



Product Manager Incentive Report 28/09/2026 11:55 PM

Information:
LMTD : 01-09-2025 To 28-09-2025
MTD : 01-09-2026 To 28-09-2026

MTD Target
48,080.33 L

MTD Sales
37,302.57 L

Target Ach %
77.58 %

Achieved % - Color Legend					Earned % Definition	
< 50	50-70	70-90	90-100	100+	Target Achieved %	+ GP% Variance %

	Sales - MTD			Gross Profit %			Incentive	
Regional Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
JAGADEESAN.M	9,255.01	8,248.15	89.12%	18.08%	19.18%	6.05%	95.17%	50,000
DURAIRAJ.T	17,747.93	12,870.36	72.52%	6.25%	7.50%	19.91%	92.43%	50,000
MURUGAN.K	16,776.57	13,290.47	79.22%	16.63%	15.82%	-4.86%	74.36%	0
PRAKASH.T.R	2,900.22	2,172.75	74.92%	24.67%	21.91%	-11.21%	63.71%	0
z_Not_Assigned	1,400.60	720.86	51.47%	61.98%	64.05%	3.35%	54.82%	0
Total	48,080.33	37,302.57	77.58%	14.82%	14.98%	1.08%	78.67%	100,000

	Sales - MTD			Gross Profit %			Incentive	
Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
RIJURAJ.K	1,318.66	923.32	70.02%	4.77%	7.07%	48.22%	118.24%	50,000
GOPINATH	1,269.98	1,053.53	82.96%	5.58%	7.28%	30.46%	113.42%	50,000
SATHESKUMAR.L	6,660.27	6,306.60	94.69%	18.62%	20.33%	9.21%	103.89%	50,000
VASANTH.S	7,199.19	6,157.59	85.53%	14.53%	16.64%	14.53%	100.07%	50,000
DURAIRAJ.T	13,260.00	9,395.91	70.86%	6.45%	7.90%	22.58%	93.44%	0
BHARATH	2,338.84	1,781.82	76.18%	15.40%	16.38%	6.33%	82.52%	0
RANJITHKUMAR.A	1,881.73	1,335.33	70.96%	7.76%	8.25%	6.22%	77.18%	0
SAFIAHAMAD.K	936.71	641.34	68.47%	21.19%	22.00%	3.82%	72.29%	0
JEGANRAJ.S	1,349.69	1,126.68	83.48%	26.51%	23.28%	-12.17%	71.31%	0
BALAJI.M	489.36	391.53	80.01%	17.73%	15.55%	-12.31%	67.70%	0
VIJAYAN.K	5,550.48	4,343.96	78.26%	19.02%	16.32%	-14.16%	64.11%	0
AJITHKUMAR.K	555.20	306.85	55.27%	19.24%	20.21%	5.04%	60.31%	0
GANESH	269.03	156.60	58.21%	23.54%	22.94%	-2.55%	55.66%	0
FRANCISPRABHU.B	1,400.60	716.20	51.14%	62.15%	64.31%	3.48%	54.62%	0
AKHIL.M	1,745.37	1,285.90	73.67%	15.23%	11.24%	-26.19%	47.49%	0
VIJAYVARMA	233.84	214.74	91.83%	11.98%	5.96%	-50.24%	41.59%	0
LAKHITHA	1,335.38	646.24	48.39%	14.78%	13.55%	-8.32%	40.07%	0
BALAMURALI.B	286.01	214.63	75.04%	27.59%	12.19%	-55.81%	19.23%	0
OTHERS	0.00	303.79	0.00%	1.56%	-3.10%	-298.02%	-298.02%	0
Total	48,080.33	37,302.57	77.58%	14.82%	14.98%	1.08%	78.67%	200,000

TN - Achieved %	CHENNAI-01	NORTH ARCOT	TRICHY-01	CHENNAI-02	SOUTH ARCOT	WEST-03	SOUTH-03	WEST-02	WEST-01	SOUTH-01	Total
SATHESKUMAR.L	105%	107%	102%	98%	97%	86%	83%	96%	84%	90%	95%
VASANTH.S	93%	99%	92%	83%	78%	113%	94%	89%	69%	71%	86%
JEGANRAJ.S	87%	82%	93%	79%	93%	78%	81%	88%	67%	84%	83%
BALAJI.M	85%	74%	107%	87%	82%	84%	55%	100%	82%	76%	80%
VIJAYAN.K	87%	82%	84%	81%	81%	66%	76%	81%	60%	74%	78%
RANJITHKUMAR.A	63%	73%	77%	93%	91%	61%	73%	53%	77%	64%	71%
DURAIRAJ.T	79%	76%	67%	74%	74%	74%	67%	69%	75%	61%	71%
SAFIAHAMAD.K	79%	81%	73%	82%	69%	48%	58%	61%	72%	65%	68%
AJITHKUMAR.K	63%	52%	44%	60%	47%	37%	49%	55%	60%	64%	55%
FRANCISPRABHU.B	54%	66%	37%	39%	50%	41%	69%	29%	35%	72%	53%
Total	87%	83%	82%	80%	79%	77%	76%	75%	72%	71%	78%



Product Manager Incentive Report 28/09/2026 11:55 PM

Information:

LMTD : 01-09-2025 To 28-09-2025
MTD : 01-09-2026 To 28-09-2026

MTD Target
48,080.33 L

MTD Sales
37,302.57 L

Target Ach %
77.58 %

ROTN-Achieved %	TIRUPATI-01	VIJAYAWAD A-01	KL-CENTRAL	KL-NORTH	KL-SOUTH	HYDERABAD -01	Total
VIJAYVARMA	107%	83%				37%	92%
GOPINATH	78%	90%				52%	83%
BHARATH	88%	68%				34%	76%
BALAMURALI.B			91%	81%	57%		75%
AKHIL.M			77%	81%	62%		74%
RIJURAJ.K			109%	68%	69%		70%
GANESH	61%	57%				27%	58%
LAKHITHA	52%	46%				26%	48%
FRANCISPRABHU.B	61%	41%	57%	30%	46%	25%	45%
Total	76%	66%	85%	74%	63%	36%	71%