



Information:
LMTD : 01-09-2025 To 29-09-2025
MTD : 01-09-2026 To 29-09-2026

MTD Target
49,797.47 L

MTD Sales
38,464.25 L

Target Ach %
77.24 %

Achieved % - Color Legend				Earned % Definition				
< 50	50-70	70-90	90-100	100+	Target Achieved % + GP% Variance %			

	Sales - MTD			Gross Profit %			Incentive	
Regional Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
JAGADEESAN.M	9,585.54	8,502.23	88.70%	18.05%	19.24%	6.60%	95.30%	50,000
DURAIRAJ.T	18,381.78	13,177.03	71.69%	6.24%	7.51%	20.23%	91.92%	50,000
MURUGAN.K	17,375.73	13,823.28	79.56%	16.55%	15.95%	-3.62%	75.93%	0
PRAKASH.T.R	3,003.79	2,224.71	74.06%	24.73%	21.99%	-11.10%	62.97%	0
z_Not_Assigned	1,450.62	737.00	50.81%	62.00%	64.05%	3.31%	54.11%	0
Total	49,797.47	38,464.25	77.24%	14.81%	15.06%	1.66%	78.90%	100,000

	Sales - MTD			Gross Profit %			Incentive	
Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
RIJURAJ.K	1,365.75	971.37	71.12%	4.79%	7.05%	47.15%	118.27%	50,000
GOPINATH	1,315.34	1,080.51	82.15%	5.48%	7.28%	32.97%	115.12%	50,000
SATHESKUMAR.L	6,898.14	6,499.81	94.23%	18.65%	20.40%	9.36%	103.59%	50,000
VASANTH.S	7,456.30	6,448.10	86.48%	14.56%	16.87%	15.83%	102.31%	50,000
DURAIRAJ.T	13,733.56	9,596.12	69.87%	6.44%	7.91%	22.94%	92.81%	0
BHARATH	2,422.37	1,833.73	75.70%	15.34%	16.44%	7.20%	82.90%	0
RANJITHKUMAR.A	1,948.94	1,371.05	70.35%	7.88%	8.26%	4.76%	75.10%	0
SAFIAHAMAD.K	970.17	658.53	67.88%	21.35%	22.09%	3.47%	71.35%	0
JEGANRAJ.S	1,397.89	1,150.12	82.28%	26.48%	23.55%	-11.08%	71.20%	0
BALAJI.M	506.83	403.47	79.61%	17.62%	15.55%	-11.74%	67.87%	0
VIJAYAN.K	5,748.71	4,493.63	78.17%	18.95%	16.32%	-13.92%	64.25%	0
AJITHKUMAR.K	575.03	314.19	54.64%	19.20%	20.19%	5.15%	59.79%	0
FRANCISPRABHU.B	1,450.62	732.23	50.48%	62.18%	64.31%	3.44%	53.91%	0
GANESH	278.63	160.28	57.52%	23.75%	21.85%	-8.01%	49.51%	0
AKHIL.M	1,807.71	1,337.23	73.97%	15.27%	11.44%	-25.07%	48.90%	0
LAKHITHA	1,383.08	666.28	48.17%	14.38%	13.65%	-5.08%	43.10%	0
VIJAYVARMA	242.20	221.94	91.64%	12.09%	6.04%	-50.06%	41.58%	0
BALAMURALI.B	296.22	221.68	74.83%	27.59%	12.19%	-55.81%	19.02%	0
OTHERS	0.00	303.99	0.00%	1.65%	-3.09%	-286.74%	-286.74%	0
Total	49,797.47	38,464.25	77.24%	14.81%	15.06%	1.66%	78.90%	200,000

TN - Achieved %	CHENNAI-01	NORTH ARCOT	TRICHY-01	CHENNAI-02	SOUTH ARCOT	WEST-03	SOUTH-03	WEST-02	WEST-01	SOUTH-01	Total
SATHESKUMAR.L	104%	107%	101%	98%	97%	86%	83%	94%	84%	89%	94%
VASANTH.S	95%	99%	93%	84%	80%	115%	93%	91%	72%	72%	86%
JEGANRAJ.S	85%	81%	92%	78%	91%	76%	80%	87%	66%	83%	82%
BALAJI.M	85%	72%	107%	86%	80%	85%	54%	99%	80%	77%	80%
VIJAYAN.K	87%	81%	85%	82%	81%	65%	76%	80%	59%	75%	78%
RANJITHKUMAR.A	62%	72%	77%	93%	92%	60%	71%	52%	76%	64%	70%
DURAIRAJ.T	78%	75%	66%	73%	73%	73%	66%	68%	74%	61%	70%
SAFIAHAMAD.K	79%	80%	72%	81%	69%	49%	57%	61%	71%	64%	68%
AJITHKUMAR.K	62%	52%	44%	59%	47%	36%	49%	55%	60%	63%	55%
FRANCISPRABHU.B	53%	66%	36%	39%	49%	40%	69%	28%	35%	71%	52%
Total	86%	82%	82%	80%	79%	77%	76%	74%	72%	71%	78%



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Target Ach %
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ROTN-Achieved %	TIRUPATI-01	VIJAYAWAD A-01	KL-CENTRAL	KL-NORTH	KL-SOUTH	HYDERABAD -01	Total
VIJAYVARMA	105%	85%				36%	92%
GOPINATH	78%	88%				50%	82%
BHARATH	88%	68%				33%	76%
BALAMURALI.B			92%	81%	57%		75%
AKHIL.M			77%	81%	63%		74%
RIJURAJ.K			111%	69%	70%		71%
GANESH	60%	56%				27%	58%
LAKHITHA	52%	46%				25%	48%
FRANCISPRABHU.B	60%	40%	56%	30%	46%	25%	44%
Total	76%	66%	86%	74%	64%	35%	70%