



Product Manager Inventive Report 21/11/2025 11:55 PM

Information:

LMTD : 01-11-2024 To 21-11-2024
MTD : 01-11-2025 To 21-11-2025

LMTD Sales
16,330.37 L

MTD Sales
17,633.76 L

Growth
7.98 %

A2A Growth
-0.52 %

A2A Growth% - Color Legend

<0	0-5	5-10	10-20	>20
----	-----	------	-------	-----

Product Manager	LMTD Sales L	MTD Sales L	Growth %	A2A LMTD Sales L	A2A MTD Sales L	A2A Growth %	Incentive
FRANCISPRABHU.B	182.15	378.44	107.8%	182.29	339.15	86.04%	0
VIJAYVARMA	37.30	86.46	131.8%	31.58	56.34	78.42%	125,000
RANJITHKUMAR.A	448.92	629.10	40.1%	438.35	584.93	33.44%	125,000
LAKHITHA	260.35	487.34	87.2%	259.07	313.00	20.82%	150,000
AJITHKUMAR.K	221.53	231.22	4.4%	183.41	207.51	13.14%	25,000
BALAJI.M	359.92	433.36	20.4%	358.06	404.73	13.03%	25,000
GOPINATH	287.17	460.66	60.4%	287.17	323.99	12.82%	50,000
OTHERS	42.66	50.74	18.9%	42.74	46.03	7.69%	0
MURUGAN.K	4,486.27	4,689.01	4.5%	4,450.88	4,436.95	-0.31%	0
DURAIRAJ.T	4,885.38	4,819.91	-1.3%	4,758.76	4,499.21	-5.45%	0
JEGANRAJ.S	797.21	817.90	2.6%	795.50	750.72	-5.63%	0
JAGADEESAN.M	3,709.97	3,737.54	0.7%	3,683.75	3,475.64	-5.65%	0
GANESH	77.42	102.82	32.8%	75.50	69.44	-8.02%	0
BHARATH	534.12	709.28	32.8%	535.13	491.48	-8.16%	0
Total	16,330.37	17,633.76	8.0%	16,082.20	15,999.12	-0.52%	500,000

Product Manager A2A %	NORTH ARCOT	VIJAYAWADA- 01	SOUTH ARCOT	TRICHY-01	TIRUPATI-01	CHENNAI-01	CHENNAI-02	SOUTH-03	SOUTH-01	WEST-02	WEST-01	Total
FRANCISPRABHU.B	80%	125%	92%	146%	57%	88%	89%	161%	50%	62%	84%	86.04%
VIJAYVARMA		89%			73%							78.42%
RANJITHKUMAR.A	68%		68%	45%		49%	52%	31%	3%	23%	22%	33.44%
LAKHITHA		44%			10%							20.82%
AJITHKUMAR.K	26%		13%	10%		11%	31%	-12%	7%	2%	21%	13.14%
BALAJI.M	23%		24%	25%		21%	7%	22%	4%	-2%		13.03%
GOPINATH		11%			13%							12.82%
OTHERS	14%	157%	47%	-3%	231%	5%	1%	7%	-26%	-20%	22%	7.69%
MURUGAN.K	15%		24%	21%		4%	3%	-3%	-10%	-22%	-23%	-0.31%
DURAIRAJ.T	22%		3%	-3%		-14%	-3%	-14%	-16%	-10%	-4%	-5.45%
JEGANRAJ.S	-2%		-1%	7%		12%	-1%	-16%	-10%	-8%	-17%	-5.63%
JAGADEESAN.M	13%		5%	11%		7%	-6%	-10%	-8%	-20%	-22%	-5.65%
GANESH		15%			-17%							-8.02%
BHARATH					-12%							-8.16%
Total	20%	16%	13%	12%	2%	2%	1%	-6%	-10%	-15%	-15%	-0.52%