

Accu.Target 1,911.62 L
 Sales 4,360.47 L
 Achieved % 228.10 %
 HO Budget+% 0.00 %
 Total Com. 55.38 L

Note : Sales Period is From :01-May-2026 To :01-May-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-01	113.08	400.72	354.37 %	0.00	0.00 %	0.00
WEST-02	158.37	473.72	299.12 %	0.00	0.00 %	0.00
SOUTH-03	218.58	621.17	284.18 %	96,000.00	0.00 %	96,000.00
TRICHY-01	239.71	607.79	253.56 %	0.00	0.00 %	0.00
NORTH ARCOT	132.12	324.07	245.28 %	48,000.00	0.00 %	48,000.00
SOUTH ARCOT	143.50	329.93	229.92 %	48,000.00	0.00 %	48,000.00
KL-SOUTH	26.09	50.04	191.83 %	0.00	0.00 %	0.00
SOUTH-01	306.55	577.90	188.52 %	0.00	0.00 %	0.00
CHENNAI-02	237.64	415.64	174.90 %	64,000.00	0.00 %	64,000.00
CHENNAI-01	295.59	502.58	170.02 %	80,000.00	0.00 %	80,000.00
KL-NORTH	40.40	51.69	127.94 %	0.00	0.00 %	0.00
OTHERS	0.00	5.22	0.00 %	0.00	0.00 %	0.00
Total	1,911.62	4,360.47	228.10 %		0.00 %	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TPR4	12.43	49.54	398.60%	0.00	0.00 %	0.00
	PLI1	15.25	60.67	397.83%	0.00	0.00 %	0.00
	TPR1	12.95	49.69	383.69%	0.00	0.00 %	0.00
	UAM1	16.90	62.07	367.37%	0.00	0.00 %	0.00
	CBE1	55.56	178.75	321.75%	40,000.00	0.00 %	40,000.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	ERD1	46.29	148.62	321.03%	40,000.00	0.00 %	40,000.00
	HSR1	31.49	100.98	320.71%	40,000.00	0.00 %	40,000.00
	SLM1	48.40	138.26	285.69%	40,000.00	0.00 %	40,000.00
	MTR1	32.20	85.86	266.67%	0.00	0.00 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	21.27	76.58	360.06%	0.00	0.00 %	0.00
	MDU1	84.73	266.12	314.08%	80,000.00	0.00 %	80,000.00
	SVG1	38.97	103.73	266.17%	40,000.00	0.00 %	40,000.00
	TEN1	24.75	60.28	243.52%	0.00	0.00 %	0.00
	KKD2	48.86	114.46	234.26%	40,000.00	0.00 %	40,000.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KUM1	51.92	149.26	287.48%	40,000.00	0.00 %	40,000.00
	PBR1	60.26	166.94	277.02%	40,000.00	0.00 %	40,000.00
	TNJ1	55.78	139.73	250.51%	40,000.00	0.00 %	40,000.00
	TRY1	71.74	151.86	211.66%	40,000.00	0.00 %	40,000.00

NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	40.48	101.84	251.59%	40,000.00	0.00 %	40,000.00
	NA01	48.53	119.07	245.35%	40,000.00	0.00 %	40,000.00
	NA03	43.11	103.16	239.29%	40,000.00	0.00 %	40,000.00
SOUTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	SA02	52.67	150.70	286.14%	40,000.00	0.00 %	40,000.00
	SA03	37.67	85.45	226.85%	0.00	0.00 %	0.00
	SA01	53.17	93.79	176.40%	0.00	0.00 %	0.00
KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	26.09	50.04	191.83%	0.00	0.00 %	0.00
SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	VNR1	35.47	81.65	230.18%	0.00	0.00 %	0.00
	TVL1	51.45	115.87	225.19%	40,000.00	0.00 %	40,000.00
	KVT1	55.61	122.35	220.01%	40,000.00	0.00 %	40,000.00
	TKS1	41.47	74.31	179.18%	0.00	0.00 %	0.00
	TUT1	73.60	122.59	166.56%	40,000.00	0.00 %	40,000.00
	NGR1	48.94	61.14	124.94%	0.00	0.00 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH07	56.80	111.22	195.80%	40,000.00	0.00 %	40,000.00
	CH09	53.64	94.27	175.76%	0.00	0.00 %	0.00
	CH01	64.18	108.01	168.28%	40,000.00	0.00 %	40,000.00
