



TN-Sales Spot Commission Details 01/04/2026 11:45 PM

Accu.Target 2,112.31 L
 Sales 2,762.46 L
 Achieved % 130.78 %
 HO Budget+ % 0.00 %
 Total Com. 30.11 L

Note : Sales Period is From :01-Apr-2026 To :01-Apr-2026

Sales Zone	Target L	Sales L	Achieved %	DGM Incentive (E)	HO Budget+ %	DGM Incentive (Alt)
WEST-01	132.61	260.05	196.11 %	0.00	0.00 %	0.00
KL-SOUTH	20.52	33.42	162.89 %	0.00	0.00 %	0.00
SOUTH-03	238.40	382.33	160.37 %	48,000.00	0.00 %	48,000.00
WEST-02	182.66	290.94	159.28 %	0.00	0.00 %	0.00
TRICHY-01	279.71	410.03	146.59 %	0.00	0.00 %	0.00
SOUTH-01	303.03	431.50	142.40 %	0.00	0.00 %	0.00
SOUTH ARCOT	166.76	188.95	113.31 %	8,000.00	0.00 %	8,000.00
NORTH ARCOT	161.71	181.19	112.05 %	8,000.00	0.00 %	8,000.00
CHENNAI-02	263.10	257.40	97.84 %	6,000.00	0.00 %	6,000.00
CHENNAI-01	331.59	293.21	88.42 %	0.00	0.00 %	0.00
KL-NORTH	32.24	23.46	72.77 %	0.00	0.00 %	0.00
OTHERS	0.00	9.97	0.00 %	0.00	0.00 %	0.00
Total	2,112.31	2,762.46	130.78 %		0.00 %	

WEST-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CBE1	57.66	126.33	219.07%	40,000.00	0.00 %	40,000.00
	TPR4	16.50	35.85	217.22%	0.00	0.00 %	0.00
	PLI1	19.27	33.35	173.06%	0.00	0.00 %	0.00
	UAM1	22.40	37.69	168.26%	0.00	0.00 %	0.00
	TPR1	16.77	26.85	160.06%	0.00	0.00 %	0.00

KL-SOUTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	20.52	33.42	162.89%	0.00	0.00 %	0.00

SOUTH-03	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	KRR1	23.77	65.67	276.28%	0.00	0.00 %	0.00
	TEN1	28.57	50.10	175.38%	0.00	0.00 %	0.00
	MDU1	87.96	133.05	151.27%	40,000.00	0.00 %	40,000.00
	KKD2	51.97	73.17	140.79%	0.00	0.00 %	0.00
	SVG1	46.13	60.33	130.77%	0.00	0.00 %	0.00

WEST-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	HSR1	34.65	59.70	172.27%	0.00	0.00 %	0.00
	ERD1	58.41	94.49	161.78%	0.00	0.00 %	0.00
	SLM1	54.88	84.39	153.77%	0.00	0.00 %	0.00
	MTR1	34.71	52.36	150.84%	0.00	0.00 %	0.00

TRICHY-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	PBR1	70.01	120.06	171.50%	40,000.00	0.00 %	40,000.00
	KUM1	58.82	93.74	159.35%	0.00	0.00 %	0.00
	TNJ1	65.07	93.53	143.73%	0.00	0.00 %	0.00
	TRY1	85.81	102.70	119.69%	20,000.00	0.00 %	20,000.00

SOUTH-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NGR1	42.57	84.57	198.65%	0.00	0.00 %	0.00
	TVL1	46.47	72.22	155.43%	0.00	0.00 %	0.00
	TUT1	70.63	106.71	151.09%	40,000.00	0.00 %	40,000.00
	VNR1	41.10	50.42	122.68%	0.00	0.00 %	0.00
	KVT1	59.13	71.31	120.61%	0.00	0.00 %	0.00
	TKS1	43.13	46.27	107.27%	0.00	0.00 %	0.00
	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
SOUTH ARCOT	SA02	59.13	81.74	138.24%	0.00	0.00 %	0.00
	SA03	46.12	46.08	99.90%	0.00	0.00 %	0.00
	SA01	61.51	61.13	99.39%	0.00	0.00 %	0.00
NORTH ARCOT	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	NA02	51.24	63.51	123.95%	0.00	0.00 %	0.00
	NA01	57.43	64.06	111.55%	0.00	0.00 %	0.00
	NA03	53.04	53.62	101.09%	0.00	0.00 %	0.00
CHENNAI-02	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH09	59.13	65.97	111.58%	0.00	0.00 %	0.00
	CH07	62.10	60.54	97.49%	0.00	0.00 %	0.00
	CH01	70.58	65.77	93.19%	0.00	0.00 %	0.00
	CH04	71.29	65.11	91.34%	0.00	0.00 %	0.00
CHENNAI-01	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH03	59.55	70.57	118.51%	0.00	0.00 %	0.00
	CH05	78.56	74.99	95.46%	0.00	0.00 %	0.00
	CH08	83.73	64.48	77.01%	0.00	0.00 %	0.00
	CH06	109.76	83.16	75.77%	0.00	0.00 %	0.00
KL-NORTH	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	TVP1	32.24	23.46	72.77%	0.00	0.00 %	0.00
OTHERS	Region	Target L	Sales L	Achieved %	AGM Incentive (E)	HO Budget+ %	AGM Incentive (Alt)
	CH02	0.00	2.26	0.00%	0.00	0.00 %	0.00
	HSR1	0.00	0.01	0.00%	0.00	0.00 %	0.00
	MDU2	0.00	3.02	0.00%	0.00	0.00 %	0.00
	NA01	0.00	(0.01)	0.00%	0.00	0.00 %	0.00
	TVL2	0.00	4.68	0.00%	0.00	0.00 %	0.00

