



Product Manager Inventive Report 21/09/2025 11:55 PM

Information:
LMTD : 01-09-2024 To 21-09-2024
MTD : 01-09-2025 To 21-09-2025

LMTD Sales
18,313.87 L

MTD Sales
14,193.38 L

Growth
-22.50 %

A2A Growth
-31.20 %

A2A Growth% - Color Legend

<0	0-5	5-10	10-20	>20
----	-----	------	-------	-----

Product Manager	LMTD Sales L	MTD Sales L	Growth %	A2A LMTD Sales L	A2A MTD Sales L	A2A Growth %	Incentive
VIJAYVARMA	33.67	69.76	107.2%	33.70	46.12	36.85%	125,000
FRANCISPRABHU.B	213.66	269.75	26.3%	213.53	238.60	11.74%	0
RANJITHKUMAR.A	550.98	626.62	13.7%	538.48	573.11	6.43%	0
DURAIRAJ.T	4,762.96	4,332.26	-9.0%	4,566.87	3,956.78	-13.36%	0
BALAJI.M	414.51	385.74	-6.9%	407.71	339.66	-16.69%	0
GANESH	56.71	89.74	58.2%	56.71	45.21	-20.28%	0
JEGANRAJ.S	810.51	742.63	-8.4%	804.74	624.38	-22.41%	0
AJITHKUMAR.K	233.32	184.30	-21.0%	196.51	150.68	-23.32%	0
GOPINATH	314.99	376.88	19.6%	314.99	224.45	-28.74%	0
OTHERS	53.41	38.55	-27.8%	53.33	33.20	-37.76%	0
JAGADEESAN.M	4,267.24	2,822.06	-33.9%	4,236.57	2,483.40	-41.38%	0
BHARATH	560.38	533.87	-4.7%	561.02	322.30	-42.55%	0
MURUGAN.K	5,774.38	3,486.34	-39.6%	5,685.35	3,156.68	-44.48%	0
LAKHITHA	267.14	234.89	-12.1%	266.91	145.66	-45.43%	0
Total	18,313.87	14,193.38	-22.5%	17,936.41	12,340.21	-31.20%	125,000

Product Manager A2A %	NORTH ARCOT	WEST-01	TRICHY-01	WEST-02	CHENNAI-01	CHENNAI-02	SOUTH-03	TIRUPATI-01	SOUTH-01	SOUTH ARCOT	VIJAYAWADA- 01	Total
VIJAYVARMA								38%			33%	36.85%
FRANCISPRABHU.B	-14%	15%	59%	7%	-28%	-24%	68%	77%	60%	2%	37%	11.74%
RANJITHKUMAR.A	6%	21%	6%	34%	2%	2%	-16%		2%	16%		6.43%
DURAIRAJ.T		7%	-10%	-11%	-15%	-20%	3%		-25%	-25%		-13.36%
BALAJI.M	-15%	-14%	-22%	-11%	-5%	-4%	-26%		-25%	-22%		-16.69%
GANESH								-21%			-19%	-20.28%
JEGANRAJ.S	-6%	-26%	-19%	-15%	-18%	-28%	-28%		-24%	-27%		-22.41%
AJITHKUMAR.K	-10%	6%	-20%	-30%	-15%	-19%	-13%		-49%	-36%		-23.32%
GOPINATH								-20%			-49%	-28.74%
OTHERS	-36%	-26%	-47%	-40%	-39%	-48%	-38%	121%	-47%	-55%	23%	-37.76%
JAGADEESAN.M	-38%	-43%	-39%	-40%	-35%	-44%	-42%		-44%	-46%		-41.38%
BHARATH								-40%			-49%	-42.55%
MURUGAN.K	-51%	-42%	-39%	-48%	-42%	-40%	-50%		-44%	-51%		-44.48%
LAKHITHA								-51%			-32%	-45.43%
Total	-24%	-27%	-28%	-29%	-29%	-31%	-33%	-33%	-35%	-38%	-41%	-31.20%