

Variance % Color Coding	High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %
Sales	8,924.58	24,339.76	25,419.48	-1,079.72	-4.25%
Gross Profit	713.97	1,947.18	2,033.56	-86.38	-4.25%
Direct Expenses	3.33	3.33	-49.91	53.24	-106.66%
Employee Cost	231.07	231.07	460.65	-229.58	-49.84%
Power Cost	0.16	0.16	5.63	-5.47	-97.14%
Advertisement	21.82	21.82	-45.86	67.67	-147.58%
Rent	777.80	777.80	247.42	530.38	214.36%
Finance Cost	509.27	509.27	619.93	-110.66	-17.85%
Other Expenses	49.92	49.92	102.10	-52.18	-51.10%
Total Expenses	1,593.37	1,593.37	1,339.98	253.40	18.91%
Net Profit	-879.41	353.81	693.58	-339.77	-48.99%

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	S2HB Freight Outward	0.00	2.96	2.96	0.00%
	HO01 Discount Allowed	3.53	0.36	-3.17	-89.71%
	SSSA Credit Card Commission Charges	0.00	0.00	0.00	-100.00%
	MHUB Discount Allowed	1.55	0.00	-1.55	-100.00%
	HO01 Discount Allowed Finance	-56.38	0.00	56.38	-100.00%
	WHUP Freight Outward	0.94	0.00	-0.94	-100.00%
	S3HB Freight Outward	0.21	0.00	-0.21	-100.00%
	SHUB Freight Outward	0.14	0.00	-0.14	-100.00%
	CHB2 Freight Outward	0.09	0.00	-0.09	-100.00%
	Total	-49.91	3.33	53.24	-106.66%

info : Values in Lacs period from 1 Sep 2025 to 11 Sep 2025

Employee Cost

Detail	Last Year	Current Period	Variance	Variance %
Staff Room Rent	2.28	6.89	4.61	202.06%
HO Salary to Admin Staff	46.66	66.13	19.47	41.73%
HO PF to Admin Staff	2.50	3.15	0.66	26.25%
HO01 - ESI to Other Staff	0.39	0.49	0.10	26.12%
SSSA Salary to Admin Staff	0.60	0.65	0.05	7.55%
MHUB Watch & Ward Expense	0.00	0.23	0.23	0.00%
GHUB Incentive on Sales	0.00	0.00	0.00	0.00%
MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
Directors Salary	132.00	132.00	0.00	0.00%
WHUP Staff Room Rent	0.06	0.06	0.00	0.00%
MHUB Incentive on Sales	0.00	0.00	0.00	0.00%
HO PF to Sales Staff	0.00	0.00	0.00	0.00%
SSSA PF to Admin Staff	0.07	0.07	0.00	-0.43%
HO Water Expense	0.13	0.11	-0.02	-12.47%
SSSA ESI to Admin Staff	0.02	0.01	-0.01	-27.81%
HO Watch & Ward Expense	0.34	0.23	-0.11	-32.68%
HO01 Incentive to Admin Staff	146.88	20.64	-126.24	-85.95%
HO Staff Medical Expense	1.58	0.08	-1.50	-94.94%
HO Staff Welfare Expense	8.36	0.34	-8.02	-95.97%
WHUP Watch & Ward Expense	0.16	0.00	-0.16	-100.00%
SNHB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
HO Batta & Commission	12.31	0.00	-12.31	-100.00%
Incentive to Directors	89.57	0.00	-89.57	-100.00%
Salary to Superannuation Staff	12.45	0.00	-12.45	-100.00%
WHUP Staff Welfare Expense	0.42	0.00	-0.42	-100.00%
WHUP Water Expense	0.09	0.00	-0.09	-100.00%
WHUB Water Expense	0.02	0.00	-0.02	-100.00%
SSSA Batta & Commission	0.62	0.00	-0.62	-100.00%
S3HB PF to Admin Staff	0.02	0.00	-0.02	-100.00%
WHUP PF to Admin Staff	0.26	0.00	-0.26	-100.00%
WHUP ESI to Admin Staff	0.06	0.00	-0.06	-100.00%
S3HB Salary to Admin Staff	0.29	0.00	-0.29	-100.00%
WHUP Salary to Admin Staff	2.29	0.00	-2.29	-100.00%
Total	460.65	231.07	-229.58	-49.84%