WEST-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
ANR1	0.98	4.33	0.03	441.80 %	5,653.20	40.00 %	2,261.28	0.00 %	2,261.28
CBE1	3.63	12.41	0.00	341.96 %	12,036.80	40.00 %	4,814.72	0.00 %	4,814.72
AVI1	2.70	8.65	0.00	320.10 %	11,344.25	40.00 %	4,537.70	0.00 %	4,537.70
CBE4	5.82	15.51	0.00	266.43 %	17,734.70	40.00 %	7,093.88	0.00 %	7,093.88
CBE2	22.34	54.20	0.00	242.57 %	49,305.55	40.00 %	19,722.22	0.00 %	19,722.22
CBE6	5.29	12.55	0.00	237.43 %	9,102.50	40.00 %	3,641.00	0.00 %	3,641.00
GBM1	3.70	7.91	0.00	213.57 %	8,739.55	40.00 %	3,495.82	0.00 %	3,495.82
PDM1	2.57	5.28	0.00	205.64 %	8,848.20	40.00 %	3,539.28	0.00 %	3,539.28
MPM1	4.54	9.23	0.22	203.21 %	11,428.70	40.00 %	4,571.48	0.00 %	4,571.48
KMD1	3.37	6.81	0.00	201.78 %	8,388.20	40.00 %	3,355.28	0.00 %	3,355.28
DPM2	3.80	7.60	0.00	200.06 %	11,202.55	40.00 %	4,481.02	0.00 %	4,481.02
UAM1	5.47	10.62	0.00	194.21 %	4,511.95	40.00 %	1,804.78	0.00 %	1,804.78
TPR1	5.76	10.80	0.00	187.58 %	5,983.30	40.00 %	2,393.32	0.00 %	2,393.32
KGM1	3.02	5.52	0.00	182.63 %	8,594.20	40.00 %	3,437.68	0.00 %	3,437.68
PPI1	2.30	4.16	0.00	180.81 %	4,458.60	40.00 %	1,783.44	0.00 %	1,783.44
KMR1	8.01	14.19	0.00	177.10 %	27,059.95	40.00 %	10,823.98	0.00 %	10,823.98
TPR4	3.38	5.74	0.00	169.94 %	5,425.95	40.00 %	2,170.38	0.00 %	2,170.38
CBE5	3.09	4.93	0.00	159.37 %	8,984.30	40.00 %	3,593.72	0.00 %	3,593.72
UMP1	3.24	5.13	0.00	158.42 %	4,169.15	40.00 %	1,667.66	0.00 %	1,667.66
TPR2	6.42	10.07	0.00	156.74 %	7,422.30	40.00 %	2,968.92	0.00 %	2,968.92
CNR1	2.53	3.88	0.00	153.13 %	2,096.20	40.00 %	838.48	0.00 %	838.48
PLI1	6.64	9.81	0.00	147.79 %	8,103.20	40.00 %	3,241.28	0.00 %	3,241.28
SYM2	3.44	5.06	0.00	147.04 %	4,512.10	40.00 %	1,804.84	0.00 %	1,804.84
GDR1	3.03	4.40	0.00	145.04 %	3,175.60	40.00 %	1,270.24	0.00 %	1,270.24
SNR1	4.67	6.60	0.00	141.34 %	6,910.40	40.00 %	2,764.16	0.00 %	2,764.16
TPR3	4.59	5.98	0.00	130.21 %	6,080.60	40.00 %	2,432.24	0.00 %	2,432.24
SUL1	3.28	4.27	0.00	130.17 %	7,276.90	40.00 %	2,910.76	0.00 %	2,910.76
CBE3	1.53	1.66	0.00	108.89 %	1,904.80	25.00 %	476.20	0.00 %	476.20
KG11	3.45	2.75	0.00	79.73 %	2,352.40	0.00 %		0.00 %	

KL-SOUTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
TVP1	9.10	17.95	0.00	197.32 %	12,350.25	40.00 %	4,940.10	0.00 %	4,940.10
PAS1	4.55	8.22	0.00	180.43 %	4,246.95	40.00 %	1,698.78	0.00 %	1,698.78
KLR1	3.63	4.01	0.00	110.50 %	2,425.55	30.00 %	727.67	0.00 %	727.67
PNL1	3.24	3.24	0.00	100.19 %	2,258.95	25.00 %	564.74	0.00 %	564.74