	CH04	63.01	102.13	162.09%	40,000.00	0.00 %	40,000.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH05	73.10	142.59	195.08%	40,000.00	0.00 %	40,000.00
	CH08	71.67	133.62	186.43%	40,000.00	0.00 %	40,000.00
	CH03	49.02	78.35	159.83%	0.00	0.00 %	0.00
	CH06	101.80	148.01	145.39%	40,000.00	0.00 %	40,000.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	40.40	51.69	127.94%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	CH02	0.00	1.70	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	3.53	0.00%	0.00	0.00 %	0.00

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
UMP1	2.52	17.31	0.00	687.73 %	12,376.70	40.00 %	4,950.68	0.00 %	4,950.68
CBE1	3.08	21.14	0.00	685.93 %	17,794.75	40.00 %	7,117.90	0.00 %	7,117.90
ANR1	0.90	5.42	0.00	604.97 %	4,536.74	40.00 %	1,814.70	0.00 %	1,814.70
AVI1	2.03	11.49	0.00	567.10 %	16,238.01	40.00 %	6,495.20	0.00 %	6,495.20
TPR4	2.11	11.41	0.00	540.95 %	13,133.02	40.00 %	5,253.21	0.00 %	5,253.21
PDM1	2.26	10.47	0.00	464.04 %	14,176.40	40.00 %	5,670.56	0.00 %	5,670.56
KGM1	2.30	10.50	0.00	455.40 %	15,360.97	40.00 %	6,144.39	0.00 %	6,144.39
MPM1	3.24	14.59	0.19	450.68 %	14,109.76	40.00 %	5,643.90	0.00 %	5,643.90
UAM1	4.26	19.02	0.00	446.93 %	7,661.83	40.00 %	3,064.73	0.00 %	3,064.73
TPR1	5.13	22.55	0.00	439.38 %	26,865.33	40.00 %	10,746.13	0.00 %	10,746.13
CBE3	1.61	6.42	0.00	399.51 %	5,331.36	40.00 %	2,132.54	0.00 %	2,132.54
CNR1	2.08	8.30	0.00	398.22 %	4,643.32	40.00 %	1,857.33	0.00 %	1,857.33
KMR1	6.36	24.31	0.00	382.24 %	27,929.74	40.00 %	11,171.90	0.00 %	11,171.90
TPR2	4.52	15.75	0.72	348.52 %	20,577.24	40.00 %	8,230.90	0.00 %	8,230.90
TPR3	3.30	11.39	0.00	345.26 %	15,966.87	40.00 %	6,386.75	0.00 %	6,386.75
CBE4	5.49	18.21	0.00	331.93 %	30,195.97	40.00 %	12,078.39	0.00 %	12,078.39
GBM1	2.77	8.94	0.00	323.20 %	10,435.01	40.00 %	4,174.00	0.00 %	4,174.00
PPI1	2.00	6.24	0.00	312.54 %	6,309.66	40.00 %	2,523.86	0.00 %	2,523.86
CBE2	23.43	70.91	0.00	302.64 %	95,535.17	40.00 %	38,214.07	0.00 %	38,214.07
SUL1	2.36	7.02	0.00	297.41 %	15,512.85	40.00 %	6,205.14	0.00 %	6,205.14
KGI1	2.52	7.36	0.00	291.74 %	3,101.25	40.00 %	1,240.50	0.00 %	1,240.50
SNR1	4.59	13.14	0.39	286.05 %	21,842.49	40.00 %	8,737.00	0.00 %	8,737.00
PLI1	5.05	14.42	0.00	285.84 %	14,123.12	40.00 %	5,649.25	0.00 %	5,649.25
KMD1	2.76	7.47	0.00	270.66 %	9,437.26	40.00 %	3,774.90	0.00 %	3,774.90
GDR1	2.04	5.33	0.00	261.83 %	3,286.65	40.00 %	1,314.66	0.00 %	1,314.66
DPM2	3.13	7.97	0.00	254.93 %	8,695.70	40.00 %	3,478.28	0.00 %	3,478.28
CBE6	5.63	12.94	0.00	230.02 %	16,827.41	40.00 %	6,730.96	0.00 %	6,730.96
SYM2	2.63	6.03	0.29	229.11 %	5,532.40	40.00 %	2,212.96	0.00 %	2,212.96
CBE5	3.01	4.66	0.00	154.70 %	9,608.75	40.00 %	3,843.50	0.00 %	3,843.50

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	3.78	22.01	0.00	582.10 %	23,750.95	40.00 %	9,500.38	0.00 %	9,500.38
EDP1	2.16	11.54	0.00	533.61 %	13,083.46	40.00 %	5,233.38	0.00 %	5,233.38
PLC1	2.45	11.36	0.00	464.65 %	12,756.10	40.00 %	5,102.44	0.00 %	5,102.44
DPR2	2.75	12.49	0.07	454.48 %	14,627.71	40.00 %	5,851.08	0.00 %	5,851.08
KVP1	2.56	11.59	0.00	451.87 %	9,372.05	40.00 %	3,748.82	0.00 %	3,748.82
