

MTD Sales
129.71 L

Brand Share %
13.42 %

Information:

MTD : 01-09-2025 To 08-09-2025

* Branch where in Brand Share % is less than Overall State's Brand Share **13.42 %** are only listed below

Property	MTD Sales L	Brand Share %
Air-Cond	123.64	13.13 %
D-Freez	3.88	24.88 %
W-Disp	1.45	41.12 %
Air-Cool	0.73	12.12 %
Total	129.71	13.42 %

Sales Zone	MTD Sales L	Brand Share %
SOUTH-01	30.39	15.11 %
CHENNAI-01	25.06	13.70 %
TRICHY-01	17.52	11.64 %
CHENNAI-02	12.76	9.83 %
SOUTH-03	12.02	12.45 %
WEST-01	10.79	28.65 %
SOUTH ARCOT	8.59	12.04 %
WEST-02	6.45	16.99 %
NORTH ARCOT	3.26	6.76 %
KL-SOUTH	2.88	26.67 %
Total	129.71	13.42 %

SOUTH-01

Property	MTD Sales L	Brand Share %
Air-Cond	28.07	14.47 %
D-Freez	1.56	32.85 %
W-Disp	0.39	84.51 %
Air-Cool	0.36	19.76 %
Total	30.39	15.11 %

Branch *	MTD Sales L	Brand Share %
VLY1	0.59	8.40 %
TVL1	0.36	3.44 %
SNL1	0.35	11.18 %
KYR1	0.30	10.64 %
VKM1	0.29	11.51 %
UDN1	0.26	6.82 %
ARM1	0.15	6.63 %
TVL2	0.08	3.88 %
VNR2	0.08	1.31 %
APK1		0.00 %
ASM1		0.00 %
COL1		0.00 %
KSM1		0.00 %
PDI1		0.00 %
SDI1		0.00 %
STU2		0.00 %
SVK1		0.00 %
TCN1		0.00 %
TKS1		0.00 %
TKS2		0.00 %
TKY1		0.00 %
VNR1		0.00 %
Total	30.39	15.11 %

CHENNAI-01

Property	MTD Sales L	Brand Share %
Air-Cond	24.61	13.71 %
D-Freez	0.22	8.61 %
Air-Cool	0.15	32.91 %
W-Disp	0.08	18.17 %
Total	25.06	13.70 %

Branch *	MTD Sales L	Brand Share %
CH14	1.31	8.79 %
CH19	1.04	8.12 %
AVD1	0.56	8.72 %
SKL1	0.38	5.88 %
CGL1	0.30	12.50 %
CH39	0.29	7.95 %
CH07	0.27	3.93 %
KNR1	0.27	8.74 %
CH22		0.00 %
CH29		0.00 %
CH35		0.00 %
CH37		0.00 %
CH38		0.00 %
CZWH		0.00 %
GUD2		0.00 %
MC10		0.00 %
TKM1		0.00 %
WHC3		0.00 %
CH28	-0.20	-3.68 %
Total	25.06	13.70 %

TRICHY-01

Property	MTD Sales L	Brand Share %
Air-Cond	17.35	11.67 %
W-Disp	0.17	53.92 %
Total	17.52	11.64 %

Branch *	MTD Sales L	Brand Share %
TRY1	4.17	8.23 %
MVM1	0.35	6.01 %
AYR1	0.35	12.05 %
KIK1	0.29	4.69 %
ORU1	0.27	8.85 %
PBR2	0.27	3.63 %
APM1		0.00 %
KRN1		0.00 %
MSI1		0.00 %
NCK1		0.00 %
NGT1		0.00 %
NMM1		0.00 %
PDK1		0.00 %
TTP1		0.00 %
TVR1		0.00 %
TYR1		0.00 %
TZSD		0.00 %
Total	17.52	11.64 %

CHENNAI-02

Property	MTD Sales L	Brand Share %
Air-Cond	12.13	9.54 %
D-Freez	0.24	16.79 %
W-Disp	0.23	50.45 %
Air-Cool	0.15	23.74 %
Total	12.76	9.83 %

Branch *	MTD Sales L	Brand Share %
CH03	0.66	6.78 %
CH33	0.53	5.89 %
CH32	0.40	9.54 %
CH21	0.37	3.47 %
CH12	0.27	4.43 %
CH23	0.27	10.58 %
GPD1	0.27	11.86 %
MJR1	0.08	1.28 %
UKI1	0.07	2.83 %
CH01		0.00 %
CH09		0.00 %
CH18		0.00 %
CH24		0.00 %
CH27		0.00 %
CH31		0.00 %
CH41		0.00 %
CH44		0.00 %
MC06		0.00 %
PON1		0.00 %
Total	12.76	9.83 %