SOUTH-03

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MPA1	7.36	39.76	0.00	540.45 %	22,452.40	40.00 %	8,980.96	0.00 %	8,980.96
CMR1	2.98	12.91	0.00	433.56 %	8,962.45	40.00 %	3,584.98	0.00 %	3,584.98
BTU1	2.13	5.98	0.00	281.01 %	6,146.70	40.00 %	2,458.68	0.00 %	2,458.68
PNV2	3.04	6.40	0.00	210.59 %	4,581.65	40.00 %	1,832.66	0.00 %	1,832.66
MDU1	24.47	50.89	0.35	207.96 %	35,016.35	40.00 %	14,006.54	0.00 %	14,006.54
MDU6	11.74	21.95	0.00	186.95 %	14,737.55	40.00 %	5,895.02	0.00 %	5,895.02
KRR1	7.96	14.87	0.00	186.81 %	22,572.05	40.00 %	9,028.82	0.00 %	9,028.82
SGP1	2.99	5.48	0.00	183.51 %	7,786.35	40.00 %	3,114.54	0.00 %	3,114.54
CBM1	5.06	9.15	0.00	180.83 %	12,101.60	40.00 %	4,840.64	0.00 %	4,840.64
USL1	4.45	7.99	0.00	179.52 %	5,554.70	40.00 %	2,221.88	0.00 %	2,221.88
NTM1	2.74	4.80	0.00	175.19 %	5,729.90	40.00 %	2,291.96	0.00 %	2,291.96
MLR1	4.91	8.59	0.00	174.79 %	10,689.95	40.00 %	4,275.98	0.00 %	4,275.98
KKD3	8.12	13.74	0.00	169.24 %	23,557.40	40.00 %	9,422.96	0.00 %	9,422.96
TEN1	4.64	7.78	0.00	167.57 %	5,001.35	40.00 %	2,000.54	0.00 %	2,000.54
KYK1	3.81	6.13	0.00	160.88 %	5,545.40	40.00 %	2,218.16	0.00 %	2,218.16
PKM1	2.47	3.84	0.00	155.88 %	3,818.35	40.00 %	1,527.34	0.00 %	1,527.34
PVI1	5.20	7.67	0.00	147.68 %	6,926.70	40.00 %	2,770.68	0.00 %	2,770.68
MDU3	7.98	11.63	0.47	145.65 %	14,474.15	40.00 %	5,789.66	0.00 %	5,789.66
ODM1	2.53	3.69	0.00	145.64 %	2,758.90	40.00 %	1,103.56	0.00 %	1,103.56
MNM1	3.49	4.82	0.00	138.13 %	9,659.15	40.00 %	3,863.66	0.00 %	3,863.66
DGL1	11.81	16.20	0.00	137.16 %	14,451.30	40.00 %	5,780.52	0.00 %	5,780.52
ATG1	9.73	12.83	0.00	131.84 %	15,720.40	40.00 %	6,288.16	0.00 %	6,288.16
SVG1	7.51	9.79	0.00	130.39 %	8,342.70	40.00 %	3,337.08	0.00 %	3,337.08
MDU7	8.44	10.77	0.00	127.67 %	5,383.10	40.00 %	2,153.24	0.00 %	2,153.24
TEN2	6.88	8.66	0.00	125.76 %	6,500.15	40.00 %	2,600.06	0.00 %	2,600.06
BNR1	3.26	4.05	0.00	124.05 %	3,937.20	40.00 %	1,574.88	0.00 %	1,574.88
DKI1	7.53	9.06	0.00	120.39 %	19,844.70	40.00 %	7,937.88	0.00 %	7,937.88
NKI1	3.43	4.02	0.00	117.18 %	3,662.70	30.00 %	1,098.81	0.00 %	1,098.81
TPT1	7.01	8.20	0.00	116.92 %	12,660.10	30.00 %	3,798.03	0.00 %	3,798.03
ADP1	3.27	3.71	0.00	113.36 %	5,310.75	30.00 %	1,593.23	0.00 %	1,593.23
DGL2	5.30	5.94	0.00	112.03 %	4,218.25	30.00 %	1,265.48	0.00 %	1,265.48
MDU5	5.14	5.63	0.00	109.61 %	5,787.80	25.00 %	1,446.95	0.00 %	1,446.95
KPT1	3.36	3.58	0.00	106.50 %	5,094.20	25.00 %	1,273.55	0.00 %	1,273.55
TDI1	4.87	4.97	0.00	102.00 %	7,493.75	25.00 %	1,873.44	0.00 %	1,873.44
MDU4	6.71	6.73	0.00	100.29 %	5,018.20	25.00 %	1,254.55	0.00 %	1,254.55
MDU2	14.80	14.08	0.27	95.14 %	15,716.80	20.00 %	3,143.36	0.00 %	3,143.36
PNI1	3.18	2.56	0.00	80.41 %	2,011.90	10.00 %	201.19	0.00 %	201.19
TMM1	8.09	3.48	0.40	43.04 %	1,210.85	0.00 %		0.00 %	

