



Product Manager Incentive Report 30/09/2026 11:55 PM

Information:
LMTD : 01-09-2025 To 30-09-2025
MTD : 01-09-2026 To 30-09-2026

MTD Target
51,514.66 L

MTD Sales
39,755.12 L

Target Ach %
77.17 %

Achieved % - Color Legend					Earned % Definition			
< 50	50-70	70-90	90-100	100+	Target Achieved % + GP% Variance %			

	Sales - MTD			Gross Profit %			Incentive	
Regional Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
JAGADEESAN.M	9,916.08	8,828.30	89.03%	17.93%	19.31%	7.72%	96.75%	50,000
DURAIRAJ.T	19,015.65	13,455.71	70.76%	6.00%	7.51%	25.33%	96.09%	50,000
MURUGAN.K	17,974.91	14,428.30	80.27%	16.51%	16.07%	-2.65%	77.62%	0
PRAKASH.T.R	3,107.38	2,289.12	73.67%	24.77%	21.99%	-11.24%	62.43%	0
z_Not_Assigned	1,500.65	753.70	50.23%	62.05%	64.07%	3.24%	53.47%	0
Total	51,514.66	39,755.12	77.17%	14.58%	15.15%	3.86%	81.03%	100,000

	Sales - MTD			Gross Profit %			Incentive	
Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
RIJURAJ.K	1,412.85	1,011.53	71.60%	4.93%	7.02%	42.20%	113.79%	50,000
GOPINATH	1,360.70	1,100.44	80.87%	5.48%	7.27%	32.70%	113.58%	50,000
SATHESKUMAR.L	7,136.01	6,741.98	94.48%	18.55%	20.51%	10.56%	105.04%	50,000
VASANTH.S	7,713.42	6,786.66	87.99%	14.59%	17.05%	16.82%	104.81%	50,000
DURAIRAJ.T	14,207.14	9,792.02	68.92%	6.42%	7.92%	23.44%	92.36%	0
BHARATH	2,505.90	1,907.65	76.13%	15.24%	16.54%	8.48%	84.61%	0
RANJITHKUMAR.A	2,016.14	1,402.21	69.55%	7.86%	8.29%	5.54%	75.09%	0
JEGANRAJ.S	1,446.09	1,178.38	81.49%	26.47%	23.60%	-10.84%	70.64%	0
SAFIAHAMAD.K	1,003.62	676.05	67.36%	21.47%	22.10%	2.93%	70.29%	0
BALAJI.M	524.31	413.20	78.81%	17.62%	15.59%	-11.53%	67.28%	0
VIJAYAN.K	5,946.94	4,636.97	77.97%	18.96%	16.36%	-13.72%	64.25%	0
AJITHKUMAR.K	594.85	321.06	53.97%	19.01%	20.24%	6.50%	60.47%	0
FRANCISPRABHU.B	1,500.65	748.88	49.90%	62.22%	64.32%	3.38%	53.28%	0
AKHIL.M	1,870.04	1,424.96	76.20%	15.33%	11.44%	-25.34%	50.86%	0
GANESH	288.24	164.47	57.06%	23.88%	21.99%	-7.91%	49.15%	0
LAKHITHA	1,430.77	683.95	47.80%	14.21%	13.71%	-3.47%	44.33%	0
VIJAYVARMA	250.55	225.37	89.95%	12.34%	6.15%	-50.13%	39.82%	0
BALAMURALI.B	306.44	235.31	76.79%	27.57%	12.15%	-55.92%	20.87%	0
OTHERS	0.00	304.04	0.00%	0.45%	-3.09%	-786.98%	-786.98%	0
Total	51,514.66	39,755.12	77.17%	14.58%	15.15%	3.86%	81.03%	200,000

TN - Achieved %	CHENNAI-01	TRICHY-01	NORTH ARCOT	SOUTH ARCOT	CHENNAI-02	WEST-03	SOUTH-03	WEST-02	SOUTH-01	WEST-01	Total
SATHESKUMAR.L	104%	102%	108%	99%	98%	87%	83%	95%	89%	83%	94%
VASANTH.S	99%	95%	101%	81%	82%	118%	94%	91%	73%	73%	88%
JEGANRAJ.S	84%	92%	80%	90%	77%	76%	80%	86%	82%	65%	81%
BALAJI.M	85%	105%	72%	78%	85%	84%	53%	103%	76%	80%	79%
VIJAYAN.K	86%	85%	82%	81%	82%	65%	76%	79%	74%	59%	78%
RANJITHKUMAR.A	62%	77%	70%	90%	93%	58%	71%	52%	63%	75%	70%
DURAIRAJ.T	76%	65%	74%	72%	72%	71%	66%	67%	60%	73%	69%
SAFIAHAMAD.K	78%	71%	79%	70%	82%	49%	57%	60%	63%	70%	67%
AJITHKUMAR.K	61%	43%	51%	46%	58%	35%	49%	54%	62%	59%	54%
FRANCISPRABHU.B	53%	36%	65%	49%	38%	40%	68%	28%	71%	34%	51%
Total	87%	82%	82%	79%	79%	77%	76%	74%	71%	71%	78%



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MTD Sales
39,755.12 L

Target Ach %
77.17 %

ROTN-Achieved %	TIRUPATI-01	VIJAYAWAD A-01	KL-CENTRAL	KL-NORTH	KL-SOUTH	HYDERABAD -01	Total
VIJAYVARMA	102%	83%				41%	90%
GOPINATH	77%	87%				48%	81%
BALAMURALI.B			97%	84%	56%		77%
AKHIL.M			82%	84%	63%		76%
BHARATH	88%	68%				33%	76%
RIJURAJ.K			108%	70%	70%		72%
GANESH	60%	56%				28%	57%
LAKHITHA	52%	45%				28%	48%
FRANCISPRABHU.B	59%	39%	56%	30%	46%	24%	44%
Total	75%	65%	88%	76%	64%	36%	71%