BMD1	2.08	9.34	0.00	448.16 %	11,005.60	40.00 %	4,402.24	0.00 %	4,402.24
PDR1	2.00	8.62	0.00	431.33 %	18,666.60	40.00 %	7,466.64	0.00 %	7,466.64
TCG1	3.13	13.49	0.78	430.23 %	15,230.66	40.00 %	6,092.26	0.00 %	6,092.26
DPR1	2.00	7.73	0.00	387.22 %	5,703.55	40.00 %	2,281.42	0.00 %	2,281.42
ERD2	10.20	37.13	0.00	364.21 %	77,276.79	40.00 %	30,910.72	0.00 %	30,910.72
SLM2	5.41	18.03	0.00	333.31 %	22,292.55	40.00 %	8,917.02	0.00 %	8,917.02
PMP1	3.24	10.73	0.00	331.16 %	7,336.74	40.00 %	2,934.70	0.00 %	2,934.70
ERD1	9.37	30.02	0.00	320.46 %	47,182.13	40.00 %	18,872.85	0.00 %	18,872.85
NKL2	6.33	20.24	0.00	319.94 %	25,641.46	40.00 %	10,256.58	0.00 %	10,256.58
ATU1	6.36	20.20	0.00	317.78 %	21,050.08	40.00 %	8,420.03	0.00 %	8,420.03
RSP1	5.37	16.75	0.00	312.12 %	16,280.94	40.00 %	6,512.38	0.00 %	6,512.38
KAM1	3.08	9.58	0.00	310.54 %	11,734.39	40.00 %	4,693.76	0.00 %	4,693.76
APN1	3.46	10.73	0.00	310.11 %	17,011.46	40.00 %	6,804.58	0.00 %	6,804.58
SGG1	1.93	5.31	0.00	274.59 %	7,444.48	40.00 %	2,977.79	0.00 %	2,977.79
SLM1	13.76	37.63	0.00	273.54 %	50,910.23	40.00 %	20,364.09	0.00 %	20,364.09
HRR1	4.12	11.09	0.00	269.40 %	10,982.20	40.00 %	4,392.88	0.00 %	4,392.88
SGI1	2.48	6.47	0.00	261.27 %	3,734.60	40.00 %	1,493.84	0.00 %	1,493.84
CMI1	1.87	4.86	0.00	259.85 %	6,897.25	40.00 %	2,758.90	0.00 %	2,758.90
SLM3	7.45	18.87	0.20	253.24 %	24,863.98	40.00 %	9,945.59	0.00 %	9,945.59
MTR1	5.51	13.11	0.00	237.91 %	21,092.32	40.00 %	8,436.93	0.00 %	8,436.93
KMM1	3.58	7.94	0.00	221.62 %	7,619.45	40.00 %	3,047.78	0.00 %	3,047.78
VPD1	5.96	13.09	0.00	219.71 %	18,080.85	40.00 %	7,232.34	0.00 %	7,232.34
MCR1	4.49	9.65	0.00	214.74 %	10,384.10	40.00 %	4,153.64	0.00 %	4,153.64
TRM1	5.27	11.28	0.00	214.18 %	13,303.37	40.00 %	5,321.35	0.00 %	5,321.35
EPI1	3.84	8.17	0.00	212.79 %	8,326.95	40.00 %	3,330.78	0.00 %	3,330.78
HSR1	5.89	12.47	0.00	211.52 %	14,577.18	40.00 %	5,830.87	0.00 %	5,830.87
HSR2	8.00	16.78	0.00	209.71 %	13,758.20	40.00 %	5,503.28	0.00 %	5,503.28
OML1	5.98	11.17	0.00	186.81 %	10,995.71	40.00 %	4,398.28	0.00 %	4,398.28
VKL1	2.52	4.26	0.00	169.03 %	6,534.42	40.00 %	2,613.77	0.00 %	2,613.77

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
DGL1	21.93	123.91	0.12	564.94 %	44,964.69	40.00 %	17,985.88	0.00 %	17,985.88
KRR1	5.96	30.95	0.00	519.40 %	44,779.30	40.00 %	17,911.72	0.00 %	17,911.72
MPA1	5.29	22.05	0.00	416.86 %	44,063.02	40.00 %	17,625.21	0.00 %	17,625.21
BTU1	2.18	7.63	0.00	350.58 %	5,799.19	40.00 %	2,319.68	0.00 %	2,319.68
MLR1	3.87	13.39	0.00	346.13 %	14,388.58	40.00 %	5,755.43	0.00 %	5,755.43
TEN1	3.49	11.29	0.00	323.84 %	11,079.71	40.00 %	4,431.88	0.00 %	4,431.88
PKM1	2.10	6.67	0.00	318.42 %	7,918.69	40.00 %	3,167.48	0.00 %	3,167.48
TPT1	6.09	18.71	0.00	307.24 %	26,841.49	40.00 %	10,736.60	0.00 %	10,736.60
KKD3	7.31	21.96	0.00	300.59 %	37,108.76	40.00 %	14,843.50	0.00 %	14,843.50
PNV2	2.96	8.65	0.00	292.17 %	5,953.63	40.00 %	2,381.45	0.00 %	2,381.45
MDU7	6.99	20.05	0.00	286.80 %	22,141.47	40.00 %	8,856.59	0.00 %	8,856.59
PNI1	2.91	8.31	0.00	285.09 %	4,485.55	40.00 %	1,794.22	0.00 %	1,794.22