WEST-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KRI1	3.90	15.42	0.00	395.60 %	11,944.90	40.00 %	4,777.96	0.00 %	4,777.96
MCR1	4.99	13.53	0.00	271.33 %	17,192.05	40.00 %	6,876.82	0.00 %	6,876.82
ERD1	12.40	31.02	0.00	250.18 %	26,400.70	40.00 %	10,560.28	0.00 %	10,560.28
EDP1	1.93	4.22	0.00	218.67 %	1,324.05	40.00 %	529.62	0.00 %	529.62
TCG1	3.73	8.10	0.00	216.96 %	14,165.15	40.00 %	5,666.06	0.00 %	5,666.06
SLM2	6.57	14.19	0.00	215.95 %	10,519.60	40.00 %	4,207.84	0.00 %	4,207.84
KAM1	3.19	5.88	0.00	184.29 %	6,428.00	40.00 %	2,571.20	0.00 %	2,571.20
DPR2	3.50	6.39	0.00	182.22 %	6,525.15	40.00 %	2,610.06	0.00 %	2,610.06
NKL2	8.02	13.90	0.00	173.33 %	17,979.35	40.00 %	7,191.74	0.00 %	7,191.74
PLC1	3.28	5.53	0.00	168.73 %	9,835.35	40.00 %	3,934.14	0.00 %	3,934.14
EPI1	4.84	8.11	0.00	167.76 %	7,618.50	40.00 %	3,047.40	0.00 %	3,047.40
SGI1	2.81	4.66	0.00	165.72 %	4,917.80	40.00 %	1,967.12	0.00 %	1,967.12
RSP1	5.48	9.02	0.00	164.65 %	9,096.05	40.00 %	3,638.42	0.00 %	3,638.42
ATU1	7.81	12.24	0.00	156.69 %	11,045.70	40.00 %	4,418.28	0.00 %	4,418.28
SLM1	16.37	25.40	0.00	155.16 %	16,591.00	40.00 %	6,636.40	0.00 %	6,636.40
KVP1	3.10	4.63	0.00	149.37 %	5,191.15	40.00 %	2,076.46	0.00 %	2,076.46
VKL1	3.19	4.76	0.00	149.15 %	8,310.75	40.00 %	3,324.30	0.00 %	3,324.30
BMD1	3.40	5.06	0.00	148.53 %	4,830.00	40.00 %	1,932.00	0.00 %	1,932.00
PMP1	4.06	5.85	0.00	143.92 %	2,833.10	40.00 %	1,133.24	0.00 %	1,133.24
DPR1	2.70	3.74	0.00	138.50 %	2,366.50	40.00 %	946.60	0.00 %	946.60
APN1	3.97	5.45	0.00	137.38 %	5,370.95	40.00 %	2,148.38	0.00 %	2,148.38
TRM1	5.85	8.00	0.00	136.86 %	7,586.30	40.00 %	3,034.52	0.00 %	3,034.52
HSR1	5.23	7.05	0.00	134.86 %	5,755.05	40.00 %	2,302.02	0.00 %	2,302.02
SGG1	2.28	3.04	0.00	133.03 %	2,824.95	40.00 %	1,129.98	0.00 %	1,129.98
VPD1	5.37	6.59	0.00	122.64 %	6,955.85	40.00 %	2,782.34	0.00 %	2,782.34
MTR1	5.46	6.44	0.00	117.84 %	7,490.85	30.00 %	2,247.26	0.00 %	2,247.26
HSR2	9.09	10.69	0.00	117.57 %	11,449.05	30.00 %	3,434.72	0.00 %	3,434.72
OML1	5.24	5.85	0.00	111.62 %	6,409.90	30.00 %	1,922.97	0.00 %	1,922.97
ERD2	12.78	14.00	0.00	109.52 %	25,620.70	25.00 %	6,405.18	0.00 %	6,405.18
CMI1	2.78	3.02	0.00	108.50 %	6,902.30	25.00 %	1,725.58	0.00 %	1,725.58
PDR1	2.68	2.87	0.00	107.31 %	4,326.85	25.00 %	1,081.71	0.00 %	1,081.71
SLM3	8.02	8.18	0.00	101.99 %	11,981.35	25.00 %	2,995.34	0.00 %	2,995.34
HRR1	3.57	3.36	0.00	94.24 %	2,303.35	15.00 %	345.50	0.00 %	345.50
KMM1	5.06	4.76	0.00	94.14 %	6,373.10	15.00 %	955.97	0.00 %	955.97

