



Product Manager Inventive Report 23/08/2025 11:56 PM

Information:
LMTD : 01-08-2024 To 23-08-2024
MTD : 01-08-2025 To 23-08-2025

LMTD Sales 20,634.32 L MTD Sales 23,420.85 L Growth 13.50 % A2A Growth 0.11 %

A2A Growth% - Color Legend

<0	0-5	5-10	10-20	>20
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Product Manager	LMTD Sales L	MTD Sales L	Growth %	A2A LMTD Sales L	A2A MTD Sales L	A2A Growth %	Incentive
RANJITHKUMAR.A	600.54	972.86	62.0%	584.82	844.28	44.36%	125,000
GOPINATH	353.76	732.96	107.2%	353.76	458.16	29.51%	200,000
FRANCISPRABHU.B	235.44	325.63	38.3%	234.69	281.24	19.84%	0
VIJAYVARMA	57.50	152.47	165.2%	53.66	55.82	4.01%	0
BALAJI.M	414.63	473.68	14.2%	413.45	428.93	3.74%	0
GANESH	63.43	113.22	78.5%	63.43	65.14	2.70%	0
JAGADEESAN.M	4,661.74	5,167.60	10.9%	4,611.14	4,713.14	2.21%	0
JEGANRAJ.S	862.21	957.47	11.0%	859.28	866.72	0.87%	0
MURUGAN.K	6,216.80	6,687.92	7.6%	6,162.94	6,182.84	0.32%	0
AJITHKUMAR.K	209.46	218.40	4.3%	200.26	192.96	-3.65%	0
OTHERS	59.62	65.61	10.0%	59.34	55.82	-5.93%	0
DURAIRAJ.T	5,923.92	5,950.39	0.4%	5,758.73	5,369.34	-6.76%	0
LAKHITHA	263.41	457.69	73.8%	264.32	243.54	-7.86%	0
BHARATH	711.86	1,144.94	60.8%	710.08	593.40	-16.43%	0
Total	20,634.32	23,420.85	13.5%	20,329.91	20,351.33	0.11%	325,000

Product Manager A2A %	WEST-02	NORTH ARCOT	TRICHY-01	SOUTH ARCOT	WEST-01	SOUTH-01	VIJAYAWADA-01	SOUTH-03	TIRUPATI-01	CHENNAI-01	CHENNAI-02	Total
RANJITHKUMAR.A	76%	46%	42%	71%	53%	44%		32%		41%	14%	44.36%
GOPINATH							8%		36%			29.51%
FRANCISPRABHU.B	18%	-10%	67%	-17%	66%	106%	33%	189%	57%	-31%	-33%	19.84%
VIJAYVARMA							6%		3%			4.01%
BALAJI.M	1%	9%	20%	14%	-3%	-4%		5%		-2%	7%	3.74%
GANESH							26%		-2%			2.70%
JAGADEESAN.M	10%	14%	7%	19%	-11%	-1%		-4%		3%	-3%	2.21%
JEGANRAJ.S	5%	-1%	7%	12%	13%	-4%		-6%		-4%	-5%	0.87%
MURUGAN.K	23%	17%	1%	4%	-4%	5%		-7%		-6%	-10%	0.32%
AJITHKUMAR.K	-10%		1%	-9%	32%	-5%		4%		-19%	-2%	-3.65%
OTHERS	20%	10%	-8%	-20%	-4%	-22%	88%	-3%	165%	-25%	-39%	-5.93%
DURAIRAJ.T	5%	1%	5%	-8%	17%	-7%		2%		-23%	-20%	-6.76%
LAKHITHA							-1%		-10%			-7.86%
BHARATH							-7%		-20%			-16.43%
Total	13%	9%	6%	5%	2%	2%	-1%	-1%	-2%	-9%	-12%	0.11%