

Variance % Color Coding		High Risk	Risk	Fair	Good	New
Heads	Values	Projection	Last Year	Variance	Variance %	
Sales	3,363.65	20,181.87	25,419.48	-5,237.61	-20.60%	
Gross Profit	269.09	1,614.55	2,033.56	-419.01	-20.60%	
Direct Expenses	3.23	3.23	-49.91	53.14	-106.48%	
Employee Cost	230.86	230.86	460.65	-229.80	-49.89%	
Power Cost	0.16	0.16	5.63	-5.47	-97.14%	
Advertisement	-10.58	-10.58	-45.86	35.27	-76.92%	
Rent	769.73	769.73	613.46	156.27	25.47%	
Finance Cost	507.72	507.72	353.40	154.32	43.67%	
Other Expenses	27.19	27.19	102.10	-74.91	-73.37%	
Total Expenses	1,528.30	1,528.30	1,439.48	88.82	6.17%	
Net Profit	-1,259.21	86.25	594.08	-507.83	-85.48%	

Direct Expenses	Detail	Last Year	Current Period	Variance	Variance %
	S2HB Freight Outward	0.00	2.96	2.96	0.00%
	HO01 Discount Allowed	3.53	0.27	-3.26	-92.37%
	SSSA Credit Card Commission Charges	0.00	0.00	0.00	-100.00%
	MHUB Discount Allowed	1.55	0.00	-1.55	-100.00%
	HO01 Discount Allowed Finance	-56.38	0.00	56.38	-100.00%
	WHUP Freight Outward	0.94	0.00	-0.94	-100.00%
	S3HB Freight Outward	0.21	0.00	-0.21	-100.00%
	SHUB Freight Outward	0.14	0.00	-0.14	-100.00%
	CHB2 Freight Outward	0.09	0.00	-0.09	-100.00%
	Total	-49.91	3.23	53.14	-106.48%

	Detail	Last Year	Current Period	Variance	Variance %
Employee Cost	Staff Room Rent	2.28	6.89	4.61	202.06%
	HO Salary to Admin Staff	46.66	66.13	19.47	41.73%
	HO PF to Admin Staff	2.50	3.15	0.66	26.25%
	HO01 - ESI to Other Staff	0.39	0.49	0.10	26.12%
	SSSA Salary to Admin Staff	0.60	0.65	0.05	7.55%
	GHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	Directors Salary	132.00	132.00	0.00	0.00%
	WHUP Staff Room Rent	0.06	0.06	0.00	0.00%
	MSWH Incentive on Sales	0.00	0.00	0.00	0.00%
	MHUB Watch & Ward Expense	0.00	0.23	0.23	0.00%
	MHUB Incentive on Sales	0.00	0.00	0.00	0.00%
	HO PF to Sales Staff	0.00	0.00	0.00	0.00%
	SSSA PF to Admin Staff	0.07	0.07	0.00	-0.43%
	SSSA ESI to Admin Staff	0.02	0.01	-0.01	-27.81%
	HO Watch & Ward Expense	0.34	0.23	-0.11	-32.68%
	HO Water Expense	0.13	0.05	-0.08	-60.31%
	HO01 Incentive to Admin Staff	146.88	20.64	-126.24	-85.95%
	HO Staff Medical Expense	1.58	0.08	-1.50	-94.94%
	HO Staff Welfare Expense	8.36	0.18	-8.18	-97.83%
	WHUP Watch & Ward Expense	0.16	0.00	-0.16	-100.00%
	SNHB Watch & Ward Expense	0.23	0.00	-0.23	-100.00%
	HO Batta & Commission	12.31	0.00	-12.31	-100.00%
	Incentive to Directors	89.57	0.00	-89.57	-100.00%
	Salary to Superannuation Staff	12.45	0.00	-12.45	-100.00%
	WHUP Staff Welfare Expense	0.42	0.00	-0.42	-100.00%
	WHUP Water Expense	0.09	0.00	-0.09	-100.00%
	WHUB Water Expense	0.02	0.00	-0.02	-100.00%
	SSSA Batta & Commission	0.62	0.00	-0.62	-100.00%
	S3HB PF to Admin Staff	0.02	0.00	-0.02	-100.00%
	WHUP PF to Admin Staff	0.26	0.00	-0.26	-100.00%
	WHUP ESI to Admin Staff	0.06	0.00	-0.06	-100.00%
	S3HB Salary to Admin Staff	0.29	0.00	-0.29	-100.00%
	WHUP Salary to Admin Staff	2.29	0.00	-2.29	-100.00%
	Total	460.65	230.86	-229.80	-49.89%
Power Cost	Detail	Last Year	Current Period	Variance	Variance %
	HO Lighting	4.71	0.16	-4.54	-96.58%
	CHB2 Lighting	0.54	0.00	-0.54	-100.00%
	WHUP Lighting	0.33	0.00	-0.33	-100.00%
	SNHB Lighting	0.06	0.00	-0.06	-100.00%
	Total	5.63	0.16	-5.47	-97.14%