Power Cost

Detail	Last Year	Current Period	Variance	Variance %
HO Lighting	4.71	0.16	-4.54	-96.58%
CHB2 Lighting	0.54	0.00	-0.54	-100.00%
WHUP Lighting	0.33	0.00	-0.33	-100.00%
SNHB Lighting	0.06	0.00	-0.06	-100.00%
Total	5.63	0.16	-5.47	-97.14%

Advertisement

Detail	Last Year	Current Period	Variance	Variance %
Advertisement Digital	7.59	25.11	17.53	230.95%
Advertisement Anniversary	10.47	5.19	-5.28	-50.42%
Advertisement Newspaper	65.65	16.70	-48.95	-74.56%
Advertisement Event	23.52	5.00	-18.52	-78.74%
Advertisement Branch Opening	3.66	0.76	-2.90	-79.22%
Advertisement Budget Recovery From Suppliers	-376.08	-38.56	337.53	-89.75%
Advertisement Television	163.95	7.55	-156.41	-95.40%
Advertisement Campaign	40.08	0.06	-40.01	-99.85%
SSSA Advertisement Expenses	4.56	0.00	-4.56	-100.00%
Advertisement Outdoor Media	10.74	0.00	-10.74	-100.00%
Total	-45.86	21.82	67.67	-147.58%

Rent

Detail	Last Year	Current Period	Variance	Variance %
VIJAYAWADA-01	4.90	106.67	101.77	2077.02%
WEST-02	7.41	57.29	49.87	673.03%
SOUTH-03	10.45	77.22	66.78	639.27%
TIRUPATI-01	13.50	78.51	65.01	481.54%
TRICHY-01	13.37	58.33	44.96	336.34%
NORTH ARCOT	8.13	32.73	24.60	302.59%
WEST-01	24.29	76.32	52.03	214.19%
SOUTH ARCOT	9.58	28.20	18.62	194.46%
SOUTH-01	19.28	48.21	28.93	150.03%
CHENNAI-02	32.11	71.70	39.59	123.32%
CHENNAI-01	72.56	122.61	50.06	68.99%
KL-SOUTH	0.00	7.10	7.10	0.00%
HO01	31.86	12.92	-18.94	-59.45%
Total	247.42	777.80	530.38	214.36%

Finance Cost

Detail	Last Year	Current Period	Variance	Variance %
Bank Loan Processing charges	4.25	10.00	5.75	135.29%
Bank Interest Against CC	181.10	329.05	147.95	81.69%
Interest on Car & Property Loan	16.47	12.77	-3.70	-22.47%
Bank interest for Term Loan a/c	131.29	85.48	-45.81	-34.89%
Bank Interest Working Capital	137.52	71.91	-65.61	-47.71%
Bank Charges	0.30	0.05	-0.25	-84.21%
Interest on Lease Liabilities	199.49	0.00	-199.49	-100.00%
CD Recovery From Suppliers	-49.51	0.00	49.51	-100.00%
Interest - other (FD)	-1.00	0.00	1.00	-100.00%
Total	619.93	509.27	-110.66	-17.85%

info : Values in Lacs period from 1 Sep 2025 to 11 Sep 2025

Other Expenses	Detail	Last Year	Current Period	Variance	Variance %
	TELEPHONE EXPENSES	2.11	2.01	-0.10	-4.94%
	MAINTENANCE & EXPENSES	7.16	6.47	-0.69	-9.57%
	ADMINISTRATION EXPENSES	77.11	38.35	-38.76	-50.27%
	COMPUTER EXPENSES	0.17	0.07	-0.09	-55.08%
	MISCELLANEOUS EXPENSES	2.34	0.93	-1.41	-60.35%
	TRAVELLING EXPENSES	5.08	1.57	-3.51	-69.18%
	INSURANCE	8.16	0.53	-7.63	-93.54%
	POSTAGE & TELEGRAMS	0.03	0.00	-0.03	-100.00%
	DIESEL & PETROL	-0.37	0.00	0.37	-100.00%
	PRINTING & STATIONARY	0.24	0.00	-0.24	-100.00%
	VEHICLE SPARES & SERVICE	0.07	0.00	-0.07	-100.00%
	Total	102.10	49.92	-52.18	-51.10%