ODM1	2.85	7.93	0.00	277.83 %	1,810.30	40.00 %	724.12	0.00 %	724.12
KYK1	3.64	9.93	0.00	273.13 %	11,197.87	40.00 %	4,479.15	0.00 %	4,479.15
DGL2	4.80	12.91	0.00	269.04 %	12,994.53	40.00 %	5,197.81	0.00 %	5,197.81
MDU1	21.04	55.48	0.00	263.73 %	49,821.62	40.00 %	19,928.65	0.00 %	19,928.65
SGP1	3.19	8.31	0.00	260.48 %	10,655.35	40.00 %	4,262.14	0.00 %	4,262.14
NKI1	2.82	7.31	0.00	259.65 %	5,287.91	40.00 %	2,115.16	0.00 %	2,115.16
TEN2	5.04	12.92	0.00	256.64 %	9,245.62	40.00 %	3,698.25	0.00 %	3,698.25
TMM1	7.01	17.77	0.00	253.58 %	12,723.18	40.00 %	5,089.27	0.00 %	5,089.27
SVG1	6.02	15.06	0.00	250.22 %	20,871.46	40.00 %	8,348.58	0.00 %	8,348.58
BNR1	2.91	7.23	0.00	248.48 %	9,003.94	40.00 %	3,601.58	0.00 %	3,601.58
MDU5	3.67	8.92	0.00	243.05 %	8,317.16	40.00 %	3,326.86	0.00 %	3,326.86
CBM1	5.00	12.13	0.00	242.83 %	20,784.42	40.00 %	8,313.77	0.00 %	8,313.77
USL1	3.76	8.77	1.17	233.04 %	6,681.40	40.00 %	2,672.56	0.00 %	2,672.56
DKI1	6.45	13.96	0.00	216.39 %	27,360.39	40.00 %	10,944.16	0.00 %	10,944.16
PVI1	5.68	12.22	0.00	215.15 %	19,604.96	40.00 %	7,841.98	0.00 %	7,841.98
MDU6	10.41	22.26	0.00	213.80 %	23,368.17	40.00 %	9,347.27	0.00 %	9,347.27
MDU2	11.39	23.75	0.29	208.60 %	37,531.65	40.00 %	15,012.66	0.00 %	15,012.66
MNM1	3.23	6.73	0.00	208.60 %	7,786.55	40.00 %	3,114.62	0.00 %	3,114.62
TDI1	4.83	9.21	0.00	190.62 %	14,972.85	40.00 %	5,989.14	0.00 %	5,989.14
CMR1	2.86	5.17	0.00	180.93 %	4,712.53	40.00 %	1,885.01	0.00 %	1,885.01
MDU3	5.75	10.18	0.00	177.12 %	7,616.76	40.00 %	3,046.70	0.00 %	3,046.70
NTM1	4.25	7.34	0.00	172.71 %	7,627.58	40.00 %	3,051.03	0.00 %	3,051.03
ATG1	9.12	14.70	0.00	161.21 %	22,712.68	40.00 %	9,085.07	0.00 %	9,085.07
MDU4	5.75	8.71	0.00	151.61 %	4,823.34	40.00 %	1,929.34	0.00 %	1,929.34
ADP1	3.37	4.85	0.00	143.97 %	4,901.39	40.00 %	1,960.56	0.00 %	1,960.56
KPT1	2.70	3.82	0.92	141.83 %	5,389.15	40.00 %	2,155.66	0.00 %	2,155.66

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
APM1	3.23	13.25	0.00	409.64 %	18,521.28	40.00 %	7,408.51	0.00 %	7,408.51
NCK1	2.19	8.65	0.00	394.09 %	6,149.72	40.00 %	2,459.89	0.00 %	2,459.89
TRY2	3.53	13.88	0.00	393.12 %	16,893.25	40.00 %	6,757.30	0.00 %	6,757.30
TVR2	9.94	38.99	0.00	392.11 %	39,988.29	40.00 %	15,995.32	0.00 %	15,995.32
MDI1	8.41	32.64	0.00	388.17 %	41,313.90	40.00 %	16,525.56	0.00 %	16,525.56
MSI1	4.87	18.85	0.00	387.26 %	18,922.15	40.00 %	7,568.86	0.00 %	7,568.86
TYR1	7.11	26.21	0.00	368.58 %	35,026.90	40.00 %	14,010.76	0.00 %	14,010.76
NGT1	6.36	23.29	0.00	366.44 %	38,923.90	40.00 %	15,569.56	0.00 %	15,569.56
KIK1	4.31	13.85	0.00	321.03 %	18,526.72	40.00 %	7,410.69	0.00 %	7,410.69
KRN1	3.22	10.00	0.00	310.25 %	11,700.80	40.00 %	4,680.32	0.00 %	4,680.32
KUM2	3.54	10.95	0.00	309.79 %	11,523.00	40.00 %	4,609.20	0.00 %	4,609.20
ORU1	3.92	11.85	0.00	302.58 %	15,236.22	40.00 %	6,094.49	0.00 %	6,094.49
NMM1	3.45	9.74	4.28	282.12 %	14,539.75	40.00 %	5,815.90	0.00 %	5,815.90
AYR1	6.17	17.16	0.00	278.00 %	20,816.78	40.00 %	8,326.71	0.00 %	8,326.71
JKM1	7.57	20.68	0.00	273.25 %	32,932.40	40.00 %	13,172.96	0.00 %	13,172.96
