



Product Manager Inventive Report 02/09/2025 11:56 PM

Information:
LMTD : 01-09-2024 To 02-09-2024
MTD : 01-09-2025 To 02-09-2025

LMTD Sales
1,515.09 L

MTD Sales
1,520.28 L

Growth
0.34 %

A2A Growth
-13.73 %

A2A Growth% - Color Legend

<0	0-5	5-10	10-20	>20
----	-----	------	-------	-----

Product Manager	LMTD Sales L	MTD Sales L	Growth %	A2A LMTD Sales L	A2A MTD Sales L	A2A Growth %	Incentive
VIJAYVARMA	2.30	8.27	259.2%	2.30	6.85	197.31%	125,000
GOPINATH	19.86	38.22	92.5%	19.86	21.96	10.59%	50,000
MURUGAN.K	439.49	450.44	2.5%	415.13	392.44	-5.46%	0
FRANCISPRABHU.B	18.29	19.09	4.4%	18.27	16.22	-11.27%	0
BALAJI.M	41.96	44.48	6.0%	41.92	36.94	-11.88%	0
DURAIRAJ.T	416.07	402.79	-3.2%	414.61	364.98	-11.97%	0
RANJITHKUMAR.A	53.14	51.47	-3.1%	53.14	46.12	-13.21%	0
GANESH	4.82	7.55	56.8%	4.82	4.07	-15.41%	0
JEGANRAJ.S	79.53	78.51	-1.3%	79.41	66.78	-15.91%	0
OTHERS	4.37	4.22	-3.2%	4.35	3.44	-21.02%	0
BHARATH	35.16	55.33	57.4%	35.16	27.74	-21.09%	0
JAGADEESAN.M	365.45	314.56	-13.9%	363.98	271.16	-25.50%	0
AJITHKUMAR.K	16.35	13.69	-16.2%	16.28	12.09	-25.76%	0
LAKHITHA	18.31	31.65	72.8%	18.31	12.54	-31.52%	0
Total	1,515.09	1,520.28	0.3%	1,487.54	1,283.33	-13.73%	175,000

Product Manager A2A %	TRICHY-01	VIJAYAWADA-01	SOUTH-03	WEST-01	SOUTH-01	TIRUPATI-01	CHENNAI-02	WEST-02	SOUTH ARCOT	CHENNAI-01	NORTH ARCOT	Total
VIJAYVARMA		1090%				32%						197.31%
GOPINATH		12%				10%						10.59%
MURUGAN.K	94%		-1%	-16%			-3%	-39%	-10%	-21%	-58%	-5.46%
FRANCISPRABHU.B	68%	-24%	58%	-30%	-3%	17%	-22%	-8%		-53%	-34%	-11.27%
BALAJI.M	-2%		9%	2%	-31%		-14%	-19%	-20%	-16%	1%	-11.88%
DURAIRAJ.T	13%		-20%	34%	-15%		-20%	-4%	-34%	-24%	-7%	-11.97%
RANJITHKUMAR.A	63%		22%	-31%	-13%		3%	-4%	-36%	-57%	12%	-13.21%
GANESH		19%				-25%						-15.41%
JEGANRAJ.S	17%		-1%	-19%	-9%		-50%	-19%	-39%	-27%	-8%	-15.91%
OTHERS	5%	329%	-6%	-24%	-38%	109%	-47%	-26%	-41%	-39%	-21%	-21.02%
BHARATH		-1%				-27%						-21.09%
JAGADEESAN.M	12%		-15%	-34%	-23%		-39%	-29%	-24%	-38%	-40%	-25.50%
AJITHKUMAR.K	-26%		-4%	-16%	-48%		-19%	-19%	-45%	-22%	-17%	-25.76%
LAKHITHA		-7%				-40%						-31.52%
Total	42%	22%	-8%	-14%	-14%	-18%	-21%	-22%	-25%	-28%	-32%	-13.73%