



Product Manager Inventive Report 17/08/2025 11:56 PM

Information:
LMTD : 01-08-2024 To 17-08-2024
MTD : 01-08-2025 To 17-08-2025

LMTD Sales 16,183.99 L MTD Sales 20,759.87 L Growth 28.27 % A2A Growth 12.62 %

A2A Growth% - Color Legend

<0	0-5	5-10	10-20	>20
----	-----	------	-------	-----

Product Manager	LMTD Sales L	MTD Sales L	Growth %	A2A LMTD Sales L	A2A MTD Sales L	A2A Growth %	Incentive
RANJITHKUMAR.A	474.35	857.68	80.8%	460.06	737.15	60.23%	125,000
FRANCISPRABHU.B	188.48	298.05	58.1%	187.76	257.49	37.14%	0
GOPINATH	278.71	590.88	112.0%	278.71	363.21	30.32%	250,000
VIJAYVARMA	44.61	139.91	213.7%	40.77	48.10	17.96%	50,000
GANESH	46.69	97.35	108.5%	46.69	54.84	17.47%	50,000
BALAJI.M	319.50	411.10	28.7%	317.58	370.33	16.61%	50,000
JAGADEESAN.M	3,741.38	4,695.60	25.5%	3,701.44	4,264.54	15.21%	200,000
MURUGAN.K	4,937.81	6,091.98	23.4%	4,900.22	5,607.48	14.43%	100,000
JEGANRAJ.S	675.83	838.02	24.0%	673.83	758.48	12.56%	50,000
AJITHKUMAR.K	158.13	188.81	19.4%	154.00	165.86	7.70%	0
OTHERS	48.35	59.72	23.5%	48.10	50.60	5.20%	0
DURAIRAJ.T	4,524.67	5,069.34	12.0%	4,377.22	4,528.45	3.45%	0
LAKHITHA	210.09	399.95	90.4%	210.99	210.43	-0.27%	0
BHARATH	535.39	1,021.48	90.8%	533.29	523.87	-1.77%	0
Total	16,183.99	20,759.87	28.3%	15,930.67	17,940.83	12.62%	875,000

Product Manager A2A %	NORTH ARCOT	WEST-02	WEST-01	SOUTH ARCOT	TRICHY-01	VIJAYAWADA-01	TIRUPATI-01	SOUTH-01	SOUTH-03	CHENNAI-01	CHENNAI-02	Total
RANJITHKUMAR.A	89%	85%	71%	86%	61%			55%	36%	63%	29%	60.23%
FRANCISPRABHU.B	14%	30%	92%	-8%	92%	46%	89%	138%	221%	-23%	-22%	37.14%
GOPINATH						10%	37%					30.32%
VIJAYVARMA						27%	15%					17.96%
GANESH						46%	11%					17.47%
BALAJI.M	26%	15%	14%	36%	30%			5%	20%	8%	17%	16.61%
JAGADEESAN.M	29%	23%	10%	37%	18%			7%	6%	15%	12%	15.21%
MURUGAN.K	49%	38%	16%	22%	15%			11%	-1%	11%	6%	14.43%
JEGANRAJ.S	14%	18%	34%	27%	16%			2%	5%	8%	6%	12.56%
AJITHKUMAR.K	12%		48%	2%	9%			-1%	15%	-4%	12%	7.70%
OTHERS	31%	36%	10%	-9%	2%	111%	196%	-16%	5%	-13%	-29%	5.20%
DURAIRAJ.T	18%	16%	32%	3%	12%			-3%	12%	-15%	-6%	3.45%
LAKHITHA						3%	-1%					-0.27%
BHARATH						9%	-6%					-1.77%
Total	30%	25%	21%	21%	17%	11%	8%	8%	8%	4%	3%	12.62%