	18.13 %	2,105.08
BNR1	2.37	2.55	0.00	107.41 %	2,447.10	25.00 %	611.78	18.13 %	978.84
MPA1	3.27	3.35	0.00	102.50 %	4,073.40	25.00 %	1,018.35	18.13 %	1,629.36
KRR1	2.76	2.76	0.00	99.97 %	1,811.50	20.00 %	362.30	18.13 %	724.60
DKI1	3.08	2.94	0.00	95.35 %	4,375.00	20.00 %	875.00	18.13 %	1,312.50
MDU1	17.75	16.18	-0.03	91.16 %	12,247.70	15.00 %	1,837.16	18.13 %	3,674.31
DGL2	2.42	2.09	0.00	86.53 %	1,845.40	10.00 %	184.54	18.13 %	461.35
SVG1	2.75	2.31	0.00	83.86 %	2,908.10	10.00 %	290.81	18.13 %	727.03
MDU2	7.00	5.55	0.00	79.40 %	6,384.60	0.00 %		18.13 %	1,276.92
NKI1	1.91	1.45	-0.99	76.23 %	1,005.80	0.00 %		18.13 %	150.87
TEN2	2.58	1.95	-2.60	75.69 %	1,568.40	0.00 %		18.13 %	235.26
PKM1	1.62	1.19	0.00	73.66 %	1,622.90	0.00 %		18.13 %	162.29
NTM1	2.26	1.65	-0.69	72.76 %	1,584.70	0.00 %		18.13 %	158.47
PVI1	2.91	1.91	0.00	65.89 %	2,699.10	0.00 %		18.13 %	269.91
TMM1	4.17	2.70	-0.91	64.76 %	2,237.90	0.00 %		18.13 %	
ODM1	2.04	1.30	0.00	63.89 %	1,346.40	0.00 %		18.13 %	
CBM1	3.76	2.38	0.00	63.32 %	2,512.70	0.00 %		18.13 %	
SGP1	2.42	1.46	0.00	60.53 %	781.60	0.00 %		18.13 %	
DGL1	8.43	5.04	0.14	59.86 %	4,773.90	0.00 %		18.13 %	
MNM1	1.89	1.06	0.00	56.21 %	1,527.10	0.00 %		18.13 %	
ADP1	2.16	1.10	0.00	50.84 %	1,012.80	0.00 %		18.13 %	
MDU5	3.36	1.70	0.00	50.67 %	1,652.40	0.00 %		18.13 %	
PNI1	1.63	0.82	0.00	50.58 %	687.50	0.00 %		18.13 %	
KKD2	3.87	1.92	0.00	49.71 %	2,083.20	0.00 %		18.13 %	
MLR1	2.74	1.24	0.00	45.18 %	2,325.90	0.00 %		18.13 %	
KPT1	2.31	1.02	0.00	44.24 %	968.80	0.00 %		18.13 %	
MDU4	3.58	1.47	0.00	41.22 %	936.40	0.00 %		18.13 %	
ATG1	5.46	2.00	0.00	36.60 %	2,300.00	0.00 %		18.13 %	
BTU1	1.57	0.48	0.00	30.39 %	695.20	0.00 %		18.13 %	
USL1	3.58	0.93	0.00	25.97 %	1,684.20	0.00 %		18.13 %	
MDU3	4.39	1.10	5.65	24.99 %	1,473.10	0.00 %		18.13 %	

NORTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
WJP1	2.61	5.02	0.00	192.08 %	5,093.00	40.00 %	2,037.20	18.13 %	2,037.20
CGM1	2.85	3.81	0.00	133.78 %	2,308.80	40.00 %	923.52	18.13 %	923.52
VNB1	2.13	2.72	0.00	127.77 %	1,187.50	40.00 %	475.00	18.13 %	475.00
KPM1	2.95	3.26	0.00	110.32 %	2,048.20	30.00 %	614.46	18.13 %	819.28
AKM1	3.74	4.04	-0.91	108.08 %	2,161.30	25.00 %	540.33	18.13 %	864.52
TRR1	5.02	5.09	-0.02	101.52 %	3,629.20	25.00 %	907.30	18.13 %	1,451.68
ANI1	1.66	1.59	0.00	95.66 %	1,663.20	20.00 %	332.64	18.13 %	498.96
VEL2	5.75	4.69	0.00	81.60 %	4,795.20	10.00 %	479.52	18.13 %	959.04
CPT1	1.70	1.36	-0.44	79.74 %	1,145.10	0.00 %		18.13 %	229.02
KPM2	9.42	7.49	-0.09	79.50 %	4,894.90	0.00 %		18.13 %	978.98
GDM1	2.57	1.99	0.00	77.38 %	913.60	0.00 %		18.13 %	137.04
TRL1	5.70	4.37	0.00	76.67 %	3,076.90	0.00 %		18.13 %	461.54