MVM1	11.63	31.55	0.00	271.34 %	47,930.88	40.00 %	19,172.35	0.00 %	19,172.35
TRY3	6.95	18.81	0.00	270.73 %	18,646.38	40.00 %	7,458.55	0.00 %	7,458.55
TVR1	5.34	13.87	0.00	259.88 %	16,483.15	40.00 %	6,593.26	0.00 %	6,593.26
PTK1	9.53	24.50	0.00	257.17 %	29,456.06	40.00 %	11,782.42	0.00 %	11,782.42
PBR2	15.90	36.77	0.00	231.27 %	40,664.45	40.00 %	16,265.78	0.00 %	16,265.78
TTP1	6.79	15.45	0.00	227.52 %	25,273.56	40.00 %	10,109.42	0.00 %	10,109.42
PBR1	7.02	15.73	0.00	224.08 %	11,010.30	40.00 %	4,404.12	0.00 %	4,404.12
TRY1	44.45	84.63	0.00	190.39 %	129,683.10	40.00 %	51,873.24	0.00 %	51,873.24
PDK1	4.81	8.82	0.00	183.32 %	16,544.15	40.00 %	6,617.66	0.00 %	6,617.66
KUM1	13.45	24.21	0.00	180.01 %	28,727.28	40.00 %	11,490.91	0.00 %	11,490.91
TRY4	8.78	15.70	0.00	178.91 %	23,211.15	40.00 %	9,284.46	0.00 %	9,284.46
TNJ2	12.23	21.68	0.00	177.22 %	29,111.09	40.00 %	11,644.44	0.00 %	11,644.44
TNJ1	15.00	26.06	0.00	173.72 %	33,287.84	40.00 %	13,315.14	0.00 %	13,315.14

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
WJP1	3.80	15.29	0.00	402.04 %	22,149.36	40.00 %	8,859.74	0.00 %	8,859.74
PTU1	1.94	7.53	0.00	387.54 %	8,614.00	40.00 %	3,445.60	0.00 %	3,445.60
AKM1	6.62	23.65	0.00	357.35 %	25,622.57	40.00 %	10,249.03	0.00 %	10,249.03
SLG1	3.02	9.96	0.00	329.65 %	13,817.00	40.00 %	5,526.80	0.00 %	5,526.80
ARC2	3.45	11.27	0.00	326.91 %	15,547.92	40.00 %	6,219.17	0.00 %	6,219.17
VEL2	7.84	23.88	0.00	304.83 %	41,598.64	40.00 %	16,639.46	0.00 %	16,639.46
VNB1	3.15	9.26	0.00	293.85 %	13,057.34	40.00 %	5,222.94	0.00 %	5,222.94
TRR1	6.78	19.06	0.00	281.14 %	21,491.36	40.00 %	8,596.54	0.00 %	8,596.54
WJD1	5.15	14.36	0.02	279.08 %	24,059.86	40.00 %	9,623.94	0.00 %	9,623.94
CPT1	3.40	8.91	0.00	261.79 %	10,474.18	40.00 %	4,189.67	0.00 %	4,189.67
ANI1	3.82	9.58	0.00	250.92 %	14,256.45	40.00 %	5,702.58	0.00 %	5,702.58
VEL1	6.98	16.88	0.00	241.68 %	25,629.71	40.00 %	10,251.88	0.00 %	10,251.88
TRL1	9.54	22.48	0.00	235.61 %	14,600.18	40.00 %	5,840.07	0.00 %	5,840.07
VSI1	6.35	14.88	0.00	234.42 %	16,879.66	40.00 %	6,751.86	0.00 %	6,751.86
CGM1	3.74	8.56	0.00	229.11 %	7,990.08	40.00 %	3,196.03	0.00 %	3,196.03
ABR1	5.14	11.77	0.50	228.87 %	11,351.69	40.00 %	4,540.68	0.00 %	4,540.68
TRT1	5.00	11.42	0.99	228.58 %	11,365.89	40.00 %	4,546.36	0.00 %	4,546.36
UGI1	2.25	4.81	0.00	214.32 %	2,807.90	40.00 %	1,123.16	0.00 %	1,123.16
PLR1	2.70	5.79	0.00	214.17 %	7,264.84	40.00 %	2,905.94	0.00 %	2,905.94
SBR1	8.95	18.50	0.13	206.74 %	31,892.84	40.00 %	12,757.14	0.00 %	12,757.14
CYR1	4.21	8.48	0.00	201.24 %	12,282.63	40.00 %	4,913.05	0.00 %	4,913.05
BGR1	2.66	4.66	0.00	175.01 %	5,703.43	40.00 %	2,281.37	0.00 %	2,281.37
KPM2	16.06	27.29	0.02	169.92 %	32,181.10	40.00 %	12,872.44	0.00 %	12,872.44
KPM1	5.42	9.15	0.00	168.62 %	13,402.92	40.00 %	5,361.17	0.00 %	5,361.17
GDM1	4.14	6.63	0.00	160.06 %	4,888.27	40.00 %	1,955.31	0.00 %	1,955.31

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KML1	4.91	20.02	0.00	407.37 %	24,670.93	40.00 %	9,868.37	0.00 %	9,868.37
VCM1	1.29	5.23	0.00	405.27 %	6,743.20	40.00 %	2,697.28	0.00 %	2,697.28
PRT1	6.52	21.96	0.00	336.76 %	32,236.23	40.00 %	12,894.49	0.00 %	12,894.49