TRICHY-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
NCK1	2.82	8.43	0.00	299.33 %	7,577.80	40.00 %	3,031.12	0.00 %	3,031.12
MDI1	9.68	23.87	0.00	246.48 %	20,278.95	40.00 %	8,111.58	0.00 %	8,111.58
TVR1	4.83	11.78	0.00	243.86 %	10,099.95	40.00 %	4,039.98	0.00 %	4,039.98
TYR1	7.58	17.92	0.00	236.47 %	13,607.25	40.00 %	5,442.90	0.00 %	5,442.90
MVM1	12.89	29.59	0.00	229.50 %	38,652.95	40.00 %	15,461.18	0.00 %	15,461.18
NMM1	3.80	8.08	0.00	212.58 %	10,343.25	40.00 %	4,137.30	0.00 %	4,137.30
ORU1	4.43	9.10	0.00	205.67 %	9,687.45	40.00 %	3,874.98	0.00 %	3,874.98
MSI1	6.33	12.67	0.00	200.18 %	14,498.65	40.00 %	5,799.46	0.00 %	5,799.46
TVR2	12.90	23.79	0.00	184.48 %	20,918.45	40.00 %	8,367.38	0.00 %	8,367.38
JKM1	8.02	13.35	0.00	166.44 %	15,181.25	40.00 %	6,072.50	0.00 %	6,072.50
PDK1	5.15	8.35	0.00	162.29 %	10,333.50	40.00 %	4,133.40	0.00 %	4,133.40
APM1	4.09	6.63	0.00	162.24 %	7,331.10	40.00 %	2,932.44	0.00 %	2,932.44
KRN1	5.51	8.44	0.00	153.30 %	9,567.30	40.00 %	3,826.92	0.00 %	3,826.92
KIK1	5.98	9.01	0.00	150.58 %	10,022.15	40.00 %	4,008.86	0.00 %	4,008.86
TTP1	6.67	9.64	0.00	144.54 %	7,979.60	40.00 %	3,191.84	0.00 %	3,191.84
AYR1	7.62	10.70	0.00	140.43 %	13,042.10	40.00 %	5,216.84	0.00 %	5,216.84
PBR2	19.44	26.89	0.00	138.37 %	30,545.85	40.00 %	12,218.34	0.00 %	12,218.34
TNJ2	13.70	18.74	0.00	136.80 %	15,259.65	40.00 %	6,103.86	0.00 %	6,103.86
TRY3	8.06	10.87	0.00	134.81 %	5,650.20	40.00 %	2,260.08	0.00 %	2,260.08
NGT1	8.53	11.15	0.00	130.72 %	12,899.75	40.00 %	5,159.90	0.00 %	5,159.90
TRY1	50.33	61.47	0.00	122.14 %	46,672.65	40.00 %	18,669.06	0.00 %	18,669.06
PTK1	10.64	12.46	0.00	117.04 %	10,547.45	30.00 %	3,164.24	0.00 %	3,164.24
KUM1	17.10	19.93	0.00	116.59 %	17,573.15	30.00 %	5,271.95	0.00 %	5,271.95
PBR1	8.13	8.94	0.00	109.96 %	6,546.50	25.00 %	1,636.63	0.00 %	1,636.63
TRY2	4.71	4.05	0.00	86.06 %	6,327.00	10.00 %	632.70	0.00 %	632.70
TRY4	12.05	9.51	0.00	78.92 %	12,654.55	0.00 %		0.00 %	
TNJ1	18.73	14.65	0.00	78.20 %	6,496.30	0.00 %		0.00 %	

SOUTH-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KGL1	3.39	14.08	0.00	414.84 %	18,698.30	40.00 %	7,479.32	0.00 %	7,479.32
KSM1	2.06	8.28	0.00	401.47 %	3,484.15	40.00 %	1,393.66	0.00 %	1,393.66
MMT1	3.94	11.70	0.00	296.80 %	12,272.55	40.00 %	4,909.02	0.00 %	4,909.02
ASM1	3.90	8.57	0.00	219.47 %	11,347.85	40.00 %	4,539.14	0.00 %	4,539.14
STU2	3.38	7.36	0.00	217.79 %	6,488.90	40.00 %	2,595.56	0.00 %	2,595.56
TCN1	7.12	14.77	0.00	207.45 %	7,992.25	40.00 %	3,196.90	0.00 %	3,196.90
KYR1	3.63	6.96	0.00	191.55 %	8,539.80	40.00 %	3,415.92	0.00 %	3,415.92
NGR1	17.07	32.56	0.01	190.74 %	21,247.75	40.00 %	8,499.10	0.00 %	8,499.10
SVK1	8.76	15.27	0.14	174.26 %	13,288.10	40.00 %	5,315.24	0.00 %	5,315.24
ERL2	4.59	7.98	0.00	173.99 %	11,938.25	40.00 %	4,775.30	0.00 %	4,775.30
VLY1	9.95	16.95	0.00	170.24 %	22,014.25	40.00 %	8,805.70	0.00 %	8,805.70
VNR1	4.01	6.72	1.28	167.46 %	9,782.35	40.00 %	3,912.94	0.00 %	3,912.94
SDI1	4.25	6.67	0.00	157.18 %	6,201.15	40.00 %	2,480.46	0.00 %	2,480.46
SNL1	4.73	7.15	0.00	151.21 %	8,531.00	40.00 %	3,412.40	0.00 %	3,412.40
TUT1	35.23	52.04	0.00	147.71 %	63,110.10	40.00 %	25,244.04	0.00 %	25,244.04
TVL1	29.44	42.44	0.00	144.19 %	61,829.75	40.00 %	24,731.90	0.00 %	24,731.90
TYI1	5.13	7.26	0.00	141.54 %	9,128.00	40.00 %	3,651.20	0.00 %	3,651.20
VNR2	15.92	21.77	0.00	136.71 %	30,037.60	40.00 %	12,015.04	0.00 %	12,015.04
SKD1	4.23	5.78	0.00	136.44 %	6,688.20	40.00 %	2,675.28	0.00 %	2,675.28
VKM1	3.76	5.11	0.00	136.02 %	5,849.25	40.00 %	2,339.70	0.00 %	2,339.70
UDN1	4.43	5.99	0.00	135.18 %	2,940.20	40.00 %	1,176.08	0.00 %	1,176.08
ARM1	3.17	4.27	0.02	134.47 %	5,906.00	40.00 %	2,362.40	0.00 %	2,362.40
TKY1	4.69	6.24	0.00	133.18 %	5,109.30	40.00 %	2,043.72	0.00 %	2,043.72
TKS2	12.39	16.46	0.00	132.84 %	14,212.85	40.00 %	5,685.14	0.00 %	5,685.14
TUT2	14.13	18.67	0.00	132.13 %	14,833.15	40.00 %	5,933.26	0.00 %	5,933.26
MAR1	8.84	10.46	0.28	118.41 %	10,632.60	30.00 %	3,189.78	0.00 %	3,189.78
SGT1	3.06	3.43	1.30	112.10 %	2,128.80	30.00 %	638.64	0.00 %	638.64
KVT1	17.22	18.74	0.05	108.87 %	26,026.65	25.00 %	6,506.66	0.00 %	6,506.66
RPM1	10.08	9.96	0.00	98.81 %	7,693.70	20.00 %	1,538.74	0.00 %	1,538.74
RND1	13.09	12.17	0.00	93.00 %	17,895.65	15.00 %	2,684.35	0.00 %	2,684.35
PKD1	9.09	8.05	0.00	88.49 %	8,559.45	10.00 %	855.95	0.00 %	855.95
PDI1	3.86	3.30	1.77	85.60 %	3,091.90	10.00 %	309.19	0.00 %	309.19
TKS1	9.50	6.45	0.00	67.85 %	6,666.55	0.00 %		0.00 %	
APK2	5.52	3.08	0.00	55.83 %	3,525.20	0.00 %		0.00 %	
APK1	6.87	3.57	0.00	51.94 %	5,361.65	0.00 %		0.00 %	
COL1	2.58	1.24	0.00	47.97 %	496.00	0.00 %		0.00 %	

SOUTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
MKM1	3.66	7.34	0.00	200.38 %	7,925.55	40.00 %	3,170.22	0.00 %	3,170.22
KML1	4.86	9.30	0.00	191.22 %	12,356.05	40.00 %	4,942.42	0.00 %	4,942.42
PRT1	6.61	12.51	0.00	189.20 %	9,749.00	40.00 %	3,899.60	0.00 %	3,899.60
KLM1	7.46	12.49	0.00	167.30 %	17,751.25	40.00 %	7,100.50	0.00 %	7,100.50
STP1	3.63	6.01	0.00	165.55 %	7,632.45	40.00 %	3,052.98	0.00 %	3,052.98
KKI2	8.81	14.08	0.00	159.86 %	15,279.50	40.00 %	6,111.80	0.00 %	6,111.80
SJI2	7.78	11.95	0.00	153.58 %	11,138.60	40.00 %	4,455.44	0.00 %	4,455.44
ULP1	9.33	13.62	0.00	145.88 %	10,788.20	40.00 %	4,315.28	0.00 %	4,315.28
POY2	13.80	17.17	0.00	124.44 %	20,950.75	40.00 %	8,380.30	0.00 %	8,380.30
CDM1	10.38	12.45	0.00	119.89 %	15,321.50	30.00 %	4,596.45	0.00 %	4,596.45
TDM1	6.76	7.02	0.00	103.78 %	6,370.60	25.00 %	1,592.65	0.00 %	1,592.65
VPM2	9.45	9.40	0.93	99.52 %	13,255.20	20.00 %	2,651.04	0.00 %	2,651.04
VCM1	5.28	5.19	0.00	98.16 %	7,584.65	20.00 %	1,516.93	0.00 %	1,516.93
TVM2	4.84	4.17	0.00	86.19 %	2,570.20	10.00 %	257.02	0.00 %	257.02
TVM1	4.60	3.93	0.00	85.42 %	3,795.10	10.00 %	379.51	0.00 %	379.51
NVL2	10.21	8.58	0.00	84.07 %	9,413.00	10.00 %	941.30	0.00 %	941.30
CUD1	18.60	14.46	0.00	77.76 %	19,053.80	0.00 %		0.00 %	
VPM1	3.40	2.58	0.00	75.88 %	5,120.80	0.00 %		0.00 %	
TRK1	9.29	7.03	0.00	75.62 %	12,008.40	0.00 %		0.00 %	
POY1	17.98	9.67	0.00	53.78 %	19,118.50	0.00 %		0.00 %	