SOUTH-03

Property	MTD Sales L	Brand Share %
Air-Cond	11.43	12.19 %
D-Freez	0.34	18.39 %
W-Disp	0.17	69.66 %
Air-Cool	0.07	10.61 %
Total	12.02	12.45 %

Branch *	MTD Sales L	Brand Share %
MDU1	0.82	7.06 %
PVI1	0.72	9.38 %
MNM1	0.40	4.44 %
KYK1	0.34	11.65 %
TDI1	0.27	9.24 %
ADP1		0.00 %
ATG1		0.00 %
CBM1		0.00 %
CMR1		0.00 %
DGL2		0.00 %
KPT1		0.00 %
KRR1		0.00 %
MDU4		0.00 %
MLR1		0.00 %
MPA1		0.00 %
NTM1		0.00 %
ODM1		0.00 %
PKM1		0.00 %
PNI1		0.00 %
SGP1		0.00 %
TPT1		0.00 %
USL1		0.00 %
Total	12.02	12.45 %

WEST-01

Property	MTD Sales L	Brand Share %
Air-Cond	10.07	27.86 %
D-Freez	0.64	100.00 %
W-Disp	0.09	27.10 %
Total	10.79	28.65 %

Branch *	MTD Sales L	Brand Share %
CBE2	0.29	2.28 %
GBM1	0.09	5.52 %
ANR1		0.00 %
AVI1		0.00 %
CBE1		0.00 %
CBE4		0.00 %
KGI1		0.00 %
KMD1		0.00 %
MPM1		0.00 %
PDM1		0.00 %
PPI1		0.00 %
SNR1		0.00 %
SUL1		0.00 %
SYM2		0.00 %
TPR2		0.00 %
UMP1		0.00 %
Total	10.79	28.65 %

SOUTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	8.04	11.65 %
D-Freez	0.31	21.63 %
W-Disp	0.24	50.81 %
Total	8.59	12.04 %

Branch *	MTD Sales L	Brand Share %
POY2	0.53	7.01 %
TRK1	0.32	8.96 %
TDM1	0.30	9.08 %
SJI1	0.29	12.24 %
CDM1	0.27	6.88 %
ULP1	0.08	1.60 %
KKI2		0.00 %
KLM1		0.00 %
KML1		0.00 %
STP1		0.00 %
TVM1		0.00 %
VCM1		0.00 %
VPM1		0.00 %
Total	8.59	12.04 %

WEST-02

Property	MTD Sales L	Brand Share %
Air-Cond	6.09	16.91 %
D-Freez	0.36	34.80 %
Total	6.45	16.99 %

Branch *	MTD Sales L	Brand Share %
SLM1	0.29	9.94 %
APN1		0.00 %
ATU1		0.00 %
BMD1		0.00 %
CMI1		0.00 %
DPR1		0.00 %
EDP1		0.00 %
HRR1		0.00 %
HSR1		0.00 %
HSR2		0.00 %
KMM1		0.00 %
KVP1		0.00 %
MCR1		0.00 %
MTR1		0.00 %
NKL2		0.00 %
PLC1		0.00 %
PMP1		0.00 %
RSP1		0.00 %
SGI1		0.00 %
SLM2		0.00 %
TRM1		0.00 %
WZWH		0.00 %
Total	6.45	16.99 %

NORTH ARCOT

Property	MTD Sales L	Brand Share %
Air-Cond	3.18	6.78 %
W-Disp	0.08	18.44 %
Total	3.26	6.76 %

Branch *	MTD Sales L	Brand Share %
TRL1	0.62	12.81 %
SBR1	0.59	8.97 %
VEL2	0.36	8.54 %
AKM1	0.08	3.94 %
ABR1		0.00 %
ANI1		0.00 %
ARC2		0.00 %
BGR1		0.00 %
CGM1		0.00 %
CPT1		0.00 %
CYR1		0.00 %
KPM1		0.00 %
KPM2		0.00 %
PLR1		0.00 %
PTU1		0.00 %
SLG1		0.00 %
TRT1		0.00 %
VNB1		0.00 %
WJD1		0.00 %
WJP1		0.00 %
Total	3.26	6.76 %

KL-SOUTH

Property	MTD Sales L	Brand Share %
Air-Cond	2.67	25.61 %
D-Freez	0.21	54.70 %
Total	2.88	26.67 %

Branch *	MTD Sales L	Brand Share %
PAS1	0.21	9.44 %
Total	2.88	26.67 %