SJI2	5.86	18.84	0.00	321.39 %	18,322.60	40.00 %	7,329.04	0.00 %	7,329.04
VCM2	4.84	15.53	0.00	320.89 %	15,756.60	40.00 %	6,302.64	0.00 %	6,302.64
KKI2	7.64	23.42	0.00	306.41 %	16,812.26	40.00 %	6,724.90	0.00 %	6,724.90
MKM1	2.67	8.03	0.00	301.11 %	13,133.50	40.00 %	5,253.40	0.00 %	5,253.40
STP1	2.69	8.10	0.00	300.42 %	11,214.84	40.00 %	4,485.94	0.00 %	4,485.94
ULP1	7.18	21.29	0.00	296.65 %	22,132.85	40.00 %	8,853.14	0.00 %	8,853.14
VPM2	6.94	19.57	0.00	282.15 %	26,213.55	40.00 %	10,485.42	0.00 %	10,485.42
TRK1	8.23	19.56	0.00	237.82 %	24,428.24	40.00 %	9,771.30	0.00 %	9,771.30
VPM1	3.29	7.44	0.00	225.69 %	7,048.65	40.00 %	2,819.46	0.00 %	2,819.46
NVL2	8.55	18.34	0.00	214.56 %	27,452.12	40.00 %	10,980.85	0.00 %	10,980.85
POY2	12.40	25.19	0.00	203.18 %	52,856.93	40.00 %	21,142.77	0.00 %	21,142.77
KLM1	7.08	13.90	0.00	196.43 %	24,343.25	40.00 %	9,737.30	0.00 %	9,737.30
TDM1	4.81	9.02	0.84	187.52 %	7,358.25	40.00 %	2,943.30	0.00 %	2,943.30
CDM1	9.04	16.81	0.00	186.02 %	18,542.08	40.00 %	7,416.83	0.00 %	7,416.83
TVM1	3.97	6.40	0.00	161.23 %	5,561.99	40.00 %	2,224.80	0.00 %	2,224.80
CUD1	14.93	22.48	0.00	150.61 %	42,937.46	40.00 %	17,174.98	0.00 %	17,174.98
POY1	16.10	24.18	0.00	150.22 %	33,321.03	40.00 %	13,328.41	0.00 %	13,328.41
TVM2	4.56	4.60	0.00	100.92 %	3,464.38	25.00 %	866.10	0.00 %	866.10

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
PAS1	5.08	13.50	0.03	265.75 %	5,244.55	40.00 %	2,097.82	0.00 %	2,097.82
TVP1	13.32	25.43	0.40	190.91 %	13,105.09	40.00 %	5,242.04	0.00 %	5,242.04
KLR1	4.00	7.48	0.00	186.95 %	3,186.70	40.00 %	1,274.68	0.00 %	1,274.68
PNL1	3.68	3.63	0.00	98.50 %	2,645.25	20.00 %	529.05	0.00 %	529.05

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
SKD1	3.74	15.37	0.00	410.94 %	19,372.07	40.00 %	7,748.83	0.00 %	7,748.83
STU2	3.48	11.21	0.00	322.27 %	12,873.27	40.00 %	5,149.31	0.00 %	5,149.31
SVK1	7.82	24.85	0.00	317.69 %	33,626.95	40.00 %	13,450.78	0.00 %	13,450.78
SNL1	4.31	13.54	0.00	314.35 %	20,954.13	40.00 %	8,381.65	0.00 %	8,381.65
SDI1	3.98	11.25	0.00	282.52 %	11,277.83	40.00 %	4,511.13	0.00 %	4,511.13
KGL1	3.85	9.97	0.00	259.09 %	8,709.60	40.00 %	3,483.84	0.00 %	3,483.84
VLY1	10.89	27.86	0.46	255.72 %	39,314.96	40.00 %	15,725.98	0.00 %	15,725.98
VNR2	13.14	30.09	0.27	229.01 %	35,109.31	40.00 %	14,043.72	0.00 %	14,043.72
TVL1	31.21	71.13	0.00	227.87 %	73,097.76	40.00 %	29,239.10	0.00 %	29,239.10
KVT1	16.33	36.56	0.00	223.90 %	71,641.53	40.00 %	28,656.61	0.00 %	28,656.61
APK2	4.56	9.57	0.13	210.01 %	9,983.35	40.00 %	3,993.34	0.00 %	3,993.34
ERL2	4.96	10.04	0.03	202.29 %	16,449.80	40.00 %	6,579.92	0.00 %	6,579.92
ASM1	4.79	9.46	0.09	197.49 %	12,405.60	40.00 %	4,962.24	0.00 %	4,962.24
TKS2	11.30	21.09	0.00	186.70 %	22,759.23	40.00 %	9,103.69	0.00 %	9,103.69
RPM1	11.26	21.00	0.00	186.42 %	26,621.55	40.00 %	10,648.62	0.00 %	10,648.62
VNR1	3.89	7.23	0.00	186.06 %	12,313.60	40.00 %	4,925.44	0.00 %	4,925.44
PDI1	3.49	6.32	0.00	181.26 %	7,427.60	40.00 %	2,971.04	0.00 %	2,971.04
TYI1	4.91	8.68	0.00	176.99 %	11,410.55	40.00 %	4,564.22	0.00 %	4,564.22