UGI1	2.20	1.62	0.00	73.60 %	700.50	0.00 %		18.13 %	70.05
PLR1	1.67	1.07	0.00	64.08 %	619.60	0.00 %		18.13 %	
BGR1	1.47	0.84	0.00	57.06 %	848.20	0.00 %		18.13 %	
ABR1	3.29	1.83	0.00	55.83 %	1,357.90	0.00 %		18.13 %	
TRT1	2.79	1.55	0.00	55.70 %	1,416.40	0.00 %		18.13 %	
VEL1	4.88	2.71	0.00	55.49 %	4,147.60	0.00 %		18.13 %	
CYR1	2.32	1.17	0.00	50.68 %	1,719.20	0.00 %		18.13 %	
ARC2	2.63	1.29	0.00	49.22 %	1,529.00	0.00 %		18.13 %	
VSI1	3.23	1.53	0.00	47.45 %	1,826.00	0.00 %		18.13 %	
PTU1	1.22	0.50	0.00	41.21 %	241.00	0.00 %		18.13 %	
SLG1	1.96	0.64	0.00	32.54 %	265.80	0.00 %		18.13 %	
WJD1	3.44	1.10	0.00	32.00 %	777.00	0.00 %		18.13 %	
SBR1	4.45	1.41	1.11	31.70 %	412.70	0.00 %		18.13 %	
KL-SOUTH									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	5.83	4.45	0.00	76.34 %	2,560.00	0.00 %		18.13 %	384.00
PAS1	1.91	1.34	0.00	70.16 %	1,582.00	0.00 %		18.13 %	158.20

SOUTH-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KYR1	2.03	2.78	0.00	137.07 %	2,228.40	40.00 %	891.36	18.13 %	891.36
STU2	1.83	2.22	0.00	121.39 %	1,431.70	40.00 %	572.68	18.13 %	572.68
COL1	1.43	1.63	0.00	113.53 %	1,581.70	30.00 %	474.51	18.13 %	632.68
KGL1	2.37	2.53	0.00	106.80 %	1,423.10	25.00 %	355.78	18.13 %	569.24
PKD1	3.55	3.79	0.00	106.74 %	3,482.10	25.00 %	870.53	18.13 %	1,392.84
ARM1	1.71	1.74	0.00	101.99 %	1,046.70	25.00 %	261.68	18.13 %	418.68
SDI1	3.37	3.18	0.00	94.38 %	1,863.70	15.00 %	279.56	18.13 %	559.11
SNL1	3.53	2.93	0.00	83.05 %	1,552.00	10.00 %	155.20	18.13 %	388.00
TKS2	5.96	4.90	-0.12	82.16 %	3,445.10	10.00 %	344.51	18.13 %	861.28
RPM1	6.94	5.35	-0.39	77.05 %	3,690.20	0.00 %		18.13 %	553.53
TKS1	5.33	4.06	0.00	76.26 %	4,782.20	0.00 %		18.13 %	717.33
TVL1	17.32	13.21	-0.11	76.25 %	12,242.50	0.00 %		18.13 %	1,836.38
VLY1	6.08	4.34	0.00	71.31 %	1,994.00	0.00 %		18.13 %	199.40
TKY1	3.03	2.13	0.00	70.32 %	2,779.00	0.00 %		18.13 %	277.90
SVK1	5.48	3.76	1.32	68.53 %	2,470.40	0.00 %		18.13 %	247.04
ASM1	2.36	1.53	0.00	64.85 %	2,111.00	0.00 %		18.13 %	
TCN1	4.41	2.80	0.00	63.36 %	4,661.70	0.00 %		18.13 %	
SGT1	1.88	1.13	0.00	60.07 %	510.40	0.00 %		18.13 %	
APK1	4.05	2.42	0.00	59.89 %	2,308.10	0.00 %		18.13 %	
VNR1	2.29	1.33	0.00	58.03 %	899.20	0.00 %		18.13 %	
TVL2	2.15	1.25	0.00	57.92 %	629.30	0.00 %		18.13 %	
VNR2	9.26	5.26	0.00	56.81 %	5,109.90	0.00 %		18.13 %	
TUT2	7.38	4.12	0.00	55.88 %	4,759.10	0.00 %		18.13 %	
KVT1	8.41	4.69	0.00	55.77 %	7,827.00	0.00 %		18.13 %	
MMT1	3.35	1.87	0.00	55.74 %	2,270.90	0.00 %		18.13 %	
TUT1	19.54	10.13	-0.02	51.84 %	12,546.40	0.00 %		18.13 %	
PDI1	2.57	1.31	0.00	50.87 %	1,524.60	0.00 %		18.13 %	
UDN1	2.23	1.10	-0.02	49.48 %	1,142.20	0.00 %		18.13 %	
MAR1	6.44	2.71	0.00	42.06 %	2,460.50	0.00 %		18.13 %	
