



Product Manager Incentive Report 23/09/2026 11:55 PM

Information:
LMTD : 01-09-2025 To 23-09-2025
MTD : 01-09-2026 To 23-09-2026

MTD Target
39,154.57 L

MTD Sales
29,207.14 L

Target Ach %
74.59 %

Achieved % - Color Legend					Earned % Definition				
< 50	50-70	70-90	90-100	100+	Target Achieved % + GP% Variance %				

	Sales - MTD			Gross Profit %			Incentive	
Regional Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
JAGADEESAN.M	7,516.96	6,322.03	84.10%	18.15%	19.54%	7.69%	91.79%	50,000
DURAIRAJ.T	14,460.56	10,433.87	72.15%	6.31%	7.45%	17.98%	90.13%	50,000
MURUGAN.K	13,695.57	10,149.35	74.11%	17.19%	16.00%	-6.93%	67.18%	0
PRAKASH.T.R	2,340.86	1,714.98	73.26%	24.43%	22.42%	-8.20%	65.06%	0
z_Not_Assigned	1,140.62	586.91	51.46%	62.03%	64.14%	3.39%	54.85%	0
Total	39,154.57	29,207.14	74.59%	14.94%	15.06%	0.76%	75.35%	100,000

	Sales - MTD			Gross Profit %			Incentive	
Product Manager	Target	Achieved	Achieved %	LMTD	MTD	Variance %	Earned %	Earned
RIJURAJ.K	974.75	702.33	72.05%	4.74%	6.96%	46.95%	119.01%	50,000
GOPINATH	1,035.15	882.08	85.21%	5.90%	7.21%	22.26%	107.48%	50,000
SATHESKUMAR.L	5,470.94	4,868.97	89.00%	18.44%	20.71%	12.34%	101.33%	50,000
VASANTH.S	5,913.61	4,833.66	81.74%	14.84%	16.86%	13.60%	95.34%	25,000
DURAIRAJ.T	10,892.13	7,692.73	70.63%	6.53%	7.82%	19.70%	90.33%	0
RANJITHKUMAR.A	1,545.71	1,032.13	66.77%	7.40%	8.37%	13.10%	79.87%	0
BHARATH	1,908.78	1,452.80	76.11%	15.89%	16.19%	1.88%	77.99%	0
SAFIAHAMAD.K	769.44	508.67	66.11%	20.12%	22.03%	9.49%	75.60%	0
JEGANRAJ.S	1,108.67	906.76	81.79%	26.78%	23.57%	-12.01%	69.78%	0
GANESH	218.84	127.44	58.24%	22.39%	22.99%	2.66%	60.90%	0
BALAJI.M	401.97	292.53	72.77%	18.41%	16.13%	-12.36%	60.42%	0
VIJAYAN.K	4,559.32	3,164.94	69.42%	19.35%	16.60%	-14.21%	55.21%	0
FRANCISPRABHU.B	1,140.62	583.02	51.11%	62.18%	64.41%	3.59%	54.71%	0
AJITHKUMAR.K	456.05	249.18	54.64%	20.41%	20.28%	-0.65%	53.98%	0
AKHIL.M	1,282.01	886.14	69.12%	15.07%	11.06%	-26.63%	42.50%	0
VIJAYVARMA	189.86	180.70	95.18%	11.35%	4.89%	-56.92%	38.25%	0
BALAMURALI.B	196.07	145.08	73.99%	27.69%	14.55%	-47.43%	26.56%	0
LAKHITHA	1,090.66	471.52	43.23%	17.09%	14.06%	-17.77%	25.46%	0
OTHERS	0.00	226.46	0.00%	1.42%	-4.29%	-401.63%	-401.63%	0
Total	39,154.57	29,207.14	74.59%	14.94%	15.06%	0.76%	75.35%	175,000

TN - Achieved %	CHENNAI-01	NORTH ARCOT	TRICHY-01	SOUTH ARCOT	CHENNAI-02	SOUTH-03	WEST-03	WEST-02	WEST-01	SOUTH-01	Total
SATHESKUMAR.L	101%	100%	92%	94%	91%	81%	81%	89%	78%	83%	89%
JEGANRAJ.S	85%	79%	89%	91%	75%	81%	75%	87%	66%	84%	82%
VASANTH.S	89%	98%	88%	75%	78%	92%	106%	88%	63%	67%	82%
BALAJI.M	79%	77%	87%	78%	77%	47%	84%	80%	81%	70%	73%
DURAIRAJ.T	80%	76%	67%	75%	73%	68%	76%	69%	76%	59%	71%
VIJAYAN.K	80%	71%	73%	68%	73%	71%	61%	73%	53%	64%	69%
RANJITHKUMAR.A	59%	68%	73%	83%	83%	73%	62%	54%	73%	59%	67%
SAFIAHAMAD.K	80%	76%	67%	64%	80%	58%	47%	57%	70%	62%	66%
AJITHKUMAR.K	65%	52%	43%	45%	57%	51%	37%	54%	60%	62%	55%
FRANCISPRABHU.B	54%	66%	37%	50%	39%	70%	40%	29%	35%	71%	52%
Total	84%	80%	77%	76%	76%	75%	75%	73%	68%	67%	75%



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MTD Sales
29,207.14 L

Target Ach %
74.59 %

ROTN-Achieved %	TIRUPATI-01	VIJAYAWAD A-01	KL-NORTH	KL-CENTRAL	KL-SOUTH	HYDERABAD -01	Total
VIJAYVARMA	112%	85%				37%	95%
GOPINATH	81%	91%				57%	85%
BHARATH	88%	68%				36%	76%
BALAMURALI.B			89%	66%	50%		74%
RIJURAJ.K			74%	108%	61%		72%
AKHIL.M			84%	54%	54%		69%
GANESH	60%	58%				29%	58%
FRANCISPRABHU.B	64%	40%	33%	44%	40%	28%	46%
LAKHITHA	47%	41%				24%	43%
Total	76%	65%	78%	67%	55%	38%	70%