KYR1	4.04	7.08	0.00	175.06 %	9,179.10	40.00 %	3,671.64	0.00 %	3,671.64
TUT2	15.47	26.57	0.00	171.72 %	31,277.27	40.00 %	12,510.91	0.00 %	12,510.91
TCN1	7.49	12.66	0.00	169.00 %	15,178.23	40.00 %	6,071.29	0.00 %	6,071.29
VKM1	4.26	7.11	0.00	167.06 %	11,144.00	40.00 %	4,457.60	0.00 %	4,457.60
MMT1	5.20	8.64	0.00	166.04 %	6,504.48	40.00 %	2,601.79	0.00 %	2,601.79
PKD1	7.72	12.74	0.00	164.91 %	20,923.20	40.00 %	8,369.28	0.00 %	8,369.28
TUT1	36.04	59.09	0.07	163.93 %	90,318.21	40.00 %	36,127.28	0.00 %	36,127.28
APK1	6.07	9.91	0.00	163.29 %	12,076.50	40.00 %	4,830.60	0.00 %	4,830.60
ARM1	4.55	7.42	0.00	162.90 %	7,162.37	40.00 %	2,864.95	0.00 %	2,864.95
RND1	11.73	18.73	0.00	159.73 %	37,742.05	40.00 %	15,096.82	0.00 %	15,096.82
MAR1	9.24	13.62	0.00	147.37 %	15,038.27	40.00 %	6,015.31	0.00 %	6,015.31
KSM1	2.50	3.41	0.00	136.72 %	3,445.35	40.00 %	1,378.14	0.00 %	1,378.14
TKS1	8.63	11.51	0.07	133.37 %	14,037.32	40.00 %	5,614.93	0.00 %	5,614.93
UDN1	4.72	5.55	0.00	117.42 %	7,806.41	30.00 %	2,341.92	0.00 %	2,341.92
SGT1	2.81	3.13	0.00	111.52 %	2,707.05	30.00 %	812.12	0.00 %	812.12
NGR1	19.29	19.30	0.04	100.07 %	26,241.56	20.00 %	5,248.31	0.00 %	5,248.31
TKY1	5.27	4.43	0.00	84.03 %	6,506.25	10.00 %	650.63	0.00 %	650.63
COL1	3.59	1.77	0.00	49.30 %	1,397.00	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MC05	1.41	4.16	0.00	294.50 %	2,411.15	40.00 %	964.46	0.00 %	964.46
CH27	2.30	6.63	0.00	287.99 %	9,565.40	40.00 %	3,826.16	0.00 %	3,826.16
UKI1	4.71	12.93	0.00	274.60 %	18,410.70	40.00 %	7,364.28	0.00 %	7,364.28
CH17	8.25	22.41	0.00	271.59 %	40,429.55	40.00 %	16,171.82	0.00 %	16,171.82
CH36	3.60	8.24	0.00	228.93 %	7,041.40	40.00 %	2,816.56	0.00 %	2,816.56
GPD1	5.29	11.63	0.00	219.82 %	15,413.65	40.00 %	6,165.46	0.00 %	6,165.46
CH23	5.02	10.40	0.00	207.03 %	11,549.10	40.00 %	4,619.64	0.00 %	4,619.64
CH31	3.81	7.72	2.70	202.58 %	12,087.27	40.00 %	4,834.91	0.00 %	4,834.91
CH15	21.47	43.45	0.00	202.33 %	65,824.08	40.00 %	26,329.63	0.00 %	26,329.63
CH46	4.04	8.09	0.00	200.27 %	13,005.01	40.00 %	5,202.00	0.00 %	5,202.00
CH06	9.07	18.11	0.00	199.60 %	26,702.55	40.00 %	10,681.02	0.00 %	10,681.02
PON1	4.68	9.12	0.00	195.14 %	16,941.90	40.00 %	6,776.76	0.00 %	6,776.76
CH24	10.23	19.82	0.00	193.75 %	31,044.83	40.00 %	12,417.93	0.00 %	12,417.93
CH44	8.91	16.22	0.00	182.12 %	20,466.29	40.00 %	8,186.52	0.00 %	8,186.52
CH43	6.49	11.61	0.00	178.74 %	7,814.82	40.00 %	3,125.93	0.00 %	3,125.93
CH20	12.34	21.50	0.00	174.23 %	38,099.00	40.00 %	15,239.60	0.00 %	15,239.60
CH03	21.59	37.33	0.00	172.92 %	64,313.65	40.00 %	25,725.46	0.00 %	25,725.46
CH33	9.57	16.55	0.00	172.87 %	26,801.37	40.00 %	10,720.55	0.00 %	10,720.55
CH50	8.84	14.48	0.00	163.84 %	30,550.94	40.00 %	12,220.38	0.00 %	12,220.38
CH34	9.41	14.90	0.00	158.35 %	20,833.85	40.00 %	8,333.54	0.00 %	8,333.54
CH41	8.53	13.28	0.00	155.63 %	25,244.35	40.00 %	10,097.74	0.00 %	10,097.74
CH32	1.58	2.43	0.00	153.72 %	3,773.70	40.00 %	1,509.48	0.00 %	1,509.48
CH21	15.25	20.66	0.00	135.52 %	31,832.25	40.00 %	12,732.90	0.00 %	12,732.90
CH18	11.73	15.63	0.00	133.25 %	28,753.29	40.00 %	11,501.32	0.00 %	11,501.32