KSM1	1.54	0.63	0.00	40.84 %	306.00	0.00 %		18.13 %	
NGR1	15.44	6.18	-0.09	40.02 %	4,072.20	0.00 %		18.13 %	
VKM1	3.61	1.37	0.00	37.85 %	2,175.80	0.00 %		18.13 %	
TYI1	4.39	1.53	0.00	34.81 %	1,794.10	0.00 %		18.13 %	
RND1	5.31	1.54	0.00	29.10 %	2,327.00	0.00 %		18.13 %	
ERL1	2.89	0.56	0.00	19.23 %	355.40	0.00 %		18.13 %	

SOUTH ARCOT									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CDM1	4.89	5.39	0.00	110.28 %	3,402.10	30.00 %	1,020.63	18.13 %	1,360.84
KKI2	5.10	5.50	0.00	107.77 %	3,421.60	25.00 %	855.40	18.13 %	1,368.64
MKM1	1.97	1.81	0.00	91.99 %	1,109.80	15.00 %	166.47	18.13 %	332.94
KML1	2.02	1.83	0.00	90.54 %	1,183.60	15.00 %	177.54	18.13 %	355.08
VPM1	1.66	1.39	0.00	83.66 %	508.60	10.00 %	50.86	18.13 %	127.15
POY1	6.75	5.26	0.00	77.88 %	5,446.20	0.00 %		18.13 %	1,089.24
NVL2	4.40	3.08	0.00	69.97 %	1,521.30	0.00 %		18.13 %	152.13
ULP1	4.24	2.86	0.00	67.53 %	1,720.70	0.00 %		18.13 %	172.07
TRK1	4.47	2.88	0.00	64.56 %	2,335.60	0.00 %		18.13 %	
TDM1	3.45	2.09	0.00	60.76 %	1,218.50	0.00 %		18.13 %	
SJI1	3.79	2.14	0.00	56.49 %	1,151.00	0.00 %		18.13 %	
PRT1	3.32	1.87	0.00	56.48 %	1,819.60	0.00 %		18.13 %	
STP1	1.91	0.94	0.00	49.43 %	1,433.60	0.00 %		18.13 %	
CUD1	8.34	3.74	0.00	44.91 %	3,548.60	0.00 %		18.13 %	
KLM1	4.28	1.87	0.00	43.82 %	1,377.10	0.00 %		18.13 %	
VPM2	4.00	1.63	0.00	40.81 %	917.20	0.00 %		18.13 %	
TVM1	2.79	1.12	0.00	40.00 %	1,051.10	0.00 %		18.13 %	
TVM2	3.50	1.27	0.00	36.36 %	668.10	0.00 %		18.13 %	
POY2	6.03	1.82	0.00	30.22 %	1,951.40	0.00 %		18.13 %	
VCM1	2.64	0.79	0.00	30.12 %	730.10	0.00 %		18.13 %	

CHENNAI-01									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH48	6.08	11.84	0.00	194.80 %	40,062.40	40.00 %	16,024.96	18.13 %	16,024.96
MRM1	3.85	4.26	0.00	110.57 %	6,491.30	30.00 %	1,947.39	18.13 %	2,596.52
MC10	1.72	1.78	0.00	103.70 %	1,003.00	25.00 %	250.75	18.13 %	401.20
KNR1	3.74	3.76	0.00	100.73 %	2,457.80	25.00 %	614.45	18.13 %	983.12
TKM1	2.47	2.15	0.00	87.25 %	1,423.80	10.00 %	142.38	18.13 %	355.95
GUD2	4.34	3.64	0.00	83.80 %	2,681.10	10.00 %	268.11	18.13 %	670.28
AVD1	6.15	4.27	0.00	69.40 %	2,780.40	0.00 %		18.13 %	278.04
CH11	5.61	3.78	0.00	67.32 %	1,529.00	0.00 %		18.13 %	152.90
CH28	5.61	3.75	0.00	66.91 %	5,193.30	0.00 %		18.13 %	519.33
CH39	3.80	2.49	0.00	65.49 %	2,728.40	0.00 %		18.13 %	
CH08	9.62	6.10	0.00	63.40 %	8,642.50	0.00 %		18.13 %	
MC09	1.11	0.67	0.00	60.36 %	238.00	0.00 %		18.13 %	
CH14	11.33	6.64	1.13	58.59 %	7,639.00	0.00 %		18.13 %	
CH22	5.66	3.19	0.00	56.42 %	3,671.20	0.00 %		18.13 %	
CH07	8.07	4.51	0.00	55.80 %	4,602.50	0.00 %		18.13 %	
SKL1	3.69	2.03	0.00	55.07 %	3,917.00	0.00 %		18.13 %	
GUD1	4.93	2.71	0.00	54.92 %	4,572.50	0.00 %		18.13 %	
