



Product Manager Incentive Report 27/09/2026 11:55 PM

Information:
LMTD : 01-09-2025 To 27-09-2025
MTD : 01-09-2026 To 27-09-2026

MTD Target
46,363.19 L

MTD Sales
36,128.25 L

Target Ach %
77.92 %

Achieved % - Color Legend				Earned % Definition				
< 50	50-70	70-90	90-100	100+	Target Achieved % + GP% Variance %			

	Sales - MTD			Gross Profit %			Incentive	
Regional Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
JAGADEESAN.M	8,924.48	8,002.85	89.67%	18.03%	19.16%	6.28%	95.95%	50,000
DURAIRAJ.T	17,114.08	12,469.13	72.86%	6.27%	7.49%	19.50%	92.36%	50,000
MURUGAN.K	16,177.42	12,842.42	79.38%	16.59%	15.87%	-4.36%	75.02%	0
PRAKASH.T.R	2,796.64	2,110.64	75.47%	24.66%	21.89%	-11.23%	64.24%	0
z_Not_Assigned	1,350.58	703.21	52.07%	61.94%	64.06%	3.42%	55.49%	0
Total	46,363.19	36,128.25	77.92%	14.78%	15.00%	1.44%	79.36%	100,000

	Sales - MTD			Gross Profit %			Incentive	
Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
RIJURAJ.K	1,271.57	883.41	69.47%	4.74%	7.04%	48.73%	118.20%	50,000
GOPINATH	1,224.63	1,024.98	83.70%	5.66%	7.23%	27.62%	111.32%	50,000
SATHESKUMAR.L	6,422.41	6,127.51	95.41%	18.51%	20.30%	9.63%	105.04%	50,000
VASANTH.S	6,942.08	5,945.68	85.65%	14.42%	16.54%	14.72%	100.37%	50,000
DURAIRAJ.T	12,786.43	9,142.63	71.50%	6.48%	7.88%	21.52%	93.02%	0
BHARATH	2,255.31	1,731.57	76.78%	15.43%	16.31%	5.69%	82.47%	0
RANJITHKUMAR.A	1,814.53	1,298.29	71.55%	7.68%	8.20%	6.74%	78.29%	0
SAFIAHAMAD.K	903.26	624.69	69.16%	20.93%	21.99%	5.06%	74.22%	0
JEGANRAJ.S	1,301.48	1,098.77	84.42%	26.68%	23.23%	-12.93%	71.49%	0
BALAJI.M	471.88	378.32	80.17%	17.75%	15.55%	-12.40%	67.77%	0
VIJAYAN.K	5,352.25	4,198.07	78.44%	18.91%	16.64%	-11.98%	66.45%	0
AJITHKUMAR.K	535.37	297.72	55.61%	19.27%	20.20%	4.83%	60.44%	0
GANESH	259.42	152.02	58.60%	23.27%	22.83%	-1.88%	56.73%	0
FRANCISPRABHU.B	1,350.58	698.72	51.73%	62.09%	64.32%	3.59%	55.33%	0
AKHIL.M	1,683.04	1,234.77	73.37%	15.24%	11.29%	-25.92%	47.45%	0
VIJAYVARMA	225.49	210.19	93.21%	11.80%	5.71%	-51.62%	41.59%	0
LAKHITHA	1,287.69	624.05	48.46%	15.31%	13.59%	-11.21%	37.25%	0
BALAMURALI.B	275.79	202.58	73.46%	27.59%	12.20%	-55.80%	17.65%	0
OTHERS	0.00	254.28	0.00%	1.53%	-3.92%	-356.64%	-356.64%	0
Total	46,363.19	36,128.25	77.92%	14.78%	15.00%	1.44%	79.36%	200,000

TN - Achieved %	CHENNAI-01	NORTH ARCOT	TRICHY-01	CHENNAI-02	SOUTH ARCOT	WEST-03	SOUTH-03	WEST-02	WEST-01	SOUTH-01	Total
SATHESKUMAR.L	106%	108%	102%	99%	98%	87%	84%	96%	85%	90%	95%
VASANTH.S	93%	100%	92%	84%	77%	111%	95%	90%	69%	71%	86%
JEGANRAJ.S	88%	82%	94%	80%	94%	79%	82%	89%	68%	85%	84%
BALAJI.M	85%	75%	104%	87%	86%	84%	53%	103%	84%	77%	80%
VIJAYAN.K	89%	82%	84%	81%	80%	67%	77%	81%	61%	73%	78%
RANJITHKUMAR.A	64%	74%	78%	93%	89%	62%	74%	53%	77%	65%	72%
DURAIRAJ.T	79%	77%	68%	74%	74%	75%	67%	70%	76%	62%	72%
SAFIAHAMAD.K	81%	81%	74%	83%	69%	49%	59%	61%	73%	65%	69%
AJITHKUMAR.K	64%	53%	45%	60%	47%	37%	50%	55%	61%	64%	56%
FRANCISPRABHU.B	55%	67%	37%	40%	50%	41%	71%	29%	36%	73%	53%
Total	87%	84%	82%	81%	79%	78%	77%	76%	72%	72%	79%



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MTD Sales
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Target Ach %
77.92 %

ROTN-Achieved %	TIRUPATI-01	VIJAYAWAD A-01	KL-CENTRAL	KL-NORTH	KL-SOUTH	HYDERABAD -01	Total
VIJAYVARMA	109%	84%				33%	93%
GOPINATH	79%	90%				54%	84%
BHARATH	88%	69%				35%	77%
BALAMURALI.B			86%	79%	57%		73%
AKHIL.M			77%	80%	62%		73%
RIJURAJ.K			112%	68%	68%		69%
GANESH	61%	57%				28%	59%
LAKHITHA	53%	46%				27%	48%
FRANCISPRABHU.B	61%	41%	57%	30%	47%	26%	45%
Total	77%	67%	85%	73%	63%	37%	71%