CH12	16.10	21.37	0.00	132.67 %	32,585.15	40.00 %	13,034.06	0.00 %	13,034.06
MJR1	9.35	12.05	0.27	128.82 %	12,438.26	40.00 %	4,975.30	0.00 %	4,975.30
CH51	10.51	13.11	0.00	124.72 %	18,009.83	40.00 %	7,203.93	0.00 %	7,203.93
CH01	1.37	0.83	0.00	60.37 %	251.00	0.00 %		0.00 %	
MC06	2.16	0.98	0.00	45.18 %	906.50	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH30	8.89	24.44	0.00	274.80 %	39,781.47	40.00 %	15,912.59	0.00 %	15,912.59
CH47	13.05	32.21	0.00	246.77 %	45,638.47	40.00 %	18,255.39	0.00 %	18,255.39
CH35	7.65	18.60	0.00	243.24 %	29,488.63	40.00 %	11,795.45	0.00 %	11,795.45
CH37	4.42	10.43	0.00	236.06 %	14,340.02	40.00 %	5,736.01	0.00 %	5,736.01
GUD1	7.85	16.97	0.00	216.06 %	25,971.66	40.00 %	10,388.66	0.00 %	10,388.66
CH48	10.19	21.30	0.00	209.12 %	49,270.72	40.00 %	19,708.29	0.00 %	19,708.29
AVD1	10.08	20.96	0.00	207.92 %	22,999.36	40.00 %	9,199.74	0.00 %	9,199.74
CH28	12.22	24.94	0.00	204.06 %	47,683.07	40.00 %	19,073.23	0.00 %	19,073.23
CH19	13.75	27.57	0.00	200.45 %	37,600.91	40.00 %	15,040.36	0.00 %	15,040.36
CH39	4.54	8.70	0.00	191.43 %	18,302.70	40.00 %	7,321.08	0.00 %	7,321.08
CH40	4.36	8.31	0.00	190.78 %	3,105.35	40.00 %	1,242.14	0.00 %	1,242.14
CH45	8.26	15.39	0.00	186.35 %	22,091.57	40.00 %	8,836.63	0.00 %	8,836.63
CGL1	5.46	9.98	0.00	182.88 %	18,357.20	40.00 %	7,342.88	0.00 %	7,342.88
CH07	12.86	23.46	0.00	182.46 %	24,216.11	40.00 %	9,686.44	0.00 %	9,686.44
CH05	17.80	31.87	0.00	179.03 %	31,137.70	40.00 %	12,455.08	0.00 %	12,455.08
MRM1	7.67	13.32	0.00	173.57 %	10,932.90	40.00 %	4,373.16	0.00 %	4,373.16
CH25	9.69	15.76	0.00	162.65 %	19,706.79	40.00 %	7,882.72	0.00 %	7,882.72
CH42	12.57	20.05	0.00	159.50 %	28,072.20	40.00 %	11,228.88	0.00 %	11,228.88
KNR1	6.44	10.03	0.00	155.72 %	16,872.76	40.00 %	6,749.10	0.00 %	6,749.10
CH14	20.31	31.11	0.00	153.17 %	45,235.57	40.00 %	18,094.23	0.00 %	18,094.23
CH38	5.49	8.13	0.00	148.16 %	13,028.30	40.00 %	5,211.32	0.00 %	5,211.32
CH49	12.06	17.25	0.00	142.98 %	28,281.69	40.00 %	11,312.68	0.00 %	11,312.68
CH26	3.95	5.19	0.00	131.42 %	7,413.13	40.00 %	2,965.25	0.00 %	2,965.25
GUD2	6.55	8.53	0.00	130.26 %	10,236.82	40.00 %	4,094.73	0.00 %	4,094.73
SKL1	6.12	7.57	0.00	123.78 %	14,473.35	40.00 %	5,789.34	0.00 %	5,789.34
CH22	10.71	13.02	0.00	121.60 %	13,439.22	40.00 %	5,375.69	0.00 %	5,375.69
CH16	24.02	27.57	0.00	114.79 %	35,500.11	30.00 %	10,650.03	0.00 %	10,650.03
CH08	18.65	21.37	0.00	114.59 %	38,112.31	30.00 %	11,433.69	0.00 %	11,433.69
TKM1	5.68	5.75	0.00	101.27 %	8,016.30	25.00 %	2,004.08	0.00 %	2,004.08
MC09	0.72	0.52	0.00	72.87 %	465.80	0.00 %		0.00 %	
CH29	2.16	1.43	0.00	66.44 %	2,642.00	0.00 %		0.00 %	
MC10	1.44	0.85	0.00	58.96 %	379.00	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	40.40	51.69	0.12	127.94 %	55,553.38	40.00 %	22,221.35	0.00 %	22,221.35

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	1.70	311.84	0.00 %	0.00	0.00 %		0.00 %	
S2SD	0.00	3.53	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHCB	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	(0.01)	-11.11	0.00 %	0.00	0.00 %		0.00 %	