NORTH ARCOT

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
VNB1	3.69	7.45	0.00	202.02 %	10,252.70	40.00 %	4,101.08	0.00 %	4,101.08
TRT1	5.50	10.22	0.00	186.00 %	11,966.70	40.00 %	4,786.68	0.00 %	4,786.68
CGM1	3.72	6.91	0.00	185.50 %	6,614.45	40.00 %	2,645.78	0.00 %	2,645.78
WJP1	5.44	10.09	0.00	185.49 %	12,215.70	40.00 %	4,886.28	0.00 %	4,886.28
PLR1	3.91	6.82	0.00	174.66 %	6,059.20	40.00 %	2,423.68	0.00 %	2,423.68
AKM1	8.09	13.68	0.00	169.08 %	11,256.10	40.00 %	4,502.44	0.00 %	4,502.44
TRR1	8.24	12.43	0.00	150.79 %	7,345.70	40.00 %	2,938.28	0.00 %	2,938.28
SLG1	3.67	4.94	0.00	134.46 %	4,647.05	40.00 %	1,858.82	0.00 %	1,858.82
ANI1	4.17	5.21	0.00	124.86 %	5,602.95	40.00 %	2,241.18	0.00 %	2,241.18
BGR1	2.74	3.39	0.00	123.82 %	4,052.70	40.00 %	1,621.08	0.00 %	1,621.08
KPM1	5.70	6.60	0.00	115.73 %	7,884.45	30.00 %	2,365.34	0.00 %	2,365.34
ABR1	6.68	7.32	0.00	109.65 %	8,924.00	25.00 %	2,231.00	0.00 %	2,231.00
ARC2	4.75	5.18	0.00	108.94 %	3,659.25	25.00 %	914.81	0.00 %	914.81
GDM1	4.58	4.51	0.00	98.62 %	2,330.60	20.00 %	466.12	0.00 %	466.12
CYR1	4.78	4.66	0.00	97.53 %	6,990.35	20.00 %	1,398.07	0.00 %	1,398.07
VSI1	7.54	7.19	0.00	95.35 %	14,172.40	20.00 %	2,834.48	0.00 %	2,834.48
PTU1	2.00	1.90	0.00	95.28 %	739.35	20.00 %	147.87	0.00 %	147.87
SBR1	11.74	10.78	0.00	91.80 %	14,423.75	15.00 %	2,163.56	0.00 %	2,163.56
VEL2	11.79	10.66	0.00	90.37 %	17,005.15	15.00 %	2,550.77	0.00 %	2,550.77
WJD1	5.74	4.94	1.58	86.03 %	9,867.40	10.00 %	986.74	0.00 %	986.74
VEL1	8.63	7.41	0.48	85.80 %	11,614.40	10.00 %	1,161.44	0.00 %	1,161.44
CPT1	3.79	3.22	0.00	84.81 %	2,234.15	10.00 %	223.42	0.00 %	223.42
TRL1	13.37	10.60	0.00	79.23 %	15,030.95	0.00 %		0.00 %	
KPM2	18.76	13.72	0.00	73.13 %	14,104.30	0.00 %		0.00 %	
UGI1	2.69	1.38	0.00	51.48 %	1,500.10	0.00 %		0.00 %	

CHENNAI-02

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH41	9.78	17.75	0.00	181.40 %	19,860.55	40.00 %	7,944.22	0.00 %	7,944.22
UKI1	4.94	8.63	0.00	174.57 %	8,596.80	40.00 %	3,438.72	0.00 %	3,438.72
CH46	3.84	6.11	0.00	159.10 %	5,294.15	40.00 %	2,117.66	0.00 %	2,117.66
CH27	2.68	3.87	0.00	144.20 %	4,130.10	40.00 %	1,652.04	0.00 %	1,652.04
MC05	1.75	2.42	0.00	138.17 %	1,311.10	40.00 %	524.44	0.00 %	524.44
CH17	7.96	10.92	0.00	137.18 %	15,340.80	40.00 %	6,136.32	0.00 %	6,136.32
CH32	1.85	2.49	0.00	134.75 %	4,228.05	40.00 %	1,691.22	0.00 %	1,691.22
CH06	10.44	13.21	0.00	126.54 %	14,943.65	40.00 %	5,977.46	0.00 %	5,977.46
CH23	4.81	6.08	0.00	126.35 %	10,718.50	40.00 %	4,287.40	0.00 %	4,287.40
CH43	7.97	9.73	0.00	122.12 %	12,036.40	40.00 %	4,814.56	0.00 %	4,814.56
PON1	4.72	5.72	0.00	121.17 %	10,791.90	40.00 %	4,316.76	0.00 %	4,316.76
CH36	4.47	5.32	2.49	119.02 %	4,361.60	30.00 %	1,308.48	0.00 %	1,308.48
GPD1	6.50	6.61	0.00	101.73 %	9,429.75	25.00 %	2,357.44	0.00 %	2,357.44
CH34	10.76	10.77	0.00	100.08 %	12,654.55	20.00 %	2,530.91	0.00 %	2,530.91
CH50	10.33	10.33	0.00	100.08 %	13,921.05	20.00 %	2,784.21	0.00 %	2,784.21
MJR1	9.85	9.30	0.38	94.41 %	9,658.10	15.00 %	1,448.72	0.00 %	1,448.72
CH44	8.99	8.35	0.00	92.92 %	8,492.80	15.00 %	1,273.92	0.00 %	1,273.92
CH24	11.21	10.11	0.00	90.23 %	13,873.35	15.00 %	2,081.00	0.00 %	2,081.00
CH18	11.19	9.94	0.00	88.83 %	13,681.95	10.00 %	1,368.20	0.00 %	1,368.20
CH33	10.59	9.27	0.00	87.53 %	12,252.75	10.00 %	1,225.28	0.00 %	1,225.28
CH12	16.32	14.07	0.00	86.23 %	16,688.90	10.00 %	1,668.89	0.00 %	1,668.89
CH20	13.86	11.75	0.59	84.79 %	15,260.95	10.00 %	1,526.10	0.00 %	1,526.10
CH03	25.56	20.92	0.00	81.84 %	31,856.40	10.00 %	3,185.64	0.00 %	3,185.64
CH21	18.61	14.90	0.00	80.05 %	19,569.60	0.00 %		0.00 %	
CH31	3.76	2.73	0.00	72.60 %	3,988.75	0.00 %		0.00 %	
CH15	25.19	18.21	0.00	72.31 %	22,836.30	0.00 %		0.00 %	
MC06	2.25	1.38	0.00	61.59 %	566.50	0.00 %		0.00 %	
CH51	12.14	6.45	1.64	53.14 %	7,284.45	0.00 %		0.00 %	
CH01	0.79	0.06	0.00	7.07 %	89.00	0.00 %		0.00 %	

