



Product Manager Inventive Report 18/04/2026 11:55 PM

Information:

LMTD : 01-04-2025 To 18-04-2025
MTD : 01-04-2026 To 18-04-2026

LMTD Sales
 19,940.04 L

MTD Sales
 43,934.63 L

Growth
 120.33 %

A2A Growth
 102.31 %

A2A Growth% - Color Legend

<0 0-5 5-10 10-20 >20

| Product Manager | LMTD Sales L | MTD Sales L | Growth % | A2A LMTD Sales L | A2A MTD Sales L | A2A Growth % | Incentive |
|-----------------|--------------|-------------|----------|------------------|-----------------|--------------|-----------|
| MURUGAN.K | 6,167.38 | 20,526.90 | 232.8% | 6,103.32 | 18,923.49 | 210.05% | 500,000 |
| FRANCISPRABHU.B | 191.54 | 476.82 | 148.9% | 191.44 | 433.39 | 126.39% | 0 |
| BHARATH | 1,467.97 | 3,771.95 | 156.9% | 1,453.96 | 3,168.89 | 117.95% | 250,000 |
| RANJITHKUMAR.A | 704.33 | 1,635.95 | 132.3% | 703.44 | 1,514.57 | 115.31% | 125,000 |
| VIJAYVARMA | 136.82 | 307.86 | 125.0% | 135.00 | 267.18 | 97.92% | 125,000 |
| SATHESKUMAR.L | 53.14 | 118.20 | 122.4% | 52.51 | 88.83 | 69.17% | 125,000 |
| BALAJI.M | 342.85 | 625.47 | 82.4% | 340.61 | 570.63 | 67.53% | 125,000 |
| DURAIRAJ.T | 3,851.34 | 6,600.52 | 71.4% | 3,839.59 | 5,973.11 | 55.57% | 500,000 |
| MOHAMEDFAZIL.A | 1,094.71 | 1,733.32 | 58.3% | 1,075.03 | 1,552.44 | 44.41% | 125,000 |
| AJITHKUMAR.K | 150.41 | 221.25 | 47.1% | 150.11 | 202.25 | 34.73% | 125,000 |
| VIJAYAN.K | 1,318.50 | 1,826.37 | 38.5% | 1,295.98 | 1,694.44 | 30.75% | 125,000 |
| JAGADEESAN.M | 2,986.93 | 4,177.49 | 39.9% | 2,962.03 | 3,759.08 | 26.91% | 400,000 |
| GOPINATH | 368.93 | 486.64 | 31.9% | 367.83 | 427.62 | 16.25% | 0 |
| JEGANRAJ.S | 514.72 | 674.90 | 31.1% | 510.29 | 582.12 | 14.08% | 50,000 |
| GANESH | 67.01 | 80.25 | 19.8% | 64.48 | 67.60 | 4.84% | 0 |
| LAKHITHA | 302.27 | 364.55 | 20.6% | 293.09 | 304.95 | 4.05% | 0 |
| OTHERS | 221.18 | 306.18 | 38.4% | 1.80 | 1.66 | -7.42% | 0 |
| Total | 19,940.04 | 43,934.63 | 120.3% | 19,540.51 | 39,532.28 | 102.31% | 2,575,000 |



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| Product Manager A2A % | KL-SOUTH | WEST-01 | WEST-02 | SOUTH-03 | SOUTH-01 | NORTH ARCOT | TRICHY-01 | TIRUPATI-01 | SOUTH ARCOT | VIJAYAWADA- 01 | CHENNAI-02 | CHENNAI-01 | Total |
|--------------------------|----------|---------|---------|----------|----------|----------------|-----------|-------------|----------------|-------------------|------------|------------|---------|
| MURUGAN.K | 719% | 490% | 393% | 258% | 267% | 213% | 205% | | 151% | | 131% | 99% | 210.05% |
| FRANCISPRABHU.B | 511% | 183% | 117% | 368% | 60% | 107% | 153% | 142% | 179% | 100% | 142% | 48% | 126.39% |
| BHARATH | | | | | | | | 127% | | 108% | | | 117.95% |
| RANJITHKUMAR.A | 163% | 169% | 171% | 129% | 106% | 109% | 104% | | 78% | | 75% | 94% | 115.31% |
| VIJAYVARMA | | | | | | | | 95% | | 103% | | | 97.92% |
| SATHESKUMAR.L | 790% | 35% | 104% | 113% | 71% | 120% | 9% | | -3% | | 47% | 120% | 69.17% |
| BALAJI.M | 394% | 68% | 131% | 72% | 91% | 77% | 53% | | 56% | | 18% | 45% | 67.53% |
| DURAIRAJ.T | 81% | 50% | 44% | 56% | 61% | 84% | 37% | | 61% | | 55% | 49% | 55.57% |
| MOHAMEDFAZIL.A | 99% | 39% | 33% | 49% | 51% | | | | | | | | 44.41% |
| AJITHKUMAR.K | 113% | 48% | 49% | 49% | 42% | 69% | -13% | | 43% | | 40% | 9% | 34.73% |
| VIJAYAN.K | | | | | | 39% | 37% | | 36% | | 32% | 17% | 30.75% |
| JAGADEESAN.M | 198% | 12% | 38% | 40% | 32% | 41% | 20% | | 22% | | 23% | 14% | 26.91% |
| GOPINATH | | | | | | | | 15% | | 19% | | | 16.25% |
| JEGANRAJ.S | 209% | -3% | 17% | 10% | 16% | 40% | 10% | | 7% | | 32% | 9% | 14.08% |
| GANESH | | | | | | | | -2% | | 13% | | | 4.84% |
| LAKHITHA | | | | | | | | 3% | | 6% | | | 4.05% |
| OTHERS | | 87% | -40% | -61% | 11% | 43% | -3% | 84% | -32% | 186% | -44% | -5% | -7.42% |
| Total | 255% | 149% | 136% | 127% | 119% | 118% | 106% | 85% | 85% | 81% | 77% | 62% | 102.31% |