



Information:
LMTD : 01-09-2025 To 26-09-2025
MTD : 01-09-2026 To 26-09-2026

MTD Target
44,646.00 L

MTD Sales
33,545.57 L

Target Ach %
75.14 %

Achieved % - Color Legend					Earned % Definition				
< 50	50-70	70-90	90-100	100+	Target Achieved % + GP% Variance %				

	Sales - MTD			Gross Profit %			Incentive	
Regional Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
JAGADEESAN.M	8,593.93	7,385.12	85.93%	18.09%	19.24%	6.33%	92.27%	50,000
DURAIRAJ.T	16,480.22	11,692.58	70.95%	6.28%	7.45%	18.59%	89.54%	0
MURUGAN.K	15,578.24	11,842.43	76.02%	16.76%	15.90%	-5.10%	70.92%	0
PRAKASH.T.R	2,693.06	1,967.75	73.07%	24.62%	22.14%	-10.07%	63.00%	0
z_Not_Assigned	1,300.56	657.68	50.57%	61.96%	64.10%	3.45%	54.02%	0
Total	44,646.00	33,545.57	75.14%	14.86%	15.00%	0.96%	76.10%	50,000

	Sales - MTD			Gross Profit %			Incentive	
Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
RIJURAJ.K	1,224.47	819.27	66.91%	4.76%	7.01%	47.21%	114.11%	50,000
GOPINATH	1,179.27	973.72	82.57%	5.73%	7.24%	26.46%	109.03%	50,000
SATHESKUMAR.L	6,184.54	5,685.55	91.93%	18.51%	20.34%	9.88%	101.81%	50,000
VASANTH.S	6,684.96	5,565.02	83.25%	14.45%	16.57%	14.63%	97.88%	25,000
DURAIRAJ.T	12,312.85	8,578.25	69.67%	6.51%	7.83%	20.24%	89.91%	0
BHARATH	2,171.78	1,613.65	74.30%	15.58%	16.32%	4.77%	79.07%	0
RANJITHKUMAR.A	1,747.32	1,191.04	68.16%	7.78%	8.31%	6.81%	74.97%	0
SAFIAHAMAD.K	869.80	581.21	66.82%	20.73%	22.02%	6.20%	73.02%	0
JEGANRAJ.S	1,253.28	1,030.54	82.23%	26.73%	23.36%	-12.58%	69.65%	0
BALAJI.M	454.40	347.40	76.45%	17.75%	15.73%	-11.38%	65.07%	0
VIJAYAN.K	5,154.01	3,804.57	73.82%	19.08%	16.67%	-12.61%	61.21%	0
GANESH	249.81	143.66	57.51%	23.15%	23.06%	-0.38%	57.13%	0
AJITHKUMAR.K	515.54	278.99	54.12%	19.67%	20.23%	2.85%	56.96%	0
FRANCISPRABHU.B	1,300.56	653.43	50.24%	62.11%	64.37%	3.64%	53.88%	0
VIJAYVARMA	217.14	199.67	91.96%	11.42%	5.58%	-51.14%	40.82%	0
AKHIL.M	1,620.70	1,075.85	66.38%	15.21%	11.28%	-25.85%	40.53%	0
LAKHITHA	1,240.00	569.18	45.90%	15.63%	13.75%	-12.07%	33.83%	0
BALAMURALI.B	265.58	180.53	67.98%	27.62%	13.24%	-52.07%	15.91%	0
OTHERS	0.00	254.04	0.00%	1.43%	-3.95%	-377.13%	-377.13%	0
Total	44,646.00	33,545.57	75.14%	14.86%	15.00%	0.96%	76.10%	175,000

TN - Achieved %	CHENNAI-01	NORTH ARCOT	TRICHY-01	CHENNAI-02	SOUTH ARCOT	SOUTH-03	WEST-03	WEST-02	WEST-01	SOUTH-01	Total
SATHESKUMAR.L	102%	105%	100%	96%	96%	82%	83%	92%	79%	85%	92%
VASANTH.S	90%	99%	90%	82%	75%	94%	106%	88%	64%	68%	83%
JEGANRAJ.S	84%	81%	92%	77%	92%	81%	76%	88%	65%	84%	82%
BALAJI.M	81%	73%	100%	81%	80%	51%	78%	94%	81%	75%	77%
VIJAYAN.K	84%	78%	79%	77%	75%	74%	63%	77%	55%	68%	74%
DURAIRAJ.T	76%	76%	67%	72%	72%	67%	74%	68%	73%	60%	70%
RANJITHKUMAR.A	61%	70%	74%	87%	86%	72%	61%	52%	74%	61%	68%
SAFIAHAMAD.K	78%	78%	71%	81%	66%	57%	49%	60%	70%	62%	67%
AJITHKUMAR.K	62%	52%	44%	58%	45%	49%	36%	53%	58%	62%	54%
FRANCISPRABHU.B	53%	66%	37%	39%	48%	70%	40%	29%	34%	70%	52%
Total	84%	82%	80%	78%	77%	76%	75%	73%	68%	68%	76%



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MTD : 01-09-2026 To 26-09-2026

MTD Target
44,646.00 L

MTD Sales
33,545.57 L

Target Ach %
75.14 %

ROTN-Achieved %	TIRUPATI-01	VIJAYAWAD A-01	KL-CENTRAL	KL-NORTH	KL-SOUTH	HYDERABAD -01	Total
VIJAYVARMA	107%	84%				34%	92%
GOPINATH	79%	89%				51%	83%
BHARATH	86%	67%				33%	74%
BALAMURALI.B			74%	74%	53%		68%
RIJURAJ.K			112%	65%	65%		67%
AKHIL.M			59%	74%	56%		66%
GANESH	60%	57%				30%	58%
LAKHITHA	51%	43%				23%	46%
FRANCISPRABHU.B	61%	40%	50%	28%	41%	25%	43%
Total	75%	65%	73%	69%	58%	35%	68%