Advertisement

Detail	Last Year	Current Period	Variance	Variance %
Advertisement Budget Recovery From Suppliers	-376.08	-10.58	365.50	-97.19%
SSSA Advertisement Expenses	4.56	0.00	-4.56	-100.00%
Advertisement Branch Opening	3.66	0.00	-3.66	-100.00%
Advertisement Event	23.52	0.00	-23.52	-100.00%
Advertisement Campaign	40.08	0.00	-40.08	-100.00%
Advertisement Television	163.95	0.00	-163.95	-100.00%
Advertisement Newspaper	65.65	0.00	-65.65	-100.00%
Advertisement Anniversary	10.47	0.00	-10.47	-100.00%
Advertisement Digital	7.59	0.00	-7.59	-100.00%
Advertisement Outdoor Media	10.74	0.00	-10.74	-100.00%
Total	-45.86	-10.58	35.27	-76.92%

Rent

Detail	Last Year	Current Period	Variance	Variance %
VIJAYAWADA-01	35.70	106.67	70.97	198.81%
TRICHY-01	40.44	58.33	17.89	44.23%
TIRUPATI-01	59.76	78.25	18.48	30.92%
WEST-02	45.28	57.29	12.01	26.52%
SOUTH-03	65.10	77.22	12.12	18.62%
WEST-01	62.71	74.32	11.61	18.51%
SOUTH-01	41.16	48.21	7.05	17.12%
CHENNAI-01	103.83	116.80	12.97	12.49%
SOUTH ARCOT	25.72	28.20	2.48	9.64%
NORTH ARCOT	31.32	32.73	1.41	4.50%
CHENNAI-02	70.58	71.70	1.12	1.59%
KL-SOUTH	0.00	7.10	7.10	0.00%
HO01	31.86	12.92	-18.94	-59.45%
Total	613.46	769.73	156.27	25.47%

Finance Cost

Detail	Last Year	Current Period	Variance	Variance %
Bank Loan Processing charges	4.25	10.00	5.75	135.29%
Bank Interest Against CC	181.10	329.05	147.95	81.69%
Bank interest for Term Loan a/c	64.25	85.48	21.23	33.05%
Interest on Car & Property Loan	16.47	11.25	-5.23	-31.73%
Bank Interest Working Capital	137.52	71.91	-65.61	-47.71%
Bank Charges	0.30	0.02	-0.28	-92.52%
CD Recovery From Suppliers	-49.51	0.00	49.51	-100.00%
Interest - other (FD)	-1.00	0.00	1.00	-100.00%
Total	353.40	507.72	154.32	43.67%

info : Values in Lacs period from 1 Sep 2025 to 5 Sep 2025

Other Expenses	Detail	Last Year	Current Period	Variance	Variance %
	TELEPHONE EXPENSES	2.11	2.01	-0.10	-4.94%
	MAINTENANCE & EXPENSES	7.16	4.88	-2.28	-31.84%
	ADMINISTRATION EXPENSES	77.11	18.95	-58.15	-75.42%
	MISCELLANEOUS EXPENSES	2.34	0.47	-1.87	-79.92%
	TRAVELLING EXPENSES	5.08	0.88	-4.20	-82.60%
	COMPUTER EXPENSES	0.17	0.00	-0.17	-100.00%
	POSTAGE & TELEGRAMS	0.03	0.00	-0.03	-100.00%
	DIESEL & PETROL	-0.37	0.00	0.37	-100.00%
	PRINTING & STATIONARY	0.24	0.00	-0.24	-100.00%
	INSURANCE	8.16	0.00	-8.16	-100.00%
	VEHICLE SPARES & SERVICE	0.07	0.00	-0.07	-100.00%
	Total	102.10	27.19	-74.91	-73.37%