CGL1	4.70	2.48	0.00	52.77 %	979.20	0.00 %		18.13 %	
CH42	8.54	4.46	0.00	52.22 %	3,573.20	0.00 %		18.13 %	
CH35	3.79	1.86	0.31	49.03 %	1,821.40	0.00 %		18.13 %	
CH45	4.61	2.06	0.00	44.80 %	1,643.10	0.00 %		18.13 %	
CH05	9.37	4.07	0.00	43.48 %	5,249.30	0.00 %		18.13 %	
CH40	4.08	1.77	0.00	43.41 %	490.30	0.00 %		18.13 %	
CH19	7.72	3.28	0.00	42.47 %	3,243.10	0.00 %		18.13 %	
CH26	1.80	0.76	0.00	42.13 %	752.50	0.00 %		18.13 %	
CH30	6.43	2.67	0.00	41.50 %	1,485.70	0.00 %		18.13 %	
CH38	3.73	1.24	0.00	33.36 %	1,435.00	0.00 %		18.13 %	
CH16	11.13	3.62	0.00	32.51 %	4,010.10	0.00 %		18.13 %	
MC02	1.43	0.37	0.00	25.82 %	97.00	0.00 %		18.13 %	
CH29	1.95	0.34	0.00	17.51 %	204.00	0.00 %		18.13 %	
CH37	1.95	0.05	0.00	2.34 %	139.00	0.00 %		18.13 %	

CHENNAI-02									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH27	1.66	1.85	0.00	111.73 %	2,654.00	30.00 %	796.20	18.13 %	1,061.60
CH06	5.58	5.79	0.00	103.89 %	4,110.90	25.00 %	1,027.73	18.13 %	1,644.36
CH18	7.27	6.94	0.00	95.44 %	5,037.40	20.00 %	1,007.48	18.13 %	1,511.22
PON1	3.06	2.74	0.00	89.58 %	2,898.60	10.00 %	289.86	18.13 %	724.65
CH34	5.64	5.04	0.00	89.29 %	4,219.70	10.00 %	421.97	18.13 %	1,054.93
MC05	1.97	1.63	0.00	82.46 %	747.20	10.00 %	74.72	18.13 %	186.80
MJR1	6.03	4.29	0.00	71.13 %	4,048.90	0.00 %		18.13 %	404.89
CH17	2.99	2.07	0.00	69.22 %	3,102.00	0.00 %		18.13 %	310.20
CH44	4.19	2.65	0.00	63.29 %	2,914.20	0.00 %		18.13 %	
CH43	3.91	2.39	0.00	61.23 %	1,840.60	0.00 %		18.13 %	
MC06	1.47	0.88	0.00	59.80 %	499.00	0.00 %		18.13 %	
CH12	7.01	4.01	0.00	57.21 %	5,168.20	0.00 %		18.13 %	
CH41	4.42	2.52	0.00	57.15 %	2,197.90	0.00 %		18.13 %	
CH21	9.70	5.23	0.00	53.94 %	5,034.20	0.00 %		18.13 %	
UKI1	2.88	1.55	-0.08	53.69 %	1,622.40	0.00 %		18.13 %	
CH31	2.10	1.12	0.00	53.57 %	378.10	0.00 %		18.13 %	
CH32	1.23	0.64	0.00	52.06 %	266.00	0.00 %		18.13 %	
CH03	13.24	6.67	0.00	50.40 %	6,604.70	0.00 %		18.13 %	
CH24	5.66	2.84	0.00	50.24 %	2,462.30	0.00 %		18.13 %	
CH15	14.89	6.82	0.00	45.81 %	5,497.40	0.00 %		18.13 %	
CH46	3.01	1.34	6.45	44.69 %	3,191.80	0.00 %		18.13 %	
GPD1	4.62	1.90	0.00	41.01 %	1,167.10	0.00 %		18.13 %	
MC08	0.68	0.26	0.00	37.71 %	92.00	0.00 %		18.13 %	
CH09	5.74	2.10	0.00	36.64 %	1,160.30	0.00 %		18.13 %	
CH33	5.11	1.81	0.16	35.42 %	2,052.10	0.00 %		18.13 %	
CH20	7.44	2.25	0.00	30.16 %	1,762.80	0.00 %		18.13 %	
CH36	2.45	0.67	0.00	27.18 %	910.00	0.00 %		18.13 %	
CH23	2.70	0.66	0.00	24.40 %	567.70	0.00 %		18.13 %	
CH01	0.71	0.00		0.00 %	0.00	0.00 %		18.13 %	
OTHERS									
Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	3.27	0.00	0.00 %	0.00	0.00 %		0.00 %	
GHUB	0.00	7.97	0.00	0.00 %	0.00	0.00 %		0.00 %	