CHENNAI-01

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CH45	10.07	17.65	0.30	175.25 %	23,056.50	40.00 %	9,222.60	0.00 %	9,222.60
CH40	2.88	4.85	0.00	168.42 %	3,996.60	40.00 %	1,598.64	0.00 %	1,598.64
CH37	5.07	8.33	0.00	164.39 %	12,049.50	40.00 %	4,819.80	0.00 %	4,819.80
MRM1	9.54	13.82	0.00	144.80 %	17,773.40	40.00 %	7,109.36	0.00 %	7,109.36
MC09	0.92	1.30	0.00	141.67 %	748.05	40.00 %	299.22	0.00 %	299.22
CH39	5.54	7.00	0.00	126.18 %	9,006.20	40.00 %	3,602.48	0.00 %	3,602.48
CH30	9.99	12.40	0.00	124.17 %	17,068.90	40.00 %	6,827.56	0.00 %	6,827.56
CH38	8.13	9.90	0.00	121.78 %	7,251.10	40.00 %	2,900.44	0.00 %	2,900.44
KNR1	6.63	7.91	0.00	119.20 %	9,221.00	30.00 %	2,766.30	0.00 %	2,766.30
CH25	10.16	11.53	0.00	113.42 %	10,493.55	30.00 %	3,148.07	0.00 %	3,148.07
AVD1	10.80	11.89	0.34	110.05 %	17,621.85	30.00 %	5,286.56	0.00 %	5,286.56
GUD1	9.76	10.29	0.37	105.38 %	15,751.00	25.00 %	3,937.75	0.00 %	3,937.75
CH26	4.03	4.19	0.00	103.84 %	4,232.95	25.00 %	1,058.24	0.00 %	1,058.24
CH35	8.41	8.45	0.00	100.38 %	11,235.10	25.00 %	2,808.78	0.00 %	2,808.78
SKL1	8.72	8.68	1.49	99.63 %	11,026.40	20.00 %	2,205.28	0.00 %	2,205.28
CGL1	6.77	6.54	0.00	96.57 %	7,542.00	20.00 %	1,508.40	0.00 %	1,508.40
TKM1	4.93	4.63	0.00	93.74 %	8,062.60	15.00 %	1,209.39	0.00 %	1,209.39
GUD2	8.29	7.74	0.00	93.32 %	6,634.95	15.00 %	995.24	0.00 %	995.24
CH19	12.60	11.61	1.02	92.13 %	15,085.55	15.00 %	2,262.83	0.00 %	2,262.83
CH07	16.33	13.82	0.00	84.61 %	15,944.30	10.00 %	1,594.43	0.00 %	1,594.43
MC10	1.47	1.24	0.00	84.58 %	432.00	10.00 %	43.20	0.00 %	43.20
CH42	14.76	12.13	0.00	82.18 %	16,418.95	10.00 %	1,641.90	0.00 %	1,641.90
CH14	20.09	15.30	0.00	76.20 %	19,580.20	0.00 %		0.00 %	
CH22	13.49	9.90	0.48	73.37 %	15,703.80	0.00 %		0.00 %	
CH49	15.04	10.86	0.00	72.18 %	15,702.20	0.00 %		0.00 %	
CH05	20.16	14.43	0.00	71.58 %	17,497.05	0.00 %		0.00 %	
CH47	9.49	5.73	0.00	60.30 %	9,866.25	0.00 %		0.00 %	
CH48	12.36	6.94	0.00	56.17 %	14,810.45	0.00 %		0.00 %	
CH28	16.37	8.99	0.00	54.90 %	16,425.40	0.00 %		0.00 %	
CH16	23.05	12.40	0.00	53.78 %	16,211.50	0.00 %		0.00 %	
CH08	23.77	12.34	0.89	51.90 %	19,983.35	0.00 %		0.00 %	
CH29	1.94	0.46	0.00	23.73 %	134.15	0.00 %		0.00 %	

KL-NORTH

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
KZD1	32.24	23.46	0.33	72.77 %	25,921.05	0.00 %		0.00 %	

OTHERS

Branch	Target L	Sales L	MSP Dev %	Achieved %	Branch Spot Com	Incentive (E%)	Incentive (E)	HO Budget+ %	Incentive (Alt)
CZWH	0.00	2.26	0.00	0.00 %	2,000.00	0.00 %		0.00 %	
S2SD	0.00	4.68	0.00	0.00 %	0.00	0.00 %		0.00 %	
SZSD	0.00	3.03	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHKP	0.00	0.01	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHMD	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	
WHVL	0.00	(0.01)	0.00	0.00 %	0.00	0.00 %		0.00 %	